









How would you best describe your most recent Buyer - property category? (Check one or more.)

		Response Percent	Response Count
First time buyer		19.1%	34
Moving from one property to an upgraded property		24.7%	44
Moving from a strata property to a single family home		5.6%	10
Moving from a single family home to a strata property		10.1%	18
Moving into a retirement home/senior's community		2.8%	5
Buying revenue property for investment purposes		8.4%	15
Buying recreational property		7.3%	13
Other		25.3%	45

If "Other", please specify (explain).

52

answered question	178
skipped question	5

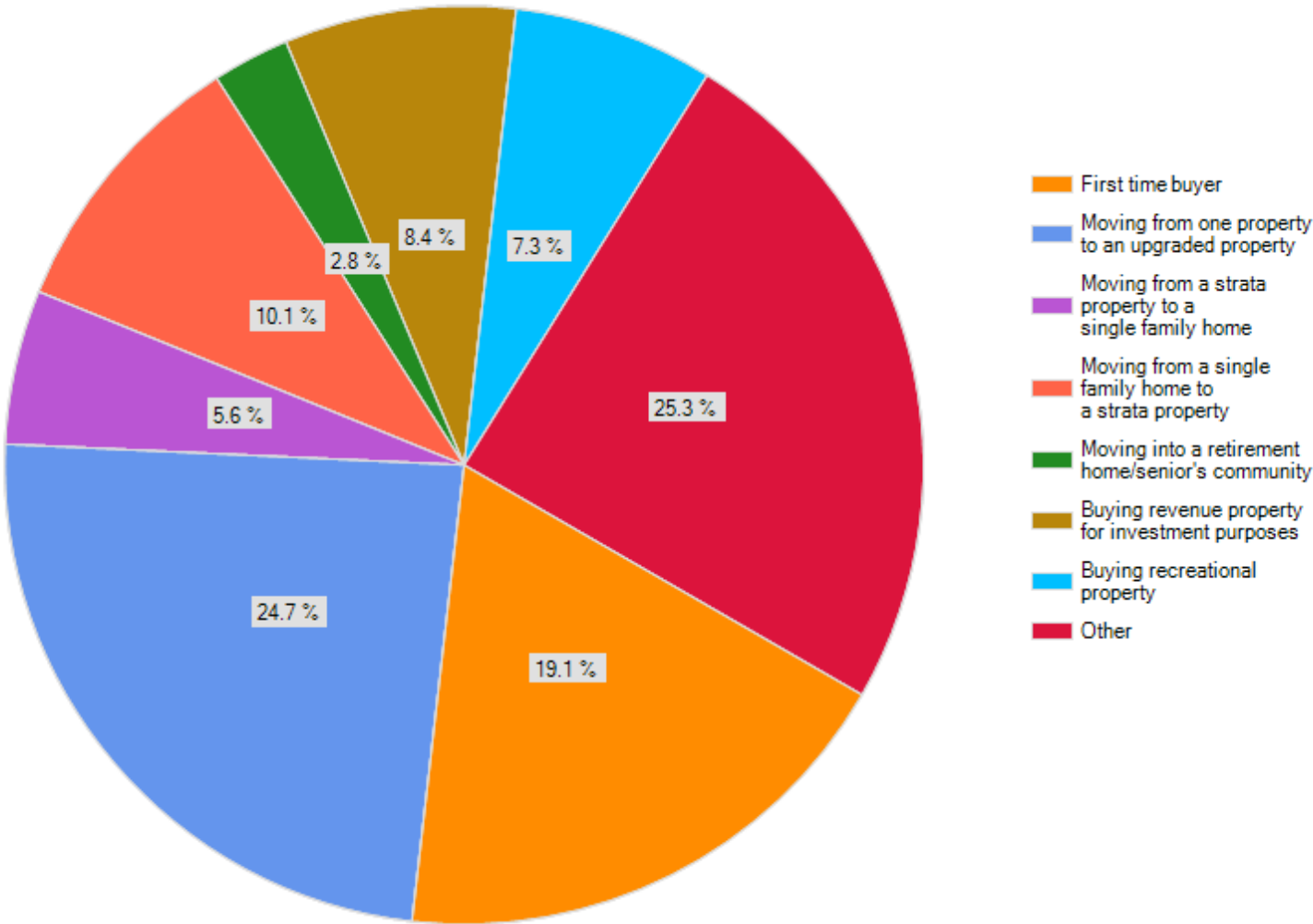
Q1. How would you best describe your most recent Buyer - property category? (Check one or more.)

1	Empty Nester's Moving from one single fam home to another	Nov 13, 2012 5:00 PM
2	from one single fam property in another province to similar one here	Nov 13, 2012 10:36 AM
3	Bought bare lot for investment purposes	Nov 12, 2012 10:43 AM
4	moving to small acreage	Nov 9, 2012 12:33 PM
5	moving from one mobile home to another in a different park	Nov 9, 2012 10:01 AM
6	moving from a single family to a single family new area same price range	Nov 9, 2012 9:59 AM
7	downsizing due to marital changes	Nov 9, 2012 9:04 AM
8	moving from Europe to a lesser house here	Nov 8, 2012 6:03 PM
9	Moved back to Vernon from Barrier	Nov 8, 2012 5:13 PM
10	Moving from an acreage to a single family home	Nov 8, 2012 4:59 PM
11	moving from an acreage to a single family home	Nov 8, 2012 4:57 PM
12	Relocating- Bought something the same.	Nov 8, 2012 3:50 PM
13	down sizing	Nov 8, 2012 2:20 PM
14	down sizing	Nov 8, 2012 2:18 PM
15	Down sizing to a Mobile	Nov 8, 2012 1:35 PM
16	Transferred, sold there, bought here	Nov 8, 2012 1:12 PM
17	moving from single family home to another single family home, not necessarily an upgrade	Nov 8, 2012 1:09 PM
18	Relocating to work from one home to another	Nov 8, 2012 12:48 PM
19	Relocating to retire from one home to another	Nov 8, 2012 12:46 PM
20	Rental to home purchase	Nov 8, 2012 11:37 AM
21	renters now purchasers not first time	Nov 8, 2012 10:51 AM
22	retiring from Ontario	Nov 8, 2012 8:59 AM
23	foreclosure opportunity	Nov 8, 2012 8:54 AM
24	bought building lot now to build on in future taking advantage of the current low price.	Nov 8, 2012 8:40 AM
25	Buying a second home for better proximity to seasonal work.	Nov 8, 2012 8:37 AM
26	Building retirement home	Nov 8, 2012 8:26 AM








Q1. How would you best describe your most recent Buyer - property category? (Check one or more.)

27	Moving from Korea	Nov 8, 2012 8:18 AM
28	mobile home to mobile home	Nov 7, 2012 10:22 PM
29	divorced buying first home after renting for 5 years	Nov 7, 2012 10:15 PM
30	Retirement	Nov 7, 2012 9:55 PM
31	Retiring from Alberta	Nov 7, 2012 9:54 PM
32	Kids buying mom a retirement home	Nov 7, 2012 9:53 PM
33	Was living with mom temporarily	Nov 7, 2012 9:51 PM
34	Acerage to City Home	Nov 7, 2012 8:36 PM
35	Patricia	Nov 7, 2012 7:35 PM
36	moving from fort st john to kelowna	Nov 7, 2012 6:56 PM
37	Buying for future retirement	Nov 7, 2012 6:45 PM
38	Was Renting- now purchased	Nov 7, 2012 6:24 PM
39	downsizing and moving closer to the buyers job, he was transfered from Penticton to West Kelowna	Nov 7, 2012 5:49 PM
40	Purchased lot for future home	Nov 7, 2012 5:20 PM
41	moving from rental to single family	Nov 7, 2012 5:15 PM
42	Moving from Edmonnton, Alberta for better weather and to retire!	Nov 7, 2012 5:14 PM
43	moving from a rented condo	Nov 7, 2012 5:12 PM
44	down sizing	Nov 7, 2012 5:09 PM
45	Moving from a rental property to a single family home	Nov 7, 2012 4:52 PM
46	relocating from another city	Nov 7, 2012 4:50 PM
47	moving to a different floorplan to incorporate a business	Nov 7, 2012 4:40 PM
48	Single family to single family closer to work	Nov 7, 2012 4:37 PM
49	downsizing to smaller SFD	Nov 7, 2012 4:37 PM
50	Murray	Nov 7, 2012 4:32 PM
51	Was renting	Nov 7, 2012 4:32 PM
52	Moving from acreage in another province.	Nov 7, 2012 4:30 PM

How would you best describe your most recent Buyer - property category? (Check one or more.)



Please describe the Buyer - demographic/family status. (Check one or more.)

		Response Percent	Response Count
Single male		16.4%	30
Single female		14.8%	27
Couple without children		23.0%	42
Two parent family with children		18.6%	34
Single parent with children		3.8%	7
Empty nesters or retired		24.0%	44
Other		1.6%	3

If "Other", please specify.

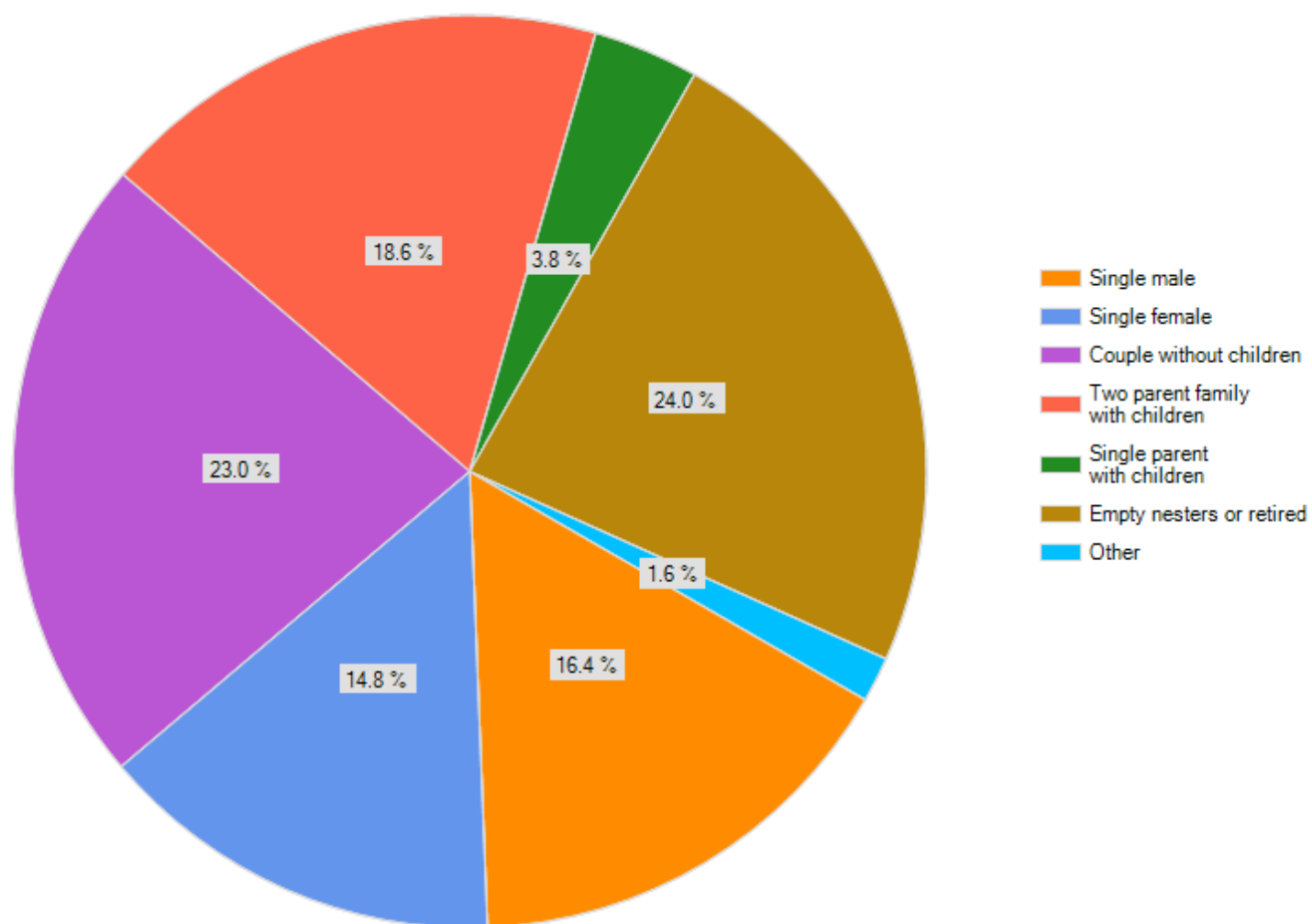
3

answered question	183
skipped question	0

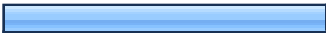

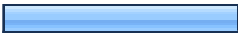

Q2. Please describe the Buyer - demographic/family status. (Check one or more.)

1	Divorced, Buying a home as a "single"	Nov 10, 2012 11:39 PM
2	Couple expecting their first child	Nov 8, 2012 8:40 AM
3	Company	Nov 7, 2012 4:32 PM

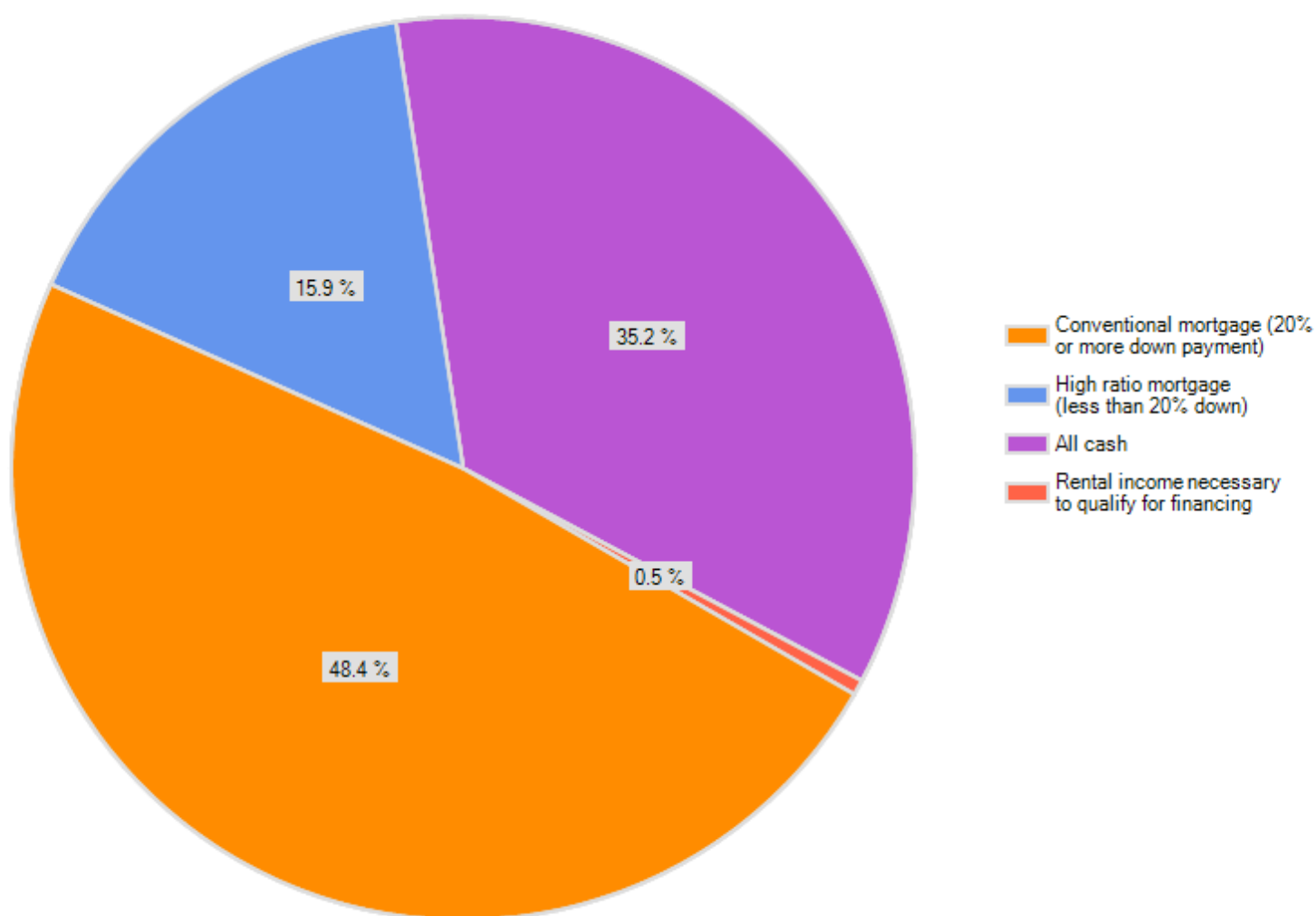
Please describe the Buyer - demographic/family status. (Check one or more.)











How did the Buyer finance the purchase? (Select one or more answers.)

		Response Percent	Response Count
Conventional mortgage (20% or more down payment)		48.4%	88
High ratio mortgage (less than 20% down)		15.9%	29
All cash		35.2%	64
Rental income necessary to qualify for financing		0.5%	1
answered question			182
skipped question			1

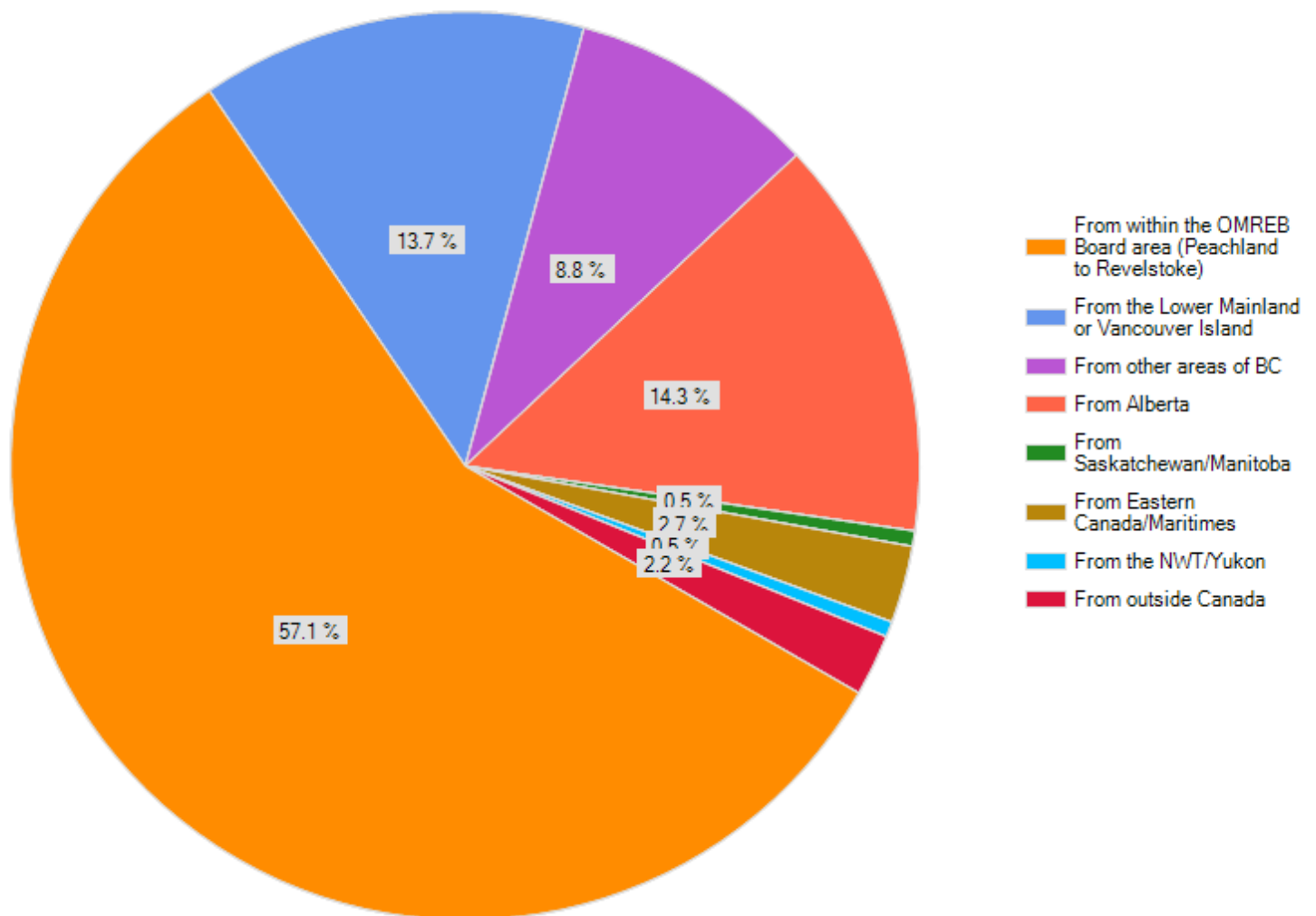
How did the Buyer finance the purchase? (Select one or more answers.)





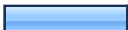



Where did the Buyer move from? If an Investor, choose where he/she is from even if not actually making a move. (Select one answer.)

		Response Percent	Response Count
From within the OMREB Board area (Peachland to Revelstoke)		57.1%	104
From the Lower Mainland or Vancouver Island		13.7%	25
From other areas of BC		8.8%	16
From Alberta		14.3%	26
From Saskatchewan/Manitoba		0.5%	1
From Eastern Canada/Maritimes		2.7%	5
From the NWT/Yukon		0.5%	1
From outside Canada		2.2%	4
answered question			182
skipped question			1

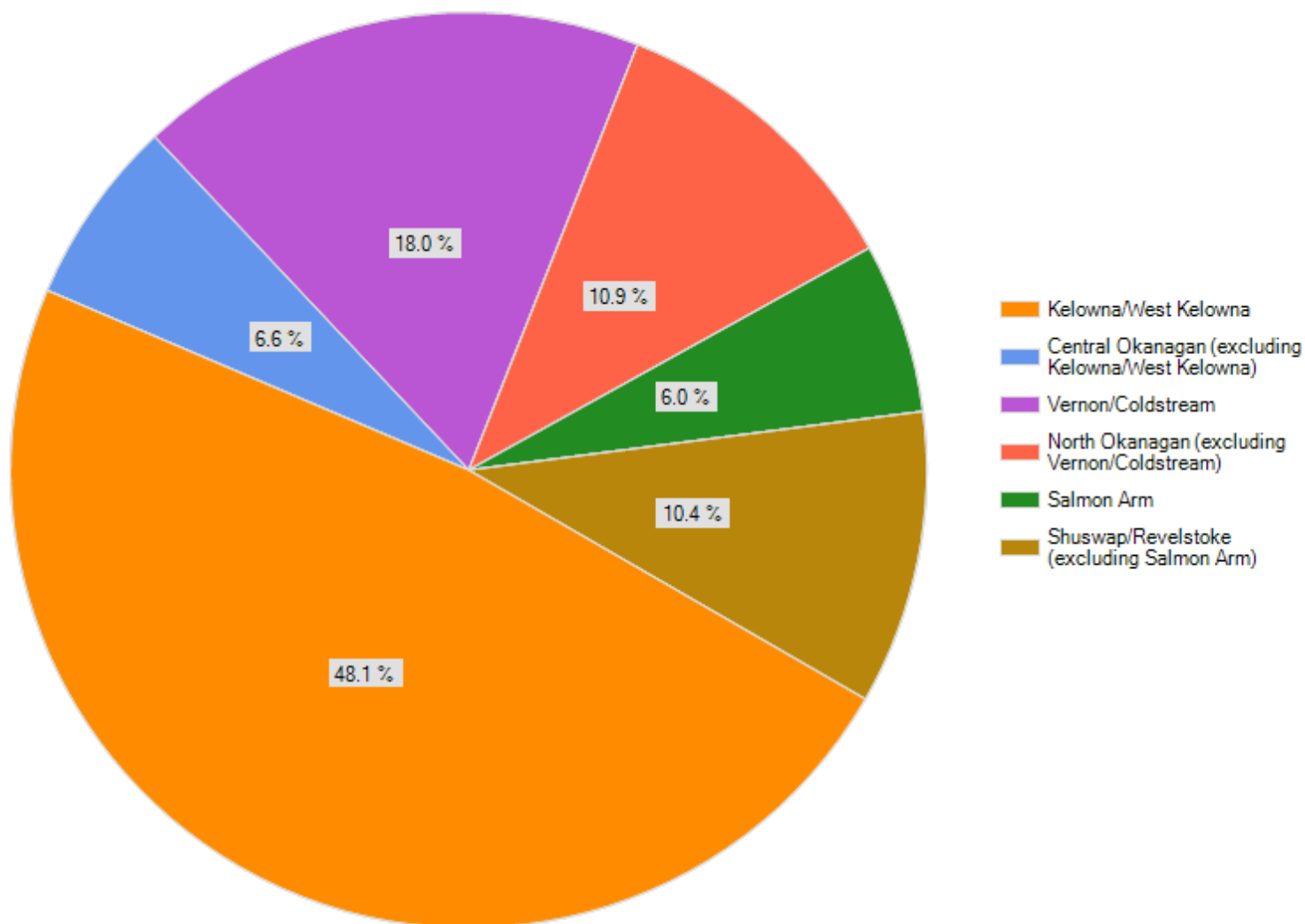
Where did the Buyer move from? If an Investor, choose where he/she is from even if not actually making a move. (Select one answer.)



In what area was the property purchased? (Select one answer.)

		Response Percent	Response Count
Kelowna/West Kelowna		48.1%	88
Central Okanagan (excluding Kelowna/West Kelowna)		6.6%	12
Vernon/Coldstream		18.0%	33
North Okanagan (excluding Vernon/Coldstream)		10.9%	20
Salmon Arm		6.0%	11
Shuswap/Revelstoke (excluding Salmon Arm)		10.4%	19
answered question			183
skipped question			0

In what area was the property purchased? (Select one answer.)



Q6. Please add your comments here (optional):

1	Buyer used to live in Vernon Moved away for work, then back again	Nov 10, 2012 11:34 PM
2	they saw it on the mls system and then called me to look at it	Nov 8, 2012 9:55 PM
3	nice to see foreigners investing in our community	Nov 8, 2012 6:03 PM
4	Bought new construction with 10k first time homebuyers grant. Bought townhome in Upper Mission	Nov 8, 2012 3:31 PM
5	Lumby area purchase	Nov 8, 2012 11:50 AM
6	Buyer currently lives at Big White in a condo and bought the lot to build on once market prices come back and they can sell their current Condo and build a single family home	Nov 8, 2012 8:40 AM
7	This young couple were born and raised in the North Shuswap and bought in the North Shuswap. Not sure if this is relevant but the age of the Buyers is 21	Nov 8, 2012 6:57 AM
8	This Buyer came from Grande Prairie. The North Shuswap sees a lot of Buyers from this region.	Nov 8, 2012 6:54 AM
9	newer mobile but smaller	Nov 7, 2012 10:22 PM
10	MHP in Peachland	Nov 7, 2012 10:18 PM
11	Good to see the Albertan's now coming to buy property in the Okanagan	Nov 7, 2012 9:16 PM
12	Water service recently supplied to area.	Nov 7, 2012 6:45 PM
13	Foreclosure.	Nov 7, 2012 6:32 PM
14	71 yr old and 65 yr old first time home buyers!! Bought a foreclosure! We had lots of fun! They are thrilled with their new/final home.	Nov 7, 2012 5:18 PM
15	Buyer's moved from First nations to First Nations	Nov 7, 2012 4:37 PM