

OMREB MONTHLY BUYERS SURVEY 2011 through 2012 Averages

2012 AVERAGE – January through May:

On average during the first 5 months of 2012, home buyers have been coming from:

- Within the OMREB Board area (62.2%)
- Alberta (15.7%)
- Lower Mainland/Vancouver Island (9.3%)
- Other areas of BC (8.0%)
- Eastern Canada/Maritimes (2.0%)
- Saskatchewan/Manitoba (1.3%)
- Outside Canada (0.9%)
- North West Territories/Yukon* (0.2%)

On average, during the months of January through May, 2012:

- Move-up Buyers accounted for **24.5%** of the purchasers
- First-time Buyers comprised **20.8**%

^{*}Seventh month reported (first recorded in Sept 2011 at 0.5%)

2011 AVERAGE – January through December:

On average during the 12 months of 2011, home buyers have been coming from:

- Within the OMREB Board area (56.5%)
- Alberta (14.9%)
- Lower Mainland/Vancouver Island (11.1%)
- Other areas of BC (8.3%)
- Eastern Canada/Maritimes (3.1%)
- Saskatchewan/Manitoba (3.1%)
- Outside Canada (2.4%)
- North West Territories/Yukon* (0%)

*First month reported – Sept 2011 (0.5%)

On average, during 2011:

- Move-up Buyers accounted for **24.0%** of the purchasers
- First-time Buyers comprised **20.9**%

2010 AVERAGE - September through December (4th Quarter):

On average during the last 4 months of 2010, home buyers were coming from:

- Within the OMREB Board area (57.6%)
- Lower Mainland/Vancouver Island (14.2%)
- Alberta (14.0%)
- Other areas of BC (7.1%)
- Saskatchewan/Manitoba (4.0%)
- Eastern Canada/Maritimes (2.5%)
- Outside Canada (2.1%).

On average, during the last quarter of 2010:

- Move-up Buyers accounted for **21.5%** of the purchasers
- First-time Buyers comprised 26.2%

21-MONTH AVERAGE - September 2010 through May 2012:

Since the Survey was launched in 2010, on average home buyers have been coming from:

- Within the OMREB Board area (58.7%)
- Alberta (14.7%)
- Lower Mainland/Vancouver Island (11.6%)
- Other areas of BC (7.8%)
- Saskatchewan/Manitoba (2.7%)
- Eastern Canada/Maritimes (2.6%)
- Outside Canada (1.8%)
- North West Territories/Yukon* (0.1%)

On average over the last 21 months:

- First-time Buyers comprised 22.6% of the purchasers
- Move-up Buyers accounted for 23.3%

^{*}First month reported - Sept 2011 (0.5%)