

OMREB MONTHLY BUYERS SURVEY 2010 through 2012 Averages

2012 AVERAGE – January through August:

On average during the first 8 months of 2012, home buyers have been coming from:

- Within the OMREB Board area (59.1%)
- Alberta (16.0%)
- Lower Mainland/Vancouver Island (10.3%)
- Other areas of BC (8.0%)
- Eastern Canada/Maritimes (2.4%)
- Saskatchewan/Manitoba (2.0%)
- Outside Canada (1.3%)
- North West Territories/Yukon* (0.5%)

On average, during the months of January through August, 2012:

- Move-up Buyers accounted for **23.5%** of the purchasers
- First-time Buyers comprised **20.4**%

^{*12}th month reported (first recorded in Sept 2011 at 0.5%)

2011 AVERAGE – January through December:

On average during the 12 months of 2011, home buyers have been coming from:

- Within the OMREB Board area (56.5%)
- Alberta (14.9%)
- Lower Mainland/Vancouver Island (11.1%)
- Other areas of BC (8.3%)
- Eastern Canada/Maritimes (3.1%)
- Saskatchewan/Manitoba (3.1%)
- Outside Canada (2.4%)
- North West Territories/Yukon* (0%)

*First month reported = Sept 2011 (0.5%)

On average, during 2011:

- Move-up Buyers accounted for **24.0%** of the purchasers
- First-time Buyers comprised **20.9**%

2010 AVERAGE – September through December (4th Quarter):

On average during the last 4 months of 2010, home buyers were coming from:

- Within the OMREB Board area (57.6%)
- Lower Mainland/Vancouver Island (14.2%)
- Alberta (14.0%)
- Other areas of BC (7.1%)
- Saskatchewan/Manitoba (4.0%)
- Eastern Canada/Maritimes (2.5%)
- Outside Canada (2.1%).

On average, during the last quarter of 2010:

- Move-up Buyers accounted for **21.5%** of the purchasers
- First-time Buyers comprised 26.2%

24-MONTH AVERAGE - September 2010 through August 2012:

Since the Survey was launched in 2010, on average home buyers have been coming from:

- Within the OMREB Board area (57.7%)
- Alberta (14.9%)
- Lower Mainland/Vancouver Island (11.9%)
- Other areas of BC (7.8%)
- Saskatchewan/Manitoba (3.0%)
- Eastern Canada/Maritimes (2.9%)
- Outside Canada (1.9%)
- North West Territories/Yukon* (0.2%)

On average over the last 24 months:

- First-time Buyers comprised 22.5% of the purchasers
- Move-up Buyers accounted for 23.5%

^{*}First month reported = Sept 2011 (0.5%)