

**Shuswap / Revelstoke Monthly Statistics
February 2019**

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	776	742	4.58%	1,564	1,379	13.42%
2 Units Sold	292	367	-20.44%	508	730	-30.41%
3 Sales Volume	\$145,533,660	\$192,086,078	-24.24%	\$248,683,692	\$383,739,282	-35.19%
4 List/Sell Ratio	96.47%	97.71%		96.51%	97.42%	
5 Days to Sell	78	65	20.96%	80	75	7.27%
6 Active Listings	2,860	2,100	36.19%			
Area = North Okanagan						
1 Units Listed	265	216	22.69%	509	426	19.48%
2 Units Sold	121	131	-7.63%	227	242	-6.20%
3 Sales Volume	\$57,268,593	\$58,628,961	-2.32%	\$102,018,364	\$112,677,739	-9.46%
4 List/Sell Ratio	96.64%	97.39%		96.54%	97.01%	
5 Days to Sell	97	104	-6.51%	107	109	-1.62%
6 Active Listings	1,165	1,004	16.04%			
Area = Shuswap / Revels						
1 Units Listed	142	157	-9.55%	260	269	-3.35%
2 Units Sold	50	61	-18.03%	96	119	-19.33%
3 Sales Volume	\$18,300,050	\$24,563,200	-25.50%	\$33,852,580	\$44,147,418	-23.32%
4 List/Sell Ratio	96.15%	93.94%		95.61%	95.45%	
5 Days to Sell	120	199	-39.54%	141	176	-19.73%
6 Active Listings	829	773	7.24%			
Area = Grand Total						
1 Units Listed	1,183	1,115	6.10%	2,333	2,074	12.49%
2 Units Sold	463	559	-17.17%	831	1,091	-23.83%
3 Sales Volume	\$221,102,303	\$275,278,239	-19.68%	\$384,554,636	\$540,564,438	-28.86%
4 List/Sell Ratio	96.49%	97.29%		96.44%	97.17%	
5 Days to Sell	88	89	-0.89%	95	94	1.31%
6 Active Listings	4,854	3,877	25.20%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- February 2019

Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Residential	
			Total Units Sold	Total Sales Volume
This Month	50	\$18,300,050	23	\$10,566,900
Last Month	46	\$15,552,530	12	\$5,125,429
This Month Last Year	61	\$24,563,200	24	\$11,110,400

Description	Total Listings Taken	Inventory
This Month	142	829
Last Month	118	780
This Month Last Year	157	773

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Shuswap / Revelstoke Statistics -- February 2019

Quick Summary Part 2

Condo/Apt

Sales	1
New Listings	8
Current Inventory	49
Sell/Inv. Ratio	2.04%
Days to Sell	15
Average Price	\$409,000
Median Price	\$409,000

Condo/Townhouse

Sales	2
New Listings	11
Current Inventory	53
Sell/Inv. Ratio	3.77%
Days to Sell	121
Average Price	\$359,000
Median Price	\$359,000

Lots

Sales	7
New Listings	28
Current Inventory	261
Sell/Inv. Ratio	2.68%
Days to Sell	242
Average Price	\$179,607
Median Price	\$225,000

Residential

Sales	23
New Listings	53
Current Inventory	194
Sell/Inv. Ratio	11.86%
Days to Sell	79
Average Price	\$459,430
Median Price	\$445,000

Ratio of Sales vs Inventory	7.21%
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Shuswap / Revelstoke Statistics -- February 2019

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	8	10	-20.00%	15	24	-37.50	65	72	-9.72
Duplex	0	0	0.00%	1	0	0.00	2	1	100.00
Mobile Home	6	12	-50.00%	17	18	-5.56	23	29	-20.69
Recreational	4	1	300.00%	6	2	200.00	23	33	-30.30
Residential	53	58	-8.62%	95	95	0.00	194	170	14.12
Residential WF	5	5	0.00%	7	7	0.00	34	26	30.77
3/4-Plex	0	0	0.00%	0	1	-100.00	3	3	0.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	8	8	0.00%	17	14	21.43	49	32	53.13
Townhouse	11	10	10.00%	21	14	50.00	53	31	70.97
RES TOTAL	95	104.00	-8.65%	179	175	2.29%	446	397	12.34
FARMS	1	0	0.00%	1	1	0.00	8	8	0.00
MULTIFAMILY	0	1	-100.00%	1	4	-75.00	3	7	-57.14
Acreage	7	20	-65.00%	7	21	-66.67	79	87	-9.20
Acreage WF	6	0	0.00%	6	1	500.00	12	10	20.00
Lots	15	23	-34.78%	24	37	-35.14	162	163	-0.61
Lots WF	0	1	-100.00%	0	2	-100.00	8	8	0.00
LOTS TOTAL	28	44.00	-36.36%	37	61	-39.34%	261	268	-2.61
Business	2	3	-33.33%	3	9	-66.67	24	24	0.00
Commercial	14	3	366.67%	22	12	83.33	55	40	37.50
Land	2	2	0.00%	17	7	142.86	32	29	10.34
COMM TOTAL	18	8.00	125.00%	42	28	50.00%	111	93	19.35
GRAND TOTAL	142	157	-9.55%	260	269	-3.35%	829	773	7.24

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Shuswap / Revelstoke Statistics -- February 2019

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Revelstoke								
Acreage/House	7	7	0.00%	\$3,796,000	\$3,817,500	-0.56%	94.05%	97.95%
Duplex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Mobile Home	8	1	700.00%	\$897,900	\$45,000	1,895.33%	92.70%	75.13%
Recreational	1	0	0.00%	\$140,000	\$0	0.00%	90.32%	0.00%
Residential	23	24	-4.17%	\$10,566,900	\$11,110,400	-4.89%	97.21%	97.17%
Residential WF	0	1	-100.00%	\$0	\$2,250,000	-100.00%	0.00%	90.04%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	1	4	-75.00%	\$409,000	\$1,163,250	-64.84%	100.00%	95.95%
Townhouse	2	3	-33.33%	\$718,000	\$954,000	-24.74%	99.46%	98.98%
RES TOTAL	42	40	5.00%	\$16,527,800	\$19,340,150	-14.54%	96.31%	96.38%
FARMS	0	1	-100.00%	\$0	\$650,000	-100.00%	0.00%	81.35%
MULTIFAMILY	1	1	0.00%	\$515,000	\$725,000	-28.97%	93.81%	93.07%
Acreage	2	4	-50.00%	\$521,000	\$623,000	-16.37%	94.92%	91.10%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	5	11	-54.55%	\$736,250	\$1,280,750	-42.51%	95.02%	94.05%
Lots WF	0	1	-100.00%	\$0	\$465,000	-100.00%	0.00%	93.02%
LOTS TOTAL	7	16	-56.25%	\$1,257,250	\$2,368,750	-46.92%	94.98%	93.05%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	0	2	-100.00%	\$0	\$679,300	-100.00%	0.00%	95.95%
Land	0	1	-100.00%	\$0	\$800,000	-100.00%	0.00%	64.00%
COMM TOTAL	0	3	-100.00%	\$0	\$1,479,300	-100.00%	0.00%	75.55%
GRAND TOTAL	50	61	-18.03%	\$18,300,050	\$24,563,200	-25.50%	96.15%	93.94%

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Shuswap / Revelstoke Statistics -- February 2019

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / Revelstoke								
Acreage/House	11	11	0.00%	\$5,936,000	\$5,252,000	13.02%	94.84%	96.97%
Duplex	1	0	0.00%	\$700,000	\$0	0.00%	96.02%	0.00%
Mobile Home	11	3	266.67%	\$1,355,900	\$539,500	151.33%	93.50%	95.35%
Recreational	1	1	0.00%	\$140,000	\$219,900	-36.33%	90.32%	92.01%
Residential	35	52	-32.69%	\$15,692,329	\$24,182,310	-35.11%	96.96%	97.33%
Residential WF	1	1	0.00%	\$790,000	\$2,250,000	-64.89%	97.65%	90.04%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	3	8	-62.50%	\$1,323,700	\$2,087,650	-36.59%	98.14%	97.13%
Townhouse	5	4	25.00%	\$1,502,801	\$1,453,000	3.43%	98.52%	99.33%
RES TOTAL	68	80	-15.00%	\$27,440,730	\$35,984,360	-23.74%	96.42%	96.79%
FARMS	0	1	-100.00%	\$0	\$650,000	-100.00%	0.00%	81.35%
MULTIFAMILY	1	1	0.00%	\$515,000	\$725,000	-28.97%	93.81%	93.07%
Acreage	3	6	-50.00%	\$681,000	\$1,178,700	-42.22%	94.74%	98.32%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	21	25	-16.00%	\$3,565,850	\$2,875,678	24.00%	90.20%	94.62%
Lots WF	0	1	-100.00%	\$0	\$465,000	-100.00%	0.00%	93.02%
LOTS TOTAL	24	32	-25.00%	\$4,246,850	\$4,519,378	-6.03%	90.90%	95.39%
Business	2	0	0.00%	\$890,000	\$0	0.00%	91.00%	0.00%
Commercial	1	3	-66.67%	\$760,000	\$698,680	8.78%	101.47%	98.56%
Land	0	2	-100.00%	\$0	\$1,570,000	-100.00%	0.00%	76.62%
COMM TOTAL	3	5	-40.00%	\$1,650,000	\$2,268,680	-27.27%	95.54%	82.26%
GRAND TOTAL	96	119	-19.33%	\$33,852,580	\$44,147,418	-23.32%	95.61%	95.45%

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Shuswap / Revelstoke Statistics -- February 2019

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$542,286	\$545,357	-0.56%	\$531,000	\$455,500	16.58%	166	138	19.83%
Duplex									
Mobile Home	\$112,238	\$45,000	149.42%	\$93,250	\$45,000	107.22%	71	66	6.82%
Recreational	\$140,000			\$140,000			317		
Residential	\$459,430	\$462,933	-0.76%	\$445,000	\$432,200	2.96%	79	100	-20.98%
Residential WF		\$2,250,000			\$2,250,000			7	
3/4-Plex									
Apartment	\$409,000	\$290,813	40.64%	\$409,000	\$271,125	50.85%	15	112	-86.55%
Townhouse	\$359,000	\$318,000	12.89%	\$359,000	\$271,000	32.47%	121	139	-13.10%
RES TOTAL	\$393,519	\$483,504	-18.61%	\$404,500	\$432,200	-6.41%	98	108	-8.98%
FARMS		\$650,000			\$650,000			180	
MULTIFAMILY	\$515,000	\$725,000	-28.97%	\$515,000	\$725,000	-28.97%	185	319	-42.01%
Acreage	\$260,500	\$155,750	67.26%	\$260,500	\$168,750	54.37%	220	305	-27.87%
Acreage WF									
Lots	\$147,250	\$116,432	26.47%	\$225,000	\$115,000	95.65%	251	378	-33.52%
Lots WF		\$465,000			\$465,000			231	
LOTS TOTAL	\$179,607	\$148,047	21.32%	\$225,000	\$157,500	42.86%	242	351	-30.87%
Business									
Commercial		\$339,650			\$339,650			755	
Land		\$800,000			\$800,000			183	
COMM TOTAL		\$493,100			\$416,800			564	
GRAND TOTAL	\$366,001	\$402,675	-9.11%	\$340,000	\$395,000	-13.92%	120	199	-39.54%

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Shuswap / Revelstoke Statistics -- February 2019

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$539,636	\$477,455	13.02%	\$540,000	\$450,000	20.00%	169	146	15.58%
Duplex	\$700,000			\$700,000			111		
Mobile Home	\$123,264	\$179,833	-31.46%	\$98,500	\$219,500	-55.13%	85	174	-51.20%
Recreational	\$140,000	\$219,900	-36.33%	\$140,000	\$219,900	-36.33%	317	218	45.41%
Residential	\$448,352	\$465,044	-3.59%	\$430,000	\$432,200	-0.51%	80	92	-12.43%
Residential WF	\$790,000	\$2,250,000	-64.89%	\$790,000	\$2,250,000	-64.89%	92	7	1,214.29%
3/4-Plex									
Apartment	\$441,233	\$260,956	69.08%	\$409,000	\$246,075	66.21%	62	158	-60.85%
Townhouse	\$300,560	\$363,250	-17.26%	\$269,000	\$385,000	-30.13%	74	190	-61.00%
RES TOTAL	\$403,540	\$449,805	-10.29%	\$390,500	\$420,000	-7.02%	98	114	-14.06%
FARMS		\$650,000			\$650,000			180	
MULTIFAMILY	\$515,000	\$725,000	-28.97%	\$515,000	\$725,000	-28.97%	185	319	-42.01%
Acreage	\$227,000	\$196,450	15.55%	\$212,000	\$200,500	5.74%	237	249	-4.95%
Acreage WF									
Lots	\$169,802	\$115,027	47.62%	\$122,500	\$124,900	-1.92%	262	279	-5.94%
Lots WF		\$465,000			\$465,000			231	
LOTS TOTAL	\$176,952	\$141,231	25.29%	\$166,250	\$151,000	10.10%	259	272	-4.66%
Business	\$445,000			\$445,000			154		
Commercial	\$760,000	\$232,893	226.33%	\$760,000	\$262,500	189.52%	180	533	-66.23%
Land		\$785,000			\$785,000			510	
COMM TOTAL	\$550,000	\$453,736	21.22%	\$760,000	\$416,800	82.34%	162	524	-69.00%
GRAND TOTAL	\$352,631	\$370,987	-4.95%	\$338,750	\$331,000	2.34%	141	176	-19.73%

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