South Okanagan Monthly Statistics April 2022

Table of Contents

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

3

Central Okanagan Statistics -- April 2022

Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanaga						
1 Units Listed	1,288	1,177	9.43%	3,994	4,046	-1.29%
2 Units Sold	623	957	-34.90%	2,366	3,201	-26.09%
3 Sales Volume	\$580,238,065	\$722,293,749	-19.67%	\$2,178,990,879	\$2,310,056,556	-5.67%
4 List/Sell Ratio	99.80%	100.81%		101.05%	99.96%	
5 Days to Sell	29	41	-29.38%	35	56	-37.02%
6 Active Listings	1,784	1,647	8.32%			
Area = North Okanagan						
1 Units Listed	436	463	-5.83%	1,291	1,429	-9.66%
2 Units Sold	257	381	-32.55%	881	1,173	-24.89%
3 Sales Volume	\$179,189,897	\$237,931,880	-24.69%	\$619,717,979	\$668,532,827	-7.30%
4 List/Sell Ratio	100.57%	99.80%		100.60%	99.05%	
5 Days to Sell	39	61	-35.20%	51	78	-33.72%
6 Active Listings	690	783	-11.88%			
Area = Shuswap / Revel						
1 Units Listed	261	250	4.40%	728	756	-3.70%
2 Units Sold	136	183	-25.68%	436	612	-28.76%
3 Sales Volume	\$91,715,833	\$90,011,878	1.89%	\$268,298,515	\$286,106,714	-6.22%
4 List/Sell Ratio	99.50%	98.69%		99.16%	97.73%	
5 Days to Sell	57	76	-25.21%	62	101	-38.17%
6 Active Listings	497	506	-1.78%			
Area = South Okanagan						
1 Units Listed	309	498	-37.95%	885	1,679	-47.29%
2 Units Sold	235	411	-42.82%	840	1,344	-37.50%
3 Sales Volume	\$163,975,151	\$242,953,548	-32.51%	\$581,963,455	\$770,865,723	-24.51%
4 List/Sell Ratio	100.53%	99.47%		99.24%	98.41%	
5 Days to Sell	45	103	-56.19%	61	98	-37.95%
6 Active Listings	913					
Area = South Peace Riv						
1 Units Listed	21	104	-79.81%	76	357	-78.71%
2 Units Sold	62	58	6.90%	209	176	18.75%
3 Sales Volume	\$16,033,470	\$17,033,070	-5.87%	\$52,134,570	\$50,554,824	3.12%
4 List/Sell Ratio	95.96%	95.60%		96.22%	94.43%	
5 Days to Sell	86	124	-30.58%	115	144	-20.10%
6 Active Listings	405					
Area = Grand Total						
1 Units Listed	2,315	2,492	-7.10%	6,974	8,267	-15.64%
2 Units Sold	1,313	1,990	-34.02%	4,732	6,506	-27.27%
3 Sales Volume	\$1,031,152,416	\$1,310,224,125	-21.30%	\$3,701,105,398	\$4,086,116,644	-9.42%
4 List/Sell Ratio	99.96%	100.16%		100.47%	99.29%	
5 Days to Sell	39	63	-37.54%	49	75	-35.05%
6 Active Listings	4,289	2,936	46.08%			

			Residential			
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume		
This Month	235	\$163,975,151	100	\$85,288,369		
Last Month	256	\$174,111,442	87	\$72,628,293		
This Month Last Year	411	\$242,953,548	132	\$95,658,311		
Description	Total Listings Taken	Inventory				
This Month	309	913				
Last Month	262	765				
This Month Last Year	498					

	•	
Condo/Apt		
Sales	32	
New Listings	34	
Current Inventory	90	
Sell/Inv. Ratio	35.56%	
Days to Sell	30	
Average Price	\$431,313	
Median Price	\$380,000	
Condo/Townhouse		
Sales	27	
New Listings	29	
Current Inventory	62	
Sell/Inv. Ratio	43.55%	
Days to Sell	30	
Average Price	\$525,284	
Median Price	\$499,900	
Lots		
Sales	24	
New Listings	29	
Current Inventory	124	
Sell/Inv. Ratio	19.35%	
Days to Sell	125	
Average Price	\$393,504	
Median Price	\$329,000	
Residential		
Sales	100	
New Listings	110	
Current Inventory	255	
Sell/Inv. Ratio	39.22%	
Days to Sell	30	
Average Price	\$852,884	
Median Price	\$772,500	
Ratio of Sales vs Inventory	38.13%	

Comparative Activity -- Listing Information

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South Okana	-								
Acreage/House	34	28	21.43%	73	99	-26.26	94		
Duplex	10	20	-50.00%	27	64	-57.81	9		
Mobile Home	15	14	7.14%	40	62	-35.48	29		
Recreational	0	0	0.00%	0	0	0.00	1		
Residential	110	189	-41.80%	325	587	-44.63	255		
Residential WF	1	7	-85.71%	5	17	-70.59	11		
3/4-Plex	0	0	0.00%	2	7	-71.43	4		
Apartment	34	72	-52.78%	123	251	-51.00	90		
Townhouse	29	52	-44.23%	70	160	-56.25	62		
RES TOTAL	233	382.00	-39.01%	665	1,247	-46.67%	555		
FARMS	13	17	-23.53%	38	61	-37.70	51		
MULTIFAMILY	1	5	-80.00%	9	18	-50.00	11		
Acreage	11	23	-52.17%	27	72	-62.50	49		
Acreage WF	0	0	0.00%	1	0	0.00	1		
Lots	17	41	-58.54%	55	134	-58.96	73		
Lots WF	1	0	0.00%	1	0	0.00	1		
LOTS TOTAL	29	64.00	-54.69%	84	206	-59.22%	124		
Business	5	6	-16.67%	10	19	-47.37	21		
Commercial	17	13	30.77%	49	69	-28.99	81		
Land	0	0	0.00%	2	0	0.00	2		
COMM TOTAL	22	19.00	15.79%	61	88	-30.68%	104		
GRAND TOTAL	298	487	-38.81%	857	1,620	-47.10%	845		

Comparative Activity -- Sales Information (Month)

		Unit Sales		S	ales Volume		List/Sal	e Ratio
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = South Okanagan								
Acreage/House	12	12	0.00%	\$17,930,000	\$13,549,750	32.33%	99.12%	99.49%
Duplex	12	19	-36.84%	\$7,510,500	\$12,019,500	-37.51%	106.22%	99.65%
Mobile Home	17	17	0.00%	\$4,066,600	\$3,316,500	22.62%	97.60%	97.28%
Residential	100	132	-24.24%	\$85,288,369	\$95,658,311	-10.84%	100.23%	100.36%
Residential WF	1	2	-50.00%	\$1,400,000	\$3,610,000	-61.22%	107.78%	97.30%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	32	75	-57.33%	\$13,802,000	\$33,310,865	-58.57%	100.53%	102.00%
Townhouse	27	43	-37.21%	\$14,182,673	\$19,029,647	-25.47%	102.29%	100.96%
RES TOTAL	201	300	-33.00%	\$144,180,142	\$180,494,573	-20.12%	100.60%	100.48%
FARMS	2	12	-83.33%	\$3,635,000	\$20,929,000	-82.63%	96.06%	93.47%
MULTIFAMILY	1	2	-50.00%	\$1,999,900	\$1,903,860	5.04%	100.00%	113.32%
Acreage	6	30	-80.00%	\$1,940,000	\$14,392,900	-86.52%	97.05%	101.00%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	18	45	-60.00%	\$7,504,100	\$14,513,805	-48.30%	100.99%	97.74%
Business	0	3	-100.00%	\$0	\$5,320,000	-100.00%	0.00%	95.51%
Commercial	5	7	-28.57%	\$4,191,009	\$3,344,510	25.31%	104.08%	90.25%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	5	10	-50.00%	\$4,191,009	\$8,664,510	-51.63%	104.08%	93.41%
GRAND TOTAL	233	399	-41.60%	\$163,450,151	\$240,898,648	-32.15%	100.55%	99.52%

Comparative Activity -- Sales Information (YTD)

		Unit Sales		S	ales Volume		List/Sal	e Ratio
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = South Okanaga	an							
Acreage/House	35	60	-41.67%	\$44,319,000	\$61,750,650	-28.23%	96.39%	98.24%
Duplex	37	42	-11.90%	\$24,885,400	\$26,585,250	-6.39%	103.72%	98.80%
Mobile Home	54	52	3.85%	\$12,764,300	\$8,617,600	48.12%	98.09%	96.39%
Residential	329	446	-26.23%	\$272,032,712	\$315,336,477	-13.73%	100.18%	98.77%
Residential WF	6	14	-57.14%	\$8,109,000	\$23,911,351	-66.09%	100.18%	98.76%
3/4-Plex	4	2	100.00%	\$2,395,500	\$1,661,000	44.22%	91.50%	97.76%
Apartment	145	271	-46.49%	\$60,236,801	\$105,503,610	-42.91%	99.99%	99.87%
Townhouse	84	152	-44.74%	\$50,506,073	\$71,543,818	-29.41%	101.43%	99.95%
RES TOTAL	694	1,039	-33.21%	\$475,248,786	\$614,909,756	-22.71%	99.99%	99.01%
FARMS	17	30	-43.33%	\$30,779,500	\$42,758,000	-28.01%	94.82%	93.93%
MULTIFAMILY	8	6	33.33%	\$14,179,900	\$7,918,860	79.06%	93.06%	102.84%
Acreage	25	73	-65.75%	\$14,536,000	\$33,937,862	-57.17%	96.27%	98.49%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	56	124	-54.84%	\$21,353,288	\$34,830,417	-38.69%	97.82%	96.95%
Business	5	7	-28.57%	\$1,661,500	\$13,746,239	-87.91%	102.06%	91.70%
Commercial	18	32	-43.75%	\$18,721,581	\$16,514,389	13.37%	97.11%	96.77%
Land	1	0	0.00%	\$3,290,000	\$0	0.00%	100.00%	0.00%
COMM TOTAL	24	39	-38.46%	\$23,673,081	\$30,260,628	-21.77%	97.84%	94.40%
GRAND TOTAL	824	1,311	-37.15%	\$579,770,555	\$764,615,523	-24.17%	99.26%	98.44%

Average/Median price, Days to Sell (Month)

	А	verage Price		N	/ledian Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South C)kanagan								
Acreage/House	\$1,494,167	\$1,129,146	32.33%	\$1,465,000	\$915,000	60.11%	44	96	-54.35%
Duplex	\$625,875	\$632,605	-1.06%	\$623,500	\$551,000	13.16%	28	35	-20.13%
Mobile Home	\$239,212	\$195,088	22.62%	\$245,000	\$165,000	48.48%	34	40	-17.15%
Residential	\$852,884	\$724,684	17.69%	\$772,500	\$667,750	15.69%	30	44	-30.48%
Residential WF	\$1,400,000	\$1,805,000	-22.44%	\$1,400,000	\$1,805,000	-22.44%	14	112	-87.50%
3/4-Plex									
Apartment	\$431,313	\$444,145	-2.89%	\$380,000	\$402,000	-5.47%	30	120	-75.27%
Townhouse	\$525,284	\$442,550	18.69%	\$499,900	\$385,000	29.84%	30	46	-33.45%
RES TOTAL	\$717,314	\$601,649	19.22%	\$637,000	\$520,000	22.50%	31	65	-52.01%
FARMS	\$1,817,500	\$1,744,083	4.21%	\$1,817,500	\$1,745,000	4.15%	24	183	-86.90%
MULTIFAMILY	\$1,999,900	\$951,930	110.09%	\$1,999,900	\$951,930	110.09%	49	138	-64.49%
Acreage	\$323,333	\$479,763	-32.61%	\$300,000	\$257,500	16.50%	161	184	-12.40%
Acreage WF									
Lots	\$416,894	\$322,529	29.26%	\$334,450	\$283,000	18.18%	114	255	-55.47%
Business		\$1,773,333			\$2,000,000			167	
Commercial	\$838,202	\$477,787	75.43%	\$575,000	\$270,000	112.96%	143	219	-34.71%
Land		. ,		. ,	. ,				
COMM TOTAL	\$838,202	\$866,451	-3.26%	\$575,000	\$527,500	9.00%	143	203	-29.72%
GRAND TOTAL	\$701,503	\$603,756	16.19%	\$614,000	\$469,000	30.92%	43	103	-57.86%

Average/Median price, Days to Sell (YTD)

	А	verage Price		Ν	ledian Price			Davs to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = South O)kanagan								
Acreage/House	\$1,266,257	\$1,029,178	23.04%	\$1,150,000	\$904,500	27.14%	68	114	-40.14%
Duplex	\$672,578	\$632,982	6.26%	\$619,000	\$506,500	22.21%	46	61	-24.01%
Mobile Home	\$236,376	\$165,723	42.63%	\$225,000	\$146,500	53.58%	53	51	4.59%
Residential	\$826,847	\$707,032	16.95%	\$754,000	\$650,000	16.00%	45	59	-24.93%
Residential WF	\$1,351,500	\$1,707,954	-20.87%	\$1,194,500	\$1,520,676	-21.45%	70	88	-20.46%
3/4-Plex	\$598,875	\$830,500	-27.89%	\$565,250	\$830,500	-31.94%	79	29	175.44%
Apartment	\$415,426	\$389,312	6.71%	\$369,000	\$331,000	11.48%	46	114	-59.34%
Townhouse	\$601,263	\$470,683	27.74%	\$522,500	\$425,444	22.81%	33	67	-50.28%
RES TOTAL	\$684,797	\$591,828	15.71%	\$614,500	\$499,500	23.02%	46	78	-40.98%
FARMS	\$1,810,559	\$1,425,267	27.03%	\$1,660,000	\$1,212,500	36.91%	65	149	-55.98%
MULTIFAMILY	\$1,772,488	\$1,319,810	34.30%	\$1,714,950	\$1,545,000	11.00%	126	89	41.43%
Acreage	\$581,440	\$464,902	25.07%	\$350,000	\$268,000	30.60%	118	168	-29.99%
Acreage WF									
Lots	\$381,309	\$280,890	35.75%	\$318,700	\$249,450	27.76%	132	193	-31.85%
Business	\$332,300	\$1,963,748	-83.08%	\$350,000	\$1,855,000	-81.13%	117	224	-47.58%
Commercial	\$1,040,088	\$516,075	101.54%	\$643,750	\$325,000	98.08%	132	136	-2.76%
Land	\$3,290,000			\$3,290,000			244		
COMM TOTAL	\$986,378	\$775,914	27.12%	\$602,500	\$360,000	67.36%	134	152	-11.83%
GRAND TOTAL	\$703,605	\$583,231	20.64%	\$600,000	\$460,000	30.43%	58	98	-40.93%

South Peace River Monthly Statistics April 2022

Table of Contents

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

3

Central Okanagan Statistics -- April 2022

Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanaga						
1 Units Listed	1,288	1,177	9.43%	3,994	4,046	-1.29%
2 Units Sold	623	957	-34.90%	2,366	3,201	-26.09%
3 Sales Volume	\$580,238,065	\$722,293,749	-19.67%	\$2,178,990,879	\$2,310,056,556	-5.67%
4 List/Sell Ratio	99.80%	100.81%		101.05%	99.96%	
5 Days to Sell	29	41	-29.38%	35	56	-37.02%
6 Active Listings	1,784	1,647	8.32%			
Area = North Okanagan						
1 Units Listed	436	463	-5.83%	1,291	1,429	-9.66%
2 Units Sold	257	381	-32.55%	881	1,173	-24.89%
3 Sales Volume	\$179,189,897	\$237,931,880	-24.69%	\$619,717,979	\$668,532,827	-7.30%
4 List/Sell Ratio	100.57%	99.80%		100.60%	99.05%	
5 Days to Sell	39	61	-35.20%	51	78	-33.72%
6 Active Listings	690	783	-11.88%			
Area = Shuswap / Revel						
1 Units Listed	261	250	4.40%	728	756	-3.70%
2 Units Sold	136	183	-25.68%	436	612	-28.76%
3 Sales Volume	\$91,715,833	\$90,011,878	1.89%	\$268,298,515	\$286,106,714	-6.22%
4 List/Sell Ratio	99.50%	98.69%		99.16%	97.73%	
5 Days to Sell	57	76	-25.21%	62	101	-38.17%
6 Active Listings	497	506	-1.78%			
Area = South Okanagan						
1 Units Listed	309	498	-37.95%	885	1,679	-47.29%
2 Units Sold	235	411	-42.82%	840	1,344	-37.50%
3 Sales Volume	\$163,975,151	\$242,953,548	-32.51%	\$581,963,455	\$770,865,723	-24.51%
4 List/Sell Ratio	100.53%	99.47%		99.24%	98.41%	
5 Days to Sell	45	103	-56.19%	61	98	-37.95%
6 Active Listings	913					
Area = South Peace Riv						
1 Units Listed	21	104	-79.81%	76	357	-78.71%
2 Units Sold	62	58	6.90%	209	176	18.75%
3 Sales Volume	\$16,033,470	\$17,033,070	-5.87%	\$52,134,570	\$50,554,824	3.12%
4 List/Sell Ratio	95.96%	95.60%		96.22%	94.43%	
5 Days to Sell	86	124	-30.58%	115	144	-20.10%
6 Active Listings	405					
Area = Grand Total						
1 Units Listed	2,315	2,492	-7.10%	6,974	8,267	-15.64%
2 Units Sold	1,313	1,990	-34.02%	4,732	6,506	-27.27%
3 Sales Volume	\$1,031,152,416	\$1,310,224,125	-21.30%	\$3,701,105,398	\$4,086,116,644	-9.42%
4 List/Sell Ratio	99.96%	100.16%		100.47%	99.29%	
5 Days to Sell	39	63	-37.54%	49	75	-35.05%
6 Active Listings	4,289	2,936	46.08%			

			Resid	lential
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	62	\$16,033,470	30	\$8,155,562
Last Month	73	\$18,013,150	38	\$9,946,300
This Month Last Year	58	\$17,033,070	39	\$11,879,570
Description	Total Listings Taken	Inventory		
This Month	21	405		
Last Month	24	404		
This Month Last Year	104			

	•	
Condo/Apt		
Sales	8	
New Listings	2	
Current Inventory	7	
Sell/Inv. Ratio	114.29%	
Days to Sell	117	
Average Price	\$47,425	
Median Price	\$44,250	
Condo/Townhouse		
Sales	0	
New Listings	2	
Current Inventory	16	
Sell/Inv. Ratio	0.00%	
Days to Sell		
Average Price		
Median Price		
Lots		
Sales	2	
New Listings	0	
Current Inventory		
Sell/Inv. Ratio		
Days to Sell	279	
Average Price	\$217,500	
Median Price	\$217,500	
Residential		
Sales	30	
New Listings	9	
Current Inventory	130	
Sell/Inv. Ratio	23.08%	
Days to Sell	74	
Average Price	\$271,852	
Median Price	\$226,450	
Ratio of Sales vs Inventory	19.51%	

Comparative Activity -- Listing Information

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South Peace	e River								
Acreage/House	1	7	-85.71%	11	39	-71.79	32		
Duplex	0	5	-100.00%	4	9	-55.56	16		
Mobile Home	3	2	50.00%	4	8	-50.00	13		
Residential	9	59	-84.75%	36	193	-81.35	130		
Residential WF	0	0	0.00%	1	0	0.00			
3/4-Plex	0	0	0.00%	0	1	-100.00	3		
Apartment	2	5	-60.00%	4	15	-73.33	7		
Townhouse	2	3	-33.33%	5	7	-28.57	16		
RES TOTAL	17	81.00	-79.01%	65	272	-76.10%	217		
FARMS	0	3	-100.00%	0	8	-100.00	7		
MULTIFAMILY	0	1	-100.00%	0	4	-100.00	4		
Acreage	0	6	-100.00%	1	21	-95.24	29		
Acreage WF	0	0	0.00%	0	0	0.00			
Lots	0	4	-100.00%	0	16	-100.00	52		
Business	0	1	-100.00%	1	2	-50.00	5		
Commercial	4	8	-50.00%	6	33	-81.82	87		
Land	0	0	0.00%	3	0	0.00	4		
COMM TOTAL	4	9.00	-55.56%	10	35	-71.43%	96		
GRAND TOTAL	21	104	-79.81%	76	356	-78.65%	405		

Comparative Activity -- Sales Information (Month)

		Unit Sales		Sa	List/Sale Ratio			
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	<u>Lst Yr Mo</u>
Zone = South Peace F	River							
Acreage/House	8	9	-11.11%	\$3,188,500	\$3,384,000	-5.78%	98.78%	94.50%
Duplex	1	0	0.00%	\$435,000	\$0	0.00%	96.88%	0.00%
Mobile Home	3	2	50.00%	\$461,000	\$294,000	56.80%	95.66%	96.43%
Residential	30	39	-23.08%	\$8,155,562	\$11,879,570	-31.35%	97.86%	96.24%
Residential WF	1	0	0.00%	\$950,000	\$0	0.00%	96.45%	0.00%
3/4-Plex	1	0	0.00%	\$449,000	\$0	0.00%	100.00%	0.00%
Apartment	8	1	700.00%	\$379,400	\$45,500	733.85%	97.48%	96.81%
Townhouse	0	1	-100.00%	\$0	\$340,000	-100.00%	0.00%	94.71%
RES TOTAL	52	52	0.00%	\$14,018,462	\$15,943,070	-12.07%	97.92%	95.84%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	2	2	0.00%	\$435,000	\$205,000	112.20%	88.96%	87.27%
Lots	0	1	-100.00%	\$0	\$50,000	-100.00%	0.00%	84.75%
Business	2	0	0.00%	\$1,015,000	\$0	0.00%	82.86%	0.00%
Commercial	6	3	100.00%	\$565,008	\$835,000	-32.33%	83.21%	94.14%
GRAND TOTAL	62	58	6.90%	\$16,033,470	\$17,033,070	-5.87%	95.96%	95.60%

Comparative Activity -- Sales Information (YTD)

		Unit Sales		Sa	List/Sale Ratio			
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = South Peace	River							
Acreage/House	24	27	-11.11%	\$10,659,450	\$10,622,500	0.35%	97.87%	93.78%
Duplex	4	2	100.00%	\$1,377,000	\$900,600	52.90%	96.50%	94.91%
Mobile Home	11	4	175.00%	\$1,297,000	\$388,170	234.13%	93.77%	97.83%
Residential	114	115	-0.87%	\$30,930,862	\$32,537,554	-4.94%	96.66%	95.04%
Residential WF	1	0	0.00%	\$950,000	\$0	0.00%	96.45%	0.00%
3/4-Plex	1	0	0.00%	\$449,000	\$0	0.00%	100.00%	0.00%
Apartment	21	6	250.00%	\$980,900	\$230,000	326.48%	96.32%	93.57%
Townhouse	4	4	0.00%	\$565,000	\$817,000	-30.84%	96.47%	94.04%
RES TOTAL	180	158	13.92%	\$47,209,212	\$45,495,824	3.77%	96.86%	94.74%
FARMS	1	3	-66.67%	\$252,500	\$1,755,000	-85.61%	95.28%	96.49%
MULTIFAMILY	1	1	0.00%	\$685,000	\$338,000	102.66%	94.48%	84.71%
Acreage	9	4	125.00%	\$1,449,500	\$530,000	173.49%	91.98%	84.68%
Lots	5	1	400.00%	\$351,100	\$50,000	602.20%	92.52%	84.75%
Business	2	0	0.00%	\$1,015,000	\$0	0.00%	82.86%	0.00%
Commercial	11	9	22.22%	\$1,172,258	\$2,386,000	-50.87%	91.89%	91.42%
GRAND TOTAL	209	176	18.75%	\$52,134,570	\$50,554,824	3.12%	96.22%	94.43%

Average/Median price, Days to Sell (Month)

	Average Price			Μ	edian Price		Days to Sell			
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	
Zone = South Pe	ace River									
Acreage/House	\$398,563	\$376,000	6.00%	\$340,000	\$380,000	-10.53%	57	196	-71.13%	
Duplex	\$435,000			\$435,000			240			
Mobile Home	\$153,667	\$147,000	4.54%	\$155,000	\$147,000	5.44%	33	126	-73.71%	
Residential	\$271,852	\$304,604	-10.75%	\$226,450	\$282,500	-19.84%	74	100	-25.36%	
Residential WF	\$950,000			\$950,000			26			
3/4-Plex	\$449,000			\$449,000			79			
Apartment	\$47,425	\$45,500	4.23%	\$44,250	\$45,500	-2.75%	117	13	801.92%	
Townhouse		\$340,000			\$340,000			35		
RES TOTAL	\$269,586	\$306,598	-12.07%	\$232,450	\$284,750	-18.37%	78	114	-31.65%	
FARMS										
MULTIFAMILY										
Acreage	\$217,500	\$102,500	112.20%	\$217,500	\$102,500	112.20%	279	170	64.60%	
Lots		\$50,000			\$50,000			99		
Business	\$507,500	. ,		\$507,500	. ,		74			
Commercial	\$94,168	\$278,333	-66.17%	\$8,750	\$180,000	-95.14%	92	263	-64.91%	
GRAND TOTAL	\$258,604	\$293,674	-11.94%	\$222,750	\$279,500	-20.30%	86	124	-30.58%	

Average/Median price, Days to Sell (YTD)

	Av	erage Price		М	edian Price			Davs to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = South Pe	ace River								
Acreage/House	\$444,144	\$393,426	12.89%	\$392,000	\$397,000	-1.26%	81	180	-55.08%
Duplex	\$344,250	\$450,300	-23.55%	\$350,000	\$450,300	-22.27%	130	59	122.65%
Mobile Home	\$117,909	\$97,043	21.50%	\$45,000	\$47,085	-4.43%	63	102	-37.75%
Residential	\$271,323	\$285,417	-4.94%	\$244,250	\$268,000	-8.86%	113	126	-10.38%
Residential WF	\$950,000			\$950,000			26		
3/4-Plex	\$449,000			\$449,000			79		
Apartment	\$46,710	\$38,333	21.85%	\$35,000	\$39,750	-11.95%	134	76	75.92%
Townhouse	\$141,250	\$204,250	-30.84%	\$101,750	\$202,500	-49.75%	72	117	-38.12%
RES TOTAL	\$262,273	\$289,782	-9.49%	\$240,500	\$280,000	-14.11%	107	132	-18.78%
FARMS	\$252,500	\$585,000	-56.84%	\$252,500	\$455,000	-44.51%	148	72	104.61%
MULTIFAMILY	\$685,000	\$338,000	102.66%	\$685,000	\$338,000	102.66%	364	145	151.03%
Acreage	\$161,056	\$132,500	21.55%	\$80,000	\$107,500	-25.58%	185	153	20.97%
Lots	\$70,220	\$50,000	40.44%	\$40,800	\$50,000	-18.40%	270	99	172.93%
Business	\$507,500			\$507,500			74		
Commercial	\$106,569	\$265,111	-59.80%	\$8,750	\$180,000	-95.14%	105	389	-73.00%
GRAND TOTAL	\$249,448	\$288,885	-13.65%	\$229,300	\$271,000	-15.39%	115	144	-20.10%