

Shuswap / Revelstoke Monthly Statistics
March 2019

Table of Contents

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	1,053	1,096	-3.92%	2,617	2,475	5.74%
2 Units Sold	372	440	-15.45%	879	1,170	-24.87%
3 Sales Volume	\$200,539,009	\$242,694,131	-17.37%	\$449,135,702	\$626,433,413	-28.30%
4 List/Sell Ratio	96.94%	97.97%		96.71%	97.63%	
5 Days to Sell	78	58	34.66%	79	69	15.46%
6 Active Listings	3,141	2,458	27.79%			
Area = North Okanagan						
1 Units Listed	347	381	-8.92%	856	807	6.07%
2 Units Sold	157	178	-11.80%	384	420	-8.57%
3 Sales Volume	\$75,705,254	\$72,592,185	4.29%	\$177,723,618	\$185,269,923	-4.07%
4 List/Sell Ratio	95.03%	97.78%		95.89%	97.31%	
5 Days to Sell	103	92	12.43%	106	102	3.81%
6 Active Listings	1,237	1,135	8.99%			
Area = Shuswap / Revels						
1 Units Listed	209	196	6.63%	469	465	0.86%
2 Units Sold	77	85	-9.41%	173	204	-15.20%
3 Sales Volume	\$30,930,364	\$31,835,259	-2.84%	\$64,782,944	\$75,982,677	-14.74%
4 List/Sell Ratio	96.80%	96.22%		96.17%	95.77%	
5 Days to Sell	138	158	-12.77%	140	169	-17.07%
6 Active Listings	910	825	10.30%			
Area = Grand Total						
1 Units Listed	1,609	1,673	-3.83%	3,942	3,747	5.20%
2 Units Sold	606	703	-13.80%	1,436	1,794	-19.96%
3 Sales Volume	\$307,174,628	\$347,121,575	-11.51%	\$691,642,264	\$887,686,014	-22.08%
4 List/Sell Ratio	96.45%	97.77%		96.44%	97.40%	
5 Days to Sell	92	79	17.20%	93	88	6.65%
6 Active Listings	5,288	4,418	19.69%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- March 2019

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	77	\$30,930,364	40	\$19,327,364
Last Month	50	\$18,300,050	23	\$10,566,900
This Month Last Year	85	\$31,835,259	34	\$15,376,826

Description	Total Listings Taken	Inventory
This Month	209	910
Last Month	142	829
This Month Last Year	196	825

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Shuswap / Revelstoke Statistics -- March 2019

Quick Summary Part 2

Condo/Apt

Sales	8
New Listings	9
Current Inventory	48
Sell/Inv. Ratio	16.67%
Days to Sell	96
Average Price	\$236,250
Median Price	\$241,500

Condo/Townhouse

Sales	6
New Listings	7
Current Inventory	48
Sell/Inv. Ratio	12.50%
Days to Sell	100
Average Price	\$336,750
Median Price	\$342,500

Lots

Sales	9
New Listings	63
Current Inventory	304
Sell/Inv. Ratio	2.96%
Days to Sell	280
Average Price	\$148,722
Median Price	\$125,000

Residential

Sales	40
New Listings	80
Current Inventory	215
Sell/Inv. Ratio	18.60%
Days to Sell	97
Average Price	\$483,184
Median Price	\$475,000
Ratio of Sales vs Inventory	15.52%

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Shuswap / Revelstoke Statistics -- March 2019

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	16	10	60.00%	31	34	-8.82	78	71	9.86
Duplex	0	1	-100.00%	1	1	0.00	2	2	0.00
Mobile Home	7	10	-30.00%	24	28	-14.29	23	29	-20.69
Recreational	1	3	-66.67%	7	5	40.00	23	33	-30.30
Residential	80	77	3.90%	175	172	1.74	215	196	9.69
Residential WF	12	8	50.00%	19	15	26.67	39	27	44.44
3/4-Plex	1	1	0.00%	1	2	-50.00	4	4	0.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	9	11	-18.18%	26	25	4.00	48	36	33.33
Townhouse	7	19	-63.16%	28	33	-15.15	48	44	9.09
RES TOTAL	133	140.00	-5.00%	312	315	-0.95%	480	442	8.60
FARMS	4	2	100.00%	5	3	66.67	12	9	33.33
MULTIFAMILY	1	0	0.00%	2	4	-50.00	6	7	-14.29
Acreage	21	7	200.00%	28	28	0.00	95	89	6.74
Acreage WF	0	1	-100.00%	6	2	200.00	12	8	50.00
Lots	32	32	0.00%	56	69	-18.84	179	167	7.19
Lots WF	10	1	900.00%	10	3	233.33	18	9	100.00
LOTS TOTAL	63	41.00	53.66%	100	102	-1.96%	304	273	11.36
Business	2	4	-50.00%	5	13	-61.54	25	25	0.00
Commercial	4	6	-33.33%	26	18	44.44	50	41	21.95
Land	2	3	-33.33%	19	10	90.00	33	28	17.86
COMM TOTAL	8	13.00	-38.46%	50	41	21.95%	108	94	14.89
GRAND TOTAL	209	196	6.63%	469	465	0.86%	910	825	10.30

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Shuswap / Revelstoke Statistics -- March 2019

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Revelstoke								
Acreage/House	3	7	-57.14%	\$2,965,000	\$5,771,500	-48.63%	94.61%	93.44%
Duplex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Mobile Home	4	7	-42.86%	\$597,500	\$1,487,000	-59.82%	93.83%	95.80%
Recreational	2	1	100.00%	\$211,500	\$239,000	-11.51%	97.02%	95.98%
Residential	40	34	17.65%	\$19,327,364	\$15,376,826	25.69%	97.55%	97.75%
Residential WF	3	2	50.00%	\$1,930,000	\$2,059,000	-6.27%	94.24%	95.41%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	8	6	33.33%	\$1,890,000	\$1,594,300	18.55%	97.81%	95.94%
Townhouse	6	5	20.00%	\$2,020,500	\$1,701,000	18.78%	98.35%	96.60%
RES TOTAL	66	62	6.45%	\$28,941,864	\$28,228,626	2.53%	97.01%	96.38%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	2	1	100.00%	\$520,000	\$133,333	290.00%	88.92%	103.44%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	7	15	-53.33%	\$818,500	\$1,555,100	-47.37%	95.76%	94.53%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	9	16	-43.75%	\$1,338,500	\$1,688,433	-20.73%	92.98%	95.18%
Business	0	2	-100.00%	\$0	\$525,000	-100.00%	0.00%	89.13%
Commercial	1	3	-66.67%	\$250,000	\$403,200	-38.00%	96.19%	98.28%
Land	1	2	-50.00%	\$400,000	\$990,000	-59.60%	95.47%	96.68%
COMM TOTAL	2	7	-71.43%	\$650,000	\$1,918,200	-66.11%	95.74%	94.81%
GRAND TOTAL	77	85	-9.41%	\$30,930,364	\$31,835,259	-2.84%	96.80%	96.22%

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Shuswap / Revelstoke Statistics -- March 2019

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / Revelstoke								
Acreage/House	14	18	-22.22%	\$8,901,000	\$11,023,500	-19.25%	94.76%	95.09%
Duplex	1	0	0.00%	\$700,000	\$0	0.00%	96.02%	0.00%
Mobile Home	15	10	50.00%	\$1,953,400	\$2,026,500	-3.61%	93.60%	95.68%
Recreational	3	2	50.00%	\$351,500	\$458,900	-23.40%	94.24%	94.04%
Residential	75	86	-12.79%	\$35,019,693	\$39,559,136	-11.48%	97.29%	97.49%
Residential WF	4	3	33.33%	\$2,720,000	\$4,309,000	-36.88%	95.20%	92.53%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	11	14	-21.43%	\$3,213,700	\$3,681,950	-12.72%	97.95%	96.61%
Townhouse	11	9	22.22%	\$3,523,301	\$3,154,000	11.71%	98.42%	97.84%
RES TOTAL	134	142	-5.63%	\$56,382,594	\$64,212,986	-12.19%	96.72%	96.61%
FARMS	0	1	-100.00%	\$0	\$650,000	-100.00%	0.00%	81.35%
MULTIFAMILY	1	1	0.00%	\$515,000	\$725,000	-28.97%	93.81%	93.07%
Acreage	5	7	-28.57%	\$1,201,000	\$1,312,033	-8.46%	92.13%	98.82%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	28	40	-30.00%	\$4,384,350	\$4,430,778	-1.05%	91.19%	94.59%
Lots WF	0	1	-100.00%	\$0	\$465,000	-100.00%	0.00%	93.02%
LOTS TOTAL	33	48	-31.25%	\$5,585,350	\$6,207,811	-10.03%	91.39%	95.33%
Business	2	2	0.00%	\$890,000	\$525,000	69.52%	91.00%	89.13%
Commercial	2	6	-66.67%	\$1,010,000	\$1,101,880	-8.34%	100.11%	98.46%
Land	1	4	-75.00%	\$400,000	\$2,560,000	-84.38%	95.47%	83.31%
COMM TOTAL	5	12	-58.33%	\$2,300,000	\$4,186,880	-45.07%	95.60%	87.57%
GRAND TOTAL	173	204	-15.20%	\$64,782,944	\$75,982,677	-14.74%	96.17%	95.77%

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Shuswap / Revelstoke Statistics -- March 2019

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$988,333	\$824,500	19.87%	\$1,100,000	\$895,000	22.91%	341	149	128.86%
Duplex									
Mobile Home	\$149,375	\$212,429	-29.68%	\$131,250	\$155,000	-15.32%	178	127	39.45%
Recreational	\$105,750	\$239,000	-55.75%	\$105,750	\$239,000	-55.75%	245	191	28.01%
Residential	\$483,184	\$452,260	6.84%	\$475,000	\$421,475	12.70%	97	99	-2.21%
Residential WF	\$643,333	\$1,029,500	-37.51%	\$630,000	\$1,029,500	-38.81%	160	79	102.95%
3/4-Plex									
Apartment	\$236,250	\$265,717	-11.09%	\$241,500	\$226,400	6.67%	96	111	-14.11%
Townhouse	\$336,750	\$340,200	-1.01%	\$342,500	\$330,000	3.79%	100	80	24.06%
RES TOTAL	\$438,513	\$455,300	-3.69%	\$416,750	\$401,000	3.93%	120	109	10.99%
FARMS									
MULTIFAMILY									
Acreage	\$260,000	\$133,333	95.00%	\$260,000	\$133,333	95.00%	439	76	476.97%
Acreage WF									
Lots	\$116,929	\$103,673	12.79%	\$120,000	\$110,000	9.09%	234	374	-37.37%
Lots WF									
LOTS TOTAL	\$148,722	\$105,527	40.93%	\$125,000	\$121,000	3.31%	280	356	-21.34%
Business		\$262,500			\$262,500			171	
Commercial	\$250,000	\$134,400	86.01%	\$250,000	\$95,000	163.16%	82	97	-15.46%
Land	\$400,000	\$495,000	-19.19%	\$400,000	\$495,000	-19.19%	65	190	-65.70%
COMM TOTAL	\$325,000	\$274,029	18.60%	\$325,000	\$307,000	5.86%	74	145	-49.16%
GRAND TOTAL	\$401,693	\$374,532	7.25%	\$374,000	\$329,000	13.68%	138	158	-12.77%

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Shuswap / Revelstoke Statistics -- March 2019

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$635,786	\$612,417	3.82%	\$575,000	\$470,250	22.28%	206	147	39.76%
Duplex	\$700,000			\$700,000			111		
Mobile Home	\$130,227	\$202,650	-35.74%	\$104,000	\$166,000	-37.35%	110	141	-22.43%
Recreational	\$117,167	\$229,450	-48.94%	\$135,000	\$229,450	-41.16%	269	205	31.38%
Residential	\$466,929	\$459,990	1.51%	\$449,900	\$429,200	4.82%	89	95	-5.77%
Residential WF	\$680,000	\$1,436,333	-52.66%	\$660,000	\$1,280,000	-48.44%	143	55	160.45%
3/4-Plex									
Apartment	\$292,155	\$262,996	11.09%	\$270,000	\$238,575	13.17%	86	138	-37.29%
Townhouse	\$320,300	\$350,444	-8.60%	\$340,000	\$330,000	3.03%	88	129	-31.79%
RES TOTAL	\$420,766	\$452,204	-6.95%	\$399,950	\$409,250	-2.27%	109	112	-2.34%
FARMS		\$650,000			\$650,000			180	
MULTIFAMILY	\$515,000	\$725,000	-28.97%	\$515,000	\$725,000	-28.97%	185	319	-42.01%
Acreage	\$240,200	\$187,433	28.15%	\$212,000	\$177,500	19.44%	317	224	41.52%
Acreage WF									
Lots	\$156,584	\$110,769	41.36%	\$121,250	\$119,950	1.08%	255	315	-18.86%
Lots WF		\$465,000			\$465,000			231	
LOTS TOTAL	\$169,253	\$129,329	30.87%	\$160,000	\$132,667	20.60%	265	300	-11.68%
Business	\$445,000	\$262,500	69.52%	\$445,000	\$262,500	69.52%	154	171	-10.23%
Commercial	\$505,000	\$183,647	174.98%	\$505,000	\$178,750	182.52%	131	315	-58.41%
Land	\$400,000	\$640,000	-37.50%	\$400,000	\$665,000	-39.85%	65	350	-81.40%
COMM TOTAL	\$460,000	\$348,907	31.84%	\$400,000	\$361,900	10.53%	127	303	-58.08%
GRAND TOTAL	\$374,468	\$372,464	0.54%	\$365,000	\$330,000	10.61%	140	169	-17.07%

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