

**Shuswap / Revelstoke Monthly Statistics
January 2019**

Table of Contents

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	787	637	23.55%	787	637	23.55%
2 Units Sold	216	363	-40.50%	216	363	-40.50%
3 Sales Volume	\$103,150,032	\$191,653,204	-46.18%	\$103,150,032	\$191,653,204	-46.18%
4 List/Sell Ratio	96.57%	97.12%		96.57%	97.12%	
5 Days to Sell	83	85	-2.40%	83	85	-2.40%
6 Active Listings	2,736	1,947	40.52%			
Area = North Okanagan						
1 Units Listed	245	210	16.67%	245	210	16.67%
2 Units Sold	105	111	-5.41%	105	111	-5.41%
3 Sales Volume	\$44,599,771	\$54,048,777	-17.48%	\$44,599,771	\$54,048,777	-17.48%
4 List/Sell Ratio	96.63%	96.60%		96.63%	96.60%	
5 Days to Sell	114	115	-0.99%	114	115	-0.99%
6 Active Listings	1,108	995	11.36%			
Area = Shuswap / Revels						
1 Units Listed	118	112	5.36%	118	112	5.36%
2 Units Sold	46	58	-20.69%	46	58	-20.69%
3 Sales Volume	\$15,552,530	\$19,584,218	-20.59%	\$15,552,530	\$19,584,218	-20.59%
4 List/Sell Ratio	94.97%	97.41%		94.97%	97.41%	
5 Days to Sell	165	153	7.88%	165	153	7.88%
6 Active Listings	780	717	8.79%			
Area = Grand Total						
1 Units Listed	1,150	959	19.92%	1,150	959	19.92%
2 Units Sold	367	532	-31.02%	367	532	-31.02%
3 Sales Volume	\$163,302,333	\$265,286,199	-38.44%	\$163,302,333	\$265,286,199	-38.44%
4 List/Sell Ratio	96.43%	97.04%		96.43%	97.04%	
5 Days to Sell	102	99	3.40%	102	99	3.40%
6 Active Listings	4,624	3,659	26.37%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- January 2019

Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Residential	
			Total Units Sold	Total Sales Volume
This Month	46	\$15,552,530	12	\$5,125,429
Last Month	42	\$17,133,500		
This Month Last Year	58	\$19,584,218	28	\$13,071,910

Description	Total Listings Taken	Inventory
This Month	118	780
Last Month	53	719
This Month Last Year	112	717

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- January 2019

Quick Summary Part 2

Condo/Apt

Sales	2
New Listings	9
Current Inventory	44
Sell/Inv. Ratio	4.55%
Days to Sell	85
Average Price	\$457,350
Median Price	\$457,350

Condo/Townhouse

Sales	3
New Listings	10
Current Inventory	43
Sell/Inv. Ratio	6.98%
Days to Sell	43
Average Price	\$261,600
Median Price	\$228,500

Lots

Sales	17
New Listings	9
Current Inventory	251
Sell/Inv. Ratio	6.77%
Days to Sell	266
Average Price	\$175,859
Median Price	\$122,500

Residential

Sales	12
New Listings	41
Current Inventory	172
Sell/Inv. Ratio	6.98%
Days to Sell	83
Average Price	\$427,119
Median Price	\$390,500

Ratio of Sales vs Inventory	8.15%
-----------------------------	-------

Shuswap / Revelstoke Statistics -- January 2019

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	7	14	-50.00%	7	14	-50.00	73	72	1.39
Duplex	1	0	0.00%	1	0	0.00	2	2	0.00
Mobile Home	11	6	83.33%	11	6	83.33	27	21	28.57
Recreational	3	1	200.00%	3	1	200.00	23	33	-30.30
Residential	41	37	10.81%	41	37	10.81	172	146	17.81
Residential WF	2	2	0.00%	2	2	0.00	32	26	23.08
3/4-Plex	0	1	-100.00%	0	1	-100.00	3	3	0.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	9	6	50.00%	9	6	50.00	44	30	46.67
Townhouse	10	4	150.00%	10	4	150.00	43	26	65.38
RES TOTAL	84	71.00	18.31%	84	71	18.31%	419	359	16.71
FARMS	0	1	-100.00%	0	1	-100.00	6	9	-33.33
MULTIFAMILY	1	3	-66.67%	1	3	-66.67	7	7	0.00
Acreage	0	1	-100.00%	0	1	-100.00	78	75	4.00
Acreage WF	0	1	-100.00%	0	1	-100.00	6	11	-45.45
Lots	9	14	-35.71%	9	14	-35.71	158	156	1.28
Lots WF	0	1	-100.00%	0	1	-100.00	9	9	0.00
LOTS TOTAL	9	17.00	-47.06%	9	17	-47.06%	251	251	0.00
Business	1	6	-83.33%	1	6	-83.33	23	23	0.00
Commercial	8	9	-11.11%	8	9	-11.11	43	41	4.88
Land	15	5	200.00%	15	5	200.00	31	27	14.81
COMM TOTAL	24	20.00	20.00%	24	20	20.00%	97	91	6.59
GRAND TOTAL	118	112	5.36%	118	112	5.36%	780	717	8.79

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- January 2019

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Revelstoke								
Acreage/House	4	4	0.00%	\$2,140,000	\$1,434,500	49.18%	96.27%	94.44%
Duplex	1	0	0.00%	\$700,000	\$0	0.00%	96.02%	0.00%
Mobile Home	3	2	50.00%	\$458,000	\$494,500	-7.38%	95.12%	97.75%
Recreational	0	1	-100.00%	\$0	\$219,900	-100.00%	0.00%	92.01%
Residential	12	28	-57.14%	\$5,125,429	\$13,071,910	-60.79%	96.44%	97.46%
Residential WF	1	0	0.00%	\$790,000	\$0	0.00%	97.65%	0.00%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	2	4	-50.00%	\$914,700	\$924,400	-1.05%	97.33%	98.67%
Townhouse	3	1	200.00%	\$784,801	\$499,000	57.27%	97.68%	100.00%
RES TOTAL	26	40	-35.00%	\$10,912,930	\$16,644,210	-34.43%	96.57%	97.27%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	1	2	-50.00%	\$160,000	\$555,700	-71.21%	94.17%	107.92%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	16	14	14.29%	\$2,829,600	\$1,594,928	77.41%	89.03%	95.09%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	17	16	6.25%	\$2,989,600	\$2,150,628	39.01%	89.29%	98.10%
Business	2	0	0.00%	\$890,000	\$0	0.00%	91.00%	0.00%
Commercial	1	1	0.00%	\$760,000	\$19,380	3,821.57%	101.47%	0.00%
Land	0	1	-100.00%	\$0	\$770,000	-100.00%	0.00%	96.37%
COMM TOTAL	3	2	50.00%	\$1,650,000	\$789,380	109.02%	95.54%	98.69%
GRAND TOTAL	46	58	-20.69%	\$15,552,530	\$19,584,218	-20.59%	94.97%	97.41%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- January 2019

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / Revelstoke								
Acreage/House	4	4	0.00%	\$2,140,000	\$1,434,500	49.18%	96.27%	94.44%
Duplex	1	0	0.00%	\$700,000	\$0	0.00%	96.02%	0.00%
Mobile Home	3	2	50.00%	\$458,000	\$494,500	-7.38%	95.12%	97.75%
Recreational	0	1	-100.00%	\$0	\$219,900	-100.00%	0.00%	92.01%
Residential	12	28	-57.14%	\$5,125,429	\$13,071,910	-60.79%	96.44%	97.46%
Residential WF	1	0	0.00%	\$790,000	\$0	0.00%	97.65%	0.00%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	2	4	-50.00%	\$914,700	\$924,400	-1.05%	97.33%	98.67%
Townhouse	3	1	200.00%	\$784,801	\$499,000	57.27%	97.68%	100.00%
RES TOTAL	26	40	-35.00%	\$10,912,930	\$16,644,210	-34.43%	96.57%	97.27%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	1	2	-50.00%	\$160,000	\$555,700	-71.21%	94.17%	107.92%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	16	14	14.29%	\$2,829,600	\$1,594,928	77.41%	89.03%	95.09%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	17	16	6.25%	\$2,989,600	\$2,150,628	39.01%	89.29%	98.10%
Business	2	0	0.00%	\$890,000	\$0	0.00%	91.00%	0.00%
Commercial	1	1	0.00%	\$760,000	\$19,380	3,821.57%	101.47%	0.00%
Land	0	1	-100.00%	\$0	\$770,000	-100.00%	0.00%	96.37%
COMM TOTAL	3	2	50.00%	\$1,650,000	\$789,380	109.02%	95.54%	98.69%
GRAND TOTAL	46	58	-20.69%	\$15,552,530	\$19,584,218	-20.59%	94.97%	97.41%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- January 2019

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$535,000	\$358,625	49.18%	\$620,000	\$333,750	85.77%	176	161	9.18%
Duplex	\$700,000			\$700,000			111		
Mobile Home	\$152,667	\$247,250	-38.25%	\$178,000	\$247,250	-28.01%	123	228	-45.91%
Recreational		\$219,900			\$219,900			218	
Residential	\$427,119	\$466,854	-8.51%	\$390,500	\$432,000	-9.61%	83	85	-2.37%
Residential WF	\$790,000			\$790,000			92		
3/4-Plex									
Apartment	\$457,350	\$231,100	97.90%	\$457,350	\$227,450	101.08%	85	204	-58.23%
Townhouse	\$261,600	\$499,000	-47.58%	\$228,500	\$499,000	-54.21%	43	343	-87.46%
RES TOTAL	\$419,728	\$416,105	0.87%	\$382,651	\$403,750	-5.23%	99	121	-18.50%
FARMS									
MULTIFAMILY									
Acreage	\$160,000	\$277,850	-42.41%	\$160,000	\$277,850	-42.41%	270	137	97.08%
Acreage WF									
Lots	\$176,850	\$113,923	55.24%	\$90,250	\$124,950	-27.77%	266	201	32.32%
Lots WF									
LOTS TOTAL	\$175,859	\$134,414	30.83%	\$122,500	\$136,000	-9.93%	266	193	37.93%
Business	\$445,000			\$445,000			154		
Commercial	\$760,000	\$19,380	3,821.57%	\$760,000	\$19,380	3,821.57%	180	89	102.25%
Land		\$770,000			\$770,000			836	
COMM TOTAL	\$550,000	\$394,690	39.35%	\$760,000	\$394,690	92.56%	162	463	-64.90%
GRAND TOTAL	\$338,098	\$337,659	0.13%	\$320,750	\$301,875	6.25%	165	153	7.88%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- January 2019

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$535,000	\$358,625	49.18%	\$620,000	\$333,750	85.77%	176	161	9.18%
Duplex	\$700,000			\$700,000			111		
Mobile Home	\$152,667	\$247,250	-38.25%	\$178,000	\$247,250	-28.01%	123	228	-45.91%
Recreational		\$219,900			\$219,900			218	
Residential	\$427,119	\$466,854	-8.51%	\$390,500	\$432,000	-9.61%	83	85	-2.37%
Residential WF	\$790,000			\$790,000			92		
3/4-Plex									
Apartment	\$457,350	\$231,100	97.90%	\$457,350	\$227,450	101.08%	85	204	-58.23%
Townhouse	\$261,600	\$499,000	-47.58%	\$228,500	\$499,000	-54.21%	43	343	-87.46%
RES TOTAL	\$419,728	\$416,105	0.87%	\$382,651	\$403,750	-5.23%	99	121	-18.50%
FARMS									
MULTIFAMILY									
Acreage	\$160,000	\$277,850	-42.41%	\$160,000	\$277,850	-42.41%	270	137	97.08%
Acreage WF									
Lots	\$176,850	\$113,923	55.24%	\$90,250	\$124,950	-27.77%	266	201	32.32%
Lots WF									
LOTS TOTAL	\$175,859	\$134,414	30.83%	\$122,500	\$136,000	-9.93%	266	193	37.93%
Business	\$445,000			\$445,000			154		
Commercial	\$760,000	\$19,380	3,821.57%	\$760,000	\$19,380	3,821.57%	180	89	102.25%
Land		\$770,000			\$770,000			836	
COMM TOTAL	\$550,000	\$394,690	39.35%	\$760,000	\$394,690	92.56%	162	463	-64.90%
GRAND TOTAL	\$338,098	\$337,659	0.13%	\$320,750	\$301,875	6.25%	165	153	7.88%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe