

**Shuswap / Revelstoke Monthly Statistics  
April 2019**

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## Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
<b>Area = Central Okanagan</b>						
1 Units Listed	1,200	1,168	2.74%	3,817	3,643	4.78%
2 Units Sold	456	520	-12.31%	1,334	1,690	-21.07%
3 Sales Volume	\$263,836,686	\$303,390,721	-13.04%	\$712,692,387	\$929,824,134	-23.35%
4 List/Sell Ratio	96.18%	97.05%		96.51%	97.44%	
5 Days to Sell	74	56	33.64%	77	65	19.99%
6 Active Listings	3,453	2,727	26.62%			
<b>Area = North Okanagan</b>						
1 Units Listed	443	393	12.72%	1,299	1,200	8.25%
2 Units Sold	208	190	9.47%	592	610	-2.95%
3 Sales Volume	\$104,424,015	\$75,486,093	38.34%	\$282,147,633	\$260,756,016	8.20%
4 List/Sell Ratio	97.68%	98.06%		96.55%	97.53%	
5 Days to Sell	76	71	6.17%	95	92	3.10%
6 Active Listings	1,378	1,261	9.28%			
<b>Area = Shuswap / Revels</b>						
1 Units Listed	288	298	-3.36%	757	763	-0.79%
2 Units Sold	108	116	-6.90%	281	320	-12.19%
3 Sales Volume	\$46,353,050	\$39,372,029	17.73%	\$111,135,994	\$115,354,706	-3.66%
4 List/Sell Ratio	97.13%	97.15%		96.57%	96.24%	
5 Days to Sell	101	95	6.55%	125	142	-11.97%
6 Active Listings	1,033	964	7.16%			
<b>Area = Grand Total</b>						
1 Units Listed	1,931	1,859	3.87%	5,873	5,606	4.76%
2 Units Sold	772	826	-6.54%	2,207	2,620	-15.76%
3 Sales Volume	\$414,613,750	\$418,248,843	-0.87%	\$1,105,976,014	\$1,305,934,857	-15.31%
4 List/Sell Ratio	96.66%	97.24%		96.52%	97.35%	
5 Days to Sell	78	65	21.18%	88	80	9.68%
6 Active Listings	5,864	4,952	18.42%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- April 2019

**Quick Summary Part 1**

			<b>Residential</b>	
<b>Description</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>
<b>This Month</b>	108	\$46,353,050	56	\$25,653,450
<b>Last Month</b>	77	\$30,930,364	40	\$19,327,364
<b>This Month Last Year</b>	116	\$39,372,029	50	\$21,545,900

  

<b>Description</b>	<b>Total Listings Taken</b>	<b>Inventory</b>
<b>This Month</b>	288	1,033
<b>Last Month</b>	209	910
<b>This Month Last Year</b>	298	964

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Shuswap / Revelstoke Statistics -- April 2019

## Quick Summary Part 2

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### Condo/Apt

Sales	8
New Listings	12
Current Inventory	49
Sell/Inv. Ratio	16.33%
Days to Sell	57
Average Price	\$321,031
Median Price	\$296,875

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### Condo/Townhouse

Sales	7
New Listings	12
Current Inventory	50
Sell/Inv. Ratio	14.00%
Days to Sell	120
Average Price	\$373,257
Median Price	\$363,000

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### Lots

Sales	16
New Listings	59
Current Inventory	334
Sell/Inv. Ratio	4.79%
Days to Sell	173
Average Price	\$266,853
Median Price	\$257,500

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### Residential

Sales	56
New Listings	110
Current Inventory	256
Sell/Inv. Ratio	21.88%
Days to Sell	78
Average Price	\$458,097
Median Price	\$460,000
Ratio of Sales vs Inventory	15.62%

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Shuswap / Revelstoke Statistics -- April 2019

## Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	29	32	-9.38%	60	66	-9.09	92	91	1.10
Duplex	1	2	-50.00%	2	3	-33.33	3	3	0.00
Mobile Home	16	18	-11.11%	40	46	-13.04	29	29	0.00
Recreational	15	12	25.00%	22	17	29.41	36	41	-12.20
Residential	110	104	5.77%	285	276	3.26	256	241	6.22
Residential WF	21	19	10.53%	40	34	17.65	53	41	29.27
3/4-Plex	0	0	0.00%	1	2	-50.00	4	3	33.33
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	12	10	20.00%	38	35	8.57	49	37	32.43
Townhouse	12	22	-45.45%	40	55	-27.27	50	52	-3.85
RES TOTAL	216	219.00	-1.37%	528	534	-1.12%	572	538	6.32
FARMS	1	1	0.00%	6	4	50.00	11	9	22.22
MULTIFAMILY	1	0	0.00%	3	4	-25.00	7	6	16.67
Acreage	13	12	8.33%	41	40	2.50	101	95	6.32
Acreage WF	1	3	-66.67%	7	5	40.00	11	9	22.22
Lots	41	52	-21.15%	97	121	-19.83	202	205	-1.46
Lots WF	4	1	300.00%	14	4	250.00	20	9	122.22
LOTS TOTAL	59	68.00	-13.24%	159	170	-6.47%	334	318	5.03
Business	3	4	-25.00%	8	17	-52.94	27	28	-3.57
Commercial	4	6	-33.33%	30	24	25.00	50	37	35.14
Land	4	0	0.00%	23	10	130.00	32	28	14.29
COMM TOTAL	11	10.00	10.00%	61	51	19.61%	109	93	17.20
<b>GRAND TOTAL</b>	<b>288</b>	<b>298</b>	<b>-3.36%</b>	<b>757</b>	<b>763</b>	<b>-0.79%</b>	<b>1,033</b>	<b>964</b>	<b>7.16</b>

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Shuswap / Revelstoke Statistics -- April 2019

## Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	6	6	0.00%	\$3,799,000	\$2,545,571	49.24%	97.51%	98.03%
Duplex	0	1	-100.00%	\$0	\$565,000	-100.00%	0.00%	96.58%
Mobile Home	9	18	-50.00%	\$1,169,900	\$2,380,950	-50.86%	96.60%	95.25%
Recreational	1	1	0.00%	\$140,000	\$147,000	-4.76%	94.28%	98.07%
Residential	56	50	12.00%	\$25,653,450	\$21,545,900	19.06%	97.70%	97.88%
Residential WF	2	2	0.00%	\$1,280,000	\$1,430,000	-10.49%	96.61%	92.92%
3/4-Plex	0	1	-100.00%	\$0	\$849,000	-100.00%	0.00%	100.00%
Apartment	8	6	33.33%	\$2,568,250	\$1,934,400	32.77%	97.64%	97.76%
Townhouse	7	14	-50.00%	\$2,612,800	\$4,466,800	-41.51%	98.57%	97.08%
RES TOTAL	89	99	-10.10%	\$37,223,400	\$35,864,621	3.79%	97.65%	97.42%
FARMS	2	1	100.00%	\$2,985,000	\$420,000	610.71%	94.93%	93.35%
MULTIFAMILY	1	1	0.00%	\$1,875,000	\$1,415,000	32.51%	93.80%	91.29%
Acreage	5	4	25.00%	\$1,233,900	\$494,800	149.37%	95.86%	97.27%
Acreage WF	1	0	0.00%	\$749,900	\$0	0.00%	93.85%	0.00%
Lots	8	8	0.00%	\$1,380,850	\$1,146,800	20.41%	95.38%	98.12%
Lots WF	2	0	0.00%	\$905,000	\$0	0.00%	97.52%	0.00%
LOTS TOTAL	16	12	33.33%	\$4,269,650	\$1,641,600	160.09%	95.69%	97.86%
Business	0	1	-100.00%	\$0	\$30,000	-100.00%	0.00%	85.96%
Commercial	0	2	-100.00%	\$0	\$808	-100.00%	0.00%	0.00%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	0	3	-100.00%	\$0	\$30,808	-100.00%	0.00%	86.28%
<b>GRAND TOTAL</b>	<b>108</b>	<b>116</b>	<b>-6.90%</b>	<b>\$46,353,050</b>	<b>\$39,372,029</b>	<b>17.73%</b>	<b>97.13%</b>	<b>97.15%</b>

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Shuswap / Revelstoke Statistics -- April 2019

## Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	20	24	-16.67%	\$12,700,000	\$13,569,071	-6.40%	95.57%	95.62%
Duplex	1	1	0.00%	\$700,000	\$565,000	23.89%	96.02%	96.58%
Mobile Home	24	28	-14.29%	\$3,123,300	\$4,407,450	-29.14%	94.70%	95.44%
Recreational	4	3	33.33%	\$491,500	\$605,900	-18.88%	94.25%	94.98%
Residential	131	136	-3.68%	\$60,673,143	\$61,105,036	-0.71%	97.46%	97.63%
Residential WF	6	5	20.00%	\$4,000,000	\$5,739,000	-30.30%	95.65%	92.63%
3/4-Plex	0	1	-100.00%	\$0	\$849,000	-100.00%	0.00%	100.00%
Apartment	19	20	-5.00%	\$5,781,950	\$5,616,350	2.95%	97.81%	97.01%
Townhouse	18	23	-21.74%	\$6,136,101	\$7,620,800	-19.48%	98.49%	97.39%
RES TOTAL	223	241	-7.47%	\$93,605,994	\$100,077,607	-6.47%	97.09%	96.90%
FARMS	2	2	0.00%	\$2,985,000	\$1,070,000	178.97%	94.93%	85.68%
MULTIFAMILY	2	2	0.00%	\$2,390,000	\$2,140,000	11.68%	93.80%	91.88%
Acreage	10	11	-9.09%	\$2,434,900	\$1,806,833	34.76%	93.98%	98.39%
Acreage WF	1	0	0.00%	\$749,900	\$0	0.00%	93.85%	0.00%
Lots	36	48	-25.00%	\$5,765,200	\$5,577,578	3.36%	92.16%	95.30%
Lots WF	2	1	100.00%	\$905,000	\$465,000	94.62%	97.52%	93.02%
LOTS TOTAL	49	60	-18.33%	\$9,855,000	\$7,849,411	25.55%	93.21%	95.85%
Business	2	3	-33.33%	\$890,000	\$555,000	60.36%	91.00%	88.96%
Commercial	2	8	-75.00%	\$1,010,000	\$1,102,688	-8.41%	100.11%	98.46%
Land	1	4	-75.00%	\$400,000	\$2,560,000	-84.38%	95.47%	83.31%
COMM TOTAL	5	15	-66.67%	\$2,300,000	\$4,217,688	-45.47%	95.60%	87.56%
<b>GRAND TOTAL</b>	<b>281</b>	<b>320</b>	<b>-12.19%</b>	<b>\$111,135,994</b>	<b>\$115,354,706</b>	<b>-3.66%</b>	<b>96.57%</b>	<b>96.24%</b>

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Shuswap / Revelstoke Statistics -- April 2019

## Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$633,167	\$424,262	49.24%	\$702,500	\$415,500	69.07%	90	107	-16.33%
Duplex		\$565,000			\$565,000			152	
Mobile Home	\$129,989	\$132,275	-1.73%	\$130,000	\$112,950	15.10%	63	59	7.58%
Recreational	\$140,000	\$147,000	-4.76%	\$140,000	\$147,000	-4.76%	25	221	-88.69%
Residential	\$458,097	\$430,918	6.31%	\$460,000	\$420,500	9.39%	78	76	2.46%
Residential WF	\$640,000	\$715,000	-10.49%	\$640,000	\$715,000	-10.49%	39	110	-65.00%
3/4-Plex		\$849,000			\$849,000			21	
Apartment	\$321,031	\$322,400	-0.42%	\$296,875	\$304,950	-2.65%	57	400	-85.76%
Townhouse	\$373,257	\$319,057	16.99%	\$363,000	\$303,000	19.80%	120	63	90.26%
RES TOTAL	\$418,240	\$362,269	15.45%	\$419,500	\$369,000	13.69%	77	95	-18.64%
FARMS	\$1,492,500	\$420,000	255.36%	\$1,492,500	\$420,000	255.36%	538	139	286.69%
MULTIFAMILY	\$1,875,000	\$1,415,000	32.51%	\$1,875,000	\$1,415,000	32.51%	161	46	250.00%
Acreage	\$246,780	\$123,700	99.50%	\$266,500	\$133,500	99.63%	351	171	105.15%
Acreage WF	\$749,900			\$749,900			51		
Lots	\$172,606	\$143,350	20.41%	\$190,000	\$157,000	21.02%	114	47	139.58%
Lots WF	\$452,500			\$452,500			24		
LOTS TOTAL	\$266,853	\$136,800	95.07%	\$257,500	\$143,950	78.88%	173	89	94.80%
Business		\$30,000			\$30,000			89	
Commercial		\$404			\$404			111	
Land									
COMM TOTAL		\$10,269			\$800			103	
<b>GRAND TOTAL</b>	<b>\$429,195</b>	<b>\$339,414</b>	<b>26.45%</b>	<b>\$367,500</b>	<b>\$351,500</b>	<b>4.55%</b>	<b>101</b>	<b>95</b>	<b>6.55%</b>

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Shuswap / Revelstoke Statistics -- April 2019

## Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$635,000	\$565,378	12.31%	\$635,000	\$444,500	42.86%	171	137	24.59%
Duplex	\$700,000	\$565,000	23.89%	\$700,000	\$565,000	23.89%	111	152	-26.97%
Mobile Home	\$130,138	\$157,409	-17.33%	\$120,000	\$135,000	-11.11%	92	88	4.52%
Recreational	\$122,875	\$201,967	-39.16%	\$137,500	\$219,900	-37.47%	208	210	-1.07%
Residential	\$463,154	\$449,302	3.08%	\$450,000	\$426,425	5.53%	85	88	-3.90%
Residential WF	\$666,667	\$1,147,800	-41.92%	\$660,000	\$800,000	-17.50%	108	77	40.69%
3/4-Plex		\$849,000			\$849,000			21	
Apartment	\$304,313	\$280,818	8.37%	\$270,000	\$248,000	8.87%	74	216	-65.80%
Townhouse	\$340,895	\$331,339	2.88%	\$342,500	\$306,000	11.93%	100	89	13.02%
RES TOTAL	\$419,758	\$415,260	1.08%	\$410,000	\$395,000	3.80%	96	105	-8.05%
FARMS	\$1,492,500	\$535,000	178.97%	\$1,492,500	\$535,000	178.97%	538	160	236.99%
MULTIFAMILY	\$1,195,000	\$1,070,000	11.68%	\$1,195,000	\$1,070,000	11.68%	173	183	-5.21%
Acreage	\$243,490	\$164,258	48.24%	\$260,750	\$147,900	76.30%	334	205	63.05%
Acreage WF	\$749,900			\$749,900			51		
Lots	\$160,144	\$116,200	37.82%	\$123,750	\$124,950	-0.96%	224	270	-17.14%
Lots WF	\$452,500	\$465,000	-2.69%	\$452,500	\$465,000	-2.69%	24	231	-89.61%
LOTS TOTAL	\$201,122	\$130,824	53.74%	\$190,000	\$136,667	39.02%	235	258	-8.88%
Business	\$445,000	\$185,000	140.54%	\$445,000	\$35,000	1,171.43%	154	144	6.84%
Commercial	\$505,000	\$137,836	266.38%	\$505,000	\$57,190	783.02%	131	264	-50.36%
Land	\$400,000	\$640,000	-37.50%	\$400,000	\$665,000	-39.85%	65	350	-81.40%
COMM TOTAL	\$460,000	\$281,179	63.60%	\$400,000	\$262,500	52.38%	127	263	-51.73%
<b>GRAND TOTAL</b>	<b>\$395,502</b>	<b>\$360,483</b>	<b>9.71%</b>	<b>\$365,000</b>	<b>\$339,450</b>	<b>7.53%</b>	<b>125</b>	<b>142</b>	<b>-11.97%</b>

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