

**North Okanagan Monthly Statistics
January 2019**

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	787	637	23.55%	787	637	23.55%
2 Units Sold	216	363	-40.50%	216	363	-40.50%
3 Sales Volume	\$103,150,032	\$191,653,204	-46.18%	\$103,150,032	\$191,653,204	-46.18%
4 List/Sell Ratio	96.57%	97.12%		96.57%	97.12%	
5 Days to Sell	83	85	-2.40%	83	85	-2.40%
6 Active Listings	2,736	1,947	40.52%			
Area = North Okanagan						
1 Units Listed	245	210	16.67%	245	210	16.67%
2 Units Sold	105	111	-5.41%	105	111	-5.41%
3 Sales Volume	\$44,599,771	\$54,048,777	-17.48%	\$44,599,771	\$54,048,777	-17.48%
4 List/Sell Ratio	96.63%	96.60%		96.63%	96.60%	
5 Days to Sell	114	115	-0.99%	114	115	-0.99%
6 Active Listings	1,108	995	11.36%			
Area = Shuswap / Revels						
1 Units Listed	118	112	5.36%	118	112	5.36%
2 Units Sold	46	58	-20.69%	46	58	-20.69%
3 Sales Volume	\$15,552,530	\$19,584,218	-20.59%	\$15,552,530	\$19,584,218	-20.59%
4 List/Sell Ratio	94.97%	97.41%		94.97%	97.41%	
5 Days to Sell	165	153	7.88%	165	153	7.88%
6 Active Listings	780	717	8.79%			
Area = Grand Total						
1 Units Listed	1,150	959	19.92%	1,150	959	19.92%
2 Units Sold	367	532	-31.02%	367	532	-31.02%
3 Sales Volume	\$163,302,333	\$265,286,199	-38.44%	\$163,302,333	\$265,286,199	-38.44%
4 List/Sell Ratio	96.43%	97.04%		96.43%	97.04%	
5 Days to Sell	102	99	3.40%	102	99	3.40%
6 Active Listings	4,624	3,659	26.37%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- January 2019

Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Residential	
			Total Units Sold	Total Sales Volume
This Month	105	\$44,599,771	52	\$25,119,061
Last Month	111	\$52,428,262		
This Month Last Year	111	\$54,048,777	42	\$24,862,275

Description	Total Listings Taken	Inventory
This Month	245	1,108
Last Month	121	1,064
This Month Last Year	210	995

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North Okanagan Statistics -- January 2019

Quick Summary Part 2

Condo/Apt	
Sales	8
New Listings	21
Current Inventory	65
Sell/Inv. Ratio	12.31%
Days to Sell	47
Average Price	\$238,250
Median Price	\$215,500

Condo/Townhouse	
Sales	16
New Listings	38
Current Inventory	127
Sell/Inv. Ratio	12.60%
Days to Sell	78
Average Price	\$291,300
Median Price	\$283,500

Lots	
Sales	8
New Listings	37
Current Inventory	261
Sell/Inv. Ratio	3.07%
Days to Sell	322
Average Price	\$311,438
Median Price	\$247,500

Residential	
Sales	52
New Listings	77
Current Inventory	284
Sell/Inv. Ratio	18.31%
Days to Sell	101
Average Price	\$483,059
Median Price	\$462,000
Ratio of Sales vs Inventory	14.79%

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Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okanagan									
Acreage/House	16	18	-11.11%	16	18	-11.11	117	116	0.86
Duplex	12	5	140.00%	12	5	140.00	25	26	-3.85
Mobile Home	6	6	0.00%	6	6	0.00	28	34	-17.65
Recreational	2	1	100.00%	2	1	100.00	5	10	-50.00
Residential	77	86	-10.47%	77	86	-10.47	284	234	21.37
Residential WF	2	5	-60.00%	2	5	-60.00	23	23	0.00
3/4-Plex	0	0	0.00%	0	0	0.00	2	4	-50.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	21	19	10.53%	21	19	10.53	65	58	12.07
Townhouse	38	30	26.67%	38	30	26.67	127	71	78.87
RES TOTAL	174	170.00	2.35%	174	170	2.35%	676	576	17.36
FARMS	2	7	-71.43%	2	7	-71.43	21	24	-12.50
MULTIFAMILY	1	0	0.00%	1	0	0.00	3	3	0.00
Acreage	7	10	-30.00%	7	10	-30.00	92	113	-18.58
Acreage WF	2	0	0.00%	2	0	0.00	14	13	7.69
Lots	28	8	250.00%	28	8	250.00	145	142	2.11
Lots WF	0	3	-100.00%	0	3	-100.00	10	10	0.00
LOTS TOTAL	37	21.00	76.19%	37	21	76.19%	261	278	-6.12
Business	3	4	-25.00%	3	4	-25.00	25	22	13.64
Commercial	24	8	200.00%	24	8	200.00	104	71	46.48
Land	4	0	0.00%	4	0	0.00	18	21	-14.29
COMM TOTAL	31	12.00	158.33%	31	12	158.33%	147	114	28.95
GRAND TOTAL	245	210	16.67%	245	210	16.67%	1,108	995	11.36

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North Okanagan Statistics -- January 2019

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = North Okanagan								
Acreage/House	7	8	-12.50%	\$5,330,500	\$5,273,900	1.07%	96.39%	97.65%
Duplex	3	4	-25.00%	\$1,437,900	\$1,845,000	-22.07%	98.84%	96.66%
Mobile Home	4	3	33.33%	\$533,000	\$616,000	-13.47%	94.22%	95.55%
Recreational	1	1	0.00%	\$295,000	\$72,000	309.72%	98.37%	100.00%
Residential	52	42	23.81%	\$25,119,061	\$24,862,275	1.03%	97.10%	97.29%
Residential WF	2	2	0.00%	\$1,370,000	\$3,350,000	-59.10%	96.29%	91.93%
3/4-Plex	0	1	-100.00%	\$0	\$665,000	-100.00%	0.00%	95.00%
Apartment	8	13	-38.46%	\$1,906,000	\$2,954,500	-35.49%	96.12%	97.10%
Townhouse	16	20	-20.00%	\$4,660,800	\$5,906,305	-21.09%	96.40%	98.17%
RES TOTAL	93	94	-1.06%	\$40,652,261	\$45,544,980	-10.74%	96.89%	96.94%
FARMS	0	1	-100.00%	\$0	\$2,300,000	-100.00%	0.00%	92.04%
MULTIFAMILY	1	0	0.00%	\$640,000	\$0	0.00%	91.56%	0.00%
Acreage	1	3	-66.67%	\$315,000	\$889,400	-64.58%	95.74%	94.64%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	7	8	-12.50%	\$2,176,500	\$1,010,500	115.39%	93.78%	94.83%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	8	11	-27.27%	\$2,491,500	\$1,899,900	31.14%	94.03%	94.74%
Business	1	0	0.00%	\$58,000	\$0	0.00%	120.83%	0.00%
Commercial	2	4	-50.00%	\$758,010	\$2,373,897	-68.07%	94.75%	95.99%
Land	0	1	-100.00%	\$0	\$1,930,000	-100.00%	0.00%	96.98%
COMM TOTAL	3	5	-40.00%	\$816,010	\$4,303,897	-81.04%	96.23%	96.43%
GRAND TOTAL	105	111	-5.41%	\$44,599,771	\$54,048,777	-17.48%	96.63%	96.60%

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North Okanagan Statistics -- January 2019

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = North Okanagan								
Acreage/House	7	8	-12.50%	\$5,330,500	\$5,273,900	1.07%	96.39%	97.65%
Duplex	3	4	-25.00%	\$1,437,900	\$1,845,000	-22.07%	98.84%	96.66%
Mobile Home	4	3	33.33%	\$533,000	\$616,000	-13.47%	94.22%	95.55%
Recreational	1	1	0.00%	\$295,000	\$72,000	309.72%	98.37%	100.00%
Residential	52	42	23.81%	\$25,119,061	\$24,862,275	1.03%	97.10%	97.29%
Residential WF	2	2	0.00%	\$1,370,000	\$3,350,000	-59.10%	96.29%	91.93%
3/4-Plex	0	1	-100.00%	\$0	\$665,000	-100.00%	0.00%	95.00%
Apartment	8	13	-38.46%	\$1,906,000	\$2,954,500	-35.49%	96.12%	97.10%
Townhouse	16	20	-20.00%	\$4,660,800	\$5,906,305	-21.09%	96.40%	98.17%
RES TOTAL	93	94	-1.06%	\$40,652,261	\$45,544,980	-10.74%	96.89%	96.94%
FARMS	0	1	-100.00%	\$0	\$2,300,000	-100.00%	0.00%	92.04%
MULTIFAMILY	1	0	0.00%	\$640,000	\$0	0.00%	91.56%	0.00%
Acreage	1	3	-66.67%	\$315,000	\$889,400	-64.58%	95.74%	94.64%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	7	8	-12.50%	\$2,176,500	\$1,010,500	115.39%	93.78%	94.83%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	8	11	-27.27%	\$2,491,500	\$1,899,900	31.14%	94.03%	94.74%
Business	1	0	0.00%	\$58,000	\$0	0.00%	120.83%	0.00%
Commercial	2	4	-50.00%	\$758,010	\$2,373,897	-68.07%	94.75%	95.99%
Land	0	1	-100.00%	\$0	\$1,930,000	-100.00%	0.00%	96.98%
COMM TOTAL	3	5	-40.00%	\$816,010	\$4,303,897	-81.04%	96.23%	96.43%
GRAND TOTAL	105	111	-5.41%	\$44,599,771	\$54,048,777	-17.48%	96.63%	96.60%

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North Okanagan Statistics -- January 2019

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okanagan									
Acreage/House	\$761,500	\$659,238	15.51%	\$868,000	\$645,250	34.52%	166	124	34.05%
Duplex	\$479,300	\$461,250	3.91%	\$539,900	\$387,500	39.33%	72	143	-49.80%
Mobile Home	\$133,250	\$205,333	-35.11%	\$92,500	\$235,000	-60.64%	77	56	38.77%
Recreational	\$295,000	\$72,000	309.72%	\$295,000	\$72,000	309.72%	99	20	395.00%
Residential	\$483,059	\$591,959	-18.40%	\$462,000	\$520,500	-11.24%	101	84	19.23%
Residential WF	\$685,000	\$1,675,000	-59.10%	\$685,000	\$1,675,000	-59.10%	137	310	-55.90%
3/4-Plex		\$665,000			\$665,000			84	
Apartment	\$238,250	\$227,269	4.83%	\$215,500	\$162,500	32.62%	47	95	-50.77%
Townhouse	\$291,300	\$295,315	-1.36%	\$283,500	\$284,500	-0.35%	78	54	44.32%
RES TOTAL	\$437,121	\$484,521	-9.78%	\$405,000	\$399,000	1.50%	96	88	8.31%
FARMS		\$2,300,000			\$2,300,000			95	
MULTIFAMILY	\$640,000			\$640,000			46		
Acreage	\$315,000	\$296,467	6.25%	\$315,000	\$310,000	1.61%	24	114	-78.89%
Acreage WF									
Lots	\$310,929	\$126,313	146.16%	\$180,000	\$89,750	100.56%	365	195	86.87%
Lots WF									
LOTS TOTAL	\$311,438	\$172,718	80.32%	\$247,500	\$137,500	80.00%	322	173	86.27%
Business	\$58,000			\$58,000			59		
Commercial	\$379,005	\$593,474	-36.14%	\$379,005	\$474,444	-20.12%	179	514	-65.24%
Land		\$1,930,000			\$1,930,000			392	
COMM TOTAL	\$272,003	\$860,779	-68.40%	\$58,000	\$500,000	-88.40%	139	489	-71.65%
GRAND TOTAL	\$424,760	\$486,926	-12.77%	\$380,000	\$380,000	0.00%	114	115	-0.99%

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North Okanagan Statistics -- January 2019

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = North Okanagan									
Acreage/House	\$761,500	\$659,238	15.51%	\$868,000	\$645,250	34.52%	166	124	34.05%
Duplex	\$479,300	\$461,250	3.91%	\$539,900	\$387,500	39.33%	72	143	-49.80%
Mobile Home	\$133,250	\$205,333	-35.11%	\$92,500	\$235,000	-60.64%	77	56	38.77%
Recreational	\$295,000	\$72,000	309.72%	\$295,000	\$72,000	309.72%	99	20	395.00%
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