# Central Okanagan Monthly Statistics June 2022

#### **Table of Contents**

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

#### **Zone Totals**

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanaga						
1 Units Listed	1,373	1,047	31.14%	6,670	6,242	6.86%
2 Units Sold	422	787	-46.38%	3,374	4,817	-29.96%
3 Sales Volume	\$353,566,750	\$631,519,201	-44.01%	\$3,042,110,560	\$3,612,994,003	-15.80%
4 List/Sell Ratio	97.86%	100.80%		100.31%	100.17%	
5 Days to Sell	38	34	13.49%	35	49	-28.81%
6 Active Listings	2,551	1,680	51.85%			
Area = North Okanagan						
1 Units Listed	407	366	11.20%	2,129	2,164	-1.62%
2 Units Sold	203	277	-26.71%	1,310	1,765	-25.78%
3 Sales Volume	\$153,896,513	\$182,170,271	-15.52%	\$932,994,756	\$1,058,764,048	-11.88%
4 List/Sell Ratio	97.87%	99.69%		99.96%	99.55%	
5 Days to Sell	38	61	-37.29%	47	70	-33.98%
6 Active Listings	901	808	11.51%			
Area = Shuswap / Revel						
1 Units Listed	316	243	30.04%	1,373	1,245	10.28%
2 Units Sold	108	173	-37.57%	692	958	-27.77%
3 Sales Volume	\$71,678,710	\$87,823,196	-18.38%	\$427,954,513	\$464,404,665	-7.85%
4 List/Sell Ratio	97.16%	98.70%		98.69%	98.05%	
5 Days to Sell	48	56	-14.91%	57	86	-33.62%
6 Active Listings	754	577	30.68%			
Area = South Okanagan						
1 Units Listed	307	424	-27.59%	1,521	2,549	-40.33%
2 Units Sold	200	283	-29.33%	1,258	1,962	-35.88%
3 Sales Volume	\$138,215,674	\$171,948,847	-19.62%	\$878,476,388	\$1,162,879,339	-24.46%
4 List/Sell Ratio	96.71%	100.87%		98.76%	98.94%	
5 Days to Sell	50	61	-17.62%	57	91	-37.40%
6 Active Listings	1,229	990	24.14%			
Area = South Peace Riv						
1 Units Listed	29	122	-76.23%	119	605	-80.33%
2 Units Sold	75	64	17.19%	360	298	20.81%
3 Sales Volume	\$25,557,590	\$16,388,100	55.95%	\$98,778,460	\$82,534,930	19.68%
4 List/Sell Ratio	97.66%	102.80%		96.78%	95.72%	
5 Days to Sell	82	94	-12.25%	109	133	-18.19%
6 Active Listings	450	487	-7.60%			
Area = Grand Total						
1 Units Listed	2,432	2,202	10.45%	11,812	12,805	-7.75%
2 Units Sold	1,008	1,584	-36.36%	6,994	9,800	-28.63%
3 Sales Volume	\$742,915,237	\$1,089,849,615	-31.83%	\$5,380,314,677	\$6,381,576,985	-15.69%
4 List/Sell Ratio	97.57%	100.48%		99.80%	99.62%	
5 Days to Sell	45	48	-6.85%	47	67	-30.25%
6 Active Listings	5,885	4,542	29.57%			
J						

Central Okanagan Statistics -- June 2022

### **Quick Summary Part 1**

#### Residential

Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	422	\$353,566,750	160	\$186,652,036
Last Month	588	\$513,437,431	243	\$276,809,453
This Month Last Year	787	\$631,519,201	342	\$336,677,720
Description	Total Listings Taken	Inventory		
This Month	1,373	2,551		
Last Month	1,303	2,095		
This Month Last Year	1,047	1,680		

### **Quick Summary Part 2**

Condo/Apt		
Sales	102	
New Listings	270	
Current Inventory	408	
Sell/Inv. Ratio	25.00%	
Days to Sell	33	
Average Price	\$505,412	
Median Price	\$453,500	
Condo/Townhouse		
Sales	77	
New Listings	208	
Current Inventory	290	
Sell/Inv. Ratio	26.55%	
Days to Sell	25	
Average Price	\$694,794	
Median Price	\$684,000	
Lots		
Sales	6	
New Listings	57	
Current Inventory	196	
Sell/Inv. Ratio	3.06%	
Days to Sell	123	
Average Price	\$481,233	
Median Price	\$426,250	
Residential		
Sales	160	
New Listings	628	
Current Inventory	1,046	
Sell/Inv. Ratio	15.30%	
Days to Sell	30	
Average Price	\$1,166,575	
Median Price	\$1,000,000	
Ratio of Sales vs Inventory	19.35%	

Central Okanagan Statistics -- June 2022

### **Comparative Activity -- Listing Information**

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central Oka	anagan								
Acreage/House	37	39	-5.13%	196	173	13.29	123	100	23.00
Duplex	31	15	106.67%	159	155	2.58	52	32	62.50
Mobile Home	40	34	17.65%	225	210	7.14	61	58	5.17
Recreational	9	3	200.00%	14	15	-6.67	13	9	44.44
Residential	628	455	38.02%	2,977	2,506	18.79	1,046	489	113.91
Residential WF	14	13	7.69%	56	74	-24.32	34	36	-5.56
3/4-Plex	3	0	0.00%	11	11	0.00	4	2	100.00
Timeshare	0	0	0.00%	1	0	0.00	1		
Apartment	270	228	18.42%	1,359	1,529	-11.12	408	315	29.52
Townhouse	208	124	67.74%	902	821	9.87	290	161	80.12
RES TOTAL	1,240	911.00	36.11%	5,900	5,494	7.39%	2,032	1,202	69.05
FARMS	5	8	-37.50%	33	28	17.86	27	22	22.73
MULTIFAMILY	3	0	0.00%	15	17	-11.76	12	3	300.00
Acreage	13	8	62.50%	47	54	-12.96	39	40	-2.50
Acreage WF	1	1	0.00%	9	9	0.00	11	9	22.22
Lots	40	52	-23.08%	268	345	-22.32	132	133	-0.75
Lots WF	3	4	-25.00%	17	16	6.25	14	8	75.00
LOTS TOTAL	57	65.00	-12.31%	341	424	-19.58%	196	190	3.16
Business	10	7	42.86%	44	25	76.00	33	28	17.86
Commercial	42	49	-14.29%	259	211	22.75	199	197	1.02
Land	16	7	128.57%	78	43	81.40	52	38	36.84
COMM TOTAL	68	63.00	7.94%	381	279	36.56%	284	263	7.98
GRAND TOTAL	1,373	1,047	31.14%	6,670	6,242	6.86%	2,551	1,680	51.85

### **Comparative Activity -- Sales Information (Month)**

		<b>Unit Sales</b>		S	ales Volume		List/Sa	le Ratio
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Central Okan	agan							
Acreage/House	11	11	0.00%	\$17,615,750	\$17,652,249	-0.21%	91.90%	95.89%
Duplex	6	28	-78.57%	\$5,470,000	\$20,477,450	-73.29%	99.01%	100.92%
Mobile Home	27	31	-12.90%	\$6,712,000	\$6,331,400	6.01%	96.96%	98.09%
Recreational	1	1	0.00%	\$325,000	\$370,000	-12.16%	98.51%	97.37%
Residential	160	342	-53.22%	\$186,652,036	\$336,677,720	-44.56%	97.77%	102.01%
Residential WF	4	16	-75.00%	\$14,434,000	\$47,990,500	-69.92%	97.88%	96.66%
3/4-Plex	1	1	0.00%	\$1,720,000	\$930,000	84.95%	107.50%	97.91%
Timeshare	0	1	-100.00%	\$0	\$248,000	-100.00%	0.00%	87.02%
Apartment	102	206	-50.49%	\$51,552,050	\$91,122,577	-43.43%	98.18%	99.77%
Townhouse	77	101	-23.76%	\$53,499,150	\$64,263,940	-16.75%	98.74%	101.99%
RES TOTAL	389	738	-47.29%	\$337,979,986	\$586,063,836	-42.33%	97.71%	100.91%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	1	3	-66.67%	\$170,000	\$1,820,000	-90.66%	94.44%	95.04%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	5	20	-75.00%	\$2,717,400	\$8,276,738	-67.17%	93.90%	97.34%
Lots WF	0	3	-100.00%	\$0	\$7,662,500	-100.00%	0.00%	90.74%
LOTS TOTAL	6	26	-76.92%	\$2,887,400	\$17,759,238	-83.74%	93.94%	94.16%
Business	2	1	100.00%	\$151,000	\$15,000	906.67%	77.88%	50.00%
Commercial	22	14	57.14%	\$3,648,365	\$7,840,128	-53.47%	99.69%	97.03%
Land	3	8	-62.50%	\$8,900,000	\$19,841,000	-55.14%	104.87%	105.85%
COMM TOTAL	27	23	17.39%	\$12,699,365	\$27,696,128	-54.15%	102.91%	103.13%
GRAND TOTAL	422	787	-46.38%	\$353,566,750	\$631,519,201	-44.01%	97.86%	100.80%

### **Comparative Activity -- Sales Information (YTD)**

		<b>Unit Sales</b>		;	Sales Volume		List/Sa	le Ratio
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Central Okana	agan							
Acreage/House	62	95	-34.74%	\$121,196,550	\$163,085,962	-25.69%	96.88%	96.48%
Duplex	83	112	-25.89%	\$74,022,196	\$80,707,825	-8.28%	101.83%	101.14%
Mobile Home	153	151	1.32%	\$42,421,449	\$31,614,336	34.18%	98.99%	97.88%
Recreational	3	9	-66.67%	\$1,715,500	\$2,096,400	-18.17%	98.10%	97.02%
Residential	1,336	1,964	-31.98%	\$1,612,947,660	\$1,884,114,810	-14.39%	100.83%	101.65%
Residential WF	22	54	-59.26%	\$77,347,638	\$145,833,500	-46.96%	99.34%	95.73%
3/4-Plex	7	6	16.67%	\$9,872,399	\$3,173,500	211.09%	100.47%	104.91%
Timeshare	0	1	-100.00%	\$0	\$248,000	-100.00%	0.00%	87.02%
Apartment	905	1,244	-27.25%	\$482,015,268	\$531,232,464	-9.26%	100.88%	99.47%
Townhouse	512	697	-26.54%	\$391,759,617	\$440,940,026	-11.15%	101.30%	101.18%
RES TOTAL	3,083	4,333	-28.85%	\$2,813,298,277	\$3,283,046,823	-14.31%	100.68%	100.63%
FARMS	5	6	-16.67%	\$9,770,000	\$13,405,000	-27.12%	91.88%	97.57%
MULTIFAMILY	1	8	-87.50%	\$3,250,000	\$20,698,800	-84.30%	98.84%	97.87%
Acreage	12	21	-42.86%	\$20,549,000	\$32,894,875	-37.53%	97.97%	91.60%
Acreage WF	1	6	-83.33%	\$859,000	\$10,126,000	-91.52%	92.47%	85.54%
Lots	127	273	-53.48%	\$66,977,540	\$95,900,368	-30.16%	97.16%	98.02%
Lots WF	4	10	-60.00%	\$5,475,000	\$13,586,500	-59.70%	94.45%	93.37%
LOTS TOTAL	144	310	-53.55%	\$93,860,540	\$152,507,743	-38.46%	97.13%	95.24%
Business	6	5	20.00%	\$4,996,000	\$3,250,000	53.72%	95.86%	89.56%
Commercial	118	125	-5.60%	\$64,285,753	\$88,363,757	-27.25%	99.13%	98.90%
Land	17	30	-43.33%	\$52,649,990	\$51,721,880	1.79%	91.19%	91.53%
COMM TOTAL	141	160	-11.88%	\$121,931,743	\$143,335,637	-14.93%	95.41%	95.88%
GRAND TOTAL	3,374	4,817	-29.96%	\$3,042,110,560	\$3,612,994,003	-15.80%	100.31%	100.17%

Central Okanagan Statistics -- June 2022

### Average/Median price, Days to Sell (Month)

	Δ	verage Price		r	/ledian Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central	Okanagan								
Acreage/House	\$1,601,432	\$1,604,750	-0.21%	\$1,675,000	\$1,475,000	13.56%	99	63	58.20%
Duplex	\$911,667	\$731,338	24.66%	\$798,000	\$645,000	23.72%	27	30	-12.09%
Mobile Home	\$248,593	\$204,239	21.72%	\$260,000	\$200,000	30.00%	37	45	-17.59%
Recreational	\$325,000	\$370,000	-12.16%	\$325,000	\$370,000	-12.16%	9	42	-78.57%
Residential	\$1,166,575	\$984,438	18.50%	\$1,000,000	\$880,000	13.64%	30	22	34.89%
Residential WF	\$3,608,500	\$2,999,406	20.31%	\$2,787,500	\$3,112,500	-10.44%	25	108	-76.71%
3/4-Plex	\$1,720,000	\$930,000	84.95%	\$1,720,000	\$930,000	84.95%	10	35	-71.43%
Timeshare		\$248,000			\$248,000			286	
Apartment	\$505,412	\$442,343	14.26%	\$453,500	\$412,500	9.94%	33	33	1.57%
Townhouse	\$694,794	\$636,277	9.20%	\$684,000	\$610,000	12.13%	25	25	-1.27%
RES TOTAL	\$868,843	\$794,124	9.41%	\$775,000	\$699,950	10.72%	32	30	7.91%
FARMS									
MULTIFAMILY									
Acreage	\$170,000	\$606,667	-71.98%	\$170,000	\$615,000	-72.36%	339	14	2,321.43%
Acreage WF									
Lots	\$543,480	\$413,837	31.33%	\$577,500	\$393,500	46.76%	80	55	44.60%
Lots WF		\$2,554,167			\$1,450,000			153	
LOTS TOTAL	\$481,233	\$683,048	-29.55%	\$426,250	\$445,000	-4.21%	123	62	99.23%
Business	\$75,500	\$15,000	403.33%	\$75,500	\$15,000	403.33%	107	137	-21.90%
Commercial	\$165,835	\$560,009	-70.39%	\$20	\$19	5.26%	107	122	-12.06%
Land	\$2,966,667	\$2,480,125	19.62%	\$1,900,000	\$996,000	90.76%	152	164	-7.73%
COMM TOTAL	\$470,347	\$1,204,179	-60.94%	\$23	\$996,000	-100.00%	112	137	-18.35%
GRAND TOTAL	\$837,836	\$802,439	4.41%	\$752,500	\$690,000	9.06%	38	34	13.49%

Central Okanagan Statistics -- June 2022

### Average/Median price, Days to Sell (YTD)

	A	verage Price		r	/ledian Price			Days to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Central	Okanagan								
Acreage/House	\$1,954,783	\$1,716,694	13.87%	\$1,637,500	\$1,475,000	11.02%	92	94	-2.90%
Duplex	\$891,834	\$720,606	23.76%	\$775,800	\$636,500	21.89%	24	36	-32.28%
Mobile Home	\$277,264	\$209,366	32.43%	\$274,000	\$204,000	34.31%	38	55	-30.07%
Recreational	\$571,833	\$232,933	145.49%	\$325,000	\$255,000	27.45%	17	65	-74.18%
Residential	\$1,207,296	\$959,325	25.85%	\$1,099,000	\$861,950	27.50%	26	32	-17.71%
Residential WF	\$3,515,802	\$2,700,620	30.18%	\$3,657,500	\$2,362,500	54.81%	85	84	1.46%
3/4-Plex	\$1,410,343	\$528,917	166.65%	\$1,650,000	\$469,500	251.44%	63	18	254.07%
Timeshare		\$248,000			\$248,000			286	
Apartment	\$532,614	\$427,036	24.72%	\$489,900	\$398,839	22.83%	31	43	-29.35%
Townhouse	\$765,156	\$632,626	20.95%	\$728,250	\$601,000	21.17%	26	38	-30.57%
RES TOTAL	\$912,520	\$757,684	20.44%	\$808,000	\$669,000	20.78%	30	39	-23.68%
FARMS	\$1,954,000	\$2,234,167	-12.54%	\$1,725,000	\$2,245,000	-23.16%	128	133	-3.70%
MULTIFAMILY	\$3,250,000	\$2,587,350	25.61%	\$3,250,000	\$1,650,000	96.97%	117	106	10.77%
Acreage	\$1,712,417	\$1,566,423	9.32%	\$900,000	\$700,000	28.57%	125	97	28.97%
Acreage WF	\$859,000	\$1,687,667	-49.10%	\$859,000	\$1,209,500	-28.98%	205	117	74.96%
Lots	\$527,382	\$351,283	50.13%	\$439,999	\$299,999	46.67%	68	115	-40.94%
Lots WF	\$1,368,750	\$1,358,650	0.74%	\$1,112,500	\$977,000	13.87%	52	120	-57.12%
LOTS TOTAL	\$651,809	\$491,960	32.49%	\$444,999	\$300,000	48.33%	73	114	-35.81%
Business	\$832,667	\$650,000	28.10%	\$124,500	\$225,000	-44.67%	98	174	-43.84%
Commercial	\$544,795	\$706,910	-22.93%	\$21	\$22	-2.73%	94	149	-36.79%
Land	\$3,097,058	\$1,724,063	79.64%	\$1,975,000	\$996,000	98.29%	117	292	-59.96%
COMM TOTAL	\$864,764	\$895,848	-3.47%	\$27	\$149,750	-99.98%	97	177	-45.02%
GRAND TOTAL	\$901,633	\$750,051	20.21%	\$785,000	\$645,000	21.71%	35	49	-28.81%

# North Okanagan Monthly Statistics June 2022

#### **Table of Contents**

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

#### **Zone Totals**

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanaga						
1 Units Listed	1,373	1,047	31.14%	6,670	6,242	6.86%
2 Units Sold	422	787	-46.38%	3,374	4,817	-29.96%
3 Sales Volume	\$353,566,750	\$631,519,201	-44.01%	\$3,042,110,560	\$3,612,994,003	-15.80%
4 List/Sell Ratio	97.86%	100.80%		100.31%	100.17%	
5 Days to Sell	38	34	13.49%	35	49	-28.81%
6 Active Listings	2,551	1,680	51.85%			
Area = North Okanagan						
1 Units Listed	407	366	11.20%	2,129	2,164	-1.62%
2 Units Sold	203	277	-26.71%	1,310	1,765	-25.78%
3 Sales Volume	\$153,896,513	\$182,170,271	-15.52%	\$932,994,756	\$1,058,764,048	-11.88%
4 List/Sell Ratio	97.87%	99.69%		99.96%	99.55%	
5 Days to Sell	38	61	-37.29%	47	70	-33.98%
6 Active Listings	901	808	11.51%			
Area = Shuswap / Revel						
1 Units Listed	316	243	30.04%	1,373	1,245	10.28%
2 Units Sold	108	173	-37.57%	692	958	-27.77%
3 Sales Volume	\$71,678,710	\$87,823,196	-18.38%	\$427,954,513	\$464,404,665	-7.85%
4 List/Sell Ratio	97.16%	98.70%		98.69%	98.05%	
5 Days to Sell	48	56	-14.91%	57	86	-33.62%
6 Active Listings	754	577	30.68%			
Area = South Okanagan						
1 Units Listed	307	424	-27.59%	1,521	2,549	-40.33%
2 Units Sold	200	283	-29.33%	1,258	1,962	-35.88%
3 Sales Volume	\$138,215,674	\$171,948,847	-19.62%	\$878,476,388	\$1,162,879,339	-24.46%
4 List/Sell Ratio	96.71%	100.87%		98.76%	98.94%	
5 Days to Sell	50	61	-17.62%	57	91	-37.40%
6 Active Listings	1,229	990	24.14%			
Area = South Peace Riv						
1 Units Listed	29	122	-76.23%	119	605	-80.33%
2 Units Sold	75	64	17.19%	360	298	20.81%
3 Sales Volume	\$25,557,590	\$16,388,100	55.95%	\$98,778,460	\$82,534,930	19.68%
4 List/Sell Ratio	97.66%	102.80%		96.78%	95.72%	
5 Days to Sell	82	94	-12.25%	109	133	-18.19%
6 Active Listings	450	487	-7.60%			
Area = Grand Total						
1 Units Listed	2,432	2,202	10.45%	11,812	12,805	-7.75%
2 Units Sold	1,008	1,584	-36.36%	6,994	9,800	-28.63%
3 Sales Volume	\$742,915,237	\$1,089,849,615	-31.83%	\$5,380,314,677	\$6,381,576,985	-15.69%
4 List/Sell Ratio	97.57%	100.48%		99.80%	99.62%	
5 Days to Sell	45	48	-6.85%	47	67	-30.25%
6 Active Listings	5,885	4,542	29.57%			
J						

North Okanagan Statistics -- June 2022

## **Quick Summary Part 1**

#### Residential

Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	203	\$153,896,513	104	\$86,624,722
Last Month	229	\$162,494,264	108	\$93,755,234
This Month Last Year	277	\$182,170,271	131	\$91,337,872
Description	Total Listings Taken	Inventory		
This Month	407	901		
Last Month	433	794		
This Month Last Year	366	808		

#### **Quick Summary Part 2**

Condo/Apt		
Sales	17	
New Listings	45	
Current Inventory	53	
Sell/Inv. Ratio	32.08%	
Days to Sell	29	
Average Price	\$417,394	
Median Price	\$350,000	
Condo/Townhouse		
Sales	30	
New Listings	46	
Current Inventory	65	
Sell/Inv. Ratio	46.15%	
Days to Sell	25	
Average Price	\$502,026	
Median Price	\$470,839	
Lots		
Sales	11	
New Listings	27	
Current Inventory	127	
Sell/Inv. Ratio	8.66%	
Days to Sell	44	
Average Price	\$487,682	
Median Price	\$399,000	
Residential		
Sales	104	
New Listings	182	
Current Inventory	304	
Sell/Inv. Ratio	34.21%	
Days to Sell	34	
Average Price	\$832,930	
Median Price	\$742,556	
Ratio of Sales vs Inventory	34.54%	

### **Comparative Activity -- Listing Information**

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okan	agan								
Acreage/House	40	49	-18.37%	219	208	5.29	115	112	2.68
Duplex	18	9	100.00%	74	58	27.59	35	15	133.33
Mobile Home	11	14	-21.43%	78	80	-2.50	22	22	0.00
Recreational	5	3	66.67%	13	13	0.00	6	9	-33.33
Residential	182	141	29.08%	917	903	1.55	304	190	60.00
Residential WF	8	6	33.33%	26	29	-10.34	20	14	42.86
3/4-Plex	1	2	-50.00%	6	8	-25.00	4	7	-42.86
Apartment	45	28	60.71%	179	184	-2.72	53	65	-18.46
Townhouse	46	50	-8.00%	249	286	-12.94	65	61	6.56
RES TOTAL	356	302.00	17.88%	1,761	1,769	-0.45%	624	495	26.06
FARMS	3	8	-62.50%	28	30	-6.67	26	22	18.18
MULTIFAMILY	3	2	50.00%	7	9	-22.22	6	8	-25.00
Acreage	13	8	62.50%	50	59	-15.25	47	37	27.03
Acreage WF	1	3	-66.67%	4	12	-66.67	3	9	-66.67
Lots	13	12	8.33%	141	130	8.46	76	83	-8.43
Lots WF	0	0	0.00%	2	13	-84.62	1	4	-75.00
LOTS TOTAL	27	23.00	17.39%	197	214	-7.94%	127	133	-4.51
Business	3	4	-25.00%	20	21	-4.76	15	18	-16.67
Commercial	13	20	-35.00%	92	98	-6.12	74	91	-18.68
Land	2	7	-71.43%	24	23	4.35	29	41	-29.27
COMM TOTAL	18	31.00	-41.94%	136	142	-4.23%	118	150	-21.33
GRAND TOTAL	407	366	11.20%	2,129	2,164	-1.62%	901	808	11.51

### **Comparative Activity -- Sales Information (Month)**

		<b>Unit Sales</b>		\$	Sales Volume		List/Sa	le Ratio
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = North Okanagan								
Acreage/House	15	24	-37.50%	\$19,086,250	\$28,160,651	-32.22%	96.37%	97.65%
Duplex	1	9	-88.89%	\$483,500	\$5,744,570	-91.58%	100.94%	100.12%
Mobile Home	9	13	-30.77%	\$3,033,998	\$3,406,900	-10.95%	100.90%	98.69%
Recreational	3	1	200.00%	\$423,000	\$186,000	127.42%	89.07%	93.05%
Residential	104	131	-20.61%	\$86,624,722	\$91,337,872	-5.16%	98.60%	101.37%
Residential WF	5	1	400.00%	\$9,544,000	\$2,714,500	251.59%	93.57%	101.29%
3/4-Plex	0	1	-100.00%	\$0	\$805,000	-100.00%	0.00%	94.82%
Apartment	17	21	-19.05%	\$7,095,700	\$5,681,112	24.90%	99.07%	96.18%
Townhouse	30	39	-23.08%	\$15,060,778	\$18,094,240	-16.76%	101.74%	100.29%
RES TOTAL	184	240	-23.33%	\$141,351,948	\$156,130,845	-9.47%	98.31%	100.21%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	3	11	-72.73%	\$1,600,000	\$5,348,000	-70.08%	94.80%	94.27%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	7	10	-30.00%	\$2,514,500	\$3,790,400	-33.66%	96.91%	100.37%
Lots WF	1	2	-50.00%	\$1,250,000	\$1,055,000	18.48%	96.53%	98.14%
LOTS TOTAL	11	23	-52.17%	\$5,364,500	\$10,193,400	-47.37%	96.18%	96.85%
Business	2	1	100.00%	\$4,210,000	\$1,800,000	133.89%	89.10%	100.00%
Commercial	6	11	-45.45%	\$2,970,065	\$9,321,026	-68.14%	93.87%	97.04%
Land	0	2	-100.00%	\$0	\$4,725,000	-100.00%	0.00%	94.63%
COMM TOTAL	8	14	-42.86%	\$7,180,065	\$15,846,026	-54.69%	91.01%	96.63%
GRAND TOTAL	203	277	-26.71%	\$153,896,513	\$182,170,271	-15.52%	97.87%	99.69%

### **Comparative Activity -- Sales Information (YTD)**

		Unit Sales		\$	Sales Volume		List/Sal	e Ratio
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = North Okana	gan							
Acreage/House	107	134	-20.15%	\$137,884,533	\$143,317,157	-3.79%	96.96%	99.26%
Duplex	39	44	-11.36%	\$34,853,300	\$30,557,270	14.06%	101.25%	100.39%
Mobile Home	61	76	-19.74%	\$17,454,123	\$17,612,894	-0.90%	99.19%	98.01%
Recreational	9	9	0.00%	\$1,160,100	\$1,345,400	-13.77%	94.17%	94.16%
Residential	567	762	-25.59%	\$470,580,748	\$506,633,038	-7.12%	101.29%	101.07%
Residential WF	9	30	-70.00%	\$15,483,900	\$48,017,500	-67.75%	96.09%	96.66%
3/4-Plex	1	4	-75.00%	\$995,000	\$2,425,000	-58.97%	99.50%	97.05%
Apartment	139	167	-16.77%	\$48,351,127	\$47,213,355	2.41%	100.57%	97.81%
Townhouse	192	252	-23.81%	\$97,961,032	\$110,467,327	-11.32%	103.04%	100.46%
RES TOTAL	1,124	1,478	-23.95%	\$824,723,863	\$907,588,942	-9.13%	100.54%	100.18%
FARMS	3	5	-40.00%	\$8,033,000	\$6,828,000	17.65%	92.67%	93.29%
MULTIFAMILY	3	4	-25.00%	\$5,648,000	\$2,923,000	93.23%	97.38%	93.60%
Acreage	23	55	-58.18%	\$13,971,700	\$32,777,400	-57.37%	98.40%	96.15%
Acreage WF	3	11	-72.73%	\$3,010,000	\$7,454,000	-59.62%	92.08%	95.37%
Lots	96	133	-27.82%	\$37,607,150	\$35,979,550	4.52%	97.14%	98.07%
Lots WF	2	7	-71.43%	\$2,480,000	\$5,752,500	-56.89%	99.44%	97.87%
LOTS TOTAL	124	206	-39.81%	\$57,068,850	\$81,963,450	-30.37%	97.26%	97.03%
Business	9	4	125.00%	\$6,177,000	\$7,205,000	-14.27%	88.91%	94.82%
Commercial	42	55	-23.64%	\$26,076,543	\$34,131,899	-23.60%	96.31%	96.42%
Land	5	13	-61.54%	\$5,267,500	\$18,123,758	-70.94%	89.79%	91.87%
COMM TOTAL	56	72	-22.22%	\$37,521,043	\$59,460,657	-36.90%	94.06%	94.80%
GRAND TOTAL	1,310	1,765	-25.78%	\$932,994,756	\$1,058,764,048	-11.88%	99.96%	99.55%

North Okanagan Statistics -- June 2022

### Average/Median price, Days to Sell (Month)

	A	verage Price		r	Median Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North C	Okanagan								
Acreage/House	\$1,272,417	\$1,173,360	8.44%	\$1,249,000	\$1,070,000	16.73%	41	63	-36.00%
Duplex	\$483,500	\$638,286	-24.25%	\$483,500	\$580,000	-16.64%	15	30	-50.73%
Mobile Home	\$337,111	\$262,069	28.63%	\$360,000	\$309,900	16.17%	38	70	-45.73%
Recreational	\$141,000	\$186,000	-24.19%	\$163,000	\$186,000	-12.37%	45	55	-18.18%
Residential	\$832,930	\$697,236	19.46%	\$742,556	\$635,000	16.94%	34	37	-7.43%
Residential WF	\$1,908,800	\$2,714,500	-29.68%	\$1,900,000	\$2,714,500	-30.01%	52	20	161.00%
3/4-Plex		\$805,000			\$805,000			95	
Apartment	\$417,394	\$270,529	54.29%	\$350,000	\$249,500	40.28%	29	77	-62.95%
Townhouse	\$502,026	\$463,955	8.21%	\$470,839	\$455,000	3.48%	25	27	-7.00%
RES TOTAL	\$768,217	\$650,545	18.09%	\$657,500	\$549,950	19.56%	33	43	-22.75%
FARMS									
MULTIFAMILY									
Acreage	\$533,333	\$486,182	9.70%	\$450,000	\$450,000	0.00%	48	309	-84.45%
Acreage WF									
Lots	\$359,214	\$379,040	-5.23%	\$390,000	\$353,450	10.34%	45	90	-50.31%
Lots WF	\$1,250,000	\$527,500	136.97%	\$1,250,000	\$527,500	136.97%	32	81	-60.49%
LOTS TOTAL	\$487,682	\$443,191	10.04%	\$399,000	\$380,000	5.00%	44	194	-77.10%
Business	\$2,105,000	\$1,800,000	16.94%	\$2,105,000	\$1,800,000	16.94%	259	40	547.50%
Commercial	\$495,011	\$847,366	-41.58%	\$106,262	\$650,000	-83.65%	106	117	-9.19%
Land	·	\$2,362,500		,	\$2,362,500			394	
COMM TOTAL	\$897,508	\$1,131,859	-20.70%	\$305,750	\$865,000	-64.65%	144	151	-4.34%
GRAND TOTAL	\$758,111	\$657,654	15.27%	\$640,000	\$545,000	17.43%	38	61	-37.29%

North Okanagan Statistics -- June 2022

### Average/Median price, Days to Sell (YTD)

	Δ.	verage Price		r	Median Price			Days to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = North C	Okanagan								
Acreage/House	\$1,288,640	\$1,069,531	20.49%	\$1,144,000	\$901,500	26.90%	67	77	-13.16%
Duplex	\$893,674	\$694,483	28.68%	\$790,000	\$647,500	22.01%	39	38	1.24%
Mobile Home	\$286,133	\$231,749	23.47%	\$267,375	\$224,950	18.86%	42	72	-42.37%
Recreational	\$128,900	\$149,489	-13.77%	\$135,100	\$99,900	35.24%	47	154	-69.68%
Residential	\$829,948	\$664,873	24.83%	\$750,000	\$600,000	25.00%	30	39	-24.94%
Residential WF	\$1,720,433	\$1,600,583	7.49%	\$1,675,000	\$1,250,000	34.00%	70	85	-17.32%
3/4-Plex	\$995,000	\$606,250	64.12%	\$995,000	\$567,500	75.33%	117	93	25.47%
Apartment	\$347,850	\$282,715	23.04%	\$316,000	\$253,000	24.90%	35	68	-48.62%
Townhouse	\$510,214	\$438,362	16.39%	\$530,200	\$433,950	22.18%	27	40	-33.90%
RES TOTAL	\$733,740	\$614,066	19.49%	\$645,250	\$538,500	19.82%	35	50	-29.87%
FARMS	\$2,677,667	\$1,365,600	96.08%	\$2,210,000	\$1,350,000	63.70%	91	159	-43.12%
MULTIFAMILY	\$1,882,667	\$730,750	157.63%	\$1,668,000	\$740,000	125.41%	300	70	331.65%
Acreage	\$607,465	\$595,953	1.93%	\$489,900	\$450,000	8.87%	180	217	-17.33%
Acreage WF	\$1,003,333	\$677,636	48.06%	\$875,000	\$656,000	33.38%	227	252	-9.99%
Lots	\$391,741	\$270,523	44.81%	\$325,000	\$249,900	30.05%	82	153	-46.43%
Lots WF	\$1,240,000	\$821,786	50.89%	\$1,240,000	\$600,000	106.67%	72	67	7.69%
LOTS TOTAL	\$460,233	\$397,881	15.67%	\$360,000	\$280,950	28.14%	103	172	-40.06%
Business	\$686,333	\$1,801,250	-61.90%	\$430,000	\$1,475,000	-70.85%	248	109	127.74%
Commercial	\$620,870	\$620,580	0.05%	\$206,200	\$360,000	-42.72%	117	163	-28.49%
Land	\$1,053,500	\$1,394,135	-24.43%	\$665,000	\$925,000	-28.11%	139	386	-63.95%
COMM TOTAL	\$670,019	\$825,842	-18.87%	\$376,950	\$456,000	-17.34%	140	200	-30.24%
GRAND TOTAL	\$712.210	\$599,866	18.73%	\$618,950	\$515,000	20.18%	47	70	-33.98%

# Shuswap / Revelstoke Monthly Statistics June 2022

#### **Table of Contents**

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

#### **Zone Totals**

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanaga						
1 Units Listed	1,373	1,047	31.14%	6,670	6,242	6.86%
2 Units Sold	422	787	-46.38%	3,374	4,817	-29.96%
3 Sales Volume	\$353,566,750	\$631,519,201	-44.01%	\$3,042,110,560	\$3,612,994,003	-15.80%
4 List/Sell Ratio	97.86%	100.80%		100.31%	100.17%	
5 Days to Sell	38	34	13.49%	35	49	-28.81%
6 Active Listings	2,551	1,680	51.85%			
Area = North Okanagan						
1 Units Listed	407	366	11.20%	2,129	2,164	-1.62%
2 Units Sold	203	277	-26.71%	1,310	1,765	-25.78%
3 Sales Volume	\$153,896,513	\$182,170,271	-15.52%	\$932,994,756	\$1,058,764,048	-11.88%
4 List/Sell Ratio	97.87%	99.69%		99.96%	99.55%	
5 Days to Sell	38	61	-37.29%	47	70	-33.98%
6 Active Listings	901	808	11.51%			
Area = Shuswap / Revel						
1 Units Listed	316	243	30.04%	1,373	1,245	10.28%
2 Units Sold	108	173	-37.57%	692	958	-27.77%
3 Sales Volume	\$71,678,710	\$87,823,196	-18.38%	\$427,954,513	\$464,404,665	-7.85%
4 List/Sell Ratio	97.16%	98.70%		98.69%	98.05%	
5 Days to Sell	48	56	-14.91%	57	86	-33.62%
6 Active Listings	754	577	30.68%			
Area = South Okanagan						
1 Units Listed	307	424	-27.59%	1,521	2,549	-40.33%
2 Units Sold	200	283	-29.33%	1,258	1,962	-35.88%
3 Sales Volume	\$138,215,674	\$171,948,847	-19.62%	\$878,476,388	\$1,162,879,339	-24.46%
4 List/Sell Ratio	96.71%	100.87%		98.76%	98.94%	
5 Days to Sell	50	61	-17.62%	57	91	-37.40%
6 Active Listings	1,229	990	24.14%			
Area = South Peace Riv						
1 Units Listed	29	122	-76.23%	119	605	-80.33%
2 Units Sold	75	64	17.19%	360	298	20.81%
3 Sales Volume	\$25,557,590	\$16,388,100	55.95%	\$98,778,460	\$82,534,930	19.68%
4 List/Sell Ratio	97.66%	102.80%		96.78%	95.72%	
5 Days to Sell	82	94	-12.25%	109	133	-18.19%
6 Active Listings	450	487	-7.60%			
Area = Grand Total						
1 Units Listed	2,432	2,202	10.45%	11,812	12,805	-7.75%
2 Units Sold	1,008	1,584	-36.36%	6,994	9,800	-28.63%
3 Sales Volume	\$742,915,237	\$1,089,849,615	-31.83%	\$5,380,314,677	\$6,381,576,985	-15.69%
4 List/Sell Ratio	97.57%	100.48%		99.80%	99.62%	
5 Days to Sell	45	48	-6.85%	47	67	-30.25%
6 Active Listings	5,885	4,542	29.57%			
J						

Shuswap / Revelstoke Statistics -- June 2022

## **Quick Summary Part 1**

#### Residential

Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	108	\$71,678,710	48	\$36,168,335
Last Month	148	\$87,977,288	59	\$44,491,750
This Month Last Year	173	\$87,823,196	71	\$46,005,191
Description	Total Listings Taken	Inventory		
This Month	316	754		
	310	7 J <del>4</del>		
Last Month	329	629		

### **Quick Summary Part 2**

Condo/Apt		
Sales	7	
New Listings	11	
Current Inventory	40	
Sell/Inv. Ratio	17.50%	
Days to Sell	46	
Average Price	\$612,714	
Median Price	\$575,000	
Condo/Townhouse		
Sales	12	
New Listings	21	
Current Inventory	25	
Sell/Inv. Ratio	48.00%	
Days to Sell	41	
Average Price	\$463,019	
Median Price	\$450,450	
Lots		
Sales	9	
New Listings	47	
Current Inventory	147	
Sell/Inv. Ratio	6.12%	
Days to Sell	23	
Average Price	\$304,361	
Median Price	\$275,000	
Residential		
Sales	48	
New Listings	133	
Current Inventory	276	
Sell/Inv. Ratio	17.39%	
Days to Sell	53	
Average Price	\$753,507	
Median Price	\$645,250	
Ratio of Sales vs Inventory	17.16%	

Shuswap / Revelstoke Statistics -- June 2022

### **Comparative Activity -- Listing Information**

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / I	Revelstoke								
Acreage/House	32	34	-5.88%	122	118	3.39	73	66	10.61
Duplex	3	1	200.00%	10	7	42.86	7	5	40.00
Mobile Home	14	20	-30.00%	78	70	11.43	30	23	30.43
Recreational	14	2	600.00%	55	40	37.50	34	10	240.00
Residential	133	83	60.24%	564	426	32.39	276	134	105.97
Residential WF	19	19	0.00%	60	60	0.00	44	33	33.33
3/4-Plex	0	1	-100.00%	0	1	-100.00		1	
Apartment	11	9	22.22%	80	75	6.67	40	27	48.15
Townhouse	21	10	110.00%	66	75	-12.00	25	22	13.64
RES TOTAL	247	179.00	37.99%	1,035	872	18.69%	529	321	64.80
FARMS	3	3	0.00%	8	9	-11.11	6	7	-14.29
MULTIFAMILY	1	0	0.00%	2	0	0.00	2		
Acreage	11	5	120.00%	45	49	-8.16	28	26	7.69
Acreage WF	1	3	-66.67%	6	12	-50.00	4	7	-42.86
Lots	34	38	-10.53%	188	224	-16.07	102	128	-20.31
Lots WF	1	5	-80.00%	21	12	75.00	13	8	62.50
LOTS TOTAL	47	51.00	-7.84%	260	297	-12.46%	147	169	-13.02
Business	4	2	100.00%	18	13	38.46	18	17	5.88
Commercial	8	7	14.29%	34	42	-19.05	37	48	-22.92
Land	6	1	500.00%	16	12	33.33	15	15	0.00
COMM TOTAL	18	10.00	80.00%	68	67	1.49%	70	80	-12.50
GRAND TOTAL	316	243	30.04%	1,373	1,245	10.28%	754	577	30.68

### **Comparative Activity -- Sales Information (Month)**

		<b>Unit Sales</b>		S	ales Volume		List/Sa	le Ratio
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Re	evelstoke							
Acreage/House	12	13	-7.69%	\$10,135,800	\$12,426,111	-18.43%	96.80%	94.99%
Duplex	0	2	-100.00%	\$0	\$870,000	-100.00%	0.00%	96.88%
Mobile Home	8	14	-42.86%	\$1,940,800	\$2,793,800	-30.53%	96.40%	97.98%
Recreational	3	6	-50.00%	\$372,500	\$1,024,300	-63.63%	92.04%	94.97%
Residential	48	71	-32.39%	\$36,168,335	\$46,005,191	-21.38%	97.36%	99.70%
Residential WF	9	4	125.00%	\$10,476,800	\$4,187,500	150.19%	94.77%	100.07%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	7	8	-12.50%	\$4,289,000	\$4,945,899	-13.28%	94.61%	98.92%
Townhouse	12	11	9.09%	\$5,556,225	\$5,402,095	2.85%	98.70%	100.52%
RES TOTAL	99	129	-23.26%	\$68,939,460	\$77,654,896	-11.22%	96.75%	98.79%
FARMS	0	1	-100.00%	\$0	\$850,000	-100.00%	0.00%	106.26%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	4	5	-20.00%	\$1,690,450	\$1,119,400	51.01%	117.07%	96.06%
Acreage WF	1	3	-66.67%	\$600,000	\$1,960,000	-69.39%	96.93%	101.90%
Lots	4	29	-86.21%	\$448,800	\$4,324,100	-89.62%	98.70%	97.53%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	9	37	-75.68%	\$2,739,250	\$7,403,500	-63.00%	108.80%	98.42%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	0	2	-100.00%	\$0	\$665,000	-100.00%	0.00%	93.02%
Land	0	4	-100.00%	\$0	\$1,249,800	-100.00%	0.00%	93.71%
COMM TOTAL	0	6	-100.00%	\$0	\$1,914,800	-100.00%	0.00%	93.47%
GRAND TOTAL	108	173	-37.57%	\$71,678,710	\$87,823,196	-18.38%	97.16%	98.70%

### **Comparative Activity -- Sales Information (YTD)**

		<b>Unit Sales</b>		Sales Volume			List/Sa	le Ratio
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / R	evelstoke							
Acreage/House	54	77	-29.87%	\$61,257,800	\$65,325,363	-6.23%	98.16%	97.62%
Duplex	3	7	-57.14%	\$2,014,000	\$3,777,500	-46.68%	99.80%	98.69%
Mobile Home	55	53	3.77%	\$14,720,285	\$10,195,532	44.38%	96.49%	97.83%
Recreational	32	39	-17.95%	\$5,632,700	\$6,660,376	-15.43%	97.61%	96.41%
Residential	273	333	-18.02%	\$211,784,416	\$208,286,589	1.68%	99.57%	99.19%
Residential WF	23	34	-32.35%	\$29,106,423	\$37,642,000	-22.68%	97.85%	96.16%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	52	66	-21.21%	\$25,545,448	\$29,179,683	-12.45%	99.14%	98.75%
Townhouse	45	71	-36.62%	\$23,381,925	\$32,496,195	-28.05%	100.00%	98.45%
RES TOTAL	537	680	-21.03%	\$373,442,997	\$393,563,239	-5.11%	99.04%	98.45%
FARMS	0	1	-100.00%	\$0	\$850,000	-100.00%	0.00%	106.26%
MULTIFAMILY	0	1	-100.00%	\$0	\$1,950,000	-100.00%	0.00%	95.12%
Acreage	24	53	-54.72%	\$11,549,061	\$16,034,900	-27.98%	98.15%	96.59%
Acreage WF	4	8	-50.00%	\$3,420,000	\$3,519,000	-2.81%	90.88%	96.14%
Lots	105	183	-42.62%	\$23,169,750	\$26,737,044	-13.34%	97.54%	96.62%
Lots WF	10	5	100.00%	\$4,184,000	\$2,956,000	41.54%	92.26%	98.22%
LOTS TOTAL	143	249	-42.57%	\$42,322,811	\$49,246,944	-14.06%	96.59%	96.67%
Business	2	1	100.00%	\$2,260,000	\$199,000	1,035.68%	100.54%	100.00%
Commercial	7	16	-56.25%	\$6,494,000	\$12,890,682	-49.62%	94.17%	91.66%
Land	3	10	-70.00%	\$3,434,705	\$5,704,800	-39.79%	95.07%	98.55%
COMM TOTAL	12	27	-55.56%	\$12,188,705	\$18,794,482	-35.15%	95.55%	93.73%
GRAND TOTAL	692	958	-27.77%	\$427,954,513	\$464,404,665	-7.85%	98.69%	98.05%

Shuswap / Revelstoke Statistics -- June 2022

### Average/Median price, Days to Sell (Month)

	A	verage Price		N	/ledian Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswa	ap / Revelstoke								
Acreage/House	\$844,650	\$955,855	-11.63%	\$799,150	\$882,616	-9.46%	64	83	-22.99%
Duplex		\$435,000			\$435,000			51	
Mobile Home	\$242,600	\$199,557	21.57%	\$252,450	\$196,450	28.51%	48	33	44.88%
Recreational	\$124,167	\$170,717	-27.27%	\$150,000	\$147,450	1.73%	39	63	-38.95%
Residential	\$753,507	\$647,960	16.29%	\$645,250	\$615,000	4.92%	53	33	58.46%
Residential WF	\$1,164,089	\$1,046,875	11.20%	\$1,130,000	\$1,237,250	-8.67%	40	28	43.25%
3/4-Plex									
Apartment	\$612,714	\$618,237	-0.89%	\$575,000	\$486,250	18.25%	46	93	-50.54%
Townhouse	\$463,019	\$491,100	-5.72%	\$450,450	\$519,000	-13.21%	41	42	-1.71%
RES TOTAL	\$696,358	\$601,976	15.68%	\$595,000	\$559,000	6.44%	50	44	13.67%
FARMS		\$850,000			\$850,000			6	
MULTIFAMILY									
Acreage	\$422,613	\$223,880	88.77%	\$369,725	\$224,900	64.40%	22	71	-68.57%
Acreage WF	\$600,000	\$653,333	-8.16%	\$600,000	\$595,000	0.84%	39	30	30.00%
Lots	\$112,200	\$149,107	-24.75%	\$132,000	\$112,000	17.86%	20	40	-50.30%
Lots WF									
LOTS TOTAL	\$304,361	\$200,095	52.11%	\$275,000	\$137,000	100.73%	23	44	-46.92%
Business									
Commercial		\$332,500			\$332,500			239	
Land		\$312,450			\$177,450			490	
COMM TOTAL		\$319,133			\$177,450			406	
GRAND TOTAL	\$663,692	\$507,649	30.74%	\$580,000	\$500,000	16.00%	48	56	-14.91%

Shuswap / Revelstoke Statistics -- June 2022

### Average/Median price, Days to Sell (YTD)

	Α	verage Price		r	Median Price			Days to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswa	ap / Revelstoke								
Acreage/House	\$1,134,404	\$848,381	33.71%	\$997,000	\$814,000	22.48%	75	93	-20.16%
Duplex	\$671,333	\$539,643	24.40%	\$686,000	\$487,000	40.86%	70	164	-57.08%
Mobile Home	\$267,642	\$192,369	39.13%	\$239,900	\$190,000	26.26%	54	54	0.21%
Recreational	\$176,022	\$170,779	3.07%	\$147,500	\$129,900	13.55%	87	80	9.44%
Residential	\$775,767	\$625,485	24.03%	\$738,000	\$590,000	25.08%	40	50	-20.71%
Residential WF	\$1,265,497	\$1,107,118	14.31%	\$1,130,000	\$1,002,000	12.77%	52	88	-40.22%
3/4-Plex									
Apartment	\$491,259	\$442,116	11.12%	\$423,900	\$358,000	18.41%	48	81	-40.64%
Townhouse	\$519,598	\$457,693	13.53%	\$479,900	\$405,500	18.35%	37	80	-53.08%
RES TOTAL	\$695,425	\$578,769	20.16%	\$657,000	\$530,000	23.96%	49	66	-26.08%
FARMS		\$850,000			\$850,000			6	
MULTIFAMILY		\$1,950,000			\$1,950,000			203	
Acreage	\$481,211	\$302,545	59.05%	\$276,056	\$224,900	22.75%	79	164	-51.68%
Acreage WF	\$855,000	\$439,875	94.37%	\$660,000	\$370,000	78.38%	101	210	-51.76%
Lots	\$220,664	\$146,104	51.03%	\$154,800	\$115,000	34.61%	74	106	-30.39%
Lots WF	\$418,400	\$591,200	-29.23%	\$238,500	\$689,000	-65.38%	70	109	-36.06%
LOTS TOTAL	\$295,964	\$197,779	49.64%	\$170,000	\$137,000	24.09%	75	122	-38.22%
Business	\$1,130,000	\$199,000	467.84%	\$1,130,000	\$199,000	467.84%	173	118	46.61%
Commercial	\$927,714	\$805,668	15.15%	\$800,000	\$560,000	42.86%	100	224	-55.48%
Land	\$1,144,902	\$570,480	100.69%	\$1,559,705	\$491,500	217.34%	417	280	49.14%
COMM TOTAL	\$1,015,725	\$696,092	45.92%	\$849,500	\$538,000	57.90%	191	241	-20.53%
GRAND TOTAL	\$618,431	\$484,765	27.57%	\$570,000	\$435,000	31.03%	57	86	-33.62%

# South Okanagan Monthly Statistics June 2022

#### **Table of Contents**

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

#### **Zone Totals**

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanaga						
1 Units Listed	1,373	1,047	31.14%	6,670	6,242	6.86%
2 Units Sold	422	787	-46.38%	3,374	4,817	-29.96%
3 Sales Volume	\$353,566,750	\$631,519,201	-44.01%	\$3,042,110,560	\$3,612,994,003	-15.80%
4 List/Sell Ratio	97.86%	100.80%		100.31%	100.17%	
5 Days to Sell	38	34	13.49%	35	49	-28.81%
6 Active Listings	2,551	1,680	51.85%			
Area = North Okanagan						
1 Units Listed	407	366	11.20%	2,129	2,164	-1.62%
2 Units Sold	203	277	-26.71%	1,310	1,765	-25.78%
3 Sales Volume	\$153,896,513	\$182,170,271	-15.52%	\$932,994,756	\$1,058,764,048	-11.88%
4 List/Sell Ratio	97.87%	99.69%		99.96%	99.55%	
5 Days to Sell	38	61	-37.29%	47	70	-33.98%
6 Active Listings	901	808	11.51%			
Area = Shuswap / Revel						
1 Units Listed	316	243	30.04%	1,373	1,245	10.28%
2 Units Sold	108	173	-37.57%	692	958	-27.77%
3 Sales Volume	\$71,678,710	\$87,823,196	-18.38%	\$427,954,513	\$464,404,665	-7.85%
4 List/Sell Ratio	97.16%	98.70%		98.69%	98.05%	
5 Days to Sell	48	56	-14.91%	57	86	-33.62%
6 Active Listings	754	577	30.68%			
Area = South Okanagan						
1 Units Listed	307	424	-27.59%	1,521	2,549	-40.33%
2 Units Sold	200	283	-29.33%	1,258	1,962	-35.88%
3 Sales Volume	\$138,215,674	\$171,948,847	-19.62%	\$878,476,388	\$1,162,879,339	-24.46%
4 List/Sell Ratio	96.71%	100.87%		98.76%	98.94%	
5 Days to Sell	50	61	-17.62%	57	91	-37.40%
6 Active Listings	1,229	990	24.14%			
Area = South Peace Riv						
1 Units Listed	29	122	-76.23%	119	605	-80.33%
2 Units Sold	75	64	17.19%	360	298	20.81%
3 Sales Volume	\$25,557,590	\$16,388,100	55.95%	\$98,778,460	\$82,534,930	19.68%
4 List/Sell Ratio	97.66%	102.80%		96.78%	95.72%	
5 Days to Sell	82	94	-12.25%	109	133	-18.19%
6 Active Listings	450	487	-7.60%			
Area = Grand Total						
1 Units Listed	2,432	2,202	10.45%	11,812	12,805	-7.75%
2 Units Sold	1,008	1,584	-36.36%	6,994	9,800	-28.63%
3 Sales Volume	\$742,915,237	\$1,089,849,615	-31.83%	\$5,380,314,677	\$6,381,576,985	-15.69%
4 List/Sell Ratio	97.57%	100.48%		99.80%	99.62%	
5 Days to Sell	45	48	-6.85%	47	67	-30.25%
6 Active Listings	5,885	4,542	29.57%			
J						

South Okanagan Statistics -- June 2022

## **Quick Summary Part 1**

#### Residential

Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	200	\$138,215,674	79	\$59,684,450
Last Month	219	\$158,747,259	98	\$81,048,319
This Month Last Year	283	\$171,948,847	111	\$73,395,052
Description	Total Listings Taken	Inventory		
This Month	307	1,229		
Last Month	328	1,080		
This Month Last Year	424	990		

## **Quick Summary Part 2**

Condo/Apt		
Sales	39	
New Listings	36	
Current Inventory	111	
Sell/Inv. Ratio	35.14%	
Days to Sell	38	
Average Price	\$426,746	
Median Price	\$389,000	
Condo/Townhouse		
Sales	20	
New Listings	26	
Current Inventory	94	
Sell/Inv. Ratio	21.28%	
Days to Sell	41	
Average Price	\$514,179	
Median Price	\$451,000	
Lots		
Sales	8	
New Listings	38	
Current Inventory	161	
Sell/Inv. Ratio	4.97%	
Days to Sell	66	
Average Price	\$538,000	
Median Price	\$375,000	
Residential		
Sales	79	
New Listings	126	
Current Inventory	390	
Sell/Inv. Ratio	20.26%	
Days to Sell	34	
Average Price	\$755,499	
Median Price	\$748,000	
Ratio of Sales vs Inventory	21.38%	

South Okanagan Statistics -- June 2022

### **Comparative Activity -- Listing Information**

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South Okana	agan								
Acreage/House	21	35	-40.00%	123	168	-26.79	114	96	18.75
Duplex	7	13	-46.15%	46	82	-43.90	19	14	35.71
Mobile Home	13	20	-35.00%	65	106	-38.68	41	33	24.24
Recreational	1	0	0.00%	2	0	0.00	3		
Residential	126	157	-19.75%	564	908	-37.89	390	285	36.84
Residential WF	2	11	-81.82%	16	40	-60.00	21	10	110.00
3/4-Plex	1	10	-90.00%	6	20	-70.00	9	14	-35.71
Apartment	36	61	-40.98%	204	383	-46.74	111	106	4.72
Townhouse	26	36	-27.78%	124	241	-48.55	94	61	54.10
RES TOTAL	233	343.00	-32.07%	1,150	1,948	-40.97%	802	619	29.56
FARMS	9	15	-40.00%	58	99	-41.41	60	68	-11.76
MULTIFAMILY	1	10	-90.00%	10	36	-72.22	11	21	-47.62
Acreage	20	19	5.26%	60	103	-41.75	71	52	36.54
Acreage WF	0	0	0.00%	1	0	0.00	1		
Lots	18	11	63.64%	91	158	-42.41	88	74	18.92
Lots WF	0	0	0.00%	1	0	0.00	1		
LOTS TOTAL	38	30.00	26.67%	153	261	-41.38%	161	126	27.78
Business	7	4	75.00%	20	27	-25.93	31	23	34.78
Commercial	13	12	8.33%	81	98	-17.35	86	68	26.47
Land	1	1	0.00%	4	1	300.00	2	1	100.00
COMM TOTAL	21	17.00	23.53%	105	126	-16.67%	119	92	29.35
GRAND TOTAL	302	415	-27.23%	1,476	2,470	-40.24%	1,153	926	24.51

### **Comparative Activity -- Sales Information (Month)**

		Unit Sales	t Sales Sales Volume List/Sale R			e Ratio		
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = South Okanagan								
Acreage/House	10	9	11.11%	\$13,248,000	\$10,034,000	32.03%	94.17%	97.16%
Duplex	4	10	-60.00%	\$2,325,900	\$4,559,300	-48.99%	94.21%	100.10%
Mobile Home	17	17	0.00%	\$3,042,100	\$3,216,785	-5.43%	96.45%	98.03%
Residential	79	111	-28.83%	\$59,684,450	\$73,395,052	-18.68%	97.38%	99.52%
Residential WF	5	6	-16.67%	\$9,923,000	\$11,355,000	-12.61%	95.07%	97.91%
3/4-Plex	0	1	-100.00%	\$0	\$1,355,000	-100.00%	0.00%	92.24%
Apartment	39	52	-25.00%	\$16,643,101	\$23,722,550	-29.84%	98.11%	98.56%
Townhouse	20	25	-20.00%	\$10,283,580	\$10,739,150	-4.24%	99.15%	100.39%
RES TOTAL	174	231	-24.68%	\$115,150,131	\$138,376,837	-16.79%	96.96%	99.02%
FARMS	2	8	-75.00%	\$1,525,000	\$14,620,000	-89.57%	85.92%	97.24%
MULTIFAMILY	0	4	-100.00%	\$0	\$6,127,500	-100.00%	0.00%	189.47%
Acreage	3	12	-75.00%	\$2,085,000	\$4,251,000	-50.95%	89.11%	94.89%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	5	16	-68.75%	\$2,219,000	\$5,340,000	-58.45%	93.67%	114.58%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	9	5	80.00%	\$16,525,043	\$2,349,010	603.49%	97.67%	97.96%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	9	5	80.00%	\$16,525,043	\$2,349,010	603.49%	97.67%	97.96%
GRAND TOTAL	193	276	-30.07%	\$137,504,174	\$171,064,347	-19.62%	96.72%	100.89%

### **Comparative Activity -- Sales Information (YTD)**

		Unit Sales		Sales Volume			List/Sal	e Ratio
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = South Okanag	jan							
Acreage/House	52	81	-35.80%	\$65,580,000	\$89,182,700	-26.47%	96.02%	98.24%
Duplex	48	63	-23.81%	\$31,574,300	\$37,275,050	-15.29%	102.78%	98.92%
Mobile Home	82	76	7.89%	\$18,134,400	\$13,152,135	37.88%	97.61%	97.00%
Residential	506	684	-26.02%	\$412,765,481	\$485,564,781	-14.99%	99.65%	99.08%
Residential WF	12	26	-53.85%	\$19,482,000	\$46,676,851	-58.26%	97.26%	99.88%
3/4-Plex	4	5	-20.00%	\$2,395,500	\$4,111,000	-41.73%	91.50%	96.80%
Apartment	223	381	-41.47%	\$94,241,802	\$150,902,360	-37.55%	99.46%	99.58%
Townhouse	126	216	-41.67%	\$73,502,243	\$101,185,574	-27.36%	100.93%	100.36%
RES TOTAL	1,053	1,532	-31.27%	\$717,675,726	\$928,050,451	-22.67%	99.40%	99.21%
FARMS	28	43	-34.88%	\$44,364,500	\$64,763,000	-31.50%	94.64%	95.21%
MULTIFAMILY	8	13	-38.46%	\$14,179,900	\$18,829,360	-24.69%	93.06%	122.13%
Acreage	35	98	-64.29%	\$19,858,000	\$44,413,562	-55.29%	95.80%	97.63%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	70	165	-57.58%	\$27,105,238	\$51,761,292	-47.63%	97.56%	98.56%
Business	5	9	-44.44%	\$5,641,500	\$14,641,239	-61.47%	100.06%	91.92%
Commercial	33	48	-31.25%	\$43,301,624	\$31,677,535	36.70%	97.03%	94.90%
Land	1	0	0.00%	\$3,290,000	\$0	0.00%	100.00%	0.00%
COMM TOTAL	39	57	-31.58%	\$52,233,124	\$46,318,774	12.77%	97.53%	93.94%
GRAND TOTAL	1,233	1,908	-35.38%	\$875,416,488	\$1,154,136,439	-24.15%	98.78%	98.97%

South Okanagan Statistics -- June 2022

### Average/Median price, Days to Sell (Month)

	A	verage Price		r	/ledian Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South C	Okanagan								
Acreage/House	\$1,324,800	\$1,114,889	18.83%	\$1,105,000	\$1,035,000	6.76%	57	38	48.70%
Duplex	\$581,475	\$455,930	27.54%	\$582,500	\$437,000	33.30%	61	39	58.27%
Mobile Home	\$178,947	\$189,223	-5.43%	\$150,000	\$175,000	-14.29%	37	34	9.06%
Residential	\$755,499	\$661,217	14.26%	\$748,000	\$640,000	16.88%	34	49	-29.44%
Residential WF	\$1,984,600	\$1,892,500	4.87%	\$2,300,000	\$2,025,000	13.58%	52	49	6.53%
3/4-Plex		\$1,355,000			\$1,355,000			105	
Apartment	\$426,746	\$456,203	-6.46%	\$389,000	\$376,000	3.46%	38	38	0.07%
Townhouse	\$514,179	\$429,566	19.70%	\$451,000	\$360,000	25.28%	41	23	75.21%
RES TOTAL	\$661,782	\$599,034	10.47%	\$624,500	\$525,000	18.95%	39	42	-7.75%
FARMS	\$762,500	\$1,827,500	-58.28%	\$762,500	\$1,442,500	-47.14%	37	192	-80.74%
MULTIFAMILY		\$1,531,875			\$1,036,250			65	
Acreage	\$695,000	\$354,250	96.19%	\$370,000	\$294,250	25.74%	109	54	100.31%
Acreage WF									
Lots	\$443,800	\$333,750	32.97%	\$380,000	\$312,500	21.60%	41	144	-71.77%
Business									
Commercial	\$1,836,116	\$469,802	290.83%	\$570,000	\$670,000	-14.93%	103	173	-40.39%
Land		. ,							
COMM TOTAL	\$1,836,116	\$469,802	290.83%	\$570,000	\$670,000	-14.93%	103	173	-40.39%
GRAND TOTAL	\$712,457	\$619,798	14.95%	\$612,500	\$503,500	21.65%	43	55	-22.77%

South Okanagan Statistics -- June 2022

### Average/Median price, Days to Sell (YTD)

	A	verage Price		N	/ledian Price			Days to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = South O	kanagan								
Acreage/House	\$1,261,154	\$1,101,021	14.54%	\$1,155,000	\$955,000	20.94%	64	100	-35.99%
Duplex	\$657,798	\$591,667	11.18%	\$614,500	\$490,000	25.41%	44	55	-20.74%
Mobile Home	\$221,151	\$173,054	27.79%	\$184,900	\$151,600	21.97%	49	47	4.82%
Residential	\$815,742	\$709,890	14.91%	\$760,000	\$649,500	17.01%	41	54	-24.15%
Residential WF	\$1,623,500	\$1,795,264	-9.57%	\$1,425,000	\$1,869,000	-23.76%	62	65	-4.98%
3/4-Plex	\$598,875	\$822,200	-27.16%	\$565,250	\$655,000	-13.70%	79	54	44.30%
Apartment	\$422,609	\$396,069	6.70%	\$375,000	\$345,000	8.70%	46	96	-51.87%
Townhouse	\$583,351	\$468,452	24.53%	\$537,500	\$423,045	27.06%	35	60	-41.17%
RES TOTAL	\$681,553	\$605,777	12.51%	\$620,000	\$515,000	20.39%	44	67	-35.38%
FARMS	\$1,584,446	\$1,506,116	5.20%	\$1,462,500	\$1,225,000	19.39%	58	162	-64.15%
MULTIFAMILY	\$1,772,488	\$1,448,412	22.37%	\$1,714,950	\$1,393,000	23.11%	126	69	81.62%
Acreage	\$567,371	\$453,200	25.19%	\$375,000	\$287,000	30.66%	104	159	-34.46%
Acreage WF									
Lots	\$387,218	\$313,705	23.43%	\$324,500	\$265,000	22.45%	121	187	-35.22%
Business	\$1,128,300	\$1,626,804	-30.64%	\$350,000	\$851,239	-58.88%	157	205	-23.18%
Commercial	\$1,312,170	\$659,949	98.83%	\$667,500	\$509,500	31.01%	112	151	-25.89%
Land	\$3,290,000			\$3,290,000			244		
COMM TOTAL	\$1,339,311	\$812,610	64.82%	\$620,000	\$650,000	-4.62%	121	159	-24.06%
GRAND TOTAL	\$709,989	\$604,893	17.37%	\$609,000	\$475,000	28.21%	53	87	-39.33%