Central Okanagan Monthly Statistics December 2022

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### **Zone Totals**

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanaga						
1 Units Listed	312	382	-18.32%	11,254	10,560	6.57%
2 Units Sold	206	402	-48.76%	5,286	8,216	-35.66%
3 Sales Volume	\$164,651,967	\$328,378,708	-49.86%	\$4,663,968,808	\$6,363,729,845	-26.71%
4 List/Sell Ratio	95.21%	100.88%		98.86%	99.92%	
5 Days to Sell	67	52	28.88%	41	47	-11.56%
6 Active Listings	1,928	1,062	81.54%			
Area = North Okanagan						
1 Units Listed	101	119	-15.13%	3,713	3,697	0.43%
2 Units Sold	68	158	-56.96%	2,075	3,006	-30.97%
3 Sales Volume	\$37,937,759	\$109,252,602	-65.28%	\$1,443,768,290	\$1,864,408,587	-22.56%
4 List/Sell Ratio	94.96%	98.90%		98.69%	99.36%	
5 Days to Sell	82	63	30.40%	49	64	-23.09%
6 Active Listings	815	532	53.20%			
Area = Shuswap / Revel						
1 Units Listed	59	74	-20.27%	2,263	2,102	7.66%
2 Units Sold	54	70	-22.86%	1,196	1,704	-29.81%
3 Sales Volume	\$29,769,450	\$46,929,609	-36.57%	\$726,627,522	\$900,767,462	-19.33%
4 List/Sell Ratio	94.99%	97.50%		97.36%	97.82%	
5 Days to Sell	79	70	12.81%	63	80	-21.11%
6 Active Listings	510	332	53.61%			
Area = South Okanagan						
1 Units Listed	81	66	22.73%	2,708	3,990	-32.13%
2 Units Sold	91	98	-7.14%	2,026	3,270	-38.04%
3 Sales Volume	\$56,937,765	\$63,773,128	-10.72%	\$1,372,142,332	\$1,998,599,076	-31.34%
4 List/Sell Ratio	89.17%	97.17%		97.47%	98.44%	
5 Days to Sell	89	74	19.91%	59	78	-23.95%
6 Active Listings	1,096	671	63.34%			
Area = South Peace Riv						
1 Units Listed	10	12	-16.67%	212	945	-77.57%
2 Units Sold	29	28	3.57%	603	619	-2.58%
3 Sales Volume	\$7,345,650	\$8,573,597	-14.32%	\$176,412,217	\$171,116,685	3.09%
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5 Days to Sell	69	113	-38.66%	105	123	-15.00%
6 Active Listings	389	429	-9.32%			
Area = Grand Total						
1 Units Listed	563	653	-13.78%	20,150	21,294	-5.37%
2 Units Sold	448	756	-40.74%	11,186	16,815	-33.48%
3 Sales Volume	\$296,642,591	\$556,907,644	-46.73%	\$8,382,919,169	\$11,298,621,655	-25.81%
4 List/Sell Ratio	93.97%	99.69%		98.38%	99.33%	
5 Days to Sell	75	61	23.34%	52	62	-16.56%
6 Active Listings	4,738	3,026	56.58%			

			Residential			
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume		
This Month	206	\$164,651,967	86	\$87,912,142		
Last Month	267	\$230,891,063	120	\$128,790,020		
This Month Last Year	402	\$328,378,708	152	\$153,539,405		
Description	Total Listings Taken	Inventory				
This Month	312	1,928				
Last Month	584	2,396				
This Month Last Year	382	1,062				

Condo/Apt		
Sales	47	
New Listings	64	
Current Inventory	371	
Sell/Inv. Ratio	12.67%	
Days to Sell	57	
Average Price	\$525,740	
Median Price	\$471,675	
Condo/Townhouse		
Sales	36	
New Listings	41	
Current Inventory	220	
Sell/Inv. Ratio	16.36%	
Days to Sell	62	
Average Price	\$723,784	
Median Price	\$637,500	
Lots		
Sales	3	
New Listings	20	
Current Inventory	154	
Sell/Inv. Ratio	1.95%	
Days to Sell	105	
Average Price	\$243,333	
Median Price	\$125,000	
Residential		
Sales	86	
New Listings	128	
Current Inventory	679	
Sell/Inv. Ratio	12.67%	
Days to Sell	64	
Average Price	\$1,022,234	
Median Price	\$887,000	
Ratio of Sales vs Inventory	12.46%	

# **Comparative Activity -- Listing Information**

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central Okar	nagan								
Acreage/House	9	8	12.50%	342	337	1.48	91	74	22.97
Duplex	4	12	-66.67%	252	267	-5.62	30	15	100.00
Mobile Home	11	10	10.00%	402	389	3.34	53	35	51.43
Recreational	0	1	-100.00%	36	27	33.33	13	4	225.00
Residential	128	132	-3.03%	4,979	4,206	18.38	679	256	165.23
Residential WF	1	4	-75.00%	104	116	-10.34	30	24	25.00
3/4-Plex	0	0	0.00%	15	23	-34.78	2	2	0.00
Timeshare	0	0	0.00%	2	1	100.00	1		
Apartment	64	113	-43.36%	2,362	2,565	-7.91	371	189	96.30
Townhouse	41	43	-4.65%	1,473	1,354	8.79	220	83	165.06
RES TOTAL	258	323.00	-20.12%	9,967	9,285	7.35%	1,490	682	118.48
FARMS	0	3	-100.00%	50	56	-10.71	16	15	6.67
MULTIFAMILY	1	2	-50.00%	32	32	0.00	13	6	116.67
Acreage	1	1	0.00%	60	87	-31.03	26	32	-18.75
Acreage WF	1	1	0.00%	16	22	-27.27	8	15	-46.67
Lots	16	15	6.67%	414	509	-18.66	110	86	27.91
Lots WF	2	0	0.00%	29	25	16.00	10	7	42.86
LOTS TOTAL	20	17.00	17.65%	519	643	-19.28%	154	140	10.00
Business	6	6	0.00%	95	54	75.93	42	21	100.00
Commercial	23	26	-11.54%	467	406	15.02	172	165	4.24
Land	4	5	-20.00%	124	84	47.62	41	33	24.24
COMM TOTAL	33	37.00	-10.81%	686	544	26.10%	255	219	16.44
GRAND TOTAL	312	382	-18.32%	11,254	10,560	6.57%	1,928	1,062	81.54

### **Comparative Activity -- Sales Information (Month)**

		Unit Sales		S	ales Volume		List/Sal	e Ratio
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Central Okana	igan							
Acreage/House	4	6	-33.33%	\$11,085,000	\$10,800,013	2.64%	97.24%	95.17%
Duplex	2	12	-83.33%	\$2,245,000	\$10,466,000	-78.55%	98.68%	101.96%
Mobile Home	8	25	-68.00%	\$1,723,587	\$6,255,756	-72.45%	92.54%	97.02%
Recreational	0	3	-100.00%	\$0	\$915,000	-100.00%	0.00%	95.41%
Residential	86	152	-43.42%	\$87,912,142	\$153,539,405	-42.74%	94.56%	100.41%
Residential WF	1	3	-66.67%	\$975,000	\$5,497,694	-82.27%	97.60%	93.98%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	47	109	-56.88%	\$24,709,800	\$55,517,563	-55.49%	96.11%	99.99%
Townhouse	36	53	-32.08%	\$26,056,235	\$36,984,327	-29.55%	96.51%	101.31%
RES TOTAL	184	363	-49.31%	\$154,706,764	\$279,975,758	-44.74%	95.37%	100.06%
FARMS	0	1	-100.00%	\$0	\$2,300,000	-100.00%	0.00%	92.04%
MULTIFAMILY	0	1	-100.00%	\$0	\$1,550,000	-100.00%	0.00%	91.28%
Acreage	0	3	-100.00%	\$0	\$4,116,000	-100.00%	0.00%	99.55%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	3	9	-66.67%	\$730,000	\$4,430,499	-83.52%	89.08%	97.44%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	3	12	-75.00%	\$730,000	\$8,546,499	-91.46%	89.08%	98.44%
Business	0	4	-100.00%	\$0	\$1,162,000	-100.00%	0.00%	97.74%
Commercial	15	18	-16.67%	\$5,205,203	\$7,969,451	-34.69%	97.04%	96.91%
Land	4	3	33.33%	\$4,010,000	\$26,875,000	-85.08%	88.23%	114.80%
COMM TOTAL	19	25	-24.00%	\$9,215,203	\$36,006,451	-74.41%	93.00%	109.70%
GRAND TOTAL	206	402	-48.76%	\$164,651,967	\$328,378,708	-49.86%	95.21%	100.88%

### **Comparative Activity -- Sales Information (YTD)**

		Unit Sales		:	Sales Volume		List/Sal	e Ratio
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Central Okana	agan							
Acreage/House	93	173	-46.24%	\$209,259,650	\$319,830,275	-34.57%	95.01%	95.88%
Duplex	117	211	-44.55%	\$99,085,296	\$164,147,916	-39.64%	100.85%	100.88%
Mobile Home	253	291	-13.06%	\$67,255,136	\$66,700,135	0.83%	98.12%	97.79%
Recreational	11	21	-47.62%	\$3,706,700	\$5,293,300	-29.97%	96.14%	96.58%
Residential	2,110	3,332	-36.67%	\$2,426,269,963	\$3,287,512,989	-26.20%	99.14%	101.11%
Residential WF	37	81	-54.32%	\$129,549,638	\$228,542,779	-43.31%	96.73%	94.72%
3/4-Plex	8	14	-42.86%	\$10,335,399	\$16,176,500	-36.11%	100.33%	99.62%
Timeshare	0	2	-100.00%	\$0	\$259,700	-100.00%	0.00%	87.59%
Apartment	1,430	2,178	-34.34%	\$784,203,445	\$974,281,753	-19.51%	99.75%	99.60%
Townhouse	780	1,157	-32.58%	\$588,142,602	\$755,039,626	-22.10%	99.94%	101.07%
RES TOTAL	4,839	7,460	-35.13%	\$4,317,807,828	\$5,817,784,973	-25.78%	99.10%	100.23%
FARMS	7	12	-41.67%	\$16,905,000	\$25,720,000	-34.27%	90.00%	96.22%
MULTIFAMILY	3	13	-76.92%	\$10,550,000	\$29,553,800	-64.30%	97.35%	96.51%
Acreage	19	42	-54.76%	\$31,707,000	\$56,782,775	-44.16%	97.22%	93.60%
Acreage WF	2	9	-77.78%	\$1,829,000	\$16,491,000	-88.91%	75.36%	85.55%
Lots	155	386	-59.84%	\$85,519,915	\$148,764,005	-42.51%	96.54%	97.97%
Lots WF	7	14	-50.00%	\$11,260,000	\$16,911,500	-33.42%	93.42%	94.24%
LOTS TOTAL	183	451	-59.42%	\$130,315,915	\$238,949,280	-45.46%	96.04%	95.68%
Business	15	17	-11.76%	\$6,410,000	\$8,083,129	-20.70%	90.64%	93.22%
Commercial	212	215	-1.40%	\$107,620,072	\$125,337,783	-14.14%	98.24%	99.32%
Land	27	48	-43.75%	\$74,359,992	\$118,300,880	-37.14%	94.32%	96.44%
COMM TOTAL	254	280	-9.29%	\$188,390,064	\$251,721,792	-25.16%	96.39%	97.74%
GRAND TOTAL	5,286	8,216	-35.66%	\$4,663,968,808	\$6,363,729,845	-26.71%	98.86%	99.92%

# Average/Median price, Days to Sell (Month)

	A	verage Price		Ν	ledian Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central	Okanagan								
Acreage/House	\$2,771,250	\$1,800,002	53.96%	\$2,477,500	\$1,887,500	31.26%	38	71	-46.13%
Duplex	\$1,122,500	\$872,167	28.70%	\$1,122,500	\$747,000	50.27%	30	37	-20.81%
Mobile Home	\$215,448	\$250,230	-13.90%	\$212,500	\$248,000	-14.31%	56	59	-5.40%
Recreational		\$305,000			\$290,000			97	
Residential	\$1,022,234	\$1,010,128	1.20%	\$887,000	\$919,500	-3.53%	64	38	65.81%
Residential WF	\$975,000	\$1,832,565	-46.80%	\$975,000	\$2,060,194	-52.67%	62	83	-25.00%
3/4-Plex									
Timeshare									
Apartment	\$525,740	\$509,335	3.22%	\$471,675	\$444,900	6.02%	57	31	85.42%
Townhouse	\$723,784	\$697,817	3.72%	\$637,500	\$662,025	-3.70%	62	40	54.92%
RES TOTAL	\$840,798	\$771,283	9.01%	\$735,613	\$700,000	5.09%	60	39	54.40%
FARMS		\$2,300,000			\$2,300,000			92	
MULTIFAMILY		\$1,550,000			\$1,550,000			138	
Acreage		\$1,372,000			\$395,000			221	
Acreage WF									
Lots	\$243,333	\$492,278	-50.57%	\$125,000	\$482,500	-74.09%	105	72	47.20%
Lots WF									
LOTS TOTAL	\$243,333	\$712,208	-65.83%	\$125,000	\$438,750	-71.51%	105	109	-3.36%
Business		\$290,500			\$205,000			119	
Commercial	\$347,014	\$442,747	-21.62%	\$22	\$28	-21.43%	126	223	-43.33%
Land	\$1,002,500	\$8,958,333	-88.81%	\$1,012,500	\$2,400,000	-57.81%	94	174	-45.94%
COMM TOTAL	\$485,011	\$1,440,258	-66.32%	\$22	\$110,000	-99.98%	119	200	-40.36%
GRAND TOTAL	\$799,281	\$816,862	-2.15%	\$715,000	\$693,000	3.17%	67	52	28.88%

# Average/Median price, Days to Sell (YTD)

	А	verage Price		Ν	ledian Price			Davs to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Central	Okanagan								
Acreage/House	\$2,250,104	\$1,848,730	21.71%	\$1,680,000	\$1,540,000	9.09%	87	81	7.93%
Duplex	\$846,883	\$777,952	8.86%	\$750,000	\$689,900	8.71%	25	38	-34.12%
Mobile Home	\$265,831	\$229,210	15.98%	\$261,900	\$217,500	20.41%	40	51	-21.80%
Recreational	\$336,973	\$252,062	33.69%	\$239,500	\$266,000	-9.96%	41	60	-31.36%
Residential	\$1,149,891	\$986,649	16.55%	\$1,030,000	\$886,000	16.25%	34	32	6.24%
Residential WF	\$3,501,342	\$2,821,516	24.09%	\$3,600,000	\$2,350,000	53.19%	88	92	-3.98%
3/4-Plex	\$1,291,925	\$1,155,464	11.81%	\$1,264,500	\$740,000	70.88%	64	49	30.74%
Timeshare		\$129,850			\$129,850			145	
Apartment	\$548,394	\$447,329	22.59%	\$482,250	\$415,000	16.20%	36	40	-9.34%
Townhouse	\$754,029	\$652,584	15.55%	\$715,000	\$619,900	15.34%	34	39	-11.59%
RES TOTAL	\$892,293	\$779,864	14.42%	\$780,000	\$690,000	13.04%	36	38	-4.99%
FARMS	\$2,415,000	\$2,143,333	12.67%	\$2,175,000	\$2,045,000	6.36%	117	101	16.46%
MULTIFAMILY	\$3,516,667	\$2,273,369	54.69%	\$3,250,000	\$1,575,000	106.35%	102	96	6.76%
Acreage	\$1,668,789	\$1,351,971	23.43%	\$970,000	\$750,000	29.33%	120	132	-8.71%
Acreage WF	\$914,500	\$1,832,333	-50.09%	\$914,500	\$1,565,000	-41.57%	206	209	-1.57%
Lots	\$551,741	\$385,399	43.16%	\$440,000	\$324,950	35.41%	71	102	-30.63%
Lots WF	\$1,608,571	\$1,207,964	33.16%	\$1,300,000	\$959,500	35.49%	70	120	-41.82%
LOTS TOTAL	\$712,109	\$529,821	34.41%	\$457,000	\$356,000	28.37%	77	108	-28.04%
Business	\$427,333	\$475,478	-10.13%	\$135,000	\$185,000	-27.03%	92	141	-34.52%
Commercial	\$507,642	\$582,966	-12.92%	\$20	\$24	-14.89%	105	153	-31.28%
Land	\$2,754,074	\$2,464,602	11.75%	\$1,750,000	\$1,194,106	46.55%	131	251	-47.77%
COMM TOTAL	\$741,693	\$899,006	-17.50%	\$23	\$65,000	-99.97%	107	169	-36.64%
GRAND TOTAL	\$882,325	\$774,553	13.91%	\$755,000	\$665,000	13.53%	41	47	-11.56%

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5 Days to Sell	79	70	12.81%	63	80	-21.11%
6 Active Listings	510	332	53.61%			
Area = South Okanagan						
1 Units Listed	81	66	22.73%	2,708	3,990	-32.13%
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3 Sales Volume	\$56,937,765	\$63,773,128	-10.72%	\$1,372,142,332	\$1,998,599,076	-31.34%
4 List/Sell Ratio	89.17%	97.17%		97.47%	98.44%	
5 Days to Sell	89	74	19.91%	59	78	-23.95%
6 Active Listings	1,096	671	63.34%			
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1 Units Listed	10	12	-16.67%	212	945	-77.57%
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6 Active Listings	389	429	-9.32%			
Area = Grand Total						
1 Units Listed	563	653	-13.78%	20,150	21,294	-5.37%
2 Units Sold	448	756	-40.74%	11,186	16,815	-33.48%
3 Sales Volume	\$296,642,591	\$556,907,644	-46.73%	\$8,382,919,169	\$11,298,621,655	-25.81%
4 List/Sell Ratio	93.97%	99.69%		98.38%	99.33%	
5 Days to Sell	75	61	23.34%	52	62	-16.56%
6 Active Listings	4,738	3,026	56.58%			

			Residential			
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume		
This Month	68	\$37,937,759	27	\$19,393,700		
Last Month	107	\$67,276,833	53	\$36,713,346		
This Month Last Year	158	\$109,252,602	63	\$44,933,898		
Description	Total Listings Taken	Inventory				
This Month	101	815				
Last Month	207	912				
This Month Last Year	119	532				

	•	
Condo/Apt		
Sales	12	
New Listings	8	
Current Inventory	38	
Sell/Inv. Ratio	31.58%	
Days to Sell	57	
Average Price	\$291,000	
Median Price	\$299,000	
Condo/Townhouse		
Sales	14	
New Listings	19	
Current Inventory	63	
Sell/Inv. Ratio	22.22%	
Days to Sell	57	
Average Price	\$487,503	
Median Price	\$402,500	
Lots		
Sales	2	
New Listings	14	
Current Inventory		
Sell/Inv. Ratio		
Days to Sell	238	
Average Price	\$285,000	
Median Price	\$285,000	
Residential		
Sales	27	
New Listings	29	
Current Inventory	211	
Sell/Inv. Ratio	12.80%	
Days to Sell	65	
Average Price	\$718,285	
Median Price	\$713,200	
Ratio of Sales vs Inventory	15.54%	

### **Comparative Activity -- Listing Information**

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okanag	gan								
Acreage/House	7	14	-50.00%	387	375	3.20	81	70	15.71
Duplex	3	2	50.00%	120	103	16.50	27	14	92.86
Mobile Home	3	6	-50.00%	140	141	-0.71	27	15	80.00
Recreational	1	0	0.00%	29	21	38.10	10	6	66.67
Residential	29	44	-34.09%	1,546	1,471	5.10	211	92	129.35
Residential WF	2	1	100.00%	52	47	10.64	14	8	75.00
3/4-Plex	0	0	0.00%	14	16	-12.50	5	3	66.67
Apartment	8	18	-55.56%	291	322	-9.63	38	40	-5.00
Townhouse	19	13	46.15%	430	473	-9.09	63	30	110.00
RES TOTAL	72	98.00	-26.53%	3,009	2,969	1.35%	476	278	71.22
FARMS	0	4	-100.00%	62	65	-4.62	27	26	3.85
MULTIFAMILY	0	0	0.00%	29	14	107.14	19	3	533.33
Acreage	3	1	200.00%	94	96	-2.08	42	33	27.27
Acreage WF	0	0	0.00%	4	13	-69.23		3	
Lots	11	7	57.14%	252	229	10.04	104	61	70.49
Lots WF	0	0	0.00%	7	19	-63.16	2	1	100.00
LOTS TOTAL	14	8.00	75.00%	357	357	0.00%	148	98	51.02
Business	0	1	-100.00%	37	37	0.00	18	16	12.50
Commercial	13	2	550.00%	161	183	-12.02	74	72	2.78
Land	2	6	-66.67%	58	72	-19.44	53	39	35.90
COMM TOTAL	15	9.00	66.67%	256	292	-12.33%	145	127	14.17
GRAND TOTAL	101	119	-15.13%	3,713	3,697	0.43%	815	532	53.20

### **Comparative Activity -- Sales Information (Month)**

		Unit Sales		Sales Volume			List/Sale Ratio		
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	
Zone = North Okanagan									
Acreage/House	5	20	-75.00%	\$4,309,000	\$20,958,999	-79.44%	100.71%	97.33%	
Duplex	0	3	-100.00%	\$0	\$2,400,500	-100.00%	0.00%	102.68%	
Mobile Home	4	5	-20.00%	\$607,000	\$1,512,500	-59.87%	92.14%	102.98%	
Recreational	1	0	0.00%	\$91,000	\$0	0.00%	91.92%	0.00%	
Residential	27	63	-57.14%	\$19,393,700	\$44,933,898	-56.84%	96.49%	100.41%	
Residential WF	0	1	-100.00%	\$0	\$2,675,000	-100.00%	0.00%	100.00%	
3/4-Plex	0	1	-100.00%	\$0	\$1,240,000	-100.00%	0.00%	99.28%	
Apartment	12	13	-7.69%	\$3,492,000	\$3,938,300	-11.33%	95.68%	98.45%	
Townhouse	14	21	-33.33%	\$6,825,048	\$10,719,050	-36.33%	96.86%	101.35%	
RES TOTAL	63	127	-50.39%	\$34,717,748	\$88,378,247	-60.72%	96.89%	99.76%	
FARMS	1	1	0.00%	\$1,750,000	\$6,000,000	-70.83%	83.37%	96.00%	
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Acreage	1	4	-75.00%	\$270,000	\$3,309,000	-91.84%	90.30%	93.64%	
Acreage WF	0	1	-100.00%	\$0	\$335,000	-100.00%	0.00%	101.58%	
Lots	1	15	-93.33%	\$300,000	\$4,256,450	-92.95%	92.31%	97.49%	
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
LOTS TOTAL	2	20	-90.00%	\$570,000	\$7,900,450	-92.79%	91.35%	96.00%	
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Commercial	1	9	-88.89%	\$11	\$5,193,905	-100.00%	0.00%	92.85%	
Land	1	1	0.00%	\$900,000	\$1,780,000	-49.44%	64.33%	98.89%	
COMM TOTAL	2	10	-80.00%	\$900,011	\$6,973,905	-87.09%	64.33%	94.32%	
GRAND TOTAL	68	158	-56.96%	\$37,937,759	\$109,252,602	-65.28%	94.96%	98.90%	

### **Comparative Activity -- Sales Information (YTD)**

		Unit Sales		Sales Volume			List/Sal	e Ratio
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = North Okanaga	an							
Acreage/House	171	252	-32.14%	\$211,467,533	\$269,532,451	-21.54%	95.73%	98.49%
Duplex	60	83	-27.71%	\$48,602,600	\$55,923,925	-13.09%	99.90%	100.37%
Mobile Home	101	132	-23.48%	\$26,984,073	\$31,485,244	-14.30%	98.43%	98.67%
Recreational	14	15	-6.67%	\$2,245,100	\$2,914,400	-22.97%	93.85%	96.41%
Residential	923	1,289	-28.39%	\$740,443,611	\$884,867,904	-16.32%	99.80%	100.91%
Residential WF	17	44	-61.36%	\$27,108,150	\$70,817,615	-61.72%	94.06%	96.85%
3/4-Plex	4	14	-71.43%	\$4,403,200	\$10,299,090	-57.25%	98.20%	98.44%
Apartment	226	299	-24.41%	\$75,363,656	\$85,881,415	-12.25%	99.40%	98.01%
Townhouse	310	436	-28.90%	\$157,941,530	\$192,738,997	-18.05%	100.76%	100.43%
RES TOTAL	1,826	2,564	-28.78%	\$1,294,559,453	\$1,604,461,041	-19.31%	99.04%	100.01%
FARMS	10	7	42.86%	\$22,462,000	\$14,378,000	56.22%	97.49%	94.79%
MULTIFAMILY	4	8	-50.00%	\$6,578,000	\$7,798,000	-15.65%	97.34%	95.07%
Acreage	38	77	-50.65%	\$23,045,700	\$50,553,300	-54.41%	97.01%	94.23%
Acreage WF	3	15	-80.00%	\$3,010,000	\$10,074,100	-70.12%	92.08%	96.21%
Lots	114	186	-38.71%	\$44,129,151	\$54,943,125	-19.68%	96.15%	98.19%
Lots WF	3	13	-76.92%	\$3,229,999	\$10,517,500	-69.29%	98.09%	95.82%
LOTS TOTAL	158	291	-45.70%	\$73,414,850	\$126,088,025	-41.77%	96.32%	96.21%
Business	10	8	25.00%	\$6,312,000	\$16,643,000	-62.07%	89.12%	92.14%
Commercial	61	103	-40.78%	\$34,274,487	\$59,291,218	-42.19%	96.60%	96.26%
Land	6	25	-76.00%	\$6,167,500	\$35,749,304	-82.75%	84.89%	94.09%
COMM TOTAL	77	136	-43.38%	\$46,753,987	\$111,683,521	-58.14%	93.83%	94.93%
GRAND TOTAL	2,075	3,006	-30.97%	\$1,443,768,290	\$1,864,408,587	-22.56%	98.69%	99.36%

### Average/Median price, Days to Sell (Month)

	А	verage Price		Ν	Aedian Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North O	kanagan								
Acreage/House	\$861,800	\$1,047,950	-17.76%	\$839,000	\$955,000	-12.15%	76	101	-24.72%
Duplex		\$800,167			\$885,000			57	
Mobile Home	\$151,750	\$302,500	-49.83%	\$157,500	\$335,000	-52.99%	96	52	85.33%
Recreational	\$91,000			\$91,000			137		
Residential	\$718,285	\$713,236	0.71%	\$713,200	\$708,840	0.62%	65	33	98.76%
Residential WF		\$2,675,000			\$2,675,000			20	
3/4-Plex		\$1,240,000			\$1,240,000			69	
Apartment	\$291,000	\$302,946	-3.94%	\$299,000	\$315,000	-5.08%	57	33	70.99%
Townhouse	\$487,503	\$510,431	-4.49%	\$402,500	\$549,900	-26.80%	57	48	19.14%
RES TOTAL	\$551,075	\$695,892	-20.81%	\$517,500	\$647,000	-20.02%	66	48	38.26%
FARMS	\$1,750,000	\$6,000,000	-70.83%	\$1,750,000	\$6,000,000	-70.83%	119	71	67.61%
MULTIFAMILY									
Acreage	\$270,000	\$827,250	-67.36%	\$270,000	\$875,000	-69.14%	25	295	-91.52%
Acreage WF		\$335,000			\$335,000			181	
Lots	\$300,000	\$283,763	5.72%	\$300,000	\$271,000	10.70%	451	89	406.74%
Lots WF									
LOTS TOTAL	\$285,000	\$395,023	-27.85%	\$285,000	\$297,000	-4.04%	238	135	76.62%
Business									
Commercial	\$11	\$577,101	-100.00%	\$11	\$605,000	-100.00%	47	125	-62.50%
Land	\$900,000	\$1,780,000	-49.44%	\$900,000	\$1,780,000	-49.44%	807	31	2,503.23%
COMM TOTAL	\$450,006	\$697,390	-35.47%	\$450,006	\$660,000	-31.82%	427	116	268.42%
GRAND TOTAL	\$557,908	\$691,472	-19.32%	\$501,250	\$602,000	-16.74%	82	63	30.40%

#### Average/Median price, Days to Sell (YTD)

	А	verage Price		Ν	ledian Price			Davs to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = North O	kanagan								
Acreage/House	\$1,236,652	\$1,069,573	15.62%	\$1,100,000	\$934,000	17.77%	68	69	-1.19%
Duplex	\$810,043	\$673,782	20.22%	\$747,500	\$650,000	15.00%	45	43	4.25%
Mobile Home	\$267,169	\$238,525	12.01%	\$250,000	\$237,450	5.29%	44	61	-27.55%
Recreational	\$160,364	\$194,293	-17.46%	\$138,050	\$150,000	-7.97%	48	120	-59.93%
Residential	\$802,214	\$686,476	16.86%	\$725,000	\$625,000	16.00%	37	38	-0.88%
Residential WF	\$1,594,597	\$1,609,491	-0.93%	\$1,285,000	\$1,350,000	-4.81%	88	75	18.08%
3/4-Plex	\$1,100,800	\$735,649	49.64%	\$1,135,000	\$749,950	51.34%	57	83	-31.27%
Apartment	\$333,468	\$287,229	16.10%	\$310,000	\$267,000	16.10%	39	67	-41.59%
Townhouse	\$509,489	\$442,062	15.25%	\$496,300	\$430,000	15.42%	33	41	-19.35%
RES TOTAL	\$708,959	\$625,765	13.29%	\$625,000	\$550,000	13.64%	41	47	-13.72%
FARMS	\$2,246,200	\$2,054,000	9.36%	\$1,895,000	\$1,500,000	26.33%	128	130	-1.29%
MULTIFAMILY	\$1,644,500	\$974,750	68.71%	\$1,374,000	\$747,000	83.94%	235	89	164.70%
Acreage	\$606,466	\$656,536	-7.63%	\$449,950	\$490,000	-8.17%	128	227	-43.78%
Acreage WF	\$1,003,333	\$671,607	49.39%	\$875,000	\$656,000	33.38%	227	214	5.85%
Lots	\$387,098	\$295,393	31.04%	\$325,000	\$269,450	20.62%	81	138	-41.35%
Lots WF	\$1,076,666	\$809,038	33.08%	\$1,230,000	\$660,000	86.36%	52	85	-39.27%
LOTS TOTAL	\$464,651	\$433,292	7.24%	\$352,975	\$310,000	13.86%	94	163	-42.15%
Business	\$631,200	\$2,080,375	-69.66%	\$285,000	\$752,500	-62.13%	243	148	63.92%
Commercial	\$561,877	\$575,643	-2.39%	\$179,000	\$325,000	-44.92%	114	137	-17.08%
Land	\$1,027,917	\$1,429,972	-28.12%	\$782,500	\$980,000	-20.15%	250	300	-16.51%
COMM TOTAL	\$607,195	\$821,202	-26.06%	\$199,900	\$430,250	-53.54%	141	168	-15.86%
GRAND TOTAL	\$695,792	\$620,229	12.18%	\$610,000	\$534,948	14.03%	49	64	-23.09%

Shuswap / Revelstoke Monthly Statistics December 2022

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### **Zone Totals**

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanaga						
1 Units Listed	312	382	-18.32%	11,254	10,560	6.57%
2 Units Sold	206	402	-48.76%	5,286	8,216	-35.66%
3 Sales Volume	\$164,651,967	\$328,378,708	-49.86%	\$4,663,968,808	\$6,363,729,845	-26.71%
4 List/Sell Ratio	95.21%	100.88%		98.86%	99.92%	
5 Days to Sell	67	52	28.88%	41	47	-11.56%
6 Active Listings	1,928	1,062	81.54%			
Area = North Okanagan						
1 Units Listed	101	119	-15.13%	3,713	3,697	0.43%
2 Units Sold	68	158	-56.96%	2,075	3,006	-30.97%
3 Sales Volume	\$37,937,759	\$109,252,602	-65.28%	\$1,443,768,290	\$1,864,408,587	-22.56%
4 List/Sell Ratio	94.96%	98.90%		98.69%	99.36%	
5 Days to Sell	82	63	30.40%	49	64	-23.09%
6 Active Listings	815	532	53.20%			
Area = Shuswap / Revel						
1 Units Listed	59	74	-20.27%	2,263	2,102	7.66%
2 Units Sold	54	70	-22.86%	1,196	1,704	-29.81%
3 Sales Volume	\$29,769,450	\$46,929,609	-36.57%	\$726,627,522	\$900,767,462	-19.33%
4 List/Sell Ratio	94.99%	97.50%		97.36%	97.82%	
5 Days to Sell	79	70	12.81%	63	80	-21.11%
6 Active Listings	510	332	53.61%			
Area = South Okanagan						
1 Units Listed	81	66	22.73%	2,708	3,990	-32.13%
2 Units Sold	91	98	-7.14%	2,026	3,270	-38.04%
3 Sales Volume	\$56,937,765	\$63,773,128	-10.72%	\$1,372,142,332	\$1,998,599,076	-31.34%
4 List/Sell Ratio	89.17%	97.17%		97.47%	98.44%	
5 Days to Sell	89	74	19.91%	59	78	-23.95%
6 Active Listings	1,096	671	63.34%			
Area = South Peace Riv						
1 Units Listed	10	12	-16.67%	212	945	-77.57%
2 Units Sold	29	28	3.57%	603	619	-2.58%
3 Sales Volume	\$7,345,650	\$8,573,597	-14.32%	\$176,412,217	\$171,116,685	3.09%
4 List/Sell Ratio	96.91%	96.14%		94.92%	95.94%	
5 Days to Sell	69	113	-38.66%	105	123	-15.00%
6 Active Listings	389	429	-9.32%			
Area = Grand Total						
1 Units Listed	563	653	-13.78%	20,150	21,294	-5.37%
2 Units Sold	448	756	-40.74%	11,186	16,815	-33.48%
3 Sales Volume	\$296,642,591	\$556,907,644	-46.73%	\$8,382,919,169	\$11,298,621,655	-25.81%
4 List/Sell Ratio	93.97%	99.69%		98.38%	99.33%	
5 Days to Sell	75	61	23.34%	52	62	-16.56%
6 Active Listings	4,738	3,026	56.58%			

			Residential			
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume		
This Month	54	\$29,769,450	24	\$15,777,000		
Last Month	65	\$38,324,399	36	\$24,226,000		
This Month Last Year	70	\$46,929,609	28	\$21,588,600		
Description	Total Listings Taken	Inventory				
This Month	59	510				
Last Month	109	629				
This Month Last Year	74	332				

Condo/Apt		
Sales	8	
New Listings	5	
Current Inventory	32	
Sell/Inv. Ratio	25.00%	
Days to Sell	65	
Average Price	\$499,375	
Median Price	\$487,500	
Condo/Townhouse		
Sales	4	
New Listings	5	
Current Inventory	18	
Sell/Inv. Ratio	22.22%	
Days to Sell	100	
Average Price	\$578,750	
Median Price	\$523,000	
Lots		
Sales	5	
New Listings	13	
Current Inventory	136	
Sell/Inv. Ratio	3.68%	
Days to Sell	90	
Average Price	\$254,900	
Median Price	\$228,000	
Residential		
Sales	24	
New Listings	18	
Current Inventory	154	
Sell/Inv. Ratio	15.58%	
Days to Sell	74	
Average Price	\$657,375	
Median Price	\$625,000	
Ratio of Sales vs Inventory	18.39%	

### **Comparative Activity -- Listing Information**

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / R	evelstoke								
Acreage/House	3	4	-25.00%	197	193	2.07	52	31	67.74
Duplex	0	0	0.00%	20	11	81.82	5	1	400.00
Mobile Home	5	8	-37.50%	136	130	4.62	23	20	15.00
Recreational	1	2	-50.00%	80	78	2.56	10	17	-41.18
Residential	18	23	-21.74%	940	752	25.00	154	74	108.11
Residential WF	1	3	-66.67%	96	98	-2.04	12	14	-14.29
3/4-Plex	0	0	0.00%	0	2	-100.00			
Apartment	5	13	-61.54%	123	134	-8.21	32	26	23.08
Townhouse	5	2	150.00%	119	121	-1.65	18	9	100.00
RES TOTAL	38	55.00	-30.91%	1,711	1,519	12.64%	306	192	59.38
FARMS	0	0	0.00%	14	15	-6.67	3	5	-40.00
MULTIFAMILY	0	0	0.00%	3	5	-40.00	1		
Acreage	3	1	200.00%	68	82	-17.07	19	17	11.76
Acreage WF	0	0	0.00%	9	25	-64.00	3	4	-25.00
Lots	10	11	-9.09%	310	314	-1.27	108	54	100.00
Lots WF	0	0	0.00%	26	24	8.33	6	5	20.00
LOTS TOTAL	13	12.00	8.33%	413	445	-7.19%	136	80	70.00
Business	1	1	0.00%	25	21	19.05	12	9	33.33
Commercial	4	5	-20.00%	62	72	-13.89	30	36	-16.67
Land	3	1	200.00%	35	25	40.00	22	10	120.00
COMM TOTAL	8	7.00	14.29%	122	118	3.39%	64	55	16.36
GRAND TOTAL	59	74	-20.27%	2,263	2,102	7.66%	510	332	53.61

### **Comparative Activity -- Sales Information (Month)**

		Unit Sales		S	ales Volume		List/Sale Ratio	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Re	evelstoke							
Acreage/House	4	10	-60.00%	\$2,625,000	\$11,072,500	-76.29%	97.45%	95.63%
Duplex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Mobile Home	6	4	50.00%	\$1,337,950	\$1,120,500	19.41%	92.45%	97.60%
Recreational	1	3	-66.67%	\$90,000	\$570,700	-84.23%	94.74%	77.28%
Residential	24	28	-14.29%	\$15,777,000	\$21,588,600	-26.92%	94.96%	97.32%
Residential WF	1	2	-50.00%	\$1,015,000	\$2,025,000	-49.88%	96.67%	94.71%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	8	5	60.00%	\$3,995,000	\$2,191,000	82.34%	94.80%	97.77%
Townhouse	4	1	300.00%	\$2,315,000	\$840,000	175.60%	96.58%	95.56%
RES TOTAL	48	53	-9.43%	\$27,154,950	\$39,408,300	-31.09%	95.24%	96.34%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	1	1	0.00%	\$337,500	\$278,800	21.05%	96.46%	96.14%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	3	10	-70.00%	\$746,000	\$1,522,500	-51.00%	94.07%	98.30%
Lots WF	1	0	0.00%	\$191,000	\$0	0.00%	98.00%	0.00%
LOTS TOTAL	5	11	-54.55%	\$1,274,500	\$1,801,300	-29.25%	95.27%	97.96%
Business	1	1	0.00%	\$1,340,000	\$250,000	436.00%	89.99%	100.00%
Commercial	0	3	-100.00%	\$0	\$3,425,009	-100.00%	0.00%	110.84%
Land	0	2	-100.00%	\$0	\$2,045,000	-100.00%	0.00%	99.80%
COMM TOTAL	1	6	-83.33%	\$1,340,000	\$5,720,009	-76.57%	89.99%	106.14%
GRAND TOTAL	54	70	-22.86%	\$29,769,450	\$46,929,609	-36.57%	94.99%	97.50%

### **Comparative Activity -- Sales Information (YTD)**

		Unit Sales		S	ales Volume		List/Sale Ratio		
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	
Zone = Shuswap / R	evelstoke								
Acreage/House	82	142	-42.25%	\$86,923,200	\$125,718,862	-30.86%	97.28%	97.32%	
Duplex	10	11	-9.09%	\$6,988,999	\$6,026,000	15.98%	97.01%	98.86%	
Mobile Home	99	105	-5.71%	\$24,510,535	\$20,794,243	17.87%	95.67%	97.94%	
Recreational	46	56	-17.86%	\$8,047,462	\$9,932,676	-18.98%	96.73%	95.02%	
Residential	512	631	-18.86%	\$375,462,403	\$416,424,633	-9.84%	98.19%	99.06%	
Residential WF	52	70	-25.71%	\$67,869,923	\$80,075,250	-15.24%	95.34%	95.46%	
3/4-Plex	0	2	-100.00%	\$0	\$1,797,000	-100.00%	0.00%	101.30%	
Apartment	77	117	-34.19%	\$38,627,948	\$49,957,780	-22.68%	97.90%	98.35%	
Townhouse	81	120	-32.50%	\$42,631,472	\$55,929,239	-23.78%	98.68%	98.74%	
RES TOTAL	959	1,254	-23.52%	\$651,061,942	\$766,655,684	-15.08%	97.65%	98.23%	
FARMS	1	3	-66.67%	\$2,400,000	\$2,011,500	19.31%	92.31%	101.09%	
MULTIFAMILY	1	5	-80.00%	\$675,000	\$6,370,000	-89.40%	68.18%	93.42%	
Acreage	37	71	-47.89%	\$15,703,561	\$23,122,300	-32.08%	93.05%	95.59%	
Acreage WF	5	12	-58.33%	\$3,769,000	\$8,224,000	-54.17%	91.66%	96.35%	
Lots	163	293	-44.37%	\$33,419,988	\$43,595,200	-23.34%	97.57%	96.87%	
Lots WF	11	14	-21.43%	\$4,375,000	\$5,250,000	-16.67%	92.50%	94.39%	
LOTS TOTAL	216	390	-44.62%	\$57,267,549	\$80,191,500	-28.59%	95.49%	96.28%	
Business	5	5	0.00%	\$4,542,000	\$6,324,000	-28.18%	95.99%	95.15%	
Commercial	11	31	-64.52%	\$7,246,326	\$25,332,978	-71.40%	94.51%	93.84%	
Land	3	16	-81.25%	\$3,434,705	\$13,881,800	-75.26%	95.07%	94.79%	
COMM TOTAL	19	52	-63.46%	\$15,223,031	\$45,538,778	-66.57%	95.07%	94.31%	
GRAND TOTAL	1,196	1,704	-29.81%	\$726,627,522	\$900,767,462	-19.33%	97.36%	97.82%	

### Average/Median price, Days to Sell (Month)

	Average Price			N	Median Price			Days to Sell		
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	
Zone = Shuswa	ap / Revelstoke									
Acreage/House	\$656,250	\$1,107,250	-40.73%	\$660,000	\$1,005,000	-34.33%	54	92	-41.38%	
Duplex										
Mobile Home	\$222,992	\$280,125	-20.40%	\$193,225	\$280,750	-31.18%	68	49	40.89%	
Recreational	\$90,000	\$190,233	-52.69%	\$90,000	\$103,000	-12.62%	118	97	21.23%	
Residential	\$657,375	\$771,021	-14.74%	\$625,000	\$712,250	-12.25%	74	72	2.93%	
Residential WF	\$1,015,000	\$1,012,500	0.25%	\$1,015,000	\$1,012,500	0.25%	109	96	13.54%	
3/4-Plex										
Apartment	\$499,375	\$438,200	13.96%	\$487,500	\$285,000	71.05%	65	27	135.40%	
Townhouse	\$578,750	\$840,000	-31.10%	\$523,000	\$840,000	-37.74%	100	14	610.71%	
RES TOTAL	\$565,728	\$743,553	-23.92%	\$565,000	\$697,500	-19.00%	74	71	4.06%	
FARMS										
MULTIFAMILY										
Acreage	\$337,500	\$278,800	21.05%	\$337,500	\$278,800	21.05%	25	105	-76.19%	
Acreage WF										
Lots	\$248,667	\$152,250	63.33%	\$228,000	\$107,500	112.09%	121	58	109.34%	
Lots WF	\$191,000			\$191,000			63			
LOTS TOTAL	\$254,900	\$163,755	55.66%	\$228,000	\$150,000	52.00%	90	62	45.27%	
Business	\$1,340,000	\$250,000	436.00%	\$1,340,000	\$250,000	436.00%	254	81	213.58%	
Commercial		\$1,141,670			\$1,525,000			94		
Land		\$1,022,500			\$1,022,500			38		
COMM TOTAL	\$1,340,000	\$953,335	40.56%	\$1,340,000	\$947,500	41.42%	254	73	247.95%	
GRAND TOTAL	\$551,286	\$670,423	-17.77%	\$555,000	\$576,200	-3.68%	79	70	12.81%	

### Average/Median price, Days to Sell (YTD)

	Average Price			Ν	Median Price			Davs to Sell		
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	
Zone = Shuswap / Revelstoke										
Acreage/House	\$1,060,039	\$885,344	19.73%	\$949,500	\$832,500	14.05%	76	79	-3.79%	
Duplex	\$698,900	\$547,818	27.58%	\$717,500	\$510,000	40.69%	87	150	-42.06%	
Mobile Home	\$247,581	\$198,040	25.02%	\$230,000	\$192,000	19.79%	56	51	10.02%	
Recreational	\$174,945	\$177,369	-1.37%	\$147,500	\$131,200	12.42%	87	78	11.45%	
Residential	\$733,325	\$659,944	11.12%	\$695,000	\$624,000	11.38%	52	49	6.50%	
Residential WF	\$1,305,191	\$1,143,932	14.10%	\$1,148,500	\$1,064,500	7.89%	71	78	-9.56%	
3/4-Plex		\$898,500			\$898,500			28		
Apartment	\$501,662	\$426,990	17.49%	\$450,000	\$350,000	28.57%	51	73	-29.95%	
Townhouse	\$526,314	\$466,077	12.92%	\$481,250	\$435,000	10.63%	45	66	-31.50%	
RES TOTAL	\$678,897	\$611,368	11.05%	\$625,000	\$560,000	11.61%	57	60	-5.36%	
FARMS	\$2,400,000	\$670,500	257.94%	\$2,400,000	\$826,500	190.38%	528	62	756.22%	
MULTIFAMILY	\$675,000	\$1,274,000	-47.02%	\$675,000	\$1,250,000	-46.00%	84	72	16.67%	
Acreage	\$424,421	\$325,666	30.32%	\$275,000	\$252,000	9.13%	97	142	-32.13%	
Acreage WF	\$753,800	\$685,333	9.99%	\$640,000	\$372,500	71.81%	84	172	-51.21%	
Lots	\$205,031	\$148,789	37.80%	\$149,000	\$120,000	24.17%	73	122	-39.97%	
Lots WF	\$397,727	\$375,000	6.06%	\$214,500	\$244,500	-12.27%	69	106	-34.95%	
LOTS TOTAL	\$265,128	\$205,619	28.94%	\$169,500	\$139,000	21.94%	77	127	-39.00%	
Business	\$908,400	\$1,264,800	-28.18%	\$900,000	\$1,875,000	-52.00%	153	245	-37.71%	
Commercial	\$658,757	\$817,193	-19.39%	\$460,000	\$560,000	-17.86%	117	183	-35.70%	
Land	\$1,144,902	\$867,613	31.96%	\$1,559,705	\$593,500	162.80%	417	221	88.53%	
COMM TOTAL	\$801,212	\$875,746	-8.51%	\$750,000	\$592,000	26.69%	174	201	-13.23%	
GRAND TOTAL	\$607,548	\$528,619	14.93%	\$560,000	\$467,000	19.91%	63	80	-21.11%	