Central Okanagan Monthly Statistics February 2023

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Zone Totals

New	Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
2 Units Sold 288	Area = Central Okanaga						
3 Sales Volume \$220,101,003 \$561,657,707 -60.81% \$362,786,304 \$932,328,933 -61.09% 4 List/Sell Ratio 96.23% 102,00% 95.95% 101.22% 77.63% 5 Days to Sell 67 73 82.07% 72 40 77.63% 6 Active Listings 2,246 1,123 100.00% 72 40 77.63% Area = North Okanagan 1 1,112 10.00% 412 467 -11.78% 2 Units Sold 106 193 -45.08% 170 343 -50.44% 3 Sales Volume \$65,590,909 \$133,502,356 -50.87% \$109,796,743 \$237,244,956 -53.72% 4 List/Sell Ratio 95.77% 101.43% 07 50.93% 99.93% 50.93% 5 Days to Sell 72 70 2.07% 72 70 2.56% 6 Active Listings 853 547 55.94% 92 28 -15.30% 1 Units Listed 145 150 -3.33% 227	1 Units Listed	767	791			1,429	3.99%
A List/Sell Ratio 96.23% 102.00% 95.95% 101.22% 5 Days to Sell 67 37 82.07% 72 40 77.63% 6 Active Listings 2,246 1.123 100.00%	2 Units Sold	288	608	-52.63%	477	1,050	
5 Days to Sell 67 37 82.07% 72 40 77.63% 6 Active Listings 2,246 1,123 100.00% 72 40 77.63% Area = North Okanagan 1 1 Units Listed 209 283 -26.15% 412 467 -11.78% 2 Units Sold 106 193 -45.08% 1170 343 -50.44% 3 Sales Volume \$65,590,909 \$133,502,356 -50.87% \$109,796,743 \$237,224,956 -53.72% 4 List/Sell Ratio 95.77% 101.43% 95.29% 99.93% 50.909,99.93% 5 Days to Sell 72 70 2.07% 72 70 2.56% 6 Active Listings 853 547 55.94% 227 268 -15.30% 2 Units Sold 40 108 -62.96% 92 184 -50.00% 3 Sales Volume \$21,597.003 \$67,567.000 -68.04% \$52,305,766 \$108,458,310 -51.77% 4 List/Sell Ratio 95.76% 98.9	3 Sales Volume	\$220,101,003	\$561,657,707	-60.81%	\$362,786,304	\$932,328,933	-61.09%
6 Active Listings 2,246 1,123 100.00% Area = North Okanagan 1 1 Units Listed 209 283 -26.15% 412 467 -11.78% 2 Units Sold 106 193 -45.08% 170 343 -50.44% 3 Sales Volume \$65.590,909 \$133,502,356 -50.87% \$109,796,743 \$237,244,956 -53.72% 4 List/Sell Ratio 57.7% 101.43% 95.29% 99.93% 50.87% 50.87% \$109,796,743 \$237,244,956 -53.72% 4 List/Sell Ratio 95.77% 101.43% 95.29% 99.93% 50.93% 50.93% 50.93% 50.93% 50.93% 50.93% 50.93% 50.93% 60.93% 60.93% 99.93% 50.93% 60.93% 90.93% 60.93% 227 268 -15.30% 20.93% 30.93% 227 268 -15.30% 20.93% 30.93% 227 268 -15.30% 20.93% 30.93% 227 268 -15.30% 20.93% 30.93% 20.93%	4 List/Sell Ratio	96.23%	102.00%		95.95%	101.22%	
Area = North Okanagan	5 Days to Sell	67	37	82.07%	72	40	77.63%
1 Units Listed 209 283 26.15% 412 467 11.178% 2 Units Sold 106 193 45.08% 170 343 50.44% 3 Sales Volume \$65.590,909 \$133.502,356 50.87% \$109,796,743 \$237,244,956 -50.372% 4 List/Sell Ratio 95.77% 101.43% 5 Days to Sell 72 70 2.07% 72 70 2.56% 6 Active Listings 853 547 55.94% 227 268 -15.30% 2 Units Sold 40 108 62.96% 92 184 -50.00% 3 Sales Volume \$21,597,003 \$67.567,000 -68.04% \$52,305,766 \$108,458,310 -51.77% 4 List/Sell Ratio 95.76% 98.91% 96.78% 98.62% 5 Days to Sell 6 0.00% 55.24% 2 Units Sold 109 63 72.94% 114 70 63.21% 6 Active Listings 551 357 54.34% 114 70 63.21% 2 Units Sold 117 198 40.91% 183 349 47.56% 3 Sales Volume \$76,289,971 \$136,990,372 44.31% \$107,472,071 \$243,876,862 -55.93% 4 List/Sell Ratio 95.97% 99.60% 99.89% 95.84% 98.28% 2 Units Sold 177 69.80% 5 Days to Sell 6 0.90% 99.60% 99.60% 99.80% 99.80% 90.80%	6 Active Listings	2,246	1,123	100.00%			
2 Units Sold 106 193 45.08% 170 343 -50.44% 3 Sales Volume \$65,590,909 \$133,502,356 -50.87% \$109,796,743 \$237,244,956 -53.72% 4 List/Sell Ratio 95.77% 101.43% 95.29% 99.93% -50.72% 5 Days to Sell 72 70 2.07% 72 70 2.56% 6 Active Listings 853 547 55.94% 72 70 2.56% 4 City Listings 853 547 55.94% 227 268 -15.30% 4 List/Sell Ratio 145 150 -3.33% 227 268 -15.30% 3 Sales Volume \$21,597,003 \$67,567,000 -68.04% \$52,305,766 \$108.458,310 -51.77% 4 List/Sell Ratio 95.76% 98.91% 96.78% 98.62% 92 184 -50.00% 5 Days to Sell 109 63 72.94% 114 70 63.21% 6 Active Listings 551 357 54.34% <	Area = North Okanagan						
3 Sales Volume \$65,590,909 \$133,502,356 -50.87% \$109,796,743 \$237,244,956 -53.72% 4 List/Sell Ratio 95.77% 101.43% 95.29% 99.93% 55.26% 50.25% 99.93% 70 2.56% 50.25% 50.25% 99.93% 70 2.56% 50.25% 50.25% 70 2.56% 50.25% 50.25% 70 2.56% 50.25% 50.25% 70 2.56% 50.25%	1 Units Listed	209	283	-26.15%		467	-11.78%
4 List/Sell Ratio 95.77% 101.43% 95.29% 99.93% 2 5 Days to Sell 72 70 2.07% 72 70 2.56% 5 Days to Sell 72 70 2.07% 72 70 2.56% 6 Active Listings 853 547 55.94% 72 70 2.56% Area = Shuswap / Revel 1 150 -3.33% 227 268 -15.30% 2 Units Sold 40 108 -62.96% 95.205,766 \$108.458,310 51.77% 4 List/Sell Ratio 95.76% 98.91% -62.96% 96.78% 98.62% 50.2305,766 \$108.458,310 51.77% 4 List/Sell Ratio 95.76% 98.91% 60.40% \$52,305,766 \$108.458,310 51.77% 4 List/Sell Ratio 95.76% 98.91% 96.78% 98.62% 70 63.21% 2 Units Sold 117 198 40.91% 183 349 47.56% 3 Sales Volume \$76,289,971 \$136,990,372 44.31% \$107,472	2 Units Sold	106	193	-45.08%	170	343	-50.44%
5 Days to Sell 6 Active Listings 72 853 70 2.07% 72 70 2.56% 6 Active Listings 853 547 55.94% 72 70 2.56% Area = Shuswap / Revel 3 3 227 20 268 -15.30% 1 Units Listed 145 150 -3.33% 227 27 268 -15.30% 20.00% 3 Sales Volume \$21.597.003 \$67.567,000 -68.04% \$52,305.766 \$108.458,310 -51.77% 4 List/Sell Ratio 95.76% 98.91% 96.78% 98.62% 5 Days to Sell 109 63 72.94% 114 70 63.21% 6 Active Listings 551 357 54.34% 114 70 63.21% Area = South Okanagan 1 10 lits Listed 208 172 20.93% 392 314 24.84% 2 Units Sold 117 198 40.91% 183 349 47.56% 347.56% 3 Sales Volume \$76,289,971 \$136,990,372 44.31% \$107,472,071 \$243,876,862 55.93% 4 List/Sell Ratio 95.97% 99.60% 95.84% 98.28% 5 Days to Sell 75 63 19.87 74.33% 79 73 8.22% 1 Units Listed 19 15 26	3 Sales Volume	\$65,590,909	\$133,502,356	-50.87%	\$109,796,743	\$237,244,956	-53.72%
Active Listings 853 547 55.94% Area = Shuswap / Revel 1 Units Listed 145 150 -3.33% 227 268 -15.30% 2 Units Sold 40 108 -62.96% 92 184 -50.00% 3 Sales Volume \$21,597,003 \$67,567,000 -68.04% \$52,305,766 \$108,458,310 -51.77% 4 List/Sell Ratio 95.76% 98.91% 96.78% 98.62% 5 Days to Sell 109 63 72.94% 114 70 63.21% 6 Active Listings 551 357 54.34% 14 70 63.21% Area = South Okanagan 1 1 Units Listed 208 172 20.93% 392 314 24.84% 2 Units Sold 117 198 -40.91% 183 349 -47.56% 3 Sales Volume \$76,289,971 \$136,990,372 -44.31% \$107,472,071 \$243,876,862 -55.93% 4 List/Sell Ratio 95.97% 99.60% 95.84% 98.28%	4 List/Sell Ratio	95.77%	101.43%		95.29%	99.93%	
Area = Shuswap / Revel 1 Units Listed 145 150 -3.33% 227 268 -15.30% 2 Units Sold 40 108 -62.96% 92 184 -50.00% 3 Sales Volume \$21,597,003 \$67,567,000 -68.04% \$52,305,766 \$108,458,310 -51.77% 4 List/Sell Ratio 95.76% 98.91% 96.78% 98.62% 5 Days to Sell 109 63 72.94% 114 70 63.21% 6 Active Listings 551 357 54.34% 14 70 63.21% Area = South Okanagan 1 111s Listed 208 172 20.93% 392 314 24.84% 2 Units Sold 117 198 -40.91% 183 349 -47.56% 3 Sales Volume \$76,289,971 \$136,990,372 -44.31% \$107,472,071 \$243,876,862 -55.93% 4 List/Sell Ratio 95.97% 99.60% 95.84% 95.84% 98.28% 5 Days to Sell 75 63 <t< td=""><td>5 Days to Sell</td><td>72</td><td>70</td><td>2.07%</td><td>72</td><td>70</td><td>2.56%</td></t<>	5 Days to Sell	72	70	2.07%	72	70	2.56%
1 Units Listed 145 150 -3.33% 227 268 -15.30% 2 Units Sold 40 108 -62.96% 92 184 -50.00% 3 Sales Volume \$21,597,003 \$67,567,000 -68.04% \$52,305,766 \$108,458,310 -51.77% 4 List/Sell Ratio 95.76% 98.91% 96.78% 98.62% 50.2305,766 \$108,458,310 -51.77% 5 Days to Sell 109 63 72.94% 114 70 63.21% 6 Active Listings 551 357 54.34% 114 70 63.21% Area = South Okanagan 117 198 -40.91% 183 349 -47.56% 2 Units Sold 117 198 -40.91% 183 349 -47.56% 3 Sales Volume \$76,289,971 \$136,990,372 -44.31% \$107,472,071 \$243,876,862 -55.93% 4 List/Sell Ratio 95.97 99.60% 95.84% 98.28% 98.28% 5 Days to Sell 75 63	6 Active Listings	853	547	55.94%			
1 Units Listed 145 150 -3.33% 227 268 -15.30% 2 Units Sold 40 108 -62.96% 92 184 -50.00% 3 Sales Volume \$21,597,003 \$67,567,000 -68.04% \$52,305,766 \$108,458,310 -51.77% 4 List/Sell Ratio 95.76% 98.91% 96.78% 98.62% 50.21% 5 Days to Sell 109 63 72.94% 114 70 63.21% 6 Active Listings 551 357 54.34% 114 70 63.21% Area = South Okanagan 117 198 -40.91% 183 349 -47.56% 2 Units Sold 117 198 -40.91% 183 349 -47.56% 3 Sales Volume \$76,289,971 \$136,990,372 -44.31% \$107,472,071 \$243,876,862 -55.93% 4 List/Sell Ratio 95.97 99.60% 95.84% 98.28% 98.28% 5 Days to Sell 75 63 19.87% 79 73	Area = Shuswap / Revel						
3 Sales Volume \$21,597,003 \$67,567,000 -68.04% \$52,305,766 \$108,458,310 -51.77% 4 List/Sell Ratio 95.76% 98.91% 96.78% 98.62% -51.77% 5 Days to Sell 109 63 72.94% 114 70 63.21% 6 Active Listings 551 357 54.34%		145	150	-3.33%	227	268	-15.30%
4 List/Sell Ratio 95.76% 98.91% 96.78% 98.62% 5 Days to Sell 109 63 72.94% 114 70 63.21% 6 Active Listings 551 357 54.34% 114 70 63.21% Area = South Okanagan 1 Units Listed 208 172 20.93% 392 314 24.84% 2 Units Sold 117 198 -40.91% 183 349 -47.56% 3 Sales Volume \$76,289,971 \$136,990,372 -44.31% \$107,472,071 \$243,876,862 -55.93% 4 List/Sell Ratio 95.97% 99.60% 95.84% 98.28% 50.28% 5 Days to Sell 75 63 19.87% 79 73 8.22% 6 Active Listings 1,206 693 74.03% 22 31 -29.03% 2 Units Sold 27 39 -30.77% 49 74 -33.78% 3 Sales Volume \$9,261,900 \$8,842,450 4.74% \$14,298,350 \$18,087,950<	2 Units Sold	40	108	-62.96%	92	184	-50.00%
5 Days to Sell 109 63 72.94% 114 70 63.21% 6 Active Listings 551 357 54.34% 114 70 63.21% Area = South Okanagan 1 Units Listed 208 172 20.93% 392 314 24.84% 2 Units Sold 117 198 -40.91% 183 349 -47.56% 3 Sales Volume \$76,289.971 \$136,990.372 -44.31% \$107,472.071 \$243,876,862 -55.93% 4 List/Sell Ratio 95.97% 99.60% 95.84% 95.84% 98.28% 5 Days to Sell 75 63 19.87% 79 73 8.22% 6 Active Listings 1,206 693 74.03% 22 31 -29.03% 4 Units Listed 19 15 26.67% 22 31 -29.03% 2 Units Sold 27 39 -30.77% 49 74 -33.78% 4 List/Sell Ratio 99,261,900 \$8,842,450 4.74% \$14,298,	3 Sales Volume	\$21,597,003	\$67,567,000	-68.04%	\$52,305,766	\$108,458,310	-51.77%
Area = South Okanagan 1 Units Listed 208 172 20.93% 392 314 24.84% 2 Units Sold 117 198 -40.91% 183 349 -47.56% 3 Sales Volume \$76,289,971 \$136,990,372 -44.31% \$107,472,071 \$243,876,862 -55.93% 4 List/Sell Ratio 95.97% 99.60% 95.84% 98.28% 50.93% 50.93% 98.28% 50.93% 8.22% 50.93% 79 73 8.22% 60.00% 70.00% 70 73 8.22% 70.00% 70 73 8.22% 70 70 70 70 8.22% 70 70 70 8.22% 70 70 70 8.22% 70 70 70 70 8.22% 70 70 70 70 70 8.22% 70 70 70 70 70 70 70 70 70 70 70 70 70 70 70 70 70 70 70	4 List/Sell Ratio	95.76%	98.91%		96.78%	98.62%	
Area = South Okanagan 1 Units Listed 208 172 20.93% 392 314 24.84% 2 Units Sold 117 198 -40.91% 183 349 -47.56% 3 Sales Volume \$76,289,971 \$136,990,372 -44.31% \$107,472,071 \$243,876,862 -55.93% 4 List/Sell Ratio 95.97% 99.60% 95.84% 98.28% 55.93% 5 Days to Sell 75 63 19.87% 79 73 8.22% 6 Active Listings 1,206 693 74.03% 79 73 8.22% Area = South Peace Riv 1 Units Listed 19 15 26.67% 22 31 -29.03% 2 Units Sold 27 39 -30.77% 49 74 -33.78% 3 Sales Volume \$9,261,900 \$8,842,450 4.74% \$14,298,350 \$18,087,950 -20.95% 4 List/Sell Ratio 94.99% 95.56% 95.75% 95.58% 5 Days to Sell 150 </td <td>5 Days to Sell</td> <td>109</td> <td>63</td> <td>72.94%</td> <td>114</td> <td>70</td> <td>63.21%</td>	5 Days to Sell	109	63	72.94%	114	70	63.21%
1 Units Listed 208 172 20.93% 392 314 24.84% 2 Units Sold 117 198 -40.91% 183 349 -47.56% 3 Sales Volume \$76,289,971 \$136,990,372 -44.31% \$107,472,071 \$243,876,862 -55.93% 4 List/Sell Ratio 95.97% 99.60% 95.84% 98.28% 98.28% 5 Days to Sell 75 63 19.87% 79 73 8.22% 6 Active Listings 1,206 693 74.03% 79 73 8.22% Area = South Peace Riv 1 Units Listed 19 15 26.67% 22 31 -29.03% 2 Units Sold 27 39 -30.77% 49 74 -33.78% 3 Sales Volume \$9,261,900 \$8,842,450 4.74% \$14,298,350 \$18,087,950 -20.95% 4 List/Sell Ratio 94.99% 95.56% 95.75% 95.58% 127 8.36% 5 Days to Sell 150 111	6 Active Listings	551	357	54.34%			
2 Units Sold 117 198 -40.91% 183 349 -47.56% 3 Sales Volume \$76,289,971 \$136,990,372 -44.31% \$107,472,071 \$243,876,862 -55.93% 4 List/Sell Ratio 95.97% 99.60% 95.84% 98.28% 98.28% 5 Days to Sell 75 63 19.87% 79 73 8.22% 6 Active Listings 1,206 693 74.03% 79 73 8.22% Area = South Peace Riv 1 Units Listed 19 15 26.67% 22 31 -29.03% 2 Units Sold 27 39 -30.77% 49 74 -33.78% 3 Sales Volume \$9,261,900 \$8,842,450 4.74% \$14,298,350 \$18,087,950 -20.95% 4 List/Sell Ratio 94.99% 95.56% 95.75% 95.58% 95.58% 5 Days to Sell 150 111 35.28% 138 127 8.36% 6 Active Listings 383 414 -7.49%<	Area = South Okanagan						
3 Sales Volume \$76,289,971 \$136,990,372 -44.31% \$107,472,071 \$243,876,862 -55.93% 4 List/Sell Ratio 95.97% 99.60% 95.84% 98.28% - 5 Days to Sell 75 63 19.87% 79 73 8.22% 6 Active Listings 1,206 693 74.03% - <td>1 Units Listed</td> <td>208</td> <td>172</td> <td>20.93%</td> <td>392</td> <td>314</td> <td>24.84%</td>	1 Units Listed	208	172	20.93%	392	314	24.84%
4 List/Sell Ratio 95.97% 99.60% 95.84% 98.28% 5 Days to Sell 75 63 19.87% 79 73 8.22% 6 Active Listings 1,206 693 74.03% 79 73 8.22% Area = South Peace Riv 1 Units Listed 19 15 26.67% 22 31 -29.03% 2 Units Sold 27 39 -30.77% 49 74 -33.78% 3 Sales Volume \$9,261,900 \$8,842,450 4.74% \$14,298,350 \$18,087,950 -20.95% 4 List/Sell Ratio 94.99% 95.56% 95.75% 95.58% 5 Days to Sell 150 111 35.28% 138 127 8.36% 6 Active Listings 383 414 -7.49% <	2 Units Sold	117	198	-40.91%	183	349	-47.56%
5 Days to Sell 75 63 19.87% 79 73 8.22% 6 Active Listings 1,206 693 74.03% 79 73 8.22% Area = South Peace Riv 1 Units Listed 19 15 26.67% 22 31 -29.03% 2 Units Sold 27 39 -30.77% 49 74 -33.78% 3 Sales Volume \$9,261,900 \$8,842,450 4.74% \$14,298,350 \$18,087,950 -20.95% 4 List/Sell Ratio 94.99% 95.56% 95.75% 95.58% 5 Days to Sell 150 111 35.28% 138 127 8.36% 6 Active Listings 383 414 -7.49% </td <td>3 Sales Volume</td> <td>\$76,289,971</td> <td>\$136,990,372</td> <td>-44.31%</td> <td>\$107,472,071</td> <td>\$243,876,862</td> <td>-55.93%</td>	3 Sales Volume	\$76,289,971	\$136,990,372	-44.31%	\$107,472,071	\$243,876,862	-55.93%
Active Listings 1,206 693 74.03% Area = South Peace Riv 1 Units Listed 19 15 26.67% 22 31 -29.03% 2 Units Sold 27 39 -30.77% 49 74 -33.78% 3 Sales Volume \$9,261,900 \$8,842,450 4.74% \$14,298,350 \$18,087,950 -20.95% 4 List/Sell Ratio 94.99% 95.56% 95.75% 95.58% 5 Days to Sell 150 111 35.28% 138 127 8.36% 6 Active Listings 383 414 -7.49%	4 List/Sell Ratio	95.97%	99.60%		95.84%	98.28%	
Area = South Peace Riv 1 Units Listed 19 15 26.67% 22 31 -29.03% 2 Units Sold 27 39 -30.77% 49 74 -33.78% 3 Sales Volume \$9,261,900 \$8,842,450 4.74% \$14,298,350 \$18,087,950 -20.95% 4 List/Sell Ratio 94.99% 95.56% 95.75% 95.58% 5 Days to Sell 150 111 35.28% 138 127 8.36% 6 Active Listings 383 414 -7.49%	5 Days to Sell	75	63	19.87%	79	73	8.22%
1 Units Listed 19 15 26.67% 22 31 -29.03% 2 Units Sold 27 39 -30.77% 49 74 -33.78% 3 Sales Volume \$9,261,900 \$8,842,450 4.74% \$14,298,350 \$18,087,950 -20.95% 4 List/Sell Ratio 94.99% 95.56% 95.75% 95.58% 5 Days to Sell 150 111 35.28% 138 127 8.36% 6 Active Listings 383 414 -7.49%	6 Active Listings	1,206	693	74.03%			
2 Units Sold 27 39 -30.77% 49 74 -33.78% 3 Sales Volume \$9,261,900 \$8,842,450 4.74% \$14,298,350 \$18,087,950 -20.95% 4 List/Sell Ratio 94.99% 95.56% 95.75% 95.58% 95.58% 5 Days to Sell 150 111 35.28% 138 127 8.36% 6 Active Listings 383 414 -7.49% <t< td=""><td>Area = South Peace Riv</td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	Area = South Peace Riv						
3 Sales Volume \$9,261,900 \$8,842,450 4.74% \$14,298,350 \$18,087,950 -20.95% 4 List/Sell Ratio 94.99% 95.56% 95.75% 95.58% 95.58% 5 Days to Sell 150 111 35.28% 138 127 8.36% 6 Active Listings 383 414 -7.49% <td>1 Units Listed</td> <td>19</td> <td>15</td> <td>26.67%</td> <td>22</td> <td>31</td> <td>-29.03%</td>	1 Units Listed	19	15	26.67%	22	31	-29.03%
4 List/Sell Ratio 94.99% 95.56% 95.75% 95.58% 5 Days to Sell 150 111 35.28% 138 127 8.36% 6 Active Listings 383 414 -7.49%	2 Units Sold	27	39	-30.77%	49	74	-33.78%
5 Days to Sell 150 111 35.28% 138 127 8.36% 6 Active Listings 383 414 -7.49% -7.446% <td>3 Sales Volume</td> <td>\$9,261,900</td> <td>\$8,842,450</td> <td>4.74%</td> <td>\$14,298,350</td> <td>\$18,087,950</td> <td>-20.95%</td>	3 Sales Volume	\$9,261,900	\$8,842,450	4.74%	\$14,298,350	\$18,087,950	-20.95%
6 Active Listings 383 414 -7.49% Area = Grand Total 1 Units Listed 1,348 1,411 -4.46% 2,539 2,509 1.20% 2 Units Sold 578 1,146 -49.56% 971 2,000 -51.45% 3 Sales Volume \$392,840,786 \$908,559,884 -56.76% \$646,659,235 \$1,539,997,010 -58.01% 4 List/Sell Ratio 96.05% 101.25% 95.88% 100.29% 5 Days to Sell 76 52 47.01% 80 57 40.94%	4 List/Sell Ratio	94.99%	95.56%		95.75%	95.58%	
Area = Grand Total 1 Units Listed 1,348 1,411 -4.46% 2,539 2,509 1.20% 2 Units Sold 578 1,146 -49.56% 971 2,000 -51.45% 3 Sales Volume \$392,840,786 \$908,559,884 -56.76% \$646,659,235 \$1,539,997,010 -58.01% 4 List/Sell Ratio 96.05% 101.25% 95.88% 100.29% 5 Days to Sell 76 52 47.01% 80 57 40.94%	5 Days to Sell	150	111	35.28%	138	127	8.36%
1 Units Listed 1,348 1,411 -4.46% 2,539 2,509 1.20% 2 Units Sold 578 1,146 -49.56% 971 2,000 -51.45% 3 Sales Volume \$392,840,786 \$908,559,884 -56.76% \$646,659,235 \$1,539,997,010 -58.01% 4 List/Sell Ratio 96.05% 101.25% 95.88% 100.29% 5 Days to Sell 76 52 47.01% 80 57 40.94%	6 Active Listings	383	414	-7.49%			
1 Units Listed 1,348 1,411 -4.46% 2,539 2,509 1.20% 2 Units Sold 578 1,146 -49.56% 971 2,000 -51.45% 3 Sales Volume \$392,840,786 \$908,559,884 -56.76% \$646,659,235 \$1,539,997,010 -58.01% 4 List/Sell Ratio 96.05% 101.25% 95.88% 100.29% 5 Days to Sell 76 52 47.01% 80 57 40.94%	Area = Grand Total						
2 Units Sold 578 1,146 -49.56% 971 2,000 -51.45% 3 Sales Volume \$392,840,786 \$908,559,884 -56.76% \$646,659,235 \$1,539,997,010 -58.01% 4 List/Sell Ratio 96.05% 101.25% 95.88% 100.29% 5 Days to Sell 76 52 47.01% 80 57 40.94%		1,348	1,411	-4.46%	2,539	2,509	1.20%
4 List/Sell Ratio 96.05% 101.25% 95.88% 100.29% 5 Days to Sell 76 52 47.01% 80 57 40.94%	2 Units Sold	578	1,146	-49.56%	971	2,000	-51.45%
5 Days to Sell 76 52 47.01% 80 57 40.94%		\$392,840,786	\$908,559,884	-56.76%	\$646,659,235	\$1,539,997,010	-58.01%
<u>,</u>	4 List/Sell Ratio	96.05%	101.25%		95.88%	100.29%	
6 Active Listings 5,239 3,134 67.17%	5 Days to Sell	76	52	47.01%	80	57	40.94%
	6 Active Listings	5,239	3,134	67.17%			

Central Okanagan Statistics -- February 2023

Quick Summary Part 1

Residential

Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	288	\$220,101,003	123	\$130,595,968
Last Month	189	\$142,685,302	63	\$59,709,753
This Month Last Year	608	\$561,657,707	231	\$289,145,774
Description	Total Listings Taken	Inventory		
Description This Month	Total Listings Taken 767	<u>Inventory</u> 2,246		
	<u> </u>	<u>, </u>		

Quick Summary Part 2

Condo/Apt		
Sales	74	
New Listings	190	
Current Inventory	465	
Sell/Inv. Ratio	15.91%	
Days to Sell	76	
Average Price	\$469,511	
Median Price	\$433,750	
Condo/Townhouse		
Sales	39	
New Listings	96	
Current Inventory	242	
Sell/Inv. Ratio	16.12%	
Days to Sell	42	
Average Price	\$760,867	
Median Price	\$721,000	
Lots		
Sales	6	
New Listings	39	
Current Inventory	211	
Sell/Inv. Ratio	2.84%	
Days to Sell	79	
Average Price	\$419,167	
Median Price	\$402,000	
Residential		
Sales	123	
New Listings	311	
Current Inventory	760	
Sell/Inv. Ratio	16.18%	
Days to Sell	61	
Average Price	\$1,061,756	
Median Price	\$965,000	
Ratio of Sales vs Inventory	14.86%	

Central Okanagan Statistics -- February 2023

Comparative Activity -- Listing Information

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central Oka	anagan								
Acreage/House	16	16	0.00%	26	31	-16.13	82	50	64.00
Duplex	15	27	-44.44%	33	42	-21.43	38	20	90.00
Mobile Home	32	29	10.34%	54	50	8.00	65	46	41.30
Recreational	5	1	400.00%	7	1	600.00	16	3	433.33
Residential	311	314	-0.96%	555	539	2.97	760	306	148.37
Residential WF	3	9	-66.67%	6	11	-45.45	24	25	-4.00
3/4-Plex	0	3	-100.00%	5	4	25.00	2	2	0.00
Timeshare	0	0	0.00%	0	0	0.00		1	
Apartment	190	192	-1.04%	362	321	12.77	465	198	134.85
Townhouse	96	99	-3.03%	196	183	7.10	242	76	218.42
RES TOTAL	668	690.00	-3.19%	1,244	1,182	5.25%	1,694	727	133.01
FARMS	6	3	100.00%	10	7	42.86	25	12	108.33
MULTIFAMILY	2	1	100.00%	6	4	50.00	13	6	116.67
Acreage	7	6	16.67%	10	10	0.00	30	35	-14.29
Acreage WF	0	2	-100.00%	2	3	-33.33	10	15	-33.33
Lots	32	32	0.00%	81	102	-20.59	162	74	118.92
Lots WF	0	0	0.00%	3	1	200.00	9	8	12.50
LOTS TOTAL	39	40.00	-2.50%	96	116	-17.24%	211	132	59.85
Business	3	8	-62.50%	15	15	0.00	48	30	60.00
Commercial	48	35	37.14%	107	86	24.42	214	180	18.89
Land	1	14	-92.86%	8	19	-57.89	41	36	13.89
COMM TOTAL	52	57.00	-8.77%	130	120	8.33%	303	246	23.17
GRAND TOTAL	767	791	-3.03%	1,486	1,429	3.99%	2,246	1,123	100.00

Comparative Activity -- Sales Information (Month)

		Unit Sales		S	ales Volume		List/Sa	le Ratio
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Central Okan	agan							
Acreage/House	3	14	-78.57%	\$7,640,000	\$29,629,000	-74.21%	91.55%	97.27%
Duplex	10	22	-54.55%	\$6,990,000	\$19,093,600	-63.39%	95.47%	106.29%
Mobile Home	12	18	-33.33%	\$3,768,800	\$5,110,500	-26.25%	96.98%	99.68%
Recreational	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Residential	123	231	-46.75%	\$130,595,968	\$289,145,774	-54.83%	96.33%	102.68%
Residential WF	1	5	-80.00%	\$640,000	\$19,883,888	-96.78%	94.81%	98.30%
3/4-Plex	0	3	-100.00%	\$0	\$5,049,999	-100.00%	0.00%	99.06%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	74	167	-55.69%	\$34,743,807	\$87,733,426	-60.40%	96.84%	102.28%
Townhouse	39	98	-60.20%	\$29,673,800	\$74,976,888	-60.42%	98.09%	102.68%
RES TOTAL	262	558	-53.05%	\$214,052,375	\$530,623,075	-59.66%	96.45%	102.19%
FARMS	0	1	-100.00%	\$0	\$1,725,000	-100.00%	0.00%	90.79%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	3	2	50.00%	\$1,795,000	\$8,420,000	-78.68%	80.64%	97.91%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	3	28	-89.29%	\$720,000	\$13,904,192	-94.82%	91.73%	101.42%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	6	30	-80.00%	\$2,515,000	\$22,324,192	-88.73%	83.53%	100.07%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	20	19	5.26%	\$3,533,628	\$6,985,440	-49.41%	93.63%	97.58%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	20	19	5.26%	\$3,533,628	\$6,985,440	-49.41%	93.63%	97.58%
GRAND TOTAL	288	608	-52.63%	\$220,101,003	\$561,657,707	-60.81%	96.23%	102.00%

Comparative Activity -- Sales Information (YTD)

		Unit Sales		S	Sales Volume		List/Sal	e Ratio
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Central Okana	agan							
Acreage/House	6	28	-78.57%	\$12,387,000	\$60,035,000	-79.37%	90.99%	96.54%
Duplex	12	32	-62.50%	\$8,188,500	\$26,902,600	-69.56%	95.42%	103.99%
Mobile Home	17	32	-46.88%	\$4,943,800	\$8,997,399	-45.05%	96.25%	100.63%
Recreational	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Residential	186	388	-52.06%	\$190,305,721	\$461,663,223	-58.78%	96.33%	102.18%
Residential WF	5	5	0.00%	\$14,430,000	\$19,883,888	-27.43%	90.98%	98.30%
3/4-Plex	0	3	-100.00%	\$0	\$5,049,999	-100.00%	0.00%	99.06%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	126	270	-53.33%	\$59,192,828	\$142,632,858	-58.50%	96.65%	101.22%
Townhouse	75	165	-54.55%	\$55,590,138	\$122,375,688	-54.57%	97.51%	102.54%
RES TOTAL	427	923	-53.74%	\$345,037,987	\$847,540,655	-59.29%	96.11%	101.58%
FARMS	0	3	-100.00%	\$0	\$5,590,000	-100.00%	0.00%	93.40%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	3	5	-40.00%	\$1,795,000	\$13,070,000	-86.27%	80.64%	97.61%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	4	79	-94.94%	\$1,495,000	\$42,648,618	-96.49%	95.84%	97.50%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	7	84	-91.67%	\$3,290,000	\$55,718,618	-94.10%	86.90%	97.53%
Business	3	0	0.00%	\$498,000	\$0	0.00%	76.15%	0.00%
Commercial	40	37	8.11%	\$13,960,317	\$15,744,660	-11.33%	95.22%	99.68%
Land	0	3	-100.00%	\$0	\$7,735,000	-100.00%	0.00%	98.66%
COMM TOTAL	43	40	7.50%	\$14,458,317	\$23,479,660	-38.42%	94.41%	99.34%
GRAND TOTAL	477	1,050	-54.57%	\$362,786,304	\$932,328,933	-61.09%	95.95%	101.22%

Central Okanagan Statistics -- February 2023

Average/Median price, Days to Sell (Month)

	A	verage Price		r	Median Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central	Okanagan								
Acreage/House	\$2,546,667	\$2,116,357	20.33%	\$1,730,000	\$1,680,000	2.98%	83	121	-31.92%
Duplex	\$699,000	\$867,891	-19.46%	\$685,000	\$769,950	-11.03%	63	14	343.54%
Mobile Home	\$314,067	\$283,917	10.62%	\$286,000	\$271,000	5.54%	65	47	39.12%
Recreational									
Residential	\$1,061,756	\$1,251,713	-15.18%	\$965,000	\$1,140,000	-15.35%	61	27	126.49%
Residential WF	\$640,000	\$3,976,778	-83.91%	\$640,000	\$4,350,000	-85.29%	144	146	-1.23%
3/4-Plex		\$1,683,333			\$1,650,000			106	
Timeshare									
Apartment	\$469,511	\$525,350	-10.63%	\$433,750	\$495,000	-12.37%	76	33	131.75%
Townhouse	\$760,867	\$765,070	-0.55%	\$721,000	\$726,250	-0.72%	42	25	70.45%
RES TOTAL	\$816,994	\$950,937	-14.09%	\$745,000	\$800,000	-6.88%	63	32	95.95%
FARMS		\$1,725,000			\$1,725,000			107	
MULTIFAMILY									
Acreage	\$598,333	\$4,210,000	-85.79%	\$560,000	\$4,210,000	-86.70%	54	195	-72.14%
Acreage WF				. ,					
Lots	\$240,000	\$496,578	-51.67%	\$165,000	\$427,499	-61.40%	103	80	29.21%
Lots WF		. ,		. ,	. ,				
LOTS TOTAL	\$419,167	\$744,140	-43.67%	\$402,000	\$434,950	-7.58%	79	87	-9.99%
Business	, ,,,	, , -		, ,,,,,,,,	, ,,,,,,,				
Commercial	\$176,681	\$367.655	-51.94%	\$21	\$17	21.32%	110	83	32.36%
Land	* ,	,,,,,		-	***				
COMM TOTAL	\$176,681	\$367,655	-51.94%	\$21	\$17	21.32%	110	83	32.36%
GRAND TOTAL	\$764,240	\$923,779	-17.27%	\$725,000	\$771,325	-6.01%	67	37	82.07%

Central Okanagan Statistics -- February 2023

Average/Median price, Days to Sell (YTD)

	A	verage Price		r	Median Price			Days to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Central	Okanagan								
Acreage/House	\$2,064,500	\$2,144,107	-3.71%	\$1,638,500	\$1,700,000	-3.62%	114	112	1.82%
Duplex	\$682,375	\$840,706	-18.83%	\$685,000	\$765,000	-10.46%	59	22	164.43%
Mobile Home	\$290,812	\$281,169	3.43%	\$282,000	\$266,500	5.82%	61	58	6.62%
Recreational									
Residential	\$1,023,149	\$1,189,854	-14.01%	\$928,750	\$1,099,000	-15.49%	68	31	121.76%
Residential WF	\$2,886,000	\$3,976,778	-27.43%	\$2,715,000	\$4,350,000	-37.59%	118	146	-19.20%
3/4-Plex		\$1,683,333			\$1,650,000			106	
Timeshare		. , ,			. , ,				
Apartment	\$469,784	\$528,270	-11.07%	\$444,500	\$490,000	-9.29%	71	36	95.94%
Townhouse	\$741,202	\$741,671	-0.06%	\$715.000	\$705,000	1.42%	49	30	64.11%
RES TOTAL	\$808,051	\$918,246	-12.00%	\$735,000	\$800,000	-8.13%	66	36	83.47%
FARMS	, ,	\$1,863,333		,,	\$1,725,000			66	
MULTIFAMILY		, , ,			, , -,				
Acreage	\$598,333	\$2,614,000	-77.11%	\$560,000	\$2,500,000	-77.60%	54	120	-54.80%
Acreage WF	******	+-,		*********	+-,,				
Lots	\$373,750	\$539,856	-30.77%	\$292,000	\$434,000	-32.72%	80	59	33.94%
Lots WF	ψο. σ,. σσ	4000,000	0075	4 202,000	4.0.,000	02270			00.0 . / 0
LOTS TOTAL	\$470.000	\$663,317	-29.14%	\$419,000	\$439,999	-4.77%	69	63	9.11%
Business	\$166.000	4000,0	_0	\$173,000	ψ 100,000		100		0
Commercial	\$349,008	\$425,531	-17.98%	\$19	\$21	-7.74%	125	84	49.09%
Land	φο 10,000	\$2,578,333	11.0070	Ψ.0	\$2,890,000	1.1.170	.20	105	10.0070
COMM TOTAL	\$336,240	\$586,992	-42.72%	\$22	\$22	0.00%	123	86	44.30%
GRAND TOTAL	\$760,558	\$887,932	-14.35%	\$700,000	\$750,000	-6.67%	72	40	77.63%

North Okanagan Monthly Statistics February 2023

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Zone Totals

New	Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
2 Units Sold 288	Area = Central Okanaga						
3 Sales Volume \$220,101,003 \$561,657,707 -60.81% \$362,786,304 \$932,328,933 -61.09% 4 List/Sell Ratio 96.23% 102,00% 95.95% 101.22% 77.63% 5 Days to Sell 67 73 82.07% 72 40 77.63% 6 Active Listings 2,246 1,123 100.00% 72 40 77.63% Area = North Okanagan 1 1,112 10.00% 412 467 -11.78% 2 Units Sold 106 193 -45.08% 170 343 -50.44% 3 Sales Volume \$65,590,909 \$133,502,356 -50.87% \$109,796,743 \$237,244,956 -53.72% 4 List/Sell Ratio 95.77% 101.43% 07 50.93% 99.93% 50.93% 5 Days to Sell 72 70 2.07% 72 70 2.56% 6 Active Listings 853 547 55.94% 92 28 -15.30% 1 Units Listed 145 150 -3.33% 227	1 Units Listed	767	791			1,429	3.99%
A List/Sell Ratio 96.23% 102.00% 95.95% 101.22% 5 Days to Sell 67 37 82.07% 72 40 77.63% 6 Active Listings 2,246 1.123 100.00%	2 Units Sold	288	608	-52.63%	477	1,050	
5 Days to Sell 67 37 82.07% 72 40 77.63% 6 Active Listings 2,246 1,123 100.00% 72 40 77.63% Area = North Okanagan 1 1 Units Listed 209 283 -26.15% 412 467 -11.78% 2 Units Sold 106 193 -45.08% 1170 343 -50.44% 3 Sales Volume \$65,590,909 \$133,502,356 -50.87% \$109,796,743 \$237,224,956 -53.72% 4 List/Sell Ratio 95.77% 101.43% 95.29% 99.93% 50.909,99.93% 5 Days to Sell 72 70 2.07% 72 70 2.56% 6 Active Listings 853 547 55.94% 227 268 -15.30% 2 Units Sold 40 108 -62.96% 92 184 -50.00% 3 Sales Volume \$21,597.003 \$67,567.000 -68.04% \$52,305,766 \$108,458,310 -51.77% 4 List/Sell Ratio 95.76% 98.9	3 Sales Volume	\$220,101,003	\$561,657,707	-60.81%	\$362,786,304	\$932,328,933	-61.09%
6 Active Listings 2,246 1,123 100.00% Area = North Okanagan 1 1 Units Listed 209 283 -26.15% 412 467 -11.78% 2 Units Sold 106 193 -45.08% 170 343 -50.44% 3 Sales Volume \$65.590,909 \$133,502,356 -50.87% \$109,796,743 \$237,244,956 -53.72% 4 List/Sell Ratio 57.7% 101.43% 95.29% 99.93% 50.87% 50.87% \$109,796,743 \$237,244,956 -53.72% 4 List/Sell Ratio 95.77% 101.43% 95.29% 99.93% 50.93% 50.93% 50.93% 50.93% 50.93% 50.93% 50.93% 50.93% 60.93% 60.93% 99.93% 50.93% 60.93% 90.93% 60.93% 227 268 -15.30% 20.93% 30.93% 227 268 -15.30% 20.93% 30.93% 227 268 -15.30% 20.93% 30.93% 227 268 -15.30% 20.93% 30.93% 20.93%	4 List/Sell Ratio	96.23%	102.00%		95.95%	101.22%	
Area = North Okanagan	5 Days to Sell	67	37	82.07%	72	40	77.63%
1 Units Listed 209 283 26.15% 412 467 11.178% 2 Units Sold 106 193 45.08% 170 343 50.44% 3 Sales Volume \$65.590,909 \$133.502,356 50.87% \$109,796,743 \$237,244,956 -50.372% 4 List/Sell Ratio 95.77% 101.43% 5 Days to Sell 72 70 2.07% 72 70 2.56% 6 Active Listings 853 547 55.94% 227 268 -15.30% 2 Units Sold 40 108 62.96% 92 184 -50.00% 3 Sales Volume \$21,597,003 \$67.567,000 -68.04% \$52,305,766 \$108,458,310 -51.77% 4 List/Sell Ratio 95.76% 98.91% 96.78% 98.62% 5 Days to Sell 6 0.00% 55.24% 2 Units Sold 109 63 72.94% 114 70 63.21% 6 Active Listings 551 357 54.34% 114 70 63.21% 2 Units Sold 117 198 40.91% 183 349 47.56% 3 Sales Volume \$76,289,971 \$136,990,372 44.31% \$107,472,071 \$243,876,862 -55.93% 4 List/Sell Ratio 95.97% 99.60% 99.89% 95.84% 98.28% 2 Units Sold 177 69.80% 5 Days to Sell 6 0.90% 99.60% 99.60% 99.80% 99.80% 90.80%	6 Active Listings	2,246	1,123	100.00%			
2 Units Sold 106 193 45.08% 170 343 -50.44% 3 Sales Volume \$65,590,909 \$133,502,356 -50.87% \$109,796,743 \$237,244,956 -53.72% 4 List/Sell Ratio 95.77% 101.43% 95.29% 99.93% -50.72% 5 Days to Sell 72 70 2.07% 72 70 2.56% 6 Active Listings 853 547 55.94% 72 70 2.56% 4 City Listings 853 547 55.94% 227 268 -15.30% 4 List/Sell Ratio 145 150 -3.33% 227 268 -15.30% 3 Sales Volume \$21,597,003 \$67,567,000 -68.04% \$52,305,766 \$108.458,310 -51.77% 4 List/Sell Ratio 95.76% 98.91% 96.78% 98.62% 92 184 -50.00% 5 Days to Sell 109 63 72.94% 114 70 63.21% 6 Active Listings 551 357 54.34% <	Area = North Okanagan						
3 Sales Volume \$65,590,909 \$133,502,356 -50.87% \$109,796,743 \$237,244,956 -53.72% 4 List/Sell Ratio 95.77% 101.43% 95.29% 99.93% 55.26% 50.25% 99.93% 70 2.56% 50.25% 50.25% 99.93% 70 2.56% 50.25% 50.25% 70 2.56% 50.25% 50.25% 70 2.56% 50.25% 50.25% 70 2.56% 50.25%	1 Units Listed	209	283	-26.15%		467	-11.78%
4 List/Sell Ratio 95.77% 101.43% 95.29% 99.93% 2 5 Days to Sell 72 70 2.07% 72 70 2.56% 5 Days to Sell 72 70 2.07% 72 70 2.56% 6 Active Listings 853 547 55.94% 72 70 2.56% Area = Shuswap / Revel 1 150 -3.33% 227 268 -15.30% 2 Units Sold 40 108 -62.96% 95.205,766 \$108.458,310 51.77% 4 List/Sell Ratio 95.76% 98.91% -62.96% 96.78% 98.62% 50.2305,766 \$108.458,310 51.77% 4 List/Sell Ratio 95.76% 98.91% 60.40% \$52,305,766 \$108.458,310 51.77% 4 List/Sell Ratio 95.76% 98.91% 96.78% 98.62% 70 63.21% 2 Units Sold 117 198 40.91% 183 349 47.56% 3 Sales Volume \$76,289,971 \$136,990,372 44.31% \$107,472	2 Units Sold	106	193	-45.08%	170	343	-50.44%
5 Days to Sell 6 Active Listings 72 853 70 2.07% 72 70 2.56% 6 Active Listings 853 547 55.94% 72 70 2.56% Area = Shuswap / Revel 3 3 227 20 268 -15.30% 1 Units Listed 145 150 -3.33% 227 27 268 -15.30% 20.00% 3 Sales Volume \$21.597.003 \$67.567,000 -68.04% \$52,305.766 \$108.458,310 -51.77% 4 List/Sell Ratio 95.76% 98.91% 96.78% 98.62% 5 Days to Sell 109 63 72.94% 114 70 63.21% 6 Active Listings 551 357 54.34% 114 70 63.21% Area = South Okanagan 1 10 lits Listed 208 172 20.93% 392 314 24.84% 2 Units Sold 117 198 40.91% 183 349 47.56% 347.56% 3 Sales Volume \$76,289,971 \$136,990,372 44.31% \$107,472,071 \$243,876,862 55.93% 4 List/Sell Ratio 95.97% 99.60% 95.84% 98.28% 5 Days to Sell 75 63 19.87 74.33% 79 73 8.22% 1 Units Listed 19 15 26	3 Sales Volume	\$65,590,909	\$133,502,356	-50.87%	\$109,796,743	\$237,244,956	-53.72%
Active Listings 853 547 55.94% Area = Shuswap / Revel 1 Units Listed 145 150 -3.33% 227 268 -15.30% 2 Units Sold 40 108 -62.96% 92 184 -50.00% 3 Sales Volume \$21,597,003 \$67,567,000 -68.04% \$52,305,766 \$108,458,310 -51.77% 4 List/Sell Ratio 95.76% 98.91% 96.78% 98.62% 5 Days to Sell 109 63 72.94% 114 70 63.21% 6 Active Listings 551 357 54.34% 14 70 63.21% Area = South Okanagan 1 1 Units Listed 208 172 20.93% 392 314 24.84% 2 Units Sold 117 198 -40.91% 183 349 -47.56% 3 Sales Volume \$76,289,971 \$136,990,372 -44.31% \$107,472,071 \$243,876,862 -55.93% 4 List/Sell Ratio 95.97% 99.60% 95.84% 98.28%	4 List/Sell Ratio	95.77%	101.43%		95.29%	99.93%	
Area = Shuswap / Revel 1 Units Listed 145 150 -3.33% 227 268 -15.30% 2 Units Sold 40 108 -62.96% 92 184 -50.00% 3 Sales Volume \$21,597,003 \$67,567,000 -68.04% \$52,305,766 \$108,458,310 -51.77% 4 List/Sell Ratio 95.76% 98.91% 96.78% 98.62% 5 Days to Sell 109 63 72.94% 114 70 63.21% 6 Active Listings 551 357 54.34% 14 70 63.21% Area = South Okanagan 1 111s Listed 208 172 20.93% 392 314 24.84% 2 Units Sold 117 198 -40.91% 183 349 -47.56% 3 Sales Volume \$76,289,971 \$136,990,372 -44.31% \$107,472,071 \$243,876,862 -55.93% 4 List/Sell Ratio 95.97% 99.60% 95.84% 95.84% 98.28% 5 Days to Sell 75 63 <t< td=""><td>5 Days to Sell</td><td>72</td><td>70</td><td>2.07%</td><td>72</td><td>70</td><td>2.56%</td></t<>	5 Days to Sell	72	70	2.07%	72	70	2.56%
1 Units Listed 145 150 -3.33% 227 268 -15.30% 2 Units Sold 40 108 -62.96% 92 184 -50.00% 3 Sales Volume \$21,597,003 \$67,567,000 -68.04% \$52,305,766 \$108,458,310 -51.77% 4 List/Sell Ratio 95.76% 98.91% 96.78% 98.62% 50.2305,766 \$108,458,310 -51.77% 5 Days to Sell 109 63 72.94% 114 70 63.21% 6 Active Listings 551 357 54.34% 114 70 63.21% Area = South Okanagan 117 198 -40.91% 183 349 -47.56% 2 Units Sold 117 198 -40.91% 183 349 -47.56% 3 Sales Volume \$76,289,971 \$136,990,372 -44.31% \$107,472,071 \$243,876,862 -55.93% 4 List/Sell Ratio 95.97 99.60% 95.84% 98.28% 98.28% 5 Days to Sell 75 63	6 Active Listings	853	547	55.94%			
1 Units Listed 145 150 -3.33% 227 268 -15.30% 2 Units Sold 40 108 -62.96% 92 184 -50.00% 3 Sales Volume \$21,597,003 \$67,567,000 -68.04% \$52,305,766 \$108,458,310 -51.77% 4 List/Sell Ratio 95.76% 98.91% 96.78% 98.62% 50.21% 5 Days to Sell 109 63 72.94% 114 70 63.21% 6 Active Listings 551 357 54.34% 114 70 63.21% Area = South Okanagan 117 198 -40.91% 183 349 -47.56% 2 Units Sold 117 198 -40.91% 183 349 -47.56% 3 Sales Volume \$76,289,971 \$136,990,372 -44.31% \$107,472,071 \$243,876,862 -55.93% 4 List/Sell Ratio 95.97 99.60% 95.84% 98.28% 98.28% 5 Days to Sell 75 63 19.87% 79 73	Area = Shuswap / Revel						
3 Sales Volume \$21,597,003 \$67,567,000 -68.04% \$52,305,766 \$108,458,310 -51.77% 4 List/Sell Ratio 95.76% 98.91% 96.78% 98.62% -51.77% 5 Days to Sell 109 63 72.94% 114 70 63.21% 6 Active Listings 551 357 54.34%		145	150	-3.33%	227	268	-15.30%
4 List/Sell Ratio 95.76% 98.91% 96.78% 98.62% 5 Days to Sell 109 63 72.94% 114 70 63.21% 6 Active Listings 551 357 54.34% 114 70 63.21% Area = South Okanagan 1 Units Listed 208 172 20.93% 392 314 24.84% 2 Units Sold 117 198 -40.91% 183 349 -47.56% 3 Sales Volume \$76,289,971 \$136,990,372 -44.31% \$107,472,071 \$243,876,862 -55.93% 4 List/Sell Ratio 95.97% 99.60% 95.84% 98.28% 50.28% 5 Days to Sell 75 63 19.87% 79 73 8.22% 6 Active Listings 1,206 693 74.03% 22 31 -29.03% 2 Units Sold 27 39 -30.77% 49 74 -33.78% 3 Sales Volume \$9,261,900 \$8,842,450 4.74% \$14,298,350 \$18,087,950<	2 Units Sold	40	108	-62.96%	92	184	-50.00%
5 Days to Sell 109 63 72.94% 114 70 63.21% 6 Active Listings 551 357 54.34% 114 70 63.21% Area = South Okanagan 1 Units Listed 208 172 20.93% 392 314 24.84% 2 Units Sold 117 198 -40.91% 183 349 -47.56% 3 Sales Volume \$76,289.971 \$136,990.372 -44.31% \$107,472.071 \$243,876,862 -55.93% 4 List/Sell Ratio 95.97% 99.60% 95.84% 95.84% 98.28% 5 Days to Sell 75 63 19.87% 79 73 8.22% 6 Active Listings 1,206 693 74.03% 22 31 -29.03% 4 Units Listed 19 15 26.67% 22 31 -29.03% 2 Units Sold 27 39 -30.77% 49 74 -33.78% 4 List/Sell Ratio 99,261,900 \$8,842,450 4.74% \$14,298,	3 Sales Volume	\$21,597,003	\$67,567,000	-68.04%	\$52,305,766	\$108,458,310	-51.77%
Area = South Okanagan 1 Units Listed 208 172 20.93% 392 314 24.84% 2 Units Sold 117 198 -40.91% 183 349 -47.56% 3 Sales Volume \$76,289,971 \$136,990,372 -44.31% \$107,472,071 \$243,876,862 -55.93% 4 List/Sell Ratio 95.97% 99.60% 95.84% 98.28% 50.93% 50.93% 98.28% 50.93% 8.22% 50.93% 79 73 8.22% 60.00% 70.00% 70 73 8.22% 70.00% 70 73 8.22% 70 70 70 70 8.22% 70 70 70 8.22% 70 70 70 8.22% 70 70 70 70 8.22% 70 70 70 70 70 8.22% 70 70 70 70 70 70 70 70 70 70 70 70 70 70 70 70 70 70 70	4 List/Sell Ratio	95.76%	98.91%		96.78%	98.62%	
Area = South Okanagan 1 Units Listed 208 172 20.93% 392 314 24.84% 2 Units Sold 117 198 -40.91% 183 349 -47.56% 3 Sales Volume \$76,289,971 \$136,990,372 -44.31% \$107,472,071 \$243,876,862 -55.93% 4 List/Sell Ratio 95.97% 99.60% 95.84% 98.28% 55.93% 5 Days to Sell 75 63 19.87% 79 73 8.22% 6 Active Listings 1,206 693 74.03% 79 73 8.22% Area = South Peace Riv 1 Units Listed 19 15 26.67% 22 31 -29.03% 2 Units Sold 27 39 -30.77% 49 74 -33.78% 3 Sales Volume \$9,261,900 \$8,842,450 4.74% \$14,298,350 \$18,087,950 -20.95% 4 List/Sell Ratio 94.99% 95.56% 95.75% 95.58% 5 Days to Sell 150 </td <td>5 Days to Sell</td> <td>109</td> <td>63</td> <td>72.94%</td> <td>114</td> <td>70</td> <td>63.21%</td>	5 Days to Sell	109	63	72.94%	114	70	63.21%
1 Units Listed 208 172 20.93% 392 314 24.84% 2 Units Sold 117 198 -40.91% 183 349 -47.56% 3 Sales Volume \$76,289,971 \$136,990,372 -44.31% \$107,472,071 \$243,876,862 -55.93% 4 List/Sell Ratio 95.97% 99.60% 95.84% 98.28% 98.28% 5 Days to Sell 75 63 19.87% 79 73 8.22% 6 Active Listings 1,206 693 74.03% 79 73 8.22% Area = South Peace Riv 1 Units Listed 19 15 26.67% 22 31 -29.03% 2 Units Sold 27 39 -30.77% 49 74 -33.78% 3 Sales Volume \$9,261,900 \$8,842,450 4.74% \$14,298,350 \$18,087,950 -20.95% 4 List/Sell Ratio 94.99% 95.56% 95.75% 95.58% 127 8.36% 5 Days to Sell 150 111	6 Active Listings	551	357	54.34%			
2 Units Sold 117 198 -40.91% 183 349 -47.56% 3 Sales Volume \$76,289,971 \$136,990,372 -44.31% \$107,472,071 \$243,876,862 -55.93% 4 List/Sell Ratio 95.97% 99.60% 95.84% 98.28% 98.28% 5 Days to Sell 75 63 19.87% 79 73 8.22% 6 Active Listings 1,206 693 74.03% 79 73 8.22% Area = South Peace Riv 1 Units Listed 19 15 26.67% 22 31 -29.03% 2 Units Sold 27 39 -30.77% 49 74 -33.78% 3 Sales Volume \$9,261,900 \$8,842,450 4.74% \$14,298,350 \$18,087,950 -20.95% 4 List/Sell Ratio 94.99% 95.56% 95.75% 95.58% 95.58% 5 Days to Sell 150 111 35.28% 138 127 8.36% 6 Active Listings 383 414 -7.49%<	Area = South Okanagan						
3 Sales Volume \$76,289,971 \$136,990,372 -44.31% \$107,472,071 \$243,876,862 -55.93% 4 List/Sell Ratio 95.97% 99.60% 95.84% 98.28% - 5 Days to Sell 75 63 19.87% 79 73 8.22% 6 Active Listings 1,206 693 74.03% - <td>1 Units Listed</td> <td>208</td> <td>172</td> <td>20.93%</td> <td>392</td> <td>314</td> <td>24.84%</td>	1 Units Listed	208	172	20.93%	392	314	24.84%
4 List/Sell Ratio 95.97% 99.60% 95.84% 98.28% 5 Days to Sell 75 63 19.87% 79 73 8.22% 6 Active Listings 1,206 693 74.03% 79 73 8.22% Area = South Peace Riv 1 Units Listed 19 15 26.67% 22 31 -29.03% 2 Units Sold 27 39 -30.77% 49 74 -33.78% 3 Sales Volume \$9,261,900 \$8,842,450 4.74% \$14,298,350 \$18,087,950 -20.95% 4 List/Sell Ratio 94.99% 95.56% 95.75% 95.58% 5 Days to Sell 150 111 35.28% 138 127 8.36% 6 Active Listings 383 414 -7.49% <	2 Units Sold	117	198	-40.91%	183	349	-47.56%
5 Days to Sell 75 63 19.87% 79 73 8.22% 6 Active Listings 1,206 693 74.03% 79 73 8.22% Area = South Peace Riv 1 Units Listed 19 15 26.67% 22 31 -29.03% 2 Units Sold 27 39 -30.77% 49 74 -33.78% 3 Sales Volume \$9,261,900 \$8,842,450 4.74% \$14,298,350 \$18,087,950 -20.95% 4 List/Sell Ratio 94.99% 95.56% 95.75% 95.58% 5 Days to Sell 150 111 35.28% 138 127 8.36% 6 Active Listings 383 414 -7.49% </td <td>3 Sales Volume</td> <td>\$76,289,971</td> <td>\$136,990,372</td> <td>-44.31%</td> <td>\$107,472,071</td> <td>\$243,876,862</td> <td>-55.93%</td>	3 Sales Volume	\$76,289,971	\$136,990,372	-44.31%	\$107,472,071	\$243,876,862	-55.93%
Active Listings 1,206 693 74.03% Area = South Peace Riv 1 Units Listed 19 15 26.67% 22 31 -29.03% 2 Units Sold 27 39 -30.77% 49 74 -33.78% 3 Sales Volume \$9,261,900 \$8,842,450 4.74% \$14,298,350 \$18,087,950 -20.95% 4 List/Sell Ratio 94.99% 95.56% 95.75% 95.58% 5 Days to Sell 150 111 35.28% 138 127 8.36% 6 Active Listings 383 414 -7.49%	4 List/Sell Ratio	95.97%	99.60%		95.84%	98.28%	
Area = South Peace Riv 1 Units Listed 19 15 26.67% 22 31 -29.03% 2 Units Sold 27 39 -30.77% 49 74 -33.78% 3 Sales Volume \$9,261,900 \$8,842,450 4.74% \$14,298,350 \$18,087,950 -20.95% 4 List/Sell Ratio 94.99% 95.56% 95.75% 95.58% 5 Days to Sell 150 111 35.28% 138 127 8.36% 6 Active Listings 383 414 -7.49%	5 Days to Sell	75	63	19.87%	79	73	8.22%
1 Units Listed 19 15 26.67% 22 31 -29.03% 2 Units Sold 27 39 -30.77% 49 74 -33.78% 3 Sales Volume \$9,261,900 \$8,842,450 4.74% \$14,298,350 \$18,087,950 -20.95% 4 List/Sell Ratio 94.99% 95.56% 95.75% 95.58% 5 Days to Sell 150 111 35.28% 138 127 8.36% 6 Active Listings 383 414 -7.49%	6 Active Listings	1,206	693	74.03%			
2 Units Sold 27 39 -30.77% 49 74 -33.78% 3 Sales Volume \$9,261,900 \$8,842,450 4.74% \$14,298,350 \$18,087,950 -20.95% 4 List/Sell Ratio 94.99% 95.56% 95.75% 95.58% 95.58% 5 Days to Sell 150 111 35.28% 138 127 8.36% 6 Active Listings 383 414 -7.49% <t< td=""><td>Area = South Peace Riv</td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	Area = South Peace Riv						
3 Sales Volume \$9,261,900 \$8,842,450 4.74% \$14,298,350 \$18,087,950 -20.95% 4 List/Sell Ratio 94.99% 95.56% 95.75% 95.58% 95.58% 5 Days to Sell 150 111 35.28% 138 127 8.36% 6 Active Listings 383 414 -7.49% <td>1 Units Listed</td> <td>19</td> <td>15</td> <td>26.67%</td> <td>22</td> <td>31</td> <td>-29.03%</td>	1 Units Listed	19	15	26.67%	22	31	-29.03%
4 List/Sell Ratio 94.99% 95.56% 95.75% 95.58% 5 Days to Sell 150 111 35.28% 138 127 8.36% 6 Active Listings 383 414 -7.49%	2 Units Sold	27	39	-30.77%	49	74	-33.78%
5 Days to Sell 150 111 35.28% 138 127 8.36% 6 Active Listings 383 414 -7.49% -7.446% <td>3 Sales Volume</td> <td>\$9,261,900</td> <td>\$8,842,450</td> <td>4.74%</td> <td>\$14,298,350</td> <td>\$18,087,950</td> <td>-20.95%</td>	3 Sales Volume	\$9,261,900	\$8,842,450	4.74%	\$14,298,350	\$18,087,950	-20.95%
6 Active Listings 383 414 -7.49% Area = Grand Total 1 Units Listed 1,348 1,411 -4.46% 2,539 2,509 1.20% 2 Units Sold 578 1,146 -49.56% 971 2,000 -51.45% 3 Sales Volume \$392,840,786 \$908,559,884 -56.76% \$646,659,235 \$1,539,997,010 -58.01% 4 List/Sell Ratio 96.05% 101.25% 95.88% 100.29% 5 Days to Sell 76 52 47.01% 80 57 40.94%	4 List/Sell Ratio	94.99%	95.56%		95.75%	95.58%	
Area = Grand Total 1 Units Listed 1,348 1,411 -4.46% 2,539 2,509 1.20% 2 Units Sold 578 1,146 -49.56% 971 2,000 -51.45% 3 Sales Volume \$392,840,786 \$908,559,884 -56.76% \$646,659,235 \$1,539,997,010 -58.01% 4 List/Sell Ratio 96.05% 101.25% 95.88% 100.29% 5 Days to Sell 76 52 47.01% 80 57 40.94%	5 Days to Sell	150	111	35.28%	138	127	8.36%
1 Units Listed 1,348 1,411 -4.46% 2,539 2,509 1.20% 2 Units Sold 578 1,146 -49.56% 971 2,000 -51.45% 3 Sales Volume \$392,840,786 \$908,559,884 -56.76% \$646,659,235 \$1,539,997,010 -58.01% 4 List/Sell Ratio 96.05% 101.25% 95.88% 100.29% 5 Days to Sell 76 52 47.01% 80 57 40.94%	6 Active Listings	383	414	-7.49%			
1 Units Listed 1,348 1,411 -4.46% 2,539 2,509 1.20% 2 Units Sold 578 1,146 -49.56% 971 2,000 -51.45% 3 Sales Volume \$392,840,786 \$908,559,884 -56.76% \$646,659,235 \$1,539,997,010 -58.01% 4 List/Sell Ratio 96.05% 101.25% 95.88% 100.29% 5 Days to Sell 76 52 47.01% 80 57 40.94%	Area = Grand Total						
2 Units Sold 578 1,146 -49.56% 971 2,000 -51.45% 3 Sales Volume \$392,840,786 \$908,559,884 -56.76% \$646,659,235 \$1,539,997,010 -58.01% 4 List/Sell Ratio 96.05% 101.25% 95.88% 100.29% 5 Days to Sell 76 52 47.01% 80 57 40.94%		1,348	1,411	-4.46%	2,539	2,509	1.20%
4 List/Sell Ratio 96.05% 101.25% 95.88% 100.29% 5 Days to Sell 76 52 47.01% 80 57 40.94%	2 Units Sold	578	1,146	-49.56%	971	2,000	-51.45%
5 Days to Sell 76 52 47.01% 80 57 40.94%		\$392,840,786	\$908,559,884	-56.76%	\$646,659,235	\$1,539,997,010	-58.01%
<u>,</u>	4 List/Sell Ratio	96.05%	101.25%		95.88%	100.29%	
6 Active Listings 5,239 3,134 67.17%	5 Days to Sell	76	52	47.01%	80	57	40.94%
	6 Active Listings	5,239	3,134	67.17%			

Quick Summary Part 1

Residential

Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	106	\$65,590,909	49	\$35,936,300
Last Month	64	\$44,205,834	29	\$22,841,010
This Month Last Year	193	\$133,502,356	71	\$60,454,296
Description	Total Listings Taken	Inventory		
This Month	209	853		
Last Month	203	837		
This Month Last Year	283	547		

Quick Summary Part 2

Condo/Apt		
Sales	9	
New Listings	20	
Current Inventory	49	
Sell/Inv. Ratio	18.37%	
Days to Sell	70	
Average Price	\$298,322	
Median Price	\$296,900	
Condo/Townhouse		
Sales	17	
New Listings	21	
Current Inventory	69	
Sell/Inv. Ratio	24.64%	
Days to Sell	38	
Average Price	\$421,362	
Median Price	\$409,000	
Lots		
Sales	4	
New Listings	17	
Current Inventory	146	
Sell/Inv. Ratio	2.74%	
Days to Sell	68	
Average Price	\$524,875	
Median Price	\$292,250	
Residential		
Sales	49	
New Listings	92	
Current Inventory	241	
Sell/Inv. Ratio	20.33%	
Days to Sell	79	
Average Price	\$733,394	
Median Price	\$680,000	
Ratio of Sales vs Inventory	17.17%	

Comparative Activity -- Listing Information

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okana	gan								
Acreage/House	21	28	-25.00%	40	45	-11.11	90	72	25.00
Duplex	8	7	14.29%	28	13	115.38	34	15	126.67
Mobile Home	10	7	42.86%	18	13	38.46	29	13	123.08
Recreational	0	1	-100.00%	0	2	-100.00	8	3	166.67
Residential	92	111	-17.12%	174	174	0.00	241	117	105.98
Residential WF	3	1	200.00%	6	1	500.00	15	5	200.00
3/4-Plex	0	1	-100.00%	2	1	100.00	6	2	200.00
Apartment	20	32	-37.50%	33	46	-28.26	49	38	28.95
Townhouse	21	42	-50.00%	52	70	-25.71	69	41	68.29
RES TOTAL	175	230.00	-23.91%	353	365	-3.29%	541	306	76.80
FARMS	2	7	-71.43%	3	11	-72.73	20	27	-25.93
MULTIFAMILY	2	0	0.00%	2	0	0.00	19	1	1,800.00
Acreage	4	3	33.33%	9	6	50.00	41	27	51.85
Acreage WF	0	2	-100.00%	1	2	-50.00	1	4	-75.00
Lots	13	22	-40.91%	22	42	-47.62	101	60	68.33
Lots WF	0	0	0.00%	1	0	0.00	3		
LOTS TOTAL	17	27.00	-37.04%	33	50	-34.00%	146	91	60.44
Business	1	5	-80.00%	4	10	-60.00	18	20	-10.00
Commercial	11	11	0.00%	16	26	-38.46	65	66	-1.52
Land	1	3	-66.67%	1	5	-80.00	44	36	22.22
COMM TOTAL	13	19.00	-31.58%	21	41	-48.78%	127	122	4.10
GRAND TOTAL	209	283	-26.15%	412	467	-11.78%	853	547	55.94

Comparative Activity -- Sales Information (Month)

		Unit Sales	Sales Volume				List/Sale Ratio		
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	
Zone = North Okanagan									
Acreage/House	6	13	-53.85%	\$7,345,000	\$18,357,385	-59.99%	89.32%	95.97%	
Duplex	6	2	200.00%	\$3,863,500	\$1,275,000	203.02%	95.56%	113.94%	
Mobile Home	7	10	-30.00%	\$1,808,500	\$2,479,650	-27.07%	97.75%	98.87%	
Recreational	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Residential	49	71	-30.99%	\$35,936,300	\$60,454,296	-40.56%	96.76%	103.96%	
Residential WF	1	2	-50.00%	\$1,850,000	\$3,875,000	-52.26%	93.06%	100.03%	
3/4-Plex	0	1	-100.00%	\$0	\$995,000	-100.00%	0.00%	99.50%	
Apartment	9	20	-55.00%	\$2,684,900	\$5,946,200	-54.85%	96.63%	100.99%	
Townhouse	17	30	-43.33%	\$7,163,146	\$14,033,000	-48.95%	97.85%	104.95%	
RES TOTAL	95	149	-36.24%	\$60,651,346	\$107,415,531	-43.54%	95.75%	102.26%	
FARMS	0	1	-100.00%	\$0	\$2,210,000	-100.00%	0.00%	105.24%	
MULTIFAMILY	0	2	-100.00%	\$0	\$3,980,000	-100.00%	0.00%	99.23%	
Acreage	1	5	-80.00%	\$1,400,000	\$3,705,000	-62.21%	100.00%	101.65%	
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Lots	3	24	-87.50%	\$699,500	\$12,163,850	-94.25%	89.23%	96.08%	
Lots WF	0	1	-100.00%	\$0	\$1,230,000	-100.00%	0.00%	102.59%	
LOTS TOTAL	4	30	-86.67%	\$2,099,500	\$17,098,850	-87.72%	96.14%	97.68%	
Business	0	1	-100.00%	\$0	\$125,000	-100.00%	0.00%	79.11%	
Commercial	7	9	-22.22%	\$2,840,063	\$2,122,975	33.78%	95.95%	95.47%	
Land	0	1	-100.00%	\$0	\$550,000	-100.00%	0.00%	93.38%	
COMM TOTAL	7	11	-36.36%	\$2,840,063	\$2,797,975	1.50%	95.95%	94.19%	
GRAND TOTAL	106	193	-45.08%	\$65,590,909	\$133,502,356	-50.87%	95.77%	101.43%	

Comparative Activity -- Sales Information (YTD)

		Unit Sales		\$	Sales Volume		List/Sal	e Ratio
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = North Okana	agan							
Acreage/House	11	29	-62.07%	\$12,540,000	\$40,918,385	-69.35%	90.79%	95.00%
Duplex	6	7	-14.29%	\$3,863,500	\$4,695,800	-17.72%	95.56%	106.59%
Mobile Home	10	14	-28.57%	\$2,378,400	\$3,182,050	-25.26%	94.57%	98.11%
Recreational	0	3	-100.00%	\$0	\$353,000	-100.00%	0.00%	94.39%
Residential	78	128	-39.06%	\$58,777,310	\$104,020,496	-43.49%	96.22%	102.48%
Residential WF	2	3	-33.33%	\$4,650,000	\$4,264,900	9.03%	95.13%	100.02%
3/4-Plex	0	1	-100.00%	\$0	\$995,000	-100.00%	0.00%	99.50%
Apartment	15	43	-65.12%	\$4,505,199	\$14,051,400	-67.94%	97.41%	100.13%
Townhouse	28	55	-49.09%	\$12,110,846	\$26,222,600	-53.82%	97.92%	103.22%
RES TOTAL	150	283	-47.00%	\$98,825,255	\$198,703,631	-50.26%	95.63%	100.71%
FARMS	0	2	-100.00%	\$0	\$2,798,000	-100.00%	0.00%	104.09%
MULTIFAMILY	0	2	-100.00%	\$0	\$3,980,000	-100.00%	0.00%	99.23%
Acreage	4	7	-42.86%	\$5,850,000	\$5,315,000	10.07%	90.03%	100.89%
Acreage WF	0	1	-100.00%	\$0	\$850,000	-100.00%	0.00%	97.14%
Lots	5	31	-83.87%	\$1,394,500	\$15,060,350	-90.74%	94.93%	96.90%
Lots WF	0	1	-100.00%	\$0	\$1,230,000	-100.00%	0.00%	102.59%
LOTS TOTAL	9	40	-77.50%	\$7,244,500	\$22,455,350	-67.74%	90.93%	98.13%
Business	1	3	-66.67%	\$207,000	\$820,000	-74.76%	75.27%	82.59%
Commercial	10	10	0.00%	\$3,519,988	\$5,722,975	-38.49%	96.71%	91.96%
Land	0	3	-100.00%	\$0	\$2,765,000	-100.00%	0.00%	83.49%
COMM TOTAL	11	16	-31.25%	\$3,726,988	\$9,307,975	-59.96%	95.20%	88.41%
GRAND TOTAL	170	343	-50.44%	\$109.796.743	\$237,244,956	-53.72%	95.29%	99.93%

Average/Median price, Days to Sell (Month)

	A	verage Price		r	Median Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North C	kanagan								
Acreage/House	\$1,224,167	\$1,412,107	-13.31%	\$985,000	\$1,425,000	-30.88%	116	62	87.26%
Duplex	\$643,917	\$637,500	1.01%	\$496,250	\$637,500	-22.16%	53	9	525.49%
Mobile Home	\$258,357	\$247,965	4.19%	\$163,500	\$211,500	-22.70%	67	60	12.33%
Recreational									
Residential	\$733,394	\$851,469	-13.87%	\$680,000	\$780,000	-12.82%	79	28	184.27%
Residential WF	\$1,850,000	\$1,937,500	-4.52%	\$1,850,000	\$1,937,500	-4.52%	8	125	-93.60%
3/4-Plex		\$995,000			\$995,000			117	
Apartment	\$298,322	\$297,310	0.34%	\$296,900	\$272,450	8.97%	70	38	81.42%
Townhouse	\$421,362	\$467,767	-9.92%	\$409,000	\$501,750	-18.49%	38	31	22.57%
RES TOTAL	\$638,435	\$720,910	-11.44%	\$582,000	\$634,000	-8.20%	70	37	90.70%
FARMS		\$2,210,000			\$2,210,000			60	
MULTIFAMILY		\$1,990,000			\$1,990,000			424	
Acreage	\$1,400,000	\$741,000	88.93%	\$1,400,000	\$765,000	83.01%	87	446	-80.51%
Acreage WF									
Lots	\$233,167	\$506,827	-53.99%	\$234,500	\$347,450	-32.51%	61	113	-45.52%
Lots WF		\$1,230,000			\$1,230,000			112	
LOTS TOTAL	\$524,875	\$569,962	-7.91%	\$292,250	\$360,000	-18.82%	68	168	-59.72%
Business		\$125,000			\$125,000			789	
Commercial	\$405,723	\$235,886	72.00%	\$13	\$18	-27.78%	103	150	-31.62%
Land		\$550,000			\$550,000			30	
COMM TOTAL	\$405,723	\$254,361	59.51%	\$13	\$125,000	-99.99%	103	197	-47.98%
GRAND TOTAL	\$618,782	\$691,722	-10.54%	\$552,450	\$579,900	-4.73%	72	70	2.07%

Average/Median price, Days to Sell (YTD)

	A	verage Price		r	Median Price			Days to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = North C	Okanagan								
Acreage/House	\$1,140,000	\$1,410,979	-19.21%	\$975,000	\$1,100,000	-11.36%	117	88	32.70%
Duplex	\$643,917	\$670,829	-4.01%	\$496,250	\$525,000	-5.48%	53	45	19.28%
Mobile Home	\$237,840	\$227,289	4.64%	\$206,750	\$182,450	13.32%	65	58	10.83%
Recreational		\$117,667			\$127,000			93	
Residential	\$753,555	\$812,660	-7.27%	\$692,955	\$745,250	-7.02%	68	39	76.56%
Residential WF	\$2,325,000	\$1,421,633	63.54%	\$2,325,000	\$950,000	144.74%	20	122	-83.61%
3/4-Plex		\$995,000			\$995,000			117	
Apartment	\$300,347	\$326,777	-8.09%	\$300,000	\$300,000	0.00%	64	44	45.15%
Townhouse	\$432,530	\$476,775	-9.28%	\$409,500	\$529,900	-22.72%	59	42	41.04%
RES TOTAL	\$658,835	\$702,133	-6.17%	\$581,050	\$600,000	-3.16%	68	48	42.01%
FARMS		\$1,399,000			\$1,399,000			90	
MULTIFAMILY		\$1,990,000			\$1,990,000			424	
Acreage	\$1,462,500	\$759,286	92.62%	\$1,087,500	\$775,000	40.32%	130	365	-64.55%
Acreage WF		\$850,000			\$850,000			352	
Lots	\$278,900	\$485,818	-42.59%	\$340,000	\$385,000	-11.69%	77	106	-27.85%
Lots WF	, ,	\$1,230,000		. ,	\$1,230,000			112	
LOTS TOTAL	\$804,944	\$561,384	43.39%	\$355,000	\$394,500	-10.01%	100	158	-36.58%
Business	\$207,000	\$273,333	-24.27%	\$207,000	\$125,000	65.60%	181	314	-42.42%
Commercial	\$351,999	\$572,298	-38.49%	\$13	\$177,459	-99.99%	84	148	-42.99%
Land	. ,	\$921,667			\$665,000			185	
COMM TOTAL	\$338,817	\$581,748	-41.76%	\$13	\$409,950	-100.00%	93	186	-49.98%
GRAND TOTAL	\$645,863	\$691,676	-6.62%	\$544.500	\$578,000	-5.80%	72	70	2.56%

Shuswap / Revelstoke Monthly Statistics February 2023

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Zone Totals

New	Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
2 Units Sold 288	Area = Central Okanaga						
3 Sales Volume \$220,101,003 \$561,657,707 -60.81% \$362,786,304 \$932,328,933 -61.09% 4 List/Sell Ratio 96.23% 102,00% 95.95% 101.22% 77.63% 5 Days to Sell 67 73 82.07% 72 40 77.63% 6 Active Listings 2,246 1,123 100.00% 72 40 77.63% Area = North Okanagan 1 1,112 10.00% 412 467 -11.78% 2 Units Sold 106 193 -45.08% 170 343 -50.44% 3 Sales Volume \$65,590,909 \$133,502,356 -50.87% \$109,796,743 \$237,244,956 -53.72% 4 List/Sell Ratio 95.77% 101.43% 07 50.93% 99.93% 50.93% 5 Days to Sell 72 70 2.07% 72 70 2.56% 6 Active Listings 853 547 55.94% 92 28 -15.30% 1 Units Listed 145 150 -3.33% 227	1 Units Listed	767	791			1,429	3.99%
A List/Sell Ratio 96.23% 102.00% 95.95% 101.22% 5 Days to Sell 67 37 82.07% 72 40 77.63% 6 Active Listings 2,246 1.123 100.00%	2 Units Sold	288	608	-52.63%	477	1,050	
5 Days to Sell 67 37 82.07% 72 40 77.63% 6 Active Listings 2,246 1,123 100.00% 72 40 77.63% Area = North Okanagan 1 1 Units Listed 209 283 -26.15% 412 467 -11.78% 2 Units Sold 106 193 -45.08% 1170 343 -50.44% 3 Sales Volume \$65,590,909 \$133,502,356 -50.87% \$109,796,743 \$237,224,956 -53.72% 4 List/Sell Ratio 95.77% 101.43% 95.29% 99.93% 50.909,99.93% 5 Days to Sell 72 70 2.07% 72 70 2.56% 6 Active Listings 853 547 55.94% 227 268 -15.30% 2 Units Sold 40 108 -62.96% 92 184 -50.00% 3 Sales Volume \$21,597.003 \$67,567.000 -68.04% \$52,305,766 \$108,458,310 -51.77% 4 List/Sell Ratio 95.76% 98.9	3 Sales Volume	\$220,101,003	\$561,657,707	-60.81%	\$362,786,304	\$932,328,933	-61.09%
6 Active Listings 2,246 1,123 100.00% Area = North Okanagan 1 1 Units Listed 209 283 -26.15% 412 467 -11.78% 2 Units Sold 106 193 -45.08% 170 343 -50.44% 3 Sales Volume \$65.590,909 \$133,502,356 -50.87% \$109,796,743 \$237,244,956 -53.72% 4 List/Sell Ratio 57.7% 101.43% 95.29% 99.93% 50.87% 50.87% \$109,796,743 \$237,244,956 -53.72% 4 List/Sell Ratio 95.77% 101.43% 95.29% 99.93% 50.93% 50.93% 50.93% 50.93% 50.93% 50.93% 50.93% 50.93% 60.93% 60.93% 99.93% 50.93% 60.93% 90.93% 60.93% 227 268 -15.30% 20.93% 30.93% 227 268 -15.30% 20.93% 30.93% 227 268 -15.30% 20.93% 30.93% 227 268 -15.30% 20.93% 30.93% 20.93%	4 List/Sell Ratio	96.23%	102.00%		95.95%	101.22%	
Area = North Okanagan	5 Days to Sell	67	37	82.07%	72	40	77.63%
1 Units Listed 209 283 26.15% 412 467 11.178% 2 Units Sold 106 193 45.08% 170 343 50.44% 3 Sales Volume \$65.590,909 \$133.502,356 50.87% \$109,796,743 \$237,244,956 -50.372% 4 List/Sell Ratio 95.77% 101.43% 5 Days to Sell 72 70 2.07% 72 70 2.56% 6 Active Listings 853 547 55.94% 227 268 -15.30% 2 Units Sold 40 108 62.96% 92 184 -50.00% 3 Sales Volume \$21,597,003 \$67.567,000 -68.04% \$52,305,766 \$108,458,310 -51.77% 4 List/Sell Ratio 95.76% 98.91% 96.78% 98.62% 5 Days to Sell 6 0.00% 55.24% 2 Units Sold 109 63 72.94% 114 70 63.21% 6 Active Listings 551 357 54.34% 114 70 63.21% 2 Units Sold 117 198 40.91% 183 349 47.56% 3 Sales Volume \$76,289,971 \$136,990,372 44.31% \$107,472,071 \$243,876,862 -55.93% 4 List/Sell Ratio 95.97% 99.60% 99.89% 95.84% 98.28% 2 Units Sold 177 69.80% 5 Days to Sell 6 0.90% 99.60% 99.60% 99.80% 99.80% 90.80%	6 Active Listings	2,246	1,123	100.00%			
2 Units Sold 106 193 45.08% 170 343 -50.44% 3 Sales Volume \$65,590,909 \$133,502,356 -50.87% \$109,796,743 \$237,244,956 -53.72% 4 List/Sell Ratio 95.77% 101.43% 95.29% 99.93% -50.72% 5 Days to Sell 72 70 2.07% 72 70 2.56% 6 Active Listings 853 547 55.94% 72 70 2.56% 4 City Listings 853 547 55.94% 227 268 -15.30% 4 List/Sell Ratio 145 150 -3.33% 227 268 -15.30% 3 Sales Volume \$21,597,003 \$67,567,000 -68.04% \$52,305,766 \$108.458,310 -51.77% 4 List/Sell Ratio 95.76% 98.91% 96.78% 98.62% 92 184 -50.00% 5 Days to Sell 109 63 72.94% 114 70 63.21% 6 Active Listings 551 357 54.34% <	Area = North Okanagan						
3 Sales Volume \$65,590,909 \$133,502,356 -50.87% \$109,796,743 \$237,244,956 -53.72% 4 List/Sell Ratio 95.77% 101.43% 95.29% 99.93% 55.26% 50.25% 99.93% 70 2.56% 50.25% 50.25% 99.93% 70 2.56% 50.25% 50.25% 70 2.56% 50.25% 50.25% 70 2.56% 50.25% 50.25% 70 2.56% 50.25%	1 Units Listed	209	283	-26.15%		467	-11.78%
4 List/Sell Ratio 95.77% 101.43% 95.29% 99.93% 2 5 Days to Sell 72 70 2.07% 72 70 2.56% 5 Days to Sell 72 70 2.07% 72 70 2.56% 6 Active Listings 853 547 55.94% 72 70 2.56% Area = Shuswap / Revel 1 150 -3.33% 227 268 -15.30% 2 Units Sold 40 108 -62.96% 95.205,766 \$108.458,310 51.77% 4 List/Sell Ratio 95.76% 98.91% -62.96% 96.78% 98.62% 50.2305,766 \$108.458,310 51.77% 4 List/Sell Ratio 95.76% 98.91% 60.40% \$52,305,766 \$108.458,310 51.77% 4 List/Sell Ratio 95.76% 98.91% 96.78% 98.62% 70 63.21% 2 Units Sold 117 198 40.91% 183 349 47.56% 3 Sales Volume \$76,289,971 \$136,990,372 44.31% \$107,472	2 Units Sold	106	193	-45.08%	170	343	-50.44%
5 Days to Sell 6 Active Listings 72 853 70 2.07% 72 70 2.56% 6 Active Listings 853 547 55.94% 72 70 2.56% Area = Shuswap / Revel 3 3 227 20 268 -15.30% 1 Units Listed 145 150 -3.33% 227 27 268 -15.30% 20.00% 3 Sales Volume \$21.597.003 \$67.567,000 -68.04% \$52,305.766 \$108.458,310 -51.77% 4 List/Sell Ratio 95.76% 98.91% 96.78% 98.62% 5 Days to Sell 109 63 72.94% 114 70 63.21% 6 Active Listings 551 357 54.34% 114 70 63.21% Area = South Okanagan 1 10 lits Listed 208 172 20.93% 392 314 24.84% 2 Units Sold 117 198 40.91% 183 349 47.56% 347.56% 3 Sales Volume \$76,289,971 \$136,990,372 44.31% \$107,472,071 \$243,876,862 55.93% 4 List/Sell Ratio 95.97% 99.60% 95.84% 98.28% 5 Days to Sell 75 63 19.87 74.33% 79 73 8.22% 1 Units Listed 19 15 26	3 Sales Volume	\$65,590,909	\$133,502,356	-50.87%	\$109,796,743	\$237,244,956	-53.72%
Active Listings 853 547 55.94% Area = Shuswap / Revel 1 Units Listed 145 150 -3.33% 227 268 -15.30% 2 Units Sold 40 108 -62.96% 92 184 -50.00% 3 Sales Volume \$21,597,003 \$67,567,000 -68.04% \$52,305,766 \$108,458,310 -51.77% 4 List/Sell Ratio 95.76% 98.91% 96.78% 98.62% 5 Days to Sell 109 63 72.94% 114 70 63.21% 6 Active Listings 551 357 54.34% 14 70 63.21% Area = South Okanagan 1 1 Units Listed 208 172 20.93% 392 314 24.84% 2 Units Sold 117 198 -40.91% 183 349 -47.56% 3 Sales Volume \$76,289,971 \$136,990,372 -44.31% \$107,472,071 \$243,876,862 -55.93% 4 List/Sell Ratio 95.97% 99.60% 95.84% 98.28%	4 List/Sell Ratio	95.77%	101.43%		95.29%	99.93%	
Area = Shuswap / Revel 1 Units Listed 145 150 -3.33% 227 268 -15.30% 2 Units Sold 40 108 -62.96% 92 184 -50.00% 3 Sales Volume \$21,597,003 \$67,567,000 -68.04% \$52,305,766 \$108,458,310 -51.77% 4 List/Sell Ratio 95.76% 98.91% 96.78% 98.62% 5 Days to Sell 109 63 72.94% 114 70 63.21% 6 Active Listings 551 357 54.34% 14 70 63.21% Area = South Okanagan 1 111s Listed 208 172 20.93% 392 314 24.84% 2 Units Sold 117 198 -40.91% 183 349 -47.56% 3 Sales Volume \$76,289,971 \$136,990,372 -44.31% \$107,472,071 \$243,876,862 -55.93% 4 List/Sell Ratio 95.97% 99.60% 95.84% 95.84% 98.28% 5 Days to Sell 75 63 <t< td=""><td>5 Days to Sell</td><td>72</td><td>70</td><td>2.07%</td><td>72</td><td>70</td><td>2.56%</td></t<>	5 Days to Sell	72	70	2.07%	72	70	2.56%
1 Units Listed 145 150 -3.33% 227 268 -15.30% 2 Units Sold 40 108 -62.96% 92 184 -50.00% 3 Sales Volume \$21,597,003 \$67,567,000 -68.04% \$52,305,766 \$108,458,310 -51.77% 4 List/Sell Ratio 95.76% 98.91% 96.78% 98.62% 50.2305,766 \$108,458,310 -51.77% 5 Days to Sell 109 63 72.94% 114 70 63.21% 6 Active Listings 551 357 54.34% 114 70 63.21% Area = South Okanagan 117 198 -40.91% 183 349 -47.56% 2 Units Sold 117 198 -40.91% 183 349 -47.56% 3 Sales Volume \$76,289,971 \$136,990,372 -44.31% \$107,472,071 \$243,876,862 -55.93% 4 List/Sell Ratio 95.97 99.60% 95.84% 98.28% 98.28% 5 Days to Sell 75 63	6 Active Listings	853	547	55.94%			
1 Units Listed 145 150 -3.33% 227 268 -15.30% 2 Units Sold 40 108 -62.96% 92 184 -50.00% 3 Sales Volume \$21,597,003 \$67,567,000 -68.04% \$52,305,766 \$108,458,310 -51.77% 4 List/Sell Ratio 95.76% 98.91% 96.78% 98.62% 50.21% 5 Days to Sell 109 63 72.94% 114 70 63.21% 6 Active Listings 551 357 54.34% 114 70 63.21% Area = South Okanagan 117 198 -40.91% 183 349 -47.56% 2 Units Sold 117 198 -40.91% 183 349 -47.56% 3 Sales Volume \$76,289,971 \$136,990,372 -44.31% \$107,472,071 \$243,876,862 -55.93% 4 List/Sell Ratio 95.97 99.60% 95.84% 98.28% 98.28% 5 Days to Sell 75 63 19.87% 79 73	Area = Shuswap / Revel						
3 Sales Volume \$21,597,003 \$67,567,000 -68.04% \$52,305,766 \$108,458,310 -51.77% 4 List/Sell Ratio 95.76% 98.91% 96.78% 98.62% -51.77% 5 Days to Sell 109 63 72.94% 114 70 63.21% 6 Active Listings 551 357 54.34%		145	150	-3.33%	227	268	-15.30%
4 List/Sell Ratio 95.76% 98.91% 96.78% 98.62% 5 Days to Sell 109 63 72.94% 114 70 63.21% 6 Active Listings 551 357 54.34% 114 70 63.21% Area = South Okanagan 1 Units Listed 208 172 20.93% 392 314 24.84% 2 Units Sold 117 198 -40.91% 183 349 -47.56% 3 Sales Volume \$76,289,971 \$136,990,372 -44.31% \$107,472,071 \$243,876,862 -55.93% 4 List/Sell Ratio 95.97% 99.60% 95.84% 98.28% 50.28% 5 Days to Sell 75 63 19.87% 79 73 8.22% 6 Active Listings 1,206 693 74.03% 22 31 -29.03% 2 Units Sold 27 39 -30.77% 49 74 -33.78% 3 Sales Volume \$9,261,900 \$8,842,450 4.74% \$14,298,350 \$18,087,950<	2 Units Sold	40	108	-62.96%	92	184	-50.00%
5 Days to Sell 109 63 72.94% 114 70 63.21% 6 Active Listings 551 357 54.34% 114 70 63.21% Area = South Okanagan 1 Units Listed 208 172 20.93% 392 314 24.84% 2 Units Sold 117 198 -40.91% 183 349 -47.56% 3 Sales Volume \$76,289.971 \$136,990.372 -44.31% \$107,472.071 \$243,876,862 -55.93% 4 List/Sell Ratio 95.97% 99.60% 95.84% 95.84% 98.28% 5 Days to Sell 75 63 19.87% 79 73 8.22% 6 Active Listings 1,206 693 74.03% 22 31 -29.03% 4 Units Listed 19 15 26.67% 22 31 -29.03% 2 Units Sold 27 39 -30.77% 49 74 -33.78% 4 List/Sell Ratio 99,261,900 \$8,842,450 4.74% \$14,298,	3 Sales Volume	\$21,597,003	\$67,567,000	-68.04%	\$52,305,766	\$108,458,310	-51.77%
Area = South Okanagan 1 Units Listed 208 172 20.93% 392 314 24.84% 2 Units Sold 117 198 -40.91% 183 349 -47.56% 3 Sales Volume \$76,289,971 \$136,990,372 -44.31% \$107,472,071 \$243,876,862 -55.93% 4 List/Sell Ratio 95.97% 99.60% 95.84% 98.28% 50.93% 50.93% 98.28% 50.93% 8.22% 50.93% 79 73 8.22% 60.00% 70.00% 70 73 8.22% 70.00% 70 73 8.22% 70 70 70 70 8.22% 70 70 70 8.22% 70 70 70 8.22% 70 70 70 70 8.22% 70 70 70 70 70 8.22% 70 70 70 70 70 70 70 70 70 70 70 70 70 70 70 70 70 70 70	4 List/Sell Ratio	95.76%	98.91%		96.78%	98.62%	
Area = South Okanagan 1 Units Listed 208 172 20.93% 392 314 24.84% 2 Units Sold 117 198 -40.91% 183 349 -47.56% 3 Sales Volume \$76,289,971 \$136,990,372 -44.31% \$107,472,071 \$243,876,862 -55.93% 4 List/Sell Ratio 95.97% 99.60% 95.84% 98.28% 55.93% 5 Days to Sell 75 63 19.87% 79 73 8.22% 6 Active Listings 1,206 693 74.03% 79 73 8.22% Area = South Peace Riv 1 Units Listed 19 15 26.67% 22 31 -29.03% 2 Units Sold 27 39 -30.77% 49 74 -33.78% 3 Sales Volume \$9,261,900 \$8,842,450 4.74% \$14,298,350 \$18,087,950 -20.95% 4 List/Sell Ratio 94.99% 95.56% 95.75% 95.58% 5 Days to Sell 150 </td <td>5 Days to Sell</td> <td>109</td> <td>63</td> <td>72.94%</td> <td>114</td> <td>70</td> <td>63.21%</td>	5 Days to Sell	109	63	72.94%	114	70	63.21%
1 Units Listed 208 172 20.93% 392 314 24.84% 2 Units Sold 117 198 -40.91% 183 349 -47.56% 3 Sales Volume \$76,289,971 \$136,990,372 -44.31% \$107,472,071 \$243,876,862 -55.93% 4 List/Sell Ratio 95.97% 99.60% 95.84% 98.28% 98.28% 5 Days to Sell 75 63 19.87% 79 73 8.22% 6 Active Listings 1,206 693 74.03% 79 73 8.22% Area = South Peace Riv 1 Units Listed 19 15 26.67% 22 31 -29.03% 2 Units Sold 27 39 -30.77% 49 74 -33.78% 3 Sales Volume \$9,261,900 \$8,842,450 4.74% \$14,298,350 \$18,087,950 -20.95% 4 List/Sell Ratio 94.99% 95.56% 95.75% 95.58% 127 8.36% 5 Days to Sell 150 111	6 Active Listings	551	357	54.34%			
2 Units Sold 117 198 -40.91% 183 349 -47.56% 3 Sales Volume \$76,289,971 \$136,990,372 -44.31% \$107,472,071 \$243,876,862 -55.93% 4 List/Sell Ratio 95.97% 99.60% 95.84% 98.28% 98.28% 5 Days to Sell 75 63 19.87% 79 73 8.22% 6 Active Listings 1,206 693 74.03% 79 73 8.22% Area = South Peace Riv 1 Units Listed 19 15 26.67% 22 31 -29.03% 2 Units Sold 27 39 -30.77% 49 74 -33.78% 3 Sales Volume \$9,261,900 \$8,842,450 4.74% \$14,298,350 \$18,087,950 -20.95% 4 List/Sell Ratio 94.99% 95.56% 95.75% 95.58% 95.58% 5 Days to Sell 150 111 35.28% 138 127 8.36% 6 Active Listings 383 414 -7.49%<	Area = South Okanagan						
3 Sales Volume \$76,289,971 \$136,990,372 -44.31% \$107,472,071 \$243,876,862 -55.93% 4 List/Sell Ratio 95.97% 99.60% 95.84% 98.28% - 5 Days to Sell 75 63 19.87% 79 73 8.22% 6 Active Listings 1,206 693 74.03% - <td>1 Units Listed</td> <td>208</td> <td>172</td> <td>20.93%</td> <td>392</td> <td>314</td> <td>24.84%</td>	1 Units Listed	208	172	20.93%	392	314	24.84%
4 List/Sell Ratio 95.97% 99.60% 95.84% 98.28% 5 Days to Sell 75 63 19.87% 79 73 8.22% 6 Active Listings 1,206 693 74.03% 79 73 8.22% Area = South Peace Riv 1 Units Listed 19 15 26.67% 22 31 -29.03% 2 Units Sold 27 39 -30.77% 49 74 -33.78% 3 Sales Volume \$9,261,900 \$8,842,450 4.74% \$14,298,350 \$18,087,950 -20.95% 4 List/Sell Ratio 94.99% 95.56% 95.75% 95.58% 5 Days to Sell 150 111 35.28% 138 127 8.36% 6 Active Listings 383 414 -7.49% <	2 Units Sold	117	198	-40.91%	183	349	-47.56%
5 Days to Sell 75 63 19.87% 79 73 8.22% 6 Active Listings 1,206 693 74.03% 79 73 8.22% Area = South Peace Riv 1 Units Listed 19 15 26.67% 22 31 -29.03% 2 Units Sold 27 39 -30.77% 49 74 -33.78% 3 Sales Volume \$9,261,900 \$8,842,450 4.74% \$14,298,350 \$18,087,950 -20.95% 4 List/Sell Ratio 94.99% 95.56% 95.75% 95.58% 5 Days to Sell 150 111 35.28% 138 127 8.36% 6 Active Listings 383 414 -7.49% </td <td>3 Sales Volume</td> <td>\$76,289,971</td> <td>\$136,990,372</td> <td>-44.31%</td> <td>\$107,472,071</td> <td>\$243,876,862</td> <td>-55.93%</td>	3 Sales Volume	\$76,289,971	\$136,990,372	-44.31%	\$107,472,071	\$243,876,862	-55.93%
Active Listings 1,206 693 74.03% Area = South Peace Riv 1 Units Listed 19 15 26.67% 22 31 -29.03% 2 Units Sold 27 39 -30.77% 49 74 -33.78% 3 Sales Volume \$9,261,900 \$8,842,450 4.74% \$14,298,350 \$18,087,950 -20.95% 4 List/Sell Ratio 94.99% 95.56% 95.75% 95.58% 5 Days to Sell 150 111 35.28% 138 127 8.36% 6 Active Listings 383 414 -7.49%	4 List/Sell Ratio	95.97%	99.60%		95.84%	98.28%	
Area = South Peace Riv 1 Units Listed 19 15 26.67% 22 31 -29.03% 2 Units Sold 27 39 -30.77% 49 74 -33.78% 3 Sales Volume \$9,261,900 \$8,842,450 4.74% \$14,298,350 \$18,087,950 -20.95% 4 List/Sell Ratio 94.99% 95.56% 95.75% 95.58% 5 Days to Sell 150 111 35.28% 138 127 8.36% 6 Active Listings 383 414 -7.49%	5 Days to Sell	75	63	19.87%	79	73	8.22%
1 Units Listed 19 15 26.67% 22 31 -29.03% 2 Units Sold 27 39 -30.77% 49 74 -33.78% 3 Sales Volume \$9,261,900 \$8,842,450 4.74% \$14,298,350 \$18,087,950 -20.95% 4 List/Sell Ratio 94.99% 95.56% 95.75% 95.58% 5 Days to Sell 150 111 35.28% 138 127 8.36% 6 Active Listings 383 414 -7.49%	6 Active Listings	1,206	693	74.03%			
2 Units Sold 27 39 -30.77% 49 74 -33.78% 3 Sales Volume \$9,261,900 \$8,842,450 4.74% \$14,298,350 \$18,087,950 -20.95% 4 List/Sell Ratio 94.99% 95.56% 95.75% 95.58% 95.58% 5 Days to Sell 150 111 35.28% 138 127 8.36% 6 Active Listings 383 414 -7.49% <t< td=""><td>Area = South Peace Riv</td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	Area = South Peace Riv						
3 Sales Volume \$9,261,900 \$8,842,450 4.74% \$14,298,350 \$18,087,950 -20.95% 4 List/Sell Ratio 94.99% 95.56% 95.75% 95.58% 95.58% 5 Days to Sell 150 111 35.28% 138 127 8.36% 6 Active Listings 383 414 -7.49% <td>1 Units Listed</td> <td>19</td> <td>15</td> <td>26.67%</td> <td>22</td> <td>31</td> <td>-29.03%</td>	1 Units Listed	19	15	26.67%	22	31	-29.03%
4 List/Sell Ratio 94.99% 95.56% 95.75% 95.58% 5 Days to Sell 150 111 35.28% 138 127 8.36% 6 Active Listings 383 414 -7.49%	2 Units Sold	27	39	-30.77%	49	74	-33.78%
5 Days to Sell 150 111 35.28% 138 127 8.36% 6 Active Listings 383 414 -7.49% -7.446% <td>3 Sales Volume</td> <td>\$9,261,900</td> <td>\$8,842,450</td> <td>4.74%</td> <td>\$14,298,350</td> <td>\$18,087,950</td> <td>-20.95%</td>	3 Sales Volume	\$9,261,900	\$8,842,450	4.74%	\$14,298,350	\$18,087,950	-20.95%
6 Active Listings 383 414 -7.49% Area = Grand Total 1 Units Listed 1,348 1,411 -4.46% 2,539 2,509 1.20% 2 Units Sold 578 1,146 -49.56% 971 2,000 -51.45% 3 Sales Volume \$392,840,786 \$908,559,884 -56.76% \$646,659,235 \$1,539,997,010 -58.01% 4 List/Sell Ratio 96.05% 101.25% 95.88% 100.29% 5 Days to Sell 76 52 47.01% 80 57 40.94%	4 List/Sell Ratio	94.99%	95.56%		95.75%	95.58%	
Area = Grand Total 1 Units Listed 1,348 1,411 -4.46% 2,539 2,509 1.20% 2 Units Sold 578 1,146 -49.56% 971 2,000 -51.45% 3 Sales Volume \$392,840,786 \$908,559,884 -56.76% \$646,659,235 \$1,539,997,010 -58.01% 4 List/Sell Ratio 96.05% 101.25% 95.88% 100.29% 5 Days to Sell 76 52 47.01% 80 57 40.94%	5 Days to Sell	150	111	35.28%	138	127	8.36%
1 Units Listed 1,348 1,411 -4.46% 2,539 2,509 1.20% 2 Units Sold 578 1,146 -49.56% 971 2,000 -51.45% 3 Sales Volume \$392,840,786 \$908,559,884 -56.76% \$646,659,235 \$1,539,997,010 -58.01% 4 List/Sell Ratio 96.05% 101.25% 95.88% 100.29% 5 Days to Sell 76 52 47.01% 80 57 40.94%	6 Active Listings	383	414	-7.49%			
1 Units Listed 1,348 1,411 -4.46% 2,539 2,509 1.20% 2 Units Sold 578 1,146 -49.56% 971 2,000 -51.45% 3 Sales Volume \$392,840,786 \$908,559,884 -56.76% \$646,659,235 \$1,539,997,010 -58.01% 4 List/Sell Ratio 96.05% 101.25% 95.88% 100.29% 5 Days to Sell 76 52 47.01% 80 57 40.94%	Area = Grand Total						
2 Units Sold 578 1,146 -49.56% 971 2,000 -51.45% 3 Sales Volume \$392,840,786 \$908,559,884 -56.76% \$646,659,235 \$1,539,997,010 -58.01% 4 List/Sell Ratio 96.05% 101.25% 95.88% 100.29% 5 Days to Sell 76 52 47.01% 80 57 40.94%		1,348	1,411	-4.46%	2,539	2,509	1.20%
4 List/Sell Ratio 96.05% 101.25% 95.88% 100.29% 5 Days to Sell 76 52 47.01% 80 57 40.94%	2 Units Sold	578	1,146	-49.56%	971	2,000	-51.45%
5 Days to Sell 76 52 47.01% 80 57 40.94%		\$392,840,786	\$908,559,884	-56.76%	\$646,659,235	\$1,539,997,010	-58.01%
<u>,</u>	4 List/Sell Ratio	96.05%	101.25%		95.88%	100.29%	
6 Active Listings 5,239 3,134 67.17%	5 Days to Sell	76	52	47.01%	80	57	40.94%
	6 Active Listings	5,239	3,134	67.17%			

Shuswap / Revelstoke Statistics -- February 2023

Quick Summary Part 1

Residential

Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	40	\$21,597,003	18	\$11,021,003
Last Month	52	\$30,708,763	19	\$13,566,000
This Month Last Year	108	\$67,567,000	42	\$32,085,100
Description	Total Listings Taken	Inventory		
This Month	145	551		
Last Month	82	482		
This Month Last Year	150	357		

Quick Summary Part 2

Condo/Apt		
Sales	5	
New Listings	10	
Current Inventory	23	
Sell/Inv. Ratio	21.74%	
Days to Sell	123	
Average Price	\$421,500	
Median Price	\$415,000	
Condo/Townhouse		
Sales	1	
New Listings	14	
Current Inventory	35	
Sell/Inv. Ratio	2.86%	
Days to Sell	12	
Average Price	\$420,000	
Median Price	\$420,000	
Lots		
Sales	6	
New Listings	36	
Current Inventory	155	
Sell/Inv. Ratio	3.87%	
Days to Sell	77	
Average Price	\$303,750	
Median Price	\$300,000	
Residential		
Sales	18	
New Listings	53	
Current Inventory	150	
Sell/Inv. Ratio	12.00%	
Days to Sell	120	
Average Price	\$612,278	
Median Price	\$572,450	
Ratio of Sales vs Inventory	9.29%	

Shuswap / Revelstoke Statistics -- February 2023

Comparative Activity -- Listing Information

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / R	evelstoke								
Acreage/House	9	10	-10.00%	21	20	5.00	60	29	106.90
Duplex	0	1	-100.00%	3	1	200.00	8	2	300.00
Mobile Home	5	13	-61.54%	9	23	-60.87	17	26	-34.62
Recreational	4	0	0.00%	10	2	400.00	20	16	25.00
Residential	53	54	-1.85%	79	100	-21.00	150	83	80.72
Residential WF	3	3	0.00%	5	3	66.67	13	12	8.33
3/4-Plex	0	0	0.00%	0	0	0.00			
Apartment	10	6	66.67%	17	17	0.00	23	26	-11.54
Townhouse	14	6	133.33%	22	11	100.00	35	7	400.00
RES TOTAL	98	93.00	5.38%	166	177	-6.21%	326	201	62.19
FARMS	0	1	-100.00%	0	1	-100.00	3	6	-50.00
MULTIFAMILY	1	0	0.00%	1	0	0.00	2		
Acreage	4	8	-50.00%	4	13	-69.23	21	22	-4.55
Acreage WF	1	0	0.00%	2	0	0.00	5	3	66.67
Lots	24	31	-22.58%	35	51	-31.37	115	58	98.28
Lots WF	7	9	-22.22%	8	10	-20.00	14	14	0.00
LOTS TOTAL	36	48.00	-25.00%	49	74	-33.78%	155	97	59.79
Business	4	3	33.33%	4	5	-20.00	14	13	7.69
Commercial	4	3	33.33%	5	8	-37.50	31	30	3.33
Land	2	2	0.00%	2	3	-33.33	20	10	100.00
COMM TOTAL	10	8.00	25.00%	11	16	-31.25%	65	53	22.64
GRAND TOTAL	145	150	-3.33%	227	268	-15.30%	551	357	54.34

Comparative Activity -- Sales Information (Month)

		Unit Sales		S	ales Volume		List/Sa	le Ratio
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / R	evelstoke							
Acreage/House	5	10	-50.00%	\$5,290,000	\$12,853,000	-58.84%	95.42%	98.19%
Duplex	1	1	0.00%	\$420,000	\$395,000	6.33%	84.17%	99.00%
Mobile Home	3	9	-66.67%	\$441,000	\$3,363,900	-86.89%	86.66%	93.95%
Recreational	0	2	-100.00%	\$0	\$127,000	-100.00%	0.00%	98.15%
Residential	18	42	-57.14%	\$11,021,003	\$32,085,100	-65.65%	96.78%	100.44%
Residential WF	0	3	-100.00%	\$0	\$5,624,500	-100.00%	0.00%	95.43%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	5	7	-28.57%	\$2,107,500	\$3,323,000	-36.58%	96.73%	100.40%
Townhouse	1	6	-83.33%	\$420,000	\$2,728,500	-84.61%	98.82%	99.66%
RES TOTAL	33	80	-58.75%	\$19,699,503	\$60,500,000	-67.44%	95.89%	99.04%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	1	3	-66.67%	\$140,000	\$910,500	-84.62%	93.96%	94.94%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	5	24	-79.17%	\$1,682,500	\$5,356,500	-68.59%	95.49%	98.95%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	6	27	-77.78%	\$1,822,500	\$6,267,000	-70.92%	95.37%	98.34%
Business	1	0	0.00%	\$75,000	\$0	0.00%	75.76%	0.00%
Commercial	0	1	-100.00%	\$0	\$800,000	-100.00%	0.00%	94.12%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	1	1	0.00%	\$75,000	\$800,000	-90.63%	75.76%	94.12%
GRAND TOTAL	40	108	-62.96%	\$21,597,003	\$67,567,000	-68.04%	95.76%	98.91%

Comparative Activity -- Sales Information (YTD)

		Unit Sales		Sales Volume			List/Sale Ratio		
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	
Zone = Shuswap / R	evelstoke								
Acreage/House	6	15	-60.00%	\$5,970,000	\$16,868,000	-64.61%	95.63%	98.49%	
Duplex	1	1	0.00%	\$420,000	\$395,000	6.33%	84.17%	99.00%	
Mobile Home	7	16	-56.25%	\$1,305,000	\$4,753,400	-72.55%	91.79%	94.70%	
Recreational	1	2	-50.00%	\$158,000	\$127,000	24.41%	98.81%	98.15%	
Residential	37	69	-46.38%	\$24,587,003	\$52,018,500	-52.73%	96.66%	100.29%	
Residential WF	0	3	-100.00%	\$0	\$5,624,500	-100.00%	0.00%	95.43%	
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Apartment	11	15	-26.67%	\$4,869,500	\$7,972,399	-38.92%	95.49%	99.13%	
Townhouse	7	12	-41.67%	\$3,417,900	\$5,861,900	-41.69%	97.98%	100.08%	
RES TOTAL	70	133	-47.37%	\$40,727,403	\$93,620,699	-56.50%	96.17%	99.24%	
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Acreage	2	7	-71.43%	\$390,000	\$2,382,611	-83.63%	93.10%	88.09%	
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Lots	16	39	-58.97%	\$5,386,900	\$8,421,000	-36.03%	94.40%	98.74%	
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
LOTS TOTAL	18	46	-60.87%	\$5,776,900	\$10,803,611	-46.53%	94.31%	96.17%	
Business	2	0	0.00%	\$300,000	\$0	0.00%	92.59%	0.00%	
Commercial	1	3	-66.67%	\$1,463	\$2,159,000	-99.93%	0.00%	96.04%	
Land	1	2	-50.00%	\$5,500,000	\$1,875,000	193.33%	104.76%	87.01%	
COMM TOTAL	4	5	-20.00%	\$5,801,463	\$4,034,000	43.81%	104.05%	91.62%	
GRAND TOTAL	92	184	-50.00%	\$52,305,766	\$108,458,310	-51.77%	96.78%	98.62%	

Shuswap / Revelstoke Statistics -- February 2023

Average/Median price, Days to Sell (Month)

	Δ	verage Price		N	/ledian Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswa	ap / Revelstoke								
Acreage/House	\$1,058,000	\$1,285,300	-17.68%	\$875,000	\$1,112,000	-21.31%	68	90	-24.81%
Duplex	\$420,000	\$395,000	6.33%	\$420,000	\$395,000	6.33%	90	172	-47.67%
Mobile Home	\$147,000	\$373,767	-60.67%	\$142,000	\$251,500	-43.54%	186	63	196.81%
Recreational		\$63,500			\$63,500			51	
Residential	\$612,278	\$763,931	-19.85%	\$572,450	\$740,550	-22.70%	120	38	220.83%
Residential WF		\$1,874,833			\$2,260,000			65	
3/4-Plex									
Apartment	\$421,500	\$474,714	-11.21%	\$415,000	\$383,000	8.36%	123	101	22.70%
Townhouse	\$420,000	\$454,750	-7.64%	\$420,000	\$449,500	-6.56%	12	30	-59.55%
RES TOTAL	\$596,955	\$756,250	-21.06%	\$567,000	\$662,500	-14.42%	115	55	108.95%
FARMS									
MULTIFAMILY									
Acreage	\$140,000	\$303,500	-53.87%	\$140,000	\$317,500	-55.91%	12	117	-89.74%
Acreage WF									
Lots	\$336,500	\$223,188	50.77%	\$360,000	\$142,000	153.52%	90	83	7.84%
Lots WF									
LOTS TOTAL	\$303,750	\$232,111	30.86%	\$300,000	\$152,000	97.37%	77	87	-11.68%
Business	\$75,000			\$75,000			115		
Commercial		\$800,000			\$800,000			64	
Land					•				
COMM TOTAL	\$75,000	\$800,000	-90.63%	\$75,000	\$800,000	-90.63%	115	64	79.69%
GRAND TOTAL	\$539,925	\$625,620	-13.70%	\$520,052	\$552,500	-5.87%	109	63	72.94%

Shuswap / Revelstoke Statistics -- February 2023

Average/Median price, Days to Sell (YTD)

	Α	verage Price		N	Median Price			Days to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswa	ap / Revelstoke								
Acreage/House	\$995,000	\$1,124,533	-11.52%	\$777,500	\$900,000	-13.61%	102	94	8.53%
Duplex	\$420,000	\$395,000	6.33%	\$420,000	\$395,000	6.33%	90	172	-47.67%
Mobile Home	\$186,429	\$297,088	-37.25%	\$217,000	\$215,000	0.93%	106	65	63.93%
Recreational	\$158,000	\$63,500	148.82%	\$158,000	\$63,500	148.82%	7	51	-86.14%
Residential	\$664,514	\$753,891	-11.86%	\$635,000	\$740,000	-14.19%	103	38	169.31%
Residential WF		\$1,874,833			\$2,260,000			65	
3/4-Plex									
Apartment	\$442,682	\$531,493	-16.71%	\$429,000	\$383,000	12.01%	117	82	43.72%
Townhouse	\$488,271	\$488,492	-0.05%	\$460,000	\$464,950	-1.06%	43	32	35.70%
RES TOTAL	\$581,820	\$703,915	-17.35%	\$569,200	\$655,000	-13.10%	98	54	81.87%
FARMS									
MULTIFAMILY									
Acreage	\$195,000	\$340,373	-42.71%	\$195,000	\$277,111	-29.63%	24	86	-72.23%
Acreage WF	, ,	, ,		. ,	. ,				
Lots	\$336,681	\$215,923	55.93%	\$244,950	\$145,000	68.93%	184	97	89.49%
Lots WF	, ,	, ,		. ,	. ,				
LOTS TOTAL	\$320,939	\$234,861	36.65%	\$244,950	\$156,000	57.02%	166	95	74.09%
Business	\$150,000	, ,		\$150,000	. ,		224		
Commercial	\$1,463	\$719,667	-99.80%	\$1,463	\$800,000	-99.82%	55	137	-59.95%
Land	\$5,500,000	\$937,500	486.67%	\$5,500,000	\$937,500	486.67%	109	425	-74.32%
COMM TOTAL	\$1,450,366	\$806,800	79.77%	\$150,000	\$800,000	-81.25%	153	252	-39.33%
GRAND TOTAL	\$568,541	\$589,447	-3.55%	\$489,750	\$534,500	-8.37%	114	70	63.21%