

Shuswap / Revelstoke Monthly Statistics
April 2018

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	1,170	1,003	16.65%	3,645	3,397	7.30%
2 Units Sold	520	617	-15.72%	1,691	1,925	-12.16%
3 Sales Volume	\$303,405,721	\$312,770,833	-2.99%	\$930,154,134	\$966,868,561	-3.80%
4 List/Sell Ratio	97.05%	98.09%		97.44%	97.91%	
5 Days to Sell	56	55	1.56%	65	64	1.52%
6 Active Listings	2,727	2,393	13.96%			
Area = North Okanagan						
1 Units Listed	391	392	-0.26%	1,198	1,220	-1.80%
2 Units Sold	190	222	-14.41%	610	666	-8.41%
3 Sales Volume	\$75,486,093	\$83,699,747	-9.81%	\$260,772,703	\$258,314,479	0.95%
4 List/Sell Ratio	98.06%	97.34%		97.53%	96.71%	
5 Days to Sell	71	97	-26.04%	92	108	-14.87%
6 Active Listings	1,261	1,391	-9.35%			
Area = Shuswap / Revels						
1 Units Listed	298	285	4.56%	764	740	3.24%
2 Units Sold	117	116	0.86%	321	320	0.31%
3 Sales Volume	\$39,388,329	\$41,365,381	-4.78%	\$115,371,006	\$108,730,080	6.11%
4 List/Sell Ratio	97.15%	94.79%		96.24%	95.64%	
5 Days to Sell	96	138	-30.37%	142	134	6.15%
6 Active Listings	964	1,018	-5.30%			
Area = Grand Total						
1 Units Listed	1,859	1,680	10.65%	5,607	5,357	4.67%
2 Units Sold	827	955	-13.40%	2,622	2,911	-9.93%
3 Sales Volume	\$418,280,143	\$437,835,961	-4.47%	\$1,306,297,844	\$1,333,913,119	-2.07%
4 List/Sell Ratio	97.24%	97.62%		97.35%	97.49%	
5 Days to Sell	65	75	-12.90%	80	82	-1.31%
6 Active Listings	4,952	4,802	3.12%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- April 2018

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	117	\$39,388,329	50	\$21,545,900
Last Month	85	\$31,835,259	34	\$15,376,826
This Month Last Year	116	\$41,365,381	42	\$16,511,300

Description	Total Listings Taken	Inventory
This Month	298	964
Last Month	197	825
This Month Last Year	285	1,018

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Shuswap / Revelstoke Statistics -- April 2018

Quick Summary Part 2

Condo/Apt

Sales	6
New Listings	10
Current Inventory	37
Sell/Inv. Ratio	16.22%
Days to Sell	400
Average Price	\$322,400
Median Price	\$304,950

Condo/Townhouse

Sales	14
New Listings	22
Current Inventory	52
Sell/Inv. Ratio	26.92%
Days to Sell	63
Average Price	\$319,057
Median Price	\$303,000

Lots

Sales	13
New Listings	68
Current Inventory	318
Sell/Inv. Ratio	4.09%
Days to Sell	104
Average Price	\$127,531
Median Price	\$140,000

Residential

Sales	50
New Listings	104
Current Inventory	241
Sell/Inv. Ratio	20.75%
Days to Sell	76
Average Price	\$430,918
Median Price	\$420,500
Ratio of Sales vs Inventory	15.51%

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Shuswap / Revelstoke Statistics -- April 2018

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	32	31	3.23%	67	64	4.69	91	90	1.11
Duplex	2	2	0.00%	3	5	-40.00	3	6	-50.00
Mobile Home	18	10	80.00%	46	34	35.29	29	29	0.00
Recreational	12	11	9.09%	18	25	-28.00	41	45	-8.89
Residential	104	108	-3.70%	275	269	2.23	241	254	-5.12
Residential WF	19	16	18.75%	35	43	-18.60	41	46	-10.87
3/4-Plex	0	1	-100.00%	2	1	100.00	3	1	200.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	10	17	-41.18%	35	45	-22.22	37	55	-32.73
Townhouse	22	20	10.00%	54	56	-3.57	52	56	-7.14
RES TOTAL	219	216.00	1.39%	535	542	-1.29%	538	582	-7.56
FARMS	1	1	0.00%	4	4	0.00	9	6	50.00
MULTIFAMILY	0	1	-100.00%	4	3	33.33	6	5	20.00
Acreage	12	13	-7.69%	40	26	53.85	95	74	28.38
Acreage WF	3	1	200.00%	5	5	0.00	9	12	-25.00
Lots	52	43	20.93%	121	115	5.22	205	245	-16.33
Lots WF	1	8	-87.50%	4	11	-63.64	9	15	-40.00
LOTS TOTAL	68	65.00	4.62%	170	157	8.28%	318	346	-8.09
Business	4	2	100.00%	17	6	183.33	28	15	86.67
Commercial	6	0	0.00%	24	18	33.33	37	37	0.00
Land	0	0	0.00%	10	10	0.00	28	27	3.70
COMM TOTAL	10	2.00	400.00%	51	34	50.00%	93	79	17.72
GRAND TOTAL	298	285	4.56%	764	740	3.24%	964	1,018	-5.30

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Shuswap / Revelstoke Statistics -- April 2018

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Revelstoke								
Acreage/House	6	8	-25.00%	\$2,545,571	\$4,173,500	-39.01%	98.03%	97.66%
Duplex	1	0	0.00%	\$565,000	\$0	0.00%	96.58%	0.00%
Mobile Home	18	8	125.00%	\$2,380,950	\$733,500	224.60%	95.25%	95.72%
Recreational	1	4	-75.00%	\$147,000	\$415,000	-64.58%	98.07%	94.40%
Residential	50	42	19.05%	\$21,545,900	\$16,511,300	30.49%	97.88%	98.00%
Residential WF	2	8	-75.00%	\$1,430,000	\$5,056,000	-71.72%	92.92%	93.10%
3/4-Plex	1	0	0.00%	\$849,000	\$0	0.00%	100.00%	0.00%
Apartment	6	9	-33.33%	\$1,934,400	\$2,077,000	-6.87%	97.76%	97.64%
Townhouse	14	7	100.00%	\$4,466,800	\$2,401,000	86.04%	97.08%	98.57%
RES TOTAL	99	86	15.12%	\$35,864,621	\$31,367,300	14.34%	97.42%	97.05%
FARMS	1	0	0.00%	\$420,000	\$0	0.00%	93.35%	0.00%
MULTIFAMILY	1	1	0.00%	\$1,415,000	\$605,000	133.88%	91.29%	86.55%
Acreage	4	3	33.33%	\$494,800	\$2,153,000	-77.02%	97.27%	90.85%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	9	19	-52.63%	\$1,163,100	\$2,427,411	-52.08%	98.14%	95.71%
Lots WF	0	1	-100.00%	\$0	\$300,000	-100.00%	0.00%	92.31%
LOTS TOTAL	13	23	-43.48%	\$1,657,900	\$4,880,411	-66.03%	97.88%	93.30%
Business	1	1	0.00%	\$30,000	\$3,100,000	-99.03%	85.96%	88.70%
Commercial	2	4	-50.00%	\$808	\$362,670	-99.78%	0.00%	91.46%
Land	0	1	-100.00%	\$0	\$1,050,000	-100.00%	0.00%	70.23%
COMM TOTAL	3	6	-50.00%	\$30,808	\$4,512,670	-99.32%	86.28%	83.78%
GRAND TOTAL	117	116	0.86%	\$39,388,329	\$41,365,381	-4.78%	97.15%	94.79%

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Shuswap / Revelstoke Statistics -- April 2018

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / Revelstoke								
Acreage/House	24	22	9.09%	\$13,569,071	\$11,704,001	15.94%	95.62%	97.67%
Duplex	1	1	0.00%	\$565,000	\$482,500	17.10%	96.58%	96.69%
Mobile Home	28	24	16.67%	\$4,407,450	\$2,671,100	65.01%	95.44%	94.65%
Recreational	3	6	-50.00%	\$605,900	\$567,000	6.86%	94.98%	90.14%
Residential	136	137	-0.73%	\$61,105,036	\$53,634,129	13.93%	97.63%	97.58%
Residential WF	5	15	-66.67%	\$5,739,000	\$10,326,000	-44.42%	92.63%	93.80%
3/4-Plex	1	0	0.00%	\$849,000	\$0	0.00%	100.00%	0.00%
Apartment	20	20	0.00%	\$5,616,350	\$4,662,000	20.47%	97.01%	97.67%
Townhouse	23	18	27.78%	\$7,620,800	\$6,014,000	26.72%	97.39%	98.26%
RES TOTAL	241	243	-0.82%	\$100,077,607	\$90,060,730	11.12%	96.90%	97.05%
FARMS	2	0	0.00%	\$1,070,000	\$0	0.00%	85.68%	0.00%
MULTIFAMILY	2	1	100.00%	\$2,140,000	\$605,000	253.72%	91.88%	86.55%
Acreage	11	14	-21.43%	\$1,806,833	\$3,880,000	-53.43%	98.39%	90.30%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	49	43	13.95%	\$5,593,878	\$5,103,061	9.62%	95.31%	93.79%
Lots WF	1	1	0.00%	\$465,000	\$300,000	55.00%	93.02%	92.31%
LOTS TOTAL	61	58	5.17%	\$7,865,711	\$9,283,061	-15.27%	95.86%	92.25%
Business	3	2	50.00%	\$555,000	\$3,188,000	-82.59%	88.96%	88.70%
Commercial	8	13	-38.46%	\$1,102,688	\$3,883,289	-71.60%	98.46%	89.71%
Land	4	2	100.00%	\$2,560,000	\$1,360,000	88.24%	83.31%	73.71%
COMM TOTAL	15	17	-11.76%	\$4,217,688	\$8,431,289	-49.98%	87.56%	86.32%
GRAND TOTAL	321	319	0.63%	\$115,371,006	\$108,380,080	6.45%	96.24%	95.63%

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Shuswap / Revelstoke Statistics -- April 2018

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$424,262	\$521,688	-18.68%	\$415,500	\$462,000	-10.06%	107	121	-11.52%
Duplex	\$565,000			\$565,000			152		
Mobile Home	\$132,275	\$91,688	44.27%	\$112,950	\$81,000	39.44%	59	81	-27.79%
Recreational	\$147,000	\$103,750	41.69%	\$147,000	\$102,500	43.41%	221	173	28.12%
Residential	\$430,918	\$393,126	9.61%	\$420,500	\$392,500	7.13%	76	73	4.38%
Residential WF	\$715,000	\$632,000	13.13%	\$715,000	\$552,000	29.53%	110	78	40.35%
3/4-Plex	\$849,000			\$849,000			21		
Apartment	\$322,400	\$230,778	39.70%	\$304,950	\$190,000	60.50%	400	169	135.77%
Townhouse	\$319,057	\$343,000	-6.98%	\$303,000	\$305,000	-0.66%	63	134	-52.98%
RES TOTAL	\$362,269	\$364,736	-0.68%	\$369,000	\$374,950	-1.59%	95	99	-3.51%
FARMS	\$420,000			\$420,000			139		
MULTIFAMILY	\$1,415,000	\$605,000	133.88%	\$1,415,000	\$605,000	133.88%	46	195	-76.41%
Acreage	\$123,700	\$717,667	-82.76%	\$133,500	\$351,000	-61.97%	171	70	143.13%
Acreage WF									
Lots	\$129,233	\$127,758	1.15%	\$149,000	\$139,000	7.19%	75	154	-51.50%
Lots WF		\$300,000			\$300,000			397	
LOTS TOTAL	\$127,531	\$212,192	-39.90%	\$140,000	\$145,000	-3.45%	104	153	-32.07%
Business	\$30,000	\$3,100,000	-99.03%	\$30,000	\$3,100,000	-99.03%	89	478	-81.38%
Commercial	\$404	\$90,668	-99.55%	\$404	\$63,832	-99.37%	111	719	-84.63%
Land		\$1,050,000			\$1,050,000			483	
COMM TOTAL	\$10,269	\$752,112	-98.63%	\$800	\$170,750	-99.53%	103	640	-83.84%
GRAND TOTAL	\$336,652	\$356,598	-5.59%	\$350,000	\$309,500	13.09%	96	138	-30.37%

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Shuswap / Revelstoke Statistics -- April 2018

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$565,378	\$532,000	6.27%	\$444,500	\$492,500	-9.75%	137	159	-13.53%
Duplex	\$565,000	\$482,500	17.10%	\$565,000	\$482,500	17.10%	152	159	-4.40%
Mobile Home	\$157,409	\$111,296	41.43%	\$135,000	\$84,750	59.29%	88	83	5.97%
Recreational	\$201,967	\$94,500	113.72%	\$219,900	\$76,000	189.34%	210	150	39.84%
Residential	\$449,302	\$391,490	14.77%	\$426,425	\$390,000	9.34%	88	91	-2.99%
Residential WF	\$1,147,800	\$688,400	66.73%	\$800,000	\$630,000	26.98%	77	90	-14.19%
3/4-Plex	\$849,000			\$849,000			21		
Apartment	\$280,818	\$233,100	20.47%	\$248,000	\$213,000	16.43%	216	146	47.86%
Townhouse	\$331,339	\$334,111	-0.83%	\$306,000	\$307,000	-0.33%	89	97	-8.53%
RES TOTAL	\$415,260	\$370,620	12.04%	\$395,000	\$370,000	6.76%	105	103	2.00%
FARMS	\$535,000			\$535,000			160		
MULTIFAMILY	\$1,070,000	\$605,000	76.86%	\$1,070,000	\$605,000	76.86%	183	195	-6.41%
Acreage	\$164,258	\$277,143	-40.73%	\$147,900	\$183,750	-19.51%	205	283	-27.67%
Acreage WF									
Lots	\$114,161	\$118,676	-3.80%	\$124,900	\$127,000	-1.65%	271	161	67.58%
Lots WF	\$465,000	\$300,000	55.00%	\$465,000	\$300,000	55.00%	231	397	-41.81%
LOTS TOTAL	\$128,946	\$160,053	-19.44%	\$133,333	\$143,750	-7.25%	258	195	32.40%
Business	\$185,000	\$1,594,000	-88.39%	\$35,000	\$1,594,000	-97.80%	144	335	-57.05%
Commercial	\$137,836	\$298,715	-53.86%	\$57,190	\$106,500	-46.30%	264	344	-23.21%
Land	\$640,000	\$680,000	-5.88%	\$665,000	\$680,000	-2.21%	350	589	-40.66%
COMM TOTAL	\$281,179	\$495,958	-43.31%	\$262,500	\$210,900	24.47%	263	371	-29.28%
GRAND TOTAL	\$359,411	\$339,749	5.79%	\$339,000	\$317,500	6.77%	142	134	5.98%

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