

Shuswap / Revelstoke Monthly Statistics
March 2018

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	1,096	1,070	2.43%	2,475	2,394	3.38%
2 Units Sold	441	633	-30.33%	1,171	1,308	-10.47%
3 Sales Volume	\$243,009,131	\$308,857,973	-21.32%	\$626,748,413	\$654,097,729	-4.18%
4 List/Sell Ratio	97.97%	98.28%		97.63%	97.82%	
5 Days to Sell	58	61	-4.95%	69	68	1.14%
6 Active Listings	2,458	2,274	8.09%			
Area = North Okanagan						
1 Units Listed	380	368	3.26%	807	828	-2.54%
2 Units Sold	178	225	-20.89%	420	444	-5.41%
3 Sales Volume	\$72,610,360	\$93,903,308	-22.68%	\$185,286,611	\$174,614,731	6.11%
4 List/Sell Ratio	97.81%	96.12%		97.32%	96.41%	
5 Days to Sell	92	108	-15.01%	102	114	-11.01%
6 Active Listings	1,135	1,326	-14.40%			
Area = Shuswap / Revels						
1 Units Listed	197	199	-1.01%	466	455	2.42%
2 Units Sold	85	89	-4.49%	204	204	
3 Sales Volume	\$31,835,259	\$31,268,601	1.81%	\$75,982,677	\$67,364,699	12.79%
4 List/Sell Ratio	96.22%	96.41%		95.77%	96.16%	
5 Days to Sell	158	136	15.92%	169	132	28.14%
6 Active Listings	825	908	-9.14%			
Area = Grand Total						
1 Units Listed	1,673	1,637	2.20%	3,748	3,677	1.93%
2 Units Sold	704	947	-25.66%	1,795	1,956	-8.23%
3 Sales Volume	\$347,454,750	\$434,029,882	-19.95%	\$888,017,701	\$896,077,158	-0.90%
4 List/Sell Ratio	97.78%	97.67%		97.40%	97.42%	
5 Days to Sell	78	79	-0.79%	88	85	3.17%
6 Active Listings	4,418	4,508	-2.00%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- March 2018

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	85	\$31,835,259	34	\$15,376,826
Last Month	61	\$24,563,200	24	\$11,110,400
This Month Last Year	89	\$31,268,601	38	\$14,664,100

Description	Total Listings Taken	Inventory
This Month	197	825
Last Month	157	773
This Month Last Year	199	908

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Shuswap / Revelstoke Statistics -- March 2018

Quick Summary Part 2

Condo/Apt

Sales	6
New Listings	11
Current Inventory	36
Sell/Inv. Ratio	16.67%
Days to Sell	111
Average Price	\$265,717
Median Price	\$226,400

Condo/Townhouse

Sales	5
New Listings	19
Current Inventory	44
Sell/Inv. Ratio	11.36%
Days to Sell	80
Average Price	\$340,200
Median Price	\$330,000

Lots

Sales	16
New Listings	41
Current Inventory	273
Sell/Inv. Ratio	5.86%
Days to Sell	356
Average Price	\$105,527
Median Price	\$121,000

Residential

Sales	34
New Listings	76
Current Inventory	196
Sell/Inv. Ratio	17.35%
Days to Sell	99
Average Price	\$452,260
Median Price	\$421,475
Ratio of Sales vs Inventory	13.77%

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Shuswap / Revelstoke Statistics -- March 2018

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	11	12	-8.33%	35	33	6.06	71	73	-2.74
Duplex	1	1	0.00%	1	3	-66.67	2	4	-50.00
Mobile Home	10	12	-16.67%	29	24	20.83	29	28	3.57
Recreational	4	10	-60.00%	6	14	-57.14	33	43	-23.26
Residential	76	76	0.00%	171	161	6.21	196	206	-4.85
Residential WF	8	12	-33.33%	15	27	-44.44	27	41	-34.15
3/4-Plex	1	0	0.00%	2	0	0.00	4		
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	11	16	-31.25%	25	28	-10.71	36	47	-23.40
Townhouse	19	14	35.71%	32	36	-11.11	44	38	15.79
RES TOTAL	141	153.00	-7.84%	316	326	-3.07%	442	480	-7.92
FARMS	2	1	100.00%	3	3	0.00	9	6	50.00
MULTIFAMILY	0	1	-100.00%	4	2	100.00	7	5	40.00
Acreage	7	8	-12.50%	28	13	115.38	89	68	30.88
Acreage WF	1	4	-75.00%	2	4	-50.00	8	11	-27.27
Lots	32	24	33.33%	69	72	-4.17	167	239	-30.13
Lots WF	1	1	0.00%	3	3	0.00	9	9	0.00
LOTS TOTAL	41	37.00	10.81%	102	92	10.87%	273	327	-16.51
Business	4	2	100.00%	13	4	225.00	25	14	78.57
Commercial	6	5	20.00%	18	18	0.00	41	46	-10.87
Land	3	0	0.00%	10	10	0.00	28	30	-6.67
COMM TOTAL	13	7.00	85.71%	41	32	28.13%	94	90	4.44
GRAND TOTAL	197	199	-1.01%	466	455	2.42%	825	908	-9.14

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Shuswap / Revelstoke Statistics -- March 2018

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Revelstoke								
Acreage/House	7	10	-30.00%	\$5,771,500	\$5,759,901	0.20%	93.44%	98.04%
Duplex	0	1	-100.00%	\$0	\$482,500	-100.00%	0.00%	96.69%
Mobile Home	7	8	-12.50%	\$1,487,000	\$878,100	69.34%	95.80%	93.66%
Recreational	1	1	0.00%	\$239,000	\$82,000	191.46%	95.98%	91.21%
Residential	34	38	-10.53%	\$15,376,826	\$14,664,100	4.86%	97.75%	97.48%
Residential WF	2	2	0.00%	\$2,059,000	\$2,300,000	-10.48%	95.41%	95.83%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	6	3	100.00%	\$1,594,300	\$608,000	162.22%	95.94%	99.06%
Townhouse	5	7	-28.57%	\$1,701,000	\$2,457,000	-30.77%	96.60%	98.01%
RES TOTAL	62	70	-11.43%	\$28,228,626	\$27,231,601	3.66%	96.38%	97.38%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	1	6	-83.33%	\$133,333	\$1,119,500	-88.09%	103.44%	89.35%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	15	9	66.67%	\$1,555,100	\$1,045,900	48.69%	94.53%	88.96%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	16	15	6.67%	\$1,688,433	\$2,165,400	-22.03%	95.18%	89.16%
Business	2	0	0.00%	\$525,000	\$0	0.00%	89.13%	0.00%
Commercial	3	3	0.00%	\$403,200	\$1,561,600	-74.18%	98.28%	92.46%
Land	2	1	100.00%	\$990,000	\$310,000	219.35%	96.68%	88.57%
COMM TOTAL	7	4	75.00%	\$1,918,200	\$1,871,600	2.49%	94.81%	91.79%
GRAND TOTAL	85	89	-4.49%	\$31,835,259	\$31,268,601	1.81%	96.22%	96.41%

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Shuswap / Revelstoke Statistics -- March 2018

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / Revelstoke								
Acreage/House	18	14	28.57%	\$11,023,500	\$7,530,501	46.38%	95.09%	97.67%
Duplex	0	1	-100.00%	\$0	\$482,500	-100.00%	0.00%	96.69%
Mobile Home	10	16	-37.50%	\$2,026,500	\$1,937,600	4.59%	95.68%	94.25%
Recreational	2	2	0.00%	\$458,900	\$152,000	201.91%	94.04%	80.25%
Residential	86	95	-9.47%	\$39,559,136	\$37,122,829	6.56%	97.49%	97.40%
Residential WF	3	7	-57.14%	\$4,309,000	\$5,270,000	-18.24%	92.53%	94.49%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	14	11	27.27%	\$3,681,950	\$2,585,000	42.44%	96.61%	97.69%
Townhouse	9	11	-18.18%	\$3,154,000	\$3,613,000	-12.70%	97.84%	98.06%
RES TOTAL	142	157	-9.55%	\$64,212,986	\$58,693,430	9.40%	96.61%	97.05%
FARMS	1	0	0.00%	\$650,000	\$0	0.00%	81.35%	0.00%
MULTIFAMILY	1	0	0.00%	\$725,000	\$0	0.00%	93.07%	0.00%
Acreage	7	11	-36.36%	\$1,312,033	\$1,727,000	-24.03%	98.82%	89.64%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	40	24	66.67%	\$4,430,778	\$2,675,650	65.60%	94.59%	92.11%
Lots WF	1	0	0.00%	\$465,000	\$0	0.00%	93.02%	0.00%
LOTS TOTAL	48	35	37.14%	\$6,207,811	\$4,402,650	41.00%	95.33%	91.12%
Business	2	1	100.00%	\$525,000	\$88,000	496.59%	89.13%	88.89%
Commercial	6	9	-33.33%	\$1,101,880	\$3,520,619	-68.70%	98.46%	89.54%
Land	4	1	300.00%	\$2,560,000	\$310,000	725.81%	83.31%	88.57%
COMM TOTAL	12	11	9.09%	\$4,186,880	\$3,918,619	6.85%	87.57%	89.45%
GRAND TOTAL	204	203	0.49%	\$75,982,677	\$67,014,699	13.38%	95.77%	96.16%

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Shuswap / Revelstoke Statistics -- March 2018

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$824,500	\$575,990	43.14%	\$895,000	\$536,250	66.90%	149	189	-21.12%
Duplex		\$482,500			\$482,500			159	
Mobile Home	\$212,429	\$109,763	93.53%	\$155,000	\$91,050	70.24%	127	93	36.68%
Recreational	\$239,000	\$82,000	191.46%	\$239,000	\$82,000	191.46%	191	186	2.69%
Residential	\$452,260	\$385,897	17.20%	\$421,475	\$378,700	11.30%	99	96	3.91%
Residential WF	\$1,029,500	\$1,150,000	-10.48%	\$1,029,500	\$1,150,000	-10.48%	79	43	83.72%
3/4-Plex									
Apartment	\$265,717	\$202,667	31.11%	\$226,400	\$210,000	7.81%	111	30	271.11%
Townhouse	\$340,200	\$351,000	-3.08%	\$330,000	\$310,000	6.45%	80	67	19.19%
RES TOTAL	\$455,300	\$389,023	17.04%	\$401,000	\$374,000	7.22%	109	104	4.67%
FARMS									
MULTIFAMILY									
Acreage	\$133,333	\$186,583	-28.54%	\$133,333	\$190,000	-29.82%	76	356	-78.63%
Acreage WF									
Lots	\$103,673	\$116,211	-10.79%	\$110,000	\$140,000	-21.43%	374	183	104.68%
Lots WF									
LOTS TOTAL	\$105,527	\$144,360	-26.90%	\$121,000	\$150,000	-19.33%	356	252	41.15%
Business	\$262,500			\$262,500			171		
Commercial	\$134,400	\$520,533	-74.18%	\$95,000	\$560,000	-83.04%	97	133	-27.25%
Land	\$495,000	\$310,000	59.68%	\$495,000	\$310,000	59.68%	190	695	-72.73%
COMM TOTAL	\$274,029	\$467,900	-41.43%	\$307,000	\$435,000	-29.43%	145	274	-47.19%
GRAND TOTAL	\$374,532	\$351,333	6.60%	\$329,000	\$310,000	6.13%	158	136	15.92%

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Shuswap / Revelstoke Statistics -- March 2018

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$612,417	\$537,893	13.85%	\$470,250	\$502,500	-6.42%	147	180	-18.28%
Duplex		\$482,500			\$482,500			159	
Mobile Home	\$202,650	\$121,100	67.34%	\$166,000	\$94,250	76.13%	141	84	67.84%
Recreational	\$229,450	\$76,000	201.91%	\$229,450	\$76,000	201.91%	205	106	93.84%
Residential	\$459,990	\$390,767	17.71%	\$429,200	\$386,000	11.19%	95	98	-3.76%
Residential WF	\$1,436,333	\$752,857	90.78%	\$1,280,000	\$780,000	64.10%	55	103	-46.45%
3/4-Plex									
Apartment	\$262,996	\$235,000	11.91%	\$238,575	\$216,000	10.45%	138	127	8.20%
Townhouse	\$350,444	\$328,455	6.69%	\$330,000	\$310,000	6.45%	129	74	75.25%
RES TOTAL	\$452,204	\$373,844	20.96%	\$409,250	\$369,600	10.73%	112	105	6.24%
FARMS	\$650,000			\$650,000			180		
MULTIFAMILY	\$725,000			\$725,000			319		
Acreage	\$187,433	\$157,000	19.38%	\$177,500	\$160,000	10.94%	224	341	-34.30%
Acreage WF									
Lots	\$110,769	\$111,485	-0.64%	\$119,950	\$122,500	-2.08%	315	168	87.80%
Lots WF	\$465,000			\$465,000			231		
LOTS TOTAL	\$129,329	\$125,790	2.81%	\$132,667	\$140,000	-5.24%	300	222	34.91%
Business	\$262,500	\$88,000	198.30%	\$262,500	\$88,000	198.30%	171	191	-10.47%
Commercial	\$183,647	\$391,180	-53.05%	\$178,750	\$210,900	-15.24%	315	177	78.19%
Land	\$640,000	\$310,000	106.45%	\$665,000	\$310,000	114.52%	350	695	-49.71%
COMM TOTAL	\$348,907	\$356,238	-2.06%	\$361,900	\$210,900	71.60%	303	225	34.34%
GRAND TOTAL	\$372,464	\$330,122	12.83%	\$330,000	\$320,000	3.13%	169	132	27.81%

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