

**Shuswap / Revelstoke Monthly Statistics
January 2018**

Table of Contents

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	637	564	12.94%	637	564	12.94%
2 Units Sold	363	277	31.05%	363	277	31.05%
3 Sales Volume	\$191,653,204	\$134,163,272	42.85%	\$191,653,204	\$134,163,272	42.85%
4 List/Sell Ratio	97.12%	97.42%		97.12%	97.42%	
5 Days to Sell	85	77	11.06%	85	77	11.06%
6 Active Listings	1,947	1,951	-0.21%			
Area = North Okanagan						
1 Units Listed	210	234	-10.26%	210	234	-10.26%
2 Units Sold	111	85	30.59%	111	85	30.59%
3 Sales Volume	\$54,048,777	\$31,257,480	72.91%	\$54,048,777	\$31,257,480	72.91%
4 List/Sell Ratio	96.60%	95.75%		96.60%	95.75%	
5 Days to Sell	115	131	-12.08%	115	131	-12.08%
6 Active Listings	995	1,232	-19.24%			
Area = Shuswap / Revels						
1 Units Listed	112	95	17.89%	112	95	17.89%
2 Units Sold	59	61	-3.28%	59	61	-3.28%
3 Sales Volume	\$19,829,218	\$20,208,054	-1.87%	\$19,829,218	\$20,208,054	-1.87%
4 List/Sell Ratio	97.38%	95.68%		97.38%	95.68%	
5 Days to Sell	153	135	13.39%	153	135	13.39%
6 Active Listings	717	813	-11.81%			
Area = Grand Total						
1 Units Listed	959	893	7.39%	959	893	7.39%
2 Units Sold	533	423	26.00%	533	423	26.00%
3 Sales Volume	\$265,531,199	\$185,628,806	43.04%	\$265,531,199	\$185,628,806	43.04%
4 List/Sell Ratio	97.03%	96.94%		97.03%	96.94%	
5 Days to Sell	99	96	3.08%	99	96	3.08%
6 Active Listings	3,659	3,996	-8.43%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- January 2018

Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Residential	
			Total Units Sold	Total Sales Volume
This Month	59	\$19,829,218	28	\$13,071,910
Last Month	55	\$19,866,327		
This Month Last Year	61	\$20,208,054	31	\$12,393,686

Description	Total Listings Taken	Inventory
This Month	112	717
Last Month	67	669
This Month Last Year	95	813

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- January 2018

Quick Summary Part 2

Condo/Apt

Sales	4
New Listings	6
Current Inventory	30
Sell/Inv. Ratio	13.33%
Days to Sell	204
Average Price	\$231,100
Median Price	\$227,450

Condo/Townhouse

Sales	1
New Listings	4
Current Inventory	26
Sell/Inv. Ratio	3.85%
Days to Sell	343
Average Price	\$499,000
Median Price	\$499,000

Lots

Sales	16
New Listings	17
Current Inventory	251
Sell/Inv. Ratio	6.37%
Days to Sell	193
Average Price	\$134,414
Median Price	\$136,000

Residential

Sales	28
New Listings	37
Current Inventory	146
Sell/Inv. Ratio	19.18%
Days to Sell	85
Average Price	\$466,854
Median Price	\$432,000

Ratio of Sales vs Inventory	13.69%
-----------------------------	--------

Shuswap / Revelstoke Statistics -- January 2018

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	14	6	133.33%	14	6	133.33	72	66	9.09
Duplex	0	0	0.00%	0	0	0.00	2	2	0.00
Mobile Home	7	5	40.00%	7	5	40.00	21	26	-19.23
Recreational	1	2	-50.00%	1	2	-50.00	33	37	-10.81
Residential	37	35	5.71%	37	35	5.71	146	165	-11.52
Residential WF	1	5	-80.00%	1	5	-80.00	26	24	8.33
3/4-Plex	1	0	0.00%	1	0	0.00	3		
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	6	5	20.00%	6	5	20.00	30	32	-6.25
Townhouse	4	3	33.33%	4	3	33.33	26	33	-21.21
RES TOTAL	71	61.00	16.39%	71	61	16.39%	359	385	-6.75
FARMS	1	1	0.00%	1	1	0.00	9	7	28.57
MULTIFAMILY	3	0	0.00%	3	0	0.00	7	3	133.33
Acreage	1	3	-66.67%	1	3	-66.67	75	81	-7.41
Acreage WF	1	0	0.00%	1	0	0.00	11	8	37.50
Lots	14	19	-26.32%	14	19	-26.32	156	221	-29.41
Lots WF	1	0	0.00%	1	0	0.00	9	13	-30.77
LOTS TOTAL	17	22.00	-22.73%	17	22	-22.73%	251	323	-22.29
Business	6	1	500.00%	6	1	500.00	23	17	35.29
Commercial	9	4	125.00%	9	4	125.00	41	41	0.00
Land	5	6	-16.67%	5	6	-16.67	27	34	-20.59
COMM TOTAL	20	11.00	81.82%	20	11	81.82%	91	92	-1.09
GRAND TOTAL	112	95	17.89%	112	95	17.89%	717	810	-11.48

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- January 2018

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Revelstoke								
Acreage/House	4	3	33.33%	\$1,434,500	\$1,544,600	-7.13%	94.44%	96.85%
Duplex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Mobile Home	2	4	-50.00%	\$494,500	\$461,500	7.15%	97.75%	93.63%
Recreational	2	0	0.00%	\$464,900	\$0	0.00%	93.35%	0.00%
Residential	28	31	-9.68%	\$13,071,910	\$12,393,686	5.47%	97.46%	96.90%
Residential WF	0	3	-100.00%	\$0	\$2,020,000	-100.00%	0.00%	92.34%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	4	4	0.00%	\$924,400	\$1,140,500	-18.95%	98.67%	97.65%
Townhouse	1	1	0.00%	\$499,000	\$222,000	124.77%	100.00%	96.56%
RES TOTAL	41	46	-10.87%	\$16,889,210	\$17,782,286	-5.02%	97.23%	96.31%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	2	3	-33.33%	\$555,700	\$325,000	70.98%	107.92%	88.70%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	14	7	100.00%	\$1,594,928	\$1,088,750	46.49%	95.09%	93.55%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	16	10	60.00%	\$2,150,628	\$1,413,750	52.12%	98.10%	92.39%
Business	0	1	-100.00%	\$0	\$88,000	-100.00%	0.00%	88.89%
Commercial	1	4	-75.00%	\$19,380	\$924,019	-97.90%	0.00%	89.88%
Land	1	0	0.00%	\$770,000	\$0	0.00%	96.37%	0.00%
COMM TOTAL	2	5	-60.00%	\$789,380	\$1,012,019	-22.00%	98.69%	89.80%
GRAND TOTAL	59	61	-3.28%	\$19,829,218	\$20,208,054	-1.87%	97.38%	95.68%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- January 2018

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / Revelstoke								
Acreage/House	4	3	33.33%	\$1,434,500	\$1,544,600	-7.13%	94.44%	96.85%
Duplex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Mobile Home	2	4	-50.00%	\$494,500	\$461,500	7.15%	97.75%	93.63%
Recreational	2	0	0.00%	\$464,900	\$0	0.00%	93.35%	0.00%
Residential	28	31	-9.68%	\$13,071,910	\$12,393,686	5.47%	97.46%	96.90%
Residential WF	0	3	-100.00%	\$0	\$2,020,000	-100.00%	0.00%	92.34%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	4	4	0.00%	\$924,400	\$1,140,500	-18.95%	98.67%	97.65%
Townhouse	1	1	0.00%	\$499,000	\$222,000	124.77%	100.00%	96.56%
RES TOTAL	41	46	-10.87%	\$16,889,210	\$17,782,286	-5.02%	97.23%	96.31%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	2	3	-33.33%	\$555,700	\$325,000	70.98%	107.92%	88.70%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	14	7	100.00%	\$1,594,928	\$1,088,750	46.49%	95.09%	93.55%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	16	10	60.00%	\$2,150,628	\$1,413,750	52.12%	98.10%	92.39%
Business	0	1	-100.00%	\$0	\$88,000	-100.00%	0.00%	88.89%
Commercial	1	4	-75.00%	\$19,380	\$924,019	-97.90%	0.00%	89.88%
Land	1	0	0.00%	\$770,000	\$0	0.00%	96.37%	0.00%
COMM TOTAL	2	5	-60.00%	\$789,380	\$1,012,019	-22.00%	98.69%	89.80%
GRAND TOTAL	59	61	-3.28%	\$19,829,218	\$20,208,054	-1.87%	97.38%	95.68%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- January 2018

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$358,625	\$514,867	-30.35%	\$333,750	\$500,000	-33.25%	161	161	-0.16%
Duplex									
Mobile Home	\$247,250	\$115,375	114.30%	\$247,250	\$94,250	162.33%	228	95	141.27%
Recreational	\$232,450			\$232,450			187		
Residential	\$466,854	\$399,796	16.77%	\$432,000	\$393,000	9.92%	85	96	-11.86%
Residential WF		\$673,333			\$780,000			174	
3/4-Plex									
Apartment	\$231,100	\$285,125	-18.95%	\$227,450	\$284,500	-20.05%	204	187	9.12%
Townhouse	\$499,000	\$222,000	124.77%	\$499,000	\$222,000	124.77%	343	108	217.59%
RES TOTAL	\$411,932	\$386,571	6.56%	\$387,500	\$362,300	6.96%	122	113	7.61%
FARMS									
MULTIFAMILY									
Acreage	\$277,850	\$108,333	156.48%	\$277,850	\$155,000	79.26%	137	387	-64.63%
Acreage WF									
Lots	\$113,923	\$155,536	-26.75%	\$124,950	\$150,000	-16.70%	201	127	58.63%
Lots WF									
LOTS TOTAL	\$134,414	\$141,375	-4.92%	\$136,000	\$152,500	-10.82%	193	205	-5.85%
Business		\$88,000			\$88,000			191	
Commercial	\$19,380	\$231,005	-91.61%	\$19,380	\$109,050	-82.23%	89	191	-53.40%
Land	\$770,000			\$770,000			836		
COMM TOTAL	\$394,690	\$202,404	95.00%	\$394,690	\$88,000	348.51%	463	191	142.15%
GRAND TOTAL	\$336,088	\$331,280	1.45%	\$300,000	\$325,000	-7.69%	153	135	13.39%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- January 2018

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$358,625	\$514,867	-30.35%	\$333,750	\$500,000	-33.25%	161	161	-0.16%
Duplex									
Mobile Home	\$247,250	\$115,375	114.30%	\$247,250	\$94,250	162.33%	228	95	141.27%
Recreational	\$232,450			\$232,450			187		
Residential	\$466,854	\$399,796	16.77%	\$432,000	\$393,000	9.92%	85	96	-11.86%
Residential WF		\$673,333			\$780,000			174	
3/4-Plex									
Apartment	\$231,100	\$285,125	-18.95%	\$227,450	\$284,500	-20.05%	204	187	9.12%
Townhouse	\$499,000	\$222,000	124.77%	\$499,000	\$222,000	124.77%	343	108	217.59%
RES TOTAL	\$411,932	\$386,571	6.56%	\$387,500	\$362,300	6.96%	122	113	7.61%
FARMS									
MULTIFAMILY									
Acreage	\$277,850	\$108,333	156.48%	\$277,850	\$155,000	79.26%	137	387	-64.63%
Acreage WF									
Lots	\$113,923	\$155,536	-26.75%	\$124,950	\$150,000	-16.70%	201	127	58.63%
Lots WF									
LOTS TOTAL	\$134,414	\$141,375	-4.92%	\$136,000	\$152,500	-10.82%	193	205	-5.85%
Business		\$88,000			\$88,000			191	
Commercial	\$19,380	\$231,005	-91.61%	\$19,380	\$109,050	-82.23%	89	191	-53.40%
Land	\$770,000			\$770,000			836		
COMM TOTAL	\$394,690	\$202,404	95.00%	\$394,690	\$88,000	348.51%	463	191	142.15%
GRAND TOTAL	\$336,088	\$331,280	1.45%	\$300,000	\$325,000	-7.69%	153	135	13.39%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe