

**Central Okanagan Monthly Statistics
January 2018**

Table of Contents

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	637	564	12.94%	637	564	12.94%
2 Units Sold	363	277	31.05%	363	277	31.05%
3 Sales Volume	\$191,653,204	\$134,163,272	42.85%	\$191,653,204	\$134,163,272	42.85%
4 List/Sell Ratio	97.12%	97.42%		97.12%	97.42%	
5 Days to Sell	85	77	11.06%	85	77	11.06%
6 Active Listings	1,947	1,951	-0.21%			
Area = North Okanagan						
1 Units Listed	210	234	-10.26%	210	234	-10.26%
2 Units Sold	111	85	30.59%	111	85	30.59%
3 Sales Volume	\$54,048,777	\$31,257,480	72.91%	\$54,048,777	\$31,257,480	72.91%
4 List/Sell Ratio	96.60%	95.75%		96.60%	95.75%	
5 Days to Sell	115	131	-12.08%	115	131	-12.08%
6 Active Listings	995	1,232	-19.24%			
Area = Shuswap / Revels						
1 Units Listed	112	95	17.89%	112	95	17.89%
2 Units Sold	59	61	-3.28%	59	61	-3.28%
3 Sales Volume	\$19,829,218	\$20,208,054	-1.87%	\$19,829,218	\$20,208,054	-1.87%
4 List/Sell Ratio	97.38%	95.68%		97.38%	95.68%	
5 Days to Sell	153	135	13.39%	153	135	13.39%
6 Active Listings	717	813	-11.81%			
Area = Grand Total						
1 Units Listed	959	893	7.39%	959	893	7.39%
2 Units Sold	533	423	26.00%	533	423	26.00%
3 Sales Volume	\$265,531,199	\$185,628,806	43.04%	\$265,531,199	\$185,628,806	43.04%
4 List/Sell Ratio	97.03%	96.94%		97.03%	96.94%	
5 Days to Sell	99	96	3.08%	99	96	3.08%
6 Active Listings	3,659	3,996	-8.43%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Central Okanagan Statistics -- January 2018

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	363	\$191,653,204	143	\$100,007,337
Last Month	363	\$201,110,143		
This Month Last Year	277	\$134,163,272	103	\$62,386,780

Description	Total Listings Taken	Inventory
This Month	637	1,947
Last Month	390	1,891
This Month Last Year	564	1,951

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Central Okanagan Statistics -- January 2018

Quick Summary Part 2

Condo/Apt

Sales	110
New Listings	147
Current Inventory	284
Sell/Inv. Ratio	38.73%
Days to Sell	65
Average Price	\$322,183
Median Price	\$316,250

Condo/Townhouse

Sales	37
New Listings	75
Current Inventory	157
Sell/Inv. Ratio	23.57%
Days to Sell	69
Average Price	\$446,054
Median Price	\$444,000

Lots

Sales	24
New Listings	50
Current Inventory	305
Sell/Inv. Ratio	7.87%
Days to Sell	134
Average Price	\$322,238
Median Price	\$284,999

Residential

Sales	143
New Listings	250
Current Inventory	609
Sell/Inv. Ratio	23.48%
Days to Sell	75
Average Price	\$699,352
Median Price	\$651,000
Ratio of Sales vs Inventory	24.34%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Central Okanagan Statistics -- January 2018

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central Okanagan									
Acreage/House	15	14	7.14%	15	14	7.14	99	132	-25.00
Duplex	14	7	100.00%	14	7	100.00	28	23	21.74
Mobile Home	20	20	0.00%	20	20	0.00	51	68	-25.00
Recreational	2	3	-33.33%	2	3	-33.33	5	4	25.00
Residential	250	198	26.26%	250	198	26.26	609	517	17.79
Residential WF	6	13	-53.85%	6	13	-53.85	58	46	26.09
3/4-Plex	0	3	-100.00%	0	3	-100.00	3	4	-25.00
Timeshare	0	0	0.00%	0	0	0.00	1	2	-50.00
Apartment	147	110	33.64%	147	110	33.64	284	244	16.39
Townhouse	75	63	19.05%	75	63	19.05	157	178	-11.80
RES TOTAL	529	431.00	22.74%	529	431	22.74%	1,295	1,218	6.32
FARMS	4	3	33.33%	4	3	33.33	23	41	-43.90
MULTIFAMILY	2	1	100.00%	2	1	100.00	6	5	20.00
Acreage	6	7	-14.29%	6	7	-14.29	43	65	-33.85
Acreage WF	0	1	-100.00%	0	1	-100.00	8	18	-55.56
Lots	41	54	-24.07%	41	54	-24.07	240	237	1.27
Lots WF	3	1	200.00%	3	1	200.00	14	13	7.69
LOTS TOTAL	50	63.00	-20.63%	50	63	-20.63%	305	333	-8.41
Business	18	11	63.64%	18	11	63.64	53	43	23.26
Commercial	30	45	-33.33%	30	45	-33.33	216	250	-13.60
Land	3	10	-70.00%	3	10	-70.00	48	58	-17.24
COMM TOTAL	51	66.00	-22.73%	51	66	-22.73%	317	351	-9.69
GRAND TOTAL	636	564	12.77%	636	564	12.77%	1,946	1,948	-0.10

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Central Okanagan Statistics -- January 2018

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Central Okanagan								
Acreage/House	7	3	133.33%	\$8,574,400	\$7,760,000	10.49%	95.20%	92.50%
Duplex	7	5	40.00%	\$3,205,388	\$1,909,000	67.91%	99.59%	96.13%
Mobile Home	12	13	-7.69%	\$2,211,800	\$1,728,200	27.98%	97.05%	96.05%
Recreational	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Residential	143	103	38.83%	\$100,007,337	\$62,386,780	60.30%	97.94%	98.04%
Residential WF	2	0	0.00%	\$7,832,300	\$0	0.00%	86.56%	0.00%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	110	77	42.86%	\$35,440,138	\$22,734,900	55.88%	97.81%	98.16%
Townhouse	37	37	0.00%	\$16,504,001	\$15,315,350	7.76%	98.29%	98.85%
RES TOTAL	318	238	33.61%	\$173,775,364	\$111,834,230	55.39%	97.25%	97.70%
FARMS	0	3	-100.00%	\$0	\$4,743,000	-100.00%	0.00%	92.31%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	1	3	-66.67%	\$438,000	\$2,021,500	-78.33%	97.55%	103.72%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	23	16	43.75%	\$7,295,720	\$4,981,800	46.45%	96.96%	95.17%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	24	19	26.32%	\$7,733,720	\$7,003,300	10.43%	96.99%	97.49%
Business	1	0	0.00%	\$380,000	\$0	0.00%	98.70%	0.00%
Commercial	17	14	21.43%	\$4,424,120	\$7,939,640	-44.28%	93.18%	93.91%
Land	3	3	0.00%	\$5,340,000	\$2,643,102	102.04%	96.39%	106.84%
COMM TOTAL	21	17	23.53%	\$10,144,120	\$10,582,742	-4.14%	95.04%	96.83%
GRAND TOTAL	363	277	31.05%	\$191,653,204	\$134,163,272	42.85%	97.12%	97.42%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Central Okanagan Statistics -- January 2018

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Central Okanagan								
Acreage/House	7	3	133.33%	\$8,574,400	\$7,760,000	10.49%	95.20%	92.50%
Duplex	7	5	40.00%	\$3,205,388	\$1,909,000	67.91%	99.59%	96.13%
Mobile Home	12	13	-7.69%	\$2,211,800	\$1,728,200	27.98%	97.05%	96.05%
Recreational	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Residential	143	103	38.83%	\$100,007,337	\$62,386,780	60.30%	97.94%	98.04%
Residential WF	2	0	0.00%	\$7,832,300	\$0	0.00%	86.56%	0.00%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	110	77	42.86%	\$35,440,138	\$22,734,900	55.88%	97.81%	98.16%
Townhouse	37	37	0.00%	\$16,504,001	\$15,315,350	7.76%	98.29%	98.85%
RES TOTAL	318	238	33.61%	\$173,775,364	\$111,834,230	55.39%	97.25%	97.70%
FARMS	0	3	-100.00%	\$0	\$4,743,000	-100.00%	0.00%	92.31%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	1	3	-66.67%	\$438,000	\$2,021,500	-78.33%	97.55%	103.72%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	23	16	43.75%	\$7,295,720	\$4,981,800	46.45%	96.96%	95.17%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	24	19	26.32%	\$7,733,720	\$7,003,300	10.43%	96.99%	97.49%
Business	1	0	0.00%	\$380,000	\$0	0.00%	98.70%	0.00%
Commercial	17	14	21.43%	\$4,424,120	\$7,939,640	-44.28%	93.18%	93.91%
Land	3	3	0.00%	\$5,340,000	\$2,643,102	102.04%	96.39%	106.84%
COMM TOTAL	21	17	23.53%	\$10,144,120	\$10,582,742	-4.14%	95.04%	96.83%
GRAND TOTAL	363	277	31.05%	\$191,653,204	\$134,163,272	42.85%	97.12%	97.42%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Central Okanagan Statistics -- January 2018

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central Okanagan									
Acreage/House	\$1,224,914	\$2,586,667	-52.65%	\$970,000	\$1,200,000	-19.17%	236	227	4.09%
Duplex	\$457,913	\$381,800	19.94%	\$405,000	\$378,000	7.14%	58	58	0.39%
Mobile Home	\$184,317	\$132,938	38.65%	\$188,650	\$113,400	66.36%	48	71	-31.48%
Recreational									
Residential	\$699,352	\$605,697	15.46%	\$651,000	\$550,000	18.36%	75	65	14.16%
Residential WF	\$3,916,150			\$3,916,150			165		
3/4-Plex									
Timeshare									
Apartment	\$322,183	\$295,258	9.12%	\$316,250	\$275,000	15.00%	65	59	10.10%
Townhouse	\$446,054	\$413,928	7.76%	\$444,000	\$385,000	15.32%	69	59	18.09%
RES TOTAL	\$546,463	\$469,892	16.30%	\$487,500	\$418,000	16.63%	73	64	13.97%
FARMS		\$1,581,000			\$1,475,000			114	
MULTIFAMILY									
Acreage	\$438,000	\$673,833	-35.00%	\$438,000	\$682,500	-35.82%	75	209	-64.17%
Acreage WF									
Lots	\$317,205	\$311,363	1.88%	\$284,999	\$295,900	-3.68%	136	125	9.21%
Lots WF									
LOTS TOTAL	\$322,238	\$368,595	-12.58%	\$284,999	\$335,000	-14.93%	134	138	-3.19%
Business	\$380,000			\$380,000			198		
Commercial	\$260,242	\$567,117	-54.11%	\$22	\$23	-4.35%	219	185	18.66%
Land	\$1,780,000	\$881,034	102.04%	\$1,695,000	\$905,000	87.29%	170	136	25.00%
COMM TOTAL	\$483,053	\$622,514	-22.40%	\$37	\$24	54.17%	211	176	19.89%
GRAND TOTAL	\$527,970	\$484,344	9.01%	\$460,000	\$405,000	13.58%	85	77	11.06%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Central Okanagan Statistics -- January 2018

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Central Okanagan									
Acreage/House	\$1,224,914	\$2,586,667	-52.65%	\$970,000	\$1,200,000	-19.17%	236	227	4.09%
Duplex	\$457,913	\$381,800	19.94%	\$405,000	\$378,000	7.14%	58	58	0.39%
Mobile Home	\$184,317	\$132,938	38.65%	\$188,650	\$113,400	66.36%	48	71	-31.48%
Recreational									
Residential	\$699,352	\$605,697	15.46%	\$651,000	\$550,000	18.36%	75	65	14.16%
Residential WF	\$3,916,150			\$3,916,150			165		
3/4-Plex									
Timeshare									
Apartment	\$322,183	\$295,258	9.12%	\$316,250	\$275,000	15.00%	65	59	10.10%
Townhouse	\$446,054	\$413,928	7.76%	\$444,000	\$385,000	15.32%	69	59	18.09%
RES TOTAL	\$546,463	\$469,892	16.30%	\$487,500	\$418,000	16.63%	73	64	13.97%
FARMS		\$1,581,000			\$1,475,000			114	
MULTIFAMILY									
Acreage	\$438,000	\$673,833	-35.00%	\$438,000	\$682,500	-35.82%	75	209	-64.17%
Acreage WF									
Lots	\$317,205	\$311,363	1.88%	\$284,999	\$295,900	-3.68%	136	125	9.21%
Lots WF									
LOTS TOTAL	\$322,238	\$368,595	-12.58%	\$284,999	\$335,000	-14.93%	134	138	-3.19%
Business	\$380,000			\$380,000			198		
Commercial	\$260,242	\$567,117	-54.11%	\$22	\$23	-4.35%	219	185	18.66%
Land	\$1,780,000	\$881,034	102.04%	\$1,695,000	\$905,000	87.29%	170	136	25.00%
COMM TOTAL	\$483,053	\$622,514	-22.40%	\$37	\$24	54.17%	211	176	19.89%
GRAND TOTAL	\$527,970	\$484,344	9.01%	\$460,000	\$405,000	13.58%	85	77	11.06%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe