

**Shuswap / Revelstoke Monthly Statistics  
September 2017**

# Table of Contents

---

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

## Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
<b>Area = Central Okanagan</b>						
1 Units Listed	877	869	0.92%	8,681	8,717	-0.41%
2 Units Sold	507	642	-21.03%	5,188	6,029	-13.95%
3 Sales Volume	\$281,256,063	\$318,370,213	-11.66%	\$2,747,667,000	\$2,948,999,514	-6.83%
4 List/Sell Ratio	96.65%	97.15%		97.71%	97.49%	
5 Days to Sell	61	70	-12.38%	59	68	-12.92%
6 Active Listings	2,654	2,487	6.71%			
<b>Area = North Okanagan</b>						
1 Units Listed	290	276	5.07%	3,168	3,310	-4.29%
2 Units Sold	214	209	2.39%	2,018	2,066	-2.32%
3 Sales Volume	\$86,839,983	\$88,912,835	-2.33%	\$835,894,849	\$830,035,253	0.71%
4 List/Sell Ratio	97.67%	94.80%		97.19%	96.53%	
5 Days to Sell	85	120	-29.73%	94	109	-13.41%
6 Active Listings	1,403	1,619	-13.34%			
<b>Area = Shuswap / Revels</b>						
1 Units Listed	193	165	16.97%	1,995	2,063	-3.30%
2 Units Sold	142	144	-1.39%	1,129	1,125	0.36%
3 Sales Volume	\$46,108,799	\$49,065,750	-6.03%	\$390,255,496	\$369,164,899	5.71%
4 List/Sell Ratio	95.68%	96.19%		96.37%	95.79%	
5 Days to Sell	130	135	-3.19%	112	136	-17.48%
6 Active Listings	1,034	1,209	-14.47%			
<b>Area = Grand Total</b>						
1 Units Listed	1,360	1,310	3.82%	13,844	14,090	-1.75%
2 Units Sold	863	995	-13.27%	8,335	9,220	-9.60%
3 Sales Volume	\$414,204,845	\$456,348,798	-9.24%	\$3,973,817,345	\$4,148,199,665	-4.20%
4 List/Sell Ratio	96.75%	96.58%		97.47%	97.14%	
5 Days to Sell	78	90	-12.77%	75	85	-12.37%
6 Active Listings	5,091	5,315	-4.21%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- September 2017

## Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Residential	
			Total Units Sold	Total Sales Volume
<b>This Month</b>	142	\$46,108,799	53	\$19,564,050
<b>Last Month</b>	161	\$57,846,088	72	\$31,258,701
<b>This Month Last Year</b>	144	\$49,065,750	59	\$24,773,250

  

Description	Total Listings Taken	Inventory
<b>This Month</b>	193	1,034
<b>Last Month</b>	212	1,092
<b>This Month Last Year</b>	165	1,209

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- September 2017

## Quick Summary Part 2

---

### Condo/Apt

Sales	6
New Listings	5
Current Inventory	41
Sell/Inv. Ratio	14.63%
Days to Sell	180
Average Price	\$300,150
Median Price	\$287,450

---

### Condo/Townhouse

Sales	11
New Listings	12
Current Inventory	43
Sell/Inv. Ratio	25.58%
Days to Sell	133
Average Price	\$319,227
Median Price	\$289,000

---

### Lots

Sales	34
New Listings	43
Current Inventory	345
Sell/Inv. Ratio	9.86%
Days to Sell	242
Average Price	\$159,404
Median Price	\$128,450

---

### Residential

Sales	53
New Listings	82
Current Inventory	235
Sell/Inv. Ratio	22.55%
Days to Sell	62
Average Price	\$369,133
Median Price	\$365,000

---

Ratio of Sales vs Inventory	19.01%
-----------------------------	--------

Shuswap / Revelstoke Statistics -- September 2017

## Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	17	20	-15.00%	187	224	-16.52	113	112	0.89
Duplex	2	1	100.00%	13	12	8.33	4	7	-42.86
Mobile Home	7	19	-63.16%	102	120	-15.00	29	41	-29.27
Recreational	6	8	-25.00%	86	77	11.69	60	61	-1.64
Residential	82	65	26.15%	745	732	1.78	235	266	-11.65
Residential WF	6	5	20.00%	104	99	5.05	55	55	0.00
3/4-Plex	0	0	0.00%	2	4	-50.00	2	4	-50.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	5	6	-16.67%	88	78	12.82	41	60	-31.67
Townhouse	12	8	50.00%	125	126	-0.79	43	53	-18.87
RES TOTAL	137	132.00	3.79%	1,452	1,472	-1.36%	582	659	-11.68
FARMS	1	0	0.00%	12	14	-14.29	8	9	-11.11
MULTIFAMILY	0	2	-100.00%	7	4	75.00	8	4	100.00
Acreage	7	3	133.33%	88	106	-16.98	84	102	-17.65
Acreage WF	3	1	200.00%	11	10	10.00	14	11	27.27
Lots	33	13	153.85%	297	301	-1.33	228	287	-20.56
Lots WF	0	5	-100.00%	25	34	-26.47	19	18	5.56
LOTS TOTAL	43	22.00	95.45%	421	451	-6.65%	345	418	-17.46
Business	2	2	0.00%	24	33	-27.27	22	28	-21.43
Commercial	6	5	20.00%	48	50	-4.00	37	54	-31.48
Land	4	2	100.00%	31	39	-20.51	32	37	-13.51
COMM TOTAL	12	9.00	33.33%	103	122	-15.57%	91	119	-23.53
<b>GRAND TOTAL</b>	<b>193</b>	<b>165</b>	<b>16.97%</b>	<b>1,995</b>	<b>2,063</b>	<b>-3.30%</b>	<b>1,034</b>	<b>1,209</b>	<b>-14.47</b>

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- September 2017

## Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	10	16	-37.50%	\$5,235,300	\$8,557,000	-38.82%	96.74%	95.15%
Duplex	2	1	100.00%	\$634,500	\$304,000	108.72%	92.76%	98.06%
Mobile Home	14	13	7.69%	\$1,807,900	\$1,364,500	32.50%	97.20%	94.44%
Recreational	0	2	-100.00%	\$0	\$552,000	-100.00%	0.00%	96.02%
Residential	53	59	-10.17%	\$19,564,050	\$24,773,250	-21.03%	97.23%	97.56%
Residential WF	7	7	0.00%	\$5,440,000	\$4,982,000	9.19%	95.66%	93.96%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	6	3	100.00%	\$1,800,899	\$1,025,000	75.70%	96.74%	95.09%
Townhouse	11	10	10.00%	\$3,511,500	\$3,354,500	4.68%	96.90%	96.87%
RES TOTAL	103	111	-7.21%	\$37,994,149	\$44,912,250	-15.40%	96.80%	96.47%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	4	5	-20.00%	\$1,782,500	\$1,153,600	54.52%	92.03%	84.89%
Acreage WF	3	1	200.00%	\$618,000	\$360,000	71.67%	91.30%	92.54%
Lots	26	24	8.33%	\$2,744,250	\$2,327,100	17.93%	91.37%	94.01%
Lots WF	1	0	0.00%	\$275,000	\$0	0.00%	91.97%	0.00%
LOTS TOTAL	34	30	13.33%	\$5,419,750	\$3,840,700	41.11%	91.61%	90.94%
Business	1	0	0.00%	\$59,900	\$0	0.00%	100.00%	0.00%
Commercial	4	3	33.33%	\$2,635,000	\$312,800	742.39%	88.87%	136.11%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	5	3	66.67%	\$2,694,900	\$312,800	761.54%	89.09%	136.11%
<b>GRAND TOTAL</b>	<b>142</b>	<b>144</b>	<b>-1.39%</b>	<b>\$46,108,799</b>	<b>\$49,065,750</b>	<b>-6.03%</b>	<b>95.68%</b>	<b>96.19%</b>

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- September 2017

## Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	88	128	-31.25%	\$47,629,675	\$69,520,462	-31.49%	96.32%	95.28%
Duplex	9	4	125.00%	\$3,442,500	\$1,346,500	155.66%	95.12%	97.08%
Mobile Home	76	99	-23.23%	\$9,427,250	\$9,386,617	0.43%	95.61%	94.34%
Recreational	24	26	-7.69%	\$2,688,900	\$4,414,205	-39.09%	93.17%	95.05%
Residential	510	509	0.20%	\$209,996,687	\$188,884,747	11.18%	97.72%	97.31%
Residential WF	41	42	-2.38%	\$30,291,500	\$29,846,900	1.49%	95.34%	93.83%
3/4-Plex	0	1	-100.00%	\$0	\$432,500	-100.00%	0.00%	97.85%
Apartment	53	28	89.29%	\$13,755,183	\$7,361,800	86.85%	96.93%	91.17%
Townhouse	80	74	8.11%	\$25,169,000	\$20,719,000	21.48%	97.45%	97.26%
RES TOTAL	881	911	-3.29%	\$342,400,695	\$331,912,731	3.16%	97.14%	96.30%
FARMS	1	0	0.00%	\$900,000	\$0	0.00%	95.24%	0.00%
MULTIFAMILY	1	2	-50.00%	\$605,000	\$1,554,000	-61.07%	86.55%	94.87%
Acreage	40	42	-4.76%	\$10,649,200	\$8,300,400	28.30%	90.60%	87.82%
Acreage WF	4	8	-50.00%	\$798,000	\$2,431,810	-67.18%	91.11%	92.66%
Lots	163	129	26.36%	\$17,074,005	\$14,004,465	21.92%	93.43%	92.52%
Lots WF	6	6	0.00%	\$2,488,500	\$3,028,820	-17.84%	96.32%	95.23%
LOTS TOTAL	213	185	15.14%	\$31,009,705	\$27,765,495	11.68%	92.60%	91.35%
Business	5	3	66.67%	\$3,958,650	\$410,000	865.52%	89.73%	84.03%
Commercial	21	18	16.67%	\$7,302,947	\$6,160,673	18.54%	91.08%	93.10%
Land	6	6	0.00%	\$3,728,500	\$1,362,000	173.75%	81.91%	86.65%
COMM TOTAL	32	27	18.52%	\$14,990,097	\$7,932,673	88.97%	88.27%	91.42%
<b>GRAND TOTAL</b>	<b>1,128</b>	<b>1,125</b>	<b>0.27%</b>	<b>\$389,905,496</b>	<b>\$369,164,899</b>	<b>5.62%</b>	<b>96.37%</b>	<b>95.79%</b>

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- September 2017

## Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$523,530	\$534,813	-2.11%	\$440,500	\$540,000	-18.43%	94	156	-39.85%
Duplex	\$317,250	\$304,000	4.36%	\$317,250	\$304,000	4.36%	160	32	398.44%
Mobile Home	\$129,136	\$104,962	23.03%	\$94,950	\$88,000	7.90%	36	102	-64.62%
Recreational		\$276,000			\$276,000			183	
Residential	\$369,133	\$419,886	-12.09%	\$365,000	\$397,000	-8.06%	62	96	-35.37%
Residential WF	\$777,143	\$711,714	9.19%	\$795,000	\$580,000	37.07%	129	123	5.24%
3/4-Plex									
Apartment	\$300,150	\$341,667	-12.15%	\$287,450	\$285,000	0.86%	180	227	-20.59%
Townhouse	\$319,227	\$335,450	-4.84%	\$289,000	\$251,000	15.14%	133	114	16.47%
RES TOTAL	\$368,875	\$404,615	-8.83%	\$350,000	\$380,000	-7.89%	82	113	-27.11%
<b>FARMS</b>									
<b>MULTIFAMILY</b>									
Acreage	\$445,625	\$230,720	93.15%	\$481,250	\$200,000	140.63%	88	87	0.34%
Acreage WF	\$206,000	\$360,000	-42.78%	\$151,000	\$360,000	-58.06%	393	28	1,302.38%
Lots	\$105,548	\$96,963	8.85%	\$92,600	\$94,250	-1.75%	253	245	3.33%
Lots WF	\$275,000			\$275,000			127		
LOTS TOTAL	\$159,404	\$128,023	24.51%	\$128,450	\$98,550	30.34%	242	211	14.60%
Business	\$59,900			\$59,900			301		
Commercial	\$658,750	\$104,267	531.79%	\$607,500	\$118,000	414.83%	373	168	121.58%
Land									
COMM TOTAL	\$538,980	\$104,267	416.92%	\$400,000	\$118,000	238.98%	359	168	113.03%
<b>GRAND TOTAL</b>	<b>\$324,710</b>	<b>\$340,734</b>	<b>-4.70%</b>	<b>\$285,250</b>	<b>\$332,000</b>	<b>-14.08%</b>	<b>130</b>	<b>135</b>	<b>-3.19%</b>

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- September 2017

## Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$541,246	\$543,129	-0.35%	\$510,000	\$480,000	6.25%	117	143	-18.08%
Duplex	\$382,500	\$336,625	13.63%	\$372,500	\$328,250	13.48%	174	61	184.44%
Mobile Home	\$124,043	\$94,814	30.83%	\$101,200	\$78,500	28.92%	71	140	-49.02%
Recreational	\$112,038	\$169,777	-34.01%	\$95,250	\$112,750	-15.52%	146	158	-7.64%
Residential	\$411,758	\$371,090	10.96%	\$400,250	\$360,000	11.18%	71	90	-21.01%
Residential WF	\$738,817	\$710,640	3.96%	\$690,000	\$658,450	4.79%	96	122	-20.99%
3/4-Plex		\$432,500			\$432,500			53	
Apartment	\$259,532	\$262,921	-1.29%	\$246,749	\$233,950	5.47%	125	191	-34.59%
Townhouse	\$314,613	\$279,986	12.37%	\$285,000	\$244,000	16.80%	102	102	-0.48%
RES TOTAL	\$388,650	\$364,339	6.67%	\$374,900	\$339,000	10.59%	86	110	-21.97%
FARMS	\$900,000			\$900,000			48		
MULTIFAMILY	\$605,000	\$777,000	-22.14%	\$605,000	\$777,000	-22.14%	195	597	-67.31%
Acreage	\$266,230	\$197,629	34.71%	\$188,000	\$200,000	-6.00%	222	243	-8.74%
Acreage WF	\$199,500	\$303,976	-34.37%	\$165,500	\$350,000	-52.71%	300	339	-11.37%
Lots	\$104,748	\$108,562	-3.51%	\$102,000	\$94,000	8.51%	173	251	-30.95%
Lots WF	\$414,750	\$504,803	-17.84%	\$332,500	\$501,250	-33.67%	387	102	281.61%
LOTS TOTAL	\$145,585	\$150,084	-3.00%	\$135,000	\$105,000	28.57%	191	248	-23.09%
Business	\$791,730	\$136,667	479.31%	\$111,750	\$160,000	-30.16%	227	342	-33.44%
Commercial	\$347,759	\$342,260	1.61%	\$210,900	\$243,750	-13.48%	313	185	69.39%
Land	\$621,417	\$227,000	173.75%	\$540,250	\$221,000	144.46%	379	187	102.68%
COMM TOTAL	\$468,441	\$293,803	59.44%	\$263,500	\$210,000	25.48%	312	202	53.90%
<b>GRAND TOTAL</b>	<b>\$345,661</b>	<b>\$328,147</b>	<b>5.34%</b>	<b>\$334,000</b>	<b>\$313,000</b>	<b>6.71%</b>	<b>112</b>	<b>136</b>	<b>-17.45%</b>

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe