

**Central Okanagan Monthly Statistics  
September 2017**

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## Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
<b>Area = Central Okanagan</b>						
1 Units Listed	877	869	0.92%	8,681	8,717	-0.41%
2 Units Sold	507	642	-21.03%	5,188	6,029	-13.95%
3 Sales Volume	\$281,256,063	\$318,370,213	-11.66%	\$2,747,667,000	\$2,948,999,514	-6.83%
4 List/Sell Ratio	96.65%	97.15%		97.71%	97.49%	
5 Days to Sell	61	70	-12.38%	59	68	-12.92%
6 Active Listings	2,654	2,487	6.71%			
<b>Area = North Okanagan</b>						
1 Units Listed	290	276	5.07%	3,168	3,310	-4.29%
2 Units Sold	214	209	2.39%	2,018	2,066	-2.32%
3 Sales Volume	\$86,839,983	\$88,912,835	-2.33%	\$835,894,849	\$830,035,253	0.71%
4 List/Sell Ratio	97.67%	94.80%		97.19%	96.53%	
5 Days to Sell	85	120	-29.73%	94	109	-13.41%
6 Active Listings	1,403	1,619	-13.34%			
<b>Area = Shuswap / Revels</b>						
1 Units Listed	193	165	16.97%	1,995	2,063	-3.30%
2 Units Sold	142	144	-1.39%	1,129	1,125	0.36%
3 Sales Volume	\$46,108,799	\$49,065,750	-6.03%	\$390,255,496	\$369,164,899	5.71%
4 List/Sell Ratio	95.68%	96.19%		96.37%	95.79%	
5 Days to Sell	130	135	-3.19%	112	136	-17.48%
6 Active Listings	1,034	1,209	-14.47%			
<b>Area = Grand Total</b>						
1 Units Listed	1,360	1,310	3.82%	13,844	14,090	-1.75%
2 Units Sold	863	995	-13.27%	8,335	9,220	-9.60%
3 Sales Volume	\$414,204,845	\$456,348,798	-9.24%	\$3,973,817,345	\$4,148,199,665	-4.20%
4 List/Sell Ratio	96.75%	96.58%		97.47%	97.14%	
5 Days to Sell	78	90	-12.77%	75	85	-12.37%
6 Active Listings	5,091	5,315	-4.21%			

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Central Okanagan Statistics -- September 2017

**Quick Summary Part 1**

			<b>Residential</b>	
<b>Description</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>
<b>This Month</b>	507	\$281,256,063	193	\$137,141,502
<b>Last Month</b>	591	\$307,864,426	231	\$157,729,939
<b>This Month Last Year</b>	642	\$318,370,213	276	\$171,965,356

  

<b>Description</b>	<b>Total Listings Taken</b>	<b>Inventory</b>
<b>This Month</b>	877	2,654
<b>Last Month</b>	955	2,712
<b>This Month Last Year</b>	869	2,487

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Central Okanagan Statistics -- September 2017

## Quick Summary Part 2

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### Condo/Apt

Sales	127
New Listings	160
Current Inventory	354
Sell/Inv. Ratio	35.88%
Days to Sell	58
Average Price	\$323,493
Median Price	\$300,000

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### Condo/Townhouse

Sales	76
New Listings	104
Current Inventory	242
Sell/Inv. Ratio	31.40%
Days to Sell	49
Average Price	\$468,617
Median Price	\$455,000

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### Lots

Sales	41
New Listings	82
Current Inventory	350
Sell/Inv. Ratio	11.71%
Days to Sell	114
Average Price	\$438,800
Median Price	\$252,500

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### Residential

Sales	193
New Listings	386
Current Inventory	961
Sell/Inv. Ratio	20.08%
Days to Sell	49
Average Price	\$710,578
Median Price	\$625,000
Ratio of Sales vs Inventory	27.82%

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Central Okanagan Statistics -- September 2017

## Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Central Okanagan</b>									
Acreage/House	30	35	-14.29%	304	313	-2.88	179	188	-4.79
Duplex	21	20	5.00%	156	203	-23.15	30	34	-11.76
Mobile Home	29	31	-6.45%	270	344	-21.51	68	79	-13.92
Recreational	2	1	100.00%	20	23	-13.04	10	13	-23.08
Residential	386	375	2.93%	3,686	3,771	-2.25	961	740	29.86
Residential WF	22	7	214.29%	113	116	-2.59	72	50	44.00
3/4-Plex	1	1	0.00%	25	17	47.06	7	8	-12.50
Timeshare	0	0	0.00%	1	3	-66.67	1	2	-50.00
Apartment	160	165	-3.03%	1,770	1,664	6.37	354	337	5.04
Townhouse	104	119	-12.61%	1,104	1,057	4.45	242	237	2.11
RES TOTAL	755	754.00	0.13%	7,449	7,511	-0.83%	1,924	1,688	13.98
FARMS	5	6	-16.67%	63	77	-18.18	35	57	-38.60
MULTIFAMILY	0	3	-100.00%	14	15	-6.67	5	7	-28.57
Acreage	6	11	-45.45%	85	108	-21.30	51	71	-28.17
Acreage WF	3	0	0.00%	14	12	16.67	14	14	0.00
Lots	72	39	84.62%	566	466	21.46	270	251	7.57
Lots WF	1	0	0.00%	18	27	-33.33	15	18	-16.67
LOTS TOTAL	82	50.00	64.00%	683	613	11.42%	350	354	-1.13
Business	8	7	14.29%	86	77	11.69	65	51	27.45
Commercial	22	40	-45.00%	291	320	-9.06	205	251	-18.33
Land	5	9	-44.44%	94	98	-4.08	69	79	-12.66
COMM TOTAL	35	56.00	-37.50%	471	495	-4.85%	339	381	-11.02
<b>GRAND TOTAL</b>	<b>877</b>	<b>869</b>	<b>0.92%</b>	<b>8,680</b>	<b>8,711</b>	<b>-0.36%</b>	<b>2,653</b>	<b>2,487</b>	<b>6.67</b>

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Central Okanagan Statistics -- September 2017

## Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
<b>Zone = Central Okanagan</b>								
Acreage/House	10	17	-41.18%	\$15,170,000	\$27,732,000	-45.30%	89.81%	91.92%
Duplex	14	11	27.27%	\$7,397,200	\$3,970,200	86.32%	97.05%	97.58%
Mobile Home	22	31	-29.03%	\$2,712,500	\$4,398,900	-38.34%	96.33%	94.91%
Recreational	1	3	-66.67%	\$110,000	\$620,900	-82.28%	95.74%	92.88%
Residential	193	276	-30.07%	\$137,141,502	\$171,965,356	-20.25%	97.29%	98.09%
Residential WF	3	6	-50.00%	\$9,950,000	\$10,910,000	-8.80%	91.84%	95.19%
3/4-Plex	2	0	0.00%	\$2,000,000	\$0	0.00%	93.08%	0.00%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	127	159	-20.13%	\$41,083,550	\$45,114,938	-8.94%	98.16%	98.06%
Townhouse	76	81	-6.17%	\$35,614,913	\$35,634,205	-0.05%	98.61%	98.25%
RES TOTAL	448	584	-23.29%	\$251,179,665	\$300,346,499	-16.37%	96.84%	97.33%
FARMS	3	0	0.00%	\$3,715,000	\$0	0.00%	93.39%	0.00%
MULTIFAMILY	1	0	0.00%	\$1,178,000	\$0	0.00%	98.58%	0.00%
Acreage	4	5	-20.00%	\$6,735,000	\$2,492,500	170.21%	92.27%	92.42%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	37	40	-7.50%	\$11,255,782	\$10,874,940	3.50%	95.99%	92.60%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	41	45	-8.89%	\$17,990,782	\$13,367,440	34.59%	94.57%	92.56%
Business	0	1	-100.00%	\$0	\$42,000	-100.00%	0.00%	86.07%
Commercial	12	10	20.00%	\$3,517,617	\$2,911,774	20.81%	98.49%	104.71%
Land	2	1	100.00%	\$3,675,000	\$1,200,000	206.25%	94.84%	90.98%
COMM TOTAL	14	12	16.67%	\$7,192,617	\$4,153,774	73.16%	96.59%	100.13%
<b>GRAND TOTAL</b>	<b>507</b>	<b>641</b>	<b>-20.90%</b>	<b>\$281,256,063</b>	<b>\$317,867,713</b>	<b>-11.52%</b>	<b>96.65%</b>	<b>97.15%</b>

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Central Okanagan Statistics -- September 2017

## Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
<b>Zone = Central Okanagan</b>								
Acreage/House	98	135	-27.41%	\$125,334,258	\$153,668,685	-18.44%	94.32%	93.68%
Duplex	110	151	-27.15%	\$51,677,690	\$63,583,455	-18.72%	98.72%	98.22%
Mobile Home	201	264	-23.86%	\$27,827,749	\$31,474,606	-11.59%	96.47%	95.34%
Recreational	9	6	50.00%	\$1,024,800	\$1,056,900	-3.04%	95.63%	93.66%
Residential	2,107	2,698	-21.91%	\$1,432,688,288	\$1,604,176,680	-10.69%	98.30%	98.25%
Residential WF	28	68	-58.82%	\$55,329,750	\$124,086,501	-55.41%	93.96%	94.56%
3/4-Plex	15	5	200.00%	\$10,567,688	\$2,023,000	422.38%	96.03%	96.13%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	1,303	1,306	-0.23%	\$434,765,030	\$382,871,326	13.55%	98.19%	97.75%
Townhouse	779	869	-10.36%	\$356,139,871	\$354,448,424	0.48%	98.96%	98.65%
RES TOTAL	4,650	5,502	-15.49%	\$2,495,355,125	\$2,717,389,576	-8.17%	98.04%	97.75%
FARMS	17	10	70.00%	\$22,830,000	\$16,682,500	36.85%	94.27%	96.31%
MULTIFAMILY	6	5	20.00%	\$7,483,000	\$7,935,000	-5.70%	96.57%	93.64%
Acreage	38	41	-7.32%	\$26,481,900	\$20,476,900	29.33%	93.34%	93.25%
Acreage WF	8	2	300.00%	\$4,148,500	\$1,249,000	232.15%	94.05%	96.09%
Lots	315	298	5.70%	\$92,155,273	\$73,897,249	24.71%	97.44%	95.83%
Lots WF	4	7	-42.86%	\$3,377,000	\$7,304,000	-53.77%	94.63%	89.52%
LOTS TOTAL	365	348	4.89%	\$126,162,673	\$102,927,149	22.57%	96.36%	94.84%
Business	11	15	-26.67%	\$5,414,695	\$11,611,800	-53.37%	89.67%	106.82%
Commercial	114	122	-6.56%	\$38,976,905	\$51,268,188	-23.97%	92.98%	93.85%
Land	25	21	19.05%	\$51,444,602	\$39,049,300	31.74%	91.91%	90.65%
COMM TOTAL	150	158	-5.06%	\$95,836,202	\$101,929,288	-5.98%	92.22%	93.88%
<b>GRAND TOTAL</b>	<b>5,188</b>	<b>6,023</b>	<b>-13.86%</b>	<b>\$2,747,667,000</b>	<b>\$2,946,863,514</b>	<b>-6.76%</b>	<b>97.71%</b>	<b>97.49%</b>

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Central Okanagan Statistics -- September 2017

## Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Central Okanagan</b>									
Acreage/House	\$1,517,000	\$1,631,294	-7.01%	\$1,347,500	\$1,175,000	14.68%	65	101	-35.56%
Duplex	\$528,371	\$360,927	46.39%	\$460,500	\$300,000	53.50%	44	44	-0.22%
Mobile Home	\$123,295	\$141,900	-13.11%	\$120,000	\$110,000	9.09%	73	89	-17.65%
Recreational	\$110,000	\$206,967	-46.85%	\$110,000	\$229,900	-52.15%	152	55	176.36%
Residential	\$710,578	\$623,063	14.05%	\$625,000	\$574,700	8.75%	49	42	16.22%
Residential WF	\$3,316,667	\$1,818,333	82.40%	\$2,050,000	\$1,857,500	10.36%	62	124	-49.87%
3/4-Plex	\$1,000,000			\$1,000,000			64		
Timeshare									
Apartment	\$323,493	\$283,742	14.01%	\$300,000	\$258,200	16.19%	58	51	13.96%
Townhouse	\$468,617	\$439,928	6.52%	\$455,000	\$395,000	15.19%	49	55	-12.30%
RES TOTAL	\$560,669	\$514,292	9.02%	\$489,000	\$437,500	11.77%	53	51	3.38%
FARMS	\$1,238,333			\$1,405,000			138		
MULTIFAMILY	\$1,178,000			\$1,178,000			66		
Acreage	\$1,683,750	\$498,500	237.76%	\$1,300,000	\$257,500	404.85%	178	164	8.56%
Acreage WF									
Lots	\$304,210	\$271,874	11.89%	\$230,000	\$263,650	-12.76%	107	276	-61.12%
Lots WF									
LOTS TOTAL	\$438,800	\$297,054	47.72%	\$252,500	\$260,000	-2.88%	114	264	-56.67%
Business		\$42,000			\$42,000			219	
Commercial	\$293,135	\$291,177	0.67%	\$214,998	\$24	903,250.84%	164	243	-32.60%
Land	\$1,837,500	\$1,200,000	53.13%	\$1,837,500	\$1,200,000	53.13%	70	342	-79.53%
COMM TOTAL	\$513,758	\$346,148	48.42%	\$442,500	\$26	735,194.12%	150	249	-39.67%
<b>GRAND TOTAL</b>	<b>\$554,746</b>	<b>\$495,893</b>	<b>11.87%</b>	<b>\$475,000</b>	<b>\$418,000</b>	<b>13.64%</b>	<b>61</b>	<b>70</b>	<b>-12.43%</b>

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Central Okanagan Statistics -- September 2017

## Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
<b>Zone = Central Okanagan</b>									
Acreage/House	\$1,278,921	\$1,138,287	12.35%	\$1,077,500	\$850,000	26.76%	100	141	-29.47%
Duplex	\$469,797	\$421,082	11.57%	\$425,250	\$380,000	11.91%	45	46	-1.76%
Mobile Home	\$138,447	\$119,222	16.12%	\$129,900	\$109,400	18.74%	68	74	-7.34%
Recreational	\$113,867	\$176,150	-35.36%	\$100,000	\$170,500	-41.35%	42	55	-22.36%
Residential	\$679,966	\$594,580	14.36%	\$625,000	\$547,750	14.10%	47	50	-6.29%
Residential WF	\$1,976,063	\$1,824,801	8.29%	\$2,005,000	\$1,639,500	22.29%	103	94	10.47%
3/4-Plex	\$704,513	\$404,600	74.13%	\$599,000	\$417,000	43.65%	43	41	6.73%
Timeshare									
Apartment	\$333,665	\$293,163	13.82%	\$305,000	\$260,000	17.31%	46	57	-19.81%
Townhouse	\$457,176	\$407,881	12.09%	\$437,500	\$384,900	13.67%	46	62	-25.82%
RES TOTAL	\$536,636	\$493,891	8.65%	\$480,000	\$437,000	9.84%	49	57	-15.08%
FARMS	\$1,342,941	\$1,668,250	-19.50%	\$1,428,000	\$1,220,000	17.05%	154	133	15.97%
MULTIFAMILY	\$1,247,167	\$1,587,000	-21.41%	\$1,064,000	\$1,130,000	-5.84%	89	211	-57.98%
Acreage	\$696,892	\$499,437	39.54%	\$487,000	\$400,000	21.75%	175	189	-7.48%
Acreage WF	\$518,563	\$624,500	-16.96%	\$250,000	\$624,500	-59.97%	233	105	122.97%
Lots	\$292,556	\$247,977	17.98%	\$252,500	\$220,000	14.77%	114	174	-34.62%
Lots WF	\$844,250	\$1,043,429	-19.09%	\$575,000	\$810,000	-29.01%	352	107	229.85%
LOTS TOTAL	\$345,651	\$295,768	16.87%	\$270,000	\$228,000	18.42%	126	174	-27.98%
Business	\$492,245	\$774,120	-36.41%	\$120,000	\$70,000	71.43%	167	143	16.84%
Commercial	\$341,903	\$420,231	-18.64%	\$23	\$20	17.95%	203	198	2.35%
Land	\$2,057,784	\$1,859,490	10.66%	\$1,175,000	\$1,200,000	-2.08%	246	189	30.35%
COMM TOTAL	\$638,908	\$645,122	-0.96%	\$128,400	\$39,500	225.06%	207	192	8.21%
<b>GRAND TOTAL</b>	<b>\$529,620</b>	<b>\$489,268</b>	<b>8.25%</b>	<b>\$462,000</b>	<b>\$425,000</b>	<b>8.71%</b>	<b>59</b>	<b>68</b>	<b>-12.95%</b>

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