

**Shuswap / Revelstoke Monthly Statistics  
February 2017**

# Table of Contents

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Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

## Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
<b>Area = Central Okanagan</b>						
1 Units Listed	760	861	-11.73%	1,324	1,512	-12.43%
2 Units Sold	399	447	-10.74%	676	682	-0.88%
3 Sales Volume	\$211,681,484	\$198,112,755	6.85%	\$345,844,756	\$296,248,728	16.74%
4 List/Sell Ratio	97.43%	97.10%		97.42%	96.73%	
5 Days to Sell	73	81	-9.63%	75	86	-13.05%
6 Active Listings	2,114	2,748	-23.07%			
<b>Area = North Okanagan</b>						
1 Units Listed	226	310	-27.10%	460	553	-16.82%
2 Units Sold	135	141	-4.26%	220	249	-11.65%
3 Sales Volume	\$51,093,943	\$46,745,679	9.30%	\$82,351,423	\$85,272,804	-3.43%
4 List/Sell Ratio	97.37%	97.00%		96.75%	96.56%	
5 Days to Sell	114	125	-8.83%	121	129	-6.65%
6 Active Listings	1,260	1,656	-23.91%			
<b>Area = Shuswap / Revels</b>						
1 Units Listed	161	201	-19.90%	256	330	-22.42%
2 Units Sold	54	56	-3.57%	115	83	38.55%
3 Sales Volume	\$15,888,043	\$14,638,626	8.54%	\$36,096,098	\$22,647,526	59.38%
4 List/Sell Ratio	96.28%	94.80%		95.94%	95.17%	
5 Days to Sell	120	168	-28.27%	128	162	-20.86%
6 Active Listings	877	1,117	-21.49%			
<b>Area = Grand Total</b>						
1 Units Listed	1,147	1,372	-16.40%	2,040	2,395	-14.82%
2 Units Sold	588	644	-8.70%	1,011	1,014	-0.30%
3 Sales Volume	\$278,663,470	\$259,497,061	7.39%	\$464,292,276	\$404,169,058	14.88%
4 List/Sell Ratio	97.35%	96.95%		97.19%	96.60%	
5 Days to Sell	87	98	-11.50%	91	103	-11.68%
6 Active Listings	4,251	5,521	-23.00%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- February 2017

**Quick Summary Part 1**

			<b>Residential</b>	
<b>Description</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>
<b>This Month</b>	54	\$15,888,043	26	\$10,065,043
<b>Last Month</b>	61	\$20,208,054	31	\$12,393,686
<b>This Month Last Year</b>	56	\$14,638,626	27	\$9,491,625

  

<b>Description</b>	<b>Total Listings Taken</b>	<b>Inventory</b>
<b>This Month</b>	161	877
<b>Last Month</b>	95	813
<b>This Month Last Year</b>	201	1,117

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Shuswap / Revelstoke Statistics -- February 2017

## Quick Summary Part 2

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### Condo/Apt

Sales	4
New Listings	7
Current Inventory	36
Sell/Inv. Ratio	11.11%
Days to Sell	141
Average Price	\$209,125
Median Price	\$197,500

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### Condo/Townhouse

Sales	3
New Listings	19
Current Inventory	44
Sell/Inv. Ratio	6.82%
Days to Sell	77
Average Price	\$311,333
Median Price	\$335,000

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### Lots

Sales	10
New Listings	33
Current Inventory	331
Sell/Inv. Ratio	3.02%
Days to Sell	195
Average Price	\$82,350
Median Price	\$87,500

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### Residential

Sales	26
New Listings	50
Current Inventory	182
Sell/Inv. Ratio	14.29%
Days to Sell	106
Average Price	\$387,117
Median Price	\$385,219
Ratio of Sales vs Inventory	12.76%

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Shuswap / Revelstoke Statistics -- February 2017

## Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	15	21	-28.57%	21	33	-36.36	77	109	-29.36
Duplex	2	0	0.00%	2	0	0.00	4	3	33.33
Mobile Home	7	10	-30.00%	12	21	-42.86	27	52	-48.08
Recreational	2	6	-66.67%	4	7	-42.86	36	36	0.00
Residential	50	69	-27.54%	85	111	-23.42	182	242	-24.79
Residential WF	10	4	150.00%	15	8	87.50	33	31	6.45
3/4-Plex	0	0	0.00%	0	0	0.00		2	
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	7	4	75.00%	12	8	50.00	36	39	-7.69
Townhouse	19	15	26.67%	22	27	-18.52	44	62	-29.03
RES TOTAL	112	129.00	-13.18%	173	215	-19.53%	439	576	-23.78
FARMS	1	0	0.00%	2	4	-50.00	8	8	0.00
MULTIFAMILY	1	0	0.00%	1	1	0.00	4	4	0.00
Acreage	2	9	-77.78%	5	15	-66.67	75	89	-15.73
Acreage WF	0	0	0.00%	0	1	-100.00	8	15	-46.67
Lots	29	35	-17.14%	48	46	4.35	234	273	-14.29
Lots WF	2	11	-81.82%	2	13	-84.62	14	23	-39.13
LOTS TOTAL	33	55.00	-40.00%	55	75	-26.67%	331	400	-17.25
Business	1	3	-66.67%	2	9	-77.78	15	27	-44.44
Commercial	9	7	28.57%	13	16	-18.75	44	66	-33.33
Land	4	7	-42.86%	10	10	0.00	36	36	0.00
COMM TOTAL	14	17.00	-17.65%	25	35	-28.57%	95	129	-26.36
<b>GRAND TOTAL</b>	<b>161</b>	<b>201</b>	<b>-19.90%</b>	<b>256</b>	<b>330</b>	<b>-22.42%</b>	<b>877</b>	<b>1,117</b>	<b>-21.49</b>

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Shuswap / Revelstoke Statistics -- February 2017

## Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	1	3	-66.67%	\$226,000	\$1,630,362	-86.14%	94.21%	93.22%
Duplex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Mobile Home	4	6	-33.33%	\$598,000	\$569,399	5.02%	95.63%	97.55%
Recreational	1	2	-50.00%	\$70,000	\$150,000	-53.33%	70.35%	94.34%
Residential	26	27	-3.70%	\$10,065,043	\$9,491,625	6.04%	97.89%	96.04%
Residential WF	2	0	0.00%	\$950,000	\$0	0.00%	95.97%	0.00%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	4	0	0.00%	\$836,500	\$0	0.00%	96.78%	0.00%
Townhouse	3	4	-25.00%	\$934,000	\$986,000	-5.27%	98.54%	95.23%
RES TOTAL	41	42	-2.38%	\$13,679,543	\$12,827,386	6.64%	97.37%	95.66%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	2	5	-60.00%	\$282,500	\$802,750	-64.81%	91.90%	84.16%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	8	6	33.33%	\$541,000	\$190,040	184.68%	95.70%	87.78%
Lots WF	0	1	-100.00%	\$0	\$432,500	-100.00%	0.00%	91.05%
LOTS TOTAL	10	12	-16.67%	\$823,500	\$1,425,290	-42.22%	94.36%	86.63%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	2	2	0.00%	\$1,035,000	\$385,950	168.17%	85.19%	100.04%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	2	2	0.00%	\$1,035,000	\$385,950	168.17%	85.19%	100.04%
<b>GRAND TOTAL</b>	<b>53</b>	<b>56</b>	<b>-5.36%</b>	<b>\$15,538,043</b>	<b>\$14,638,626</b>	<b>6.14%</b>	<b>96.29%</b>	<b>94.80%</b>

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Shuswap / Revelstoke Statistics -- February 2017

## Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	4	4	0.00%	\$1,770,600	\$2,080,362	-14.89%	96.50%	93.34%
Duplex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Mobile Home	8	9	-11.11%	\$1,059,500	\$944,399	12.19%	94.75%	95.72%
Recreational	1	2	-50.00%	\$70,000	\$150,000	-53.33%	70.35%	94.34%
Residential	57	46	23.91%	\$22,458,729	\$15,752,125	42.58%	97.34%	95.99%
Residential WF	5	0	0.00%	\$2,970,000	\$0	0.00%	93.47%	0.00%
3/4-Plex	0	1	-100.00%	\$0	\$432,500	-100.00%	0.00%	97.85%
Apartment	8	0	0.00%	\$1,977,000	\$0	0.00%	97.28%	0.00%
Townhouse	4	5	-20.00%	\$1,156,000	\$1,256,000	-7.96%	98.16%	95.85%
RES TOTAL	87	67	29.85%	\$31,461,829	\$20,615,386	52.61%	96.77%	95.72%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	5	6	-16.67%	\$607,500	\$1,003,750	-39.48%	90.16%	86.25%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	15	7	114.29%	\$1,629,750	\$209,940	676.29%	94.25%	88.81%
Lots WF	0	1	-100.00%	\$0	\$432,500	-100.00%	0.00%	91.05%
LOTS TOTAL	20	14	42.86%	\$2,237,250	\$1,646,190	35.90%	93.11%	87.79%
Business	1	0	0.00%	\$88,000	\$0	0.00%	88.89%	0.00%
Commercial	6	2	200.00%	\$1,959,019	\$385,950	407.58%	87.34%	100.04%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	7	2	250.00%	\$2,047,019	\$385,950	430.38%	87.40%	100.04%
<b>GRAND TOTAL</b>	<b>114</b>	<b>83</b>	<b>37.35%</b>	<b>\$35,746,098</b>	<b>\$22,647,526</b>	<b>57.84%</b>	<b>95.94%</b>	<b>95.17%</b>

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Shuswap / Revelstoke Statistics -- February 2017

## Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$226,000	\$543,454	-58.41%	\$226,000	\$445,000	-49.21%	154	290	-46.90%
Duplex									
Mobile Home	\$149,500	\$94,900	57.53%	\$140,000	\$83,700	67.26%	56	136	-58.72%
Recreational	\$70,000	\$75,000	-6.67%	\$70,000	\$75,000	-6.67%	25	-2	0.00%
Residential	\$387,117	\$351,542	10.12%	\$385,219	\$370,000	4.11%	106	138	-23.18%
Residential WF	\$475,000			\$475,000			56		
3/4-Plex									
Apartment	\$209,125			\$197,500			141		
Townhouse	\$311,333	\$246,500	26.30%	\$335,000	\$248,000	35.08%	77	203	-62.19%
RES TOTAL	\$333,647	\$305,414	9.24%	\$351,000	\$315,000	11.43%	99	148	-33.02%
<b>FARMS</b>									
<b>MULTIFAMILY</b>									
Acreage	\$141,250	\$160,550	-12.02%	\$141,250	\$183,750	-23.13%	230	386	-40.48%
Acreage WF									
Lots	\$67,625	\$31,673	113.51%	\$49,950	\$20,475	143.96%	186	94	98.01%
Lots WF		\$432,500			\$432,500			227	
LOTS TOTAL	\$82,350	\$118,774	-30.67%	\$87,500	\$65,000	34.62%	195	227	-14.03%
<b>Business</b>									
Commercial	\$517,500	\$192,975	168.17%	\$517,500	\$192,975	168.17%	214	233	-8.37%
Land									
COMM TOTAL	\$517,500	\$192,975	168.17%	\$517,500	\$192,975	168.17%	214	233	-8.37%
<b>GRAND TOTAL</b>	<b>\$293,171</b>	<b>\$261,404</b>	<b>12.15%</b>	<b>\$305,000</b>	<b>\$257,500</b>	<b>18.45%</b>	<b>121</b>	<b>168</b>	<b>-27.63%</b>

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Shuswap / Revelstoke Statistics -- February 2017

## Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$442,650	\$520,091	-14.89%	\$434,800	\$447,500	-2.84%	159	353	-54.89%
Duplex									
Mobile Home	\$132,438	\$104,933	26.21%	\$94,250	\$99,900	-5.66%	75	124	-39.31%
Recreational	\$70,000	\$75,000	-6.67%	\$70,000	\$75,000	-6.67%	25	-2	0.00%
Residential	\$394,013	\$342,438	15.06%	\$391,438	\$352,500	11.05%	100	146	-31.37%
Residential WF	\$594,000			\$630,000			127		
3/4-Plex		\$432,500			\$432,500			53	
Apartment	\$247,125			\$257,500			164		
Townhouse	\$289,000	\$251,200	15.05%	\$278,500	\$266,000	4.70%	85	167	-49.28%
RES TOTAL	\$361,630	\$307,692	17.53%	\$354,500	\$320,000	10.78%	107	151	-29.61%
<b>FARMS</b>									
<b>MULTIFAMILY</b>									
Acreage	\$121,500	\$167,292	-27.37%	\$152,500	\$192,375	-20.73%	324	335	-3.22%
Acreage WF									
Lots	\$108,650	\$29,991	262.27%	\$76,850	\$19,900	286.18%	158	82	94.10%
Lots WF		\$432,500			\$432,500			227	
LOTS TOTAL	\$111,863	\$117,585	-4.87%	\$126,000	\$65,000	93.85%	200	201	-0.38%
Business	\$88,000			\$88,000			191		
Commercial	\$326,503	\$192,975	69.19%	\$135,450	\$192,975	-29.81%	199	233	-14.81%
Land									
COMM TOTAL	\$292,431	\$192,975	51.54%	\$88,000	\$192,975	-54.40%	197	233	-15.27%
<b>GRAND TOTAL</b>	<b>\$313,562</b>	<b>\$272,862</b>	<b>14.92%</b>	<b>\$321,500</b>	<b>\$270,000</b>	<b>19.07%</b>	<b>129</b>	<b>162</b>	<b>-20.51%</b>

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