# South Okanagan Monthly Statistics December 2022

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#### **Zone Totals**

Note   Central Okanaga   1 Units Listed   312   382   -18.32%   11.254   10.560   -35.66%   3.281e Volume   \$164.651.967   \$328.378.708   -49.86%   \$4.663.968.08   \$6.363.729.845   -26.71%   4.1815Sell Ratio   95.21%   100.88%   5.288   98.86%   99.92%   5.09ys to Sell   67   65.22   28.88%   41   47   -11.56%   6.6 Ctive Listings   1.928   1.062   81.54%   41   47   -11.56%   6.6 Active Listings   1.928   1.062   81.54%   41   47   -11.56%   6.6 Active Listings   1.928   1.062   81.54%   41   47   -11.56%   6.6 Active Listings   1.928   1.062   81.54%   41   47   -11.56%   6.6 Active Listings   1.928   1.062   81.54%   41   47   -11.56%   6.6 Active Listings   1.01   119   -15.13%   3.713   3.697   0.43%   2.018   Sold   68   158   -56.96%   2.075   3.006   -30.97%   3.368   50.97%   5.008   -30.97%   3.368   50.99%   99.66%   2.205   3.006   -30.97%   3.368   50.99%   99.66%   2.205   4.1815/Sell Ratio   94.96%   98.99%   99.66%   2.205   4.1815/Sell Ratio   94.96%   98.99%   99.66%   2.205   4.1815/Sell Ratio   94.96%   94.99%   99.66%   2.205   4.1815/Sell Ratio   94.99%   97.50%   2.286%   1.196   1.7104   -29.81%   4.1815/Sell Ratio   94.99%   97.50%   2.286%   1.196   1.7104   -29.81%   4.1815/Sell Ratio   94.99%   97.50%   97.86%   97.82%   97.82%   4.1815/Sell Ratio   94.99%   97.50%   97.86%   97.82%   97.82%   97.82%   4.1815/Sell Ratio   94.99%   97.50%   97.86%   97.86%   97.82%	Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
2 Units Sold	Area = Central Okanaga						
Sales Volume	1 Units Listed	312	382		11,254	10,560	
A List/Sell Ratio   95.21%   100.88%   98.86%   99.92%   5 Days to Sell   67   52   28.88%   41   47   -11.56%   6 Active Listings   1,928   1,062   81.54%	2 Units Sold	206	402	-48.76%		8,216	-35.66%
5 Days to Sell 6 Active Listings         67         52         28.88% 1.062         41         47         -11.56%	3 Sales Volume	\$164,651,967	\$328,378,708	-49.86%	\$4,663,968,808	\$6,363,729,845	-26.71%
6 Active Listings         1,928         1,062         81.54%           Area = North Okanagan         1         1 Units Listed         101         119         -15.13%         3.713         3.697         0.43%           2 Units Sold         68         158         -56.96%         2.075         3,006         -30.97%           3 Sales Volume         \$37,937,759         \$109.252,602         -65.26%         \$1,443,768,290         \$1,864,408,587         -22.56%           4 List/Sell Ratio         94.96%         98.09%         98.69%         91.66%         -23.09%           6 Active Listings         815         532         53.20%         4         -23.09%         6         -23.09%           6 Active Listings         815         532         53.20%         4         -23.09%         6         -24.09%         6         -24.09%         6         -25.09%         6         -26.00%         -26.00%         -26.00%         -26.00%         -26.00%         -27.00%         2.263         2.102         7.66%         2.101         1.101         1.101         1.101         1.101         1.101         1.101         1.101         1.101         1.101         1.101         1.101         1.101         1.101         1.101         1	4 List/Sell Ratio	95.21%	100.88%		98.86%	99.92%	
Third Listed   101	5 Days to Sell	67	52	28.88%	41	47	-11.56%
1 Units Listed	6 Active Listings	1,928	1,062	81.54%			
2 Units Sold         68         158         -56.96%         2.075         3.006         -30.97%           3 Sales Volume         \$37,937,759         \$109,252,602         -65.28%         \$1,443,768,290         \$1,864,408,587         -22.56%           4 List/Sell Ratio         94.96%         98.90%         98.69%         99.36%         -22.56%           5 Days to Sell         82         63         30.40%         49         64         -23.09%           6 Active Listings         815         532         53.20%         -9         64         -23.09%           4 List/Sell Ratio         59         74         -20.27%         2,263         2,102         7.66%           2 Units Sold         54         70         -22.86%         1,196         1,704         -29.81%           3 Sales Volume         \$29,769,450         \$46,929,609         -36.57%         \$726,627,522         \$900,767,462         -19.33%           4 List/Sell Ratio         94.99%         97.50%         97.36%         97.82%         -21.11%           5 Days to Sell         79         70         12.81%         63         3.99         -21.11%           4 List/Sell Ratio         81         66         22.73%         2.708         3.	Area = North Okanagan						
3 Sales Volume         \$37,937,759         \$109,252,602         -62.8%         \$1,443,768,290         \$1,864,408,587         -22.56%           4 List/Sell Ratio         94.96%         98.90%         30.40%         98.69%         99.36%         -23.09%           5 Days to Sell         82         63         30.40%         49         64         -23.09%           Area = Shuswap / Revel	1 Units Listed	101	119	-15.13%	3,713	3,697	0.43%
4 List/Sell Ratio         94.96%         98.90%         98.69%         99.36%         5 Days to Sell         82         63         30.40%         49         64         -23.09%           5 Days to Sell         82         63         30.40%         49         64         -23.09%           6 Active Listings         815         532         53.20%         46         -20.27%         22.63         2.102         7.66%           Area = Shuswap / Revel         70         -22.86%         1,196         1,704         -29.81%         20.076         46.20         1,196         1,704         -29.81%         20.076         46.20         1,196         1,704         -29.81%         3.38         4 List/Sell Ratio         94.99%         97.50%         97.36%         97.82%         19.33%         4 List/Sell Ratio         94.99%         97.50%         12.81%         6.3         80         -21.11%         6.40tive Listings         510         332         53.61%         53         80         -21.11%         6.40tive Listings         510         332         53.61%         97.36%         97.82%         97.82%         97.82%         97.82%         97.82%         97.82%         97.82%         97.82%         97.82%         97.82%         97.82%         9	2 Units Sold	68	158			3,006	-30.97%
5 Days to Sell 6 Active Listings         815         532         53.20%         49         64         -23.09%           Area = Shuswap / Revel         315         532         53.20%         48         64         -23.09%           Area = Shuswap / Revel         31 Listed         59         74         -20.27%         2.263         2.102         7.66%           2 Units Sold         54         70         -22.86%         1,196         1,704         -29.81%           3 Sales Volume         \$29,769,450         \$46,929,609         -36.57%         \$726,627,522         \$900,767,462         -19.33%           4 List/Sell Ratio         94,99%         97.50%         97.36%         97.82%         -21.11%           5 Days to Sell         79         70         12.81%         63         80         -21.11%           6 Active Listings         510         332         53.61%         3,990         -32.13%           4 List/Sell Ratio         81         66         22.73%         2,708         3,990         -32.13%           4 List/Sell Ratio         89.17%         97.17%         97.47%         2,026         3,270         -38.04%           5 Days to Sell         89         74         19.91%         59 </td <td>3 Sales Volume</td> <td>\$37,937,759</td> <td>\$109,252,602</td> <td>-65.28%</td> <td>\$1,443,768,290</td> <td>\$1,864,408,587</td> <td>-22.56%</td>	3 Sales Volume	\$37,937,759	\$109,252,602	-65.28%	\$1,443,768,290	\$1,864,408,587	-22.56%
Active Listings         815         532         53.20%           Area = Shuswap / Revel         1         Units Listed         59         74         -20.27%         2,263         2,102         7.66%           2 Units Sold         54         70         -22.86%         1,196         1,704         -29.81%           3 Sales Volume         \$29,769,450         \$46,929,609         -36.57%         \$726,627,522         \$900,767,462         -19.33%           4 List/Sell Ratio         94.99%         97.50%         97.36%         97.82%         -111%           5 Days to Sell         79         70         12.81%         63         80         -21.11%           6 Active Listings         510         322         53.61%         -10.72%         33.90         -21.11%           6 Active Listings         510         38         -7.14%         2,026         3,270         -38.04%           2 Units Sold         91         98         -7.14%         2,026         3,270         -38.04%           2 Units Sold         91         98         -7.14%         2,026         3,270         -38.04%           4 List/Sell Ratio         89.17%         97.17%         97.47%         99.44%         19.41%	4 List/Sell Ratio	94.96%	98.90%		98.69%	99.36%	
Area = Shuswap / Revel         59         74         -20.27%         2,263         2,102         7,66%           2 Units Sold         54         70         -22.86%         1,196         1,704         -29.81%           3 Sales Volume         \$29,769,450         \$46,929,609         -36.57%         \$726,627,522         \$900,767,462         -19.33%           4 List/Sell Ratio         94.99%         97.50%         97.36%         97.82%         50.27 </td <td>5 Days to Sell</td> <td>82</td> <td>63</td> <td>30.40%</td> <td>49</td> <td>64</td> <td>-23.09%</td>	5 Days to Sell	82	63	30.40%	49	64	-23.09%
1 Units Listed         59         74         -20.27%         2.263         2,102         7.66%           2 Units Sold         54         70         -22.86%         1,196         1,704         -29.81%           3 Sales Volume         \$29,769,450         \$46,929,609         -36.57%         \$726,627,522         \$900,767,462         -19.33%           4 List/Sell Ratio         94.99%         97.50%         97.36%         97.82%         50.00         60.00         60.00         60.00         97.36%         97.82%         50.00         60.00         60.00         60.00         70.00         80.00         70.00         80.00         70.00         80.00         70.00         80.00         70.00         80.00         70.00         80.00         70.00         70.00         80.00         70.00         70.00         80.00         70.00         80.00         70.00         80.00         70.00         80.00         70.00         80.00         70.00         80.00         80.00         70.00         80.00         80.00         70.00         80.00         80.00         70.00         80.00         80.00         80.00         80.00         80.00         80.00         80.00         80.00         80.00         80.00         80.00	6 Active Listings	815	532	53.20%			
1 Units Listed         59         74         -20.27%         2.263         2,102         7.66%           2 Units Sold         54         70         -22.86%         1,196         1,704         -29.81%           3 Sales Volume         \$29,769,450         \$46,929,609         -36.57%         \$726,627,522         \$900,767,462         -19.33%           4 List/Sell Ratio         94.99%         97.50%         97.36%         97.82%         50.00         60.00         60.00         60.00         97.36%         97.82%         50.00         60.00         60.00         60.00         70.00         80.00         70.00         80.00         70.00         80.00         70.00         80.00         70.00         80.00         70.00         80.00         70.00         70.00         80.00         70.00         70.00         80.00         70.00         80.00         70.00         80.00         70.00         80.00         70.00         80.00         70.00         80.00         80.00         70.00         80.00         80.00         70.00         80.00         80.00         70.00         80.00         80.00         80.00         80.00         80.00         80.00         80.00         80.00         80.00         80.00         80.00	Area = Shuswap / Revel						
3 Sales Volume         \$29,769,450         \$46,929,609         -36.57%         \$726,627,522         \$900,767,462         -19.33%           4 List/Sell Ratio         94.99%         97.50%         97.36%         97.82%         -21.11%           5 Days to Sell         79         70         12.81%         63         80         -21.11%           6 Active Listings         510         332         53.61%		59	74	-20.27%	2,263	2,102	7.66%
4 List/Sell Ratio         94.99%         97.50%         12.81%         97.36%         97.82%           5 Days to Sell         79         70         12.81%         63         80         -21.11%           6 Active Listings         510         332         53.61%	2 Units Sold	54	70	-22.86%	1,196	1,704	-29.81%
5 Days to Sell         79         70         12.81%         63         80         -21.11%           6 Active Listings         510         332         53.61%         63         80         -21.11%           Area = South Okanagan         1 Units Listed         81         66         22.73%         2,708         3,990         -32.13%           2 Units Sold         91         98         -7.14%         2,026         3,270         -38.04%           3 Sales Volume         \$56,937,765         \$63,773,128         -10.72%         \$1,372,142,332         \$1,998,599,076         -31.34%           4 List/Sell Ratio         89.17%         97.17%         97.47%         98.44%           5 Days to Sell         89         74         19.91%         59         78         -23.95%           6 Active Listings         1,096         671         63.34%	3 Sales Volume	\$29,769,450	\$46,929,609	-36.57%	\$726,627,522	\$900,767,462	-19.33%
Area = South Okanagan         510         332         53.61%           1 Units Listed         81         66         22.73%         2,708         3,990         -32.13%           2 Units Sold         91         98         -7.14%         2,026         3,270         -38.04%           3 Sales Volume         \$56,937,765         \$63,773,128         -10.72%         \$1,372,142,332         \$1,998,599,076         -31.34%           4 List/Sell Ratio         89.17%         97.17%         97.47%         98.44%         \$25.95%           5 Days to Sell         89         74         19.91%         59         78         -23.95%           6 Active Listings         1,096         671         63.34%         59         77.57%         97.47%         98.44%         \$23.95%           Area = South Peace Riv           1 Units Listed         10         12         -16.67%         212         945         -77.57%           2 Units Sold         29         28         3.57%         603         619         -2.58%           3 Sales Volume         \$7,345,650         \$8,573,597         -14.32%         \$176,412,217         \$171,116,685         3.09%           4 List/Sell Ratio         96.91%         96.14%	4 List/Sell Ratio	94.99%	97.50%		97.36%	97.82%	
Area = South Okanagan         Area = South Okanagan         Branch South Okanagan         Second South Okanagan	5 Days to Sell	79	70	12.81%	63	80	-21.11%
Area = South Okanagan           1 Units Listed         81         66         22.73%         2,708         3,990         -32.13%           2 Units Sold         91         98         -7.14%         2,026         3,270         -38.04%           3 Sales Volume         \$56,937,765         \$63,773,128         -10.72%         \$1,372,142,332         \$1,998,599,076         -31.34%           4 List/Sell Ratio         89.17%         97.17%         97.47%         98.44%         50.25         50.25         78         -23.95%         60.25         60.25         78         -23.95%         60.25         60.25         78         -23.95%         60.25         78         -23.95%         60.25         78         -23.95%         60.25         78         -23.95%         60.25         78         -23.95%         60.25         79.25%         60.25         79.25%         79.25%         79.25%         79.25%         77.57%         79.23.95%         79.25%         77.57%         79.25%         79.25%         79.25%         79.25%         79.25%         79.25%         79.25%         79.25%         79.25%         79.25%         79.25%         79.25%         79.25%         79.25%         79.25%         79.25%         79.25%         79.25%		510	332	53.61%			
1 Units Listed         81         66         22.73%         2,708         3,990         -32.13%           2 Units Sold         91         98         -7.14%         2,026         3,270         -38.04%           3 Sales Volume         \$56,937,765         \$63,773,128         -10.72%         \$1,372,142,332         \$1,998,599,076         -31.34%           4 List/Sell Ratio         89.17%         97.17%         97.47%         98.44%         -23.95%           5 Days to Sell         89         74         19.91%         59         78         -23.95%           6 Active Listings         1,096         671         63.34%							
2 Units Sold         91         98         -7.14%         2,026         3,270         -38.04%           3 Sales Volume         \$56,937,765         \$63,773,128         -10.72%         \$1,372,142,332         \$1,998,599,076         -31.34%           4 List/Sell Ratio         89.17%         97.17%         97.47%         98.44%         -23.95%           5 Days to Sell         89         74         19.91%         59         78         -23.95%           6 Active Listings         1,096         671         63.34%	_	81	66	22.73%	2,708	3,990	-32.13%
3 Sales Volume         \$56,937,765         \$63,773,128         -10.72%         \$1,372,142,332         \$1,998,599,076         -31.34%           4 List/Sell Ratio         89.17%         97.17%         97.47%         98.44%         -23.95%           5 Days to Sell         89         74         19.91%         59         78         -23.95%           6 Active Listings         1,096         671         63.34%		91	98	-7.14%	2,026	3,270	-38.04%
5 Days to Sell         89         74         19.91%         59         78         -23.95%           6 Active Listings         1,096         671         63.34%         59         78         -23.95%           Area = South Peace Riv         1 Units Listed         10         12         -16.67%         212         945         -77.57%           2 Units Sold         29         28         3.57%         603         619         -2.58%           3 Sales Volume         \$7,345,650         \$8,573,597         -14.32%         \$176,412,217         \$171,116,685         3.09%           4 List/Sell Ratio         96.91%         96.14%         94.92%         95.94%         95.94%           5 Days to Sell         69         113         -38.66%         105         123         -15.00%           6 Active Listings         389         429         -9.32%         -9.32%         -15.00%           Area = Grand Total           1 Units Listed         563         653         -13.78%         20,150         21,294         -5.37%           2 Units Sold         448         756         -40.74%         11,186         16,815         -33.48%           3 Sales Volume         \$296,642,591		\$56,937,765	\$63,773,128	-10.72%	\$1,372,142,332	\$1,998,599,076	-31.34%
Area = South Peace Riv           1 Units Listed         10         12         -16.67%         212         945         -77.57%           2 Units Sold         29         28         3.57%         603         619         -2.58%           3 Sales Volume         \$7,345,650         \$8,573,597         -14.32%         \$176,412,217         \$171,116,685         3.09%           4 List/Sell Ratio         96.91%         96.14%         94.92%         95.94%           5 Days to Sell         69         113         -38.66%         105         123         -15.00%           6 Active Listings         389         429         -9.32%         -9.32%         -100<	4 List/Sell Ratio	89.17%	97.17%		97.47%	98.44%	
Area = South Peace Riv           1 Units Listed         10         12         -16.67%         212         945         -77.57%           2 Units Sold         29         28         3.57%         603         619         -2.58%           3 Sales Volume         \$7,345,650         \$8,573,597         -14.32%         \$176,412,217         \$171,116,685         3.09%           4 List/Sell Ratio         96.91%         96.14%         94.92%         95.94%           5 Days to Sell         69         113         -38.66%         105         123         -15.00%           6 Active Listings         389         429         -9.32%         -9.32%         -10         -15.00%           Area = Grand Total         1 Units Listed         563         653         -13.78%         20,150         21,294         -5.37%           2 Units Sold         448         756         -40.74%         11,186         16,815         -33.48%           3 Sales Volume         \$296,642,591         \$556,907,644         -46.73%         \$8,382,919,169         \$11,298,621,655         -25.81%           4 List/Sell Ratio         93.97%         99.69%         98.38%         99.33%           5 Days to Sell         75         61         2	5 Days to Sell	89	74	19.91%	59	78	-23.95%
Area = South Peace Riv           1 Units Listed         10         12         -16.67%         212         945         -77.57%           2 Units Sold         29         28         3.57%         603         619         -2.58%           3 Sales Volume         \$7,345,650         \$8,573,597         -14.32%         \$176,412,217         \$171,116,685         3.09%           4 List/Sell Ratio         96.91%         96.14%         94.92%         95.94%         95.94%           5 Days to Sell         69         113         -38.66%         105         123         -15.00%           6 Active Listings         389         429         -9.32%         -9.32%         -15.00%		1,096	671	63.34%			
2 Units Sold         29         28         3.57%         603         619         -2.58%           3 Sales Volume         \$7,345,650         \$8,573,597         -14.32%         \$176,412,217         \$171,116,685         3.09%           4 List/Sell Ratio         96.91%         96.14%         94.92%         95.94%         95.94%           5 Days to Sell         69         113         -38.66%         105         123         -15.00%           6 Active Listings         389         429         -9.32%         -9.32%         -123         -15.00%           Area = Grand Total         1 Units Listed         563         653         -13.78%         20,150         21,294         -5.37%           2 Units Sold         448         756         -40.74%         11,186         16,815         -33.48%           3 Sales Volume         \$296,642,591         \$556,907,644         -46.73%         \$8,382,919,169         \$11,298,621,655         -25.81%           4 List/Sell Ratio         93.97%         99.69%         98.38%         99.33%           5 Days to Sell         75         61         23.34%         52         62         -16.56%	Area = South Peace Riv						
3 Sales Volume \$7,345,650 \$8,573,597 -14.32% \$176,412,217 \$171,116,685 3.09% 4 List/Sell Ratio 96.91% 96.14% 94.92% 95.94% 5 Days to Sell 69 113 -38.66% 105 123 -15.00% 6 Active Listings 389 429 -9.32%   Area = Grand Total  1 Units Listed 563 653 -13.78% 20,150 21,294 -5.37% 2 Units Sold 448 756 -40.74% 11,186 16,815 -33.48% 3 Sales Volume \$296,642,591 \$556,907,644 -46.73% \$8,382,919,169 \$11,298,621,655 -25.81% 4 List/Sell Ratio 93.97% 99.69% 98.38% 99.33% 5 Days to Sell 75 61 23.34% 52 62 -16.56%	1 Units Listed	10	12	-16.67%	212	945	-77.57%
4 List/Sell Ratio         96.91%         96.14%         94.92%         95.94%           5 Days to Sell         69         113         -38.66%         105         123         -15.00%           6 Active Listings         389         429         -9.32%         -9.32%         -15.00%           Area = Grand Total           1 Units Listed         563         653         -13.78%         20,150         21,294         -5.37%           2 Units Sold         448         756         -40.74%         11,186         16,815         -33.48%           3 Sales Volume         \$296,642,591         \$556,907,644         -46.73%         \$8,382,919,169         \$11,298,621,655         -25.81%           4 List/Sell Ratio         93.97%         99.69%         98.38%         99.33%           5 Days to Sell         75         61         23.34%         52         62         -16.56%	2 Units Sold	29	28	3.57%	603	619	-2.58%
4 List/Sell Ratio         96.91%         96.14%         94.92%         95.94%           5 Days to Sell         69         113         -38.66%         105         123         -15.00%           6 Active Listings         389         429         -9.32%         -9.32%	3 Sales Volume	\$7,345,650	\$8,573,597	-14.32%	\$176,412,217	\$171,116,685	3.09%
5 Days to Sell         69         113         -38.66%         105         123         -15.00%           6 Active Listings         389         429         -9.32%         105         123         -15.00%           Area = Grand Total           1 Units Listed         563         653         -13.78%         20,150         21,294         -5.37%           2 Units Sold         448         756         -40.74%         11,186         16,815         -33.48%           3 Sales Volume         \$296,642,591         \$556,907,644         -46.73%         \$8,382,919,169         \$11,298,621,655         -25.81%           4 List/Sell Ratio         93.97%         99.69%         98.38%         99.33%           5 Days to Sell         75         61         23.34%         52         62         -16.56%		96.91%	96.14%		94.92%	95.94%	
6 Active Listings         389         429         -9.32%           Area = Grand Total           1 Units Listed         563         653         -13.78%         20,150         21,294         -5.37%           2 Units Sold         448         756         -40.74%         11,186         16,815         -33.48%           3 Sales Volume         \$296,642,591         \$556,907,644         -46.73%         \$8,382,919,169         \$11,298,621,655         -25.81%           4 List/Sell Ratio         93.97%         99.69%         98.38%         99.33%           5 Days to Sell         75         61         23.34%         52         62         -16.56%		69	113	-38.66%	105	123	-15.00%
Area = Grand Total           1 Units Listed         563         653         -13.78%         20,150         21,294         -5.37%           2 Units Sold         448         756         -40.74%         11,186         16,815         -33.48%           3 Sales Volume         \$296,642,591         \$556,907,644         -46.73%         \$8,382,919,169         \$11,298,621,655         -25.81%           4 List/Sell Ratio         93.97%         99.69%         98.38%         99.33%           5 Days to Sell         75         61         23.34%         52         62         -16.56%		389	429	-9.32%			
1 Units Listed       563       653       -13.78%       20,150       21,294       -5.37%         2 Units Sold       448       756       -40.74%       11,186       16,815       -33.48%         3 Sales Volume       \$296,642,591       \$556,907,644       -46.73%       \$8,382,919,169       \$11,298,621,655       -25.81%         4 List/Sell Ratio       93.97%       99.69%       98.38%       99.33%         5 Days to Sell       75       61       23.34%       52       62       -16.56%							
2 Units Sold       448       756       -40.74%       11,186       16,815       -33.48%         3 Sales Volume       \$296,642,591       \$556,907,644       -46.73%       \$8,382,919,169       \$11,298,621,655       -25.81%         4 List/Sell Ratio       93.97%       99.69%       98.38%       99.33%         5 Days to Sell       75       61       23.34%       52       62       -16.56%		563	653	-13.78%	20,150	21,294	-5.37%
3 Sales Volume       \$296,642,591       \$556,907,644       -46.73%       \$8,382,919,169       \$11,298,621,655       -25.81%         4 List/Sell Ratio       93.97%       99.69%       98.38%       99.33%         5 Days to Sell       75       61       23.34%       52       62       -16.56%							
4 List/Sell Ratio       93.97%       99.69%       98.38%       99.33%         5 Days to Sell       75       61       23.34%       52       62       -16.56%		\$296,642,591	\$556,907,644		\$8,382,919,169		-25.81%
5 Days to Sell 75 61 23.34% 52 62 -16.56%			99.69%		98.38%	99.33%	
,			61	23.34%	52	62	-16.56%
		4,738	3,026	56.58%			

## **Quick Summary Part 1**

#### Residential

Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	91	\$56,937,765	35	\$22,496,000
Last Month	113	\$77,621,876	58	\$42,669,865
This Month Last Year	98	\$63,773,128	42	\$30,185,996
Description	Total Listings Taken	Inventory		
This Month	81	1,096		
Last Month	217	1,282		

### **Quick Summary Part 2**

Condo/Apt		
Sales	20	
New Listings	9	
Current Inventory	149	
Sell/Inv. Ratio	13.42%	
Days to Sell	72	
Average Price	\$430,288	
Median Price	\$354,000	
Condo/Townhouse		
Sales	11	
New Listings	12	
Current Inventory	66	
Sell/Inv. Ratio	16.67%	
Days to Sell	99	
Average Price	\$506,810	
Median Price	\$485,000	
Lots		
Sales	5	
New Listings	5	
Current Inventory		
Sell/Inv. Ratio		
Days to Sell	125	
Average Price	\$308,500	
Median Price	\$310,000	
Residential		
Sales	35	
New Listings	30	
Current Inventory	272	
Sell/Inv. Ratio	12.87%	
Days to Sell	71	
Average Price	\$642,743	
Median Price	\$625,000	
Ratio of Sales vs Inventory	11.54%	

### **Comparative Activity -- Listing Information**

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South Okana	gan								
Acreage/House	6	7	-14.29%	199	274	-27.37	82	65	26.15
Duplex	1	0	0.00%	68	113	-39.82	19	12	58.33
Mobile Home	2	2	0.00%	118	187	-36.90	45	21	114.29
Recreational	0	0	0.00%	9	1	800.00	3		
Residential	30	25	20.00%	969	1,410	-31.28	272	135	101.48
Residential WF	1	1	0.00%	37	68	-45.59	9	10	-10.00
3/4-Plex	0	0	0.00%	10	27	-62.96	7	3	133.33
Apartment	9	11	-18.18%	386	580	-33.45	149	62	140.32
Townhouse	12	4	200.00%	230	367	-37.33	66	31	112.90
RES TOTAL	61	50.00	22.00%	2,026	3,027	-33.07%	652	339	92.33
FARMS	2	1	100.00%	93	146	-36.30	52	42	23.81
MULTIFAMILY	1	1	0.00%	18	45	-60.00	5	11	-54.55
Acreage	1	3	-66.67%	89	147	-39.46	54	48	12.50
Acreage WF	0	0	0.00%	4	1	300.00	2		
Lots	4	5	-20.00%	170	261	-34.87	128	65	96.92
Lots WF	0	0	0.00%	1	1	0.00			
LOTS TOTAL	5	8.00	-37.50%	264	410	-35.61%	184	113	62.83
Business	1	0	0.00%	36	44	-18.18	22	20	10.00
Commercial	8	6	33.33%	155	181	-14.36	87	70	24.29
Land	1	0	0.00%	10	11	-9.09	4	6	-33.33
COMM TOTAL	10	6.00	66.67%	201	236	-14.83%	113	96	17.71
GRAND TOTAL	79	66	19.70%	2,602	3,864	-32.66%	1,006	601	67.39

### **Comparative Activity -- Sales Information (Month)**

		Unit Sales		Sales Volume			List/Sale Ratio		
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	
Zone = South Okanagan									
Acreage/House	4	3	33.33%	\$10,795,000	\$6,913,000	56.16%	69.63%	92.25%	
Duplex	1	7	-85.71%	\$710,000	\$4,781,500	-85.15%	98.61%	100.22%	
Mobile Home	8	6	33.33%	\$1,411,000	\$1,111,000	27.00%	93.95%	93.15%	
Recreational	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Residential	35	42	-16.67%	\$22,496,000	\$30,185,996	-25.48%	94.60%	99.12%	
Residential WF	2	2	0.00%	\$1,925,000	\$1,030,000	86.89%	96.83%	95.90%	
3/4-Plex	0	1	-100.00%	\$0	\$580,000	-100.00%	0.00%	96.68%	
Apartment	20	12	66.67%	\$8,605,750	\$4,295,783	100.33%	96.23%	98.29%	
Townhouse	11	14	-21.43%	\$5,574,915	\$6,816,449	-18.21%	97.08%	98.74%	
RES TOTAL	81	87	-6.90%	\$51,517,665	\$55,713,728	-7.53%	88.55%	97.98%	
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
MULTIFAMILY	0	1	-100.00%	\$0	\$3,375,000	-100.00%	0.00%	96.43%	
Acreage	4	1	300.00%	\$1,210,000	\$519,900	132.74%	91.40%	100.00%	
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Lots	1	4	-75.00%	\$332,500	\$1,441,500	-76.93%	89.89%	97.21%	
Business	0	1	-100.00%	\$0	\$130,000	-100.00%	0.00%	34.21%	
Commercial	4	3	33.33%	\$3,817,600	\$2,465,000	54.87%	97.45%	89.51%	
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
COMM TOTAL	4	4	0.00%	\$3,817,600	\$2,595,000	47.11%	97.45%	82.80%	
GRAND TOTAL	90	97	-7.22%	\$56,877,765	\$63,645,128	-10.63%	89.16%	97.17%	

### **Comparative Activity -- Sales Information (YTD)**

		<b>Unit Sales</b>		Sales Volume				e Ratio
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = South Okana	ıgan							
Acreage/House	75	153	-50.98%	\$105,808,900	\$185,320,988	-42.91%	91.65%	96.32%
Duplex	71	104	-31.73%	\$46,549,250	\$60,421,857	-22.96%	101.51%	99.60%
Mobile Home	144	158	-8.86%	\$30,614,100	\$28,334,139	8.05%	96.58%	97.32%
Recreational	1	0	0.00%	\$350,000	\$0	0.00%	87.50%	0.00%
Residential	849	1,224	-30.64%	\$666,845,994	\$865,613,592	-22.96%	98.31%	99.21%
Residential WF	29	46	-36.96%	\$41,693,226	\$82,476,600	-49.45%	96.93%	97.75%
3/4-Plex	7	13	-46.15%	\$5,641,500	\$13,158,500	-57.13%	91.48%	95.77%
Apartment	363	593	-38.79%	\$153,294,462	\$233,760,350	-34.42%	98.80%	99.26%
Townhouse	206	353	-41.64%	\$114,793,881	\$171,255,640	-32.97%	99.81%	100.04%
RES TOTAL	1,745	2,644	-34.00%	\$1,165,591,313	\$1,640,341,666	-28.94%	97.86%	98.84%
FARMS	29	56	-48.21%	\$46,601,100	\$85,853,000	-45.72%	94.57%	96.18%
MULTIFAMILY	11	19	-42.11%	\$15,626,100	\$32,004,360	-51.18%	93.08%	109.79%
Acreage	49	129	-62.02%	\$28,270,400	\$65,631,862	-56.93%	94.21%	97.37%
Acreage WF	0	1	-100.00%	\$0	\$355,000	-100.00%	0.00%	101.43%
Lots	86	247	-65.18%	\$33,498,663	\$78,793,192	-57.49%	97.19%	97.23%
Business	11	12	-8.33%	\$9,580,499	\$15,021,139	-36.22%	100.81%	91.11%
Commercial	55	81	-32.10%	\$63,956,707	\$68,307,458	-6.37%	94.94%	92.22%
Land	2	0	0.00%	\$4,015,000	\$0	0.00%	100.63%	0.00%
COMM TOTAL	68	93	-26.88%	\$77,552,206	\$83,328,596	-6.93%	95.91%	92.01%
GRAND TOTAL	1,988	3,189	-37.66%	\$1,367,139,782	\$1,986,307,676	-31.17%	97.48%	98.46%

### Average/Median price, Days to Sell (Month)

	Δ	verage Price		r	Median Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South C	Okanagan								
Acreage/House	\$2,698,750	\$2,304,333	17.12%	\$960,000	\$1,113,000	-13.75%	58	176	-67.13%
Duplex	\$710,000	\$683,071	3.94%	\$710,000	\$700,000	1.43%	36	29	26.00%
Mobile Home	\$176,375	\$185,167	-4.75%	\$140,000	\$134,000	4.48%	64	92	-30.98%
Recreational									
Residential	\$642,743	\$718,714	-10.57%	\$625,000	\$685,000	-8.76%	71	69	3.40%
Residential WF	\$962,500	\$515,000	86.89%	\$962,500	\$515,000	86.89%	57	15	280.00%
3/4-Plex		\$580,000			\$580,000			65	
Apartment	\$430,288	\$357,982	20.20%	\$354,000	\$343,500	3.06%	72	34	114.69%
Townhouse	\$506,810	\$486,889	4.09%	\$485,000	\$450,000	7.78%	99	73	35.71%
RES TOTAL	\$636,021	\$640,388	-0.68%	\$485,000	\$563,000	-13.85%	73	65	11.59%
FARMS									
MULTIFAMILY		\$3,375,000			\$3,375,000			141	
Acreage	\$302,500	\$519,900	-41.82%	\$292,500	\$519,900	-43.74%	113	45	150.56%
Acreage WF									
Lots	\$332,500	\$360,375	-7.73%	\$332,500	\$273,250	21.68%	175	108	62.04%
Business		\$130,000			\$130,000			237	
Commercial	\$954,400	\$821,667	16.15%	\$920,000	\$850,000	8.24%	334	155	114.70%
Land									
COMM TOTAL	\$954,400	\$648,750	47.11%	\$920,000	\$742,500	23.91%	334	176	89.76%
GRAND TOTAL	\$631,975	\$656,135	-3.68%	\$480,000	\$563,000	-14.74%	88	72	21.00%

#### Average/Median price, Days to Sell (YTD)

	Δ	verage Price		N	Median Price			Days to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = South C	Okanagan								
Acreage/House	\$1,410,785	\$1,211,248	16.47%	\$1,165,000	\$990,000	17.68%	71	88	-19.62%
Duplex	\$655,623	\$580,979	12.85%	\$635,000	\$506,500	25.37%	53	46	14.33%
Mobile Home	\$212,598	\$179,330	18.55%	\$179,900	\$155,000	16.06%	50	47	7.26%
Recreational	\$350,000			\$350,000			118		
Residential	\$785,449	\$707,201	11.06%	\$735,000	\$650,000	13.08%	47	52	-10.19%
Residential WF	\$1,437,697	\$1,792,970	-19.81%	\$1,280,000	\$1,919,000	-33.30%	66	62	7.42%
3/4-Plex	\$805,929	\$1,012,192	-20.38%	\$900,000	\$975,000	-7.69%	58	55	5.94%
Apartment	\$422,299	\$394,200	7.13%	\$375,000	\$346,599	8.19%	49	79	-38.67%
Townhouse	\$557,252	\$485,143	14.86%	\$512,500	\$427,538	19.87%	45	55	-17.56%
RES TOTAL	\$667,961	\$620,402	7.67%	\$600,000	\$529,450	13.33%	49	60	-18.81%
FARMS	\$1,606,934	\$1,533,089	4.82%	\$1,475,000	\$1,275,000	15.69%	61	142	-56.90%
MULTIFAMILY	\$1,420,555	\$1,684,440	-15.67%	\$1,000,000	\$1,410,000	-29.08%	122	108	12.63%
Acreage	\$576,947	\$508,774	13.40%	\$375,000	\$310,000	20.97%	99	145	-31.90%
Acreage WF		\$355,000			\$355,000			19	
Lots	\$389,519	\$319,001	22.11%	\$324,500	\$275,000	18.00%	112	154	-27.23%
Business	\$870,954	\$1,251,762	-30.42%	\$350,000	\$492,500	-28.93%	201	184	9.14%
Commercial	\$1,162,849	\$843,302	37.89%	\$615,000	\$614,000	0.16%	120	133	-9.50%
Land	\$2,007,500			\$2,007,500			169		
COMM TOTAL	\$1,140,474	\$896,006	27.28%	\$607,500	\$614,000	-1.06%	135	140	-3.40%
GRAND TOTAL	\$687,696	\$622,862	10.41%	\$592,250	\$500,000	18.45%	56	75	-24.76%