

**Shuswap / Revelstoke Monthly Statistics  
December 2019**

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## Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
<b>Area = Central Okanagan</b>						
1 Units Listed	430	387	11.11%	10,729	11,062	-3.01%
2 Units Sold	289	217	33.18%	4,940	5,017	-1.53%
3 Sales Volume	\$158,892,328	\$122,322,483	29.90%	\$2,758,271,349	\$2,818,527,590	-2.14%
4 List/Sell Ratio	96.69%	95.45%		96.48%	97.04%	
5 Days to Sell	89	83	7.76%	75	64	17.50%
6 Active Listings	2,483	2,565	-3.20%			
<b>Area = North Okanagan</b>						
1 Units Listed	119	121	-1.65%	3,734	3,799	-1.71%
2 Units Sold	116	111	4.50%	2,027	2,076	-2.36%
3 Sales Volume	\$55,656,425	\$52,428,262	6.16%	\$974,056,646	\$970,717,223	0.34%
4 List/Sell Ratio	95.90%	96.18%		96.58%	96.54%	
5 Days to Sell	106	116	-9.13%	88	88	0.23%
6 Active Listings	1,081	1,064	1.60%			
<b>Area = Shuswap / Revels</b>						
1 Units Listed	71	53	33.96%	2,169	2,275	-4.66%
2 Units Sold	64	42	52.38%	1,120	1,227	-8.72%
3 Sales Volume	\$25,042,790	\$17,133,500	46.16%	\$456,353,576	\$454,274,777	0.46%
4 List/Sell Ratio	94.88%	94.18%		95.55%	96.01%	
5 Days to Sell	155	141	9.84%	111	116	-4.76%
6 Active Listings	692	719	-3.76%			
<b>Area = Grand Total</b>						
1 Units Listed	620	561	10.52%	16,632	17,136	-2.94%
2 Units Sold	469	370	26.76%	8,087	8,320	-2.80%
3 Sales Volume	\$239,591,542	\$191,884,245	24.86%	\$4,188,681,571	\$4,243,519,590	-1.29%
4 List/Sell Ratio	96.31%	95.54%		96.40%	96.81%	
5 Days to Sell	102	99	2.83%	83	78	7.27%
6 Active Listings	4,256	4,348	-2.12%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- December 2019

## Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Residential	
			Total Units Sold	Total Sales Volume
This Month	64	\$25,042,790	23	\$11,721,500
Last Month	73	\$34,021,038	38	\$18,158,888
This Month Last Year	42	\$17,133,500	21	\$9,018,000

  

Description	Total Listings Taken	Inventory
This Month	71	692
Last Month	122	860
This Month Last Year	53	719

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## Quick Summary Part 2

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### Condo/Apt

Sales	2
New Listings	5
Current Inventory	32
Sell/Inv. Ratio	6.25%
Days to Sell	121
Average Price	\$215,400
Median Price	\$215,400

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### Condo/Townhouse

Sales	5
New Listings	11
Current Inventory	37
Sell/Inv. Ratio	13.51%
Days to Sell	153
Average Price	\$427,080
Median Price	\$368,400

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### Lots

Sales	18
New Listings	7
Current Inventory	207
Sell/Inv. Ratio	8.70%
Days to Sell	160
Average Price	\$238,938
Median Price	\$233,095

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### Residential

Sales	23
New Listings	22
Current Inventory	146
Sell/Inv. Ratio	15.75%
Days to Sell	140
Average Price	\$509,630
Median Price	\$475,000
Ratio of Sales vs Inventory	13.87%

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Shuswap / Revelstoke Statistics -- December 2019

## Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	7	3	133.33%	219	201	8.96	84	69	21.74
Duplex	2	0	0.00%	13	14	-7.14	4	3	33.33
Mobile Home	4	1	300.00%	132	132	0.00	32	21	52.38
Recreational	0	0	0.00%	96	60	60.00	18	21	-14.29
Residential	22	18	22.22%	781	855	-8.65	146	150	-2.67
Residential WF	3	0	0.00%	104	117	-11.11	26	32	-18.75
3/4-Plex	1	0	0.00%	3	3	0.00	1	2	-50.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	5	6	-16.67%	99	109	-9.17	32	39	-17.95
Townhouse	11	3	266.67%	146	157	-7.01	37	41	-9.76
RES TOTAL	55	31.00	77.42%	1,593	1,648	-3.34%	380	378	0.53
FARMS	1	0	0.00%	19	11	72.73	10	7	42.86
MULTIFAMILY	0	0	0.00%	5	13	-61.54	1	6	-83.33
Acreage	4	7	-42.86%	100	105	-4.76	57	76	-25.00
Acreage WF	0	0	0.00%	17	18	-5.56	7	7	0.00
Lots	3	6	-50.00%	253	320	-20.94	131	159	-17.61
Lots WF	0	0	0.00%	24	24	0.00	12	9	33.33
LOTS TOTAL	7	13.00	-46.15%	394	467	-15.63%	207	251	-17.53
Business	2	2	0.00%	28	42	-33.33	18	24	-25.00
Commercial	4	5	-20.00%	86	67	28.36	54	36	50.00
Land	2	2	0.00%	44	27	62.96	22	17	29.41
COMM TOTAL	8	9.00	-11.11%	158	136	16.18%	94	77	22.08
<b>GRAND TOTAL</b>	<b>71</b>	<b>53</b>	<b>33.96%</b>	<b>2,169</b>	<b>2,275</b>	<b>-4.66%</b>	<b>692</b>	<b>719</b>	<b>-3.76</b>

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Shuswap / Revelstoke Statistics -- December 2019

## Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	3	7	-57.14%	\$2,986,500	\$5,344,000	-44.11%	85.70%	92.39%
Duplex	1	0	0.00%	\$665,000	\$0	0.00%	97.94%	0.00%
Mobile Home	4	2	100.00%	\$399,000	\$276,500	44.30%	92.17%	95.71%
Recreational	2	0	0.00%	\$525,000	\$0	0.00%	89.76%	0.00%
Residential	23	21	9.52%	\$11,721,500	\$9,018,000	29.98%	95.33%	95.57%
Residential WF	2	0	0.00%	\$1,384,000	\$0	0.00%	95.81%	0.00%
3/4-Plex	1	0	0.00%	\$175,000	\$0	0.00%	87.72%	0.00%
Apartment	2	1	100.00%	\$430,800	\$166,000	159.52%	93.05%	92.22%
Townhouse	5	5	0.00%	\$2,135,400	\$1,455,000	46.76%	98.15%	96.15%
RES TOTAL	43	36	19.44%	\$20,422,200	\$16,259,500	25.60%	93.85%	94.52%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	4	0	0.00%	\$1,591,000	\$0	0.00%	93.65%	0.00%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	14	4	250.00%	\$2,709,890	\$349,000	676.47%	106.14%	91.87%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	18	4	350.00%	\$4,300,890	\$349,000	1,132.35%	101.15%	91.87%
Business	1	0	0.00%	\$35,000	\$0	0.00%	100.00%	0.00%
Commercial	1	1	0.00%	\$134,700	\$325,000	-58.55%	90.40%	81.29%
Land	1	1	0.00%	\$150,000	\$200,000	-25.00%	75.19%	95.28%
COMM TOTAL	3	2	50.00%	\$319,700	\$525,000	-39.10%	83.36%	86.11%
<b>GRAND TOTAL</b>	<b>64</b>	<b>42</b>	<b>52.38%</b>	<b>\$25,042,790</b>	<b>\$17,133,500</b>	<b>46.16%</b>	<b>94.88%</b>	<b>94.18%</b>

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Shuswap / Revelstoke Statistics -- December 2019

## Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	77	95	-18.95%	\$50,783,812	\$57,518,828	-11.71%	95.88%	95.14%
Duplex	7	9	-22.22%	\$3,455,000	\$3,755,000	-7.99%	96.19%	96.88%
Mobile Home	80	100	-20.00%	\$10,084,150	\$13,977,100	-27.85%	94.00%	94.73%
Recreational	23	23	0.00%	\$3,253,850	\$4,367,300	-25.50%	90.70%	93.43%
Residential	509	567	-10.23%	\$242,067,427	\$247,434,513	-2.17%	96.93%	97.12%
Residential WF	42	42	0.00%	\$31,364,018	\$33,408,418	-6.12%	94.85%	93.84%
3/4-Plex	3	2	50.00%	\$1,606,000	\$1,457,000	10.23%	94.01%	98.58%
Apartment	59	63	-6.35%	\$17,974,675	\$17,028,550	5.56%	96.89%	96.95%
Townhouse	88	93	-5.38%	\$29,445,991	\$31,487,047	-6.48%	97.75%	97.28%
RES TOTAL	888	994	-10.66%	\$390,034,923	\$410,433,756	-4.97%	96.53%	96.45%
FARMS	3	2	50.00%	\$3,585,000	\$1,070,000	235.05%	95.77%	85.68%
MULTIFAMILY	7	5	40.00%	\$16,436,000	\$4,403,000	273.29%	82.83%	94.10%
Acreage	51	36	41.67%	\$12,050,200	\$5,748,533	109.62%	92.79%	95.27%
Acreage WF	2	2	0.00%	\$984,900	\$359,500	173.96%	93.98%	88.79%
Lots	138	145	-4.83%	\$18,794,053	\$16,496,966	13.92%	93.87%	94.10%
Lots WF	8	7	14.29%	\$2,820,900	\$3,013,500	-6.39%	95.20%	95.58%
LOTS TOTAL	199	190	4.74%	\$34,650,053	\$25,618,499	35.25%	93.60%	94.45%
Business	4	8	-50.00%	\$1,024,000	\$2,104,044	-51.33%	92.09%	85.04%
Commercial	16	19	-15.79%	\$9,596,100	\$5,516,698	73.95%	89.49%	94.72%
Land	3	9	-66.67%	\$1,027,500	\$5,128,780	-79.97%	92.78%	81.67%
COMM TOTAL	23	36	-36.11%	\$11,647,600	\$12,749,522	-8.64%	89.99%	87.46%
<b>GRAND TOTAL</b>	<b>1,120</b>	<b>1,227</b>	<b>-8.72%</b>	<b>\$456,353,576</b>	<b>\$454,274,777</b>	<b>0.46%</b>	<b>95.55%</b>	<b>96.01%</b>

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Shuswap / Revelstoke Statistics -- December 2019

## Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$995,500	\$763,429	30.40%	\$900,000	\$633,000	42.18%	82	144	-42.94%
Duplex	\$665,000			\$665,000			94		
Mobile Home	\$99,750	\$138,250	-27.85%	\$103,000	\$138,250	-25.50%	135	55	147.71%
Recreational	\$262,500			\$262,500			51		
Residential	\$509,630	\$429,429	18.68%	\$475,000	\$409,000	16.14%	140	133	5.68%
Residential WF	\$692,000			\$692,000			115		
3/4-Plex	\$175,000			\$175,000			673		
Apartment	\$215,400	\$166,000	29.76%	\$215,400	\$166,000	29.76%	121	29	315.52%
Townhouse	\$427,080	\$291,000	46.76%	\$368,400	\$260,000	41.69%	153	26	486.92%
RES TOTAL	\$474,935	\$451,653	5.15%	\$427,000	\$404,500	5.56%	142	113	25.93%
FARMS									
MULTIFAMILY									
Acreage	\$397,750			\$415,500			438		
Acreage WF									
Lots	\$193,564	\$87,250	121.85%	\$231,000	\$97,500	136.92%	81	441	-81.74%
Lots WF									
LOTS TOTAL	\$238,938	\$87,250	173.85%	\$233,095	\$97,500	139.07%	160	441	-63.74%
Business	\$35,000			\$35,000			29		
Commercial	\$134,700	\$325,000	-58.55%	\$134,700	\$325,000	-58.55%	241	99	143.43%
Land	\$150,000	\$200,000	-25.00%	\$150,000	\$200,000	-25.00%	674	9	7,388.89%
COMM TOTAL	\$106,567	\$262,500	-59.40%	\$134,700	\$262,500	-48.69%	315	54	482.72%
<b>GRAND TOTAL</b>	<b>\$391,294</b>	<b>\$407,940</b>	<b>-4.08%</b>	<b>\$356,700</b>	<b>\$359,500</b>	<b>-0.78%</b>	<b>155</b>	<b>141</b>	<b>9.84%</b>

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Shuswap / Revelstoke Statistics -- December 2019

## Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$659,530	\$605,461	8.93%	\$599,900	\$510,000	17.63%	131	133	-2.10%
Duplex	\$493,571	\$417,222	18.30%	\$365,000	\$351,000	3.99%	71	57	25.07%
Mobile Home	\$126,052	\$139,771	-9.82%	\$110,875	\$118,000	-6.04%	84	65	27.60%
Recreational	\$141,472	\$189,883	-25.50%	\$97,000	\$147,000	-34.01%	115	257	-55.03%
Residential	\$475,575	\$436,392	8.98%	\$457,500	\$425,000	7.65%	86	78	9.95%
Residential WF	\$746,762	\$795,439	-6.12%	\$790,000	\$735,000	7.48%	124	93	33.79%
3/4-Plex	\$535,333	\$728,500	-26.52%	\$571,000	\$728,500	-21.62%	284	217	30.88%
Apartment	\$304,656	\$270,294	12.71%	\$277,500	\$254,000	9.25%	97	167	-41.92%
Townhouse	\$334,614	\$338,570	-1.17%	\$316,325	\$306,000	3.37%	95	84	12.38%
RES TOTAL	\$439,229	\$412,911	6.37%	\$418,375	\$388,250	7.76%	94	93	1.20%
FARMS	\$1,195,000	\$535,000	123.36%	\$1,145,000	\$535,000	114.02%	483	160	202.82%
MULTIFAMILY	\$2,348,000	\$880,600	166.64%	\$798,000	\$725,000	10.07%	114	188	-39.29%
Acreage	\$236,278	\$159,681	47.97%	\$220,000	\$140,000	57.14%	213	301	-29.16%
Acreage WF	\$492,450	\$179,750	173.96%	\$492,450	\$179,750	173.96%	43	61	-28.93%
Lots	\$136,189	\$113,772	19.70%	\$109,500	\$90,000	21.67%	169	208	-18.38%
Lots WF	\$352,613	\$430,500	-18.09%	\$352,500	\$440,000	-19.89%	75	64	16.08%
LOTS TOTAL	\$174,121	\$134,834	29.14%	\$145,000	\$120,000	20.83%	176	218	-19.63%
Business	\$256,000	\$263,006	-2.66%	\$94,500	\$249,000	-62.05%	110	177	-38.05%
Commercial	\$599,756	\$290,353	106.56%	\$417,500	\$307,000	35.99%	122	211	-42.30%
Land	\$342,500	\$569,864	-39.90%	\$400,000	\$430,000	-6.98%	295	228	29.58%
COMM TOTAL	\$506,417	\$354,153	42.99%	\$350,000	\$316,000	10.76%	142	208	-31.47%
<b>GRAND TOTAL</b>	<b>\$407,459</b>	<b>\$370,232</b>	<b>10.05%</b>	<b>\$378,500</b>	<b>\$360,000</b>	<b>5.14%</b>	<b>111</b>	<b>116</b>	<b>-4.76%</b>

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