

**Shuswap / Revelstoke Monthly Statistics
December 2018**

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	387	390	-0.77%	11,061	10,573	4.62%
2 Units Sold	217	362	-40.06%	5,021	6,557	-23.43%
3 Sales Volume	\$122,322,483	\$200,870,243	-39.10%	\$2,825,882,490	\$3,483,551,927	-18.88%
4 List/Sell Ratio	95.45%	96.92%		97.06%	97.48%	
5 Days to Sell	83	71	15.98%	64	61	4.81%
6 Active Listings	2,565	1,891	35.64%			
Area = North Okanagan						
1 Units Listed	121	105	15.24%	3,801	3,733	1.82%
2 Units Sold	111	122	-9.02%	2,077	2,521	-17.61%
3 Sales Volume	\$52,428,262	\$53,956,909	-2.83%	\$974,305,223	\$1,049,586,730	-7.17%
4 List/Sell Ratio	96.18%	97.75%		96.54%	97.14%	
5 Days to Sell	116	77	51.04%	88	94	-6.33%
6 Active Listings	1,064	1,012	5.14%			
Area = Shuswap / Revels						
1 Units Listed	53	67	-20.90%	2,275	2,284	-0.39%
2 Units Sold	42	55	-23.64%	1,227	1,383	-11.28%
3 Sales Volume	\$17,173,500	\$19,866,327	-13.55%	\$454,314,777	\$485,167,734	-6.36%
4 List/Sell Ratio	94.40%	95.20%		96.02%	96.05%	
5 Days to Sell	142	134	5.83%	116	118	-1.60%
6 Active Listings	719	669	7.47%			
Area = Grand Total						
1 Units Listed	561	562	-0.18%	17,137	16,590	3.30%
2 Units Sold	370	539	-31.35%	8,325	10,461	-20.42%
3 Sales Volume	\$191,924,245	\$274,693,479	-30.13%	\$4,254,502,490	\$5,018,306,392	-15.22%
4 List/Sell Ratio	95.56%	96.96%		96.83%	97.27%	
5 Days to Sell	99	79	25.93%	78	76	1.51%
6 Active Listings	4,348	3,572	21.72%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- December 2018

Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Residential	
			Total Units Sold	Total Sales Volume
This Month	42	\$17,173,500	21	\$9,058,000
Last Month	66	\$23,121,050	27	\$12,182,000
This Month Last Year	55	\$19,866,327	22	\$8,591,500

Description	Total Listings Taken	Inventory
This Month	53	719
Last Month	92	870
This Month Last Year	67	669

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Shuswap / Revelstoke Statistics -- December 2018

Quick Summary Part 2

Condo/Apt

Sales	1
New Listings	6
Current Inventory	39
Sell/Inv. Ratio	2.56%
Days to Sell	29
Average Price	\$166,000
Median Price	\$166,000

Condo/Townhouse

Sales	5
New Listings	3
Current Inventory	41
Sell/Inv. Ratio	12.20%
Days to Sell	26
Average Price	\$291,000
Median Price	\$260,000

Lots

Sales	4
New Listings	13
Current Inventory	251
Sell/Inv. Ratio	1.59%
Days to Sell	441
Average Price	\$87,250
Median Price	\$97,500

Residential

Sales	21
New Listings	18
Current Inventory	150
Sell/Inv. Ratio	14.00%
Days to Sell	133
Average Price	\$431,333
Median Price	\$409,000

Ratio of Sales vs Inventory	7.97%
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Shuswap / Revelstoke Statistics -- December 2018

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	3	3	0.00%	202	209	-3.35	69	66	4.55
Duplex	0	0	0.00%	14	15	-6.67	3	2	50.00
Mobile Home	1	4	-75.00%	132	119	10.92	21	16	31.25
Recreational	0	2	-100.00%	59	90	-34.44	21	34	-38.24
Residential	18	25	-28.00%	855	838	2.03	150	146	2.74
Residential WF	0	1	-100.00%	117	111	5.41	32	25	28.00
3/4-Plex	0	0	0.00%	3	2	50.00	2	2	0.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	6	5	20.00%	109	99	10.10	39	28	39.29
Townhouse	3	0	0.00%	157	136	15.44	41	23	78.26
RES TOTAL	31	40.00	-22.50%	1,648	1,619	1.79%	378	342	10.53
FARMS	0	1	-100.00%	11	15	-26.67	7	8	-12.50
MULTIFAMILY	0	0	0.00%	13	9	44.44	6	4	50.00
Acreage	7	1	600.00%	105	133	-21.05	76	77	-1.30
Acreage WF	0	0	0.00%	17	12	41.67	7	9	-22.22
Lots	6	18	-66.67%	321	337	-4.75	159	142	11.97
Lots WF	0	0	0.00%	24	25	-4.00	9	10	-10.00
LOTS TOTAL	13	19.00	-31.58%	467	507	-7.89%	251	238	5.46
Business	2	2	0.00%	42	31	35.48	24	17	41.18
Commercial	5	4	25.00%	67	63	6.35	36	35	2.86
Land	2	1	100.00%	27	40	-32.50	17	25	-32.00
COMM TOTAL	9	7.00	28.57%	136	134	1.49%	77	77	0.00
GRAND TOTAL	53	67	-20.90%	2,275	2,284	-0.39%	719	669	7.47

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Shuswap / Revelstoke Statistics -- December 2018

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Revelstoke								
Acreage/House	7	6	16.67%	\$5,344,000	\$3,926,250	36.11%	92.39%	96.80%
Duplex	0	1	-100.00%	\$0	\$307,000	-100.00%	0.00%	93.74%
Mobile Home	2	5	-60.00%	\$276,500	\$609,000	-54.60%	95.71%	97.13%
Recreational	0	1	-100.00%	\$0	\$70,000	-100.00%	0.00%	96.02%
Residential	21	22	-4.55%	\$9,058,000	\$8,591,500	5.43%	96.00%	96.28%
Residential WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	1	3	-66.67%	\$166,000	\$744,000	-77.69%	92.22%	97.39%
Townhouse	5	3	66.67%	\$1,455,000	\$832,500	74.77%	96.15%	99.25%
RES TOTAL	36	41	-12.20%	\$16,299,500	\$15,080,250	8.09%	94.75%	96.61%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	2	-100.00%	\$0	\$2,240,000	-100.00%	0.00%	91.09%
Acreage	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	4	9	-55.56%	\$349,000	\$1,096,077	-68.16%	91.87%	87.54%
Lots WF	0	1	-100.00%	\$0	\$243,000	-100.00%	0.00%	97.24%
LOTS TOTAL	4	10	-60.00%	\$349,000	\$1,339,077	-73.94%	91.87%	89.15%
Business	0	1	-100.00%	\$0	\$412,000	-100.00%	0.00%	82.57%
Commercial	1	0	0.00%	\$325,000	\$0	0.00%	81.29%	0.00%
Land	1	1	0.00%	\$200,000	\$795,000	-74.84%	95.28%	99.50%
COMM TOTAL	2	2	0.00%	\$525,000	\$1,207,000	-56.50%	86.11%	92.99%
GRAND TOTAL	42	55	-23.64%	\$17,173,500	\$19,866,327	-13.55%	94.40%	95.20%

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Shuswap / Revelstoke Statistics -- December 2018

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / Revelstoke								
Acreage/House	95	114	-16.67%	\$57,518,828	\$65,721,925	-12.48%	95.14%	96.03%
Duplex	9	13	-30.77%	\$3,755,000	\$4,805,500	-21.86%	96.88%	95.36%
Mobile Home	100	93	7.53%	\$13,977,100	\$11,360,882	23.03%	94.73%	95.31%
Recreational	23	30	-23.33%	\$4,367,300	\$3,258,900	34.01%	93.43%	92.81%
Residential	567	614	-7.65%	\$247,474,513	\$251,396,838	-1.56%	97.14%	97.48%
Residential WF	42	47	-10.64%	\$33,408,418	\$36,848,500	-9.34%	93.84%	95.10%
3/4-Plex	2	0	0.00%	\$1,457,000	\$0	0.00%	98.58%	0.00%
Apartment	63	66	-4.55%	\$17,028,550	\$17,774,581	-4.20%	96.95%	96.81%
Townhouse	93	98	-5.10%	\$31,487,047	\$30,490,300	3.27%	97.28%	97.64%
RES TOTAL	994	1,075	-7.53%	\$410,473,756	\$421,657,426	-2.65%	96.46%	96.90%
FARMS	2	1	100.00%	\$1,070,000	\$900,000	18.89%	85.68%	95.24%
MULTIFAMILY	5	4	25.00%	\$4,403,000	\$3,110,000	41.58%	94.10%	90.49%
Acreage	36	52	-30.77%	\$5,748,533	\$15,208,700	-62.20%	95.27%	89.27%
Acreage WF	2	4	-50.00%	\$359,500	\$798,000	-54.95%	88.79%	91.11%
Lots	145	197	-26.40%	\$16,496,966	\$20,828,512	-20.80%	94.10%	92.85%
Lots WF	7	9	-22.22%	\$3,013,500	\$3,280,500	-8.14%	95.58%	95.69%
LOTS TOTAL	190	262	-27.48%	\$25,618,499	\$40,115,712	-36.14%	94.45%	91.65%
Business	8	7	14.29%	\$2,104,044	\$5,470,650	-61.54%	85.04%	88.80%
Commercial	19	23	-17.39%	\$5,516,698	\$8,032,947	-31.32%	94.72%	90.58%
Land	9	10	-10.00%	\$5,128,780	\$5,531,000	-7.27%	81.67%	86.15%
COMM TOTAL	36	40	-10.00%	\$12,749,522	\$19,034,597	-33.02%	87.46%	88.74%
GRAND TOTAL	1,227	1,382	-11.22%	\$454,314,777	\$484,817,734	-6.29%	96.02%	96.05%

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Shuswap / Revelstoke Statistics -- December 2018

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$763,429	\$654,375	16.67%	\$633,000	\$563,125	12.41%	144	207	-30.30%
Duplex		\$307,000			\$307,000			92	
Mobile Home	\$138,250	\$121,800	13.51%	\$138,250	\$87,000	58.91%	55	37	45.72%
Recreational		\$70,000			\$70,000			93	
Residential	\$431,333	\$390,523	10.45%	\$409,000	\$409,500	-0.12%	133	83	59.31%
Residential WF									
3/4-Plex									
Apartment	\$166,000	\$248,000	-33.06%	\$166,000	\$226,000	-26.55%	29	50	-41.61%
Townhouse	\$291,000	\$277,500	4.86%	\$260,000	\$286,500	-9.25%	26	98	-73.47%
RES TOTAL	\$452,764	\$367,811	23.10%	\$404,500	\$326,000	24.08%	113	95	19.07%
FARMS									
MULTIFAMILY		\$1,120,000			\$1,120,000			71	
Acreage									
Acreage WF									
Lots	\$87,250	\$121,786	-28.36%	\$97,500	\$119,000	-18.07%	441	243	81.50%
Lots WF		\$243,000			\$243,000			253	
LOTS TOTAL	\$87,250	\$133,908	-34.84%	\$97,500	\$139,000	-29.86%	441	244	80.77%
Business		\$412,000			\$412,000			556	
Commercial	\$325,000			\$325,000			99		
Land	\$200,000	\$795,000	-74.84%	\$200,000	\$795,000	-74.84%	9	322	-97.20%
COMM TOTAL	\$262,500	\$603,500	-56.50%	\$262,500	\$603,500	-56.50%	54	439	-87.70%
GRAND TOTAL	\$408,893	\$361,206	13.20%	\$359,500	\$295,000	21.86%	142	134	5.83%

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Shuswap / Revelstoke Statistics -- December 2018

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$605,461	\$576,508	5.02%	\$510,000	\$508,000	0.39%	133	129	3.12%
Duplex	\$417,222	\$369,654	12.87%	\$351,000	\$325,000	8.00%	57	144	-60.30%
Mobile Home	\$139,771	\$122,160	14.42%	\$118,000	\$99,900	18.12%	65	70	-6.60%
Recreational	\$189,883	\$108,630	74.80%	\$147,000	\$95,250	54.33%	257	135	90.24%
Residential	\$436,463	\$409,441	6.60%	\$425,000	\$398,000	6.78%	78	77	2.05%
Residential WF	\$795,439	\$784,011	1.46%	\$735,000	\$710,000	3.52%	93	100	-6.82%
3/4-Plex	\$728,500			\$728,500			217		
Apartment	\$270,294	\$269,312	0.36%	\$254,000	\$248,900	2.05%	167	124	35.52%
Townhouse	\$338,570	\$311,126	8.82%	\$306,000	\$285,000	7.37%	84	95	-11.38%
RES TOTAL	\$412,951	\$392,239	5.28%	\$388,250	\$369,900	4.96%	93	90	4.00%
FARMS	\$535,000	\$900,000	-40.56%	\$535,000	\$900,000	-40.56%	160	48	232.29%
MULTIFAMILY	\$880,600	\$777,500	13.26%	\$725,000	\$575,000	26.09%	188	180	4.59%
Acreage	\$159,681	\$292,475	-45.40%	\$140,000	\$189,500	-26.12%	301	214	40.45%
Acreage WF	\$179,750	\$199,500	-9.90%	\$179,750	\$165,500	8.61%	61	300	-79.85%
Lots	\$113,772	\$105,728	7.61%	\$90,000	\$96,000	-6.25%	208	191	8.71%
Lots WF	\$430,500	\$364,500	18.11%	\$440,000	\$300,000	46.67%	64	371	-82.67%
LOTS TOTAL	\$134,834	\$153,113	-11.94%	\$120,000	\$132,500	-9.43%	218	203	7.38%
Business	\$263,006	\$781,521	-66.35%	\$249,000	\$412,000	-39.56%	177	248	-28.85%
Commercial	\$290,353	\$349,259	-16.87%	\$307,000	\$210,900	45.57%	211	341	-38.05%
Land	\$569,864	\$553,100	3.03%	\$430,000	\$540,250	-20.41%	228	362	-37.13%
COMM TOTAL	\$354,153	\$475,865	-25.58%	\$316,000	\$299,000	5.69%	208	330	-37.08%
GRAND TOTAL	\$370,265	\$350,809	5.55%	\$360,000	\$324,950	10.79%	116	118	-1.63%

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