

**Shuswap / Revelstoke Monthly Statistics  
November 2018**

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## Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
<b>Area = Central Okanagan</b>						
1 Units Listed	643	684	-5.99%	10,674	10,183	4.82%
2 Units Sold	323	467	-30.84%	4,807	6,195	-22.41%
3 Sales Volume	\$173,322,004	\$235,976,774	-26.55%	\$2,705,566,007	\$3,282,681,685	-17.58%
4 List/Sell Ratio	96.37%	97.35%		97.14%	97.51%	
5 Days to Sell	71	65	8.75%	63	60	4.50%
6 Active Listings	2,946	2,274	29.55%			
<b>Area = North Okanagan</b>						
1 Units Listed	218	237	-8.02%	3,680	3,628	1.43%
2 Units Sold	147	157	-6.37%	1,966	2,399	-18.05%
3 Sales Volume	\$76,485,191	\$64,856,521	17.93%	\$921,876,961	\$995,629,821	-7.41%
4 List/Sell Ratio	95.92%	96.78%		96.56%	97.10%	
5 Days to Sell	105	93	12.46%	86	95	-8.87%
6 Active Listings	1,312	1,178	11.38%			
<b>Area = Shuswap / Revels</b>						
1 Units Listed	92	101	-8.91%	2,222	2,217	0.23%
2 Units Sold	66	90	-26.67%	1,185	1,328	-10.77%
3 Sales Volume	\$23,121,050	\$36,946,132	-37.42%	\$437,141,277	\$465,301,407	-6.05%
4 List/Sell Ratio	95.12%	93.56%		96.08%	96.09%	
5 Days to Sell	163	187	-12.99%	116	118	-1.82%
6 Active Listings	870	815	6.75%			
<b>Area = Grand Total</b>						
1 Units Listed	953	1,022	-6.75%	16,576	16,028	3.42%
2 Units Sold	536	714	-24.93%	7,958	9,922	-19.79%
3 Sales Volume	\$272,928,245	\$337,779,427	-19.20%	\$4,064,584,245	\$4,743,612,913	-14.31%
4 List/Sell Ratio	96.14%	96.81%		96.89%	97.29%	
5 Days to Sell	91	87	5.51%	77	76	0.38%
6 Active Listings	5,128	4,267	20.18%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

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## Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Residential	
			Total Units Sold	Total Sales Volume
This Month	66	\$23,121,050	27	\$12,182,000
Last Month	114	\$44,068,082	59	\$26,173,100
This Month Last Year	90	\$36,946,132	34	\$13,515,300

  

Description	Total Listings Taken	Inventory
This Month	92	870
Last Month	124	988
This Month Last Year	101	815

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Shuswap / Revelstoke Statistics -- November 2018

## Quick Summary Part 2

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### Condo/Apt

Sales	3
New Listings	9
Current Inventory	38
Sell/Inv. Ratio	7.89%
Days to Sell	49
Average Price	\$257,667
Median Price	\$235,000

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### Condo/Townhouse

Sales	6
New Listings	10
Current Inventory	46
Sell/Inv. Ratio	13.04%
Days to Sell	141
Average Price	\$319,333
Median Price	\$344,000

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### Lots

Sales	16
New Listings	17
Current Inventory	309
Sell/Inv. Ratio	5.18%
Days to Sell	356
Average Price	\$113,722
Median Price	\$73,750

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### Residential

Sales	27
New Listings	29
Current Inventory	188
Sell/Inv. Ratio	14.36%
Days to Sell	82
Average Price	\$451,185
Median Price	\$453,500
Ratio of Sales vs Inventory	11.16%

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Shuswap / Revelstoke Statistics -- November 2018

## Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	6	8	-25.00%	199	206	-3.40	88	84	4.76
Duplex	1	1	0.00%	14	15	-6.67	4	3	33.33
Mobile Home	8	7	14.29%	131	115	13.91	26	19	36.84
Recreational	0	1	-100.00%	59	88	-32.95	29	46	-36.96
Residential	29	36	-19.44%	837	813	2.95	188	160	17.50
Residential WF	2	1	100.00%	117	110	6.36	46	37	24.32
3/4-Plex	0	0	0.00%	3	2	50.00	3	2	50.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	9	4	125.00%	103	94	9.57	38	28	35.71
Townhouse	10	7	42.86%	154	136	13.24	46	30	53.33
RES TOTAL	65	65.00	0.00%	1,617	1,579	2.41%	468	409	14.43
FARMS	0	2	-100.00%	11	14	-21.43	9	7	28.57
MULTIFAMILY	2	2	0.00%	13	9	44.44	6	9	-33.33
Acreage	1	17	-94.12%	98	132	-25.76	90	95	-5.26
Acreage WF	1	0	0.00%	17	12	41.67	12	13	-7.69
Lots	15	7	114.29%	315	319	-1.25	194	180	7.78
Lots WF	0	0	0.00%	24	25	-4.00	13	15	-13.33
LOTS TOTAL	17	24.00	-29.17%	454	488	-6.97%	309	303	1.98
Business	3	2	50.00%	40	29	37.93	25	20	25.00
Commercial	4	2	100.00%	62	59	5.08	35	36	-2.78
Land	1	4	-75.00%	25	39	-35.90	18	31	-41.94
COMM TOTAL	8	8.00	0.00%	127	127	0.00%	78	87	-10.34
<b>GRAND TOTAL</b>	<b>92</b>	<b>101</b>	<b>-8.91%</b>	<b>2,222</b>	<b>2,217</b>	<b>0.23%</b>	<b>870</b>	<b>815</b>	<b>6.75</b>

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Shuswap / Revelstoke Statistics -- November 2018

## Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	5	11	-54.55%	\$2,384,000	\$6,589,000	-63.82%	95.60%	94.93%
Duplex	1	3	-66.67%	\$435,000	\$1,056,000	-58.81%	92.75%	96.61%
Mobile Home	2	7	-71.43%	\$190,000	\$953,332	-80.07%	86.80%	94.79%
Recreational	0	2	-100.00%	\$0	\$260,000	-100.00%	0.00%	86.72%
Residential	27	34	-20.59%	\$12,182,000	\$13,515,300	-9.87%	97.09%	95.56%
Residential WF	3	4	-25.00%	\$2,205,000	\$4,887,000	-54.88%	94.92%	93.12%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	3	6	-50.00%	\$773,000	\$1,507,900	-48.74%	98.61%	94.31%
Townhouse	6	7	-14.29%	\$1,916,000	\$2,161,900	-11.37%	95.88%	98.46%
RES TOTAL	47	74	-36.49%	\$20,085,000	\$30,930,432	-35.06%	96.41%	95.10%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	3	6	-50.00%	\$520,400	\$3,292,000	-84.19%	94.03%	83.46%
Acreage WF	1	0	0.00%	\$249,500	\$0	0.00%	92.44%	0.00%
Lots	12	6	100.00%	\$1,049,650	\$556,200	88.72%	90.32%	95.93%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	16	12	33.33%	\$1,819,550	\$3,848,200	-52.72%	91.65%	85.06%
Business	1	1	0.00%	\$480,000	\$1,100,000	-56.36%	69.77%	88.00%
Commercial	2	1	100.00%	\$736,500	\$630,000	16.90%	92.19%	90.65%
Land	0	2	-100.00%	\$0	\$437,500	-100.00%	0.00%	88.56%
COMM TOTAL	3	4	-25.00%	\$1,216,500	\$2,167,500	-43.88%	81.81%	88.87%
<b>GRAND TOTAL</b>	<b>66</b>	<b>90</b>	<b>-26.67%</b>	<b>\$23,121,050</b>	<b>\$36,946,132</b>	<b>-37.42%</b>	<b>95.12%</b>	<b>93.56%</b>

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Shuswap / Revelstoke Statistics -- November 2018

## Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	88	108	-18.52%	\$52,174,828	\$61,795,675	-15.57%	95.43%	95.99%
Duplex	9	12	-25.00%	\$3,755,000	\$4,498,500	-16.53%	96.88%	95.47%
Mobile Home	98	88	11.36%	\$13,700,600	\$10,751,882	27.43%	94.71%	95.21%
Recreational	23	29	-20.69%	\$4,367,300	\$3,188,900	36.95%	93.43%	92.74%
Residential	546	592	-7.77%	\$238,416,513	\$242,805,338	-1.81%	97.18%	97.52%
Residential WF	42	47	-10.64%	\$33,408,418	\$36,848,500	-9.34%	93.84%	95.10%
3/4-Plex	2	0	0.00%	\$1,457,000	\$0	0.00%	98.58%	0.00%
Apartment	62	63	-1.59%	\$16,862,550	\$17,030,581	-0.99%	96.99%	96.78%
Townhouse	88	95	-7.37%	\$30,032,047	\$29,657,800	1.26%	97.34%	97.60%
RES TOTAL	958	1,034	-7.35%	\$394,174,256	\$406,577,176	-3.05%	96.53%	96.91%
FARMS	2	1	100.00%	\$1,070,000	\$900,000	18.89%	85.68%	95.24%
MULTIFAMILY	5	2	150.00%	\$4,403,000	\$870,000	406.09%	94.10%	88.96%
Acreage	36	52	-30.77%	\$5,748,533	\$15,208,700	-62.20%	95.27%	89.27%
Acreage WF	2	4	-50.00%	\$359,500	\$798,000	-54.95%	88.79%	91.11%
Lots	141	188	-25.00%	\$16,147,966	\$19,732,435	-18.17%	94.15%	93.17%
Lots WF	7	8	-12.50%	\$3,013,500	\$3,037,500	-0.79%	95.58%	95.56%
LOTS TOTAL	186	252	-26.19%	\$25,269,499	\$38,776,635	-34.83%	94.49%	91.73%
Business	8	6	33.33%	\$2,104,044	\$5,058,650	-58.41%	85.04%	89.35%
Commercial	18	23	-21.74%	\$5,191,698	\$8,032,947	-35.37%	95.71%	90.58%
Land	8	9	-11.11%	\$4,928,780	\$4,736,000	4.07%	81.20%	84.26%
COMM TOTAL	34	38	-10.53%	\$12,224,522	\$17,827,597	-31.43%	87.51%	88.47%
<b>GRAND TOTAL</b>	<b>1,185</b>	<b>1,327</b>	<b>-10.70%</b>	<b>\$437,141,277</b>	<b>\$464,951,407</b>	<b>-5.98%</b>	<b>96.08%</b>	<b>96.09%</b>

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Shuswap / Revelstoke Statistics -- November 2018

## Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$476,800	\$599,000	-20.40%	\$485,000	\$564,900	-14.14%	151	244	-38.22%
Duplex	\$435,000	\$352,000	23.58%	\$435,000	\$325,000	33.85%	44	70	-37.14%
Mobile Home	\$95,000	\$136,190	-30.24%	\$95,000	\$130,000	-26.92%	47	58	-19.83%
Recreational		\$130,000			\$130,000			106	
Residential	\$451,185	\$397,509	13.50%	\$453,500	\$327,500	38.47%	82	143	-42.74%
Residential WF	\$735,000	\$1,221,750	-39.84%	\$660,000	\$1,075,000	-38.60%	90	121	-25.74%
3/4-Plex									
Apartment	\$257,667	\$251,317	2.53%	\$235,000	\$189,950	23.72%	49	114	-56.53%
Townhouse	\$319,333	\$308,843	3.40%	\$344,000	\$249,900	37.66%	141	67	112.30%
RES TOTAL	\$427,340	\$417,979	2.24%	\$410,000	\$316,000	29.75%	93	135	-31.29%
<b>FARMS</b>									
<b>MULTIFAMILY</b>									
Acreage	\$173,467	\$548,667	-68.38%	\$220,000	\$186,000	18.28%	343	303	13.03%
Acreage WF	\$249,500			\$249,500			112		
Lots	\$87,471	\$92,700	-5.64%	\$62,750	\$52,500	19.52%	380	521	-27.06%
Lots WF									
LOTS TOTAL	\$113,722	\$320,683	-64.54%	\$73,750	\$147,450	-49.98%	356	412	-13.56%
Business	\$480,000	\$1,100,000	-56.36%	\$480,000	\$1,100,000	-56.36%	342	46	643.48%
Commercial	\$368,250	\$630,000	-41.55%	\$368,250	\$630,000	-41.55%	177	1,133	-84.38%
Land		\$218,750			\$218,750			371	
COMM TOTAL	\$405,500	\$541,875	-25.17%	\$480,000	\$458,750	4.63%	232	480	-51.67%
<b>GRAND TOTAL</b>	<b>\$350,319</b>	<b>\$410,513</b>	<b>-14.66%</b>	<b>\$367,000</b>	<b>\$303,000</b>	<b>21.12%</b>	<b>163</b>	<b>187</b>	<b>-12.99%</b>

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Shuswap / Revelstoke Statistics -- November 2018

## Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$592,896	\$572,182	3.62%	\$501,250	\$508,000	-1.33%	132	125	5.99%
Duplex	\$417,222	\$374,875	11.30%	\$351,000	\$348,750	0.65%	57	148	-61.45%
Mobile Home	\$139,802	\$122,180	14.42%	\$115,000	\$101,200	13.64%	66	72	-8.70%
Recreational	\$189,883	\$109,962	72.68%	\$147,000	\$98,500	49.24%	257	136	88.22%
Residential	\$436,660	\$410,144	6.47%	\$425,000	\$397,575	6.90%	76	76	-0.37%
Residential WF	\$795,439	\$784,011	1.46%	\$735,000	\$710,000	3.52%	93	100	-6.82%
3/4-Plex	\$728,500			\$728,500			217		
Apartment	\$271,977	\$270,327	0.61%	\$254,500	\$251,050	1.37%	170	127	33.52%
Townhouse	\$341,273	\$312,187	9.32%	\$307,250	\$285,000	7.81%	88	95	-7.81%
RES TOTAL	\$411,455	\$393,208	4.64%	\$387,500	\$369,900	4.76%	93	89	3.42%
FARMS	\$535,000	\$900,000	-40.56%	\$535,000	\$900,000	-40.56%	160	48	232.29%
MULTIFAMILY	\$880,600	\$435,000	102.44%	\$725,000	\$435,000	66.67%	188	289	-34.84%
Acreage	\$159,681	\$292,475	-45.40%	\$140,000	\$189,500	-26.12%	301	214	40.45%
Acreage WF	\$179,750	\$199,500	-9.90%	\$179,750	\$165,500	8.61%	61	300	-79.85%
Lots	\$114,525	\$104,960	9.11%	\$90,000	\$96,000	-6.25%	201	188	6.64%
Lots WF	\$430,500	\$379,688	13.38%	\$440,000	\$306,000	43.79%	64	386	-83.33%
LOTS TOTAL	\$135,858	\$153,876	-11.71%	\$122,000	\$132,500	-7.92%	214	202	5.87%
Business	\$263,006	\$843,108	-68.81%	\$249,000	\$355,375	-29.93%	177	197	-10.36%
Commercial	\$288,428	\$349,259	-17.42%	\$284,750	\$210,900	35.02%	218	341	-36.23%
Land	\$616,098	\$526,222	17.08%	\$495,000	\$518,000	-4.44%	255	367	-30.43%
COMM TOTAL	\$359,545	\$469,147	-23.36%	\$316,000	\$287,750	9.82%	217	324	-33.18%
<b>GRAND TOTAL</b>	<b>\$368,896</b>	<b>\$350,378</b>	<b>5.29%</b>	<b>\$360,000</b>	<b>\$325,000</b>	<b>10.77%</b>	<b>116</b>	<b>118</b>	<b>-1.85%</b>

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