

**Shuswap / Revelstoke Monthly Statistics
November 2019**

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	587	643	-8.71%	10,299	10,675	-3.52%
2 Units Sold	405	319	26.96%	4,651	4,800	-3.10%
3 Sales Volume	\$243,400,747	\$169,923,504	43.24%	\$2,599,379,022	\$2,696,205,107	-3.59%
4 List/Sell Ratio	96.01%	96.44%		96.47%	97.11%	
5 Days to Sell	83	70	18.64%	74	63	17.69%
6 Active Listings	2,808	2,946	-4.68%			
Area = North Okanagan						
1 Units Listed	212	217	-2.30%	3,617	3,678	-1.66%
2 Units Sold	119	147	-19.05%	1,911	1,965	-2.75%
3 Sales Volume	\$69,357,912	\$76,485,191	-9.32%	\$918,405,221	\$918,288,961	0.01%
4 List/Sell Ratio	95.90%	95.92%		96.62%	96.56%	
5 Days to Sell	111	105	6.16%	87	86	0.85%
6 Active Listings	1,250	1,312	-4.73%			
Area = Shuswap / Revels						
1 Units Listed	122	92	32.61%	2,098	2,222	-5.58%
2 Units Sold	73	66	10.61%	1,056	1,185	-10.89%
3 Sales Volume	\$34,021,038	\$23,121,050	47.14%	\$431,310,786	\$437,141,277	-1.33%
4 List/Sell Ratio	95.67%	95.12%		95.59%	96.08%	
5 Days to Sell	120	163	-26.09%	108	116	-6.36%
6 Active Listings	860	870	-1.15%			
Area = Grand Total						
1 Units Listed	921	952	-3.26%	16,014	16,575	-3.38%
2 Units Sold	597	532	12.22%	7,618	7,950	-4.18%
3 Sales Volume	\$346,779,697	\$269,529,745	28.66%	\$3,949,095,028	\$4,051,635,345	-2.53%
4 List/Sell Ratio	95.95%	96.18%		96.41%	96.87%	
5 Days to Sell	93	91	2.36%	82	76	7.17%
6 Active Listings	4,918	5,128	-4.10%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- November 2019

Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Residential	
			Total Units Sold	Total Sales Volume
This Month	73	\$34,021,038	38	\$18,158,888
Last Month	106	\$43,409,027	50	\$23,940,322
This Month Last Year	66	\$23,121,050	27	\$12,182,000

Description	Total Listings Taken	Inventory
This Month	122	860
Last Month	109	946
This Month Last Year	92	870

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Shuswap / Revelstoke Statistics -- November 2019

Quick Summary Part 2

Condo/Apt

Sales	5
New Listings	4
Current Inventory	36
Sell/Inv. Ratio	13.89%
Days to Sell	70
Average Price	\$367,850
Median Price	\$325,750

Condo/Townhouse

Sales	3
New Listings	10
Current Inventory	39
Sell/Inv. Ratio	7.69%
Days to Sell	22
Average Price	\$302,000
Median Price	\$272,500

Lots

Sales	12
New Listings	27
Current Inventory	280
Sell/Inv. Ratio	4.29%
Days to Sell	260
Average Price	\$142,375
Median Price	\$102,500

Residential

Sales	38
New Listings	38
Current Inventory	173
Sell/Inv. Ratio	21.97%
Days to Sell	103
Average Price	\$477,865
Median Price	\$470,500
Ratio of Sales vs Inventory	13.94%

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Shuswap / Revelstoke Statistics -- November 2019

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	16	6	166.67%	212	198	7.07	92	88	4.55
Duplex	0	1	-100.00%	11	14	-21.43	2	4	-50.00
Mobile Home	6	8	-25.00%	128	131	-2.29	39	26	50.00
Recreational	1	0	0.00%	96	60	60.00	39	29	34.48
Residential	38	29	31.03%	759	837	-9.32	173	188	-7.98
Residential WF	3	2	50.00%	101	117	-13.68	35	46	-23.91
3/4-Plex	0	0	0.00%	2	3	-33.33	1	3	-66.67
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	4	9	-55.56%	94	103	-8.74	36	38	-5.26
Townhouse	10	10	0.00%	135	154	-12.34	39	46	-15.22
RES TOTAL	78	65.00	20.00%	1,538	1,617	-4.89%	456	468	-2.56
FARMS	1	0	0.00%	18	11	63.64	10	9	11.11
MULTIFAMILY	0	2	-100.00%	5	13	-61.54	2	6	-66.67
Acreage	2	1	100.00%	97	98	-1.02	82	90	-8.89
Acreage WF	2	1	100.00%	17	18	-5.56	16	12	33.33
Lots	20	15	33.33%	249	314	-20.70	168	194	-13.40
Lots WF	3	0	0.00%	24	24	0.00	14	13	7.69
LOTS TOTAL	27	17.00	58.82%	387	454	-14.76%	280	309	-9.39
Business	4	3	33.33%	26	40	-35.00	18	25	-28.00
Commercial	8	4	100.00%	82	62	32.26	58	35	65.71
Land	4	1	300.00%	42	25	68.00	36	18	100.00
COMM TOTAL	16	8.00	100.00%	150	127	18.11%	112	78	43.59
GRAND TOTAL	122	92	32.61%	2,098	2,222	-5.58%	860	870	-1.15

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Shuswap / Revelstoke Statistics -- November 2019

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Revelstoke								
Acreage/House	6	5	20.00%	\$4,663,400	\$2,384,000	95.61%	97.73%	95.60%
Duplex	1	1	0.00%	\$365,000	\$435,000	-16.09%	89.24%	92.75%
Mobile Home	1	2	-50.00%	\$245,000	\$190,000	28.95%	87.81%	86.80%
Recreational	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Residential	38	27	40.74%	\$18,158,888	\$12,182,000	49.06%	97.11%	97.09%
Residential WF	3	3	0.00%	\$2,775,000	\$2,205,000	25.85%	95.10%	94.92%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	5	3	66.67%	\$1,839,250	\$773,000	137.94%	96.28%	98.61%
Townhouse	3	6	-50.00%	\$906,000	\$1,916,000	-52.71%	98.73%	95.88%
RES TOTAL	57	47	21.28%	\$28,952,538	\$20,085,000	44.15%	96.81%	96.41%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	5	3	66.67%	\$885,500	\$520,400	70.16%	88.22%	94.03%
Acreage WF	0	1	-100.00%	\$0	\$249,500	-100.00%	0.00%	92.44%
Lots	7	12	-41.67%	\$823,000	\$1,049,650	-21.59%	81.62%	90.32%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	12	16	-25.00%	\$1,708,500	\$1,819,550	-6.10%	84.91%	91.65%
Business	0	1	-100.00%	\$0	\$480,000	-100.00%	0.00%	69.77%
Commercial	4	2	100.00%	\$3,360,000	\$736,500	356.21%	92.23%	92.19%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	4	3	33.33%	\$3,360,000	\$1,216,500	176.20%	92.23%	81.81%
GRAND TOTAL	73	66	10.61%	\$34,021,038	\$23,121,050	47.14%	95.67%	95.12%

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Shuswap / Revelstoke Statistics -- November 2019

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / Revelstoke								
Acreage/House	74	88	-15.91%	\$47,797,312	\$52,174,828	-8.39%	96.60%	95.43%
Duplex	6	9	-33.33%	\$2,790,000	\$3,755,000	-25.70%	95.78%	96.88%
Mobile Home	76	98	-22.45%	\$9,685,150	\$13,700,600	-29.31%	94.07%	94.71%
Recreational	21	23	-8.70%	\$2,728,850	\$4,367,300	-37.52%	90.89%	93.43%
Residential	486	546	-10.99%	\$230,345,927	\$238,416,513	-3.39%	97.01%	97.18%
Residential WF	40	42	-4.76%	\$29,980,018	\$33,408,418	-10.26%	94.80%	93.84%
3/4-Plex	2	2	0.00%	\$1,431,000	\$1,457,000	-1.78%	94.84%	98.58%
Apartment	57	62	-8.06%	\$17,543,875	\$16,862,550	4.04%	96.98%	96.99%
Townhouse	83	88	-5.68%	\$27,310,591	\$30,032,047	-9.06%	97.72%	97.34%
RES TOTAL	845	958	-11.80%	\$369,612,723	\$394,174,256	-6.23%	96.68%	96.53%
FARMS	3	2	50.00%	\$3,585,000	\$1,070,000	235.05%	95.77%	85.68%
MULTIFAMILY	7	5	40.00%	\$16,436,000	\$4,403,000	273.29%	82.83%	94.10%
Acreage	47	36	30.56%	\$10,459,200	\$5,748,533	81.95%	92.66%	95.27%
Acreage WF	2	2	0.00%	\$984,900	\$359,500	173.96%	93.98%	88.79%
Lots	124	141	-12.06%	\$16,084,163	\$16,147,966	-0.40%	92.08%	94.15%
Lots WF	8	7	14.29%	\$2,820,900	\$3,013,500	-6.39%	95.20%	95.58%
LOTS TOTAL	181	186	-2.69%	\$30,349,163	\$25,269,499	20.10%	92.62%	94.49%
Business	3	8	-62.50%	\$989,000	\$2,104,044	-53.00%	91.83%	85.04%
Commercial	15	18	-16.67%	\$9,461,400	\$5,191,698	82.24%	89.48%	95.71%
Land	2	8	-75.00%	\$877,500	\$4,928,780	-82.20%	96.64%	81.20%
COMM TOTAL	20	34	-41.18%	\$11,327,900	\$12,224,522	-7.33%	90.20%	87.51%
GRAND TOTAL	1,056	1,185	-10.89%	\$431,310,786	\$437,141,277	-1.33%	95.59%	96.08%

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Shuswap / Revelstoke Statistics -- November 2019

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$777,233	\$476,800	63.01%	\$610,000	\$485,000	25.77%	86	151	-43.30%
Duplex	\$365,000	\$435,000	-16.09%	\$365,000	\$435,000	-16.09%	39	44	-11.36%
Mobile Home	\$245,000	\$95,000	157.89%	\$245,000	\$95,000	157.89%	66	47	41.94%
Recreational									
Residential	\$477,865	\$451,185	5.91%	\$470,500	\$453,500	3.75%	103	82	26.24%
Residential WF	\$925,000	\$735,000	25.85%	\$810,000	\$660,000	22.73%	105	90	16.73%
3/4-Plex									
Apartment	\$367,850	\$257,667	42.76%	\$325,750	\$235,000	38.62%	70	49	42.30%
Townhouse	\$302,000	\$319,333	-5.43%	\$272,500	\$344,000	-20.78%	22	141	-84.20%
RES TOTAL	\$507,939	\$427,340	18.86%	\$470,000	\$410,000	14.63%	92	93	-0.42%
FARMS									
MULTIFAMILY									
Acreage	\$177,100	\$173,467	2.09%	\$182,500	\$220,000	-17.05%	285	343	-16.77%
Acreage WF		\$249,500			\$249,500			112	
Lots	\$117,571	\$87,471	34.41%	\$102,500	\$62,750	63.35%	242	380	-36.34%
Lots WF									
LOTS TOTAL	\$142,375	\$113,722	25.20%	\$102,500	\$73,750	38.98%	260	356	-27.01%
Business		\$480,000			\$480,000			342	
Commercial	\$840,000	\$368,250	128.11%	\$717,500	\$368,250	94.84%	102	177	-42.51%
Land									
COMM TOTAL	\$840,000	\$405,500	107.15%	\$717,500	\$480,000	49.48%	102	232	-56.14%
GRAND TOTAL	\$466,042	\$350,319	33.03%	\$439,000	\$367,000	19.62%	120	163	-26.09%

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Shuswap / Revelstoke Statistics -- November 2019

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$645,910	\$592,896	8.94%	\$582,500	\$501,250	16.21%	133	132	0.02%
Duplex	\$465,000	\$417,222	11.45%	\$350,000	\$351,000	-0.28%	68	57	18.48%
Mobile Home	\$127,436	\$139,802	-8.85%	\$110,875	\$115,000	-3.59%	81	66	23.04%
Recreational	\$129,945	\$189,883	-31.57%	\$90,000	\$147,000	-38.78%	122	257	-52.62%
Residential	\$473,963	\$436,660	8.54%	\$457,250	\$425,000	7.59%	83	76	9.61%
Residential WF	\$749,500	\$795,439	-5.78%	\$790,000	\$735,000	7.48%	125	93	34.29%
3/4-Plex	\$715,500	\$728,500	-1.78%	\$715,500	\$728,500	-1.78%	90	217	-58.76%
Apartment	\$307,787	\$271,977	13.17%	\$279,500	\$254,500	9.82%	96	170	-43.16%
Townhouse	\$329,043	\$341,273	-3.58%	\$315,000	\$307,250	2.52%	91	88	4.16%
RES TOTAL	\$437,412	\$411,455	6.31%	\$417,500	\$387,500	7.74%	92	93	-0.62%
FARMS	\$1,195,000	\$535,000	123.36%	\$1,145,000	\$535,000	114.02%	483	160	202.82%
MULTIFAMILY	\$2,348,000	\$880,600	166.64%	\$798,000	\$725,000	10.07%	114	188	-39.29%
Acreage	\$222,536	\$159,681	39.36%	\$212,000	\$140,000	51.43%	194	301	-35.52%
Acreage WF	\$492,450	\$179,750	173.96%	\$492,450	\$179,750	173.96%	43	61	-28.93%
Lots	\$129,711	\$114,525	13.26%	\$101,250	\$90,000	12.50%	179	201	-10.70%
Lots WF	\$352,613	\$430,500	-18.09%	\$352,500	\$440,000	-19.89%	75	64	16.08%
LOTS TOTAL	\$167,675	\$135,858	23.42%	\$133,500	\$122,000	9.43%	177	214	-17.11%
Business	\$329,667	\$263,006	25.35%	\$99,000	\$249,000	-60.24%	136	177	-22.87%
Commercial	\$630,760	\$288,428	118.69%	\$485,000	\$284,750	70.32%	114	218	-47.60%
Land	\$438,750	\$616,098	-28.79%	\$438,750	\$495,000	-11.36%	106	255	-58.63%
COMM TOTAL	\$566,395	\$359,545	57.53%	\$438,750	\$316,000	38.84%	117	217	-46.26%
GRAND TOTAL	\$408,438	\$368,896	10.72%	\$379,500	\$360,000	5.42%	108	116	-6.36%

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