

**Shuswap / Revelstoke Monthly Statistics
October 2019**

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	736	873	-15.69%	9,712	10,032	-3.19%
2 Units Sold	420	402	4.48%	4,247	4,481	-5.22%
3 Sales Volume	\$225,280,420	\$210,204,317	7.17%	\$2,359,728,275	\$2,526,281,603	-6.59%
4 List/Sell Ratio	96.45%	96.73%		96.50%	97.15%	
5 Days to Sell	81	67	21.24%	73	62	17.31%
6 Active Listings	3,132	3,197	-2.03%			
Area = North Okanagan						
1 Units Listed	259	258	0.39%	3,406	3,461	-1.59%
2 Units Sold	177	186	-4.84%	1,793	1,819	-1.43%
3 Sales Volume	\$82,975,031	\$94,401,719	-12.10%	\$849,362,309	\$845,391,770	0.47%
4 List/Sell Ratio	96.54%	94.96%		96.68%	96.61%	
5 Days to Sell	105	96	9.69%	85	85	0.51%
6 Active Listings	1,360	1,424	-4.49%			
Area = Shuswap / Revels						
1 Units Listed	109	124	-12.10%	1,976	2,130	-7.23%
2 Units Sold	106	114	-7.02%	983	1,119	-12.15%
3 Sales Volume	\$43,409,027	\$44,068,082	-1.50%	\$397,289,748	\$414,020,227	-4.04%
4 List/Sell Ratio	95.84%	96.60%		95.58%	96.13%	
5 Days to Sell	117	105	10.73%	107	113	-4.84%
6 Active Listings	946	988	-4.25%			
Area = Grand Total						
1 Units Listed	1,104	1,255	-12.03%	15,094	15,623	-3.39%
2 Units Sold	703	702	0.14%	7,023	7,419	-5.34%
3 Sales Volume	\$351,664,478	\$348,674,118	0.86%	\$3,606,380,332	\$3,785,693,600	-4.74%
4 List/Sell Ratio	96.40%	96.23%		96.44%	96.92%	
5 Days to Sell	93	81	14.48%	81	75	7.35%
6 Active Listings	5,438	5,609	-3.05%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- October 2019

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	106	\$43,409,027	50	\$23,940,322
Last Month	114	\$45,402,650	59	\$30,983,550
This Month Last Year	114	\$44,068,082	59	\$26,173,100

Description	Total Listings Taken	Inventory
This Month	109	946
Last Month	135	1,115
This Month Last Year	124	988

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Shuswap / Revelstoke Statistics -- October 2019

Quick Summary Part 2

Condo/Apt

Sales	5
New Listings	10
Current Inventory	42
Sell/Inv. Ratio	11.90%
Days to Sell	134
Average Price	\$265,460
Median Price	\$285,000

Condo/Townhouse

Sales	6
New Listings	7
Current Inventory	38
Sell/Inv. Ratio	15.79%
Days to Sell	68
Average Price	\$313,917
Median Price	\$272,750

Lots

Sales	17
New Listings	14
Current Inventory	293
Sell/Inv. Ratio	5.80%
Days to Sell	201
Average Price	\$200,132
Median Price	\$133,250

Residential

Sales	50
New Listings	38
Current Inventory	216
Sell/Inv. Ratio	23.15%
Days to Sell	94
Average Price	\$478,806
Median Price	\$443,000
Ratio of Sales vs Inventory	20.16%

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Shuswap / Revelstoke Statistics -- October 2019

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	8	9	-11.11%	196	192	2.08	102	101	0.99
Duplex	1	1	0.00%	11	13	-15.38	4	4	0.00
Mobile Home	10	7	42.86%	122	123	-0.81	39	23	69.57
Recreational	5	1	400.00%	96	60	60.00	47	41	14.63
Residential	38	58	-34.48%	721	808	-10.77	216	223	-3.14
Residential WF	6	8	-25.00%	98	115	-14.78	41	57	-28.07
3/4-Plex	0	0	0.00%	2	3	-33.33	1	3	-66.67
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	10	10	0.00%	90	94	-4.26	42	37	13.51
Townhouse	7	7	0.00%	124	144	-13.89	38	47	-19.15
RES TOTAL	85	101.00	-15.84%	1,460	1,552	-5.93%	530	536	-1.12
FARMS	1	1	0.00%	17	11	54.55	13	8	62.50
MULTIFAMILY	0	1	-100.00%	5	11	-54.55	2	5	-60.00
Acreage	2	2	0.00%	95	97	-2.06	91	103	-11.65
Acreage WF	1	0	0.00%	15	17	-11.76	17	14	21.43
Lots	11	11	0.00%	229	299	-23.41	173	220	-21.36
Lots WF	0	0	0.00%	21	24	-12.50	12	15	-20.00
LOTS TOTAL	14	13.00	7.69%	360	437	-17.62%	293	352	-16.76
Business	2	1	100.00%	22	37	-40.54	16	24	-33.33
Commercial	4	6	-33.33%	74	58	27.59	57	39	46.15
Land	3	1	200.00%	38	24	58.33	35	24	45.83
COMM TOTAL	9	8.00	12.50%	134	119	12.61%	108	87	24.14
GRAND TOTAL	109	124	-12.10%	1,976	2,130	-7.23%	946	988	-4.25

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Shuswap / Revelstoke Statistics -- October 2019

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Revelstoke								
Acreage/House	8	8	0.00%	\$4,416,037	\$5,085,900	-13.17%	95.62%	95.23%
Duplex	2	3	-33.33%	\$625,000	\$1,400,000	-55.36%	96.45%	95.69%
Mobile Home	10	9	11.11%	\$1,512,750	\$1,345,500	12.43%	94.59%	93.46%
Recreational	2	0	0.00%	\$820,000	\$0	0.00%	97.64%	0.00%
Residential	50	59	-15.25%	\$23,940,322	\$26,173,100	-8.53%	96.71%	97.24%
Residential WF	5	5	0.00%	\$3,981,868	\$3,574,000	11.41%	95.52%	96.09%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	5	6	-16.67%	\$1,327,300	\$1,844,000	-28.02%	95.39%	96.90%
Townhouse	6	5	20.00%	\$1,883,500	\$1,370,500	37.43%	97.41%	97.57%
RES TOTAL	88	95	-7.37%	\$38,506,777	\$40,793,000	-5.60%	96.38%	96.69%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	10	4	150.00%	\$2,827,250	\$987,900	186.19%	90.64%	95.19%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	7	12	-41.67%	\$575,000	\$958,138	-39.99%	85.40%	95.22%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	17	16	6.25%	\$3,402,250	\$1,946,038	74.83%	89.71%	95.21%
Business	0	1	-100.00%	\$0	\$6,044	-100.00%	0.00%	0.00%
Commercial	1	2	-50.00%	\$1,500,000	\$1,323,000	13.38%	96.77%	95.59%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	1	3	-66.67%	\$1,500,000	\$1,329,044	12.86%	96.77%	95.80%
GRAND TOTAL	106	114	-7.02%	\$43,409,027	\$44,068,082	-1.50%	95.84%	96.60%

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Shuswap / Revelstoke Statistics -- October 2019

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / Revelstoke								
Acreage/House	68	83	-18.07%	\$43,133,912	\$49,790,828	-13.37%	96.48%	95.42%
Duplex	5	8	-37.50%	\$2,425,000	\$3,320,000	-26.96%	96.85%	97.45%
Mobile Home	75	96	-21.88%	\$9,440,150	\$13,510,600	-30.13%	94.25%	94.83%
Recreational	21	23	-8.70%	\$2,728,850	\$4,367,300	-37.52%	90.89%	93.43%
Residential	448	519	-13.68%	\$212,187,039	\$226,234,513	-6.21%	97.00%	97.19%
Residential WF	38	39	-2.56%	\$27,568,018	\$31,203,418	-11.65%	94.80%	93.76%
3/4-Plex	2	2	0.00%	\$1,431,000	\$1,457,000	-1.78%	94.84%	98.58%
Apartment	52	59	-11.86%	\$15,704,625	\$16,089,550	-2.39%	97.07%	96.92%
Townhouse	79	82	-3.66%	\$26,041,591	\$28,116,047	-7.38%	97.70%	97.44%
RES TOTAL	788	911	-13.50%	\$340,660,185	\$374,089,256	-8.94%	96.67%	96.54%
FARMS	3	2	50.00%	\$3,585,000	\$1,070,000	235.05%	95.77%	85.68%
MULTIFAMILY	7	5	40.00%	\$16,436,000	\$4,403,000	273.29%	82.83%	94.10%
Acreage	42	33	27.27%	\$9,573,700	\$5,228,133	83.12%	93.10%	95.40%
Acreage WF	2	1	100.00%	\$984,900	\$110,000	795.36%	93.98%	81.48%
Lots	117	129	-9.30%	\$15,261,163	\$15,098,316	1.08%	92.72%	94.43%
Lots WF	8	7	14.29%	\$2,820,900	\$3,013,500	-6.39%	95.20%	95.58%
LOTS TOTAL	169	170	-0.59%	\$28,640,663	\$23,449,949	22.14%	93.13%	94.72%
Business	3	7	-57.14%	\$989,000	\$1,624,044	-39.10%	91.83%	90.93%
Commercial	11	16	-31.25%	\$6,101,400	\$4,455,198	36.95%	88.03%	96.32%
Land	2	8	-75.00%	\$877,500	\$4,928,780	-82.20%	96.64%	81.20%
COMM TOTAL	16	31	-48.39%	\$7,967,900	\$11,008,022	-27.62%	89.36%	88.19%
GRAND TOTAL	983	1,119	-12.15%	\$397,289,748	\$414,020,227	-4.04%	95.58%	96.13%

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Shuswap / Revelstoke Statistics -- October 2019

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$552,005	\$635,738	-13.17%	\$530,000	\$571,500	-7.26%	141	147	-3.67%
Duplex	\$312,500	\$466,667	-33.04%	\$312,500	\$400,000	-21.88%	72	79	-8.86%
Mobile Home	\$151,275	\$149,500	1.19%	\$144,875	\$110,000	31.70%	77	53	44.19%
Recreational	\$410,000			\$410,000			144		
Residential	\$478,806	\$443,612	7.93%	\$443,000	\$460,000	-3.70%	94	70	34.39%
Residential WF	\$796,374	\$714,800	11.41%	\$790,000	\$625,000	26.40%	158	111	43.22%
3/4-Plex									
Apartment	\$265,460	\$307,333	-13.62%	\$285,000	\$297,500	-4.20%	134	141	-4.45%
Townhouse	\$313,917	\$274,100	14.53%	\$272,750	\$305,000	-10.57%	68	88	-22.90%
RES TOTAL	\$437,577	\$429,400	1.90%	\$420,000	\$429,000	-2.10%	101	83	22.36%
FARMS									
MULTIFAMILY									
Acreage	\$282,725	\$246,975	14.48%	\$257,500	\$199,450	29.11%	158	151	4.90%
Acreage WF									
Lots	\$82,143	\$79,845	2.88%	\$50,000	\$41,250	21.21%	261	233	12.00%
Lots WF									
LOTS TOTAL	\$200,132	\$121,627	64.55%	\$133,250	\$74,000	80.07%	201	213	-5.61%
Business		\$6,044			\$6,044			340	
Commercial	\$1,500,000	\$661,500	126.76%	\$1,500,000	\$661,500	126.76%	37	201	-81.55%
Land									
COMM TOTAL	\$1,500,000	\$443,015	238.59%	\$1,500,000	\$473,000	217.12%	37	247	-85.02%
GRAND TOTAL	\$409,519	\$386,562	5.94%	\$410,000	\$400,000	2.50%	117	105	10.73%

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Shuswap / Revelstoke Statistics -- October 2019

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$634,322	\$599,889	5.74%	\$582,500	\$502,500	15.92%	137	131	4.01%
Duplex	\$485,000	\$415,000	16.87%	\$335,000	\$350,000	-4.29%	73	59	24.94%
Mobile Home	\$125,869	\$140,735	-10.56%	\$110,000	\$115,000	-4.35%	81	66	22.59%
Recreational	\$129,945	\$189,883	-31.57%	\$90,000	\$147,000	-38.78%	122	257	-52.62%
Residential	\$473,632	\$435,905	8.65%	\$455,000	\$424,900	7.08%	82	76	7.83%
Residential WF	\$725,474	\$800,088	-9.33%	\$785,000	\$745,000	5.37%	126	93	34.93%
3/4-Plex	\$715,500	\$728,500	-1.78%	\$715,500	\$728,500	-1.78%	90	217	-58.76%
Apartment	\$302,012	\$272,704	10.75%	\$278,500	\$255,000	9.22%	99	176	-43.71%
Townhouse	\$329,640	\$342,879	-3.86%	\$315,000	\$305,500	3.11%	94	84	12.04%
RES TOTAL	\$432,310	\$410,636	5.28%	\$415,000	\$385,900	7.54%	92	92	-0.64%
FARMS	\$1,195,000	\$535,000	123.36%	\$1,145,000	\$535,000	114.02%	483	160	202.82%
MULTIFAMILY	\$2,348,000	\$880,600	166.64%	\$798,000	\$725,000	10.07%	114	188	-39.29%
Acreage	\$227,945	\$158,428	43.88%	\$216,000	\$140,000	54.29%	183	297	-38.35%
Acreage WF	\$492,450	\$110,000	347.68%	\$492,450	\$110,000	347.68%	43	9	377.78%
Lots	\$130,437	\$117,041	11.45%	\$100,000	\$107,000	-6.54%	176	184	-4.66%
Lots WF	\$352,613	\$430,500	-18.09%	\$352,500	\$440,000	-19.89%	75	64	16.08%
LOTS TOTAL	\$169,471	\$137,941	22.86%	\$135,000	\$124,950	8.04%	171	200	-14.49%
Business	\$329,667	\$232,006	42.09%	\$99,000	\$35,000	182.86%	136	153	-10.98%
Commercial	\$554,673	\$278,450	99.20%	\$280,000	\$284,750	-1.67%	118	223	-46.79%
Land	\$438,750	\$616,098	-28.79%	\$438,750	\$495,000	-11.36%	106	255	-58.63%
COMM TOTAL	\$497,994	\$355,097	40.24%	\$340,000	\$307,000	10.75%	120	215	-44.17%
GRAND TOTAL	\$404,160	\$369,991	9.24%	\$375,000	\$359,000	4.46%	107	113	-4.84%

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