

**Shuswap / Revelstoke Monthly Statistics  
September 2020**

# Table of Contents

---

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

## Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
<b>Area = Central Okanagan</b>						
1 Units Listed	989	836	18.30%	8,306	8,975	-7.45%
2 Units Sold	810	441	83.67%	4,327	3,827	13.07%
3 Sales Volume	\$538,525,839	\$265,607,700	102.75%	\$2,679,443,970	\$2,134,447,855	25.53%
4 List/Sell Ratio	97.33%	96.24%		96.82%	96.51%	
5 Days to Sell	77	78	-1.83%	79	72	9.18%
6 Active Listings	2,921	3,454	-15.43%			
<b>Area = North Okanagan</b>						
1 Units Listed	358	271	32.10%	2,858	3,146	-9.15%
2 Units Sold	311	187	66.31%	1,717	1,615	6.32%
3 Sales Volume	\$186,736,079	\$84,336,580	121.42%	\$886,454,382	\$766,072,278	15.71%
4 List/Sell Ratio	95.94%	96.93%		96.74%	96.70%	
5 Days to Sell	90	82	9.49%	97	83	16.31%
6 Active Listings	1,266	1,516	-16.49%			
<b>Area = Shuswap / Revels</b>						
1 Units Listed	202	135	49.63%	1,613	1,867	-13.60%
2 Units Sold	183	114	60.53%	928	876	5.94%
3 Sales Volume	\$83,192,882	\$45,402,650	83.23%	\$397,238,036	\$353,495,821	12.37%
4 List/Sell Ratio	95.89%	95.17%		96.21%	95.55%	
5 Days to Sell	150	104	45.00%	125	106	17.95%
6 Active Listings	799	1,115	-28.34%			
<b>Area = Grand Total</b>						
1 Units Listed	1,549	1,242	24.72%	12,777	13,988	-8.66%
2 Units Sold	1,304	742	75.74%	6,972	6,318	10.35%
3 Sales Volume	\$808,454,800	\$395,346,930	104.49%	\$3,963,136,388	\$3,254,015,953	21.79%
4 List/Sell Ratio	96.86%	96.26%		96.74%	96.45%	
5 Days to Sell	90	83	8.58%	89	80	12.17%
6 Active Listings	4,986	6,085	-18.06%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- September 2020

**Quick Summary Part 1**

			<b>Residential</b>	
<b>Description</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>
<b>This Month</b>	183	\$83,192,882	79	\$43,007,850
<b>Last Month</b>	183	\$77,885,406	67	\$33,642,913
<b>This Month Last Year</b>	114	\$45,402,650	58	\$30,533,550

  

<b>Description</b>	<b>Total Listings Taken</b>	<b>Inventory</b>
<b>This Month</b>	202	799
<b>Last Month</b>	189	883
<b>This Month Last Year</b>	135	1,115

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- September 2020

## Quick Summary Part 2

---

### Condo/Apt

Sales	11
New Listings	9
Current Inventory	34
Sell/Inv. Ratio	32.35%
Days to Sell	168
Average Price	\$350,909
Median Price	\$349,000

---

### Condo/Townhouse

Sales	15
New Listings	13
Current Inventory	44
Sell/Inv. Ratio	34.09%
Days to Sell	103
Average Price	\$442,250
Median Price	\$339,900

---

### Lots

Sales	33
New Listings	41
Current Inventory	234
Sell/Inv. Ratio	14.10%
Days to Sell	431
Average Price	\$162,483
Median Price	\$150,000

---

### Residential

Sales	79
New Listings	79
Current Inventory	169
Sell/Inv. Ratio	46.75%
Days to Sell	61
Average Price	\$544,403
Median Price	\$515,000
Ratio of Sales vs Inventory	34.67%

---

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- September 2020

## Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	16	20	-20.00%	152	188	-19.15	85	134	-36.57
Duplex	1	3	-66.67%	6	10	-40.00	4	7	-42.86
Mobile Home	12	14	-14.29%	95	112	-15.18	31	42	-26.19
Recreational	6	5	20.00%	63	90	-30.00	30	59	-49.15
Residential	79	49	61.22%	586	682	-14.08	169	281	-39.86
Residential WF	8	3	166.67%	68	92	-26.09	37	55	-32.73
3/4-Plex	1	0	0.00%	4	2	100.00	2	1	100.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	9	4	125.00%	76	80	-5.00	34	40	-15.00
Townhouse	13	8	62.50%	107	119	-10.08	44	46	-4.35
RES TOTAL	145	106.00	36.79%	1,157	1,375	-15.85%	436	665	-34.44
FARMS	0	0	0.00%	9	16	-43.75	6	17	-64.71
MULTIFAMILY	1	0	0.00%	4	5	-20.00	4	2	100.00
Acreage	7	4	75.00%	71	92	-22.83	62	104	-40.38
Acreage WF	4	1	300.00%	21	14	50.00	13	15	-13.33
Lots	30	13	130.77%	220	219	0.46	151	180	-16.11
Lots WF	0	0	0.00%	16	21	-23.81	8	17	-52.94
LOTS TOTAL	41	18.00	127.78%	328	346	-5.20%	234	316	-25.95
Business	3	0	0.00%	15	20	-25.00	18	17	5.88
Commercial	8	8	0.00%	69	70	-1.43	72	63	14.29
Land	4	3	33.33%	31	35	-11.43	29	35	-17.14
COMM TOTAL	15	11.00	36.36%	115	125	-8.00%	119	115	3.48
<b>GRAND TOTAL</b>	<b>202</b>	<b>135</b>	<b>49.63%</b>	<b>1,613</b>	<b>1,867</b>	<b>-13.60%</b>	<b>799</b>	<b>1,115</b>	<b>-28.34</b>

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- September 2020

## Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	15	3	400.00%	\$13,179,500	\$1,702,000	674.35%	90.82%	96.22%
Duplex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Mobile Home	11	6	83.33%	\$1,737,800	\$657,700	164.22%	95.36%	90.16%
Recreational	10	4	150.00%	\$1,865,753	\$344,250	441.98%	93.40%	91.68%
Residential	79	58	36.21%	\$43,007,850	\$30,533,550	40.85%	97.91%	95.70%
Residential WF	6	3	100.00%	\$5,491,280	\$2,762,650	98.77%	92.50%	96.63%
3/4-Plex	1	0	0.00%	\$618,000	\$0	0.00%	95.96%	0.00%
Apartment	11	6	83.33%	\$3,860,000	\$1,665,500	131.76%	97.53%	97.48%
Townhouse	15	11	36.36%	\$6,633,750	\$3,259,000	103.55%	96.75%	97.58%
RES TOTAL	148	91	62.64%	\$76,393,932	\$40,924,650	86.67%	95.91%	95.87%
FARMS	2	0	0.00%	\$1,437,000	\$0	0.00%	95.84%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	7	7	0.00%	\$1,040,000	\$1,195,000	-12.97%	92.33%	91.85%
Acreage WF	4	0	0.00%	\$1,242,700	\$0	0.00%	98.69%	0.00%
Lots	21	11	90.91%	\$2,744,250	\$1,446,500	89.72%	95.47%	94.21%
Lots WF	1	0	0.00%	\$335,000	\$0	0.00%	97.38%	0.00%
LOTS TOTAL	33	18	83.33%	\$5,361,950	\$2,641,500	102.99%	95.68%	93.12%
Business	0	1	-100.00%	\$0	\$99,000	-100.00%	0.00%	100.00%
Commercial	0	3	-100.00%	\$0	\$1,260,000	-100.00%	0.00%	79.05%
Land	0	1	-100.00%	\$0	\$477,500	-100.00%	0.00%	97.65%
COMM TOTAL	0	5	-100.00%	\$0	\$1,836,500	-100.00%	0.00%	84.17%
<b>GRAND TOTAL</b>	<b>183</b>	<b>114</b>	<b>60.53%</b>	<b>\$83,192,882</b>	<b>\$45,402,650</b>	<b>83.23%</b>	<b>95.89%</b>	<b>95.17%</b>

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- September 2020

## Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	77	59	30.51%	\$53,412,150	\$38,332,975	39.34%	94.72%	96.54%
Duplex	4	3	33.33%	\$1,615,850	\$1,800,000	-10.23%	96.18%	96.98%
Mobile Home	75	65	15.38%	\$12,195,400	\$7,927,400	53.84%	94.30%	94.18%
Recreational	33	19	73.68%	\$6,898,753	\$1,908,850	261.41%	88.90%	88.27%
Residential	393	397	-1.01%	\$202,008,408	\$187,796,717	7.57%	97.73%	97.03%
Residential WF	35	32	9.38%	\$30,002,781	\$23,223,150	29.19%	94.21%	94.64%
3/4-Plex	3	2	50.00%	\$2,398,000	\$1,431,000	67.58%	97.33%	94.84%
Apartment	42	47	-10.64%	\$15,036,905	\$14,377,325	4.59%	96.89%	97.22%
Townhouse	75	75	0.00%	\$31,313,261	\$24,971,091	25.40%	97.19%	97.75%
RES TOTAL	737	699	5.44%	\$354,881,506	\$301,768,508	17.60%	96.56%	96.70%
FARMS	3	3	0.00%	\$2,262,000	\$3,585,000	-36.90%	99.24%	95.77%
MULTIFAMILY	1	7	-85.71%	\$2,750,000	\$16,436,000	-83.27%	91.80%	82.83%
Acreage	33	32	3.13%	\$6,754,350	\$6,746,450	0.12%	92.89%	94.17%
Acreage WF	11	2	450.00%	\$4,852,700	\$984,900	392.71%	92.60%	93.98%
Lots	118	110	7.27%	\$14,307,988	\$14,686,163	-2.58%	94.33%	93.03%
Lots WF	10	8	25.00%	\$3,765,850	\$2,820,900	33.50%	92.84%	95.20%
LOTS TOTAL	172	152	13.16%	\$29,680,888	\$25,238,413	17.60%	93.52%	93.61%
Business	2	3	-33.33%	\$1,400,000	\$989,000	41.56%	93.68%	91.83%
Commercial	9	10	-10.00%	\$4,402,142	\$4,601,400	-4.33%	90.47%	85.51%
Land	4	2	100.00%	\$1,861,500	\$877,500	112.14%	93.61%	96.64%
COMM TOTAL	15	15	0.00%	\$7,663,642	\$6,467,900	18.49%	91.80%	87.81%
<b>GRAND TOTAL</b>	<b>928</b>	<b>876</b>	<b>5.94%</b>	<b>\$397,238,036</b>	<b>\$353,495,821</b>	<b>12.37%</b>	<b>96.21%</b>	<b>95.55%</b>

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe



Shuswap / Revelstoke Statistics -- September 2020

## Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$878,633	\$567,333	54.87%	\$657,500	\$457,000	43.87%	156	113	38.82%
Duplex									
Mobile Home	\$157,982	\$109,617	44.12%	\$130,000	\$105,350	23.40%	62	103	-39.27%
Recreational	\$186,575	\$86,063	116.79%	\$95,750	\$72,125	32.76%	90	74	21.89%
Residential	\$544,403	\$526,441	3.41%	\$515,000	\$481,750	6.90%	61	100	-38.88%
Residential WF	\$915,213	\$920,883	-0.62%	\$824,750	\$920,000	-10.35%	128	223	-42.68%
3/4-Plex	\$618,000			\$618,000			217		
Apartment	\$350,909	\$277,583	26.42%	\$349,000	\$253,750	37.54%	168	119	41.02%
Townhouse	\$442,250	\$296,273	49.27%	\$339,900	\$311,000	9.29%	103	54	90.72%
RES TOTAL	\$516,175	\$449,721	14.78%	\$465,000	\$415,000	12.05%	89	99	-10.41%
FARMS	\$718,500			\$718,500			100		
<b>MULTIFAMILY</b>									
Acreage	\$148,571	\$170,714	-12.97%	\$165,000	\$165,000	0.00%	838	128	552.84%
Acreage WF	\$310,675			\$336,950			25		
Lots	\$130,679	\$131,500	-0.62%	\$95,000	\$135,000	-29.63%	372	135	175.02%
Lots WF	\$335,000			\$335,000			438		
LOTS TOTAL	\$162,483	\$146,750	10.72%	\$150,000	\$144,500	3.81%	431	133	224.96%
Business		\$99,000			\$99,000			102	
Commercial		\$420,000			\$485,000			63	
Land		\$477,500			\$477,500			146	
COMM TOTAL		\$367,300			\$477,500			87	
<b>GRAND TOTAL</b>	<b>\$454,606</b>	<b>\$398,269</b>	<b>14.15%</b>	<b>\$395,000</b>	<b>\$388,500</b>	<b>1.67%</b>	<b>150</b>	<b>104</b>	<b>45.00%</b>

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- September 2020

## Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$693,664	\$649,711	6.76%	\$590,000	\$610,000	-3.28%	121	135	-10.23%
Duplex	\$403,963	\$600,000	-32.67%	\$407,425	\$700,000	-41.80%	62	74	-16.59%
Mobile Home	\$162,605	\$121,960	33.33%	\$150,000	\$109,000	37.61%	85	82	4.31%
Recreational	\$209,053	\$100,466	108.08%	\$120,000	\$90,000	33.33%	127	119	6.61%
Residential	\$514,016	\$473,040	8.66%	\$490,000	\$457,000	7.22%	84	80	4.98%
Residential WF	\$857,222	\$725,723	18.12%	\$829,500	\$785,000	5.67%	120	122	-1.50%
3/4-Plex	\$799,333	\$715,500	11.72%	\$618,000	\$715,500	-13.63%	101	90	12.48%
Apartment	\$358,022	\$305,901	17.04%	\$342,500	\$277,500	23.42%	148	95	55.58%
Townhouse	\$417,510	\$332,948	25.40%	\$360,000	\$316,750	13.65%	114	96	19.08%
RES TOTAL	\$481,522	\$431,715	11.54%	\$455,000	\$412,500	10.30%	98	91	8.61%
FARMS	\$754,000	\$1,195,000	-36.90%	\$725,000	\$1,145,000	-36.68%	73	483	-84.96%
MULTIFAMILY	\$2,750,000	\$2,348,000	17.12%	\$2,750,000	\$798,000	244.61%	533	114	366.96%
Acreage	\$204,677	\$210,827	-2.92%	\$170,000	\$207,200	-17.95%	349	191	83.03%
Acreage WF	\$441,155	\$492,450	-10.42%	\$338,900	\$492,450	-31.18%	82	43	90.27%
Lots	\$121,254	\$133,511	-9.18%	\$79,750	\$109,500	-27.17%	213	170	25.08%
Lots WF	\$376,585	\$352,613	6.80%	\$355,000	\$352,500	0.71%	259	75	247.47%
LOTS TOTAL	\$172,563	\$166,042	3.93%	\$125,930	\$135,000	-6.72%	233	168	39.04%
Business	\$700,000	\$329,667	112.34%	\$700,000	\$99,000	607.07%	460	136	237.04%
Commercial	\$489,127	\$460,140	6.30%	\$545,000	\$266,500	104.50%	143	127	12.87%
Land	\$465,375	\$438,750	6.07%	\$290,750	\$438,750	-33.73%	138	106	30.33%
COMM TOTAL	\$510,909	\$431,193	18.49%	\$479,000	\$280,000	71.07%	184	126	46.08%
<b>GRAND TOTAL</b>	<b>\$428,058</b>	<b>\$403,534</b>	<b>6.08%</b>	<b>\$397,000</b>	<b>\$370,000</b>	<b>7.30%</b>	<b>125</b>	<b>106</b>	<b>17.95%</b>

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe