

**Shuswap / Revelstoke Monthly Statistics  
September 2019**

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## Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
<b>Area = Central Okanagan</b>						
1 Units Listed	836	941	-11.16%	8,976	9,159	-2.00%
2 Units Sold	441	385	14.55%	3,827	4,079	-6.18%
3 Sales Volume	\$265,607,700	\$218,334,389	21.65%	\$2,134,447,855	\$2,316,077,286	-7.84%
4 List/Sell Ratio	96.24%	96.76%		96.51%	97.19%	
5 Days to Sell	78	70	11.49%	72	62	16.74%
6 Active Listings	3,454	3,342	3.35%			
<b>Area = North Okanagan</b>						
1 Units Listed	271	304	-10.86%	3,146	3,203	-1.78%
2 Units Sold	187	166	12.65%	1,616	1,633	-1.04%
3 Sales Volume	\$84,336,580	\$79,097,251	6.62%	\$766,387,278	\$750,990,051	2.05%
4 List/Sell Ratio	96.93%	94.72%		96.70%	96.83%	
5 Days to Sell	82	97	-15.44%	83	84	-0.60%
6 Active Listings	1,517	1,575	-3.68%			
<b>Area = Shuswap / Revels</b>						
1 Units Listed	136	128	6.25%	1,868	2,006	-6.88%
2 Units Sold	114	106	7.55%	877	1,005	-12.74%
3 Sales Volume	\$45,402,650	\$41,055,737	10.59%	\$353,880,721	\$369,952,145	-4.34%
4 List/Sell Ratio	95.17%	94.69%		95.55%	96.08%	
5 Days to Sell	104	150	-30.82%	106	114	-6.54%
6 Active Listings	1,115	1,117	-0.18%			
<b>Area = Grand Total</b>						
1 Units Listed	1,243	1,373	-9.47%	13,990	14,368	-2.63%
2 Units Sold	742	657	12.94%	6,320	6,717	-5.91%
3 Sales Volume	\$395,346,930	\$338,487,377	16.80%	\$3,254,715,853	\$3,437,019,482	-5.30%
4 List/Sell Ratio	96.26%	96.02%		96.45%	96.99%	
5 Days to Sell	83	90	-7.52%	80	75	6.44%
6 Active Listings	6,086	6,034	0.86%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- September 2019

**Quick Summary Part 1**

			<b>Residential</b>	
<b>Description</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>
<b>This Month</b>	114	\$45,402,650	59	\$30,983,550
<b>Last Month</b>	127	\$50,731,918	57	\$27,294,455
<b>This Month Last Year</b>	106	\$41,055,737	50	\$21,531,700

  

<b>Description</b>	<b>Total Listings Taken</b>	<b>Inventory</b>
<b>This Month</b>	136	1,115
<b>Last Month</b>	167	1,214
<b>This Month Last Year</b>	128	1,117

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Shuswap / Revelstoke Statistics -- September 2019

## Quick Summary Part 2

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### Condo/Apt

Sales	6
New Listings	4
Current Inventory	40
Sell/Inv. Ratio	15.00%
Days to Sell	119
Average Price	\$277,583
Median Price	\$253,750

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### Condo/Townhouse

Sales	9
New Listings	8
Current Inventory	46
Sell/Inv. Ratio	19.57%
Days to Sell	49
Average Price	\$271,778
Median Price	\$303,000

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### Lots

Sales	18
New Listings	18
Current Inventory	316
Sell/Inv. Ratio	5.70%
Days to Sell	133
Average Price	\$146,750
Median Price	\$144,500

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### Residential

Sales	59
New Listings	49
Current Inventory	281
Sell/Inv. Ratio	21.00%
Days to Sell	99
Average Price	\$525,145
Median Price	\$481,500
Ratio of Sales vs Inventory	16.82%

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Shuswap / Revelstoke Statistics -- September 2019

## Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	21	10	110.00%	189	183	3.28	134	109	22.94
Duplex	3	4	-25.00%	10	12	-16.67	7	7	0.00
Mobile Home	14	9	55.56%	112	116	-3.45	42	26	61.54
Recreational	5	3	66.67%	91	59	54.24	59	48	22.92
Residential	49	54	-9.26%	683	750	-8.93	281	273	2.93
Residential WF	3	5	-40.00%	92	107	-14.02	55	65	-15.38
3/4-Plex	0	0	0.00%	2	3	-33.33	1	3	-66.67
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	4	7	-42.86%	80	84	-4.76	40	36	11.11
Townhouse	8	10	-20.00%	117	137	-14.60	46	57	-19.30
RES TOTAL	107	102.00	4.90%	1,376	1,451	-5.17%	665	624	6.57
FARMS	0	1	-100.00%	16	10	60.00	17	8	112.50
MULTIFAMILY	0	1	-100.00%	5	10	-50.00	2	4	-50.00
Acreage	4	3	33.33%	93	95	-2.11	104	112	-7.14
Acreage WF	0	0	0.00%	13	16	-18.75	15	15	0.00
Lots	13	16	-18.75%	218	288	-24.31	180	233	-22.75
Lots WF	1	1	0.00%	22	25	-12.00	17	18	-5.56
LOTS TOTAL	18	20.00	-10.00%	346	424	-18.40%	316	378	-16.40
Business	0	0	0.00%	20	36	-44.44	17	28	-39.29
Commercial	8	3	166.67%	70	52	34.62	63	47	34.04
Land	3	1	200.00%	35	23	52.17	35	28	25.00
COMM TOTAL	11	4.00	175.00%	125	111	12.61%	115	103	11.65
<b>GRAND TOTAL</b>	<b>136</b>	<b>128</b>	<b>6.25%</b>	<b>1,868</b>	<b>2,006</b>	<b>-6.88%</b>	<b>1,115</b>	<b>1,117</b>	<b>-0.18</b>

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Shuswap / Revelstoke Statistics -- September 2019

## Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	3	9	-66.67%	\$1,702,000	\$6,225,107	-72.66%	96.22%	95.26%
Duplex	0	1	-100.00%	\$0	\$315,000	-100.00%	0.00%	98.75%
Mobile Home	6	9	-33.33%	\$657,700	\$1,016,750	-35.31%	90.16%	94.10%
Recreational	4	3	33.33%	\$344,250	\$279,500	23.17%	91.68%	94.46%
Residential	59	50	18.00%	\$30,983,550	\$21,531,700	43.90%	95.76%	96.77%
Residential WF	4	5	-20.00%	\$3,125,650	\$3,649,900	-14.36%	96.66%	91.76%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	6	3	100.00%	\$1,665,500	\$1,024,000	62.65%	97.48%	99.03%
Townhouse	9	6	50.00%	\$2,446,000	\$1,602,000	52.68%	97.26%	97.04%
RES TOTAL	91	86	5.81%	\$40,924,650	\$35,643,957	14.82%	95.87%	95.96%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	7	5	40.00%	\$1,195,000	\$650,000	83.85%	91.85%	90.15%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	11	9	22.22%	\$1,446,500	\$1,055,000	37.11%	94.21%	97.62%
Lots WF	0	1	-100.00%	\$0	\$925,000	-100.00%	0.00%	94.87%
LOTS TOTAL	18	15	20.00%	\$2,641,500	\$2,630,000	0.44%	93.12%	94.72%
Business	1	1	0.00%	\$99,000	\$10,000	890.00%	100.00%	25.06%
Commercial	3	2	50.00%	\$1,260,000	\$710,000	77.46%	79.05%	94.79%
Land	1	2	-50.00%	\$477,500	\$2,061,780	-76.84%	97.65%	77.86%
COMM TOTAL	5	5	0.00%	\$1,836,500	\$2,781,780	-33.98%	84.17%	80.94%
<b>GRAND TOTAL</b>	<b>114</b>	<b>106</b>	<b>7.55%</b>	<b>\$45,402,650</b>	<b>\$41,055,737</b>	<b>10.59%</b>	<b>95.17%</b>	<b>94.69%</b>

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Shuswap / Revelstoke Statistics -- September 2019

## Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	60	75	-20.00%	\$38,717,875	\$44,704,928	-13.39%	96.58%	95.45%
Duplex	3	5	-40.00%	\$1,800,000	\$1,920,000	-6.25%	96.98%	98.77%
Mobile Home	65	87	-25.29%	\$7,927,400	\$12,165,100	-34.83%	94.18%	94.98%
Recreational	19	23	-17.39%	\$1,908,850	\$4,367,300	-56.29%	88.27%	93.43%
Residential	398	460	-13.48%	\$188,246,717	\$200,061,413	-5.91%	97.04%	97.18%
Residential WF	33	34	-2.94%	\$23,586,150	\$27,629,418	-14.63%	94.68%	93.47%
3/4-Plex	2	2	0.00%	\$1,431,000	\$1,457,000	-1.78%	94.84%	98.58%
Apartment	47	53	-11.32%	\$14,377,325	\$14,245,550	0.93%	97.22%	96.92%
Townhouse	73	77	-5.19%	\$24,158,091	\$26,745,547	-9.67%	97.72%	97.44%
RES TOTAL	700	816	-14.22%	\$302,153,408	\$333,296,256	-9.34%	96.71%	96.52%
FARMS	3	2	50.00%	\$3,585,000	\$1,070,000	235.05%	95.77%	85.68%
MULTIFAMILY	7	5	40.00%	\$16,436,000	\$4,403,000	273.29%	82.83%	94.10%
Acreage	32	29	10.34%	\$6,746,450	\$4,240,233	59.11%	94.17%	95.45%
Acreage WF	2	1	100.00%	\$984,900	\$110,000	795.36%	93.98%	81.48%
Lots	110	117	-5.98%	\$14,686,163	\$14,140,178	3.86%	93.03%	94.37%
Lots WF	8	7	14.29%	\$2,820,900	\$3,013,500	-6.39%	95.20%	95.58%
LOTS TOTAL	152	154	-1.30%	\$25,238,413	\$21,503,911	17.37%	93.61%	94.67%
Business	3	6	-50.00%	\$989,000	\$1,618,000	-38.88%	91.83%	90.76%
Commercial	10	14	-28.57%	\$4,601,400	\$3,132,198	46.91%	85.51%	96.63%
Land	2	8	-75.00%	\$877,500	\$4,928,780	-82.20%	96.64%	81.20%
COMM TOTAL	15	28	-46.43%	\$6,467,900	\$9,678,978	-33.18%	87.81%	87.24%
<b>GRAND TOTAL</b>	<b>877</b>	<b>1,005</b>	<b>-12.74%</b>	<b>\$353,880,721</b>	<b>\$369,952,145</b>	<b>-4.34%</b>	<b>95.55%</b>	<b>96.08%</b>

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Shuswap / Revelstoke Statistics -- September 2019

## Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$567,333	\$691,679	-17.98%	\$457,000	\$650,000	-29.69%	113	190	-40.74%
Duplex		\$315,000			\$315,000			18	
Mobile Home	\$109,617	\$112,972	-2.97%	\$105,350	\$87,000	21.09%	103	72	42.38%
Recreational	\$86,063	\$93,167	-7.63%	\$72,125	\$78,000	-7.53%	74	98	-24.75%
Residential	\$525,145	\$430,634	21.95%	\$481,500	\$402,500	19.63%	99	88	12.35%
Residential WF	\$781,413	\$729,980	7.05%	\$910,000	\$800,000	13.75%	192	179	7.28%
3/4-Plex									
Apartment	\$277,583	\$341,333	-18.68%	\$253,750	\$260,000	-2.40%	119	619	-80.79%
Townhouse	\$271,778	\$267,000	1.79%	\$303,000	\$275,750	9.88%	49	42	17.00%
RES TOTAL	\$449,721	\$414,465	8.51%	\$415,000	\$382,500	8.50%	99	117	-15.55%
FARMS									
MULTIFAMILY									
Acreage	\$170,714	\$130,000	31.32%	\$165,000	\$110,000	50.00%	128	751	-82.89%
Acreage WF									
Lots	\$131,500	\$117,222	12.18%	\$135,000	\$100,000	35.00%	135	153	-11.71%
Lots WF		\$925,000			\$925,000			44	
LOTS TOTAL	\$146,750	\$175,333	-16.30%	\$144,500	\$110,000	31.36%	133	345	-61.59%
Business	\$99,000	\$10,000	890.00%	\$99,000	\$10,000	890.00%	102	147	-30.61%
Commercial	\$420,000	\$355,000	18.31%	\$485,000	\$355,000	36.62%	63	178	-64.79%
Land	\$477,500	\$1,030,890	-53.68%	\$477,500	\$1,030,890	-53.68%	146	70	108.57%
COMM TOTAL	\$367,300	\$556,356	-33.98%	\$477,500	\$195,000	144.87%	87	129	-32.19%
<b>GRAND TOTAL</b>	<b>\$398,269</b>	<b>\$387,318</b>	<b>2.83%</b>	<b>\$388,500</b>	<b>\$365,000</b>	<b>6.44%</b>	<b>104</b>	<b>150</b>	<b>-30.82%</b>

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Shuswap / Revelstoke Statistics -- September 2019

## Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$645,298	\$596,066	8.26%	\$600,000	\$502,500	19.40%	136	130	4.85%
Duplex	\$600,000	\$384,000	56.25%	\$700,000	\$349,000	100.57%	74	47	59.51%
Mobile Home	\$121,960	\$139,829	-12.78%	\$109,000	\$115,000	-5.22%	82	67	21.13%
Recreational	\$100,466	\$189,883	-47.09%	\$90,000	\$147,000	-38.78%	119	257	-53.54%
Residential	\$472,982	\$434,916	8.75%	\$456,250	\$420,000	8.63%	80	77	4.75%
Residential WF	\$714,732	\$812,630	-12.05%	\$780,000	\$747,500	4.35%	121	91	33.29%
3/4-Plex	\$715,500	\$728,500	-1.78%	\$715,500	\$728,500	-1.78%	90	217	-58.76%
Apartment	\$305,901	\$268,784	13.81%	\$277,500	\$250,000	11.00%	95	180	-47.05%
Townhouse	\$330,933	\$347,345	-4.72%	\$315,900	\$306,000	3.24%	96	83	14.97%
RES TOTAL	\$431,648	\$408,451	5.68%	\$412,250	\$384,000	7.36%	91	94	-3.10%
FARMS	\$1,195,000	\$535,000	123.36%	\$1,145,000	\$535,000	114.02%	483	160	202.82%
MULTIFAMILY	\$2,348,000	\$880,600	166.64%	\$798,000	\$725,000	10.07%	114	188	-39.29%
Acreage	\$210,827	\$146,215	44.19%	\$207,200	\$135,000	53.48%	191	317	-39.83%
Acreage WF	\$492,450	\$110,000	347.68%	\$492,450	\$110,000	347.68%	43	9	377.78%
Lots	\$133,511	\$120,856	10.47%	\$109,500	\$115,000	-4.78%	170	179	-5.03%
Lots WF	\$352,613	\$430,500	-18.09%	\$352,500	\$440,000	-19.89%	75	64	16.08%
LOTS TOTAL	\$166,042	\$139,636	18.91%	\$135,000	\$126,000	7.14%	168	199	-15.60%
Business	\$329,667	\$269,667	22.25%	\$99,000	\$249,000	-60.24%	136	122	11.75%
Commercial	\$460,140	\$223,728	105.67%	\$266,500	\$228,750	16.50%	127	226	-43.93%
Land	\$438,750	\$616,098	-28.79%	\$438,750	\$495,000	-11.36%	106	255	-58.63%
COMM TOTAL	\$431,193	\$345,678	24.74%	\$280,000	\$284,750	-1.67%	126	212	-40.66%
<b>GRAND TOTAL</b>	<b>\$403,513</b>	<b>\$368,112</b>	<b>9.62%</b>	<b>\$370,000</b>	<b>\$352,000</b>	<b>5.11%</b>	<b>106</b>	<b>114</b>	<b>-6.54%</b>

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