

**Shuswap / Revelstoke Monthly Statistics  
September 2018**

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## Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
<b>Area = Central Okanagan</b>						
1 Units Listed	942	877	7.41%	9,164	8,680	5.58%
2 Units Sold	385	507	-24.06%	4,085	5,180	-21.14%
3 Sales Volume	\$218,344,389	\$281,256,063	-22.37%	\$2,323,687,195	\$2,745,825,200	-15.37%
4 List/Sell Ratio	96.76%	96.65%		97.23%	97.71%	
5 Days to Sell	70	61	14.02%	62	59	4.77%
6 Active Listings	3,342	2,654	25.92%			
<b>Area = North Okanagan</b>						
1 Units Listed	302	291	3.78%	3,199	3,170	0.91%
2 Units Sold	167	214	-21.96%	1,634	2,018	-19.03%
3 Sales Volume	\$80,359,751	\$86,839,983	-7.46%	\$752,252,551	\$835,894,849	-10.01%
4 List/Sell Ratio	94.53%	97.67%		96.80%	97.19%	
5 Days to Sell	98	85	15.44%	84	94	-10.84%
6 Active Listings	1,575	1,403	12.26%			
<b>Area = Shuswap / Revels</b>						
1 Units Listed	129	192	-32.81%	2,005	1,993	0.60%
2 Units Sold	108	142	-23.94%	1,007	1,129	-10.81%
3 Sales Volume	\$41,361,237	\$46,108,799	-10.30%	\$370,257,645	\$390,255,496	-5.12%
4 List/Sell Ratio	94.69%	95.68%		96.08%	96.37%	
5 Days to Sell	151	130	16.18%	114	112	1.42%
6 Active Listings	1,117	1,034	8.03%			
<b>Area = Grand Total</b>						
1 Units Listed	1,373	1,360	0.96%	14,368	13,843	3.79%
2 Units Sold	660	863	-23.52%	6,726	8,327	-19.23%
3 Sales Volume	\$340,065,377	\$414,204,845	-17.90%	\$3,446,197,391	\$3,971,975,545	-13.24%
4 List/Sell Ratio	95.97%	96.75%		97.01%	97.47%	
5 Days to Sell	90	78	15.07%	75	75	0.33%
6 Active Listings	6,034	5,091	18.52%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- September 2018

# Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Residential	
			Total Units Sold	Total Sales Volume
<b>This Month</b>	108	\$41,361,237	51	\$21,780,700
<b>Last Month</b>	155	\$53,849,202	65	\$28,501,292
<b>This Month Last Year</b>	142	\$46,108,799	53	\$19,564,050

  

Description	Total Listings Taken	Inventory
<b>This Month</b>	129	1,117
<b>Last Month</b>	216	1,226
<b>This Month Last Year</b>	192	1,034

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## Quick Summary Part 2

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### Condo/Apt

Sales	3
New Listings	7
Current Inventory	36
Sell/Inv. Ratio	8.33%
Days to Sell	619
Average Price	\$341,333
Median Price	\$260,000

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### Condo/Townhouse

Sales	6
New Listings	10
Current Inventory	57
Sell/Inv. Ratio	10.53%
Days to Sell	42
Average Price	\$267,000
Median Price	\$275,750

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### Lots

Sales	16
New Listings	20
Current Inventory	378
Sell/Inv. Ratio	4.23%
Days to Sell	348
Average Price	\$167,906
Median Price	\$105,000

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### Residential

Sales	51
New Listings	54
Current Inventory	273
Sell/Inv. Ratio	18.68%
Days to Sell	88
Average Price	\$427,073
Median Price	\$400,000
Ratio of Sales vs Inventory	19.79%

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Shuswap / Revelstoke Statistics -- September 2018

## Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	11	17	-35.29%	183	186	-1.61	109	113	-3.54
Duplex	4	2	100.00%	12	13	-7.69	7	4	75.00
Mobile Home	9	7	28.57%	116	102	13.73	26	29	-10.34
Recreational	3	6	-50.00%	58	86	-32.56	48	60	-20.00
Residential	54	81	-33.33%	750	744	0.81	273	235	16.17
Residential WF	5	6	-16.67%	107	104	2.88	65	55	18.18
3/4-Plex	0	0	0.00%	3	2	50.00	3	2	50.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	7	5	40.00%	84	88	-4.55	36	41	-12.20
Townhouse	10	12	-16.67%	137	125	9.60	57	43	32.56
RES TOTAL	103	136.00	-24.26%	1,450	1,450	0.00%	624	582	7.22
FARMS	1	1	0.00%	10	12	-16.67	8	8	0.00
MULTIFAMILY	1	0	0.00%	10	7	42.86	4	8	-50.00
Acreage	3	7	-57.14%	95	87	9.20	112	84	33.33
Acreage WF	0	3	-100.00%	16	12	33.33	15	14	7.14
Lots	16	33	-51.52%	289	297	-2.69	233	228	2.19
Lots WF	1	0	0.00%	24	25	-4.00	18	19	-5.26
LOTS TOTAL	20	43.00	-53.49%	424	421	0.71%	378	345	9.57
Business	0	3	-100.00%	36	25	44.00	28	22	27.27
Commercial	3	5	-40.00%	52	47	10.64	47	37	27.03
Land	1	4	-75.00%	23	31	-25.81	28	32	-12.50
COMM TOTAL	4	12.00	-66.67%	111	103	7.77%	103	91	13.19
<b>GRAND TOTAL</b>	<b>129</b>	<b>192</b>	<b>-32.81%</b>	<b>2,005</b>	<b>1,993</b>	<b>0.60%</b>	<b>1,117</b>	<b>1,034</b>	<b>8.03</b>

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Shuswap / Revelstoke Statistics -- September 2018

## Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	9	10	-10.00%	\$6,225,107	\$5,235,300	18.91%	95.26%	96.74%
Duplex	1	2	-50.00%	\$315,000	\$634,500	-50.35%	98.75%	92.76%
Mobile Home	9	14	-35.71%	\$1,016,750	\$1,807,900	-43.76%	94.10%	97.20%
Recreational	3	0	0.00%	\$279,500	\$0	0.00%	94.46%	0.00%
Residential	51	53	-3.77%	\$21,780,700	\$19,564,050	11.33%	96.76%	97.23%
Residential WF	5	7	-28.57%	\$3,649,900	\$5,440,000	-32.91%	91.76%	95.66%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	3	6	-50.00%	\$1,024,000	\$1,800,899	-43.14%	99.03%	96.74%
Townhouse	6	11	-45.45%	\$1,602,000	\$3,511,500	-54.38%	97.04%	96.90%
RES TOTAL	87	103	-15.53%	\$35,892,957	\$37,994,149	-5.53%	95.96%	96.80%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	5	4	25.00%	\$650,000	\$1,782,500	-63.53%	90.15%	92.03%
Acreage WF	0	3	-100.00%	\$0	\$618,000	-100.00%	0.00%	91.30%
Lots	10	26	-61.54%	\$1,111,500	\$2,744,250	-59.50%	97.02%	91.37%
Lots WF	1	1	0.00%	\$925,000	\$275,000	236.36%	94.87%	91.97%
LOTS TOTAL	16	34	-52.94%	\$2,686,500	\$5,419,750	-50.43%	94.54%	91.61%
Business	1	1	0.00%	\$10,000	\$59,900	-83.31%	25.06%	100.00%
Commercial	2	4	-50.00%	\$710,000	\$2,635,000	-73.06%	94.79%	88.87%
Land	2	0	0.00%	\$2,061,780	\$0	0.00%	77.86%	0.00%
COMM TOTAL	5	5	0.00%	\$2,781,780	\$2,694,900	3.22%	80.94%	89.09%
<b>GRAND TOTAL</b>	<b>108</b>	<b>142</b>	<b>-23.94%</b>	<b>\$41,361,237</b>	<b>\$46,108,799</b>	<b>-10.30%</b>	<b>94.69%</b>	<b>95.68%</b>

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Shuswap / Revelstoke Statistics -- September 2018

## Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	75	88	-14.77%	\$44,704,928	\$47,629,675	-6.14%	95.45%	96.32%
Duplex	5	9	-44.44%	\$1,920,000	\$3,442,500	-44.23%	98.77%	95.12%
Mobile Home	87	76	14.47%	\$12,165,100	\$9,427,250	29.04%	94.98%	95.61%
Recreational	23	24	-4.17%	\$4,367,300	\$2,688,900	62.42%	93.43%	93.17%
Residential	461	510	-9.61%	\$200,310,413	\$209,996,687	-4.61%	97.18%	97.72%
Residential WF	34	41	-17.07%	\$27,629,418	\$30,291,500	-8.79%	93.47%	95.34%
3/4-Plex	2	0	0.00%	\$1,457,000	\$0	0.00%	98.58%	0.00%
Apartment	53	53	0.00%	\$14,245,550	\$13,755,183	3.56%	96.92%	96.93%
Townhouse	77	80	-3.75%	\$26,745,547	\$25,169,000	6.26%	97.44%	97.45%
RES TOTAL	817	881	-7.26%	\$333,545,256	\$342,400,695	-2.59%	96.52%	97.14%
FARMS	2	1	100.00%	\$1,070,000	\$900,000	18.89%	85.68%	95.24%
MULTIFAMILY	5	1	400.00%	\$4,403,000	\$605,000	627.77%	94.10%	86.55%
Acreage	29	40	-27.50%	\$4,240,233	\$10,649,200	-60.18%	95.45%	90.60%
Acreage WF	1	4	-75.00%	\$110,000	\$798,000	-86.22%	81.48%	91.11%
Lots	118	163	-27.61%	\$14,196,678	\$17,074,005	-16.85%	94.34%	93.43%
Lots WF	7	6	16.67%	\$3,013,500	\$2,488,500	21.10%	95.58%	96.32%
LOTS TOTAL	155	213	-27.23%	\$21,560,411	\$31,009,705	-30.47%	94.65%	92.60%
Business	6	5	20.00%	\$1,618,000	\$3,958,650	-59.13%	90.76%	89.73%
Commercial	14	21	-33.33%	\$3,132,198	\$7,302,947	-57.11%	96.63%	91.08%
Land	8	6	33.33%	\$4,928,780	\$3,728,500	32.19%	81.20%	81.91%
COMM TOTAL	28	32	-12.50%	\$9,678,978	\$14,990,097	-35.43%	87.24%	88.27%
<b>GRAND TOTAL</b>	<b>1,007</b>	<b>1,128</b>	<b>-10.73%</b>	<b>\$370,257,645</b>	<b>\$389,905,496</b>	<b>-5.04%</b>	<b>96.08%</b>	<b>96.37%</b>

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Shuswap / Revelstoke Statistics -- September 2018

## Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$691,679	\$523,530	32.12%	\$650,000	\$440,500	47.56%	190	94	102.68%
Duplex	\$315,000	\$317,250	-0.71%	\$315,000	\$317,250	-0.71%	18	160	-88.71%
Mobile Home	\$112,972	\$129,136	-12.52%	\$87,000	\$94,950	-8.37%	72	36	101.02%
Recreational	\$93,167			\$78,000			98		
Residential	\$427,073	\$369,133	15.70%	\$400,000	\$365,000	9.59%	88	62	41.40%
Residential WF	\$729,980	\$777,143	-6.07%	\$800,000	\$795,000	0.63%	179	129	38.91%
3/4-Plex									
Apartment	\$341,333	\$300,150	13.72%	\$260,000	\$287,450	-9.55%	619	180	244.07%
Townhouse	\$267,000	\$319,227	-16.36%	\$275,750	\$289,000	-4.58%	42	133	-68.69%
RES TOTAL	\$412,563	\$368,875	11.84%	\$380,000	\$350,000	8.57%	117	82	41.56%
<b>FARMS</b>									
<b>MULTIFAMILY</b>									
Acreage	\$130,000	\$445,625	-70.83%	\$110,000	\$481,250	-77.14%	751	88	758.06%
Acreage WF		\$206,000			\$151,000			393	
Lots	\$111,150	\$105,548	5.31%	\$78,250	\$92,600	-15.50%	176	253	-30.22%
Lots WF	\$925,000	\$275,000	236.36%	\$925,000	\$275,000	236.36%	44	127	-65.35%
LOTS TOTAL	\$167,906	\$159,404	5.33%	\$105,000	\$128,450	-18.26%	348	242	43.69%
Business	\$10,000	\$59,900	-83.31%	\$10,000	\$59,900	-83.31%	147	301	-51.16%
Commercial	\$355,000	\$658,750	-46.11%	\$355,000	\$607,500	-41.56%	178	373	-52.28%
Land	\$1,030,890			\$1,030,890			70		
COMM TOTAL	\$556,356	\$538,980	3.22%	\$195,000	\$400,000	-51.25%	129	359	-64.14%
<b>GRAND TOTAL</b>	<b>\$382,974</b>	<b>\$324,710</b>	<b>17.94%</b>	<b>\$364,950</b>	<b>\$285,250</b>	<b>27.94%</b>	<b>151</b>	<b>130</b>	<b>16.18%</b>

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Shuswap / Revelstoke Statistics -- September 2018

## Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$596,066	\$541,246	10.13%	\$502,500	\$510,000	-1.47%	130	117	10.79%
Duplex	\$384,000	\$382,500	0.39%	\$349,000	\$372,500	-6.31%	47	174	-73.25%
Mobile Home	\$139,829	\$124,043	12.73%	\$115,000	\$101,200	13.64%	67	71	-5.68%
Recreational	\$189,883	\$112,038	69.48%	\$147,000	\$95,250	54.33%	257	146	76.37%
Residential	\$434,513	\$411,758	5.53%	\$420,000	\$400,250	4.93%	76	71	7.28%
Residential WF	\$812,630	\$738,817	9.99%	\$747,500	\$690,000	8.33%	91	96	-5.72%
3/4-Plex	\$728,500			\$728,500			217		
Apartment	\$268,784	\$259,532	3.56%	\$250,000	\$246,749	1.32%	180	125	43.97%
Townhouse	\$347,345	\$314,613	10.40%	\$306,000	\$285,000	7.37%	83	102	-17.91%
RES TOTAL	\$408,256	\$388,650	5.04%	\$384,000	\$374,900	2.43%	94	86	8.70%
FARMS	\$535,000	\$900,000	-40.56%	\$535,000	\$900,000	-40.56%	160	48	232.29%
MULTIFAMILY	\$880,600	\$605,000	45.55%	\$725,000	\$605,000	19.83%	188	195	-3.59%
Acreage	\$146,215	\$266,230	-45.08%	\$135,000	\$188,000	-28.19%	317	222	42.98%
Acreage WF	\$110,000	\$199,500	-44.86%	\$110,000	\$165,500	-33.53%	9	300	-97.00%
Lots	\$120,311	\$104,748	14.86%	\$115,000	\$102,000	12.75%	181	173	4.52%
Lots WF	\$430,500	\$414,750	3.80%	\$440,000	\$332,500	32.33%	64	387	-83.40%
LOTS TOTAL	\$139,099	\$145,585	-4.46%	\$125,000	\$135,000	-7.41%	200	191	4.92%
Business	\$269,667	\$791,730	-65.94%	\$249,000	\$111,750	122.82%	122	227	-46.35%
Commercial	\$223,728	\$347,759	-35.67%	\$228,750	\$210,900	8.46%	226	313	-27.75%
Land	\$616,098	\$621,417	-0.86%	\$495,000	\$540,250	-8.38%	255	379	-32.66%
COMM TOTAL	\$345,678	\$468,441	-26.21%	\$284,750	\$263,500	8.06%	212	312	-32.00%
<b>GRAND TOTAL</b>	<b>\$367,684</b>	<b>\$345,661</b>	<b>6.37%</b>	<b>\$351,000</b>	<b>\$334,000</b>	<b>5.09%</b>	<b>114</b>	<b>112</b>	<b>1.38%</b>

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