

Shuswap / Revelstoke Monthly Statistics
August 2019

Table of Contents

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	958	992	-3.43%	8,140	8,218	-0.95%
2 Units Sold	488	447	9.17%	3,388	3,694	-8.28%
3 Sales Volume	\$273,651,351	\$244,788,840	11.79%	\$1,869,985,155	\$2,097,742,897	-10.86%
4 List/Sell Ratio	96.61%	96.73%		96.55%	97.24%	
5 Days to Sell	70	70	-0.62%	71	61	17.17%
6 Active Listings	3,645	3,361	8.45%			
Area = North Okanagan						
1 Units Listed	333	336	-0.89%	2,875	2,899	-0.83%
2 Units Sold	192	199	-3.52%	1,429	1,467	-2.59%
3 Sales Volume	\$80,968,256	\$88,380,045	-8.39%	\$682,050,698	\$671,892,800	1.51%
4 List/Sell Ratio	96.88%	97.55%		96.67%	97.08%	
5 Days to Sell	87	79	10.22%	83	82	1.41%
6 Active Listings	1,623	1,606	1.06%			
Area = Shuswap / Revels						
1 Units Listed	167	216	-22.69%	1,732	1,878	-7.77%
2 Units Sold	127	155	-18.06%	763	899	-15.13%
3 Sales Volume	\$50,731,918	\$53,849,202	-5.79%	\$308,478,071	\$328,896,408	-6.21%
4 List/Sell Ratio	95.79%	96.31%		95.61%	96.25%	
5 Days to Sell	104	99	5.11%	107	109	-2.54%
6 Active Listings	1,214	1,226	-0.98%			
Area = Grand Total						
1 Units Listed	1,458	1,544	-5.57%	12,747	12,995	-1.91%
2 Units Sold	807	801	0.75%	5,580	6,060	-7.92%
3 Sales Volume	\$405,351,525	\$387,018,087	4.74%	\$2,860,513,924	\$3,098,532,105	-7.68%
4 List/Sell Ratio	96.56%	96.86%		96.47%	97.10%	
5 Days to Sell	79	78	1.67%	79	73	8.20%
6 Active Listings	6,482	6,193	4.67%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- August 2019

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	127	\$50,731,918	57	\$27,294,455
Last Month	114	\$44,236,083	49	\$23,836,569
This Month Last Year	155	\$53,849,202	65	\$28,501,292

Description	Total Listings Taken	Inventory
This Month	167	1,214
Last Month	245	1,258
This Month Last Year	216	1,226

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- August 2019

Quick Summary Part 2

Condo/Apt

Sales	7
New Listings	15
Current Inventory	48
Sell/Inv. Ratio	14.58%
Days to Sell	86
Average Price	\$326,571
Median Price	\$325,500

Condo/Townhouse

Sales	13
New Listings	9
Current Inventory	55
Sell/Inv. Ratio	23.64%
Days to Sell	152
Average Price	\$368,973
Median Price	\$347,500

Lots

Sales	20
New Listings	23
Current Inventory	337
Sell/Inv. Ratio	5.93%
Days to Sell	150
Average Price	\$187,994
Median Price	\$135,500

Residential

Sales	57
New Listings	68
Current Inventory	318
Sell/Inv. Ratio	17.92%
Days to Sell	80
Average Price	\$478,850
Median Price	\$468,000
Ratio of Sales vs Inventory	18.30%

Shuswap / Revelstoke Statistics -- August 2019

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	19	23	-17.39%	168	173	-2.89	131	129	1.55
Duplex	0	1	-100.00%	7	8	-12.50	4	4	0.00
Mobile Home	9	14	-35.71%	98	107	-8.41	41	26	57.69
Recreational	6	6	0.00%	86	56	53.57	70	50	40.00
Residential	68	85	-20.00%	634	696	-8.91	318	314	1.27
Residential WF	3	8	-62.50%	89	102	-12.75	67	74	-9.46
3/4-Plex	0	0	0.00%	2	3	-33.33	2	3	-33.33
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	15	13	15.38%	76	77	-1.30	48	37	29.73
Townhouse	9	13	-30.77%	109	127	-14.17	55	53	3.77
RES TOTAL	129	163.00	-20.86%	1,269	1,349	-5.93%	736	690	6.67
FARMS	2	0	0.00%	16	9	77.78	18	8	125.00
MULTIFAMILY	0	1	-100.00%	5	9	-44.44	2	6	-66.67
Acreage	4	6	-33.33%	89	92	-3.26	109	118	-7.63
Acreage WF	1	0	0.00%	13	16	-18.75	15	17	-11.76
Lots	16	28	-42.86%	205	272	-24.63	197	249	-20.88
Lots WF	2	1	100.00%	21	24	-12.50	16	18	-11.11
LOTS TOTAL	23	35.00	-34.29%	328	404	-18.81%	337	402	-16.17
Business	4	9	-55.56%	20	36	-44.44	23	34	-32.35
Commercial	6	5	20.00%	62	49	26.53	63	51	23.53
Land	3	3	0.00%	32	22	45.45	35	35	0.00
COMM TOTAL	13	17.00	-23.53%	114	107	6.54%	121	120	0.83
GRAND TOTAL	167	216	-22.69%	1,732	1,878	-7.77%	1,214	1,226	-0.98

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- August 2019

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Revelstoke								
Acreage/House	7	13	-46.15%	\$4,066,225	\$7,364,500	-44.79%	96.12%	96.55%
Duplex	1	1	0.00%	\$780,000	\$340,000	129.41%	97.74%	96.59%
Mobile Home	10	12	-16.67%	\$1,292,800	\$1,599,800	-19.19%	93.55%	96.43%
Recreational	2	5	-60.00%	\$206,500	\$1,647,500	-87.47%	93.86%	94.48%
Residential	57	65	-12.31%	\$27,294,455	\$28,501,292	-4.23%	96.96%	96.79%
Residential WF	5	5	0.00%	\$2,992,000	\$3,715,000	-19.46%	95.82%	96.07%
3/4-Plex	2	0	0.00%	\$1,431,000	\$0	0.00%	94.84%	0.00%
Apartment	7	6	16.67%	\$2,286,000	\$1,438,000	58.97%	95.90%	97.38%
Townhouse	13	11	18.18%	\$4,796,650	\$3,960,000	21.13%	96.12%	97.89%
RES TOTAL	104	118	-11.86%	\$45,145,630	\$48,566,092	-7.04%	96.49%	96.71%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	1	-100.00%	\$0	\$720,000	-100.00%	0.00%	90.57%
Acreage	3	5	-40.00%	\$678,000	\$622,500	8.92%	96.32%	91.64%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	13	28	-53.57%	\$1,448,988	\$3,618,100	-59.95%	94.43%	93.40%
Lots WF	4	2	100.00%	\$1,632,900	\$322,500	406.33%	95.59%	92.43%
LOTS TOTAL	20	35	-42.86%	\$3,759,888	\$4,563,100	-17.60%	95.27%	93.08%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	3	1	200.00%	\$1,826,400	\$10	263,900.00%	81.85%	0.00%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	3	1	200.00%	\$1,826,400	\$10	263,900.00%	81.85%	0.00%
GRAND TOTAL	127	155	-18.06%	\$50,731,918	\$53,849,202	-5.79%	95.79%	96.31%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- August 2019

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / Revelstoke								
Acreage/House	57	66	-13.64%	\$37,015,875	\$38,479,821	-3.80%	96.59%	95.48%
Duplex	3	4	-25.00%	\$1,800,000	\$1,605,000	12.15%	96.98%	98.77%
Mobile Home	59	78	-24.36%	\$7,269,700	\$11,148,350	-34.79%	94.56%	95.07%
Recreational	15	20	-25.00%	\$1,564,600	\$4,087,800	-61.73%	87.55%	93.36%
Residential	339	410	-17.32%	\$157,263,167	\$178,529,713	-11.91%	97.30%	97.23%
Residential WF	29	29	0.00%	\$20,460,500	\$23,979,518	-14.68%	94.38%	93.73%
3/4-Plex	2	2	0.00%	\$1,431,000	\$1,457,000	-1.78%	94.84%	98.58%
Apartment	41	50	-18.00%	\$12,711,825	\$13,221,550	-3.86%	97.19%	96.76%
Townhouse	64	71	-9.86%	\$21,712,091	\$25,143,547	-13.65%	97.77%	97.46%
RES TOTAL	609	730	-16.58%	\$261,228,758	\$297,652,299	-12.24%	96.84%	96.59%
FARMS	3	2	50.00%	\$3,585,000	\$1,070,000	235.05%	95.77%	85.68%
MULTIFAMILY	7	5	40.00%	\$16,436,000	\$4,403,000	273.29%	82.83%	94.10%
Acreage	25	24	4.17%	\$5,551,450	\$3,590,233	54.63%	94.68%	96.47%
Acreage WF	2	1	100.00%	\$984,900	\$110,000	795.36%	93.98%	81.48%
Lots	99	108	-8.33%	\$13,239,663	\$13,085,178	1.18%	92.91%	94.12%
Lots WF	8	6	33.33%	\$2,820,900	\$2,088,500	35.07%	95.20%	95.90%
LOTS TOTAL	134	139	-3.60%	\$22,596,913	\$18,873,911	19.73%	93.67%	94.67%
Business	2	5	-60.00%	\$890,000	\$1,608,000	-44.65%	91.00%	92.26%
Commercial	7	12	-41.67%	\$3,341,400	\$2,422,198	37.95%	88.23%	97.18%
Land	1	6	-83.33%	\$400,000	\$2,867,000	-86.05%	95.47%	83.78%
COMM TOTAL	10	23	-56.52%	\$4,631,400	\$6,897,198	-32.85%	89.34%	90.07%
GRAND TOTAL	763	899	-15.13%	\$308,478,071	\$328,896,408	-6.21%	95.61%	96.25%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- August 2019

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$580,889	\$566,500	2.54%	\$565,500	\$510,000	10.88%	130	127	2.84%
Duplex	\$780,000	\$340,000	129.41%	\$780,000	\$340,000	129.41%	90	29	210.34%
Mobile Home	\$129,280	\$133,317	-3.03%	\$95,000	\$105,500	-9.95%	77	70	10.36%
Recreational	\$103,250	\$329,500	-68.66%	\$103,250	\$252,500	-59.11%	58	115	-49.65%
Residential	\$478,850	\$438,481	9.21%	\$468,000	\$418,000	11.96%	80	84	-4.91%
Residential WF	\$598,400	\$743,000	-19.46%	\$450,000	\$610,000	-26.23%	124	40	212.12%
3/4-Plex	\$715,500			\$715,500			90		
Apartment	\$326,571	\$239,667	36.26%	\$325,500	\$228,000	42.76%	86	227	-62.18%
Townhouse	\$368,973	\$360,000	2.49%	\$347,500	\$319,000	8.93%	152	40	276.00%
RES TOTAL	\$434,093	\$411,577	5.47%	\$418,000	\$395,500	5.69%	94	89	5.52%
FARMS									
MULTIFAMILY		\$720,000			\$720,000			99	
Acreage	\$226,000	\$124,500	81.53%	\$265,000	\$99,500	166.33%	193	439	-56.13%
Acreage WF									
Lots	\$111,461	\$129,218	-13.74%	\$95,000	\$73,750	28.81%	155	78	99.95%
Lots WF	\$408,225	\$161,250	153.16%	\$445,000	\$161,250	175.97%	102	26	292.31%
LOTS TOTAL	\$187,994	\$130,374	44.20%	\$135,500	\$87,000	55.75%	150	126	18.92%
Business									
Commercial	\$608,800	\$10,087,900	0.00%	\$75,000	\$10,749,900	0.00%	155	346	-55.30%
Land									
COMM TOTAL	\$608,800	\$10,087,900	0.00%	\$75,000	\$10,749,900	0.00%	155	346	-55.30%
GRAND TOTAL	\$399,464	\$347,414	14.98%	\$380,000	\$330,000	15.15%	104	99	5.11%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- August 2019

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$649,401	\$583,028	11.38%	\$610,000	\$499,950	22.01%	137	122	12.96%
Duplex	\$600,000	\$401,250	49.53%	\$700,000	\$350,000	100.00%	74	54	38.29%
Mobile Home	\$123,215	\$142,928	-13.79%	\$111,750	\$118,000	-5.30%	79	67	18.91%
Recreational	\$104,307	\$204,390	-48.97%	\$97,000	\$167,000	-41.92%	131	280	-53.17%
Residential	\$463,903	\$435,438	6.54%	\$447,500	\$420,000	6.55%	77	75	2.37%
Residential WF	\$705,534	\$826,880	-14.68%	\$690,000	\$745,000	-7.38%	111	75	47.19%
3/4-Plex	\$715,500	\$728,500	-1.78%	\$715,500	\$728,500	-1.78%	90	217	-58.76%
Apartment	\$310,045	\$264,431	17.25%	\$279,500	\$248,000	12.70%	92	153	-40.22%
Townhouse	\$339,251	\$354,134	-4.20%	\$326,250	\$315,000	3.57%	103	87	17.94%
RES TOTAL	\$428,947	\$407,743	5.20%	\$410,000	\$384,000	6.77%	89	91	-1.50%
FARMS	\$1,195,000	\$535,000	123.36%	\$1,145,000	\$535,000	114.02%	483	160	202.82%
MULTIFAMILY	\$2,348,000	\$880,600	166.64%	\$798,000	\$725,000	10.07%	114	188	-39.29%
Acreage	\$222,058	\$149,593	48.44%	\$220,000	\$137,500	60.00%	208	227	-8.18%
Acreage WF	\$492,450	\$110,000	347.68%	\$492,450	\$110,000	347.68%	43	9	377.78%
Lots	\$133,734	\$121,159	10.38%	\$100,000	\$117,500	-14.89%	174	181	-4.02%
Lots WF	\$352,613	\$348,083	1.30%	\$352,500	\$375,500	-6.13%	75	68	10.28%
LOTS TOTAL	\$168,634	\$135,784	24.19%	\$134,250	\$127,000	5.71%	173	183	-5.74%
Business	\$445,000	\$321,600	38.37%	\$445,000	\$463,000	-3.89%	154	117	31.20%
Commercial	\$477,343	\$201,850	136.48%	\$252,000	\$178,750	40.98%	154	234	-34.12%
Land	\$400,000	\$477,833	-16.29%	\$400,000	\$495,000	-19.19%	65	317	-79.47%
COMM TOTAL	\$463,140	\$299,878	54.44%	\$252,500	\$307,000	-17.75%	145	230	-36.96%
GRAND TOTAL	\$404,296	\$365,847	10.51%	\$365,000	\$350,000	4.29%	107	109	-2.54%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe