

**Shuswap / Revelstoke Monthly Statistics  
August 2020**

# Table of Contents

---

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

## Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
<b>Area = Central Okanagan</b>						
1 Units Listed	935	958	-2.40%	7,317	8,139	-10.10%
2 Units Sold	715	486	47.12%	3,521	3,386	3.99%
3 Sales Volume	\$475,371,326	\$272,506,351	74.44%	\$2,145,423,631	\$1,868,840,155	14.80%
4 List/Sell Ratio	96.81%	96.60%		96.69%	96.55%	
5 Days to Sell	78	69	12.39%	79	71	11.16%
6 Active Listings	3,177	3,645	-12.84%			
<b>Area = North Okanagan</b>						
1 Units Listed	356	333	6.91%	2,501	2,875	-13.01%
2 Units Sold	287	192	49.48%	1,406	1,428	-1.54%
3 Sales Volume	\$160,403,350	\$80,968,256	98.11%	\$699,718,302	\$681,735,698	2.64%
4 List/Sell Ratio	96.96%	96.88%		96.96%	96.67%	
5 Days to Sell	103	87	18.49%	98	83	17.87%
6 Active Listings	1,357	1,623	-16.39%			
<b>Area = Shuswap / Revels</b>						
1 Units Listed	189	167	13.17%	1,411	1,732	-18.53%
2 Units Sold	183	127	44.09%	745	762	-2.23%
3 Sales Volume	\$77,885,406	\$50,731,918	53.52%	\$314,045,154	\$308,093,171	1.93%
4 List/Sell Ratio	95.40%	95.79%		96.30%	95.60%	
5 Days to Sell	107	104	2.91%	119	106	11.72%
6 Active Listings	883	1,214	-27.27%			
<b>Area = Grand Total</b>						
1 Units Listed	1,480	1,458	1.51%	11,229	12,746	-11.90%
2 Units Sold	1,185	805	47.20%	5,672	5,576	1.72%
3 Sales Volume	\$713,660,082	\$404,206,525	76.56%	\$3,159,187,088	\$2,858,669,024	10.51%
4 List/Sell Ratio	96.69%	96.56%		96.71%	96.47%	
5 Days to Sell	89	79	12.00%	89	79	12.61%
6 Active Listings	5,417	6,482	-16.43%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- August 2020

**Quick Summary Part 1**

			<b>Residential</b>	
<b>Description</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>
<b>This Month</b>	183	\$77,885,406	67	\$33,642,913
<b>Last Month</b>	177	\$80,968,176	74	\$37,885,325
<b>This Month Last Year</b>	127	\$50,731,918	57	\$27,294,455

  

<b>Description</b>	<b>Total Listings Taken</b>	<b>Inventory</b>
<b>This Month</b>	189	883
<b>Last Month</b>	246	930
<b>This Month Last Year</b>	167	1,214

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- August 2020

## Quick Summary Part 2

---

### Condo/Apt

Sales	9
New Listings	11
Current Inventory	47
Sell/Inv. Ratio	19.15%
Days to Sell	178
Average Price	\$389,312
Median Price	\$379,000

---

### Condo/Townhouse

Sales	15
New Listings	7
Current Inventory	50
Sell/Inv. Ratio	30.00%
Days to Sell	99
Average Price	\$372,663
Median Price	\$362,500

---

### Lots

Sales	43
New Listings	38
Current Inventory	256
Sell/Inv. Ratio	16.80%
Days to Sell	138
Average Price	\$198,371
Median Price	\$144,000

---

### Residential

Sales	67
New Listings	71
Current Inventory	197
Sell/Inv. Ratio	34.01%
Days to Sell	83
Average Price	\$502,133
Median Price	\$475,000

---

Ratio of Sales vs Inventory	43.79%
-----------------------------	--------

Shuswap / Revelstoke Statistics -- August 2020

## Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	23	19	21.05%	136	168	-19.05	92	131	-29.77
Duplex	1	0	0.00%	5	7	-28.57	3	4	-25.00
Mobile Home	9	9	0.00%	83	98	-15.31	34	41	-17.07
Recreational	10	6	66.67%	57	85	-32.94	39	70	-44.29
Residential	71	68	4.41%	507	633	-19.91	197	318	-38.05
Residential WF	6	3	100.00%	60	89	-32.58	39	67	-41.79
3/4-Plex	0	0	0.00%	3	2	50.00	2	2	0.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	11	15	-26.67%	67	76	-11.84	47	48	-2.08
Townhouse	7	9	-22.22%	94	111	-15.32	50	55	-9.09
RES TOTAL	138	129.00	6.98%	1,012	1,269	-20.25%	503	736	-31.66
FARMS	2	2	0.00%	9	16	-43.75	10	18	-44.44
MULTIFAMILY	1	0	0.00%	3	5	-40.00	3	2	50.00
Acreage	7	4	75.00%	64	88	-27.27	66	109	-39.45
Acreage WF	5	1	400.00%	17	13	30.77	14	15	-6.67
Lots	25	16	56.25%	190	206	-7.77	164	197	-16.75
Lots WF	1	2	-50.00%	16	21	-23.81	12	16	-25.00
LOTS TOTAL	38	23.00	65.22%	287	328	-12.50%	256	337	-24.04
Business	3	4	-25.00%	12	20	-40.00	17	23	-26.09
Commercial	5	6	-16.67%	61	62	-1.61	68	63	7.94
Land	2	3	-33.33%	27	32	-15.63	26	35	-25.71
COMM TOTAL	10	13.00	-23.08%	100	114	-12.28%	111	121	-8.26
<b>GRAND TOTAL</b>	<b>189</b>	<b>167</b>	<b>13.17%</b>	<b>1,411</b>	<b>1,732</b>	<b>-18.53%</b>	<b>883</b>	<b>1,214</b>	<b>-27.27</b>

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- August 2020

## Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	18	7	157.14%	\$10,901,550	\$4,066,225	168.10%	97.84%	96.12%
Duplex	1	1	0.00%	\$424,850	\$780,000	-45.53%	97.44%	97.74%
Mobile Home	9	10	-10.00%	\$1,640,900	\$1,292,800	26.93%	94.08%	93.55%
Recreational	9	2	350.00%	\$2,454,000	\$206,500	1,088.38%	81.81%	93.86%
Residential	67	57	17.54%	\$33,642,913	\$27,294,455	23.26%	97.25%	96.96%
Residential WF	10	5	100.00%	\$9,608,500	\$2,992,000	221.14%	92.61%	95.82%
3/4-Plex	0	2	-100.00%	\$0	\$1,431,000	-100.00%	0.00%	94.84%
Apartment	9	7	28.57%	\$3,503,805	\$2,286,000	53.27%	96.82%	95.90%
Townhouse	15	13	15.38%	\$5,589,950	\$4,796,650	16.54%	97.55%	96.12%
RES TOTAL	138	104	32.69%	\$67,766,468	\$45,145,630	50.11%	95.93%	96.49%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	8	3	166.67%	\$1,370,400	\$678,000	102.12%	94.86%	96.32%
Acreage WF	3	0	0.00%	\$2,160,000	\$0	0.00%	88.96%	0.00%
Lots	30	13	130.77%	\$4,371,538	\$1,448,988	201.70%	94.21%	94.43%
Lots WF	2	4	-50.00%	\$628,000	\$1,632,900	-61.54%	78.61%	95.59%
LOTS TOTAL	43	20	115.00%	\$8,529,938	\$3,759,888	126.87%	91.60%	95.27%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	1	3	-66.67%	\$479,000	\$1,826,400	-73.77%	97.96%	81.85%
Land	1	0	0.00%	\$1,110,000	\$0	0.00%	92.50%	0.00%
COMM TOTAL	2	3	-33.33%	\$1,589,000	\$1,826,400	-13.00%	94.08%	81.85%
<b>GRAND TOTAL</b>	<b>183</b>	<b>127</b>	<b>44.09%</b>	<b>\$77,885,406</b>	<b>\$50,731,918</b>	<b>53.52%</b>	<b>95.40%</b>	<b>95.79%</b>

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- August 2020

## Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	62	56	10.71%	\$40,232,650	\$36,630,975	9.83%	96.07%	96.56%
Duplex	4	3	33.33%	\$1,615,850	\$1,800,000	-10.23%	96.18%	96.98%
Mobile Home	64	59	8.47%	\$10,457,600	\$7,269,700	43.85%	94.12%	94.56%
Recreational	23	15	53.33%	\$5,033,000	\$1,564,600	221.68%	87.34%	87.55%
Residential	314	339	-7.37%	\$159,000,558	\$157,263,167	1.10%	97.68%	97.30%
Residential WF	29	29	0.00%	\$24,511,501	\$20,460,500	19.80%	94.60%	94.38%
3/4-Plex	2	2	0.00%	\$1,780,000	\$1,431,000	24.39%	97.81%	94.84%
Apartment	31	41	-24.39%	\$11,176,905	\$12,711,825	-12.07%	96.68%	97.19%
Townhouse	60	64	-6.25%	\$24,679,511	\$21,712,091	13.67%	97.30%	97.77%
RES TOTAL	589	608	-3.13%	\$278,487,574	\$260,843,858	6.76%	96.74%	96.83%
FARMS	1	3	-66.67%	\$825,000	\$3,585,000	-76.99%	105.77%	95.77%
MULTIFAMILY	1	7	-85.71%	\$2,750,000	\$16,436,000	-83.27%	91.80%	82.83%
Acreage	26	25	4.00%	\$5,714,350	\$5,551,450	2.93%	92.99%	94.68%
Acreage WF	7	2	250.00%	\$3,610,000	\$984,900	266.53%	90.67%	93.98%
Lots	97	99	-2.02%	\$11,563,738	\$13,239,663	-12.66%	94.07%	92.91%
Lots WF	9	8	12.50%	\$3,430,850	\$2,820,900	21.62%	92.42%	95.20%
LOTS TOTAL	139	134	3.73%	\$24,318,938	\$22,596,913	7.62%	93.06%	93.67%
Business	2	2	0.00%	\$1,400,000	\$890,000	57.30%	93.68%	91.00%
Commercial	9	7	28.57%	\$4,402,142	\$3,341,400	31.75%	90.47%	88.23%
Land	4	1	300.00%	\$1,861,500	\$400,000	365.38%	93.61%	95.47%
COMM TOTAL	15	10	50.00%	\$7,663,642	\$4,631,400	65.47%	91.80%	89.34%
<b>GRAND TOTAL</b>	<b>745</b>	<b>762</b>	<b>-2.23%</b>	<b>\$314,045,154</b>	<b>\$308,093,171</b>	<b>1.93%</b>	<b>96.30%</b>	<b>95.60%</b>

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe



Shuswap / Revelstoke Statistics -- August 2020

## Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$605,642	\$580,889	4.26%	\$608,000	\$565,500	7.52%	88	130	-32.67%
Duplex	\$424,850	\$780,000	-45.53%	\$424,850	\$780,000	-45.53%	66	90	-26.67%
Mobile Home	\$182,322	\$129,280	41.03%	\$179,000	\$95,000	88.42%	55	77	-27.86%
Recreational	\$272,667	\$103,250	164.08%	\$127,000	\$103,250	23.00%	146	58	150.96%
Residential	\$502,133	\$478,850	4.86%	\$475,000	\$468,000	1.50%	83	80	3.81%
Residential WF	\$960,850	\$598,400	60.57%	\$999,500	\$450,000	122.11%	134	124	8.01%
3/4-Plex		\$715,500			\$715,500			90	
Apartment	\$389,312	\$326,571	19.21%	\$379,000	\$325,500	16.44%	178	86	107.84%
Townhouse	\$372,663	\$368,973	1.00%	\$362,500	\$347,500	4.32%	99	152	-35.08%
RES TOTAL	\$491,061	\$434,093	13.12%	\$451,200	\$418,000	7.94%	97	94	3.19%
FARMS									
MULTIFAMILY									
Acreage	\$171,300	\$226,000	-24.20%	\$147,000	\$265,000	-44.53%	95	193	-50.89%
Acreage WF	\$720,000			\$572,500			214		
Lots	\$145,718	\$111,461	30.73%	\$119,750	\$95,000	26.05%	145	155	-6.62%
Lots WF	\$314,000	\$408,225	-23.08%	\$314,000	\$445,000	-29.44%	88	102	-14.22%
LOTS TOTAL	\$198,371	\$187,994	5.52%	\$144,000	\$135,500	6.27%	138	150	-8.29%
Business									
Commercial	\$479,000	\$608,800	-21.32%	\$479,000	\$75,000	538.67%	33	155	-78.66%
Land	\$1,110,000			\$1,110,000			298		
COMM TOTAL	\$794,500	\$608,800	30.50%	\$794,500	\$75,000	959.33%	166	155	7.00%
<b>GRAND TOTAL</b>	<b>\$425,603</b>	<b>\$399,464</b>	<b>6.54%</b>	<b>\$390,000</b>	<b>\$380,000</b>	<b>2.63%</b>	<b>107</b>	<b>104</b>	<b>2.91%</b>

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- August 2020

## Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$648,914	\$654,125	-0.80%	\$578,750	\$613,500	-5.66%	113	136	-17.27%
Duplex	\$403,963	\$600,000	-32.67%	\$407,425	\$700,000	-41.80%	62	74	-16.59%
Mobile Home	\$163,400	\$123,215	32.61%	\$151,750	\$111,750	35.79%	89	79	12.05%
Recreational	\$218,826	\$104,307	109.79%	\$130,000	\$97,000	34.02%	143	131	9.05%
Residential	\$506,371	\$463,903	9.15%	\$481,250	\$447,500	7.54%	90	77	17.14%
Residential WF	\$845,224	\$705,534	19.80%	\$830,000	\$690,000	20.29%	118	111	6.30%
3/4-Plex	\$890,000	\$715,500	24.39%	\$890,000	\$715,500	24.39%	43	90	-52.51%
Apartment	\$360,545	\$310,045	16.29%	\$320,000	\$279,500	14.49%	141	92	53.86%
Townhouse	\$411,325	\$339,251	21.24%	\$361,250	\$326,250	10.73%	116	103	13.37%
RES TOTAL	\$472,814	\$429,020	10.21%	\$455,000	\$410,000	10.98%	101	89	12.86%
FARMS	\$825,000	\$1,195,000	-30.96%	\$825,000	\$1,145,000	-27.95%	19	483	-96.07%
MULTIFAMILY	\$2,750,000	\$2,348,000	17.12%	\$2,750,000	\$798,000	244.61%	533	114	366.96%
Acreage	\$219,783	\$222,058	-1.02%	\$209,375	\$220,000	-4.83%	218	208	4.50%
Acreage WF	\$515,714	\$492,450	4.72%	\$537,500	\$492,450	9.15%	114	43	165.78%
Lots	\$119,214	\$133,734	-10.86%	\$77,000	\$100,000	-23.00%	179	174	2.57%
Lots WF	\$381,206	\$352,613	8.11%	\$375,000	\$352,500	6.38%	239	75	220.86%
LOTS TOTAL	\$174,956	\$168,634	3.75%	\$121,500	\$134,250	-9.50%	187	173	8.11%
Business	\$700,000	\$445,000	57.30%	\$700,000	\$445,000	57.30%	460	154	199.35%
Commercial	\$489,127	\$477,343	2.47%	\$545,000	\$252,000	116.27%	143	154	-7.22%
Land	\$465,375	\$400,000	16.34%	\$290,750	\$400,000	-27.31%	138	65	111.54%
COMM TOTAL	\$510,909	\$463,140	10.31%	\$479,000	\$252,500	89.70%	184	145	26.67%
<b>GRAND TOTAL</b>	<b>\$421,537</b>	<b>\$404,322</b>	<b>4.26%</b>	<b>\$398,000</b>	<b>\$365,000</b>	<b>9.04%</b>	<b>119</b>	<b>106</b>	<b>11.72%</b>

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe