

**Shuswap / Revelstoke Monthly Statistics
August 2018**

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	993	955	3.98%	8,222	7,803	5.37%
2 Units Sold	449	591	-24.03%	3,700	4,673	-20.82%
3 Sales Volume	\$245,341,349	\$307,864,426	-20.31%	\$2,105,342,806	\$2,464,569,137	-14.58%
4 List/Sell Ratio	96.73%	97.61%		97.28%	97.83%	
5 Days to Sell	70	56	24.80%	61	59	3.79%
6 Active Listings	3,361	2,712	23.93%			
Area = North Okanagan						
1 Units Listed	335	383	-12.53%	2,897	2,879	0.63%
2 Units Sold	200	257	-22.18%	1,468	1,804	-18.63%
3 Sales Volume	\$88,763,045	\$105,929,849	-16.21%	\$672,275,800	\$749,054,866	-10.25%
4 List/Sell Ratio	97.56%	97.69%		97.08%	97.13%	
5 Days to Sell	79	82	-4.06%	82	95	-13.55%
6 Active Listings	1,606	1,468	9.40%			
Area = Shuswap / Revels						
1 Units Listed	216	212	1.89%	1,876	1,801	4.16%
2 Units Sold	155	161	-3.73%	900	987	-8.81%
3 Sales Volume	\$53,849,202	\$57,846,088	-6.91%	\$328,949,408	\$344,146,697	-4.42%
4 List/Sell Ratio	96.31%	95.49%		96.25%	96.46%	
5 Days to Sell	99	98	1.39%	109	110	-0.37%
6 Active Listings	1,226	1,092	12.27%			
Area = Grand Total						
1 Units Listed	1,544	1,550	-0.39%	12,995	12,483	4.10%
2 Units Sold	804	1,009	-20.32%	6,068	7,464	-18.70%
3 Sales Volume	\$387,953,596	\$471,640,363	-17.74%	\$3,106,568,014	\$3,557,770,700	-12.68%
4 List/Sell Ratio	96.86%	97.36%		97.13%	97.55%	
5 Days to Sell	78	69	12.18%	73	74	-1.34%
6 Active Listings	6,193	5,272	17.47%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- August 2018

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	155	\$53,849,202	66	\$28,950,292
Last Month	138	\$55,523,200	69	\$31,476,200
This Month Last Year	161	\$57,846,088	72	\$31,258,701

Description	Total Listings Taken	Inventory
This Month	216	1,226
Last Month	230	1,253
This Month Last Year	212	1,092

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Shuswap / Revelstoke Statistics -- August 2018

Quick Summary Part 2

Condo/Apt

Sales	6
New Listings	13
Current Inventory	37
Sell/Inv. Ratio	16.22%
Days to Sell	227
Average Price	\$239,667
Median Price	\$228,000

Condo/Townhouse

Sales	10
New Listings	13
Current Inventory	53
Sell/Inv. Ratio	18.87%
Days to Sell	42
Average Price	\$351,100
Median Price	\$307,000

Lots

Sales	35
New Listings	35
Current Inventory	402
Sell/Inv. Ratio	8.71%
Days to Sell	126
Average Price	\$130,374
Median Price	\$87,000

Residential

Sales	66
New Listings	86
Current Inventory	314
Sell/Inv. Ratio	21.02%
Days to Sell	83
Average Price	\$438,641
Median Price	\$421,500

Ratio of Sales vs Inventory	17.92%
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Shuswap / Revelstoke Statistics -- August 2018

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	23	19	21.05%	172	169	1.78	129	113	14.16
Duplex	1	1	0.00%	8	11	-27.27	4	5	-20.00
Mobile Home	14	17	-17.65%	107	95	12.63	26	42	-38.10
Recreational	5	15	-66.67%	55	80	-31.25	50	60	-16.67
Residential	86	81	6.17%	708	663	6.79	314	247	27.13
Residential WF	8	8	0.00%	102	98	4.08	74	64	15.63
3/4-Plex	0	0	0.00%	3	2	50.00	3	2	50.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	13	12	8.33%	77	83	-7.23	37	47	-21.28
Townhouse	13	13	0.00%	115	113	1.77	53	46	15.22
RES TOTAL	163	166.00	-1.81%	1,347	1,314	2.51%	690	626	10.22
FARMS	0	2	-100.00%	9	11	-18.18	8	7	14.29
MULTIFAMILY	1	1	0.00%	9	7	28.57	6	8	-25.00
Acreage	6	5	20.00%	92	80	15.00	118	86	37.21
Acreage WF	0	1	-100.00%	16	9	77.78	17	14	21.43
Lots	28	26	7.69%	273	264	3.41	249	239	4.18
Lots WF	1	0	0.00%	23	25	-8.00	18	20	-10.00
LOTS TOTAL	35	32.00	9.38%	404	378	6.88%	402	359	11.98
Business	9	4	125.00%	36	22	63.64	34	23	47.83
Commercial	5	4	25.00%	49	42	16.67	51	38	34.21
Land	3	3	0.00%	22	27	-18.52	35	31	12.90
COMM TOTAL	17	11.00	54.55%	107	91	17.58%	120	92	30.43
GRAND TOTAL	216	212	1.89%	1,876	1,801	4.16%	1,226	1,092	12.27

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Shuswap / Revelstoke Statistics -- August 2018

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Revelstoke								
Acreage/House	13	14	-7.14%	\$7,364,500	\$7,375,974	-0.16%	96.55%	92.91%
Duplex	1	2	-50.00%	\$340,000	\$764,000	-55.50%	96.59%	93.40%
Mobile Home	12	5	140.00%	\$1,599,800	\$765,500	108.99%	96.43%	95.83%
Recreational	5	12	-58.33%	\$1,647,500	\$1,300,400	26.69%	94.48%	94.68%
Residential	66	72	-8.33%	\$28,950,292	\$31,258,701	-7.38%	96.82%	97.11%
Residential WF	5	7	-28.57%	\$3,715,000	\$5,333,000	-30.34%	96.07%	95.02%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	6	5	20.00%	\$1,438,000	\$1,258,000	14.31%	97.38%	96.97%
Townhouse	10	11	-9.09%	\$3,511,000	\$3,434,900	2.22%	97.79%	97.85%
RES TOTAL	118	128	-7.81%	\$48,566,092	\$51,490,475	-5.68%	96.71%	96.18%
FARMS	0	1	-100.00%	\$0	\$900,000	-100.00%	0.00%	95.24%
MULTIFAMILY	1	0	0.00%	\$720,000	\$0	0.00%	90.57%	0.00%
Acreage	5	6	-16.67%	\$622,500	\$1,807,500	-65.56%	91.64%	84.62%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	28	21	33.33%	\$3,618,100	\$1,955,955	84.98%	93.40%	92.98%
Lots WF	2	1	100.00%	\$322,500	\$435,000	-25.86%	92.43%	96.69%
LOTS TOTAL	35	28	25.00%	\$4,563,100	\$4,198,455	8.69%	93.08%	89.53%
Business	0	1	-100.00%	\$0	\$599,000	-100.00%	0.00%	96.77%
Commercial	1	2	-50.00%	\$10	\$95,658	-99.99%	0.00%	0.00%
Land	0	1	-100.00%	\$0	\$562,500	-100.00%	0.00%	71.29%
COMM TOTAL	1	4	-75.00%	\$10	\$1,257,158	-100.00%	0.00%	89.29%
GRAND TOTAL	155	161	-3.73%	\$53,849,202	\$57,846,088	-6.91%	96.31%	95.49%

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Shuswap / Revelstoke Statistics -- August 2018

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / Revelstoke								
Acreage/House	66	78	-15.38%	\$38,479,821	\$42,394,375	-9.23%	95.48%	96.27%
Duplex	4	7	-42.86%	\$1,605,000	\$2,808,000	-42.84%	98.77%	95.67%
Mobile Home	79	62	27.42%	\$11,201,350	\$7,619,350	47.01%	95.03%	95.24%
Recreational	20	24	-16.67%	\$4,087,800	\$2,688,900	52.02%	93.36%	93.17%
Residential	411	457	-10.07%	\$178,978,713	\$190,432,637	-6.01%	97.23%	97.78%
Residential WF	29	34	-14.71%	\$23,979,518	\$24,851,500	-3.51%	93.73%	95.28%
3/4-Plex	2	0	0.00%	\$1,457,000	\$0	0.00%	98.58%	0.00%
Apartment	50	47	6.38%	\$13,221,550	\$11,954,284	10.60%	96.76%	96.95%
Townhouse	70	69	1.45%	\$24,694,547	\$21,657,500	14.02%	97.44%	97.54%
RES TOTAL	731	778	-6.04%	\$297,705,299	\$304,406,546	-2.20%	96.58%	97.18%
FARMS	2	1	100.00%	\$1,070,000	\$900,000	18.89%	85.68%	95.24%
MULTIFAMILY	5	1	400.00%	\$4,403,000	\$605,000	627.77%	94.10%	86.55%
Acreage	24	36	-33.33%	\$3,590,233	\$8,866,700	-59.51%	96.47%	90.31%
Acreage WF	1	1	0.00%	\$110,000	\$180,000	-38.89%	81.48%	90.45%
Lots	108	137	-21.17%	\$13,085,178	\$14,329,755	-8.69%	94.12%	93.84%
Lots WF	6	5	20.00%	\$2,088,500	\$2,213,500	-5.65%	95.90%	96.89%
LOTS TOTAL	139	179	-22.35%	\$18,873,911	\$25,589,955	-26.24%	94.67%	92.81%
Business	5	4	25.00%	\$1,608,000	\$3,898,750	-58.76%	92.26%	89.59%
Commercial	12	17	-29.41%	\$2,422,198	\$4,667,947	-48.11%	97.18%	92.37%
Land	6	6	0.00%	\$2,867,000	\$3,728,500	-23.11%	83.78%	81.91%
COMM TOTAL	23	27	-14.81%	\$6,897,198	\$12,295,197	-43.90%	90.07%	88.09%
GRAND TOTAL	900	986	-8.72%	\$328,949,408	\$343,796,697	-4.32%	96.25%	96.46%

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Shuswap / Revelstoke Statistics -- August 2018

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$566,500	\$526,855	7.52%	\$510,000	\$490,000	4.08%	127	112	13.48%
Duplex	\$340,000	\$382,000	-10.99%	\$340,000	\$382,000	-10.99%	29	41	-28.40%
Mobile Home	\$133,317	\$153,100	-12.92%	\$105,500	\$150,000	-29.67%	70	59	18.20%
Recreational	\$329,500	\$108,367	204.06%	\$252,500	\$87,250	189.40%	115	163	-29.47%
Residential	\$438,641	\$434,149	1.03%	\$421,500	\$432,500	-2.54%	83	58	43.21%
Residential WF	\$743,000	\$761,857	-2.48%	\$610,000	\$685,000	-10.95%	40	89	-55.43%
3/4-Plex									
Apartment	\$239,667	\$251,600	-4.74%	\$228,000	\$225,000	1.33%	227	94	141.49%
Townhouse	\$351,100	\$312,264	12.44%	\$307,000	\$315,000	-2.54%	42	106	-60.03%
RES TOTAL	\$411,577	\$402,269	2.31%	\$395,500	\$394,000	0.38%	89	81	10.74%
FARMS		\$900,000			\$900,000			48	
MULTIFAMILY	\$720,000			\$720,000			99		
Acreage	\$124,500	\$301,250	-58.67%	\$99,500	\$275,000	-63.82%	439	125	252.77%
Acreage WF									
Lots	\$129,218	\$93,141	38.73%	\$73,750	\$80,000	-7.81%	78	130	-40.37%
Lots WF	\$161,250	\$435,000	-62.93%	\$161,250	\$435,000	-62.93%	26	1,650	-98.42%
LOTS TOTAL	\$130,374	\$149,945	-13.05%	\$87,000	\$135,000	-35.56%	126	183	-31.06%
Business		\$599,000			\$599,000			50	
Commercial	\$10	\$47,829	-99.98%	\$10	\$47,829	-99.98%	346	98	253.06%
Land		\$562,500			\$562,500			32	
COMM TOTAL	\$10	\$314,290	-100.00%	\$10	\$325,945	-100.00%	346	70	397.84%
GRAND TOTAL	\$347,414	\$359,292	-3.31%	\$330,000	\$350,000	-5.71%	99	98	1.39%

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Shuswap / Revelstoke Statistics -- August 2018

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$583,028	\$543,518	7.27%	\$499,950	\$524,900	-4.75%	122	120	1.18%
Duplex	\$401,250	\$401,143	0.03%	\$350,000	\$479,000	-26.93%	54	178	-69.88%
Mobile Home	\$141,789	\$122,893	15.38%	\$115,000	\$105,000	9.52%	66	79	-16.56%
Recreational	\$204,390	\$112,038	82.43%	\$167,000	\$95,250	75.33%	280	146	92.69%
Residential	\$435,471	\$416,702	4.50%	\$420,000	\$405,000	3.70%	75	72	3.58%
Residential WF	\$826,880	\$730,926	13.13%	\$745,000	\$687,500	8.36%	75	90	-15.66%
3/4-Plex	\$728,500			\$728,500			217		
Apartment	\$264,431	\$254,346	3.96%	\$248,000	\$235,000	5.53%	153	118	30.19%
Townhouse	\$352,779	\$313,877	12.39%	\$315,000	\$285,000	10.53%	88	97	-9.09%
RES TOTAL	\$407,258	\$391,268	4.09%	\$384,000	\$379,000	1.32%	91	87	4.81%
FARMS	\$535,000	\$900,000	-40.56%	\$535,000	\$900,000	-40.56%	160	48	232.29%
MULTIFAMILY	\$880,600	\$605,000	45.55%	\$725,000	\$605,000	19.83%	188	195	-3.59%
Acreage	\$149,593	\$246,297	-39.26%	\$137,500	\$182,250	-24.55%	227	237	-4.17%
Acreage WF	\$110,000	\$180,000	-38.89%	\$110,000	\$180,000	-38.89%	9	23	-60.87%
Lots	\$121,159	\$104,597	15.83%	\$117,500	\$102,500	14.63%	181	158	14.77%
Lots WF	\$348,083	\$442,700	-21.37%	\$375,500	\$365,000	2.88%	68	439	-84.60%
LOTS TOTAL	\$135,784	\$142,961	-5.02%	\$127,000	\$135,000	-5.93%	183	181	1.17%
Business	\$321,600	\$974,688	-67.00%	\$463,000	\$355,375	30.28%	117	209	-44.02%
Commercial	\$201,850	\$274,585	-26.49%	\$178,750	\$106,500	67.84%	234	298	-21.64%
Land	\$477,833	\$621,417	-23.11%	\$495,000	\$540,250	-8.38%	317	379	-16.37%
COMM TOTAL	\$299,878	\$455,378	-34.15%	\$307,000	\$239,000	28.45%	230	303	-24.07%
GRAND TOTAL	\$365,499	\$348,678	4.82%	\$350,000	\$339,498	3.09%	109	110	-0.41%

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