

**Shuswap / Revelstoke Monthly Statistics**  
**July 2019**

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## Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
<b>Area = Central Okanagan</b>						
1 Units Listed	963	1,095	-12.05%	7,182	7,226	-0.61%
2 Units Sold	545	475	14.74%	2,901	3,247	-10.66%
3 Sales Volume	\$314,078,001	\$298,821,961	5.11%	\$1,597,193,804	\$1,852,954,057	-13.80%
4 List/Sell Ratio	96.21%	96.71%		96.54%	97.31%	
5 Days to Sell	71	58	22.03%	72	60	20.15%
6 Active Listings	3,690	3,317	11.25%			
<b>Area = North Okanagan</b>						
1 Units Listed	346	386	-10.36%	2,541	2,563	-0.86%
2 Units Sold	240	218	10.09%	1,237	1,268	-2.44%
3 Sales Volume	\$120,489,019	\$105,125,306	14.61%	\$601,082,442	\$583,512,755	3.01%
4 List/Sell Ratio	96.74%	96.69%		96.64%	97.01%	
5 Days to Sell	78	65	20.55%	83	83	0.10%
6 Active Listings	1,603	1,610	-0.43%			
<b>Area = Shuswap / Revels</b>						
1 Units Listed	244	230	6.09%	1,565	1,662	-5.84%
2 Units Sold	115	137	-16.06%	637	744	-14.38%
3 Sales Volume	\$44,773,083	\$55,470,200	-19.28%	\$258,283,153	\$275,047,206	-6.09%
4 List/Sell Ratio	96.90%	95.74%		95.58%	96.24%	
5 Days to Sell	87	90	-2.87%	107	111	-4.01%
6 Active Listings	1,258	1,253	0.40%			
<b>Area = Grand Total</b>						
1 Units Listed	1,553	1,711	-9.23%	11,288	11,451	-1.42%
2 Units Sold	900	830	8.43%	4,775	5,259	-9.20%
3 Sales Volume	\$479,340,103	\$459,417,468	4.34%	\$2,456,559,399	\$2,711,514,018	-9.40%
4 List/Sell Ratio	96.41%	96.59%		96.46%	97.13%	
5 Days to Sell	75	65	15.06%	79	73	9.27%
6 Active Listings	6,551	6,180	6.00%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- July 2019

**Quick Summary Part 1**

			<b>Residential</b>	
<b>Description</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>
<b>This Month</b>	115	\$44,773,083	50	\$24,373,569
<b>Last Month</b>	121	\$47,271,951	55	\$24,553,350
<b>This Month Last Year</b>	137	\$55,470,200	69	\$31,476,200

  

<b>Description</b>	<b>Total Listings Taken</b>	<b>Inventory</b>
<b>This Month</b>	244	1,258
<b>Last Month</b>	235	1,196
<b>This Month Last Year</b>	230	1,253

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Shuswap / Revelstoke Statistics -- July 2019

## Quick Summary Part 2

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### Condo/Apt

Sales	3
New Listings	7
Current Inventory	47
Sell/Inv. Ratio	6.38%
Days to Sell	86
Average Price	\$350,625
Median Price	\$405,000

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### Condo/Townhouse

Sales	10
New Listings	15
Current Inventory	63
Sell/Inv. Ratio	15.87%
Days to Sell	126
Average Price	\$371,654
Median Price	\$340,000

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### Lots

Sales	21
New Listings	44
Current Inventory	353
Sell/Inv. Ratio	5.95%
Days to Sell	96
Average Price	\$142,155
Median Price	\$127,500

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### Residential

Sales	50
New Listings	82
Current Inventory	335
Sell/Inv. Ratio	14.93%
Days to Sell	65
Average Price	\$487,471
Median Price	\$470,700

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Ratio of Sales vs Inventory	18.10%
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Shuswap / Revelstoke Statistics -- July 2019

## Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	23	25	-8.00%	148	150	-1.33	124	126	-1.59
Duplex	1	1	0.00%	7	7	0.00	6	4	50.00
Mobile Home	15	14	7.14%	90	93	-3.23	46	27	70.37
Recreational	29	7	314.29%	81	50	62.00	75	53	41.51
Residential	82	66	24.24%	566	611	-7.36	335	327	2.45
Residential WF	8	15	-46.67%	85	94	-9.57	71	75	-5.33
3/4-Plex	1	1	0.00%	2	3	-33.33	4	3	33.33
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	7	10	-30.00%	61	64	-4.69	47	38	23.68
Townhouse	15	30	-50.00%	100	114	-12.28	63	54	16.67
RES TOTAL	181	169.00	7.10%	1,140	1,186	-3.88%	771	707	9.05
FARMS	4	3	33.33%	14	9	55.56	16	9	77.78
MULTIFAMILY	0	1	-100.00%	5	8	-37.50	4	6	-33.33
Acreage	12	11	9.09%	84	86	-2.33	119	122	-2.46
Acreage WF	1	5	-80.00%	12	16	-25.00	14	18	-22.22
Lots	28	26	7.69%	190	245	-22.45	201	263	-23.57
Lots WF	3	4	-25.00%	19	22	-13.64	19	20	-5.00
LOTS TOTAL	44	46.00	-4.35%	305	369	-17.34%	353	423	-16.55
Business	3	4	-25.00%	16	27	-40.74	20	28	-28.57
Commercial	10	6	66.67%	56	44	27.27	62	47	31.91
Land	2	1	100.00%	29	19	52.63	32	33	-3.03
COMM TOTAL	15	11.00	36.36%	101	90	12.22%	114	108	5.56
<b>GRAND TOTAL</b>	<b>244</b>	<b>230</b>	<b>6.09%</b>	<b>1,565</b>	<b>1,662</b>	<b>-5.84%</b>	<b>1,258</b>	<b>1,253</b>	<b>0.40</b>

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Shuswap / Revelstoke Statistics -- July 2019

## Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	12	10	20.00%	\$8,739,150	\$5,125,400	70.51%	97.37%	97.03%
Duplex	0	1	-100.00%	\$0	\$349,000	-100.00%	0.00%	100.00%
Mobile Home	11	10	10.00%	\$1,259,800	\$1,248,400	0.91%	95.59%	93.72%
Recreational	3	7	-57.14%	\$265,900	\$873,500	-69.56%	92.36%	90.33%
Residential	50	69	-27.54%	\$24,373,569	\$31,476,200	-22.57%	97.41%	96.52%
Residential WF	3	6	-50.00%	\$1,531,000	\$7,308,500	-79.05%	91.68%	91.53%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	3	5	-40.00%	\$1,051,875	\$1,333,900	-21.14%	97.58%	98.39%
Townhouse	10	13	-23.08%	\$3,716,539	\$4,174,400	-10.97%	98.45%	96.76%
RES TOTAL	92	121	-23.97%	\$40,937,833	\$51,889,300	-21.11%	97.18%	95.74%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	1	2	-50.00%	\$598,000	\$1,543,000	-61.24%	100.00%	99.23%
Acreage	5	2	150.00%	\$493,250	\$234,900	109.98%	91.55%	94.00%
Acreage WF	1	0	0.00%	\$235,000	\$0	0.00%	94.38%	0.00%
Lots	13	11	18.18%	\$1,974,000	\$1,478,000	33.56%	94.50%	91.84%
Lots WF	2	0	0.00%	\$283,000	\$0	0.00%	86.57%	0.00%
LOTS TOTAL	21	13	61.54%	\$2,985,250	\$1,712,900	74.28%	93.18%	92.13%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	1	1	0.00%	\$252,000	\$325,000	-22.46%	90.32%	98.78%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	1	1	0.00%	\$252,000	\$325,000	-22.46%	90.32%	98.78%
<b>GRAND TOTAL</b>	<b>115</b>	<b>137</b>	<b>-16.06%</b>	<b>\$44,773,083</b>	<b>\$55,470,200</b>	<b>-19.28%</b>	<b>96.90%</b>	<b>95.74%</b>

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Shuswap / Revelstoke Statistics -- July 2019

## Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	50	53	-5.66%	\$32,949,650	\$31,115,321	5.90%	96.65%	95.23%
Duplex	2	3	-33.33%	\$1,020,000	\$1,265,000	-19.37%	96.41%	99.37%
Mobile Home	49	66	-25.76%	\$5,976,900	\$9,548,550	-37.41%	94.79%	94.84%
Recreational	13	15	-13.33%	\$1,358,100	\$2,440,300	-44.35%	86.66%	92.62%
Residential	283	345	-17.97%	\$130,505,712	\$150,028,421	-13.01%	97.38%	97.31%
Residential WF	24	24	0.00%	\$17,468,500	\$20,264,518	-13.80%	94.14%	93.31%
3/4-Plex	0	2	-100.00%	\$0	\$1,457,000	-100.00%	0.00%	98.58%
Apartment	34	44	-22.73%	\$10,425,825	\$11,783,550	-11.52%	97.48%	96.69%
Townhouse	51	60	-15.00%	\$16,915,441	\$21,183,547	-20.15%	98.25%	97.38%
RES TOTAL	506	612	-17.32%	\$216,620,128	\$249,086,207	-13.03%	96.92%	96.56%
FARMS	3	2	50.00%	\$3,585,000	\$1,070,000	235.05%	95.77%	85.68%
MULTIFAMILY	7	4	75.00%	\$16,436,000	\$3,683,000	346.27%	82.83%	94.82%
Acreage	22	19	15.79%	\$4,873,450	\$2,967,733	64.21%	94.46%	97.55%
Acreage WF	2	1	100.00%	\$984,900	\$110,000	795.36%	93.98%	81.48%
Lots	86	80	7.50%	\$11,790,675	\$9,467,078	24.54%	92.73%	94.40%
Lots WF	4	4	0.00%	\$1,188,000	\$1,766,000	-32.73%	94.67%	96.56%
LOTS TOTAL	114	104	9.62%	\$18,837,025	\$14,310,811	31.63%	93.35%	95.19%
Business	2	5	-60.00%	\$890,000	\$1,608,000	-44.65%	91.00%	92.26%
Commercial	4	11	-63.64%	\$1,515,000	\$2,422,188	-37.45%	97.37%	97.18%
Land	1	6	-83.33%	\$400,000	\$2,867,000	-86.05%	95.47%	83.78%
COMM TOTAL	7	22	-68.18%	\$2,805,000	\$6,897,188	-59.33%	94.99%	90.07%
<b>GRAND TOTAL</b>	<b>637</b>	<b>744</b>	<b>-14.38%</b>	<b>\$258,283,153</b>	<b>\$275,047,206</b>	<b>-6.09%</b>	<b>95.58%</b>	<b>96.24%</b>

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Shuswap / Revelstoke Statistics -- July 2019

## Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$728,263	\$512,540	42.09%	\$635,000	\$484,950	30.94%	122	113	8.20%
Duplex		\$349,000			\$349,000			19	
Mobile Home	\$114,527	\$124,840	-8.26%	\$105,900	\$113,000	-6.28%	86	46	85.15%
Recreational	\$88,633	\$124,786	-28.97%	\$90,000	\$120,000	-25.00%	37	277	-86.76%
Residential	\$487,471	\$456,177	6.86%	\$470,700	\$450,000	4.60%	65	71	-8.44%
Residential WF	\$510,333	\$1,218,083	-58.10%	\$375,000	\$957,250	-60.83%	161	77	109.98%
3/4-Plex									
Apartment	\$350,625	\$266,780	31.43%	\$405,000	\$284,900	42.16%	86	87	-0.31%
Townhouse	\$371,654	\$321,108	15.74%	\$340,000	\$285,000	19.30%	126	90	40.36%
RES TOTAL	\$444,976	\$428,837	3.76%	\$430,500	\$390,000	10.38%	84	87	-2.72%
<b>FARMS</b>									
MULTIFAMILY	\$598,000	\$771,500	-22.49%	\$598,000	\$771,500	-22.49%	36	238	-84.87%
Acreage	\$98,650	\$117,450	-16.01%	\$87,000	\$117,450	-25.93%	80	17	383.64%
Acreage WF	\$235,000			\$235,000			35		
Lots	\$151,846	\$134,364	13.01%	\$135,000	\$140,000	-3.57%	111	112	-1.35%
Lots WF	\$141,500			\$141,500			71		
LOTS TOTAL	\$142,155	\$131,762	7.89%	\$127,500	\$140,000	-8.93%	96	98	-1.65%
<b>Business</b>									
Commercial	\$252,000	\$325,000	-22.46%	\$252,000	\$325,000	-22.46%	235	87	170.11%
Land									
COMM TOTAL	\$252,000	\$325,000	-22.46%	\$252,000	\$325,000	-22.46%	235	87	170.11%
<b>GRAND TOTAL</b>	<b>\$389,331</b>	<b>\$404,892</b>	<b>-3.84%</b>	<b>\$380,000</b>	<b>\$375,000</b>	<b>1.33%</b>	<b>87</b>	<b>90</b>	<b>-2.87%</b>

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Shuswap / Revelstoke Statistics -- July 2019

## Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$658,993	\$587,082	12.25%	\$616,000	\$485,000	27.01%	138	120	14.97%
Duplex	\$510,000	\$421,667	20.95%	\$510,000	\$351,000	45.30%	67	62	7.26%
Mobile Home	\$121,978	\$144,675	-15.69%	\$115,000	\$123,000	-6.50%	80	66	20.63%
Recreational	\$104,469	\$162,687	-35.79%	\$97,000	\$160,000	-39.38%	143	336	-57.50%
Residential	\$461,151	\$434,865	6.04%	\$445,000	\$420,000	5.95%	76	74	3.92%
Residential WF	\$727,854	\$844,355	-13.80%	\$735,000	\$747,500	-1.67%	109	83	30.79%
3/4-Plex		\$728,500			\$728,500			217	
Apartment	\$306,642	\$267,808	14.50%	\$274,750	\$252,000	9.03%	93	143	-35.19%
Townhouse	\$331,675	\$353,059	-6.06%	\$325,000	\$315,000	3.17%	90	96	-5.73%
RES TOTAL	\$428,103	\$407,004	5.18%	\$409,500	\$381,536	7.33%	89	91	-2.90%
FARMS	\$1,195,000	\$535,000	123.36%	\$1,145,000	\$535,000	114.02%	483	160	202.82%
MULTIFAMILY	\$2,348,000	\$920,750	155.01%	\$798,000	\$829,000	-3.74%	114	210	-45.71%
Acreage	\$221,520	\$156,196	41.82%	\$216,000	\$140,000	54.29%	211	171	23.05%
Acreage WF	\$492,450	\$110,000	347.68%	\$492,450	\$110,000	347.68%	43	9	377.78%
Lots	\$137,101	\$118,338	15.85%	\$105,000	\$124,950	-15.97%	177	218	-18.72%
Lots WF	\$297,000	\$441,500	-32.73%	\$252,500	\$452,500	-44.20%	47	89	-46.61%
LOTS TOTAL	\$165,237	\$137,604	20.08%	\$134,250	\$134,167	0.06%	177	202	-12.70%
Business	\$445,000	\$321,600	38.37%	\$445,000	\$463,000	-3.89%	154	117	31.20%
Commercial	\$378,750	\$220,199	72.00%	\$252,500	\$262,500	-3.81%	154	224	-31.33%
Land	\$400,000	\$477,833	-16.29%	\$400,000	\$495,000	-19.19%	65	317	-79.47%
COMM TOTAL	\$400,714	\$313,509	27.82%	\$253,000	\$316,000	-19.94%	141	225	-37.32%
<b>GRAND TOTAL</b>	<b>\$405,468</b>	<b>\$369,687</b>	<b>9.68%</b>	<b>\$361,500</b>	<b>\$350,500</b>	<b>3.14%</b>	<b>107</b>	<b>111</b>	<b>-4.01%</b>

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