

Shuswap / Revelstoke Monthly Statistics
July 2018

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	1,097	1,059	3.59%	7,230	6,849	5.56%
2 Units Sold	476	676	-29.59%	3,251	4,083	-20.38%
3 Sales Volume	\$299,462,461	\$366,542,723	-18.30%	\$1,859,786,457	\$2,156,936,710	-13.78%
4 List/Sell Ratio	96.65%	97.88%		97.34%	97.87%	
5 Days to Sell	58	50	15.46%	60	59	1.00%
6 Active Listings	3,317	2,709	22.44%			
Area = North Okanagan						
1 Units Listed	385	334	15.27%	2,562	2,495	2.69%
2 Units Sold	218	253	-13.83%	1,268	1,547	-18.03%
3 Sales Volume	\$105,128,306	\$114,289,439	-8.02%	\$583,515,755	\$643,125,017	-9.27%
4 List/Sell Ratio	96.69%	97.33%		97.01%	97.04%	
5 Days to Sell	65	68	-4.17%	83	97	-14.91%
6 Active Listings	1,610	1,468	9.67%			
Area = Shuswap / Revels						
1 Units Listed	230	229	0.44%	1,660	1,589	4.47%
2 Units Sold	139	157	-11.46%	746	826	-9.69%
3 Sales Volume	\$55,623,200	\$49,941,951	11.38%	\$275,200,206	\$286,300,610	-3.88%
4 List/Sell Ratio	95.74%	97.02%		96.24%	96.66%	
5 Days to Sell	89	110	-19.31%	111	112	-0.66%
6 Active Listings	1,253	1,135	10.40%			
Area = Grand Total						
1 Units Listed	1,712	1,622	5.55%	11,452	10,933	4.75%
2 Units Sold	833	1,086	-23.30%	5,265	6,456	-18.45%
3 Sales Volume	\$460,213,968	\$530,774,113	-13.29%	\$2,718,502,418	\$3,086,362,337	-11.92%
4 List/Sell Ratio	96.55%	97.68%		97.16%	97.58%	
5 Days to Sell	65	63	3.16%	73	75	-3.28%
6 Active Listings	6,180	5,312	16.34%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- July 2018

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	139	\$55,623,200	69	\$31,476,200
Last Month	156	\$58,328,950	86	\$34,674,082
This Month Last Year	157	\$49,941,951	73	\$30,030,910

Description	Total Listings Taken	Inventory
This Month	230	1,253
Last Month	307	1,230
This Month Last Year	229	1,135

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Shuswap / Revelstoke Statistics -- July 2018

Quick Summary Part 2

Condo/Apt

Sales	5
New Listings	10
Current Inventory	38
Sell/Inv. Ratio	13.16%
Days to Sell	87
Average Price	\$266,780
Median Price	\$284,900

Condo/Townhouse

Sales	13
New Listings	18
Current Inventory	54
Sell/Inv. Ratio	24.07%
Days to Sell	90
Average Price	\$321,108
Median Price	\$285,000

Lots

Sales	14
New Listings	46
Current Inventory	423
Sell/Inv. Ratio	3.31%
Days to Sell	93
Average Price	\$129,493
Median Price	\$140,000

Residential

Sales	69
New Listings	79
Current Inventory	327
Sell/Inv. Ratio	21.10%
Days to Sell	71
Average Price	\$456,177
Median Price	\$450,000

Ratio of Sales vs Inventory	14.81%
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Shuswap / Revelstoke Statistics -- July 2018

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	24	16	50.00%	148	150	-1.33	126	118	6.78
Duplex	1	2	-50.00%	7	10	-30.00	4	6	-33.33
Mobile Home	14	14	0.00%	93	78	19.23	27	34	-20.59
Recreational	7	5	40.00%	51	65	-21.54	53	65	-18.46
Residential	79	96	-17.71%	623	582	7.04	327	257	27.24
Residential WF	15	12	25.00%	93	90	3.33	75	70	7.14
3/4-Plex	1	0	0.00%	3	2	50.00	3	2	50.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	10	5	100.00%	64	71	-9.86	38	46	-17.39
Townhouse	18	15	20.00%	102	100	2.00	54	50	8.00
RES TOTAL	169	165.00	2.42%	1,184	1,148	3.14%	707	648	9.10
FARMS	3	2	50.00%	9	9	0.00	9	6	50.00
MULTIFAMILY	1	2	-50.00%	8	6	33.33	6	8	-25.00
Acreage	11	14	-21.43%	86	75	14.67	122	93	31.18
Acreage WF	5	1	400.00%	16	8	100.00	18	13	38.46
Lots	26	23	13.04%	245	238	2.94	263	248	6.05
Lots WF	4	6	-33.33%	22	25	-12.00	20	24	-16.67
LOTS TOTAL	46	44.00	4.55%	369	346	6.65%	423	378	11.90
Business	4	3	33.33%	27	18	50.00	28	21	33.33
Commercial	6	7	-14.29%	44	38	15.79	47	42	11.90
Land	1	6	-83.33%	19	24	-20.83	33	31	6.45
COMM TOTAL	11	16.00	-31.25%	90	80	12.50%	108	94	14.89
GRAND TOTAL	230	229	0.44%	1,660	1,589	4.47%	1,253	1,134	10.49

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Shuswap / Revelstoke Statistics -- July 2018

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Revelstoke								
Acreage/House	10	7	42.86%	\$5,125,400	\$3,986,000	28.59%	97.03%	96.26%
Duplex	1	2	-50.00%	\$349,000	\$974,000	-64.17%	100.00%	96.06%
Mobile Home	11	13	-15.38%	\$1,301,400	\$1,669,000	-22.03%	93.49%	94.66%
Recreational	7	2	250.00%	\$873,500	\$211,000	313.98%	90.33%	90.17%
Residential	69	73	-5.48%	\$31,476,200	\$30,030,910	4.81%	96.52%	98.01%
Residential WF	6	3	100.00%	\$7,308,500	\$2,235,000	227.00%	91.53%	97.71%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	5	11	-54.55%	\$1,333,900	\$3,139,491	-57.51%	98.39%	95.51%
Townhouse	13	10	30.00%	\$4,174,400	\$2,441,650	70.97%	96.76%	95.53%
RES TOTAL	122	121	0.83%	\$51,942,300	\$44,687,051	16.24%	95.74%	97.31%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	2	0	0.00%	\$1,543,000	\$0	0.00%	99.23%	0.00%
Acreage	2	5	-60.00%	\$234,900	\$1,358,500	-82.71%	94.00%	94.18%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	12	27	-55.56%	\$1,578,000	\$2,807,650	-43.80%	92.21%	94.87%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	14	32	-56.25%	\$1,812,900	\$4,166,150	-56.49%	92.44%	94.65%
Business	0	1	-100.00%	\$0	\$111,750	-100.00%	0.00%	80.40%
Commercial	1	2	-50.00%	\$325,000	\$689,000	-52.83%	98.78%	95.05%
Land	0	1	-100.00%	\$0	\$288,000	-100.00%	0.00%	99.65%
COMM TOTAL	1	4	-75.00%	\$325,000	\$1,088,750	-70.15%	98.78%	94.44%
GRAND TOTAL	139	157	-11.46%	\$55,623,200	\$49,941,951	11.38%	95.74%	97.02%

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Shuswap / Revelstoke Statistics -- July 2018

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / Revelstoke								
Acreage/House	53	64	-17.19%	\$31,115,321	\$35,018,401	-11.15%	95.23%	97.01%
Duplex	3	5	-40.00%	\$1,265,000	\$2,044,000	-38.11%	99.37%	96.55%
Mobile Home	67	57	17.54%	\$9,601,550	\$6,853,850	40.09%	94.80%	95.17%
Recreational	15	12	25.00%	\$2,440,300	\$1,388,500	75.75%	92.62%	91.80%
Residential	345	385	-10.39%	\$150,028,421	\$159,173,936	-5.75%	97.31%	97.91%
Residential WF	24	27	-11.11%	\$20,264,518	\$19,518,500	3.82%	93.31%	95.34%
3/4-Plex	2	0	0.00%	\$1,457,000	\$0	0.00%	98.58%	0.00%
Apartment	44	42	4.76%	\$11,783,550	\$10,696,284	10.16%	96.69%	96.95%
Townhouse	60	58	3.45%	\$21,183,547	\$18,222,600	16.25%	97.38%	97.48%
RES TOTAL	613	650	-5.69%	\$249,139,207	\$252,916,071	-1.49%	96.56%	97.39%
FARMS	2	0	0.00%	\$1,070,000	\$0	0.00%	85.68%	0.00%
MULTIFAMILY	4	1	300.00%	\$3,683,000	\$605,000	508.76%	94.82%	86.55%
Acreage	19	30	-36.67%	\$2,967,733	\$7,059,200	-57.96%	97.55%	91.90%
Acreage WF	1	1	0.00%	\$110,000	\$180,000	-38.89%	81.48%	90.45%
Lots	81	116	-30.17%	\$9,567,078	\$12,373,800	-22.68%	94.44%	93.98%
Lots WF	4	4	0.00%	\$1,766,000	\$1,778,500	-0.70%	96.56%	96.94%
LOTS TOTAL	105	151	-30.46%	\$14,410,811	\$21,391,500	-32.63%	95.20%	93.49%
Business	5	3	66.67%	\$1,608,000	\$3,299,750	-51.27%	92.26%	88.39%
Commercial	11	15	-26.67%	\$2,422,188	\$4,572,289	-47.02%	97.18%	90.48%
Land	6	5	20.00%	\$2,867,000	\$3,166,000	-9.44%	83.78%	84.13%
COMM TOTAL	22	23	-4.35%	\$6,897,188	\$11,038,039	-37.51%	90.07%	87.96%
GRAND TOTAL	746	825	-9.58%	\$275,200,206	\$285,950,610	-3.76%	96.24%	96.66%

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Shuswap / Revelstoke Statistics -- July 2018

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$512,540	\$569,429	-9.99%	\$484,950	\$560,000	-13.40%	113	93	21.26%
Duplex	\$349,000	\$487,000	-28.34%	\$349,000	\$487,000	-28.34%	19	426	-95.54%
Mobile Home	\$118,309	\$128,385	-7.85%	\$105,000	\$125,000	-16.00%	44	82	-45.99%
Recreational	\$124,786	\$105,500	18.28%	\$120,000	\$105,500	13.74%	277	69	301.45%
Residential	\$456,177	\$411,382	10.89%	\$450,000	\$409,900	9.78%	71	60	17.43%
Residential WF 3/4-Plex	\$1,218,083	\$745,000	63.50%	\$957,250	\$385,000	148.64%	77	61	26.65%
Apartment	\$266,780	\$285,408	-6.53%	\$284,900	\$275,000	3.60%	87	117	-26.10%
Townhouse	\$321,108	\$244,165	31.51%	\$285,000	\$240,000	18.75%	90	126	-28.47%
RES TOTAL	\$425,757	\$369,314	15.28%	\$388,750	\$349,500	11.23%	86	81	6.05%
FARMS									
MULTIFAMILY	\$771,500			\$771,500			238		
Acreage	\$117,450	\$271,700	-56.77%	\$117,450	\$210,000	-44.07%	17	334	-95.06%
Acreage WF									
Lots	\$131,500	\$103,987	26.46%	\$140,000	\$75,000	86.67%	105	178	-40.91%
Lots WF									
LOTS TOTAL	\$129,493	\$130,192	-0.54%	\$140,000	\$132,500	5.66%	93	202	-54.29%
Business		\$111,750			\$111,750			117	
Commercial	\$325,000	\$344,500	-5.66%	\$325,000	\$344,500	-5.66%	87	204	-57.35%
Land		\$288,000			\$288,000			483	
COMM TOTAL	\$325,000	\$272,188	19.40%	\$325,000	\$263,500	23.34%	87	252	-65.48%
GRAND TOTAL	\$400,167	\$318,102	25.80%	\$372,000	\$295,999	25.68%	89	110	-19.31%

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Shuswap / Revelstoke Statistics -- July 2018

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$587,082	\$547,163	7.30%	\$485,000	\$529,400	-8.39%	120	122	-1.40%
Duplex	\$421,667	\$408,800	3.15%	\$351,000	\$479,000	-26.72%	62	234	-73.46%
Mobile Home	\$143,307	\$120,243	19.18%	\$121,000	\$98,600	22.72%	66	81	-19.13%
Recreational	\$162,687	\$115,708	40.60%	\$160,000	\$105,500	51.66%	336	128	162.65%
Residential	\$434,865	\$413,439	5.18%	\$420,000	\$402,000	4.48%	74	75	-2.16%
Residential WF	\$844,355	\$722,907	16.80%	\$747,500	\$690,000	8.33%	83	90	-7.48%
3/4-Plex	\$728,500			\$728,500			217		
Apartment	\$267,808	\$254,673	5.16%	\$252,000	\$240,875	4.62%	143	121	18.81%
Townhouse	\$353,059	\$314,183	12.37%	\$315,000	\$283,125	11.26%	96	95	0.56%
RES TOTAL	\$406,426	\$389,102	4.45%	\$381,500	\$376,750	1.26%	91	88	3.73%
FARMS	\$535,000			\$535,000			160		
MULTIFAMILY	\$920,750	\$605,000	52.19%	\$829,000	\$605,000	37.02%	210	195	7.82%
Acreage	\$156,196	\$235,307	-33.62%	\$140,000	\$171,250	-18.25%	171	259	-34.01%
Acreage WF	\$110,000	\$180,000	-38.89%	\$110,000	\$180,000	-38.89%	9	23	-60.87%
Lots	\$118,112	\$106,671	10.73%	\$124,900	\$117,500	6.30%	215	163	32.03%
Lots WF	\$441,500	\$444,625	-0.70%	\$452,500	\$332,500	36.09%	89	137	-35.28%
LOTS TOTAL	\$137,246	\$141,666	-3.12%	\$133,333	\$135,000	-1.23%	201	181	11.06%
Business	\$321,600	\$1,099,917	-70.76%	\$463,000	\$111,750	314.32%	117	262	-55.34%
Commercial	\$220,199	\$304,819	-27.76%	\$262,500	\$210,900	24.47%	224	325	-31.22%
Land	\$477,833	\$633,200	-24.54%	\$495,000	\$518,000	-4.44%	317	448	-29.32%
COMM TOTAL	\$313,509	\$479,915	-34.67%	\$316,000	\$239,000	32.22%	225	344	-34.58%
GRAND TOTAL	\$368,901	\$346,607	6.43%	\$350,000	\$334,000	4.79%	111	112	-0.71%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe