

Shuswap / Revelstoke Monthly Statistics
June 2020

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	1,158	1,112	4.14%	5,187	6,218	-16.58%
2 Units Sold	517	479	7.93%	2,052	2,356	-12.90%
3 Sales Volume	\$304,157,564	\$267,985,913	13.50%	\$1,161,317,664	\$1,283,115,803	-9.49%
4 List/Sell Ratio	97.17%	96.89%		96.84%	96.62%	
5 Days to Sell	70	64	9.09%	80	72	11.08%
6 Active Listings	3,366	3,817	-11.82%			
Area = North Okanagan						
1 Units Listed	362	411	-11.92%	1,736	2,196	-20.95%
2 Units Sold	240	202	18.81%	826	996	-17.07%
3 Sales Volume	\$126,003,871	\$98,245,572	28.25%	\$389,238,365	\$480,278,423	-18.96%
4 List/Sell Ratio	96.90%	96.70%		96.78%	96.62%	
5 Days to Sell	108	69	56.09%	98	84	17.06%
6 Active Listings	1,370	1,626	-15.74%			
Area = Shuswap / Revels						
1 Units Listed	247	235	5.11%	976	1,320	-26.06%
2 Units Sold	136	121	12.40%	386	522	-26.05%
3 Sales Volume	\$57,623,410	\$47,271,951	21.90%	\$155,351,572	\$213,510,070	-27.24%
4 List/Sell Ratio	96.46%	96.59%		96.81%	95.31%	
5 Days to Sell	102	92	11.46%	122	111	9.63%
6 Active Listings	925	1,196	-22.66%			
Area = Grand Total						
1 Units Listed	1,767	1,758	0.51%	7,899	9,734	-18.85%
2 Units Sold	893	802	11.35%	3,264	3,874	-15.75%
3 Sales Volume	\$487,784,845	\$413,503,435	17.96%	\$1,705,907,600	\$1,976,904,296	-13.71%
4 List/Sell Ratio	97.01%	96.81%		96.82%	96.48%	
5 Days to Sell	85	70	22.30%	90	80	11.46%
6 Active Listings	5,661	6,639	-14.73%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- June 2020

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	136	\$57,623,410	63	\$31,897,619
Last Month	63	\$20,314,981	25	\$10,738,881
This Month Last Year	121	\$47,271,951	55	\$24,553,350

Description	Total Listings Taken	Inventory
This Month	247	925
Last Month	198	895
This Month Last Year	235	1,196

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Shuswap / Revelstoke Statistics -- June 2020

Quick Summary Part 2

Condo/Apt

Sales	2
New Listings	13
Current Inventory	50
Sell/Inv. Ratio	4.00%
Days to Sell	48
Average Price	\$254,500
Median Price	\$254,500

Condo/Townhouse

Sales	13
New Listings	16
Current Inventory	57
Sell/Inv. Ratio	22.81%
Days to Sell	111
Average Price	\$381,876
Median Price	\$350,000

Lots

Sales	25
New Listings	48
Current Inventory	246
Sell/Inv. Ratio	10.16%
Days to Sell	155
Average Price	\$171,564
Median Price	\$100,000

Residential

Sales	63
New Listings	88
Current Inventory	226
Sell/Inv. Ratio	27.88%
Days to Sell	77
Average Price	\$506,311
Median Price	\$475,000
Ratio of Sales vs Inventory	21.06%

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Shuswap / Revelstoke Statistics -- June 2020

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	26	29	-10.34%	88	126	-30.16	93	120	-22.50
Duplex	1	1	0.00%	4	6	-33.33	4	6	-33.33
Mobile Home	18	20	-10.00%	62	74	-16.22	44	47	-6.38
Recreational	10	6	66.67%	33	50	-34.00	31	51	-39.22
Residential	88	80	10.00%	355	483	-26.50	226	320	-29.38
Residential WF	11	12	-8.33%	45	78	-42.31	44	69	-36.23
3/4-Plex	1	0	0.00%	3	1	200.00	2	4	-50.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	13	8	62.50%	49	54	-9.26	50	45	11.11
Townhouse	16	17	-5.88%	68	86	-20.93	57	67	-14.93
RES TOTAL	184	173.00	6.36%	707	958	-26.20%	551	729	-24.42
FARMS	3	3	0.00%	6	10	-40.00	8	12	-33.33
MULTIFAMILY	1	1	0.00%	2	5	-60.00	3	5	-40.00
Acreage	9	13	-30.77%	46	73	-36.99	64	112	-42.86
Acreage WF	6	2	200.00%	11	11	0.00	14	14	0.00
Lots	30	34	-11.76%	113	161	-29.81	156	193	-19.17
Lots WF	3	1	200.00%	11	16	-31.25	12	18	-33.33
LOTS TOTAL	48	50.00	-4.00%	181	261	-30.65%	246	337	-27.00
Business	3	2	50.00%	9	13	-30.77	20	23	-13.04
Commercial	8	5	60.00%	48	46	4.35	65	56	16.07
Land	0	1	-100.00%	23	27	-14.81	32	34	-5.88
COMM TOTAL	11	8.00	37.50%	80	86	-6.98%	117	113	3.54
GRAND TOTAL	247	235	5.11%	976	1,320	-26.06%	925	1,196	-22.66

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Shuswap / Revelstoke Statistics -- June 2020

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Revelstoke								
Acreage/House	12	11	9.09%	\$6,837,300	\$6,796,500	0.60%	96.45%	97.73%
Duplex	1	1	0.00%	\$390,000	\$320,000	21.88%	97.74%	97.26%
Mobile Home	7	7	0.00%	\$1,275,000	\$798,700	59.63%	92.18%	95.77%
Recreational	6	4	50.00%	\$905,000	\$430,800	110.07%	93.50%	74.37%
Residential	63	55	14.55%	\$31,897,619	\$24,553,350	29.91%	97.08%	96.93%
Residential WF	6	5	20.00%	\$5,883,000	\$4,557,500	29.08%	97.64%	95.73%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	2	6	-66.67%	\$509,000	\$1,624,500	-68.67%	94.45%	95.74%
Townhouse	13	10	30.00%	\$4,964,391	\$3,145,301	57.84%	95.82%	98.47%
RES TOTAL	110	99	11.11%	\$52,661,310	\$42,226,651	24.71%	96.73%	96.68%
FARMS	0	1	-100.00%	\$0	\$600,000	-100.00%	0.00%	100.17%
MULTIFAMILY	0	2	-100.00%	\$0	\$1,348,000	-100.00%	0.00%	100.00%
Acreage	5	2	150.00%	\$638,300	\$804,500	-20.66%	95.21%	95.83%
Acreage WF	2	0	0.00%	\$850,000	\$0	0.00%	93.92%	0.00%
Lots	15	16	-6.25%	\$1,517,800	\$2,039,800	-25.59%	95.68%	92.34%
Lots WF	3	0	0.00%	\$1,283,000	\$0	0.00%	92.34%	0.00%
LOTS TOTAL	25	18	38.89%	\$4,289,100	\$2,844,300	50.80%	94.24%	93.30%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	1	1	0.00%	\$673,000	\$253,000	166.01%	89.85%	94.40%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	1	1	0.00%	\$673,000	\$253,000	166.01%	89.85%	94.40%
GRAND TOTAL	136	121	12.40%	\$57,623,410	\$47,271,951	21.90%	96.46%	96.59%

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Shuswap / Revelstoke Statistics -- June 2020

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / Revelstoke								
Acreage/House	28	38	-26.32%	\$15,660,800	\$24,210,500	-35.31%	96.00%	96.39%
Duplex	2	2	0.00%	\$686,000	\$1,020,000	-32.75%	98.71%	96.41%
Mobile Home	38	38	0.00%	\$6,046,900	\$4,717,100	28.19%	93.23%	94.57%
Recreational	9	10	-10.00%	\$1,920,000	\$1,092,200	75.79%	93.12%	85.38%
Residential	173	233	-25.75%	\$87,472,320	\$106,132,143	-17.58%	97.87%	97.37%
Residential WF	10	21	-52.38%	\$8,065,000	\$15,937,500	-49.40%	96.25%	94.38%
3/4-Plex	2	0	0.00%	\$1,780,000	\$0	0.00%	97.81%	0.00%
Apartment	14	31	-54.84%	\$4,478,100	\$9,373,950	-52.23%	96.69%	97.47%
Townhouse	32	41	-21.95%	\$12,842,311	\$13,198,902	-2.70%	97.44%	98.20%
RES TOTAL	308	414	-25.60%	\$138,951,430	\$175,682,295	-20.91%	97.21%	96.86%
FARMS	1	3	-66.67%	\$825,000	\$3,585,000	-76.99%	105.77%	95.77%
MULTIFAMILY	0	6	-100.00%	\$0	\$15,838,000	-100.00%	0.00%	82.29%
Acreage	12	17	-29.41%	\$2,864,450	\$4,380,200	-34.60%	92.00%	94.80%
Acreage WF	2	1	100.00%	\$850,000	\$749,900	13.35%	93.92%	93.85%
Lots	47	73	-35.62%	\$4,692,700	\$9,816,675	-52.20%	93.87%	92.38%
Lots WF	5	2	150.00%	\$2,042,850	\$905,000	125.73%	96.62%	97.52%
LOTS TOTAL	66	93	-29.03%	\$10,450,000	\$15,851,775	-34.08%	93.87%	93.39%
Business	2	2	0.00%	\$1,400,000	\$890,000	57.30%	93.68%	91.00%
Commercial	7	3	133.33%	\$3,223,142	\$1,263,000	155.20%	90.09%	98.91%
Land	2	1	100.00%	\$502,000	\$400,000	25.50%	93.14%	95.47%
COMM TOTAL	11	6	83.33%	\$5,125,142	\$2,553,000	100.75%	91.34%	95.48%
GRAND TOTAL	386	522	-26.05%	\$155,351,572	\$213,510,070	-27.24%	96.81%	95.31%

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Shuswap / Revelstoke Statistics -- June 2020

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$569,775	\$617,864	-7.78%	\$572,500	\$622,000	-7.96%	107	150	-29.21%
Duplex	\$390,000	\$320,000	21.88%	\$390,000	\$320,000	21.88%	16	22	-27.27%
Mobile Home	\$182,143	\$114,100	59.63%	\$160,000	\$111,750	43.18%	169	49	245.03%
Recreational	\$150,833	\$107,700	40.05%	\$120,000	\$111,900	7.24%	112	150	-25.11%
Residential	\$506,311	\$446,425	13.41%	\$475,000	\$427,000	11.24%	77	70	9.53%
Residential WF	\$980,500	\$911,500	7.57%	\$797,000	\$850,000	-6.24%	40	98	-59.35%
3/4-Plex									
Apartment	\$254,500	\$270,750	-6.00%	\$254,500	\$271,000	-6.09%	48	130	-63.03%
Townhouse	\$381,876	\$314,530	21.41%	\$350,000	\$286,000	22.38%	111	84	32.43%
RES TOTAL	\$478,739	\$426,532	12.24%	\$456,071	\$390,000	16.94%	89	87	2.39%
FARMS		\$600,000			\$600,000			374	
MULTIFAMILY		\$674,000			\$674,000			42	
Acreage	\$127,660	\$402,250	-68.26%	\$125,500	\$402,250	-68.80%	154	48	224.63%
Acreage WF	\$425,000			\$425,000			49		
Lots	\$101,187	\$127,488	-20.63%	\$58,000	\$121,750	-52.36%	132	116	13.76%
Lots WF	\$427,667			\$375,000			344		
LOTS TOTAL	\$171,564	\$158,017	8.57%	\$100,000	\$139,250	-28.19%	155	108	43.41%
Business									
Commercial	\$673,000	\$253,000	166.01%	\$673,000	\$253,000	166.01%	270	117	130.77%
Land									
COMM TOTAL	\$673,000	\$253,000	166.01%	\$673,000	\$253,000	166.01%	270	117	130.77%
GRAND TOTAL	\$423,702	\$390,677	8.45%	\$412,500	\$359,500	14.74%	102	92	11.46%

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Shuswap / Revelstoke Statistics -- June 2020

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$559,314	\$637,118	-12.21%	\$544,950	\$606,000	-10.07%	118	143	-17.45%
Duplex	\$343,000	\$510,000	-32.75%	\$343,000	\$510,000	-32.75%	20	67	-70.68%
Mobile Home	\$159,129	\$124,134	28.19%	\$153,600	\$115,000	33.57%	97	78	23.39%
Recreational	\$213,333	\$109,220	95.32%	\$130,000	\$111,900	16.18%	187	174	7.29%
Residential	\$505,620	\$455,503	11.00%	\$480,000	\$435,000	10.34%	97	79	23.02%
Residential WF	\$806,500	\$758,929	6.27%	\$742,000	\$780,000	-4.87%	91	101	-9.76%
3/4-Plex	\$890,000			\$890,000			43		
Apartment	\$319,864	\$302,385	5.78%	\$261,000	\$270,000	-3.33%	84	94	-10.28%
Townhouse	\$401,322	\$321,924	24.66%	\$347,500	\$315,000	10.32%	119	81	46.80%
RES TOTAL	\$451,141	\$424,353	6.31%	\$439,750	\$398,700	10.30%	102	89	14.28%
FARMS	\$825,000	\$1,195,000	-30.96%	\$825,000	\$1,145,000	-27.95%	19	483	-96.07%
MULTIFAMILY		\$2,639,667			\$1,336,500			127	
Acreage	\$238,704	\$257,659	-7.36%	\$209,375	\$255,000	-17.89%	215	249	-13.82%
Acreage WF	\$425,000	\$749,900	-43.33%	\$425,000	\$749,900	-43.33%	49	51	-4.90%
Lots	\$99,845	\$134,475	-25.75%	\$55,000	\$93,000	-40.86%	192	189	1.45%
Lots WF	\$408,570	\$452,500	-9.71%	\$375,000	\$452,500	-17.13%	357	24	1,389.17%
LOTS TOTAL	\$158,333	\$170,449	-7.11%	\$88,000	\$135,000	-34.81%	204	195	4.72%
Business	\$700,000	\$445,000	57.30%	\$700,000	\$445,000	57.30%	460	154	199.35%
Commercial	\$460,449	\$421,000	9.37%	\$545,000	\$253,000	115.42%	165	126	30.38%
Land	\$251,000	\$400,000	-37.25%	\$251,000	\$400,000	-37.25%	35	65	-46.15%
COMM TOTAL	\$465,922	\$425,500	9.50%	\$475,000	\$326,500	45.48%	195	125	55.57%
GRAND TOTAL	\$402,465	\$409,023	-1.60%	\$389,750	\$360,000	8.26%	122	111	9.63%

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