

Shuswap / Revelstoke Monthly Statistics
June 2019

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	1,112	1,193	-6.79%	6,220	6,131	1.45%
2 Units Sold	479	524	-8.59%	2,357	2,772	-14.97%
3 Sales Volume	\$267,985,913	\$311,815,139	-14.06%	\$1,285,600,803	\$1,554,132,096	-17.28%
4 List/Sell Ratio	96.89%	97.22%		96.61%	97.42%	
5 Days to Sell	87	49	78.79%	77	60	27.84%
6 Active Listings	3,817	3,245	17.63%			
Area = North Okanagan						
1 Units Listed	411	488	-15.78%	2,195	2,177	0.83%
2 Units Sold	204	203	0.49%	999	1,050	-4.86%
3 Sales Volume	\$98,340,583	\$101,813,512	-3.41%	\$480,688,434	\$478,387,449	0.48%
4 List/Sell Ratio	96.69%	96.11%		96.62%	97.08%	
5 Days to Sell	70	75	-6.42%	84	87	-2.74%
6 Active Listings	1,626	1,555	4.57%			
Area = Shuswap / Revels						
1 Units Listed	235	308	-23.70%	1,320	1,432	-7.82%
2 Units Sold	122	156	-21.79%	523	607	-13.84%
3 Sales Volume	\$47,871,951	\$58,328,950	-17.93%	\$214,110,070	\$219,577,006	-2.49%
4 List/Sell Ratio	96.63%	96.85%		95.32%	96.37%	
5 Days to Sell	94	80	16.88%	112	116	-3.88%
6 Active Listings	1,196	1,230	-2.76%			
Area = Grand Total						
1 Units Listed	1,758	1,989	-11.61%	9,735	9,740	-0.05%
2 Units Sold	805	883	-8.83%	3,879	4,429	-12.42%
3 Sales Volume	\$414,198,446	\$471,957,601	-12.24%	\$1,980,399,307	\$2,252,096,550	-12.06%
4 List/Sell Ratio	96.82%	96.93%		96.47%	97.25%	
5 Days to Sell	84	60	38.98%	83	74	12.63%
6 Active Listings	6,639	6,030	10.10%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- June 2019

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	122	\$47,871,951	55	\$24,553,350
Last Month	120	\$55,102,125	47	\$20,905,650
This Month Last Year	156	\$58,328,950	86	\$34,674,082

Description	Total Listings Taken	Inventory
This Month	235	1,196
Last Month	331	1,163
This Month Last Year	308	1,230

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Shuswap / Revelstoke Statistics -- June 2019

Quick Summary Part 2

Condo/Apt

Sales	6
New Listings	8
Current Inventory	45
Sell/Inv. Ratio	13.33%
Days to Sell	130
Average Price	\$270,750
Median Price	\$271,000

Condo/Townhouse

Sales	10
New Listings	16
Current Inventory	67
Sell/Inv. Ratio	14.93%
Days to Sell	84
Average Price	\$314,530
Median Price	\$286,000

Lots

Sales	19
New Listings	50
Current Inventory	337
Sell/Inv. Ratio	5.64%
Days to Sell	122
Average Price	\$181,279
Median Price	\$145,000

Residential

Sales	55
New Listings	81
Current Inventory	320
Sell/Inv. Ratio	17.19%
Days to Sell	70
Average Price	\$446,425
Median Price	\$427,000

Ratio of Sales vs Inventory	16.54%
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Shuswap / Revelstoke Statistics -- June 2019

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	28	28	0.00%	123	125	-1.60	120	121	-0.83
Duplex	1	2	-50.00%	6	6	0.00	6	4	50.00
Mobile Home	20	15	33.33%	75	79	-5.06	47	30	56.67
Recreational	7	10	-30.00%	53	43	23.26	51	53	-3.77
Residential	81	123	-34.15%	485	545	-11.01	320	338	-5.33
Residential WF	12	15	-20.00%	76	79	-3.80	69	69	0.00
3/4-Plex	0	0	0.00%	1	2	-50.00	4	2	100.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	8	9	-11.11%	54	54	0.00	45	33	36.36
Townhouse	16	13	23.08%	85	84	1.19	67	51	31.37
RES TOTAL	173	215.00	-19.53%	958	1,017	-5.80%	729	701	3.99
FARMS	3	1	200.00%	10	6	66.67	12	8	50.00
MULTIFAMILY	1	0	0.00%	5	7	-28.57	5	8	-37.50
Acreage	13	20	-35.00%	72	75	-4.00	112	117	-4.27
Acreage WF	2	6	-66.67%	11	11	0.00	14	13	7.69
Lots	34	52	-34.62%	162	219	-26.03	193	262	-26.34
Lots WF	1	4	-75.00%	16	18	-11.11	18	18	0.00
LOTS TOTAL	50	82.00	-39.02%	261	323	-19.20%	337	410	-17.80
Business	2	1	100.00%	13	23	-43.48	23	24	-4.17
Commercial	5	6	-16.67%	46	38	21.05	56	46	21.74
Land	1	3	-66.67%	27	18	50.00	34	33	3.03
COMM TOTAL	8	10.00	-20.00%	86	79	8.86%	113	103	9.71
GRAND TOTAL	235	308	-23.70%	1,320	1,432	-7.82%	1,196	1,230	-2.76

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Shuswap / Revelstoke Statistics -- June 2019

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Revelstoke								
Acreage/House	11	9	22.22%	\$6,796,500	\$6,910,050	-1.64%	97.73%	96.14%
Duplex	1	1	0.00%	\$320,000	\$351,000	-8.83%	97.26%	103.54%
Mobile Home	7	15	-53.33%	\$798,700	\$1,895,000	-57.85%	95.77%	93.92%
Recreational	4	3	33.33%	\$430,800	\$446,000	-3.41%	74.37%	94.51%
Residential	55	86	-36.05%	\$24,553,350	\$34,674,082	-29.19%	96.93%	97.51%
Residential WF	5	9	-44.44%	\$4,557,500	\$5,012,018	-9.07%	95.73%	94.79%
3/4-Plex	0	1	-100.00%	\$0	\$608,000	-100.00%	0.00%	96.66%
Apartment	6	9	-33.33%	\$1,624,500	\$2,325,400	-30.14%	95.74%	95.28%
Townhouse	10	11	-9.09%	\$3,145,301	\$4,486,900	-29.90%	98.47%	98.06%
RES TOTAL	99	144	-31.25%	\$42,226,651	\$56,708,450	-25.54%	96.68%	96.92%
FARMS	1	0	0.00%	\$600,000	\$0	0.00%	100.17%	0.00%
MULTIFAMILY	2	0	0.00%	\$1,348,000	\$0	0.00%	100.00%	0.00%
Acreage	2	5	-60.00%	\$804,500	\$601,000	33.86%	95.83%	97.42%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	17	5	240.00%	\$2,639,800	\$165,000	1,499.88%	94.01%	92.33%
Lots WF	0	1	-100.00%	\$0	\$440,000	-100.00%	0.00%	91.86%
LOTS TOTAL	19	11	72.73%	\$3,444,300	\$1,206,000	185.60%	94.43%	94.62%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	1	1	0.00%	\$253,000	\$414,500	-38.96%	94.40%	93.25%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	1	1	0.00%	\$253,000	\$414,500	-38.96%	94.40%	93.25%
GRAND TOTAL	122	156	-21.79%	\$47,871,951	\$58,328,950	-17.93%	96.63%	96.85%

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Shuswap / Revelstoke Statistics -- June 2019

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / Revelstoke								
Acreage/House	38	43	-11.63%	\$24,210,500	\$25,989,921	-6.85%	96.39%	94.88%
Duplex	2	2	0.00%	\$1,020,000	\$916,000	11.35%	96.41%	99.13%
Mobile Home	38	56	-32.14%	\$4,717,100	\$8,300,150	-43.17%	94.57%	95.01%
Recreational	10	8	25.00%	\$1,092,200	\$1,566,800	-30.29%	85.38%	93.94%
Residential	233	276	-15.58%	\$106,132,143	\$118,552,221	-10.48%	97.37%	97.53%
Residential WF	21	18	16.67%	\$15,937,500	\$12,956,018	23.01%	94.38%	94.35%
3/4-Plex	0	2	-100.00%	\$0	\$1,457,000	-100.00%	0.00%	98.58%
Apartment	31	39	-20.51%	\$9,373,950	\$10,449,650	-10.29%	97.47%	96.47%
Townhouse	41	47	-12.77%	\$13,198,902	\$17,009,147	-22.40%	98.20%	97.54%
RES TOTAL	414	491	-15.68%	\$175,682,295	\$197,196,907	-10.91%	96.86%	96.78%
FARMS	3	2	50.00%	\$3,585,000	\$1,070,000	235.05%	95.77%	85.68%
MULTIFAMILY	6	2	200.00%	\$15,838,000	\$2,140,000	640.09%	82.29%	91.88%
Acreage	17	17	0.00%	\$4,380,200	\$2,732,833	60.28%	94.80%	97.87%
Acreage WF	1	1	0.00%	\$749,900	\$110,000	581.73%	93.85%	81.48%
Lots	74	69	7.25%	\$10,416,675	\$7,989,078	30.39%	92.79%	94.89%
Lots WF	2	4	-50.00%	\$905,000	\$1,766,000	-48.75%	97.52%	96.56%
LOTS TOTAL	94	91	3.30%	\$16,451,775	\$12,597,911	30.59%	93.62%	95.62%
Business	2	5	-60.00%	\$890,000	\$1,608,000	-44.65%	91.00%	92.26%
Commercial	3	10	-70.00%	\$1,263,000	\$2,097,188	-39.78%	98.91%	96.94%
Land	1	6	-83.33%	\$400,000	\$2,867,000	-86.05%	95.47%	83.78%
COMM TOTAL	6	21	-71.43%	\$2,553,000	\$6,572,188	-61.15%	95.48%	89.68%
GRAND TOTAL	523	607	-13.84%	\$214,110,070	\$219,577,006	-2.49%	95.32%	96.37%

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Shuswap / Revelstoke Statistics -- June 2019

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$617,864	\$767,783	-19.53%	\$622,000	\$750,000	-17.07%	150	72	108.32%
Duplex	\$320,000	\$351,000	-8.83%	\$320,000	\$351,000	-8.83%	22	15	46.67%
Mobile Home	\$114,100	\$126,333	-9.68%	\$111,750	\$111,000	0.68%	49	60	-19.11%
Recreational	\$107,700	\$148,667	-27.56%	\$111,900	\$160,000	-30.06%	150	125	19.68%
Residential	\$446,425	\$403,187	10.72%	\$427,000	\$387,250	10.26%	70	57	22.58%
Residential WF	\$911,500	\$556,891	63.68%	\$850,000	\$579,000	46.80%	98	96	2.32%
3/4-Plex		\$608,000			\$608,000			413	
Apartment	\$270,750	\$258,378	4.79%	\$271,000	\$275,000	-1.45%	130	111	17.44%
Townhouse	\$314,530	\$407,900	-22.89%	\$286,000	\$335,000	-14.63%	84	142	-41.09%
RES TOTAL	\$426,532	\$393,809	8.31%	\$390,000	\$371,000	5.12%	87	74	16.66%
FARMS	\$600,000			\$600,000			374		
MULTIFAMILY	\$674,000			\$674,000			42		
Acreage	\$402,250	\$120,200	234.65%	\$402,250	\$114,000	252.85%	48	188	-74.68%
Acreage WF									
Lots	\$155,282	\$33,000	370.55%	\$133,500	\$28,000	376.79%	131	147	-11.04%
Lots WF		\$440,000			\$440,000			36	
LOTS TOTAL	\$181,279	\$109,636	65.35%	\$145,000	\$52,500	176.19%	122	155	-21.53%
Business									
Commercial	\$253,000	\$414,500	-38.96%	\$253,000	\$414,500	-38.96%	117	141	-17.02%
Land									
COMM TOTAL	\$253,000	\$414,500	-38.96%	\$253,000	\$414,500	-38.96%	117	141	-17.02%
GRAND TOTAL	\$392,393	\$373,904	4.94%	\$359,750	\$351,500	2.35%	94	80	16.88%

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Shuswap / Revelstoke Statistics -- June 2019

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$637,118	\$604,417	5.41%	\$606,000	\$485,000	24.95%	143	122	17.54%
Duplex	\$510,000	\$458,000	11.35%	\$510,000	\$458,000	11.35%	67	84	-20.36%
Mobile Home	\$124,134	\$148,217	-16.25%	\$115,000	\$127,500	-9.80%	78	70	12.05%
Recreational	\$109,220	\$195,850	-44.23%	\$111,900	\$189,950	-41.09%	174	387	-54.91%
Residential	\$455,503	\$429,537	6.05%	\$435,000	\$415,000	4.82%	79	74	6.30%
Residential WF	\$758,929	\$719,779	5.44%	\$780,000	\$677,500	15.13%	101	85	18.77%
3/4-Plex		\$728,500			\$728,500			217	
Apartment	\$302,385	\$267,940	12.86%	\$270,000	\$246,000	9.76%	94	151	-37.90%
Townhouse	\$321,924	\$361,897	-11.05%	\$315,000	\$318,800	-1.19%	81	97	-16.30%
RES TOTAL	\$424,353	\$401,623	5.66%	\$398,700	\$379,900	4.95%	89	92	-3.05%
FARMS	\$1,195,000	\$535,000	123.36%	\$1,145,000	\$535,000	114.02%	483	160	202.82%
MULTIFAMILY	\$2,639,667	\$1,070,000	146.70%	\$1,336,500	\$1,070,000	24.91%	127	183	-30.32%
Acreage	\$257,659	\$160,755	60.28%	\$255,000	\$140,000	82.14%	249	189	31.54%
Acreage WF	\$749,900	\$110,000	581.73%	\$749,900	\$110,000	581.73%	51	9	466.67%
Lots	\$140,766	\$115,784	21.58%	\$96,500	\$120,000	-19.58%	191	235	-18.48%
Lots WF	\$452,500	\$441,500	2.49%	\$452,500	\$452,500	0.00%	24	89	-72.88%
LOTS TOTAL	\$175,019	\$138,439	26.42%	\$140,000	\$129,000	8.53%	197	217	-9.48%
Business	\$445,000	\$321,600	38.37%	\$445,000	\$463,000	-3.89%	154	117	31.20%
Commercial	\$421,000	\$209,719	100.74%	\$253,000	\$178,750	41.54%	126	237	-46.74%
Land	\$400,000	\$477,833	-16.29%	\$400,000	\$495,000	-19.19%	65	317	-79.47%
COMM TOTAL	\$425,500	\$312,961	35.96%	\$326,500	\$307,000	6.35%	125	231	-45.88%
GRAND TOTAL	\$409,388	\$361,741	13.17%	\$360,000	\$350,000	2.86%	112	116	-3.88%

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