

**Shuswap / Revelstoke Monthly Statistics
June 2018**

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	1,193	1,212	-1.57%	6,133	5,790	5.92%
2 Units Sold	526	680	-22.65%	2,774	3,407	-18.58%
3 Sales Volume	\$317,808,039	\$379,062,495	-16.16%	\$1,560,109,996	\$1,790,393,987	-12.86%
4 List/Sell Ratio	97.49%	97.93%		97.48%	97.86%	
5 Days to Sell	49	61	-19.79%	60	61	-1.47%
6 Active Listings	3,245	2,669	21.58%			
Area = North Okanagan						
1 Units Listed	489	469	4.26%	2,177	2,161	0.74%
2 Units Sold	204	304	-32.89%	1,051	1,294	-18.78%
3 Sales Volume	\$102,563,512	\$141,086,455	-27.30%	\$479,137,449	\$528,835,578	-9.40%
4 List/Sell Ratio	96.14%	97.09%		97.08%	96.98%	
5 Days to Sell	74	93	-19.54%	86	103	-16.14%
6 Active Listings	1,555	1,494	4.08%			
Area = Shuswap / Revels						
1 Units Listed	307	302	1.66%	1,430	1,360	5.15%
2 Units Sold	156	180	-13.33%	607	669	-9.27%
3 Sales Volume	\$58,328,950	\$64,310,593	-9.30%	\$219,577,006	\$236,358,659	-7.10%
4 List/Sell Ratio	96.85%	97.45%		96.37%	96.58%	
5 Days to Sell	80	84	-3.77%	116	112	3.52%
6 Active Listings	1,230	1,156	6.40%			
Area = Grand Total						
1 Units Listed	1,989	1,983	0.30%	9,740	9,311	4.61%
2 Units Sold	886	1,164	-23.88%	4,432	5,370	-17.47%
3 Sales Volume	\$478,700,501	\$584,459,542	-18.10%	\$2,258,824,450	\$2,555,588,224	-11.61%
4 List/Sell Ratio	97.12%	97.67%		97.28%	97.56%	
5 Days to Sell	60	72	-17.01%	74	77	-4.50%
6 Active Listings	6,030	5,319	13.37%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- June 2018

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	156	\$58,328,950	86	\$34,674,082
Last Month	131	\$45,893,350	54	\$22,773,103
This Month Last Year	180	\$64,310,593	96	\$40,741,900

Description	Total Listings Taken	Inventory
This Month	307	1,230
Last Month	361	1,146
This Month Last Year	302	1,156

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Shuswap / Revelstoke Statistics -- June 2018

Quick Summary Part 2

Condo/Apt

Sales	9
New Listings	9
Current Inventory	33
Sell/Inv. Ratio	27.27%
Days to Sell	111
Average Price	\$258,378
Median Price	\$275,000

Condo/Townhouse

Sales	11
New Listings	13
Current Inventory	51
Sell/Inv. Ratio	21.57%
Days to Sell	142
Average Price	\$407,900
Median Price	\$335,000

Lots

Sales	11
New Listings	82
Current Inventory	410
Sell/Inv. Ratio	2.68%
Days to Sell	155
Average Price	\$109,636
Median Price	\$52,500

Residential

Sales	86
New Listings	123
Current Inventory	338
Sell/Inv. Ratio	25.44%
Days to Sell	57
Average Price	\$403,187
Median Price	\$387,250
Ratio of Sales vs Inventory	21.71%

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Shuswap / Revelstoke Statistics -- June 2018

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	28	23	21.74%	124	134	-7.46	121	116	4.31
Duplex	2	1	100.00%	6	8	-25.00	4	7	-42.86
Mobile Home	15	14	7.14%	79	64	23.44	30	35	-14.29
Recreational	10	25	-60.00%	44	60	-26.67	53	67	-20.90
Residential	123	110	11.82%	543	486	11.73	338	261	29.50
Residential WF	14	16	-12.50%	80	78	2.56	69	62	11.29
3/4-Plex	0	0	0.00%	2	2	0.00	2	2	0.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	9	10	-10.00%	54	66	-18.18	33	56	-41.07
Townhouse	13	8	62.50%	83	85	-2.35	51	49	4.08
RES TOTAL	214	207.00	3.38%	1,015	983	3.26%	701	655	7.02
FARMS	1	3	-66.67%	6	7	-14.29	8	4	100.00
MULTIFAMILY	0	0	0.00%	7	4	75.00	8	6	33.33
Acreage	20	18	11.11%	75	61	22.95	117	89	31.46
Acreage WF	6	2	200.00%	11	7	57.14	13	12	8.33
Lots	52	52	0.00%	219	215	1.86	262	278	-5.76
Lots WF	4	4	0.00%	18	19	-5.26	18	19	-5.26
LOTS TOTAL	82	76.00	7.89%	323	302	6.95%	410	398	3.02
Business	1	7	-85.71%	23	15	53.33	24	20	20.00
Commercial	6	5	20.00%	38	31	22.58	46	45	2.22
Land	3	4	-25.00%	18	18	0.00	33	27	22.22
COMM TOTAL	10	16.00	-37.50%	79	64	23.44%	103	92	11.96
GRAND TOTAL	307	302	1.66%	1,430	1,360	5.15%	1,230	1,155	6.49

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Shuswap / Revelstoke Statistics -- June 2018

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Revelstoke								
Acreage/House	9	15	-40.00%	\$6,910,050	\$7,085,600	-2.48%	96.14%	97.55%
Duplex	1	1	0.00%	\$351,000	\$315,000	11.43%	103.54%	100.00%
Mobile Home	15	14	7.14%	\$1,895,000	\$1,791,600	5.77%	93.92%	95.79%
Recreational	3	2	50.00%	\$446,000	\$390,500	14.21%	94.51%	92.98%
Residential	86	96	-10.42%	\$34,674,082	\$40,741,900	-14.89%	97.51%	98.04%
Residential WF	9	6	50.00%	\$5,012,018	\$4,941,500	1.43%	94.79%	96.54%
3/4-Plex	1	0	0.00%	\$608,000	\$0	0.00%	96.66%	0.00%
Apartment	9	10	-10.00%	\$2,325,400	\$2,752,793	-15.53%	95.28%	97.33%
Townhouse	11	9	22.22%	\$4,486,900	\$3,323,500	35.01%	98.06%	98.05%
RES TOTAL	144	153	-5.88%	\$56,708,450	\$61,342,393	-7.55%	96.92%	97.74%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	5	7	-28.57%	\$601,000	\$989,800	-39.28%	97.42%	92.52%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	5	19	-73.68%	\$165,000	\$1,460,400	-88.70%	92.33%	92.05%
Lots WF	1	0	0.00%	\$440,000	\$0	0.00%	91.86%	0.00%
LOTS TOTAL	11	26	-57.69%	\$1,206,000	\$2,450,200	-50.78%	94.62%	92.24%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	1	0	0.00%	\$414,500	\$0	0.00%	93.25%	0.00%
Land	0	1	-100.00%	\$0	\$518,000	-100.00%	0.00%	89.46%
COMM TOTAL	1	1	0.00%	\$414,500	\$518,000	-19.98%	93.25%	89.46%
GRAND TOTAL	156	180	-13.33%	\$58,328,950	\$64,310,593	-9.30%	96.85%	97.45%

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Shuswap / Revelstoke Statistics -- June 2018

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / Revelstoke								
Acreage/House	43	57	-24.56%	\$25,989,921	\$31,032,401	-16.25%	94.88%	97.11%
Duplex	2	3	-33.33%	\$916,000	\$1,070,000	-14.39%	99.13%	97.01%
Mobile Home	56	44	27.27%	\$8,300,150	\$5,184,850	60.08%	95.01%	95.34%
Recreational	8	10	-20.00%	\$1,566,800	\$1,177,500	33.06%	93.94%	92.10%
Residential	276	312	-11.54%	\$118,552,221	\$129,143,026	-8.20%	97.53%	97.88%
Residential WF	18	24	-25.00%	\$12,956,018	\$17,283,500	-25.04%	94.35%	95.05%
3/4-Plex	2	0	0.00%	\$1,457,000	\$0	0.00%	98.58%	0.00%
Apartment	39	31	25.81%	\$10,449,650	\$7,556,793	38.28%	96.47%	97.56%
Townhouse	47	48	-2.08%	\$17,009,147	\$15,780,950	7.78%	97.54%	97.79%
RES TOTAL	491	529	-7.18%	\$197,196,907	\$208,229,020	-5.30%	96.78%	97.40%
FARMS	2	0	0.00%	\$1,070,000	\$0	0.00%	85.68%	0.00%
MULTIFAMILY	2	1	100.00%	\$2,140,000	\$605,000	253.72%	91.88%	86.55%
Acreage	17	25	-32.00%	\$2,732,833	\$5,700,700	-52.06%	97.87%	91.37%
Acreage WF	1	1	0.00%	\$110,000	\$180,000	-38.89%	81.48%	90.45%
Lots	69	89	-22.47%	\$7,989,078	\$9,566,150	-16.49%	94.89%	93.72%
Lots WF	4	4	0.00%	\$1,766,000	\$1,778,500	-0.70%	96.56%	96.94%
LOTS TOTAL	91	119	-23.53%	\$12,597,911	\$17,225,350	-26.86%	95.62%	93.21%
Business	5	2	150.00%	\$1,608,000	\$3,188,000	-49.56%	92.26%	88.70%
Commercial	10	13	-23.08%	\$2,097,188	\$3,883,289	-45.99%	96.94%	89.71%
Land	6	4	50.00%	\$2,867,000	\$2,878,000	-0.38%	83.78%	82.84%
COMM TOTAL	21	19	10.53%	\$6,572,188	\$9,949,289	-33.94%	89.68%	87.30%
GRAND TOTAL	607	668	-9.13%	\$219,577,006	\$236,008,659	-6.96%	96.37%	96.58%

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Shuswap / Revelstoke Statistics -- June 2018

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$767,783	\$472,373	62.54%	\$750,000	\$400,000	87.50%	72	94	-23.17%
Duplex	\$351,000	\$315,000	11.43%	\$351,000	\$315,000	11.43%	15	119	-87.39%
Mobile Home	\$126,333	\$127,971	-1.28%	\$111,000	\$126,500	-12.25%	60	61	-1.10%
Recreational	\$148,667	\$195,250	-23.86%	\$160,000	\$195,250	-18.05%	125	202	-37.80%
Residential	\$403,187	\$424,395	-5.00%	\$387,250	\$413,450	-6.34%	57	71	-19.81%
Residential WF	\$556,891	\$823,583	-32.38%	\$579,000	\$891,250	-35.04%	96	100	-4.38%
3/4-Plex	\$608,000			\$608,000			413		
Apartment	\$258,378	\$275,279	-6.14%	\$275,000	\$293,750	-6.38%	111	84	32.09%
Townhouse	\$407,900	\$369,278	10.46%	\$335,000	\$290,000	15.52%	142	79	80.88%
RES TOTAL	\$393,809	\$400,931	-1.78%	\$371,000	\$390,000	-4.87%	74	77	-3.50%
FARMS									
MULTIFAMILY									
Acreage	\$120,200	\$141,400	-14.99%	\$114,000	\$79,900	42.68%	188	101	86.27%
Acreage WF									
Lots	\$33,000	\$76,863	-57.07%	\$28,000	\$62,000	-54.84%	147	121	21.38%
Lots WF	\$440,000			\$440,000			36		
LOTS TOTAL	\$109,636	\$94,238	16.34%	\$52,500	\$66,000	-20.45%	155	116	34.44%
Business									
Commercial	\$414,500			\$414,500			141		
Land		\$518,000			\$518,000			262	
COMM TOTAL	\$414,500	\$518,000	-19.98%	\$414,500	\$518,000	-19.98%	141	262	-46.18%
GRAND TOTAL	\$373,904	\$357,281	4.65%	\$351,500	\$360,950	-2.62%	80	84	-3.77%

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Shuswap / Revelstoke Statistics -- June 2018

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$604,417	\$544,428	11.02%	\$485,000	\$528,800	-8.28%	122	126	-2.79%
Duplex	\$458,000	\$356,667	28.41%	\$458,000	\$315,000	45.40%	84	105	-20.73%
Mobile Home	\$148,217	\$117,838	25.78%	\$127,500	\$96,000	32.81%	70	81	-13.66%
Recreational	\$195,850	\$117,750	66.33%	\$189,950	\$110,000	72.68%	387	140	177.24%
Residential	\$429,537	\$413,920	3.77%	\$415,000	\$400,750	3.56%	74	79	-5.61%
Residential WF	\$719,779	\$720,146	-0.05%	\$677,500	\$693,750	-2.34%	85	93	-8.89%
3/4-Plex	\$728,500			\$728,500			217		
Apartment	\$267,940	\$243,768	9.92%	\$246,000	\$220,000	11.82%	151	122	23.57%
Townhouse	\$361,897	\$328,770	10.08%	\$318,800	\$283,875	12.30%	97	89	9.57%
RES TOTAL	\$401,623	\$393,628	2.03%	\$379,900	\$382,500	-0.68%	92	89	3.35%
FARMS	\$535,000			\$535,000			160		
MULTIFAMILY	\$1,070,000	\$605,000	76.86%	\$1,070,000	\$605,000	76.86%	183	195	-6.41%
Acreage	\$160,755	\$228,028	-29.50%	\$140,000	\$160,000	-12.50%	189	244	-22.53%
Acreage WF	\$110,000	\$180,000	-38.89%	\$110,000	\$180,000	-38.89%	9	23	-60.87%
Lots	\$115,784	\$107,485	7.72%	\$120,000	\$120,000	0.00%	235	159	47.86%
Lots WF	\$441,500	\$444,625	-0.70%	\$452,500	\$332,500	36.09%	89	137	-35.28%
LOTS TOTAL	\$138,439	\$144,751	-4.36%	\$129,000	\$135,000	-4.44%	217	175	24.28%
Business	\$321,600	\$1,594,000	-79.82%	\$463,000	\$1,594,000	-70.95%	117	335	-65.02%
Commercial	\$209,719	\$298,715	-29.79%	\$178,750	\$106,500	67.84%	237	344	-30.97%
Land	\$477,833	\$719,500	-33.59%	\$495,000	\$759,000	-34.78%	317	439	-27.91%
COMM TOTAL	\$312,961	\$523,647	-40.23%	\$307,000	\$235,000	30.64%	231	363	-36.25%
GRAND TOTAL	\$361,741	\$353,306	2.39%	\$350,000	\$340,000	2.94%	116	112	3.45%

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