

**North Okanagan Monthly Statistics  
June 2019**

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## Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
<b>Area = Central Okanagan</b>						
1 Units Listed	1,112	1,193	-6.79%	6,220	6,131	1.45%
2 Units Sold	479	524	-8.59%	2,357	2,772	-14.97%
3 Sales Volume	\$267,985,913	\$311,815,139	-14.06%	\$1,285,600,803	\$1,554,132,096	-17.28%
4 List/Sell Ratio	96.89%	97.22%		96.61%	97.42%	
5 Days to Sell	87	49	78.79%	77	60	27.84%
6 Active Listings	3,817	3,245	17.63%			
<b>Area = North Okanagan</b>						
1 Units Listed	411	488	-15.78%	2,195	2,177	0.83%
2 Units Sold	204	203	0.49%	999	1,050	-4.86%
3 Sales Volume	\$98,340,583	\$101,813,512	-3.41%	\$480,688,434	\$478,387,449	0.48%
4 List/Sell Ratio	96.69%	96.11%		96.62%	97.08%	
5 Days to Sell	70	75	-6.42%	84	87	-2.74%
6 Active Listings	1,626	1,555	4.57%			
<b>Area = Shuswap / Revels</b>						
1 Units Listed	235	308	-23.70%	1,320	1,432	-7.82%
2 Units Sold	122	156	-21.79%	523	607	-13.84%
3 Sales Volume	\$47,871,951	\$58,328,950	-17.93%	\$214,110,070	\$219,577,006	-2.49%
4 List/Sell Ratio	96.63%	96.85%		95.32%	96.37%	
5 Days to Sell	94	80	16.88%	112	116	-3.88%
6 Active Listings	1,196	1,230	-2.76%			
<b>Area = Grand Total</b>						
1 Units Listed	1,758	1,989	-11.61%	9,735	9,740	-0.05%
2 Units Sold	805	883	-8.83%	3,879	4,429	-12.42%
3 Sales Volume	\$414,198,446	\$471,957,601	-12.24%	\$1,980,399,307	\$2,252,096,550	-12.06%
4 List/Sell Ratio	96.82%	96.93%		96.47%	97.25%	
5 Days to Sell	84	60	38.98%	83	74	12.63%
6 Active Listings	6,639	6,030	10.10%			

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North Okanagan Statistics -- June 2019

**Quick Summary Part 1**

			<b>Residential</b>	
<b>Description</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>
<b>This Month</b>	204	\$98,340,583	109	\$54,626,000
<b>Last Month</b>	203	\$100,220,218	104	\$53,616,487
<b>This Month Last Year</b>	203	\$101,813,512	98	\$51,812,600

  

<b>Description</b>	<b>Total Listings Taken</b>	<b>Inventory</b>
<b>This Month</b>	411	1,626
<b>Last Month</b>	484	1,551
<b>This Month Last Year</b>	488	1,555

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North Okanagan Statistics -- June 2019

## Quick Summary Part 2

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### Condo/Apt

Sales	10
New Listings	29
Current Inventory	76
Sell/Inv. Ratio	13.16%
Days to Sell	51
Average Price	\$181,375
Median Price	\$150,625

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### Condo/Townhouse

Sales	29
New Listings	42
Current Inventory	164
Sell/Inv. Ratio	17.68%
Days to Sell	72
Average Price	\$367,741
Median Price	\$375,000

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### Lots

Sales	11
New Listings	41
Current Inventory	320
Sell/Inv. Ratio	3.44%
Days to Sell	87
Average Price	\$212,891
Median Price	\$265,000

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### Residential

Sales	109
New Listings	181
Current Inventory	534
Sell/Inv. Ratio	20.41%
Days to Sell	54
Average Price	\$501,156
Median Price	\$464,900

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Ratio of Sales vs Inventory	18.21%
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North Okanagan Statistics -- June 2019

## Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = North Okanagan</b>									
Acreage/House	42	61	-31.15%	217	218	-0.46	197	193	2.07
Duplex	7	14	-50.00%	54	70	-22.86	34	38	-10.53
Mobile Home	12	8	50.00%	62	65	-4.62	37	31	19.35
Recreational	4	5	-20.00%	26	54	-51.85	25	54	-53.70
Residential	181	233	-22.32%	940	897	4.79	534	483	10.56
Residential WF	12	7	71.43%	50	41	21.95	54	43	25.58
3/4-Plex	0	0	0.00%	2	6	-66.67	2	3	-33.33
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	29	31	-6.45%	135	165	-18.18	76	75	1.33
Townhouse	42	49	-14.29%	310	275	12.73	164	132	24.24
RES TOTAL	329	408.00	-19.36%	1,796	1,791	0.28%	1,123	1,052	6.75
FARMS	7	14	-50.00%	22	33	-33.33	21	36	-41.67
MULTIFAMILY	2	0	0.00%	3	5	-40.00	3	4	-25.00
Acreage	8	11	-27.27%	56	65	-13.85	99	104	-4.81
Acreage WF	0	2	-100.00%	6	9	-33.33	14	16	-12.50
Lots	29	33	-12.12%	150	137	9.49	190	189	0.53
Lots WF	4	0	0.00%	14	17	-17.65	17	18	-5.56
LOTS TOTAL	41	46.00	-10.87%	226	228	-0.88%	320	327	-2.14
Business	7	6	16.67%	24	27	-11.11	29	30	-3.33
Commercial	17	9	88.89%	102	75	36.00	103	84	22.62
Land	8	5	60.00%	22	18	22.22	27	22	22.73
COMM TOTAL	32	20.00	60.00%	148	120	23.33%	159	136	16.91
<b>GRAND TOTAL</b>	<b>411</b>	<b>488</b>	<b>-15.78%</b>	<b>2,195</b>	<b>2,177</b>	<b>0.83%</b>	<b>1,626</b>	<b>1,555</b>	<b>4.57</b>

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North Okanagan Statistics -- June 2019

## Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
<b>Zone = North Okanagan</b>								
Acreage/House	13	16	-18.75%	\$8,852,500	\$13,950,900	-36.55%	94.09%	96.31%
Duplex	6	6	0.00%	\$2,907,500	\$2,475,320	17.46%	99.24%	99.70%
Mobile Home	12	13	-7.69%	\$2,008,500	\$2,427,996	-17.28%	93.92%	97.23%
Recreational	2	2	0.00%	\$360,000	\$595,900	-39.59%	97.32%	90.16%
Residential	109	98	11.22%	\$54,626,000	\$51,812,600	5.43%	97.63%	97.67%
Residential WF	1	3	-66.67%	\$1,385,000	\$5,915,000	-76.58%	92.39%	88.50%
3/4-Plex	0	1	-100.00%	\$0	\$464,900	-100.00%	0.00%	101.09%
Apartment	10	13	-23.08%	\$1,813,750	\$2,955,655	-38.63%	96.89%	97.32%
Townhouse	29	28	3.57%	\$10,664,500	\$10,531,950	1.26%	97.44%	98.22%
RES TOTAL	182	180	1.11%	\$82,617,750	\$91,130,221	-9.34%	97.07%	96.86%
FARMS	2	1	100.00%	\$3,445,000	\$3,500,000	-1.57%	94.44%	97.22%
MULTIFAMILY	1	1	0.00%	\$5,700,000	\$1,637,000	248.20%	93.44%	109.28%
Acreage	3	4	-25.00%	\$1,026,000	\$1,030,525	-0.44%	102.72%	96.81%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	8	11	-27.27%	\$1,315,800	\$2,386,000	-44.85%	96.18%	93.58%
Lots WF	0	1	-100.00%	\$0	\$298,000	-100.00%	0.00%	100.00%
LOTS TOTAL	11	16	-31.25%	\$2,341,800	\$3,714,525	-36.96%	98.94%	94.94%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	8	3	166.67%	\$4,236,033	\$223,765	1,793.07%	94.68%	91.33%
Land	0	2	-100.00%	\$0	\$1,608,000	-100.00%	0.00%	61.85%
COMM TOTAL	8	5	60.00%	\$4,236,033	\$1,831,765	131.25%	94.68%	64.39%
<b>GRAND TOTAL</b>	<b>204</b>	<b>203</b>	<b>0.49%</b>	<b>\$98,340,583</b>	<b>\$101,813,512</b>	<b>-3.41%</b>	<b>96.69%</b>	<b>96.11%</b>

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North Okanagan Statistics -- June 2019

## Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
<b>Zone = North Okanagan</b>								
Acreage/House	75	83	-9.64%	\$56,812,338	\$63,992,300	-11.22%	95.76%	96.80%
Duplex	25	41	-39.02%	\$12,203,800	\$18,304,310	-33.33%	98.21%	99.76%
Mobile Home	45	50	-10.00%	\$8,062,150	\$9,149,735	-11.89%	95.07%	96.84%
Recreational	4	5	-20.00%	\$825,000	\$809,900	1.86%	97.37%	91.27%
Residential	486	478	1.67%	\$250,024,581	\$246,961,295	1.24%	97.62%	98.02%
Residential WF	11	9	22.22%	\$16,539,900	\$14,030,000	17.89%	92.37%	92.44%
3/4-Plex	1	5	-80.00%	\$241,000	\$2,332,400	-89.67%	98.41%	98.47%
Apartment	78	107	-27.10%	\$17,449,400	\$22,834,589	-23.58%	96.93%	97.59%
Townhouse	174	161	8.07%	\$61,573,807	\$53,049,209	16.07%	97.62%	97.90%
RES TOTAL	899	939	-4.26%	\$423,731,977	\$431,463,738	-1.79%	97.09%	97.64%
FARMS	5	3	66.67%	\$13,915,000	\$7,235,000	92.33%	100.67%	95.23%
MULTIFAMILY	2	1	100.00%	\$6,340,000	\$1,637,000	287.29%	93.25%	109.28%
Acreage	18	23	-21.74%	\$7,317,500	\$6,683,425	9.49%	92.11%	95.06%
Acreage WF	1	3	-66.67%	\$804,000	\$1,027,500	-21.75%	89.43%	93.07%
Lots	37	46	-19.57%	\$8,093,250	\$8,252,850	-1.93%	95.00%	94.41%
Lots WF	0	1	-100.00%	\$0	\$298,000	-100.00%	0.00%	100.00%
LOTS TOTAL	56	73	-23.29%	\$16,214,750	\$16,261,775	-0.29%	93.39%	94.69%
Business	4	4	0.00%	\$2,463,000	\$1,174,500	109.71%	90.19%	87.78%
Commercial	30	23	30.43%	\$11,973,707	\$14,578,436	-17.87%	92.75%	91.31%
Land	3	7	-57.14%	\$6,050,000	\$6,037,000	0.22%	81.21%	82.32%
COMM TOTAL	37	34	8.82%	\$20,486,707	\$21,789,936	-5.98%	88.72%	88.44%
<b>GRAND TOTAL</b>	<b>999</b>	<b>1,050</b>	<b>-4.86%</b>	<b>\$480,688,434</b>	<b>\$478,387,449</b>	<b>0.48%</b>	<b>96.62%</b>	<b>97.08%</b>

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North Okanagan Statistics -- June 2019

## Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = North Okanagan</b>									
Acreage/House	\$680,962	\$871,931	-21.90%	\$625,000	\$812,000	-23.03%	122	51	140.39%
Duplex	\$484,583	\$412,553	17.46%	\$464,750	\$385,000	20.71%	65	129	-49.68%
Mobile Home	\$167,375	\$186,769	-10.38%	\$161,250	\$170,000	-5.15%	65	91	-28.66%
Recreational	\$180,000	\$297,950	-39.59%	\$180,000	\$297,950	-39.59%	38	73	-48.28%
Residential	\$501,156	\$528,700	-5.21%	\$464,900	\$475,000	-2.13%	54	44	22.27%
Residential WF	\$1,385,000	\$1,971,667	-29.75%	\$1,385,000	\$2,215,000	-37.47%	54	97	-44.52%
3/4-Plex		\$464,900			\$464,900			382	
Apartment	\$181,375	\$227,358	-20.22%	\$150,625	\$200,755	-24.97%	51	44	16.01%
Townhouse	\$367,741	\$376,141	-2.23%	\$375,000	\$392,000	-4.34%	72	56	29.15%
RES TOTAL	\$453,944	\$506,279	-10.34%	\$421,000	\$430,000	-2.09%	63	56	11.90%
FARMS	\$1,722,500	\$3,500,000	-50.79%	\$1,722,500	\$3,500,000	-50.79%	49	349	-86.10%
MULTIFAMILY	\$5,700,000	\$1,637,000	248.20%	\$5,700,000	\$1,637,000	248.20%	163	67	143.28%
Acreage	\$342,000	\$257,631	32.75%	\$345,000	\$212,263	62.53%	35	224	-84.36%
Acreage WF									
Lots	\$164,475	\$216,909	-24.17%	\$159,000	\$220,000	-27.73%	107	151	-29.64%
Lots WF		\$298,000			\$298,000			55	
LOTS TOTAL	\$212,891	\$232,158	-8.30%	\$265,000	\$221,500	19.64%	87	163	-46.77%
Business									
Commercial	\$529,504	\$74,588	609.90%	\$270,500	\$9,091,328	150.57%	207	135	53.52%
Land		\$804,000			\$804,000			833	
COMM TOTAL	\$529,504	\$366,353	44.53%	\$270,500	\$108,000	150.46%	207	414	-49.94%
<b>GRAND TOTAL</b>	<b>\$482,062</b>	<b>\$501,544</b>	<b>-3.88%</b>	<b>\$417,000</b>	<b>\$423,000</b>	<b>-1.42%</b>	<b>70</b>	<b>75</b>	<b>-6.42%</b>

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North Okanagan Statistics -- June 2019

## Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
<b>Zone = North Okanagan</b>									
Acreage/House	\$757,498	\$770,992	-1.75%	\$680,000	\$746,000	-8.85%	119	111	7.34%
Duplex	\$488,152	\$446,447	9.34%	\$510,000	\$405,500	25.77%	82	93	-12.09%
Mobile Home	\$179,159	\$182,995	-2.10%	\$174,000	\$172,500	0.87%	81	90	-10.06%
Recreational	\$206,250	\$161,980	27.33%	\$215,000	\$72,000	198.61%	78	90	-13.23%
Residential	\$514,454	\$516,655	-0.43%	\$475,250	\$471,000	0.90%	66	62	6.63%
Residential WF	\$1,503,627	\$1,558,889	-3.54%	\$1,385,000	\$1,550,000	-10.65%	104	142	-26.56%
3/4-Plex	\$241,000	\$466,480	-48.34%	\$241,000	\$464,900	-48.16%	18	169	-89.35%
Apartment	\$223,710	\$213,407	4.83%	\$215,500	\$177,250	21.58%	59	75	-21.58%
Townhouse	\$353,872	\$329,498	7.40%	\$349,950	\$315,000	11.10%	67	53	25.21%
RES TOTAL	\$471,337	\$459,493	2.58%	\$426,360	\$412,000	3.49%	72	71	1.40%
FARMS	\$2,783,000	\$2,411,667	15.40%	\$2,370,000	\$2,300,000	3.04%	107	357	-70.00%
MULTIFAMILY	\$3,170,000	\$1,637,000	93.65%	\$3,170,000	\$1,637,000	93.65%	105	67	55.97%
Acreage	\$406,528	\$290,584	39.90%	\$330,000	\$235,000	40.43%	298	248	20.02%
Acreage WF	\$804,000	\$342,500	134.74%	\$804,000	\$250,000	221.60%	46	201	-77.08%
Lots	\$218,736	\$179,410	21.92%	\$190,000	\$182,250	4.25%	191	190	0.76%
Lots WF		\$298,000			\$298,000			55	
LOTS TOTAL	\$289,549	\$222,764	29.98%	\$225,000	\$223,000	0.90%	223	207	7.80%
Business	\$615,750	\$293,625	109.71%	\$312,500	\$245,750	27.16%	144	199	-27.76%
Commercial	\$399,124	\$633,845	-37.03%	\$116,000	\$223,750	-48.16%	175	226	-22.42%
Land	\$2,016,667	\$862,429	133.84%	\$1,150,000	\$640,000	79.69%	209	330	-36.71%
COMM TOTAL	\$553,695	\$640,880	-13.60%	\$350,000	\$279,375	25.28%	175	244	-28.48%
<b>GRAND TOTAL</b>	<b>\$481,170</b>	<b>\$455,607</b>	<b>5.61%</b>	<b>\$420,000</b>	<b>\$400,000</b>	<b>5.00%</b>	<b>84</b>	<b>87</b>	<b>-2.74%</b>

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