

**North Okanagan Monthly Statistics  
June 2018**

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## Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
<b>Area = Central Okanagan</b>						
1 Units Listed	1,193	1,212	-1.57%	6,133	5,790	5.92%
2 Units Sold	526	680	-22.65%	2,774	3,407	-18.58%
3 Sales Volume	\$317,808,039	\$379,062,495	-16.16%	\$1,560,109,996	\$1,790,393,987	-12.86%
4 List/Sell Ratio	97.49%	97.93%		97.48%	97.86%	
5 Days to Sell	49	61	-19.79%	60	61	-1.47%
6 Active Listings	3,245	2,669	21.58%			
<b>Area = North Okanagan</b>						
1 Units Listed	489	469	4.26%	2,177	2,161	0.74%
2 Units Sold	204	304	-32.89%	1,051	1,294	-18.78%
3 Sales Volume	\$102,563,512	\$141,086,455	-27.30%	\$479,137,449	\$528,835,578	-9.40%
4 List/Sell Ratio	96.14%	97.09%		97.08%	96.98%	
5 Days to Sell	74	93	-19.54%	86	103	-16.14%
6 Active Listings	1,555	1,494	4.08%			
<b>Area = Shuswap / Revels</b>						
1 Units Listed	307	302	1.66%	1,430	1,360	5.15%
2 Units Sold	156	180	-13.33%	607	669	-9.27%
3 Sales Volume	\$58,328,950	\$64,310,593	-9.30%	\$219,577,006	\$236,358,659	-7.10%
4 List/Sell Ratio	96.85%	97.45%		96.37%	96.58%	
5 Days to Sell	80	84	-3.77%	116	112	3.52%
6 Active Listings	1,230	1,156	6.40%			
<b>Area = Grand Total</b>						
1 Units Listed	1,989	1,983	0.30%	9,740	9,311	4.61%
2 Units Sold	886	1,164	-23.88%	4,432	5,370	-17.47%
3 Sales Volume	\$478,700,501	\$584,459,542	-18.10%	\$2,258,824,450	\$2,555,588,224	-11.61%
4 List/Sell Ratio	97.12%	97.67%		97.28%	97.56%	
5 Days to Sell	60	72	-17.01%	74	77	-4.50%
6 Active Listings	6,030	5,319	13.37%			

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North Okanagan Statistics -- June 2018

**Quick Summary Part 1**

			<b>Residential</b>	
<b>Description</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>
<b>This Month</b>	204	\$102,563,512	98	\$51,812,600
<b>Last Month</b>	237	\$115,817,921	115	\$59,979,139
<b>This Month Last Year</b>	304	\$141,086,455	159	\$78,908,305

  

<b>Description</b>	<b>Total Listings Taken</b>	<b>Inventory</b>
<b>This Month</b>	489	1,555
<b>Last Month</b>	489	1,420
<b>This Month Last Year</b>	469	1,494

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North Okanagan Statistics -- June 2018

## Quick Summary Part 2

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### Condo/Apt

Sales	13
New Listings	31
Current Inventory	75
Sell/Inv. Ratio	17.33%
Days to Sell	44
Average Price	\$227,358
Median Price	\$200,755

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### Condo/Townhouse

Sales	28
New Listings	49
Current Inventory	132
Sell/Inv. Ratio	21.21%
Days to Sell	56
Average Price	\$376,141
Median Price	\$392,000

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### Lots

Sales	16
New Listings	45
Current Inventory	327
Sell/Inv. Ratio	4.89%
Days to Sell	163
Average Price	\$232,158
Median Price	\$221,500

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### Residential

Sales	98
New Listings	234
Current Inventory	483
Sell/Inv. Ratio	20.29%
Days to Sell	44
Average Price	\$528,700
Median Price	\$475,000

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Ratio of Sales vs Inventory	19.52%
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North Okanagan Statistics -- June 2018

## Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = North Okanagan</b>									
Acreage/House	61	53	15.09%	218	198	10.10	193	177	9.04
Duplex	14	12	16.67%	70	63	11.11	38	36	5.56
Mobile Home	8	10	-20.00%	65	105	-38.10	31	46	-32.61
Recreational	6	2	200.00%	55	12	358.33	54	55	-1.82
Residential	234	218	7.34%	900	914	-1.53	483	395	22.28
Residential WF	7	2	250.00%	40	29	37.93	43	30	43.33
3/4-Plex	0	2	-100.00%	6	9	-33.33	3	7	-57.14
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	31	25	24.00%	165	167	-1.20	75	97	-22.68
Townhouse	49	55	-10.91%	275	235	17.02	132	116	13.79
RES TOTAL	410	379.00	8.18%	1,794	1,732	3.58%	1,052	959	9.70
FARMS	14	10	40.00%	33	35	-5.71	36	35	2.86
MULTIFAMILY	0	4	-100.00%	5	7	-28.57	4	7	-42.86
Acreage	11	16	-31.25%	65	81	-19.75	104	110	-5.45
Acreage WF	2	2	0.00%	9	7	28.57	16	8	100.00
Lots	32	30	6.67%	134	174	-22.99	189	230	-17.83
Lots WF	0	2	-100.00%	17	8	112.50	18	13	38.46
LOTS TOTAL	45	50.00	-10.00%	225	270	-16.67%	327	361	-9.42
Business	6	5	20.00%	27	22	22.73	30	25	20.00
Commercial	9	16	-43.75%	75	68	10.29	84	70	20.00
Land	5	5	0.00%	18	27	-33.33	22	37	-40.54
COMM TOTAL	20	26.00	-23.08%	120	117	2.56%	136	132	3.03
<b>GRAND TOTAL</b>	<b>489</b>	<b>469</b>	<b>4.26%</b>	<b>2,177</b>	<b>2,161</b>	<b>0.74%</b>	<b>1,555</b>	<b>1,494</b>	<b>4.08</b>

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North Okanagan Statistics -- June 2018

## Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
<b>Zone = North Okanagan</b>								
Acreage/House	17	23	-26.09%	\$14,700,900	\$23,632,450	-37.79%	96.49%	95.83%
Duplex	6	10	-40.00%	\$2,475,320	\$4,055,900	-38.97%	99.70%	99.40%
Mobile Home	13	20	-35.00%	\$2,427,996	\$2,591,700	-6.32%	97.23%	95.27%
Recreational	2	1	100.00%	\$595,900	\$74,500	699.87%	90.16%	74.87%
Residential	98	159	-38.36%	\$51,812,600	\$78,908,305	-34.34%	97.67%	98.32%
Residential WF	3	1	200.00%	\$5,915,000	\$1,049,000	463.87%	88.50%	92.02%
3/4-Plex	1	0	0.00%	\$464,900	\$0	0.00%	101.09%	0.00%
Apartment	13	22	-40.91%	\$2,955,655	\$4,279,700	-30.94%	97.32%	97.34%
Townhouse	28	37	-24.32%	\$10,531,950	\$11,217,286	-6.11%	98.22%	97.23%
RES TOTAL	181	273	-33.70%	\$91,880,221	\$125,808,841	-26.97%	96.89%	97.61%
FARMS	1	0	0.00%	\$3,500,000	\$0	0.00%	97.22%	0.00%
MULTIFAMILY	1	1	0.00%	\$1,637,000	\$163,000	904.29%	109.28%	109.40%
Acreage	4	8	-50.00%	\$1,030,525	\$4,819,000	-78.62%	96.81%	89.33%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	11	14	-21.43%	\$2,386,000	\$2,372,143	0.58%	93.58%	95.79%
Lots WF	1	1	0.00%	\$298,000	\$599,900	-50.33%	100.00%	100.00%
LOTS TOTAL	16	23	-30.43%	\$3,714,525	\$7,791,043	-52.32%	94.94%	91.97%
Business	0	1	-100.00%	\$0	\$255,000	-100.00%	0.00%	85.28%
Commercial	3	6	-50.00%	\$223,765	\$7,068,571	-96.83%	91.33%	94.09%
Land	2	0	0.00%	\$1,608,000	\$0	0.00%	61.85%	0.00%
COMM TOTAL	5	7	-28.57%	\$1,831,765	\$7,323,571	-74.99%	64.39%	93.75%
<b>GRAND TOTAL</b>	<b>204</b>	<b>304</b>	<b>-32.89%</b>	<b>\$102,563,512</b>	<b>\$141,086,455</b>	<b>-27.30%</b>	<b>96.14%</b>	<b>97.09%</b>

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North Okanagan Statistics -- June 2018

## Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
<b>Zone = North Okanagan</b>								
Acreage/House	84	92	-8.70%	\$64,742,300	\$76,782,950	-15.68%	96.84%	95.42%
Duplex	41	44	-6.82%	\$18,304,310	\$17,856,651	2.51%	99.76%	99.51%
Mobile Home	50	69	-27.54%	\$9,149,735	\$8,897,500	2.83%	96.84%	96.07%
Recreational	5	5	0.00%	\$809,900	\$503,900	60.73%	91.27%	85.71%
Residential	478	615	-22.28%	\$246,961,295	\$283,830,147	-12.99%	98.02%	98.35%
Residential WF	9	7	28.57%	\$14,030,000	\$5,244,000	167.54%	92.44%	96.29%
3/4-Plex	5	2	150.00%	\$2,332,400	\$719,900	223.99%	98.47%	96.13%
Apartment	107	113	-5.31%	\$22,834,589	\$22,461,114	1.66%	97.59%	97.13%
Townhouse	161	171	-5.85%	\$53,049,209	\$51,034,281	3.95%	97.90%	97.75%
RES TOTAL	940	1,118	-15.92%	\$432,213,738	\$467,330,444	-7.51%	97.65%	97.69%
FARMS	3	5	-40.00%	\$7,235,000	\$7,435,000	-2.69%	95.23%	83.24%
MULTIFAMILY	1	4	-75.00%	\$1,637,000	\$2,349,900	-30.34%	109.28%	94.38%
Acreage	23	43	-46.51%	\$6,683,425	\$14,144,900	-52.75%	95.06%	91.90%
Acreage WF	3	1	200.00%	\$1,027,500	\$625,000	64.40%	93.07%	75.76%
Lots	46	89	-48.31%	\$8,252,850	\$18,489,173	-55.36%	94.41%	94.50%
Lots WF	1	3	-66.67%	\$298,000	\$1,879,900	-84.15%	100.00%	94.00%
LOTS TOTAL	73	136	-46.32%	\$16,261,775	\$35,138,973	-53.72%	94.69%	93.01%
Business	4	2	100.00%	\$1,174,500	\$295,000	298.14%	87.78%	82.40%
Commercial	23	27	-14.81%	\$14,578,436	\$15,106,262	-3.49%	91.31%	93.56%
Land	7	2	250.00%	\$6,037,000	\$1,180,000	411.61%	82.32%	95.55%
COMM TOTAL	34	31	9.68%	\$21,789,936	\$16,581,262	31.41%	88.44%	93.48%
<b>GRAND TOTAL</b>	<b>1,051</b>	<b>1,294</b>	<b>-18.78%</b>	<b>\$479,137,449</b>	<b>\$528,835,578</b>	<b>-9.40%</b>	<b>97.08%</b>	<b>96.98%</b>

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North Okanagan Statistics -- June 2018

## Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = North Okanagan</b>									
Acreage/House	\$864,759	\$1,027,498	-15.84%	\$765,000	\$760,000	0.66%	49	104	-52.84%
Duplex	\$412,553	\$405,590	1.72%	\$385,000	\$372,500	3.36%	129	64	100.16%
Mobile Home	\$186,769	\$129,585	44.13%	\$170,000	\$125,200	35.78%	91	57	59.36%
Recreational	\$297,950	\$74,500	299.93%	\$297,950	\$74,500	299.93%	73	709	-89.77%
Residential	\$528,700	\$496,279	6.53%	\$475,000	\$460,000	3.26%	44	55	-19.22%
Residential WF	\$1,971,667	\$1,049,000	87.96%	\$2,215,000	\$1,049,000	111.15%	97	168	-42.06%
3/4-Plex	\$464,900			\$464,900			382		
Apartment	\$227,358	\$194,532	16.87%	\$200,755	\$176,500	13.74%	44	57	-21.64%
Townhouse	\$376,141	\$303,170	24.07%	\$392,000	\$275,000	42.55%	56	48	16.02%
RES TOTAL	\$507,626	\$460,838	10.15%	\$430,000	\$395,000	8.86%	56	61	-9.40%
FARMS	\$3,500,000			\$3,500,000			349		
MULTIFAMILY	\$1,637,000	\$163,000	904.29%	\$1,637,000	\$163,000	904.29%	67	9	644.44%
Acreage	\$257,631	\$602,375	-57.23%	\$212,263	\$410,000	-48.23%	224	441	-49.21%
Acreage WF									
Lots	\$216,909	\$169,439	28.02%	\$220,000	\$147,000	49.66%	151	307	-50.76%
Lots WF	\$298,000	\$599,900	-50.33%	\$298,000	\$599,900	-50.33%	55	369	-85.09%
LOTS TOTAL	\$232,158	\$338,741	-31.46%	\$221,500	\$192,000	15.36%	163	356	-54.14%
Business		\$255,000			\$255,000			171	
Commercial	\$74,588	\$1,178,095	-93.67%	\$9	\$359,950	-100.00%	135	493	-72.63%
Land	\$804,000			\$804,000			833		
COMM TOTAL	\$366,353	\$1,046,224	-64.98%	\$108,000	\$255,000	-57.65%	414	447	-7.41%
<b>GRAND TOTAL</b>	<b>\$502,762</b>	<b>\$464,100</b>	<b>8.33%</b>	<b>\$423,950</b>	<b>\$386,500</b>	<b>9.69%</b>	<b>74</b>	<b>93</b>	<b>-19.54%</b>

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North Okanagan Statistics -- June 2018

## Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
<b>Zone = North Okanagan</b>									
Acreage/House	\$770,742	\$834,597	-7.65%	\$748,000	\$643,500	16.24%	110	147	-25.29%
Duplex	\$446,447	\$405,833	10.01%	\$405,500	\$384,500	5.46%	93	72	28.79%
Mobile Home	\$182,995	\$128,949	41.91%	\$172,500	\$115,000	50.00%	90	73	22.25%
Recreational	\$161,980	\$100,780	60.73%	\$72,000	\$84,900	-15.19%	90	553	-83.80%
Residential	\$516,655	\$461,512	11.95%	\$471,000	\$419,000	12.41%	62	60	2.87%
Residential WF	\$1,558,889	\$749,143	108.09%	\$1,550,000	\$820,000	89.02%	142	103	38.55%
3/4-Plex	\$466,480	\$359,950	29.60%	\$464,900	\$359,950	29.16%	169	15	1,026.67%
Apartment	\$213,407	\$198,771	7.36%	\$177,250	\$185,000	-4.19%	75	109	-30.93%
Townhouse	\$329,498	\$298,446	10.40%	\$315,000	\$290,000	8.62%	53	65	-18.63%
RES TOTAL	\$459,802	\$418,006	10.00%	\$412,000	\$372,450	10.62%	71	77	-8.08%
FARMS	\$2,411,667	\$1,487,000	62.18%	\$2,300,000	\$1,300,000	76.92%	357	478	-25.28%
MULTIFAMILY	\$1,637,000	\$587,475	178.65%	\$1,637,000	\$643,450	154.41%	67	268	-75.02%
Acreage	\$290,584	\$328,951	-11.66%	\$235,000	\$235,000	0.00%	248	310	-19.76%
Acreage WF	\$342,500	\$625,000	-45.20%	\$250,000	\$625,000	-60.00%	201	236	-14.97%
Lots	\$179,410	\$207,744	-13.64%	\$182,250	\$200,000	-8.88%	190	231	-17.94%
Lots WF	\$298,000	\$626,633	-52.44%	\$298,000	\$599,900	-50.33%	55	379	-85.48%
LOTS TOTAL	\$222,764	\$258,375	-13.78%	\$223,000	\$210,000	6.19%	207	259	-20.23%
Business	\$293,625	\$147,500	99.07%	\$245,750	\$147,500	66.61%	199	154	29.64%
Commercial	\$633,845	\$559,491	13.29%	\$223,750	\$330,000	-32.20%	226	314	-28.08%
Land	\$862,429	\$590,000	46.17%	\$640,000	\$590,000	8.47%	330	25	1,245.77%
COMM TOTAL	\$640,880	\$534,879	19.82%	\$279,375	\$330,000	-15.34%	244	285	-14.38%
<b>GRAND TOTAL</b>	<b>\$455,887</b>	<b>\$408,683</b>	<b>11.55%</b>	<b>\$400,000</b>	<b>\$359,000</b>	<b>11.42%</b>	<b>86</b>	<b>103</b>	<b>-16.14%</b>

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