

**Central Okanagan Monthly Statistics
June 2019**

Table of Contents

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	1,112	1,193	-6.79%	6,220	6,131	1.45%
2 Units Sold	479	524	-8.59%	2,357	2,772	-14.97%
3 Sales Volume	\$267,985,913	\$311,815,139	-14.06%	\$1,285,600,803	\$1,554,132,096	-17.28%
4 List/Sell Ratio	96.89%	97.22%		96.61%	97.42%	
5 Days to Sell	87	49	78.79%	77	60	27.84%
6 Active Listings	3,817	3,245	17.63%			
Area = North Okanagan						
1 Units Listed	411	488	-15.78%	2,195	2,177	0.83%
2 Units Sold	204	203	0.49%	999	1,050	-4.86%
3 Sales Volume	\$98,340,583	\$101,813,512	-3.41%	\$480,688,434	\$478,387,449	0.48%
4 List/Sell Ratio	96.69%	96.11%		96.62%	97.08%	
5 Days to Sell	70	75	-6.42%	84	87	-2.74%
6 Active Listings	1,626	1,555	4.57%			
Area = Shuswap / Revels						
1 Units Listed	235	308	-23.70%	1,320	1,432	-7.82%
2 Units Sold	122	156	-21.79%	523	607	-13.84%
3 Sales Volume	\$47,871,951	\$58,328,950	-17.93%	\$214,110,070	\$219,577,006	-2.49%
4 List/Sell Ratio	96.63%	96.85%		95.32%	96.37%	
5 Days to Sell	94	80	16.88%	112	116	-3.88%
6 Active Listings	1,196	1,230	-2.76%			
Area = Grand Total						
1 Units Listed	1,758	1,989	-11.61%	9,735	9,740	-0.05%
2 Units Sold	805	883	-8.83%	3,879	4,429	-12.42%
3 Sales Volume	\$414,198,446	\$471,957,601	-12.24%	\$1,980,399,307	\$2,252,096,550	-12.06%
4 List/Sell Ratio	96.82%	96.93%		96.47%	97.25%	
5 Days to Sell	84	60	38.98%	83	74	12.63%
6 Active Listings	6,639	6,030	10.10%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Central Okanagan Statistics -- June 2019

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	479	\$267,985,913	213	\$147,448,477
Last Month	544	\$304,922,503	240	\$165,472,565
This Month Last Year	524	\$311,815,139	227	\$162,639,189

Description	Total Listings Taken	Inventory
This Month	1,112	3,817
Last Month	1,292	3,716
This Month Last Year	1,193	3,245

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Central Okanagan Statistics -- June 2019

Quick Summary Part 2

Condo/Apt

Sales	102
New Listings	204
Current Inventory	676
Sell/Inv. Ratio	15.09%
Days to Sell	55
Average Price	\$350,506
Median Price	\$331,000

Condo/Townhouse

Sales	80
New Listings	154
Current Inventory	425
Sell/Inv. Ratio	18.82%
Days to Sell	56
Average Price	\$508,397
Median Price	\$490,000

Lots

Sales	14
New Listings	107
Current Inventory	556
Sell/Inv. Ratio	2.52%
Days to Sell	120
Average Price	\$232,143
Median Price	\$245,000

Residential

Sales	213
New Listings	468
Current Inventory	1,309
Sell/Inv. Ratio	16.27%
Days to Sell	103
Average Price	\$692,246
Median Price	\$644,000
Ratio of Sales vs Inventory	14.17%

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Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central Okanagan									
Acreage/House	29	22	31.82%	158	162	-2.47	149	144	3.47
Duplex	24	33	-27.27%	131	152	-13.82	69	69	0.00
Mobile Home	51	41	24.39%	255	205	24.39	131	83	57.83
Recreational	11	1	1,000.00%	21	17	23.53	18	14	28.57
Residential	468	565	-17.17%	2,494	2,608	-4.37	1,309	1,195	9.54
Residential WF	18	15	20.00%	111	89	24.72	110	87	26.44
3/4-Plex	2	5	-60.00%	15	15	0.00	10	9	11.11
Timeshare	0	0	0.00%	1	0	0.00	1	1	0.00
Apartment	204	246	-17.07%	1,292	1,329	-2.78	676	551	22.69
Townhouse	154	144	6.94%	917	789	16.22	425	341	24.63
RES TOTAL	961	1,072.00	-10.35%	5,395	5,366	0.54%	2,898	2,494	16.20
FARMS	4	4	0.00%	27	36	-25.00	32	31	3.23
MULTIFAMILY	2	4	-50.00%	10	9	11.11	7	7	0.00
Acreage	10	11	-9.09%	32	39	-17.95	44	41	7.32
Acreage WF	2	5	-60.00%	9	12	-25.00	15	14	7.14
Lots	91	46	97.83%	424	362	17.13	476	322	47.83
Lots WF	4	4	0.00%	16	15	6.67	21	16	31.25
LOTS TOTAL	107	66.00	62.12%	481	428	12.38%	556	393	41.48
Business	7	13	-46.15%	58	69	-15.94	59	64	-7.81
Commercial	27	23	17.39%	211	182	15.93	219	206	6.31
Land	4	11	-63.64%	38	40	-5.00	46	50	-8.00
COMM TOTAL	38	47.00	-19.15%	307	291	5.50%	324	320	1.25
GRAND TOTAL	1,112	1,193	-6.79%	6,220	6,130	1.47%	3,817	3,245	17.63

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Central Okanagan Statistics -- June 2019

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Central Okanagan								
Acreage/House	11	11	0.00%	\$11,833,300	\$12,257,900	-3.46%	94.40%	96.68%
Duplex	16	14	14.29%	\$8,473,800	\$6,647,100	27.48%	96.82%	97.41%
Mobile Home	25	27	-7.41%	\$4,211,800	\$3,961,150	6.33%	94.84%	95.06%
Recreational	0	1	-100.00%	\$0	\$135,500	-100.00%	0.00%	90.94%
Residential	213	227	-6.17%	\$147,448,477	\$162,639,189	-9.34%	97.47%	98.06%
Residential WF	3	6	-50.00%	\$8,400,000	\$19,419,500	-56.74%	91.86%	92.61%
3/4-Plex	1	2	-50.00%	\$1,120,000	\$1,315,000	-14.83%	94.21%	97.49%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	102	123	-17.07%	\$35,751,649	\$44,117,954	-18.96%	97.26%	97.99%
Townhouse	80	72	11.11%	\$40,671,750	\$36,143,233	12.53%	97.41%	98.26%
RES TOTAL	451	483	-6.63%	\$257,910,776	\$286,636,526	-10.02%	97.02%	97.56%
FARMS	0	3	-100.00%	\$0	\$4,310,000	-100.00%	0.00%	90.05%
MULTIFAMILY	2	0	0.00%	\$4,025,000	\$0	0.00%	93.98%	0.00%
Acreage	0	1	-100.00%	\$0	\$430,000	-100.00%	0.00%	86.02%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	14	20	-30.00%	\$3,249,999	\$4,702,449	-30.89%	95.88%	95.47%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	14	21	-33.33%	\$3,249,999	\$5,132,449	-36.68%	95.88%	94.60%
Business	0	2	-100.00%	\$0	\$1,186,000	-100.00%	0.00%	79.07%
Commercial	10	15	-33.33%	\$1,500,123	\$14,550,164	-89.69%	95.54%	95.50%
Land	2	0	0.00%	\$1,300,015	\$0	0.00%	86.78%	0.00%
COMM TOTAL	12	17	-29.41%	\$2,800,138	\$15,736,164	-82.21%	91.26%	94.03%
GRAND TOTAL	479	524	-8.59%	\$267,985,913	\$311,815,139	-14.06%	96.89%	97.22%

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Central Okanagan Statistics -- June 2019

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Central Okanagan								
Acreage/House	48	49	-2.04%	\$58,050,611	\$56,829,300	2.15%	93.27%	95.19%
Duplex	60	53	13.21%	\$31,477,800	\$29,097,313	8.18%	96.97%	97.35%
Mobile Home	118	118	0.00%	\$18,810,063	\$20,234,930	-7.04%	94.84%	96.38%
Recreational	4	3	33.33%	\$780,000	\$758,300	2.86%	89.69%	96.75%
Residential	977	1,156	-15.48%	\$677,686,468	\$827,742,686	-18.13%	97.31%	98.07%
Residential WF	14	24	-41.67%	\$26,660,100	\$64,964,340	-58.96%	89.79%	92.69%
3/4-Plex	3	6	-50.00%	\$2,316,500	\$4,917,500	-52.89%	98.24%	95.92%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	559	749	-25.37%	\$201,380,970	\$262,973,238	-23.42%	96.92%	98.04%
Townhouse	399	380	5.00%	\$194,749,371	\$186,090,468	4.65%	97.60%	98.34%
RES TOTAL	2,182	2,538	-14.03%	\$1,211,911,883	\$1,453,608,076	-16.63%	96.86%	97.68%
FARMS	1	6	-83.33%	\$1,750,000	\$16,010,000	-89.07%	93.09%	87.60%
MULTIFAMILY	4	1	300.00%	\$9,667,299	\$1,310,000	637.96%	91.39%	101.16%
Acreage	5	10	-50.00%	\$1,342,500	\$5,972,000	-77.52%	91.66%	92.23%
Acreage WF	0	1	-100.00%	\$0	\$2,050,000	-100.00%	0.00%	82.00%
Lots	63	114	-44.74%	\$18,552,852	\$32,722,825	-43.30%	94.31%	97.12%
Lots WF	3	1	200.00%	\$1,695,000	\$280,000	505.36%	90.75%	93.36%
LOTS TOTAL	71	126	-43.65%	\$21,590,352	\$41,024,825	-47.37%	93.86%	95.48%
Business	9	7	28.57%	\$735,800	\$2,119,000	-65.28%	75.58%	82.05%
Commercial	82	87	-5.75%	\$23,255,454	\$30,075,195	-22.68%	98.39%	95.43%
Land	8	6	33.33%	\$16,690,015	\$9,262,000	80.20%	85.91%	94.63%
COMM TOTAL	99	100	-1.00%	\$40,681,269	\$41,456,195	-1.87%	92.38%	94.46%
GRAND TOTAL	2,357	2,771	-14.94%	\$1,285,600,803	\$1,553,409,096	-17.24%	96.61%	97.42%

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Central Okanagan Statistics -- June 2019

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central Okanagan									
Acreage/House	\$1,075,755	\$1,114,355	-3.46%	\$950,300	\$1,120,000	-15.15%	109	70	55.51%
Duplex	\$529,613	\$474,793	11.55%	\$501,500	\$430,250	16.56%	85	50	69.62%
Mobile Home	\$168,472	\$146,709	14.83%	\$155,000	\$130,000	19.23%	60	53	12.92%
Recreational		\$135,500			\$135,500			14	
Residential	\$692,246	\$716,472	-3.38%	\$644,000	\$670,000	-3.88%	103	42	147.16%
Residential WF	\$2,800,000	\$3,236,583	-13.49%	\$2,450,000	\$2,525,000	-2.97%	132	104	27.54%
3/4-Plex	\$1,120,000	\$657,500	70.34%	\$1,120,000	\$657,500	70.34%	76	91	-16.02%
Timeshare									
Apartment	\$350,506	\$358,683	-2.28%	\$331,000	\$337,000	-1.78%	55	41	35.44%
Townhouse	\$508,397	\$501,989	1.28%	\$490,000	\$482,500	1.55%	56	51	10.38%
RES TOTAL	\$571,864	\$593,450	-3.64%	\$526,000	\$545,000	-3.49%	81	45	79.36%
FARMS		\$1,436,667			\$1,510,000			92	
MULTIFAMILY	\$2,012,500			\$2,012,500			32		
Acreage		\$430,000			\$430,000			50	
Acreage WF									
Lots	\$232,143	\$235,122	-1.27%	\$245,000	\$234,500	4.48%	120	76	57.40%
Lots WF									
LOTS TOTAL	\$232,143	\$244,402	-5.02%	\$245,000	\$239,000	2.51%	120	75	60.01%
Business		\$593,000			\$593,000			102	
Commercial	\$150,012	\$970,011	-84.53%	\$18	\$30	-39.50%	133	107	24.19%
Land	\$650,007			\$650,007			1,013		
COMM TOTAL	\$233,345	\$925,657	-74.79%	\$18	\$161,000	-99.99%	279	106	162.87%
GRAND TOTAL	\$559,470	\$595,067	-5.98%	\$520,000	\$531,800	-2.22%	87	49	78.79%

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Central Okanagan Statistics -- June 2019

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Central Okanagan									
Acreage/House	\$1,209,388	\$1,159,782	4.28%	\$950,150	\$945,000	0.54%	130	120	7.85%
Duplex	\$524,630	\$549,006	-4.44%	\$484,000	\$475,000	1.89%	61	51	20.64%
Mobile Home	\$159,407	\$171,482	-7.04%	\$150,000	\$168,000	-10.71%	70	61	14.31%
Recreational	\$195,000	\$252,767	-22.85%	\$160,000	\$142,800	12.04%	168	24	589.38%
Residential	\$693,640	\$716,040	-3.13%	\$645,000	\$666,050	-3.16%	71	52	36.98%
Residential WF	\$1,904,293	\$2,706,848	-29.65%	\$2,045,500	\$2,243,000	-8.81%	133	96	38.32%
3/4-Plex	\$772,167	\$819,583	-5.79%	\$975,000	\$790,000	23.42%	47	71	-33.33%
Timeshare									
Apartment	\$360,252	\$351,099	2.61%	\$339,000	\$331,000	2.42%	64	47	35.54%
Townhouse	\$488,094	\$489,712	-0.33%	\$480,000	\$475,000	1.05%	68	51	33.39%
RES TOTAL	\$555,413	\$572,738	-3.02%	\$519,000	\$521,500	-0.48%	70	53	33.67%
FARMS	\$1,750,000	\$2,668,333	-34.42%	\$1,750,000	\$1,480,000	18.24%	89	89	-0.19%
MULTIFAMILY	\$2,416,825	\$1,310,000	84.49%	\$2,233,650	\$1,310,000	70.51%	113	28	303.57%
Acreage	\$268,500	\$597,200	-55.04%	\$150,000	\$481,500	-68.85%	182	159	14.36%
Acreage WF		\$2,050,000			\$2,050,000			133	
Lots	\$294,490	\$287,042	2.59%	\$275,000	\$267,450	2.82%	132	126	4.86%
Lots WF	\$565,000	\$280,000	101.79%	\$525,000	\$280,000	87.50%	167	252	-33.60%
LOTS TOTAL	\$304,089	\$325,594	-6.60%	\$275,000	\$280,000	-1.79%	137	129	5.74%
Business	\$81,756	\$302,714	-72.99%	\$93,000	\$170,000	-45.29%	194	129	49.89%
Commercial	\$283,603	\$345,692	-17.96%	\$16	\$23	-31.52%	152	163	-6.63%
Land	\$2,086,252	\$1,543,667	35.15%	\$1,000,000	\$1,570,000	-36.31%	378	149	153.98%
COMM TOTAL	\$410,922	\$414,562	-0.88%	\$19	\$29	-35.65%	174	160	9.04%
GRAND TOTAL	\$545,439	\$560,595	-2.70%	\$500,000	\$500,000	0.00%	77	60	27.86%

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