

Shuswap / Revelstoke Monthly Statistics
May 2019

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	1,292	1,295	-0.23%	5,109	4,938	3.46%
2 Units Sold	544	558	-2.51%	1,878	2,248	-16.46%
3 Sales Volume	\$304,922,503	\$312,492,822	-2.42%	\$1,017,614,890	\$1,242,316,957	-18.09%
4 List/Sell Ratio	96.60%	97.57%		96.53%	97.47%	
5 Days to Sell	66	57	15.66%	74	63	18.24%
6 Active Listings	3,716	3,053	21.72%			
Area = North Okanagan						
1 Units Listed	484	489	-1.02%	1,783	1,689	5.57%
2 Units Sold	203	237	-14.35%	795	847	-6.14%
3 Sales Volume	\$100,220,218	\$115,817,921	-13.47%	\$382,347,851	\$376,573,937	1.53%
4 List/Sell Ratio	96.77%	96.94%		96.60%	97.35%	
5 Days to Sell	66	82	-18.83%	88	89	-1.74%
6 Active Listings	1,551	1,420	9.23%			
Area = Shuswap / Revels						
1 Units Listed	331	361	-8.31%	1,085	1,124	-3.47%
2 Units Sold	120	131	-8.40%	401	451	-11.09%
3 Sales Volume	\$55,102,125	\$45,893,350	20.07%	\$166,238,119	\$161,248,056	3.09%
4 List/Sell Ratio	91.85%	96.11%		94.95%	96.20%	
5 Days to Sell	100	97	2.64%	117	129	-8.94%
6 Active Listings	1,163	1,146	1.48%			
Area = Grand Total						
1 Units Listed	2,107	2,145	-1.77%	7,977	7,751	2.92%
2 Units Sold	867	926	-6.37%	3,074	3,546	-13.31%
3 Sales Volume	\$460,244,846	\$474,204,093	-2.94%	\$1,566,200,860	\$1,780,138,950	-12.02%
4 List/Sell Ratio	96.04%	97.27%		96.38%	97.33%	
5 Days to Sell	71	69	2.41%	83	77	7.52%
6 Active Listings	6,430	5,619	14.43%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- May 2019

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	120	\$55,102,125	47	\$20,905,650
Last Month	108	\$46,353,050	56	\$25,653,450
This Month Last Year	131	\$45,893,350	54	\$22,773,103

Description	Total Listings Taken	Inventory
This Month	331	1,163
Last Month	285	1,033
This Month Last Year	361	1,146

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Shuswap / Revelstoke Statistics -- May 2019

Quick Summary Part 2

Condo/Apt

Sales	6
New Listings	8
Current Inventory	48
Sell/Inv. Ratio	12.50%
Days to Sell	119
Average Price	\$327,917
Median Price	\$274,750

Condo/Townhouse

Sales	13
New Listings	22
Current Inventory	61
Sell/Inv. Ratio	21.31%
Days to Sell	53
Average Price	\$301,346
Median Price	\$310,000

Lots

Sales	26
New Listings	55
Current Inventory	342
Sell/Inv. Ratio	7.60%
Days to Sell	180
Average Price	\$121,249
Median Price	\$58,000

Residential

Sales	47
New Listings	126
Current Inventory	310
Sell/Inv. Ratio	15.16%
Days to Sell	73
Average Price	\$444,801
Median Price	\$418,750
Ratio of Sales vs Inventory	14.81%

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Shuswap / Revelstoke Statistics -- May 2019

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	34	31	9.68%	94	97	-3.09	107	107	0.00
Duplex	3	1	200.00%	5	4	25.00	6	4	50.00
Mobile Home	15	18	-16.67%	55	64	-14.06	35	32	9.38
Recreational	25	16	56.25%	47	33	42.42	52	48	8.33
Residential	126	146	-13.70%	405	422	-4.03	310	315	-1.59
Residential WF	24	30	-20.00%	64	64	0.00	65	68	-4.41
3/4-Plex	0	0	0.00%	1	2	-50.00	4	3	33.33
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	8	10	-20.00%	46	45	2.22	48	35	37.14
Townhouse	22	16	37.50%	68	71	-4.23	61	51	19.61
RES TOTAL	257	268.00	-4.10%	785	802	-2.12%	688	663	3.77
FARMS	1	1	0.00%	7	5	40.00	10	9	11.11
MULTIFAMILY	1	3	-66.67%	4	7	-42.86	6	9	-33.33
Acreage	18	15	20.00%	59	55	7.27	110	107	2.80
Acreage WF	2	0	0.00%	9	5	80.00	13	9	44.44
Lots	34	46	-26.09%	128	167	-23.35	202	230	-12.17
Lots WF	1	10	-90.00%	15	14	7.14	17	16	6.25
LOTS TOTAL	55	71.00	-22.54%	211	241	-12.45%	342	362	-5.52
Business	3	5	-40.00%	11	22	-50.00	24	28	-14.29
Commercial	11	8	37.50%	41	32	28.13	58	45	28.89
Land	3	5	-40.00%	26	15	73.33	35	30	16.67
COMM TOTAL	17	18.00	-5.56%	78	69	13.04%	117	103	13.59
GRAND TOTAL	331	361	-8.31%	1,085	1,124	-3.47%	1,163	1,146	1.48

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Shuswap / Revelstoke Statistics -- May 2019

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Revelstoke								
Acreage/House	7	10	-30.00%	\$4,714,000	\$5,510,800	-14.46%	96.73%	91.61%
Duplex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Mobile Home	7	13	-46.15%	\$795,100	\$1,997,700	-60.20%	92.91%	95.11%
Recreational	2	2	0.00%	\$169,900	\$514,900	-67.00%	95.24%	92.28%
Residential	47	54	-12.96%	\$20,905,650	\$22,773,103	-8.20%	97.63%	97.28%
Residential WF	10	4	150.00%	\$7,380,000	\$2,205,000	234.69%	92.91%	98.05%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	6	10	-40.00%	\$1,967,500	\$2,507,900	-21.55%	97.91%	96.40%
Townhouse	13	13	0.00%	\$3,917,500	\$4,901,447	-20.07%	97.53%	97.28%
RES TOTAL	92	106	-13.21%	\$39,849,650	\$40,410,850	-1.39%	96.51%	96.28%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	2	0	0.00%	\$12,100,000	\$0	0.00%	78.83%	0.00%
Acreage	5	1	400.00%	\$1,140,800	\$325,000	251.02%	95.85%	95.87%
Acreage WF	0	1	-100.00%	\$0	\$110,000	-100.00%	0.00%	81.48%
Lots	21	16	31.25%	\$2,011,675	\$2,246,500	-10.45%	93.03%	94.09%
Lots WF	0	2	-100.00%	\$0	\$861,000	-100.00%	0.00%	101.29%
LOTS TOTAL	26	20	30.00%	\$3,152,475	\$3,542,500	-11.01%	94.03%	95.44%
Business	0	2	-100.00%	\$0	\$1,053,000	-100.00%	0.00%	94.10%
Commercial	0	1	-100.00%	\$0	\$580,000	-100.00%	0.00%	96.83%
Land	0	2	-100.00%	\$0	\$307,000	-100.00%	0.00%	87.97%
COMM TOTAL	0	5	-100.00%	\$0	\$1,940,000	-100.00%	0.00%	93.86%
GRAND TOTAL	120	131	-8.40%	\$55,102,125	\$45,893,350	20.07%	91.85%	96.11%

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Shuswap / Revelstoke Statistics -- May 2019

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / Revelstoke								
Acreage/House	27	34	-20.59%	\$17,414,000	\$19,079,871	-8.73%	95.88%	94.43%
Duplex	1	1	0.00%	\$700,000	\$565,000	23.89%	96.02%	96.58%
Mobile Home	31	41	-24.39%	\$3,918,400	\$6,405,150	-38.82%	94.33%	95.34%
Recreational	6	5	20.00%	\$661,400	\$1,120,800	-40.99%	94.50%	93.72%
Residential	178	190	-6.32%	\$81,578,793	\$83,878,139	-2.74%	97.50%	97.53%
Residential WF	16	9	77.78%	\$11,380,000	\$7,944,000	43.25%	93.85%	94.07%
3/4-Plex	0	1	-100.00%	\$0	\$849,000	-100.00%	0.00%	100.00%
Apartment	25	30	-16.67%	\$7,749,450	\$8,124,250	-4.61%	97.84%	96.82%
Townhouse	31	36	-13.89%	\$10,053,601	\$12,522,247	-19.71%	98.11%	97.35%
RES TOTAL	315	347	-9.22%	\$133,455,644	\$140,488,457	-5.01%	96.91%	96.72%
FARMS	2	2	0.00%	\$2,985,000	\$1,070,000	178.97%	94.93%	85.68%
MULTIFAMILY	4	2	100.00%	\$14,490,000	\$2,140,000	577.10%	80.96%	91.88%
Acreage	15	12	25.00%	\$3,575,700	\$2,131,833	67.73%	94.57%	98.00%
Acreage WF	1	1	0.00%	\$749,900	\$110,000	581.73%	93.85%	81.48%
Lots	57	64	-10.94%	\$7,776,875	\$7,824,078	-0.60%	92.39%	94.95%
Lots WF	2	3	-33.33%	\$905,000	\$1,326,000	-31.75%	97.52%	98.23%
LOTS TOTAL	75	80	-6.25%	\$13,007,475	\$11,391,911	14.18%	93.40%	95.72%
Business	2	5	-60.00%	\$890,000	\$1,608,000	-44.65%	91.00%	92.26%
Commercial	2	9	-77.78%	\$1,010,000	\$1,682,688	-39.98%	100.11%	97.89%
Land	1	6	-83.33%	\$400,000	\$2,867,000	-86.05%	95.47%	83.78%
COMM TOTAL	5	20	-75.00%	\$2,300,000	\$6,157,688	-62.65%	95.60%	89.45%
GRAND TOTAL	401	451	-11.09%	\$166,238,119	\$161,248,056	3.09%	94.95%	96.20%

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Shuswap / Revelstoke Statistics -- May 2019

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$673,429	\$551,080	22.20%	\$575,000	\$483,750	18.86%	53	130	-59.12%
Duplex									
Mobile Home	\$113,586	\$153,669	-26.08%	\$124,900	\$147,500	-15.32%	60	41	45.40%
Recreational	\$84,950	\$257,450	-67.00%	\$84,950	\$257,450	-67.00%	157	1,044	-85.01%
Residential	\$444,801	\$421,724	5.47%	\$418,750	\$408,500	2.51%	73	67	10.17%
Residential WF	\$738,000	\$551,250	33.88%	\$771,500	\$592,500	30.21%	98	71	38.52%
3/4-Plex									
Apartment	\$327,917	\$250,790	30.75%	\$274,750	\$234,000	17.41%	119	56	115.02%
Townhouse	\$301,346	\$377,034	-20.07%	\$310,000	\$345,547	-10.29%	53	74	-28.13%
RES TOTAL	\$433,148	\$381,234	13.62%	\$387,750	\$365,000	6.23%	75	88	-14.20%
FARMS									
MULTIFAMILY	\$6,050,000			\$6,050,000			167		
Acreage	\$228,160	\$325,000	-29.80%	\$220,000	\$325,000	-32.31%	159	26	513.08%
Acreage WF		\$110,000			\$110,000			9	
Lots	\$95,794	\$140,406	-31.77%	\$49,000	\$126,500	-61.26%	185	156	18.65%
Lots WF		\$430,500			\$430,500			44	
LOTS TOTAL	\$121,249	\$177,125	-31.55%	\$58,000	\$137,000	-57.66%	180	131	37.67%
Business		\$526,500			\$526,500			77	
Commercial		\$580,000			\$580,000			120	
Land		\$153,500			\$153,500			251	
COMM TOTAL		\$388,000			\$463,000			155	
GRAND TOTAL	\$459,184	\$350,331	31.07%	\$360,000	\$349,000	3.15%	100	97	2.64%

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Shuswap / Revelstoke Statistics -- May 2019

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$644,963	\$561,173	14.93%	\$590,000	\$444,500	32.73%	141	135	3.96%
Duplex	\$700,000	\$565,000	23.89%	\$700,000	\$565,000	23.89%	111	152	-26.97%
Mobile Home	\$126,400	\$156,223	-19.09%	\$124,900	\$136,000	-8.16%	85	73	15.81%
Recreational	\$110,233	\$224,160	-50.82%	\$112,500	\$219,900	-48.84%	191	544	-64.93%
Residential	\$458,308	\$441,464	3.82%	\$445,000	\$420,500	5.83%	82	82	-0.38%
Residential WF	\$711,250	\$882,667	-19.42%	\$682,500	\$745,000	-8.39%	102	74	37.26%
3/4-Plex		\$849,000			\$849,000			21	
Apartment	\$309,978	\$270,808	14.46%	\$270,000	\$245,450	10.00%	85	163	-47.84%
Townhouse	\$324,310	\$347,840	-6.76%	\$327,500	\$316,900	3.34%	81	83	-3.44%
RES TOTAL	\$423,669	\$404,866	4.64%	\$400,000	\$381,571	4.83%	90	100	-9.42%
FARMS	\$1,492,500	\$535,000	178.97%	\$1,492,500	\$535,000	178.97%	538	160	236.99%
MULTIFAMILY	\$3,622,500	\$1,070,000	238.55%	\$3,437,500	\$1,070,000	221.26%	170	183	-6.85%
Acreage	\$238,380	\$177,653	34.18%	\$255,000	\$153,950	65.64%	276	190	45.19%
Acreage WF	\$749,900	\$110,000	581.73%	\$749,900	\$110,000	581.73%	51	9	466.67%
Lots	\$136,436	\$122,251	11.60%	\$80,000	\$124,950	-35.97%	209	241	-13.30%
Lots WF	\$452,500	\$442,000	2.38%	\$452,500	\$465,000	-2.69%	24	106	-77.36%
LOTS TOTAL	\$173,433	\$142,399	21.79%	\$135,000	\$136,667	-1.22%	216	226	-4.50%
Business	\$445,000	\$321,600	38.37%	\$445,000	\$463,000	-3.89%	154	117	31.20%
Commercial	\$505,000	\$186,965	170.10%	\$505,000	\$95,000	431.58%	131	248	-47.15%
Land	\$400,000	\$477,833	-16.29%	\$400,000	\$495,000	-19.19%	65	317	-79.47%
COMM TOTAL	\$460,000	\$307,884	49.41%	\$400,000	\$284,750	40.47%	127	236	-46.23%
GRAND TOTAL	\$414,559	\$357,534	15.95%	\$360,000	\$345,000	4.35%	117	129	-8.94%

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