

**Shuswap / Revelstoke Monthly Statistics
May 2018**

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	1,295	1,181	9.65%	4,940	4,578	7.91%
2 Units Sold	558	802	-30.42%	2,248	2,727	-17.57%
3 Sales Volume	\$312,477,822	\$444,462,931	-29.70%	\$1,242,301,957	\$1,411,331,493	-11.98%
4 List/Sell Ratio	97.56%	97.71%		97.47%	97.85%	
5 Days to Sell	57	55	4.07%	63	61	2.79%
6 Active Listings	3,053	2,478	23.20%			
Area = North Okanagan						
1 Units Listed	489	472	3.60%	1,687	1,692	-0.30%
2 Units Sold	237	324	-26.85%	847	990	-14.44%
3 Sales Volume	\$115,817,921	\$129,434,645	-10.52%	\$376,590,624	\$387,749,124	-2.88%
4 List/Sell Ratio	96.94%	97.38%		97.35%	96.94%	
5 Days to Sell	82	102	-19.86%	89	106	-15.97%
6 Active Listings	1,420	1,429	-0.63%			
Area = Shuswap / Revels						
1 Units Listed	361	318	13.52%	1,124	1,058	6.24%
2 Units Sold	131	169	-22.49%	452	489	-7.57%
3 Sales Volume	\$45,893,350	\$63,317,986	-27.52%	\$161,264,356	\$172,048,066	-6.27%
4 List/Sell Ratio	96.11%	97.37%		96.20%	96.26%	
5 Days to Sell	97	102	-5.03%	129	123	4.99%
6 Active Listings	1,146	1,102	3.99%			
Area = Grand Total						
1 Units Listed	2,145	1,971	8.83%	7,751	7,328	5.77%
2 Units Sold	926	1,295	-28.49%	3,547	4,206	-15.67%
3 Sales Volume	\$474,189,093	\$637,215,562	-25.58%	\$1,780,156,937	\$1,971,128,682	-9.69%
4 List/Sell Ratio	97.27%	97.61%		97.33%	97.53%	
5 Days to Sell	69	73	-5.21%	77	79	-1.71%
6 Active Listings	5,619	5,009	12.18%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- May 2018

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	131	\$45,893,350	54	\$22,773,103
Last Month	117	\$39,388,329	50	\$21,545,900
This Month Last Year	169	\$63,317,986	79	\$34,766,997

Description	Total Listings Taken	Inventory
This Month	361	1,146
Last Month	298	964
This Month Last Year	318	1,102

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Shuswap / Revelstoke Statistics -- May 2018

Quick Summary Part 2

Condo/Apt

Sales	10
New Listings	10
Current Inventory	35
Sell/Inv. Ratio	28.57%
Days to Sell	56
Average Price	\$250,790
Median Price	\$234,000

Condo/Townhouse

Sales	13
New Listings	15
Current Inventory	51
Sell/Inv. Ratio	25.49%
Days to Sell	74
Average Price	\$377,034
Median Price	\$345,547

Lots

Sales	20
New Listings	71
Current Inventory	362
Sell/Inv. Ratio	5.52%
Days to Sell	131
Average Price	\$177,125
Median Price	\$137,000

Residential

Sales	54
New Listings	144
Current Inventory	315
Sell/Inv. Ratio	17.14%
Days to Sell	67
Average Price	\$421,724
Median Price	\$408,500

Ratio of Sales vs Inventory	15.37%
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Shuswap / Revelstoke Statistics -- May 2018

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	31	47	-34.04%	97	111	-12.61	107	110	-2.73
Duplex	1	2	-50.00%	4	7	-42.86	4	7	-42.86
Mobile Home	18	16	12.50%	64	50	28.00	32	39	-17.95
Recreational	16	10	60.00%	34	35	-2.86	48	50	-4.00
Residential	144	107	34.58%	419	376	11.44	315	268	17.54
Residential WF	33	19	73.68%	68	62	9.68	68	56	21.43
3/4-Plex	0	1	-100.00%	2	2	0.00	3	2	50.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	10	11	-9.09%	45	56	-19.64	35	63	-44.44
Townhouse	15	21	-28.57%	69	77	-10.39	51	52	-1.92
RES TOTAL	268	234.00	14.53%	802	776	3.35%	663	647	2.47
FARMS	1	0	0.00%	5	4	25.00	9	3	200.00
MULTIFAMILY	3	1	200.00%	7	4	75.00	9	6	50.00
Acreage	15	17	-11.76%	55	43	27.91	107	82	30.49
Acreage WF	0	0	0.00%	5	5	0.00	9	11	-18.18
Lots	46	48	-4.17%	167	163	2.45	230	257	-10.51
Lots WF	10	4	150.00%	14	15	-6.67	16	15	6.67
LOTS TOTAL	71	69.00	2.90%	241	226	6.64%	362	365	-0.82
Business	5	2	150.00%	22	8	175.00	28	15	86.67
Commercial	8	8	0.00%	32	26	23.08	45	40	12.50
Land	5	4	25.00%	15	14	7.14	30	25	20.00
COMM TOTAL	18	14.00	28.57%	69	48	43.75%	103	80	28.75
GRAND TOTAL	361	318	13.52%	1,124	1,058	6.24%	1,146	1,101	4.09

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Shuswap / Revelstoke Statistics -- May 2018

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Revelstoke								
Acreage/House	10	20	-50.00%	\$5,510,800	\$12,242,800	-54.99%	91.61%	96.33%
Duplex	0	1	-100.00%	\$0	\$272,500	-100.00%	0.00%	94.29%
Mobile Home	13	6	116.67%	\$1,997,700	\$722,150	176.63%	95.11%	96.78%
Recreational	2	2	0.00%	\$514,900	\$220,000	134.05%	92.28%	95.86%
Residential	54	79	-31.65%	\$22,773,103	\$34,766,997	-34.50%	97.28%	98.16%
Residential WF	4	3	33.33%	\$2,205,000	\$2,016,000	9.38%	98.05%	98.01%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	10	1	900.00%	\$2,507,900	\$142,000	1,666.13%	96.40%	98.61%
Townhouse	13	21	-38.10%	\$4,901,447	\$6,443,450	-23.93%	97.28%	97.21%
RES TOTAL	106	133	-20.30%	\$40,410,850	\$56,825,897	-28.89%	96.28%	97.61%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	1	4	-75.00%	\$325,000	\$830,900	-60.89%	95.87%	95.20%
Acreage WF	1	1	0.00%	\$110,000	\$180,000	-38.89%	81.48%	90.45%
Lots	16	27	-40.74%	\$2,246,500	\$3,002,689	-25.18%	94.09%	94.42%
Lots WF	2	3	-33.33%	\$861,000	\$1,478,500	-41.77%	101.29%	97.93%
LOTS TOTAL	20	35	-42.86%	\$3,542,500	\$5,492,089	-35.50%	95.44%	95.32%
Business	2	0	0.00%	\$1,053,000	\$0	0.00%	94.10%	0.00%
Commercial	1	0	0.00%	\$580,000	\$0	0.00%	96.83%	0.00%
Land	2	1	100.00%	\$307,000	\$1,000,000	-69.30%	87.97%	95.24%
COMM TOTAL	5	1	400.00%	\$1,940,000	\$1,000,000	94.00%	93.86%	95.24%
GRAND TOTAL	131	169	-22.49%	\$45,893,350	\$63,317,986	-27.52%	96.11%	97.37%

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Shuswap / Revelstoke Statistics -- May 2018

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / Revelstoke								
Acreage/House	34	42	-19.05%	\$19,079,871	\$23,946,801	-20.32%	94.43%	96.98%
Duplex	1	2	-50.00%	\$565,000	\$755,000	-25.17%	96.58%	95.81%
Mobile Home	41	30	36.67%	\$6,405,150	\$3,393,250	88.76%	95.34%	95.10%
Recreational	5	8	-37.50%	\$1,120,800	\$787,000	42.41%	93.72%	91.67%
Residential	190	216	-12.04%	\$83,878,139	\$88,401,126	-5.12%	97.53%	97.81%
Residential WF	9	18	-50.00%	\$7,944,000	\$12,342,000	-35.63%	94.07%	94.46%
3/4-Plex	1	0	0.00%	\$849,000	\$0	0.00%	100.00%	0.00%
Apartment	30	21	42.86%	\$8,124,250	\$4,804,000	69.11%	96.82%	97.70%
Townhouse	36	39	-7.69%	\$12,522,247	\$12,457,450	0.52%	97.35%	97.72%
RES TOTAL	347	376	-7.71%	\$140,488,457	\$146,886,627	-4.36%	96.72%	97.26%
FARMS	2	0	0.00%	\$1,070,000	\$0	0.00%	85.68%	0.00%
MULTIFAMILY	2	1	100.00%	\$2,140,000	\$605,000	253.72%	91.88%	86.55%
Acreage	12	18	-33.33%	\$2,131,833	\$4,710,900	-54.75%	98.00%	91.13%
Acreage WF	1	1	0.00%	\$110,000	\$180,000	-38.89%	81.48%	90.45%
Lots	65	70	-7.14%	\$7,840,378	\$8,105,750	-3.27%	94.96%	94.02%
Lots WF	3	4	-25.00%	\$1,326,000	\$1,778,500	-25.44%	98.23%	96.94%
LOTS TOTAL	81	93	-12.90%	\$11,408,211	\$14,775,150	-22.79%	95.73%	93.37%
Business	5	2	150.00%	\$1,608,000	\$3,188,000	-49.56%	92.26%	88.70%
Commercial	9	13	-30.77%	\$1,682,688	\$3,883,289	-56.67%	97.89%	89.71%
Land	6	3	100.00%	\$2,867,000	\$2,360,000	21.48%	83.78%	81.52%
COMM TOTAL	20	18	11.11%	\$6,157,688	\$9,431,289	-34.71%	89.45%	87.19%
GRAND TOTAL	452	488	-7.38%	\$161,264,356	\$171,698,066	-6.08%	96.20%	96.27%

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Shuswap / Revelstoke Statistics -- May 2018

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$551,080	\$612,140	-9.97%	\$483,750	\$578,000	-16.31%	130	113	15.56%
Duplex		\$272,500			\$272,500			38	
Mobile Home	\$153,669	\$120,358	27.68%	\$147,500	\$118,375	24.60%	41	118	-64.96%
Recreational	\$257,450	\$110,000	134.05%	\$257,450	\$110,000	134.05%	1,044	46	2,194.51%
Residential	\$421,724	\$440,089	-4.17%	\$408,500	\$420,000	-2.74%	67	67	0.14%
Residential WF	\$551,250	\$672,000	-17.97%	\$592,500	\$690,000	-14.13%	71	97	-27.31%
3/4-Plex									
Apartment	\$250,790	\$142,000	76.61%	\$234,000	\$142,000	64.79%	56	17	226.47%
Townhouse	\$377,034	\$306,831	22.88%	\$345,547	\$277,000	24.75%	74	86	-13.89%
RES TOTAL	\$381,234	\$427,262	-10.77%	\$365,000	\$410,000	-10.98%	88	79	11.89%
FARMS									
MULTIFAMILY									
Acreage	\$325,000	\$207,725	56.46%	\$325,000	\$176,000	84.66%	26	360	-92.77%
Acreage WF	\$110,000	\$180,000	-38.89%	\$110,000	\$180,000	-38.89%	9	23	-60.87%
Lots	\$140,406	\$111,211	26.25%	\$126,500	\$130,000	-2.69%	156	181	-13.97%
Lots WF	\$430,500	\$492,833	-12.65%	\$430,500	\$365,000	17.95%	44	50	-13.00%
LOTS TOTAL	\$177,125	\$156,917	12.88%	\$137,000	\$140,000	-2.14%	131	186	-29.63%
Business	\$526,500			\$526,500			77		
Commercial	\$580,000			\$580,000			120		
Land	\$153,500	\$1,000,000	-84.65%	\$153,500	\$1,000,000	-84.65%	251	317	-20.82%
COMM TOTAL	\$388,000	\$1,000,000	-61.20%	\$463,000	\$1,000,000	-53.70%	155	317	-51.04%
GRAND TOTAL	\$350,331	\$374,663	-6.49%	\$349,000	\$365,000	-4.38%	97	102	-5.03%

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Shuswap / Revelstoke Statistics -- May 2018

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$561,173	\$570,162	-1.58%	\$444,500	\$529,400	-16.04%	135	137	-1.15%
Duplex	\$565,000	\$377,500	49.67%	\$565,000	\$377,500	49.67%	152	99	54.31%
Mobile Home	\$156,223	\$113,108	38.12%	\$136,000	\$86,000	58.14%	73	90	-18.69%
Recreational	\$224,160	\$98,375	127.86%	\$219,900	\$78,250	181.02%	544	124	338.39%
Residential	\$441,464	\$409,264	7.87%	\$420,500	\$398,950	5.40%	82	82	0.07%
Residential WF	\$882,667	\$685,667	28.73%	\$745,000	\$660,000	12.88%	74	91	-18.44%
3/4-Plex	\$849,000			\$849,000			21		
Apartment	\$270,808	\$228,762	18.38%	\$245,450	\$210,000	16.88%	163	140	16.11%
Townhouse	\$347,840	\$319,422	8.90%	\$316,900	\$283,750	11.68%	83	91	-8.33%
RES TOTAL	\$404,866	\$390,656	3.64%	\$381,571	\$377,750	1.01%	100	94	5.79%
FARMS	\$535,000			\$535,000			160		
MULTIFAMILY	\$1,070,000	\$605,000	76.86%	\$1,070,000	\$605,000	76.86%	183	195	-6.41%
Acreage	\$177,653	\$261,717	-32.12%	\$153,950	\$182,250	-15.53%	190	300	-36.71%
Acreage WF	\$110,000	\$180,000	-38.89%	\$110,000	\$180,000	-38.89%	9	23	-60.87%
Lots	\$120,621	\$115,796	4.17%	\$124,900	\$129,950	-3.89%	242	169	43.41%
Lots WF	\$442,000	\$444,625	-0.59%	\$465,000	\$332,500	39.85%	106	137	-22.49%
LOTS TOTAL	\$140,842	\$158,873	-11.35%	\$133,333	\$142,500	-6.43%	227	191	18.40%
Business	\$321,600	\$1,594,000	-79.82%	\$463,000	\$1,594,000	-70.95%	117	335	-65.02%
Commercial	\$186,965	\$298,715	-37.41%	\$95,000	\$106,500	-10.80%	248	344	-27.86%
Land	\$477,833	\$786,667	-39.26%	\$495,000	\$1,000,000	-50.50%	317	498	-36.45%
COMM TOTAL	\$307,884	\$523,960	-41.24%	\$284,750	\$222,950	27.72%	236	368	-35.99%
GRAND TOTAL	\$356,780	\$351,840	1.40%	\$342,450	\$334,500	2.38%	129	123	4.89%

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