

Shuswap / Revelstoke Monthly Statistics
March 2020

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	1,038	1,053	-1.42%	2,475	2,615	-5.35%
2 Units Sold	417	372	12.10%	1,006	878	14.58%
3 Sales Volume	\$240,689,574	\$200,512,009	20.04%	\$564,277,896	\$448,855,702	25.71%
4 List/Sell Ratio	97.05%	96.93%		96.80%	96.70%	
5 Days to Sell	78	78	-0.10%	85	79	6.89%
6 Active Listings	2,972	3,141	-5.38%			
Area = North Okanagan						
1 Units Listed	372	347	7.20%	786	857	-8.28%
2 Units Sold	138	157	-12.10%	356	383	-7.05%
3 Sales Volume	\$61,215,255	\$75,705,254	-19.14%	\$159,899,442	\$177,408,618	-9.87%
4 List/Sell Ratio	97.30%	95.03%		96.77%	95.89%	
5 Days to Sell	89	103	-13.72%	96	106	-9.19%
6 Active Listings	1,220	1,237	-1.37%			
Area = Shuswap / Revels						
1 Units Listed	182	209	-12.92%	409	469	-12.79%
2 Units Sold	52	77	-32.47%	157	173	-9.25%
3 Sales Volume	\$19,630,850	\$30,930,364	-36.53%	\$66,779,182	\$64,782,944	3.08%
4 List/Sell Ratio	96.35%	96.80%		98.35%	96.17%	
5 Days to Sell	162	138	17.41%	145	140	3.75%
6 Active Listings	792	910	-12.97%			
Area = Grand Total						
1 Units Listed	1,592	1,609	-1.06%	3,670	3,941	-6.88%
2 Units Sold	607	606	0.17%	1,519	1,434	5.93%
3 Sales Volume	\$321,535,679	\$307,147,628	4.68%	\$790,956,520	\$691,047,264	14.46%
4 List/Sell Ratio	97.05%	96.44%		96.92%	96.44%	
5 Days to Sell	88	92	-4.90%	93	94	-0.05%
6 Active Listings	4,984	5,288	-5.75%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- March 2020

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	52	\$19,630,850	24	\$11,417,250
Last Month	56	\$24,433,930	32	\$17,677,380
This Month Last Year	77	\$30,930,364	40	\$19,327,364

Description	Total Listings Taken	Inventory
This Month	182	792
Last Month	92	727
This Month Last Year	209	910

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Shuswap / Revelstoke Statistics -- March 2020

Quick Summary Part 2

Condo/Apt

Sales	3
New Listings	13
Current Inventory	44
Sell/Inv. Ratio	6.82%
Days to Sell	21
Average Price	\$219,900
Median Price	\$214,000

Condo/Townhouse

Sales	6
New Listings	13
Current Inventory	50
Sell/Inv. Ratio	12.00%
Days to Sell	93
Average Price	\$391,333
Median Price	\$307,500

Lots

Sales	8
New Listings	39
Current Inventory	226
Sell/Inv. Ratio	3.54%
Days to Sell	313
Average Price	\$124,363
Median Price	\$98,500

Residential

Sales	24
New Listings	62
Current Inventory	167
Sell/Inv. Ratio	14.37%
Days to Sell	132
Average Price	\$475,719
Median Price	\$470,250

Ratio of Sales vs Inventory	10.07%
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Shuswap / Revelstoke Statistics -- March 2020

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	19	17	11.76%	32	32	0.00	83	78	6.41
Duplex	1	0	0.00%	1	1	0.00	4	2	100.00
Mobile Home	12	7	71.43%	21	24	-12.50	33	23	43.48
Recreational	2	1	100.00%	8	6	33.33	24	23	4.35
Residential	62	79	-21.52%	140	174	-19.54	167	215	-22.33
Residential WF	4	12	-66.67%	11	20	-45.00	29	39	-25.64
3/4-Plex	1	1	0.00%	2	1	100.00	2	4	-50.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	13	9	44.44%	23	26	-11.54	44	48	-8.33
Townhouse	13	7	85.71%	36	28	28.57	50	48	4.17
RES TOTAL	127	133.00	-4.51%	274	312	-12.18%	436	480	-9.17
FARMS	1	4	-75.00%	2	5	-60.00	8	12	-33.33
MULTIFAMILY	1	1	0.00%	1	2	-50.00	2	6	-66.67
Acreage	14	21	-33.33%	23	28	-17.86	63	95	-33.68
Acreage WF	1	0	0.00%	1	6	-83.33	8	12	-33.33
Lots	20	32	-37.50%	49	56	-12.50	146	179	-18.44
Lots WF	4	10	-60.00%	4	10	-60.00	9	18	-50.00
LOTS TOTAL	39	63.00	-38.10%	77	100	-23.00%	226	304	-25.66
Business	4	2	100.00%	5	5	0.00	20	25	-20.00
Commercial	5	4	25.00%	30	26	15.38	65	50	30.00
Land	5	2	150.00%	20	19	5.26	35	33	6.06
COMM TOTAL	14	8.00	75.00%	55	50	10.00%	120	108	11.11
GRAND TOTAL	182	209	-12.92%	409	469	-12.79%	792	910	-12.97

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Shuswap / Revelstoke Statistics -- March 2020

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Revelstoke								
Acreage/House	4	3	33.33%	\$2,163,500	\$2,965,000	-27.03%	97.61%	94.61%
Duplex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Mobile Home	4	4	0.00%	\$1,021,500	\$597,500	70.96%	98.00%	93.83%
Recreational	1	2	-50.00%	\$200,000	\$211,500	-5.44%	95.69%	97.02%
Residential	24	40	-40.00%	\$11,417,250	\$19,327,364	-40.93%	96.47%	97.55%
Residential WF	1	3	-66.67%	\$645,000	\$1,930,000	-66.58%	92.16%	94.24%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	3	8	-62.50%	\$659,700	\$1,890,000	-65.10%	95.65%	97.81%
Townhouse	6	6	0.00%	\$2,348,000	\$2,020,500	16.21%	96.09%	98.35%
RES TOTAL	43	66	-34.85%	\$18,454,950	\$28,941,864	-36.23%	96.44%	97.01%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	2	2	0.00%	\$468,900	\$520,000	-9.83%	99.81%	88.92%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	6	7	-14.29%	\$526,000	\$818,500	-35.74%	90.85%	95.76%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	8	9	-11.11%	\$994,900	\$1,338,500	-25.67%	94.86%	92.98%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	1	1	0.00%	\$181,000	\$250,000	-27.60%	95.77%	96.19%
Land	0	1	-100.00%	\$0	\$400,000	-100.00%	0.00%	95.47%
COMM TOTAL	1	2	-50.00%	\$181,000	\$650,000	-72.15%	95.77%	95.74%
GRAND TOTAL	52	77	-32.47%	\$19,630,850	\$30,930,364	-36.53%	96.35%	96.80%

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Shuswap / Revelstoke Statistics -- March 2020

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / Revelstoke								
Acreage/House	13	14	-7.14%	\$6,611,500	\$8,901,000	-25.72%	97.00%	94.76%
Duplex	1	1	0.00%	\$296,000	\$700,000	-57.71%	100.00%	96.02%
Mobile Home	15	15	0.00%	\$2,490,600	\$1,953,400	27.50%	95.07%	93.60%
Recreational	1	3	-66.67%	\$200,000	\$351,500	-43.10%	95.69%	94.24%
Residential	73	75	-2.67%	\$38,869,820	\$35,019,693	10.99%	99.11%	97.29%
Residential WF	1	4	-75.00%	\$645,000	\$2,720,000	-76.29%	92.16%	95.20%
3/4-Plex	1	0	0.00%	\$1,200,000	\$0	0.00%	100.00%	0.00%
Apartment	7	11	-36.36%	\$2,618,700	\$3,213,700	-18.51%	97.11%	97.95%
Townhouse	15	11	36.36%	\$6,512,920	\$3,523,301	84.85%	98.76%	98.42%
RES TOTAL	127	134	-5.22%	\$59,444,540	\$56,382,594	5.43%	98.50%	96.72%
FARMS	1	0	0.00%	\$825,000	\$0	0.00%	105.77%	0.00%
MULTIFAMILY	0	1	-100.00%	\$0	\$515,000	-100.00%	0.00%	93.81%
Acreage	4	5	-20.00%	\$1,014,650	\$1,201,000	-15.52%	95.83%	92.13%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	16	28	-42.86%	\$2,153,000	\$4,384,350	-50.89%	94.04%	91.19%
Lots WF	1	0	0.00%	\$689,850	\$0	0.00%	106.13%	0.00%
LOTS TOTAL	21	33	-36.36%	\$3,857,500	\$5,585,350	-30.94%	96.48%	91.39%
Business	1	2	-50.00%	\$475,000	\$890,000	-46.63%	95.10%	91.00%
Commercial	5	2	150.00%	\$1,675,142	\$1,010,000	65.86%	96.63%	100.11%
Land	2	1	100.00%	\$502,000	\$400,000	25.50%	93.14%	95.47%
COMM TOTAL	8	5	60.00%	\$2,652,142	\$2,300,000	15.31%	95.67%	95.60%
GRAND TOTAL	157	173	-9.25%	\$66,779,182	\$64,782,944	3.08%	98.35%	96.17%

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Shuswap / Revelstoke Statistics -- March 2020

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$540,875	\$988,333	-45.27%	\$547,250	\$1,100,000	-50.25%	177	341	-48.02%
Duplex									
Mobile Home	\$255,375	\$149,375	70.96%	\$262,000	\$131,250	99.62%	98	178	-44.65%
Recreational	\$200,000	\$105,750	89.13%	\$200,000	\$105,750	89.13%	709	245	189.98%
Residential	\$475,719	\$483,184	-1.55%	\$470,250	\$475,000	-1.00%	132	97	35.76%
Residential WF	\$645,000	\$643,333	0.26%	\$645,000	\$630,000	2.38%	264	160	64.66%
3/4-Plex									
Apartment	\$219,900	\$236,250	-6.92%	\$214,000	\$241,500	-11.39%	21	96	-77.69%
Townhouse	\$391,333	\$336,750	16.21%	\$307,500	\$342,500	-10.22%	93	100	-6.37%
RES TOTAL	\$429,185	\$438,513	-2.13%	\$390,000	\$416,750	-6.42%	136	120	13.19%
FARMS									
MULTIFAMILY									
Acreage	\$234,450	\$260,000	-9.83%	\$234,450	\$260,000	-9.83%	566	439	28.96%
Acreage WF									
Lots	\$87,667	\$116,929	-25.03%	\$50,000	\$120,000	-58.33%	229	234	-2.17%
Lots WF									
LOTS TOTAL	\$124,363	\$148,722	-16.38%	\$98,500	\$125,000	-21.20%	313	280	12.01%
Business									
Commercial	\$181,000	\$250,000	-27.60%	\$181,000	\$250,000	-27.60%	47	82	-42.68%
Land		\$400,000			\$400,000			65	
COMM TOTAL	\$181,000	\$325,000	-44.31%	\$181,000	\$325,000	-44.31%	47	74	-36.05%
GRAND TOTAL	\$377,516	\$401,693	-6.02%	\$337,500	\$374,000	-9.76%	162	138	17.41%

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Shuswap / Revelstoke Statistics -- March 2020

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$508,577	\$635,786	-20.01%	\$512,000	\$575,000	-10.96%	142	206	-31.05%
Duplex	\$296,000	\$700,000	-57.71%	\$296,000	\$700,000	-57.71%	23	111	-79.28%
Mobile Home	\$166,040	\$130,227	27.50%	\$149,900	\$104,000	44.13%	82	110	-25.18%
Recreational	\$200,000	\$117,167	70.70%	\$200,000	\$135,000	48.15%	709	269	163.90%
Residential	\$532,463	\$466,929	14.04%	\$490,000	\$449,900	8.91%	132	89	47.25%
Residential WF	\$645,000	\$680,000	-5.15%	\$645,000	\$660,000	-2.27%	264	143	84.29%
3/4-Plex	\$1,200,000			\$1,200,000			25		
Apartment	\$374,100	\$292,155	28.05%	\$285,000	\$270,000	5.56%	61	86	-29.37%
Townhouse	\$434,195	\$320,300	35.56%	\$345,000	\$340,000	1.47%	139	88	57.97%
RES TOTAL	\$468,067	\$420,766	11.24%	\$445,000	\$399,950	11.26%	128	109	16.86%
FARMS	\$825,000			\$825,000			19		
MULTIFAMILY		\$515,000			\$515,000			185	
Acreage	\$253,663	\$240,200	5.60%	\$234,450	\$212,000	10.59%	336	317	5.78%
Acreage WF									
Lots	\$134,563	\$156,584	-14.06%	\$79,000	\$121,250	-34.85%	240	255	-6.03%
Lots WF	\$689,850			\$689,850			53		
LOTS TOTAL	\$183,690	\$169,253	8.53%	\$170,000	\$160,000	6.25%	249	265	-5.83%
Business	\$475,000	\$445,000	6.74%	\$475,000	\$445,000	6.74%	753	154	390.55%
Commercial	\$335,028	\$505,000	-33.66%	\$222,500	\$505,000	-55.94%	98	131	-25.04%
Land	\$251,000	\$400,000	-37.25%	\$251,000	\$400,000	-37.25%	35	65	-46.15%
COMM TOTAL	\$331,518	\$460,000	-27.93%	\$277,250	\$400,000	-30.69%	164	127	29.53%
GRAND TOTAL	\$425,345	\$374,468	13.59%	\$396,000	\$365,000	8.49%	145	140	3.75%

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