# South Okanagan Monthly Statistics February 2023

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#### **Zone Totals**

Area   Central Okanaga   1 Units Listed   767   791   -3.03%   1.486   1.429   3.99%   3.99%   3.98   3.9	Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
2 Units Sold   288   608   -52 63%   477   1,050   -54 67%   3 Sales Volume   \$220,101,003   \$561,657,707   -60.81%   \$362,786,304   \$932,232,933   -61.09%   4 List/Sell Ratio   96.23%   102.00%   95.95%   101.22%   5 Days to Sell   67   37   82.07%   72   40   77.63%   6 Active Listings   2,246   1,123   100.00%   72   40   77.63%   6 Active Listings   2,246   1,123   100.00%   77   40   77.63%   77   40   77.63%   77   40   77.63%   77   40   77.63%   77   40   77.63%   77   40   77.63%   77   40   77.63%   77   40   77.63%   77   40   77.63%   77   77   77   77   77   77   77	Area = Central Okanaga						
3 Sales Volume \$220,101,003 \$561,657,707	1 Units Listed	767	791			1,429	3.99%
4 List/Sell Ratio         96.23%         102.00%         95.95%         101.22%         7.63%           5 Days to Sell         67         37         82.07%         72         40         77.63%           6 Active Listings         2,246         1.123         100.00%         72         40         77.63%           Area = North Okanagan         1 Units Listed         209         283         -26.15%         412         467         -11.78%           2 Units Sold         106         193         -45.08%         170         343         50.44%           3 Sales Volume         \$65,590,909         \$133,502,356         -50.87%         \$109,796,743         \$237,244,956         -53.72%           4 List/Sell Ratio         95.77%         101.43%         95.29%         99.93%         56.66         Active Listings         853         547         55.94%         72         70         2.56%           6 Active Listings         853         547         55.94%         72         70         2.56%           4 List/Sell Ratio         145         150         -3.33%         227         268         -15.30%           4 List/Sell Ratio         95.76%         98.91%         92         184         -50.00%	2 Units Sold	288	608	-52.63%	477	1,050	
5 Days to Sell         67         37         82,07%         72         40         77.63%           Active Listings         2,246         1,123         100,00%         72         40         77.63%           Area = North Okanagan         2         20         283         -26,15%         412         467         -11,78%           2 Units Sold         106         193         -45,08%         170         343         -50,44%           3 Sales Volume         \$65,590,909         \$133,502,356         -50,87%         \$109,796,743         \$237,244,956         -53,72%           4 List/Sell Ratio         95,77%         101,43%         95,29%         99,93%         50,976%         50,00%         72         70         2,56%           5 Days to Sell         72         70         2,07%         72         70         2,56%         6         6,29%         99,93%         2         70         2,56%         6         6,25%         99,93%         2         70         2,56%         6         2         6         6         6,25%         99,93%         2         2         2         6         15,30%         2         2         2         2         6         15,30%         2         2	3 Sales Volume	\$220,101,003	\$561,657,707	-60.81%	\$362,786,304	\$932,328,933	-61.09%
6 Active Listings         2,246         1,123         100.00%           Area = North Okanagan         1         Units Listed         209         283         -26,15%         412         467         -11,78%           2 Units Sold         106         193         -45,08%         170         343         -50,44%           3 Sales Volume         \$65,590,909         \$133,502,356         -50,87%         \$109,796,743         \$237,244,956         -53,72%           4 List/Sell Ratio         577%         101,43%         95,29%         99,93%         50,237,244,956         -53,72%           5 Days to Sell         72         70         2.07%         72         70         2.56%           6 Active Listings         853         547         55,94%         72         70         2.56%           6 Active Listings         853         547         55,94%         72         70         2.56%           Area = Shuswap / Revel         1         145         150         -3.33%         227         268         -15.30%           2 Units Sold         140         108         62,96%         92         184         50.00%           3 List/Sell Ratio         95,76%         98,919         96,78%         98,62%<	4 List/Sell Ratio	96.23%	102.00%		95.95%	101.22%	
Area = North Okanagan	5 Days to Sell	67	37	82.07%	72	40	77.63%
1 Units Listed 209 283 - 26.15% 412 467 - 11.78% 2 Units Sold 106 193 - 45.08% 170 343 - 50.44% 3 Sales Volume \$65,590,909 \$133,502,356 - 50.87% \$109,796,743 \$237,244,956 - 53.72% 4 List/Sell Ratio 95.77% 101.43% 95.29% 99.93% 5 Days to Sell 72 70 2.07% 72 70 2.56% 6 Active Listings 853 547 55.94% 72 70 2.56% 6 Active Listings 853 547 55.94% 72 70 2.66% 6 Active Listings 853 547 55.94% 72 70 2.66% 6 Active Listings 853 547 55.94% 72 70 2.66% 6 Active Listings 853 547 55.94% 72 70 2.66% 6 Active Listings 853 547 55.94% 72 70 2.66% 1.530% 2.01% 1.597,003 2.56% 1.00 2.00%	6 Active Listings	2,246	1,123	100.00%			
2 Units Sold   106	Area = North Okanagan						
3 Sales Volume \$65,590,909 \$133,502,356 -50.87% \$109,796,743 \$237,244,956 -53.72% \$4 List/Sell Ratio 95.77% 101.43% 95.29% 99.93% 5 Days to Sell 72 70 2.07% 72 70 2.56% 6 Active Listings 853 547 55.94% 72 70 2.56% 6 Active Listings 853 547 55.94% 72 70 2.56% 6 Active Listings 853 547 55.94% 72 70 2.56% 6 Active Listings 853 547 55.94% 72 70 2.56% 6 Active Listings 853 547 55.94% 72 70 2.56% 8 Active Listings 853 547 55.94% 72 70 2.56% 8 Active Listings 853 547 55.94% 72 70 2.56% 8 Active Listings 853 547 55.94% 72 70 2.56% 1.530% 2.01 1.530	1 Units Listed	209	283	-26.15%		467	-11.78%
4 List/Sell Ratio         95.77%         101.43%         95.29%         99.93%         5 Days to Sell         72         70         2.07%         72         70         2.56%           6 Active Listings         853         547         55.94%         72         70         2.56%           Area = Shuswap / Revel         Units Listed         145         150         -3.33%         227         268         -15.30%           2 Units Sold         40         108         -62.96%         92         184         -50.00%           3 Sales Volume         \$21,597,003         \$67,667,000         -68.04%         \$52,305,766         \$108,458,310         -51.77%           4 List/Sell Ratio         95.76%         98.91%         96.78%         98.62%         5 Days to Sell         109         63         72.94%         114         70         63.21%           5 Days to Sell         109         63         72.94%         114         70         63.21%           4 List/Sell Ratio         208         172         20.93%         392         314         24.84%           2 Units Sold         117         198         -40.91%         183         349         -47.56%           3 Sales Volume         \$76,	2 Units Sold	106	193	-45.08%	170	343	-50.44%
5 Days to Sell         72         70         2.07%         72         70         2.56%           6 Active Listings         853         547         55.94%         72         70         2.56%           Area = Shuswap (Revel)         1 Units Listed         145         150         -3.33%         227         268         -15.30%           2 Units Sold         40         108         -62.96%         92         184         -50.00%           3 Sales Volume         \$21,597.003         \$67,567.000         -68.04%         \$52,305,766         \$108,458,310         -51.77%           4 List/Sell Ratio         95.76%         98.91%         96.78%         98.62%           5 Days to Sell         109         63         72.94%         114         70         63.21%           6 Active Listings         551         357         54.34%         114         70         63.21%           Area = South Okanagan         1         101ts Listed         208         172         20.93%         392         314         24.84%           2 Units Sold         117         198         -40.91%         183         349         -47.56%           3 Sales Volume         \$76,289,971         \$136,990,372 <th< td=""><td>3 Sales Volume</td><td>\$65,590,909</td><td>\$133,502,356</td><td>-50.87%</td><td>\$109,796,743</td><td>\$237,244,956</td><td>-53.72%</td></th<>	3 Sales Volume	\$65,590,909	\$133,502,356	-50.87%	\$109,796,743	\$237,244,956	-53.72%
6 Active Listings         853         547         55.94%           Area = Shuswap / Revel         1 Units Listed         145         150         -3.33%         227         268         -15.30%           2 Units Sold         40         108         -62.96%         92         184         -50.00%           3 Sales Volume         \$21,597,003         \$67,567,000         -68.04%         \$52,305,766         \$108,458,310         -51.77%           4 List/Sell Ratio         95.76%         98.91%         96.78%         98.62%         50.21%           5 Days to Sell         109         63         72.94%         114         70         63.21%           6 Active Listings         551         357         54.34%         14         70         63.21%           6 Active Listings         551         357         54.34%         14         70         63.21%           Area = South Okanagan           1 Units Listed         208         172         20.93%         392         314         24.84%           2 Units Sold         117         198         -40.91%         183         349         -47.56%           3 Sales Volume         \$76,289,971         \$136,990,372         -44.31%         \$107,	4 List/Sell Ratio	95.77%	101.43%		95.29%	99.93%	
Area = Shuswap / Revel         1 Units Listed         145         150         -3.33%         227         268         -15.30%           2 Units Sold         40         108         -62.96%         92         184         -50.00%           3 Sales Volume         \$21,597,003         \$67,567,000         -68.04%         \$52,305,766         \$108,458,310         -51.77%           4 List/Sell Ratio         95.76%         98.91%         96.78%         98.62%         5 Days to Sell         109         63         72.94%         114         70         63.21%           6 Active Listings         551         357         54.34%         14         70         63.21%           Area = South Okanagar         1         1171         198         -40.91%         183         349         -47.56%           2 Units Sold         117         198         -40.91%         183         349         -47.56%           3 Sales Volume         \$76,289,971         \$136,990,372         -44.31%         \$107,472,071         \$243,876,862         -55.93%           4 List/Sell Ratio         95.97%         99.60%         95.84%         98.28%         5 Days to Sell         75         63         19.87%         79         73         8.22%	5 Days to Sell	72	70	2.07%	72	70	2.56%
1 Units Listed         145         150         -3.33%         227         268         -15.30%           2 Units Sold         40         108         -62.96%         92         184         -50.00%           3 Sales Volume         \$21,597,003         \$67,567,000         -68.04%         \$52,305,766         \$108,458,310         -51.77%           4 List/Sell Ratio         95.76%         98.91%         96.78%         98.62%           5 Days to Sell         109         63         72.94%         114         70         63.21%           6 Active Listings         551         357         54.34%         114         70         63.21%           Area = South Okanagan         1         10rits Listed         208         172         20.93%         392         314         24.84%           2 Units Sold         117         198         -40.91%         183         349         -47.56%           3 Sales Volume         \$76,289,971         \$136,990,372         -44.31%         \$107,472,071         \$243,876,862         -55.93%           4 List/Sell Ratio         95.97         99.60%         95.84%         98.28%         98.28%           5 Days to Sell         75         63         19.87%         79	6 Active Listings	853	547	55.94%			
1 Units Listed         145         150         -3.33%         227         268         -15.30%           2 Units Sold         40         108         -62.96%         92         184         -50.00%           3 Sales Volume         \$21,597,003         \$67,567,000         -68.04%         \$52,305,766         \$108,458,310         -51.77%           4 List/Sell Ratio         95.76%         98.91%         96.78%         98.62%         51.77%           5 Days to Sell         109         63         72.94%         114         70         63.21%           6 Active Listings         551         357         54.34%         114         70         63.21%           Area = South Okanagan         1 Units Listed         208         172         20.93%         392         314         24.84%           2 Units Sold         117         198         -40.91%         183         349         -47.56%           3 Sales Volume         \$76,289,971         \$136,990,372         -44.31%         \$107,472,071         \$243,876,862         -55.93%           4 List/Sell Ratio         95.97%         99.60%         95.84%         98.28%         98.28%           5 Days to Sell         75         63         19.87%         79 <td>Area = Shuswap / Revel</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Area = Shuswap / Revel						
3 Sales Volume         \$21,597,003         \$67,567,000         -68.04%         \$52,305,766         \$108,458,310         -51.77%           4 List/Sell Ratio         95.76%         98.91%         96.78%         98.62%         -51.77%           5 Days to Sell         109         63         72.94%         114         70         63.21%           Active Listings         551         357         54.34%         114         70         63.21%           Area = South Okanagan         1 Units Listed         208         172         20.93%         392         314         24.84%           2 Units Sold         117         198         -40.91%         183         349         -47.56%           3 Sales Volume         \$76,289,971         \$136,990,372         -44.31%         \$107,472,071         \$243,876,862         -55.93%           4 List/Sell Ratio         95,97%         99.60%         95.84%         98.28%         98.28%           5 Days to Sell         75         63         19.87%         79         73         8.22%           4 List/Sell Ratio         95,261,900         \$8,842,450         47.03%         22         31         -29.03%           2 Days to Sell         95,261,900         \$8,842,450         4.		145	150	-3.33%	227	268	-15.30%
4 List/Sell Ratio         95.76%         98.91%         96.78%         98.62%           5 Days to Sell         109         63         72.94%         114         70         63.21%           6 Active Listings         551         357         54.34%         114         70         63.21%           Area = South Okanagan           1 Units Listed         208         172         20.93%         392         314         24.84%           2 Units Sold         117         198         -40.91%         183         349         -47.56%           3 Sales Volume         \$76,289,971         \$136,990,372         -44.31%         \$107,472,071         \$243,876,862         -55.93%           4 List/Sell Ratio         95.97%         99.60%         95.84%         98.28%         50.28%           5 Days to Sell         75         63         19.87%         79         73         8.22%           6 Active Listings         1,206         693         74.03%         79         73         8.22%           Area = South Peace Riv           1 Units Listed         19         15         26.67%         22         31         -29.03%           2 Units Sold         27         39	2 Units Sold	40	108	-62.96%	92	184	-50.00%
5 Days to Sell         109         63         72.94%         114         70         63.21%           6 Active Listings         551         357         54.34%         114         70         63.21%           Area = South Okanagan         1 Units Listed         208         172         20.93%         392         314         24.84%           2 Units Sold         117         198         -40.91%         183         349         -47.56%           3 Sales Volume         \$76,289,971         \$136,990,372         -44.31%         \$107,472,071         \$243,876,862         -55.93%           4 List/Sell Ratio         95.97%         99.60%         95.84%         98.28%         -55.93%           5 Days to Sell         75         63         19.87%         79         73         8.22%           6 Active Listings         1,206         693         74.03%         2         31         -29.03%           4 Units Listed         19         15         26.67%         22         31         -29.03%           2 Units Sold         27         39         30.77%         49         74         -33.78%           3 Sales Volume         \$9,261,900         \$8,842,450         4.74%         \$14,298,350<	3 Sales Volume	\$21,597,003	\$67,567,000	-68.04%	\$52,305,766	\$108,458,310	-51.77%
Acrea = South Okanagan         1 Units Listed         208         172         20.93%         392         314         24.84%           2 Units Sold         117         198         -40.91%         183         349         -47.56%           3 Sales Volume         \$76,289,971         \$136,990,372         -44.31%         \$107,472,071         \$243,876,862         -55.93%           4 List/Sell Ratio         95.97%         99.60%         95.84%         98.28%           5 Days to Sell         75         63         19.87%         79         73         8.22%           6 Active Listings         1,206         693         74.03%         79         73         8.22%           Area = South Peace Riv           1 Units Listed         19         15         26.67%         22         31         -29.03%           2 Units Sold         27         39         -30.77%         49         74         -33.78%           3 Sales Volume         \$9,261,900         \$8.842,450         4.74%         \$14,298,350         \$18,087,950         -20.95%           4 List/Sell Ratio         94.99%         95.56%         95.75%         95.58%           5 Days to Sell         150         111         35.28%	4 List/Sell Ratio	95.76%	98.91%		96.78%	98.62%	
Area = South Okanagan         1 Units Listed         208         172         20.93%         392         314         24.84%           2 Units Sold         117         198         -40.91%         183         349         -47.56%           3 Sales Volume         \$76,289,971         \$136,990,372         -44.31%         \$107,472,071         \$243,876,862         -55.93%           4 List/Sell Ratio         95.97%         99.60%         95.84%         98.28%           5 Days to Sell         75         63         19.87%         79         73         8.22%           6 Active Listings         1,206         693         74.03%         79         73         8.22%           Area = South Peace Riv         1         1 Units Listed         19         15         26.67%         22         31         -29.03%           2 Units Sold         27         39         -30.77%         49         74         -33.78%           3 Sales Volume         \$9,261,900         \$8.842,450         4.74%         \$14,298,350         \$18,087,950         -20.95%           4 List/Sell Ratio         94.99%         95.56%         95.75%         95.58%           5 Days to Sell         150         111         35.28%         138 <td>5 Days to Sell</td> <td>109</td> <td>63</td> <td>72.94%</td> <td>114</td> <td>70</td> <td>63.21%</td>	5 Days to Sell	109	63	72.94%	114	70	63.21%
1 Units Listed         208         172         20.93%         392         314         24.84%           2 Units Sold         117         198         -40.91%         183         349         -47.56%           3 Sales Volume         \$76,289,971         \$136,990,372         -44.31%         \$107,472,071         \$243,876,862         -55.93%           4 List/Sell Ratio         95.97%         99.60%         95.84%         98.28%         55.93%           5 Days to Sell         75         63         19.87%         79         73         8.22%           6 Active Listings         1,206         693         74.03%         74         79         73         8.22%           Area = South Peace Riv         1         1         526.67%         22         31         -29.03%         22         31         -29.03%         22         31         -29.03%         22         31         -29.03%         22         31         -29.03%         22         31         -29.03%         24         24.14,298,350         \$18,087,950         -20.95%         4         24.14,298,350         \$18,087,950         -20.95%         4         24.14,298,350         \$18,087,950         -20.95%         4         24.14,298,350         \$18,087,950	6 Active Listings	551	357	54.34%			
2 Units Sold         117         198         -40.91%         183         349         -47.56%           3 Sales Volume         \$76,289,971         \$136,990,372         -44.31%         \$107,472,071         \$243,876,862         -55.93%           4 List/Sell Ratio         95.97%         99.60%         95.84%         98.28%         98.28%           5 Days to Sell         75         63         19.87%         79         73         8.22%           6 Active Listings         1,206         693         74.03%         79         73         8.22%           Area = South Peace Riv           1 Units Listed         19         15         26.67%         22         31         -29.03%           2 Units Sold         27         39         -30.77%         49         74         -33.78%           3 Sales Volume         \$9,261,900         \$8,842,450         4.74%         \$14,298,350         \$18,087,950         -20.95%           4 List/Sell Ratio         94.99%         95.56%         95.75%         95.58%         95.58%           5 Days to Sell         150         111         35.28%         138         127         8.36%           6 Active Listings         383         414         -7.49%<	Area = South Okanagan						
3 Sales Volume \$76,289,971 \$136,990,372 -44.31% \$107,472,071 \$243,876,862 -55.93% 4 List/Sell Ratio 95.97% 99.60% 95.84% 98.28% 5 Days to Sell 75 63 19.87% 79 73 8.22% 6 Active Listings 1,206 693 74.03% 74.03% 79 73 8.22% 1 Units Listed 19 15 26.67% 22 31 -29.03% 2 Units Sold 27 39 -30.77% 49 74 -33.78% 3 Sales Volume \$9,261,900 \$8,842,450 4.74% \$14,298,350 \$18,087,950 -20.95% 4 List/Sell Ratio 94.99% 95.56% 95.75% 95.58% 5 Days to Sell 150 111 35.28% 138 127 8.36% 6 Active Listings 383 414 -7.49% 71 2.006 2 Units Sold 578 1,146 -49.56% 971 2.000 -51.45% 3 Sales Volume \$392,840,786 \$908,559,884 -56.76% \$646,659,235 \$1,539,997,010 -58.01% 4 List/Sell Ratio 96.05% 101.25% 95.88% 100.29% 5 Days to Sell \$150 6.05% 101.25% 95.88% 100.29% 5 Days to Sell \$150 6.05% 101.25% 95.88% 100.29% 5 Days to Sell \$150 6.05% 101.25% 95.88% 100.29% 5 Days to Sell \$150 6.05% 101.25% 50.05% 95.88% 100.29% 5 Days to Sell \$150 6.05% 101.25% 50.05% 95.88% 100.29% 5 Days to Sell \$150 6.05% 101.25% 50.05% 95.88% 100.29% 5 Days to Sell \$150 6.05% 101.25% 50.05% 95.88% 100.29% 5 Days to Sell \$150 6.05% 101.25% 50.05% 95.88% 100.29% 5 Days to Sell \$150 6.05% 101.25% 50.05% 95.88% 100.29% 5 Days to Sell \$150 6.05% 101.25% 50.05% 95.88% 100.29% 5 Days to Sell \$150 6.05% 101.25% 50.05% 95.88% 100.29% 5 Days to Sell \$150 6.05% 101.25% 50.05% 95.88% 100.29% 5 Days to Sell \$150 6.05% 101.25% 50.05% 95.88% 100.29% 5 Days to Sell \$150 6.05% 101.25% 50.05% 95.88% 100.29% 5 Days to Sell \$150 6.05% 101.25% 50.05% 95.88% 100.29% 5 Days to Sell \$150 6.05% 101.25% 50.05% 95.88% 100.29% 5 Days to Sell \$150 6.05% 101.25% 50.05% 95.88% 100.29% 5 Days to Sell \$150 6.05% 101.25% 50.05% 95.88% 100.29% 5 Days to Sell \$150 6.05% 101.25% 50.05% 95.88% 100.29% 5 Days to Sell \$150 6.05% 101.25% 50.05% 95.88% 100.29% 5 Days to Sell \$150 6.05% 101.25% 50.05% 95.88% 100.29% 5 Days to Sell \$150 6.05% 101.25% 50.05% 95.88% 100.29% 50.05% 95.88% 95.05% 95.88% 95.05% 95.88% 95.05% 95.88% 95.05% 95.88% 95.05% 95.88% 95.05% 95.88% 95.05% 95.88% 95.05% 95.05% 95.05% 95.05% 9	1 Units Listed	208	172	20.93%	392	314	24.84%
4 List/Sell Ratio         95.97%         99.60%         95.84%         98.28%           5 Days to Sell         75         63         19.87%         79         73         8.22%           6 Active Listings         1,206         693         74.03%         79         73         8.22%           Area = South Peace Riv           1 Units Listed         19         15         26.67%         22         31         -29.03%           2 Units Sold         27         39         -30.77%         49         74         -33.78%           3 Sales Volume         \$9,261,900         \$8,842,450         4.74%         \$14,298,350         \$18,087,950         -20.95%           4 List/Sell Ratio         94.99%         95.56%         95.75%         95.58%           5 Days to Sell         150         111         35.28%         138         127         8.36%           6 Active Listings         383         414         -7.49%         -7.49%         -7.49%         -7.49%         -7.49%         -7.49%         -7.49%         -7.49%         -7.49%         -7.49%         -7.49%         -7.49%         -7.49%         -7.49%         -7.49%         -7.49%         -7.49%         -7.49%         -7.49%         -7	2 Units Sold	117	198	-40.91%	183	349	-47.56%
5 Days to Sell         75         63         19.87%         79         73         8.22%           6 Active Listings         1,206         693         74.03%         79         73         8.22%           Area = South Peace Riv           1 Units Listed         19         15         26.67%         22         31         -29.03%           2 Units Sold         27         39         -30.77%         49         74         -33.78%           3 Sales Volume         \$9,261,900         \$8,842,450         4.74%         \$14,298,350         \$18,087,950         -20.95%           4 List/Sell Ratio         94.99%         95.56%         95.75%         95.58%           5 Days to Sell         150         111         35.28%         138         127         8.36%           6 Active Listings         383         414         -7.49% </td <td>3 Sales Volume</td> <td>\$76,289,971</td> <td>\$136,990,372</td> <td>-44.31%</td> <td>\$107,472,071</td> <td>\$243,876,862</td> <td>-55.93%</td>	3 Sales Volume	\$76,289,971	\$136,990,372	-44.31%	\$107,472,071	\$243,876,862	-55.93%
Active Listings         1,206         693         74.03%           Area = South Peace Riv           1 Units Listed         19         15         26.67%         22         31         -29.03%           2 Units Sold         27         39         -30.77%         49         74         -33.78%           3 Sales Volume         \$9,261,900         \$8,842,450         4.74%         \$14,298,350         \$18,087,950         -20.95%           4 List/Sell Ratio         94.99%         95.56%         95.75%         95.58%           5 Days to Sell         150         111         35.28%         138         127         8.36%           6 Active Listings         383         414         -7.49% <td< td=""><td>4 List/Sell Ratio</td><td>95.97%</td><td>99.60%</td><td></td><td>95.84%</td><td>98.28%</td><td></td></td<>	4 List/Sell Ratio	95.97%	99.60%		95.84%	98.28%	
Area = South Peace Riv           1 Units Listed         19         15         26.67%         22         31         -29.03%           2 Units Sold         27         39         -30.77%         49         74         -33.78%           3 Sales Volume         \$9,261,900         \$8,842,450         4.74%         \$14,298,350         \$18,087,950         -20.95%           4 List/Sell Ratio         94.99%         95.56%         95.75%         95.58%           5 Days to Sell         150         111         35.28%         138         127         8.36%           6 Active Listings         383         414         -7.49%         74         -33.78%         8.36%         127         8.36%         8.36%         8.36%         127         8.36%         8.36%         8.36%         127         8.36%         8.36%         8.36%         8.36%         8.36%         127         8.36%         8.36%         8.36%         8.36%         8.36%         127         8.36%         8.36%         8.36%         8.36%         1.20%         9.36%         9.36%         9.36%         9.36%         9.36%         9.36%         9.36%         9.36%         9.36%         9.36%         9.36%         9.36%         9.36%	5 Days to Sell	75	63	19.87%	79	73	8.22%
1 Units Listed       19       15       26.67%       22       31       -29.03%         2 Units Sold       27       39       -30.77%       49       74       -33.78%         3 Sales Volume       \$9,261,900       \$8,842,450       4.74%       \$14,298,350       \$18,087,950       -20.95%         4 List/Sell Ratio       94.99%       95.56%       95.75%       95.58%         5 Days to Sell       150       111       35.28%       138       127       8.36%         6 Active Listings       383       414       -7.49%	6 Active Listings	1,206	693	74.03%			
2 Units Sold         27         39         -30.77%         49         74         -33.78%           3 Sales Volume         \$9,261,900         \$8,842,450         4.74%         \$14,298,350         \$18,087,950         -20.95%           4 List/Sell Ratio         94.99%         95.56%         95.75%         95.58%           5 Days to Sell         150         111         35.28%         138         127         8.36%           6 Active Listings         383         414         -7.49% <t< td=""><td>Area = South Peace Riv</td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	Area = South Peace Riv						
3 Sales Volume \$9,261,900 \$8,842,450 4.74% \$14,298,350 \$18,087,950 -20.95% 4 List/Sell Ratio 94.99% 95.56% 95.75% 95.58% 5 Days to Sell 150 111 35.28% 138 127 8.36% 6 Active Listings 383 414 -7.49%   Area = Grand Total  1 Units Listed 1,348 1,411 -4.46% 2,539 2,509 1.20% 2 Units Sold 578 1,146 -49.56% 971 2,000 -51.45% 3 Sales Volume \$392,840,786 \$908,559,884 -56.76% \$646,659,235 \$1,539,997,010 -58.01% 4 List/Sell Ratio 96.05% 101.25% 95.88% 100.29% 5 Days to Sell 76 52 47.01% 80 57 40.94%	1 Units Listed	19	15	26.67%	22	31	-29.03%
4 List/Sell Ratio         94.99%         95.56%         95.75%         95.58%           5 Days to Sell         150         111         35.28%         138         127         8.36%           6 Active Listings         383         414         -7.49%	2 Units Sold	27	39	-30.77%	49	74	-33.78%
5 Days to Sell         150         111         35.28%         138         127         8.36%           6 Active Listings         383         414         -7.49%           Area = Grand Total           1 Units Listed         1,348         1,411         -4.46%         2,539         2,509         1.20%           2 Units Sold         578         1,146         -49.56%         971         2,000         -51.45%           3 Sales Volume         \$392,840,786         \$908,559,884         -56.76%         \$646,659,235         \$1,539,997,010         -58.01%           4 List/Sell Ratio         96.05%         101.25%         95.88%         100.29%           5 Days to Sell         76         52         47.01%         80         57         40.94%	3 Sales Volume	\$9,261,900	\$8,842,450	4.74%	\$14,298,350	\$18,087,950	-20.95%
6 Active Listings 383 414 -7.49%  Area = Grand Total  1 Units Listed 1,348 1,411 -4.46% 2,539 2,509 1.20% 2 Units Sold 578 1,146 -49.56% 971 2,000 -51.45% 3 Sales Volume \$392,840,786 \$908,559,884 -56.76% \$646,659,235 \$1,539,997,010 -58.01% 4 List/Sell Ratio 96.05% 101.25% 95.88% 100.29% 5 Days to Sell 76 52 47.01% 80 57 40.94%	4 List/Sell Ratio	94.99%	95.56%		95.75%	95.58%	
Area = Grand Total           1 Units Listed         1,348         1,411         -4.46%         2,539         2,509         1.20%           2 Units Sold         578         1,146         -49.56%         971         2,000         -51.45%           3 Sales Volume         \$392,840,786         \$908,559,884         -56.76%         \$646,659,235         \$1,539,997,010         -58.01%           4 List/Sell Ratio         96.05%         101.25%         95.88%         100.29%           5 Days to Sell         76         52         47.01%         80         57         40.94%	5 Days to Sell	150	111	35.28%	138	127	8.36%
1 Units Listed     1,348     1,411     -4.46%     2,539     2,509     1.20%       2 Units Sold     578     1,146     -49.56%     971     2,000     -51.45%       3 Sales Volume     \$392,840,786     \$908,559,884     -56.76%     \$646,659,235     \$1,539,997,010     -58.01%       4 List/Sell Ratio     96.05%     101.25%     95.88%     100.29%       5 Days to Sell     76     52     47.01%     80     57     40.94%	6 Active Listings	383	414	-7.49%			
1 Units Listed     1,348     1,411     -4.46%     2,539     2,509     1.20%       2 Units Sold     578     1,146     -49.56%     971     2,000     -51.45%       3 Sales Volume     \$392,840,786     \$908,559,884     -56.76%     \$646,659,235     \$1,539,997,010     -58.01%       4 List/Sell Ratio     96.05%     101.25%     95.88%     100.29%       5 Days to Sell     76     52     47.01%     80     57     40.94%	Area = Grand Total						
3 Sales Volume       \$392,840,786       \$908,559,884       -56.76%       \$646,659,235       \$1,539,997,010       -58.01%         4 List/Sell Ratio       96.05%       101.25%       95.88%       100.29%         5 Days to Sell       76       52       47.01%       80       57       40.94%		1,348	1,411	-4.46%	2,539	2,509	1.20%
4 List/Sell Ratio       96.05%       101.25%       95.88%       100.29%         5 Days to Sell       76       52       47.01%       80       57       40.94%	2 Units Sold	578	1,146	-49.56%	971	2,000	-51.45%
5 Days to Sell 76 52 47.01% 80 57 40.94%	3 Sales Volume	\$392,840,786	\$908,559,884	-56.76%	\$646,659,235	\$1,539,997,010	-58.01%
	4 List/Sell Ratio	96.05%	101.25%		95.88%	100.29%	
C A - 47 1 i- 47	5 Days to Sell	76	52	47.01%	80	57	40.94%
b Active Listings 5,239 3,134 b7.71%	6 Active Listings	5,239	3,134	67.17%			

# **Quick Summary Part 1**

#### Residential

Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	117	\$76,289,971	46	\$36,883,486
Last Month	66	\$31,182,100	24	\$14,531,600
This Month Last Year	198	\$136,990,372	85	\$69,481,550
Description	Total Listings Taken	Inventory		
This Month	208	1,206		
Last Month	404	4 404		
Lust Month	184	1,124		

# **Quick Summary Part 2**

Condo/Apt		
Sales	20	
New Listings	32	
Current Inventory	194	
Sell/Inv. Ratio	10.31%	
Days to Sell	69	
Average Price	\$463,340	
Median Price	\$387,400	
Condo/Townhouse		
Sales	10	
New Listings	22	
Current Inventory	78	
Sell/Inv. Ratio	12.82%	
Days to Sell	39	
Average Price	\$583,060	
Median Price	\$400,000	
Lots		
Sales	8	
New Listings	20	
Current Inventory		
Sell/Inv. Ratio		
Days to Sell	103	
Average Price	\$407,600	
Median Price	\$239,000	
Residential		
Sales	46	
New Listings	79	
Current Inventory	313	
Sell/Inv. Ratio	14.70%	
Days to Sell	69	
Average Price	\$801,815	
Median Price	\$750,000	
Ratio of Sales vs Inventory	13.21%	

# **Comparative Activity -- Listing Information**

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South Okan	agan								
Acreage/House	10	10	0.00%	19	17	11.76	79	64	23.44
Duplex	6	4	50.00%	7	8	-12.50	18	13	38.46
Mobile Home	9	5	80.00%	18	9	100.00	42	24	75.00
Recreational	0	0	0.00%	0	0	0.00	4		
Residential	79	63	25.40%	139	109	27.52	313	137	128.47
Residential WF	1	2	-50.00%	5	2	150.00	13	5	160.00
3/4-Plex	1	0	0.00%	1	0	0.00	7	1	600.00
Apartment	32	29	10.34%	54	55	-1.82	194	83	133.73
Townhouse	22	11	100.00%	43	22	95.45	78	31	151.61
RES TOTAL	160	124.00	29.03%	286	222	28.83%	748	358	108.94
FARMS	6	7	-14.29%	14	17	-17.65	55	47	17.02
MULTIFAMILY	2	2	0.00%	2	3	-33.33	7	9	-22.22
Acreage	4	5	-20.00%	15	8	87.50	51	46	10.87
Acreage WF	0	0	0.00%	0	0	0.00	1		
Lots	16	12	33.33%	32	27	18.52	134	71	88.73
Lots WF	0	0	0.00%	0	0	0.00			
LOTS TOTAL	20	17.00	17.65%	47	35	34.29%	186	117	58.97
Business	3	2	50.00%	7	3	133.33	24	17	41.18
Commercial	9	12	-25.00%	21	22	-4.55	87	76	14.47
Land	0	1	-100.00%	1	1	0.00	4	7	-42.86
COMM TOTAL	12	15.00	-20.00%	29	26	11.54%	115	100	15.00
GRAND TOTAL	200	165	21.21%	378	303	24.75%	1,111	631	76.07

# **Comparative Activity -- Sales Information (Month)**

		Unit Sales		Sales Volume				le Ratio
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = South Okanagan								
Acreage/House	9	5	80.00%	\$13,115,000	\$4,009,000	227.14%	95.17%	98.32%
Duplex	3	7	-57.14%	\$1,590,000	\$4,325,900	-63.24%	98.15%	101.34%
Mobile Home	12	6	100.00%	\$2,278,000	\$1,179,500	93.13%	94.24%	94.91%
Recreational	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Residential	46	85	-45.88%	\$36,883,486	\$69,481,550	-46.92%	96.50%	101.17%
Residential WF	2	3	-33.33%	\$2,405,000	\$3,559,000	-32.42%	90.82%	94.49%
3/4-Plex	0	2	-100.00%	\$0	\$1,581,500	-100.00%	0.00%	88.40%
Apartment	20	32	-37.50%	\$9,266,800	\$14,772,550	-37.27%	96.41%	99.74%
Townhouse	10	20	-50.00%	\$5,830,600	\$11,621,800	-49.83%	97.16%	99.96%
RES TOTAL	102	160	-36.25%	\$71,368,886	\$110,530,800	-35.43%	96.05%	100.24%
FARMS	0	5	-100.00%	\$0	\$10,705,000	-100.00%	0.00%	94.78%
MULTIFAMILY	0	3	-100.00%	\$0	\$2,605,000	-100.00%	0.00%	94.80%
Acreage	3	7	-57.14%	\$1,914,000	\$5,489,000	-65.13%	96.52%	100.70%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	5	13	-61.54%	\$1,346,800	\$5,543,000	-75.70%	95.67%	98.41%
Business	0	3	-100.00%	\$0	\$841,500	-100.00%	0.00%	89.62%
Commercial	5	2	150.00%	\$1,235,285	\$565,072	118.61%	90.49%	129.90%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	5	5	0.00%	\$1,235,285	\$1,406,572	-12.18%	90.49%	102.37%
GRAND TOTAL	115	193	-40.41%	\$75,864,971	\$136,279,372	-44.33%	95.96%	99.65%

# **Comparative Activity -- Sales Information (YTD)**

		Unit Sales		Sales Volume			List/Sal	e Ratio
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = South Okanag	jan							
Acreage/House	11	14	-21.43%	\$14,424,000	\$16,624,000	-13.23%	94.99%	93.72%
Duplex	3	11	-72.73%	\$1,590,000	\$8,775,900	-81.88%	98.15%	99.43%
Mobile Home	20	15	33.33%	\$3,854,000	\$3,056,000	26.11%	93.68%	94.99%
Recreational	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Residential	70	142	-50.70%	\$51,415,086	\$114,116,050	-54.94%	96.51%	99.62%
Residential WF	2	3	-33.33%	\$2,405,000	\$3,559,000	-32.42%	90.82%	94.49%
3/4-Plex	0	2	-100.00%	\$0	\$1,581,500	-100.00%	0.00%	88.40%
Apartment	35	57	-38.60%	\$15,146,200	\$23,754,940	-36.24%	95.67%	99.60%
Townhouse	21	36	-41.67%	\$11,194,700	\$23,745,000	-52.85%	96.72%	100.26%
RES TOTAL	162	280	-42.14%	\$100,028,986	\$195,212,390	-48.76%	95.96%	98.88%
FARMS	1	10	-90.00%	\$950,000	\$21,715,000	-95.63%	95.10%	95.00%
MULTIFAMILY	0	4	-100.00%	\$0	\$3,455,000	-100.00%	0.00%	94.97%
Acreage	4	13	-69.23%	\$2,094,000	\$9,083,000	-76.95%	93.78%	97.22%
Acreage WF	1	0	0.00%	\$480,000	\$0	0.00%	96.02%	0.00%
Lots	5	25	-80.00%	\$1,346,800	\$8,854,400	-84.79%	95.67%	96.73%
Business	0	4	-100.00%	\$0	\$1,191,500	-100.00%	0.00%	100.29%
Commercial	6	6	0.00%	\$1,820,285	\$3,102,572	-41.33%	92.68%	97.91%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	6	10	-40.00%	\$1,820,285	\$4,294,072	-57.61%	92.68%	98.56%
GRAND TOTAL	179	342	-47.66%	\$106,720,071	\$242,613,862	-56.01%	95.84%	98.31%

#### Average/Median price, Days to Sell (Month)

	Δ	verage Price		N	Median Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South C	Okanagan								
Acreage/House	\$1,457,222	\$801,800	81.74%	\$1,260,000	\$720,000	75.00%	105	90	16.03%
Duplex	\$530,000	\$617,986	-14.24%	\$585,000	\$589,000	-0.68%	54	88	-39.02%
Mobile Home	\$189,833	\$196,583	-3.43%	\$189,500	\$185,750	2.02%	68	43	59.11%
Recreational									
Residential	\$801,815	\$817,430	-1.91%	\$750,000	\$750,000	0.00%	69	53	29.96%
Residential WF	\$1,202,500	\$1,186,333	1.36%	\$1,202,500	\$989,000	21.59%	49	124	-60.48%
3/4-Plex		\$790,750			\$790,750			141	
Apartment	\$463,340	\$461,642	0.37%	\$387,400	\$372,000	4.14%	69	43	60.58%
Townhouse	\$583,060	\$581,090	0.34%	\$400,000	\$422,500	-5.33%	39	44	-10.99%
RES TOTAL	\$699,695	\$690,818	1.29%	\$601,250	\$649,500	-7.43%	68	55	24.97%
FARMS		\$2,141,000			\$1,850,000			82	
MULTIFAMILY		\$868,333			\$680,000			183	
Acreage	\$638,000	\$784,143	-18.64%	\$249,000	\$319,000	-21.94%	185	41	351.98%
Acreage WF									
Lots	\$269,360	\$426,385	-36.83%	\$229,000	\$330,000	-30.61%	54	92	-40.92%
Business		\$280,500			\$120,000			111	
Commercial	\$247,057	\$282,536	-12.56%	\$23	\$282,536	-99.99%	153	95	60.84%
Land									
COMM TOTAL	\$247,057	\$281,314	-12.18%	\$23	\$250,072	-99.99%	153	105	45.80%
GRAND TOTAL	\$659,695	\$706,111	-6.57%	\$580,000	\$620,000	-6.45%	75	61	22.65%

# Average/Median price, Days to Sell (YTD)

	A	verage Price		r	Median Price			Days to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = South (	Okanagan								
Acreage/House	\$1,311,273	\$1,187,429	10.43%	\$1,215,000	\$1,104,500	10.00%	97	95	1.57%
Duplex	\$530,000	\$797,809	-33.57%	\$585,000	\$655,000	-10.69%	54	92	-41.55%
Mobile Home	\$192,700	\$203,733	-5.42%	\$171,000	\$215,000	-20.47%	80	57	40.58%
Recreational									
Residential	\$734,501	\$803,634	-8.60%	\$682,500	\$727,500	-6.19%	70	66	6.54%
Residential WF	\$1,202,500	\$1,186,333	1.36%	\$1,202,500	\$989,000	21.59%	49	124	-60.48%
3/4-Plex		\$790,750			\$790,750			141	
Apartment	\$432,749	\$416,753	3.84%	\$362,500	\$369,000	-1.76%	81	53	54.00%
Townhouse	\$533,081	\$659,583	-19.18%	\$460,000	\$532,500	-13.62%	59	44	34.78%
RES TOTAL	\$617,463	\$697,187	-11.44%	\$509,500	\$612,500	-16.82%	73	63	15.84%
FARMS	\$950,000	\$2,171,500	-56.25%	\$950,000	\$1,850,000	-48.65%	128	78	63.27%
MULTIFAMILY		\$863,750			\$765,000			148	
Acreage	\$523,500	\$698,692	-25.07%	\$232,000	\$350,000	-33.71%	152	101	50.15%
Acreage WF	\$480,000			\$480,000			37		
Lots	\$269,360	\$354,176	-23.95%	\$229,000	\$270,000	-15.19%	54	106	-48.78%
Business		\$297,875			\$235,000			131	
Commercial	\$303,381	\$517,095	-41.33%	\$292,512	\$472,500	-38.09%	156	127	22.67%
Land									
COMM TOTAL	\$303,381	\$429,407	-29.35%	\$292,512	\$355,000	-17.60%	156	129	21.12%
GRAND TOTAL	\$596,202	\$709,397	-15.96%	\$480,000	\$587,000	-18.23%	77	71	8.71%