

**Shuswap / Revelstoke Monthly Statistics
February 2020**

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	782	775	0.90%	1,437	1,562	-8.00%
2 Units Sold	316	290	8.97%	589	506	16.40%
3 Sales Volume	\$169,762,938	\$145,193,660	16.92%	\$323,588,322	\$248,343,692	30.30%
4 List/Sell Ratio	96.95%	96.47%		96.61%	96.51%	
5 Days to Sell	90	78	15.64%	89	80	11.66%
6 Active Listings	2,743	2,860	-4.09%			
Area = North Okanagan						
1 Units Listed	231	266	-13.16%	414	510	-18.82%
2 Units Sold	121	121		218	226	-3.54%
3 Sales Volume	\$53,805,767	\$57,268,593	-6.05%	\$98,684,186	\$101,703,364	-2.97%
4 List/Sell Ratio	97.26%	96.64%		96.45%	96.54%	
5 Days to Sell	99	97	1.71%	100	107	-6.57%
6 Active Listings	1,136	1,165	-2.49%			
Area = Shuswap / Revels						
1 Units Listed	92	142	-35.21%	227	260	-12.69%
2 Units Sold	56	50	12.00%	105	96	9.38%
3 Sales Volume	\$24,433,930	\$18,300,050	33.52%	\$47,148,332	\$33,852,580	39.28%
4 List/Sell Ratio	100.34%	96.15%		99.20%	95.61%	
5 Days to Sell	136	120	13.02%	137	141	-3.28%
6 Active Listings	727	829	-12.30%			
Area = Grand Total						
1 Units Listed	1,105	1,183	-6.59%	2,078	2,332	-10.89%
2 Units Sold	493	461	6.94%	912	828	10.14%
3 Sales Volume	\$248,002,635	\$220,762,303	12.34%	\$469,420,840	\$383,899,636	22.28%
4 List/Sell Ratio	97.34%	96.49%		96.83%	96.44%	
5 Days to Sell	97	87	11.28%	97	95	2.98%
6 Active Listings	4,606	4,854	-5.11%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- February 2020

Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Residential	
			Total Units Sold	Total Sales Volume
This Month	56	\$24,433,930	32	\$17,677,380
Last Month	49	\$22,714,402	17	\$9,775,190
This Month Last Year	50	\$18,300,050	23	\$10,566,900

Description	Total Listings Taken	Inventory
This Month	92	727
Last Month	135	733
This Month Last Year	142	829

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Shuswap / Revelstoke Statistics -- February 2020

Quick Summary Part 2

Condo/Apt

Sales	1
New Listings	7
Current Inventory	35
Sell/Inv. Ratio	2.86%
Days to Sell	113
Average Price	\$510,000
Median Price	\$510,000

Condo/Townhouse

Sales	3
New Listings	9
Current Inventory	46
Sell/Inv. Ratio	6.52%
Days to Sell	209
Average Price	\$572,933
Median Price	\$555,800

Lots

Sales	8
New Listings	17
Current Inventory	213
Sell/Inv. Ratio	3.76%
Days to Sell	174
Average Price	\$147,719
Median Price	\$131,500

Residential

Sales	32
New Listings	38
Current Inventory	146
Sell/Inv. Ratio	21.92%
Days to Sell	116
Average Price	\$552,418
Median Price	\$490,000

Ratio of Sales vs Inventory	11.99%
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Shuswap / Revelstoke Statistics -- February 2020

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	6	8	-25.00%	13	15	-13.33	79	65	21.54
Duplex	0	0	0.00%	0	1	-100.00	4	2	100.00
Mobile Home	3	6	-50.00%	9	17	-47.06	27	23	17.39
Recreational	2	3	-33.33%	6	5	20.00	24	23	4.35
Residential	38	53	-28.30%	78	95	-17.89	146	194	-24.74
Residential WF	3	6	-50.00%	7	8	-12.50	28	34	-17.65
3/4-Plex	1	0	0.00%	1	0	0.00	1	3	-66.67
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	7	8	-12.50%	10	17	-41.18	35	49	-28.57
Townhouse	9	11	-18.18%	23	21	9.52	46	53	-13.21
RES TOTAL	69	95.00	-27.37%	147	179	-17.88%	390	446	-12.56
FARMS	0	1	-100.00%	1	1	0.00	8	8	0.00
MULTIFAMILY	0	0	0.00%	0	1	-100.00	1	3	-66.67
Acreage	6	7	-14.29%	9	7	28.57	56	79	-29.11
Acreage WF	0	6	-100.00%	0	6	-100.00	7	12	-41.67
Lots	11	15	-26.67%	29	24	20.83	140	162	-13.58
Lots WF	0	0	0.00%	0	0	0.00	10	8	25.00
LOTS TOTAL	17	28.00	-39.29%	38	37	2.70%	213	261	-18.39
Business	0	2	-100.00%	1	3	-66.67	17	24	-29.17
Commercial	6	14	-57.14%	25	22	13.64	64	55	16.36
Land	0	2	-100.00%	15	17	-11.76	34	32	6.25
COMM TOTAL	6	18.00	-66.67%	41	42	-2.38%	115	111	3.60
GRAND TOTAL	92	142	-35.21%	227	260	-12.69%	727	829	-12.30

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Shuswap / Revelstoke Statistics -- February 2020

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Revelstoke								
Acreage/House	3	7	-57.14%	\$1,400,000	\$3,796,000	-63.12%	96.63%	94.05%
Duplex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Mobile Home	5	8	-37.50%	\$746,500	\$897,900	-16.86%	94.99%	92.70%
Recreational	0	1	-100.00%	\$0	\$140,000	-100.00%	0.00%	90.32%
Residential	32	23	39.13%	\$17,677,380	\$10,566,900	67.29%	102.22%	97.21%
Residential WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	1	1	0.00%	\$510,000	\$409,000	24.69%	96.41%	100.00%
Townhouse	3	2	50.00%	\$1,718,800	\$718,000	139.39%	99.87%	99.46%
RES TOTAL	44	42	4.76%	\$22,052,680	\$16,527,800	33.43%	101.26%	96.31%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	1	-100.00%	\$0	\$515,000	-100.00%	0.00%	93.81%
Acreage	2	2	0.00%	\$545,750	\$521,000	4.75%	92.66%	94.92%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	6	5	20.00%	\$636,000	\$736,250	-13.62%	91.30%	95.02%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	8	7	14.29%	\$1,181,750	\$1,257,250	-6.01%	91.92%	94.98%
Business	1	0	0.00%	\$475,000	\$0	0.00%	95.10%	0.00%
Commercial	1	0	0.00%	\$222,500	\$0	0.00%	89.36%	0.00%
Land	2	0	0.00%	\$502,000	\$0	0.00%	93.14%	0.00%
COMM TOTAL	4	0	0.00%	\$1,199,500	\$0	0.00%	93.17%	0.00%
GRAND TOTAL	56	50	12.00%	\$24,433,930	\$18,300,050	33.52%	100.34%	96.15%

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Shuswap / Revelstoke Statistics -- February 2020

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / Revelstoke								
Acreage/House	9	11	-18.18%	\$4,448,000	\$5,936,000	-25.07%	96.70%	94.84%
Duplex	1	1	0.00%	\$296,000	\$700,000	-57.71%	100.00%	96.02%
Mobile Home	11	11	0.00%	\$1,469,100	\$1,355,900	8.35%	93.12%	93.50%
Recreational	0	1	-100.00%	\$0	\$140,000	-100.00%	0.00%	90.32%
Residential	49	35	40.00%	\$27,452,570	\$15,692,329	74.94%	100.25%	96.96%
Residential WF	0	1	-100.00%	\$0	\$790,000	-100.00%	0.00%	97.65%
3/4-Plex	1	0	0.00%	\$1,200,000	\$0	0.00%	100.00%	0.00%
Apartment	4	3	33.33%	\$1,959,000	\$1,323,700	47.99%	97.61%	98.14%
Townhouse	9	5	80.00%	\$4,164,920	\$1,502,801	177.14%	100.33%	98.52%
RES TOTAL	84	68	23.53%	\$40,989,590	\$27,440,730	49.38%	99.46%	96.42%
FARMS	1	0	0.00%	\$825,000	\$0	0.00%	105.77%	0.00%
MULTIFAMILY	0	1	-100.00%	\$0	\$515,000	-100.00%	0.00%	93.81%
Acreage	2	3	-33.33%	\$545,750	\$681,000	-19.86%	92.66%	94.74%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	10	21	-52.38%	\$1,627,000	\$3,565,850	-54.37%	95.12%	90.20%
Lots WF	1	0	0.00%	\$689,850	\$0	0.00%	106.13%	0.00%
LOTS TOTAL	13	24	-45.83%	\$2,862,600	\$4,246,850	-32.59%	97.05%	90.90%
Business	1	2	-50.00%	\$475,000	\$890,000	-46.63%	95.10%	91.00%
Commercial	4	1	300.00%	\$1,494,142	\$760,000	96.60%	96.73%	101.47%
Land	2	0	0.00%	\$502,000	\$0	0.00%	93.14%	0.00%
COMM TOTAL	7	3	133.33%	\$2,471,142	\$1,650,000	49.77%	95.66%	95.54%
GRAND TOTAL	105	96	9.38%	\$47,148,332	\$33,852,580	39.28%	99.20%	95.61%

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Shuswap / Revelstoke Statistics -- February 2020

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$466,667	\$542,286	-13.94%	\$450,000	\$531,000	-15.25%	140	166	-15.52%
Duplex									
Mobile Home	\$149,300	\$112,238	33.02%	\$145,000	\$93,250	55.50%	67	71	-4.96%
Recreational		\$140,000			\$140,000			317	
Residential	\$552,418	\$459,430	20.24%	\$490,000	\$445,000	10.11%	116	79	45.60%
Residential WF									
3/4-Plex									
Apartment	\$510,000	\$409,000	24.69%	\$510,000	\$409,000	24.69%	113	15	653.33%
Townhouse	\$572,933	\$359,000	59.59%	\$555,800	\$359,000	54.82%	209	121	73.72%
RES TOTAL	\$501,197	\$393,519	27.36%	\$487,750	\$404,500	20.58%	118	98	20.26%
FARMS									
MULTIFAMILY		\$515,000			\$515,000			185	
Acreage	\$272,875	\$260,500	4.75%	\$272,875	\$260,500	4.75%	106	220	-51.82%
Acreage WF									
Lots	\$106,000	\$147,250	-28.01%	\$74,000	\$225,000	-67.11%	197	251	-21.77%
Lots WF									
LOTS TOTAL	\$147,719	\$179,607	-17.75%	\$131,500	\$225,000	-41.56%	174	242	-28.23%
Business	\$475,000			\$475,000			753		
Commercial	\$222,500			\$222,500			192		
Land	\$251,000			\$251,000			35		
COMM TOTAL	\$299,875			\$277,250			254		
GRAND TOTAL	\$436,320	\$366,001	19.21%	\$425,000	\$340,000	25.00%	136	120	13.02%

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Shuswap / Revelstoke Statistics -- February 2020

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$494,222	\$539,636	-8.42%	\$450,000	\$540,000	-16.67%	126	169	-25.30%
Duplex	\$296,000	\$700,000	-57.71%	\$296,000	\$700,000	-57.71%	23	111	-79.28%
Mobile Home	\$133,555	\$123,264	8.35%	\$145,000	\$98,500	47.21%	76	85	-10.39%
Recreational		\$140,000			\$140,000			317	
Residential	\$560,257	\$448,352	24.96%	\$495,000	\$430,000	15.12%	131	80	63.33%
Residential WF		\$790,000			\$790,000			92	
3/4-Plex	\$1,200,000			\$1,200,000			25		
Apartment	\$489,750	\$441,233	11.00%	\$530,000	\$409,000	29.58%	91	62	47.16%
Townhouse	\$462,769	\$300,560	53.97%	\$486,478	\$269,000	80.85%	169	74	128.83%
RES TOTAL	\$487,971	\$403,540	20.92%	\$481,071	\$390,500	23.19%	123	98	25.28%
FARMS	\$825,000			\$825,000			19		
MULTIFAMILY		\$515,000			\$515,000			185	
Acreage	\$272,875	\$227,000	20.21%	\$272,875	\$212,000	28.71%	106	237	-55.21%
Acreage WF									
Lots	\$162,700	\$169,802	-4.18%	\$131,500	\$122,500	7.35%	246	262	-6.09%
Lots WF	\$689,850			\$689,850			53		
LOTS TOTAL	\$220,200	\$176,952	24.44%	\$213,750	\$166,250	28.57%	210	259	-19.00%
Business	\$475,000	\$445,000	6.74%	\$475,000	\$445,000	6.74%	753	154	390.55%
Commercial	\$373,536	\$760,000	-50.85%	\$383,750	\$760,000	-49.51%	111	180	-38.33%
Land	\$251,000			\$251,000			35		
COMM TOTAL	\$353,020	\$550,000	-35.81%	\$332,000	\$760,000	-56.32%	181	162	11.50%
GRAND TOTAL	\$449,032	\$352,631	27.34%	\$435,000	\$338,750	28.41%	137	141	-3.28%

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