

**Central Okanagan Monthly Statistics
January 2012**

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	902	915	-1.42%	902	915	-1.42%
2 Units Sold	212	213	-0.47%	212	213	-0.47%
3 Sales Volume	\$75,074,105	\$81,411,301	-7.78%	\$75,074,105	\$81,411,301	-7.78%
4 List/Sell Ratio	95.91%	94.59%		95.91%	94.59%	
5 Days to Sell	118	125	-5.66%	118	125	-5.66%
6 Active Listings	4,233	4,077	3.83%			
Area = North Okanagan						
1 Units Listed	292	295	-1.02%	292	295	-1.02%
2 Units Sold	73	80	-8.75%	73	80	-8.75%
3 Sales Volume	\$24,592,850	\$28,262,717	-12.98%	\$24,592,850	\$28,262,717	-12.98%
4 List/Sell Ratio	94.17%	94.97%		94.17%	94.97%	
5 Days to Sell	188	185	1.47%	188	185	1.47%
6 Active Listings	1,947	1,998	-2.55%			
Area = Shuswap / Revels						
1 Units Listed	172	121	42.15%	172	121	42.15%
2 Units Sold	37	27	37.04%	37	27	37.04%
3 Sales Volume	\$12,602,350	\$6,997,155	80.11%	\$12,602,350	\$6,997,155	80.11%
4 List/Sell Ratio	92.94%	91.64%		92.94%	91.64%	
5 Days to Sell	194	163	18.92%	194	163	18.92%
6 Active Listings	1,207	1,245	-3.05%			
Area = Grand Total						
1 Units Listed	1,366	1,331	2.63%	1,366	1,331	2.63%
2 Units Sold	322	320	0.63%	322	320	0.63%
3 Sales Volume	\$112,269,305	\$116,671,173	-3.77%	\$112,269,305	\$116,671,173	-3.77%
4 List/Sell Ratio	95.18%	94.50%		95.18%	94.50%	
5 Days to Sell	143	143	-0.50%	143	143	-0.50%
6 Active Listings	7,387	7,320	0.92%			

Totals include variables in any given, due to preceding month's collapsed sales and deleted listings. e & oe

Central Okanagan Statistics -- January 2012

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	212	\$75,074,105	102	\$42,366,550
Last Month	183	\$77,026,739		
This Month Last Year	213	\$81,411,301	99	\$43,295,508

Description	Total Listings Taken	Inventory
This Month	902	4,233
Last Month	461	3,856
This Month Last Year	915	4,077

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Central Okanagan Statistics -- January 2012

Quick Summary Part 2

Condo/Apt

Sales	40
New Listings	174
Current Inventory	850
Sell/Inv. Ratio	4.71%
Days to Sell	105
Average Price	\$267,945
Median Price	\$233,000

Condo/Townhouse

Sales	25
New Listings	105
Current Inventory	429
Sell/Inv. Ratio	5.83%
Days to Sell	141
Average Price	\$380,372
Median Price	\$351,000

Lots

Sales	12
New Listings	82
Current Inventory	586
Sell/Inv. Ratio	2.05%
Days to Sell	252
Average Price	\$171,683
Median Price	\$171,200

Residential

Sales	102
New Listings	383
Current Inventory	1,261
Sell/Inv. Ratio	8.09%
Days to Sell	102
Average Price	\$415,358
Median Price	\$403,600
Ratio of Sales vs Inventory	5.73%

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Central Okanagan Statistics -- January 2012

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central Okanagan									
Acreage/House	33	29	13.79%	33	29	13.79	169	166	1.81
Duplex	14	11	27.27%	14	11	27.27	54	61	-11.48
Mobile Home	40	50	-20.00%	40	50	-20.00	172	185	-7.03
Recreational	1	1	0.00%	1	1	0.00	31	31	0.00
Residential	383	411	-6.81%	383	411	-6.81	1,261	1,227	2.77
Residential WF	11	10	10.00%	11	10	10.00	101	74	36.49
3/4-Plex	0	2	-100.00%	0	2	-100.00	6	7	-14.29
Timeshare	0	0	0.00%	0	0	0.00	4	3	33.33
Apartment	174	179	-2.79%	174	179	-2.79	850	855	-0.58
Townhouse	105	105	0.00%	105	105	0.00	429	440	-2.50
RES TOTAL	761	798.00	-4.64%	761	798	-4.64%	3,077	3,049	0.92
FARMS	6	4	50.00%	6	4	50.00	50	52	-3.85
MULTIFAMILY	0	1	-100.00%	0	1	-100.00	8	7	14.29
Acreage	17	14	21.43%	17	14	21.43	95	83	14.46
Acreage WF	1	7	-85.71%	1	7	-85.71	20	21	-4.76
Lots	63	43	46.51%	63	43	46.51	586	531	10.36
Lots WF	1	2	-50.00%	1	2	-50.00	21	16	31.25
LOTS TOTAL	82	66.00	24.24%	82	66	24.24%	722	651	10.91
Business	6	11	-45.45%	6	11	-45.45	51	53	-3.77
Commercial	37	29	27.59%	37	29	27.59	255	189	34.92
Land	10	3	233.33%	10	3	233.33	68	66	3.03
GRAND TOTAL	902	912	-1.10%	902	912	-1.10%	4,231	4,067	4.03

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Central Okanagan Statistics -- January 2012

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Central Okanagan								
Acreage/House	5	8	-37.50%	\$3,326,000	\$5,364,000	-37.99%	96.93%	87.90%
Duplex	5	4	25.00%	\$1,467,802	\$1,269,757	15.60%	95.44%	96.38%
Mobile Home	12	11	9.09%	\$1,117,650	\$695,800	60.63%	93.64%	91.88%
Recreational	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Residential	102	99	3.03%	\$42,366,550	\$43,295,508	-2.15%	96.51%	96.08%
Residential WF	0	5	-100.00%	\$0	\$6,416,000	-100.00%	0.00%	87.34%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	40	37	8.11%	\$10,717,800	\$9,757,650	9.84%	95.09%	94.85%
Townhouse	25	32	-21.88%	\$9,509,300	\$10,201,223	-6.78%	97.69%	95.66%
RES TOTAL	189	196	-3.57%	\$68,505,102	\$76,999,938	-11.03%	96.39%	94.44%
FARMS	1	1	0.00%	\$2,212,000	\$1,100,000	101.09%	75.62%	85.27%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	1	3	-66.67%	\$115,000	\$667,000	-82.76%	95.91%	92.25%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	11	6	83.33%	\$1,945,199	\$1,298,900	49.76%	96.94%	90.84%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	12	9	33.33%	\$2,060,199	\$1,965,900	4.80%	96.89%	91.32%
Business	1	1	0.00%	\$250,000	\$155,000	61.29%	93.63%	88.57%
Commercial	8	5	60.00%	\$1,809,804	\$691,463	161.74%	109.75%	214.78%
Land	0	1	-100.00%	\$0	\$499,000	-100.00%	0.00%	83.87%
GRAND TOTAL	211	213	-0.94%	\$74,837,105	\$81,411,301	-0.94%	95.90%	94.59%

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Central Okanagan Statistics -- January 2012

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Central Okanagan								
Acreage/House	5	8	-37.50%	\$3,326,000	\$5,364,000	-37.99%	96.93%	87.90%
Duplex	5	4	25.00%	\$1,467,802	\$1,269,757	15.60%	95.44%	96.38%
Mobile Home	12	11	9.09%	\$1,117,650	\$695,800	60.63%	93.64%	91.88%
Recreational	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Residential	102	99	3.03%	\$42,366,550	\$43,295,508	-2.15%	96.51%	96.08%
Residential WF	0	5	-100.00%	\$0	\$6,416,000	-100.00%	0.00%	87.34%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	40	37	8.11%	\$10,717,800	\$9,757,650	9.84%	95.09%	94.85%
Townhouse	25	32	-21.88%	\$9,509,300	\$10,201,223	-6.78%	97.69%	95.66%
RES TOTAL	189	196	-3.57%	\$68,505,102	\$76,999,938	-11.03%	96.39%	94.44%
FARMS	1	1	0.00%	\$2,212,000	\$1,100,000	101.09%	75.62%	85.27%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	1	3	-66.67%	\$115,000	\$667,000	-82.76%	95.91%	92.25%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	11	6	83.33%	\$1,945,199	\$1,298,900	49.76%	96.94%	90.84%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	12	9	33.33%	\$2,060,199	\$1,965,900	4.80%	96.89%	91.32%
Business	1	1	0.00%	\$250,000	\$155,000	61.29%	93.63%	88.57%
Commercial	8	5	60.00%	\$1,809,804	\$691,463	161.74%	109.75%	214.78%
Land	0	1	-100.00%	\$0	\$499,000	-100.00%	0.00%	83.87%
GRAND TOTAL	211	213	-0.94%	\$74,837,105	\$81,411,301	-0.94%	95.90%	94.59%

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Central Okanagan Statistics -- January 2012

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central Okanagan									
Acreage/House	\$665,200	\$670,500	-0.79%	\$639,000	\$545,000	17.25%	93	122	-24.33%
Duplex	\$293,560	\$317,439	-7.52%	\$217,000	\$312,500	-30.56%	201	101	99.60%
Mobile Home	\$93,138	\$63,255	47.24%	\$81,875	\$52,900	54.77%	72	108	-33.16%
Recreational									
Residential	\$415,358	\$437,328	-5.02%	\$403,600	\$410,000	-1.56%	102	110	-7.69%
Residential WF		\$1,283,200			\$1,000,000			125	
3/4-Plex									
Timeshare									
Apartment	\$267,945	\$263,720	1.60%	\$233,000	\$237,500	-1.89%	105	150	-30.12%
Townhouse	\$380,372	\$318,788	19.32%	\$351,000	\$316,000	11.08%	141	119	17.81%
RES TOTAL	\$362,461	\$392,857	-7.74%	\$351,000	\$359,000	-2.23%	108	120	-9.81%
FARMS	\$2,212,000	\$1,100,000	101.09%	\$2,212,000	\$1,100,000	101.09%	183	95	92.63%
MULTIFAMILY									
Acreage	\$115,000	\$222,333	-48.28%	\$115,000	\$220,000	-47.73%	99	88	12.08%
Acreage WF									
Lots	\$176,836	\$216,483	-18.31%	\$182,500	\$220,500	-17.23%	266	239	11.45%
Lots WF									
LOTS TOTAL	\$171,683	\$218,433	-21.40%	\$171,200	\$220,000	-22.18%	252	188	33.68%
Business	\$250,000	\$155,000	61.29%	\$250,000	\$155,000	61.29%	161	542	-70.30%
Commercial	\$226,226	\$138,293	63.58%	\$52,026	\$128,000	-59.36%	126	143	-11.92%
Land		\$499,000			\$499,000			102	
GRAND TOTAL	\$354,678	\$382,213	-7.20%	\$343,000	\$350,000	-2.00%	117	125	-6.00%

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Central Okanagan Statistics -- January 2012

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Central Okanagan									
Acreage/House	\$665,200	\$670,500	-0.79%	\$639,000	\$545,000	17.25%	93	122	-24.33%
Duplex	\$293,560	\$317,439	-7.52%	\$217,000	\$312,500	-30.56%	201	101	99.60%
Mobile Home	\$93,138	\$63,255	47.24%	\$81,875	\$52,900	54.77%	72	108	-33.16%
Recreational									
Residential	\$415,358	\$437,328	-5.02%	\$403,600	\$410,000	-1.56%	102	110	-7.69%
Residential WF		\$1,283,200			\$1,000,000			125	
3/4-Plex									
Timeshare									
Apartment	\$267,945	\$263,720	1.60%	\$233,000	\$237,500	-1.89%	105	150	-30.12%
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