

OKANAGAN MAINLINE REAL ESTATE BOARD
HISTORICAL STATISTICAL INFORMATION 1987 TO 1990

| | 12/31/87 | Average | 12/31/88 | Average | 12/31/89 | Average | 12/31/90 |
|--|----------|---------|----------|---------|----------|---------|----------|
|--|----------|---------|----------|---------|----------|---------|----------|

SHUSWAP

| | | | | | | | |
|---|---------------|------------------|---------------|-----------------|---------------|-----------------|---------------|
| Total # of Sales (All Prprty Types) | 544 | | 601 | | 716 | | 825 |
| Total Sales Dollar Value \$mil | \$27.2 | | \$32.8 | | \$47.1 | | \$52.8 |
| Listings Taken | 1950 | | 2820 | | 2366 | | 2568 |
| # of Residential Sales | 227 | | 301 | | 350 | | 352 |
| Residential Sales Value \$mil | \$13.5 | \$59,547 | \$19.0 | \$63,431 | \$26.0 | \$73,650 | \$27.5 |
| Residential Listings Taken | 605 | | 911 | | 825 | | 791 |
| # of Residential WF Sales | 10 | | 20 | | 27 | | 26 |
| Residential WF Sales Value \$mil | \$1.0 | \$102,490 | \$1.7 | \$84,683 | \$2.2 | \$84,139 | \$2.3 |
| Residential WF Listings Taken | 42 | | 67 | | 60 | | 71 |
| # of Condo Sales | 2 | | 2 | | 4 | | 2 |
| Condo Sales Value \$mil | \$0.1 | \$35,500 | \$0.1 | \$37,500 | \$0.2 | \$45,875 | \$0.2 |
| Condo Listings Taken | 35 | | 16 | | 10 | | 7 |
| # of Townhouse Sales | 32 | | 10 | | 13 | | 11 |
| Townhouse Sales Value \$mil | \$0.9 | \$27,244 | \$0.7 | \$62,590 | \$0.8 | \$67,800 | \$0.8 |
| Townhouse Listings Taken | 36 | | 39 | | 25 | | 23 |
| # of Lot Sales | 130 | | 83 | | 89 | | 147 |
| Lot Sales Value \$mil | \$1.1 | \$8,191 | \$1.5 | \$17,827 | \$1.8 | \$20,742 | \$3.0 |
| Lot Listings Taken | 440 | | 702 | | 534 | | 727 |
| # of Lot WF Sales | 10 | | 5 | | 5 | | 13 |
| Lot WF Sales Value \$mil | \$0.5 | \$49,700 | \$0.2 | \$35,650 | \$0.3 | \$57,600 | \$0.7 |
| Lot WF Listings Taken | 14 | | 33 | | 42 | | 44 |

OKANAGAN MAINLINE REAL ESTATE BOARD

HISTORICAL STATISTICAL INFORMATION 1991 TO 1994

| | 12/31/91 | Average | 12/31/92 | Average | 12/31/93 | Average | 12/31/94 |
|---|---------------|------------------|---------------|------------------|----------------|------------------|----------------|
| SHUSWAP | | | | | | | |
| Total # of Sales (All Prprty Types) | 956 | | 1181 | | 1284 | | 1143 |
| Total Sales Dollar Value \$mil | \$65.6 | | \$89.0 | | \$116.3 | | \$124.0 |
| Listings Taken | 2681 | | 2510 | | 2712 | | 3345 |
| # of Residential Sales | 410 | | 436 | | 430 | | 391 |
| Residential Sales Value \$mil | \$36.8 | \$89,810 | \$46.8 | \$107,309 | \$56.3 | \$130,965 | \$55.4 |
| Residential Listings Taken | 833 | | 778 | | 934 | | 1114 |
| # of Residential WF Sales | 25 | | 35 | | 33 | | 21 |
| Residential WF Sales Value \$mil | \$3.4 | \$136,326 | \$4.6 | \$131,765 | \$5.3 | \$162,542 | \$4.8 |
| Residential WF Listings Taken | 55 | | 60 | | 81 | | 93 |
| # of Condo Sales | 8 | | 6 | | 15 | | 40 |
| Condo Sales Value \$mil | \$0.4 | \$49,313 | \$0.3 | \$54,333 | \$1.7 | \$115,747 | \$4.3 |
| Condo Listings Taken | 34 | | 9 | | 73 | | 101 |
| # of Townhouse Sales | 12 | | 19 | | 20 | | 20 |
| Townhouse Sales Value \$mil | \$1.3 | \$105,667 | \$1.8 | \$93,511 | \$2.4 | \$117,953 | \$2.5 |
| Townhouse Listings Taken | 36 | | 29 | | 48 | | 73 |
| # of Lot Sales | 199 | | 302 | | 432 | | 308 |
| Lot Sales Value \$mil | \$1.3 | \$6,672 | \$7.0 | \$23,239 | \$12.5 | \$29,058 | \$11.2 |
| Lot Listings Taken | 765 | | 720 | | 663 | | 897 |
| # of Lot WF Sales | 19 | | 25 | | 19 | | 12 |
| Lot WF Sales Value \$mil | \$1.0 | \$55,761 | \$1.8 | \$74,402 | \$1.3 | \$71,005 | \$1.0 |
| Lot WF Listings Taken | 40 | | 67 | | 32 | | 70 |

OKANAGAN MAINLINE REAL ESTATE BOARD

HISTORICAL STATISTICAL INFORMATION 1995 TO 1998

| | 12/31/95 | Average | 12/31/96 | Average | 12/31/97 | Average | 12/31/98 |
|---|---------------|------------------|---------------|------------------|---------------|------------------|---------------|
| SHUSWAP | | | | | | | |
| Total # of Sales (All Prprty Types) | 849 | | 818 | | 759 | | 637 |
| Total Sales Dollar Value \$mil | \$94.7 | | \$99.3 | | \$97.3 | | \$76.7 |
| Listings Taken | 3422 | | 3208 | | 2975 | | 2391 |
| # of Residential Sales | 330 | | 359 | | 343 | | 286 |
| Residential Sales Value \$mil | \$46.9 | \$141,990 | \$51.4 | \$143,024 | \$49.2 | \$143,660 | \$39.0 |
| Residential Listings Taken | 1169 | | 1084 | | 1022 | | 812 |
| # of Residential WF Sales | 27 | | 23 | | 27 | | 27 |
| Residential WF Sales Value \$mil | \$4.9 | \$184,169 | \$5.0 | \$220,543 | \$7.2 | \$266,911 | \$6.1 |
| Residential WF Listings Taken | 125 | | 121 | | 118 | | 97 |
| # of Condo Sales | 69 | | 42 | | 45 | | 43 |
| Condo Sales Value \$mil | \$6.9 | \$100,899 | \$4.7 | \$112,705 | \$4.5 | \$101,287 | \$4.7 |
| Total Condo Listings Taken | 72 | | 90 | | 165 | | 33 |
| # of Townhouse Sales | 26 | | 49 | | 59 | | 51 |
| Townhouse Sales Value \$mil | \$3.2 | \$124,780 | \$6.3 | \$129,002 | \$7.5 | \$127,873 | \$6.4 |
| Townhouse Listings Taken | 94 | | 125 | | 161 | | 129 |
| # of Lot Sales | 162 | | 132 | | 98 | | 70 |
| Lot Sales Value \$mil | \$6.3 | \$39,342 | \$5.6 | \$42,391 | \$4.5 | \$46,658 | \$2.6 |
| Lot Listings Taken | 882 | | 758 | | 598 | | 625 |
| # of Lot WF Sales | 13 | | 7 | | 5 | | 2 |
| Lot WF Sales Value \$mil | \$0.9 | \$72,846 | \$0.6 | \$95,214 | \$0.5 | \$107,000 | \$0.2 |
| Lot WF Listings Taken | 74 | | 31 | | 22 | | 23 |

OKANAGAN MAINLINE REAL ESTATE BOARD

HISTORICAL STATISTICAL INFORMATION 2003 TO 2005

| | 12/31/03 | Average Price | 12/31/04 | | 8/31/05 | | |
|---|----------------|------------------|----------------|------------------|----------------|------------------|--|
| SHUSWAP | | | | | | | |
| Total # of Sales (All Prprty Types) | 1073 | | 1360 | | 1051 | | |
| Total Sales Dollar Value \$mil | \$161.4 | | \$223.8 | | \$185.9 | | |
| Listings Taken | 1889 | | 2027 | | 1598 | | |
| # of Residential Sales | 462 | | 563 | | 413 | | |
| Residential Sales Value \$mil | \$71.3 | \$154,334 | \$97.6 | \$173,363 | \$86.0 | \$208,383 | |
| Residential Listings Taken | 713 | | 711 | | 593 | | |
| # of Residential WFSales | 54 | | 55 | | 24 | | |
| Residential WF Sales Value \$mil | \$17.9 | \$332,954 | \$22.4 | \$406,660 | \$11.0 | \$459,217 | |
| Residential WF Listings Taken | 87 | | 63 | | 42 | | |
| # of Condo Sales | 54 | | 42 | | 34 | | |
| Condo Sales Value \$mil | \$9.8 | \$181,347 | \$5.4 | \$127,971 | \$5.8 | \$173,071 | |
| Condo Listings Taken | 91 | | 39 | | 95 | | |
| # of Townhouse Sales | 54 | | 56 | | 41 | | |
| Townhouse Sales Value \$mil | \$6.8 | \$126,706 | \$8.0 | \$144,219 | \$7.0 | \$171,254 | |
| Townhouse Listings Taken | 54 | | 85 | | 84 | | |
| # of Lot Sales | 141 | | 210 | | 215 | | |
| Lot Sales Value \$mil | \$6.2 | \$43,992 | \$8.7 | \$41,538 | \$9.7 | \$45,023 | |
| Lot Listings Taken | 280 | | 328 | | 255 | | |
| # of Lot WF Sales | 21 | | 21 | | 14 | | |
| Lot WF Sales Value \$mil | \$2.9 | \$138,498 | \$2.9 | \$139,524 | \$2.9 | \$203,921 | |
| Lot WF Listings Taken | 24 | | 26 | | 22 | | |

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Average

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| \$72,527 |
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| \$19,860 |
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| \$53,730 |
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| \$107,456 |
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| \$127,002 |
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| \$36,350 |
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| \$84,902 |
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| Average |
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| \$110,948 |
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| \$126,703 |
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| \$38,549 |
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| \$79,500 |
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| Average Price |
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| \$142,035 |
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| \$235,791 |
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| \$121,744 |
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| \$42,476 |
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| \$92,450 |
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