

# **Shuswap Zone Monthly Statistics**

March 2007

Totals include variables in any given month, due to  
preceding month's collapsed sales and deleted listings.

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# Zone Totals

Description	Current Month This Year	Last Year	Increase	This YTD	Last YTD	Increase
<b>Year = 2007</b>						
<b>Month = March</b>						
<b>Area = Central Zone</b>						
1 Units Listed	1042	898	16.04%	2797	2389	17.08%
2 Units Sold	642	573	12.04%	1438	1435	0.21%
3 Sales Volume	\$243,793,344.	\$190,170,912.	28.20%	\$548,372,288.	\$456,171,392.	20.21%
4 List/Sell Ratio	97.29%	97.30%		96.78%	97.07%	
5 Days to Sell	66	92	-28.26%	74	83	-10.84%
6 Active Listings	2858	2281	25.30%			
<b>Area = North Zone</b>						
1 Units Listed	462	397	16.37%	1029	1005	2.39%
2 Units Sold	226	233	-3.00%	535	595	-10.08%
3 Sales Volume	\$76,051,216.	\$61,880,968.	22.90%	\$165,463,424.	\$155,294,560.	6.55%
4 List/Sell Ratio	96.51%	96.66%		96.31%	96.48%	
5 Days to Sell	85	80	6.25%	93	86	8.14%
6 Active Listings	1413	1139	24.06%			
<b>Area = Shuswap Zone</b>						
1 Units Listed	264	208	26.92%	618	508	21.65%
2 Units Sold	137	98	39.80%	314	276	13.77%
3 Sales Volume	\$38,131,304.	\$19,879,716.	91.81%	\$87,455,776.	\$67,988,064.	28.63%
4 List/Sell Ratio	95.60%	95.79%		95.17%	95.71%	
5 Days to Sell	112	107	4.67%	124	129	-3.88%
6 Active Listings	848	767	10.56%			
<b>Area = Grand Total</b>						
1 Units Listed	1768	1503	17.63%	4444	3902	13.89%
2 Units Sold	1005	904	11.17%	2287	2306	-0.82%
3 Sales Volume	\$357,975,872.	\$271,931,584.	31.64%	\$801,291,456.	\$679,454,016.	17.93%
4 List/Sell Ratio	96.88%	96.96%		96.45%	96.75%	
5 Days to Sell	77	91	-15.38%	85	89	-4.49%
6 Active Listings	5119	4187	22.26%			

# Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Res. Units Sold	Res. Sales Volume
This Month	137	\$38,131,304.	61	\$17,491,500.
Last Month	105	\$27,076,114.	46	\$13,412,300.
This Month Last Year	98	\$19,879,716.	40	\$9,656,150.

Description	Total Listings Taken	Inventory
This Month	264	848
Last Month	221	782
This Month Last Year	208	767

# Quick Summary Part 2

<u>Description</u>	<u>This Month</u>
<b>Year = 2007</b>	
<b>Month = 3</b>	
<b>Area = SH</b>	
7 Ratio of Sales vs. Inventory	16.16%
8 Condo/Apt -- Sales	3
9 Condo/Apt -- New Listings	5
10 Condo/Apt -- Current Inventory	16
11 Condo/Apt -- Sell/Inv. Ratio	18.75%
12 Condo/Apt -- Days to Sell	267
13 Condo/Townhouse -- Sales	13
14 Condo/Townhouse -- New Listings	15
15 Condo/Townhouse -- Current Inventory	56
16 Condo/Townhouse -- Sell/Inv. Ratio	23.21%
17 Condo/Townhouse -- Days to Sell	161
18 Lots -- Sales	24
19 Lots -- New Listings	66
20 Lots -- Current Inventory	218
21 Lots -- Sell/Inv. Ratio	11.01%
22 Lots -- Days to Sell	157
23 Residential -- Sales	61
24 Residential -- New Listings	93
25 Residential -- Current Inventory	231
26 Residential -- Sell/Inv. Ratio	26.41%
27 Residential -- Days to Sell	84
28 Average House Price	\$286,745.90
29 Median House Price	\$280,000.
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**Comparative Activity -- Listing Information**

<u>Description</u>	<u>LIST This Mo</u>	<u>This Mo Last Yr</u>	<u>Incr/Decr%</u>	<u>This YTD</u>	<u>Last YTD</u>	<u>Incr/Decr%</u>	<u>INVENT This Mo</u>	<u>This Mo Last Yr</u>	<u>Incr/Decr%</u>
<b>Zone = SH</b>									
1 Acreage/House	19	24	-20.83%	47	52	-9.62%	78	69	13.04%
2 Duplex	0	0	0.00%	2	3	-33.33%	3	3	0.00%
3 Mobile Home	22	10	120.00%	41	31	32.26%	35	32	9.38%
4 Recreational	13	3	333.33%	23	5	360.00%	29	13	123.08%
5 Residential	93	67	38.81%	223	174	28.16%	231	167	38.32%
6 Residential WF	12	9	33.33%	28	17	64.71%	49	23	113.04%
7 3/4-Plex	1	0	0.00%	2	0	0.00%	2	1	100.00%
8 Timeshare	0	0	0.00%	0	0	0.00%	1	1	0.00%
9 Apartment	5	13	-61.54%	7	20	-65.00%	16	61	-73.77%
10 Townhouse	15	5	200.00%	51	14	264.29%	56	55	1.82%
11 RES. TOTAL	180	131	37.40%	424	316	34.18%	500	426	17.37%
12 FARMS	8	2	300.00%	12	8	50.00%	25	13	92.31%
13 MULTIFAMILY	0	1	-100.00%	1	4	-75.00%	4	6	-33.33%
14 Acreage	12	16	-25.00%	24	27	-11.11%	64	47	36.17%
15 Acreage WF	2	1	100.00%	4	1	300.00%	12	2	500.00%
16 Lots	48	32	50.00%	106	101	4.95%	131	141	-7.09%
17 Lots WF	4	0	0.00%	7	2	250.00%	11	8	37.50%
18 LOTS TOTAL	66	49	34.69%	141	132	6.82%	218	198	10.10%
19 Business	9	15	-40.00%	19	25	-24.00%	47	54	-12.96%
20 Commercial	0	6	-100.00%	10	13	-23.08%	24	31	-22.58%
21 Land	0	2	-100.00%	9	5	80.00%	18	25	-28.00%
22 Leases	1	2	-50.00%	2	5	-60.00%	12	14	-14.29%
23 IC&I TOTAL	10	25	-60.00%	40	48	-16.67%	101	124	-18.55%
24 GRAND TOTAL	264	208	26.92%	618	508	21.65%	848	767	10.56%

## Comparative Activity -- Sales Information (Month)

Description	UNIT SALES	Mo	Last Yr	Incr/Decr%	SALES VOL	Mo	Last Yr	Incr/Decr%	L/S RATIO	Month	Last Yr
<b>Area = SH</b>											
1 Acreage/House	11		7	57.14%	\$4,220,500.		\$2,429,900.	73.69%	94.54%		95.85%
2 Duplex	1		1	0.00%	\$227,500.		\$100,000.	127.50%	92.85%		78.12%
3 Mobile Home	12		10	20.00%	\$764,550.		\$462,400.	65.34%	92.98%		90.32%
4 Recreational	1		1	0.00%	\$350,000.		\$150,000.	133.33%	87.52%		83.37%
5 Residential	61		40	52.50%	\$17,491,500.		\$9,656,150.	81.14%	96.47%		96.04%
6 Residential WF	4		1	300.00%	\$3,655,000.		\$639,500.	471.54%	84.77%		99.92%
7 3/4-Plex	0		0	0.00%	\$0.		\$0.	0.00%	0.00%		0.00%
8 Timeshare	0		0	0.00%	\$0.		\$0.	0.00%	0.00%		0.00%
9 Apartment	3		3	0.00%	\$513,900.		\$946,500.	-45.71%	97.79%		98.98%
10 Townhouse	13		7	85.71%	\$4,464,000.		\$1,449,467.	207.98%	97.14%		104.27%
11 RES. TOTAL	106		70	51.43%	\$31,686,950.		\$15,833,917.	100.12%	95.44%		95.77%
12 FARMS	2		1	100.00%	\$1,005,500.		\$240,000.	318.96%	86.11%		97.16%
13 MULTIFAMILY	0		0	0.00%	\$0.		\$0.	0.00%	0.00%		0.00%
14 Acreage	2		4	-50.00%	\$380,000.		\$678,900.	-44.03%	97.12%		90.00%
15 Acreage WF	0		0	0.00%	\$0.		\$0.	0.00%	0.00%		0.00%
16 Lots	22		19	15.79%	\$2,618,855.		\$1,478,900.	77.08%	97.96%		97.02%
17 Lots WF	0		0	0.00%	\$0.		\$0.	0.00%	0.00%		0.00%
18 LOTS TOTAL	24		23	4.35%	\$2,998,855.		\$2,157,800.	38.98%	97.89%		95.80%
19 Business	4		1	300.00%	\$1,390,000.		\$989,000.	40.55%	93.07%		116.48%
20 Commercial	1		3	-66.67%	\$1,050,000.		\$659,000.	59.33%	87.50%		88.63%
21 Land	0		0	0.00%	\$0.		\$0.	0.00%	0.00%		0.00%
22 Leases	0		0	0.00%	\$0.		\$0.	0.00%	0.00%		0.00%
23 IC&I TOTAL	5		4	25.00%	\$2,440,000.		\$1,648,000.	48.06%	91.96%		95.59%
24 GRAND TOTAL	137		98	39.80%	\$38,131,304.		\$19,879,716.	91.81%	95.60%		95.79%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

**Comparative Activity -- Sales Information (YTD)**

<u>Description</u>	<u>UNIT SALES YTD</u>	<u>Last YTD</u>	<u>Incr/Decr%</u>	<u>SALES VOL YTD</u>	<u>Last YTD</u>	<u>Incr/Decr%</u>	<u>L/S RATIO YTD</u>	<u>Last YTD</u>
<b>Area = SH</b>								
1 Acreage/House	28	21	33.33%	\$11,283,000.	\$8,911,650.	26.61%	93.73%	94.46%
2 Duplex	2	3	-33.33%	\$404,500.	\$303,000.	33.50%	94.26%	84.77%
3 Mobile Home	29	25	16.00%	\$1,900,750.	\$1,227,300.	54.87%	91.68%	89.93%
4 Recreational	1	3	-66.67%	\$350,000.	\$437,000.	-19.91%	87.52%	89.38%
5 Residential	131	97	35.05%	\$38,062,200.	\$22,930,100.	65.99%	95.80%	95.99%
6 Residential WF	10	10	0.00%	\$10,396,205.	\$5,392,500.	92.79%	92.95%	100.14%
7 3/4-Plex	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	16	8	100.00%	\$2,872,100.	\$2,057,400.	39.60%	96.93%	98.57%
10 Townhouse	26	21	23.81%	\$8,497,000.	\$5,037,567.	68.67%	97.06%	103.42%
11 RES. TOTAL	243	188	29.26%	\$73,765,752.	\$46,296,516.	59.33%	95.11%	95.89%
12 FARMS	2	2	0.00%	\$1,005,500.	\$1,570,000.	-35.96%	86.11%	94.44%
13 MULTIFAMILY	0	4	-100.00%	\$0.	\$2,579,000.	0.00%	0.00%	100.76%
14 Acreage	8	17	-52.94%	\$2,563,000.	\$2,896,900.	-11.53%	97.64%	95.62%
15 Acreage WF	0	1	-100.00%	\$0.	\$105,000.	0.00%	0.00%	80.83%
16 Lots	47	49	-4.08%	\$4,531,710.	\$3,550,650.	27.63%	97.26%	95.93%
17 Lots WF	0	1	-100.00%	\$0.	\$219,000.	0.00%	0.00%	100.00%
18 LOTS TOTAL	55	68	-19.12%	\$7,094,710.	\$6,771,550.	4.77%	97.32%	95.69%
19 Business	8	4	100.00%	\$2,785,000.	\$2,069,000.	34.61%	89.34%	89.31%
20 Commercial	3	7	-57.14%	\$2,176,000.	\$4,122,000.	-47.21%	90.99%	89.79%
21 Land	1	3	-66.67%	\$485,000.	\$4,580,000.	-89.41%	69.28%	101.46%
22 Leases	2	0	0.00%	\$143,813.50	\$0.	0.00%	0.00%	0.00%
23 IC&I TOTAL	14	14	0.00%	\$5,589,813.50	\$10,771,000.	-48.10%	88.08%	92.15%
24 GRAND TOTAL	314	276	13.77%	\$87,455,776.	\$67,988,064.	28.63%	95.17%	95.71%

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**Average/Median Price, Days to Sell (Month)**

Description	AVG PR Month	Last Yr	Incr/Decr %	MED PR Month	Last Yr	Incr/Decr %	DAYS Month	Last Yr	Incr/Decr %
<b>Area = SH</b>									
1 Acreage/House	\$383,681.81	\$347,128.56	10.53%	\$320,000.	\$375,000.	-14.67%	80	92	-13.04%
2 Duplex	\$227,500.	\$100,000.	127.50%	\$227,500.	\$100,000.	127.50%	156	123	26.83%
3 Mobile Home	\$63,712.50	\$46,240.	37.79%	\$57,000.	\$37,750.	50.99%	66	104	-36.54%
4 Recreational	\$350,000.	\$150,000.	133.33%	\$350,000.	\$150,000.	133.33%	177	44	302.27%
5 Residential	\$286,745.90	\$241,403.75	18.78%	\$280,000.	\$261,500.	7.07%	84	63	33.33%
6 Residential WF	\$913,750.	\$639,500.	42.89%	\$1,012,500.	\$639,500.	58.33%	178	61	191.80%
7 3/4-Plex	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$171,300.	\$315,500.	-45.71%	\$130,000.	\$320,000.	-59.38%	267	104	156.73%
10 Townhouse	\$343,384.62	\$207,066.71	65.83%	\$272,000.	\$221,250.	22.94%	161	132	21.97%
11 RES. TOTAL	\$298,933.50	\$226,198.81	32.16%	\$275,000.	\$235,250.	16.90%	101	81	24.69%
12 FARMS	\$502,750.	\$240,000.	109.48%	\$502,750.	\$240,000.	109.48%	79	143	-44.76%
13 MULTIFAMILY	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
14 Acreage	\$190,000.	\$169,725.	11.95%	\$190,000.	\$114,500.	65.94%	67	68	-1.47%
15 Acreage WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
16 Lots	\$119,038.86	\$77,836.84	52.93%	\$107,700.	\$70,000.	53.86%	165	115	43.48%
17 Lots WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
18 LOTS TOTAL	\$124,952.28	\$93,817.39	33.19%	\$107,700.	\$74,900.	43.79%	157	107	46.73%
19 Business	\$347,500.	\$989,000.	-64.86%	\$315,000.	\$989,000.	-68.15%	168	367	-54.22%
20 Commercial	\$1,050,000.	\$219,666.67	378.00%	\$1,050,000.	\$260,000.	303.85%	52	618	-91.59%
21 Land	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
22 Leases	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
23 IC&I TOTAL	\$488,000.	\$412,000.	18.45%	\$525,000.	\$249,500.	110.42%	145	555	-73.87%
24 GRAND TOTAL	\$278,330.68	\$202,854.25	37.21%	\$256,500.	\$189,750.	35.18%	112	107	4.67%

**Average/Median Price, Days to Sell (YTD)**

Description	AVG PR YTD	Last YTD	Incr/Decr%	MED PR YTD	Last YTD	Incr/Decr%	DAYS YTD	Last YTD	Incr/Decr%
<b>Area = SH</b>									
1 Acreage/House	\$402,964.28	\$424,364.28	-5.04%	\$358,750.	\$325,000.	10.38%	126	117	7.69%
2 Duplex	\$202,250.	\$101,000.	100.25%	\$202,250.	\$100,000.	102.25%	112	110	1.82%
3 Mobile Home	\$65,543.10	\$49,092.	33.51%	\$48,900.	\$43,500.	12.41%	72	77	-6.49%
4 Recreational	\$350,000.	\$145,666.67	140.27%	\$350,000.	\$150,000.	133.33%	177	89	98.88%
5 Residential	\$290,551.15	\$236,392.78	22.91%	\$285,000.	\$249,500.	14.23%	95	77	23.38%
6 Residential WF	\$1,039,620.50	\$539,250.	92.79%	\$1,024,950.	\$432,500.	136.98%	112	182	-38.46%
7 3/4-Plex	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$179,506.25	\$257,175.	-30.20%	\$166,250.	\$223,700.	-25.68%	181	68	166.18%
10 Townhouse	\$326,807.68	\$239,884.14	36.24%	\$291,000.	\$232,000.	25.43%	163	168	-2.98%
11 RES. TOTAL	\$303,562.78	\$246,258.06	23.27%	\$275,000.	\$235,000.	17.02%	110	98	12.24%
12 FARMS	\$502,750.	\$785,000.	-35.96%	\$502,750.	\$785,000.	-35.96%	79	143	-44.76%
13 MULTIFAMILY	\$0.	\$644,750.	0.00%	\$0.	\$584,500.	0.00%	0	368	0.00%
14 Acreage	\$320,375.	\$170,405.87	88.01%	\$255,000.	\$150,000.	70.00%	286	176	62.50%
15 Acreage WF	\$0.	\$105,000.	0.00%	\$0.	\$105,000.	0.00%	0	310	0.00%
16 Lots	\$96,419.35	\$72,462.24	33.06%	\$94,900.	\$72,000.	31.81%	169	150	12.67%
17 Lots WF	\$0.	\$219,000.	0.00%	\$0.	\$219,000.	0.00%	0	139	0.00%
18 LOTS TOTAL	\$128,994.72	\$99,581.61	29.54%	\$96,400.	\$80,200.	20.20%	186	159	16.98%
19 Business	\$348,125.	\$517,250.	-32.70%	\$612,500.	\$477,500.	28.27%	149	225	-33.78%
20 Commercial	\$725,333.31	\$588,857.12	23.18%	\$701,000.	\$355,000.	97.46%	128	366	-65.03%
21 Land	\$485,000.	\$1,526,666.62	-68.23%	\$485,000.	\$3,550,000.	-86.34%	114	356	-67.98%
22 Leases	\$71,906.75	\$0.	0.00%	\$71,906.75	\$0.	0.00%	153	0	0.00%
23 IC&I TOTAL	\$399,272.40	\$769,357.12	-48.10%	\$390,000.	\$277,000.	40.79%	142	323	-56.04%
24 GRAND TOTAL	\$278,521.59	\$246,333.57	13.07%	\$254,000.	\$199,000.	27.64%	124	129	-3.88%

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