North Zone Monthly Statistics

March 2007

Totals include variables in any given month, due to
preceding month's collapsed sales and deleted listings.
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Zone Totals

	Description	Current Month This Year	Last Year	Increase	This YTD	Last YTD	Increase
Year = 2007							
Month = March							
Area = Central Zone							
1	Units Listed	1042	898	16.04%	2797	2389	17.08%
2	Units Sold	642	573	12.04%	1438	1435	0.21%
3	Sales Volume	$243,793,344.	$190,170,912.	28.20%	$548,372,288.	$456,171,392.	20.21%
4	List/Sell Ratio	97.29%	97.30%		96.78%	97.07%	
5	Days to Sell	66	92	-28.26%	74	83	-10.84%
6	Active Listings	2858	2281	25.30%			
Area = North Zone							
1	Units Listed	462	397	16.37%	1029	1005	2.39%
2	Units Sold	226	233	-3.00%	535	595	-10.08%
3	Sales Volume	$76,051,216.	$61,880,968.	22.90%	$165,463,424.	$155,294,560.	6.55%
4	List/Sell Ratio	96.51%	96.66%		96.31%	96.48%	
5	Days to Sell	85	80	6.25%	93	86	8.14%
6	Active Listings	1413	1139	24.06%			
Area = Shuswap Zone							
1	Units Listed	264	208	26.92%	618	508	21.65%
2	Units Sold	137	98	39.80%	314	276	13.77%
3	Sales Volume	$38,131,304.	$19,879,716.	91.81%	$87,455,776.	$67,988,064.	28.63%
4	List/Sell Ratio	95.60%	95.79%		95.17%	95.71%	
5	Days to Sell	112	107	4.67%	124	129	-3.88%
6	Active Listings	848	767	10.56%			
Area = Grand Total							
1	Units Listed	1768	1503	17.63%	4444	3902	13.89%
2	Units Sold	1005	904	11.17%	2287	2306	-0.82%
3	Sales Volume	$357,975,872.	$271,931,584.	31.64%	$801,291,456.	$679,454,016.	17.93%
4	List/Sell Ratio	96.88%	96.96%		96.45%	96.75%	
5	Days to Sell	77	91	-15.38%	85	89	-4.49%
6	Active Listings	5119	4187	22.26%			

Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Res. Units Sold	Res. Sales Volume
This Month	226	$76,051,216.	109	$38,661,988.
Last Month	167	$48,571,772.	77	$26,207,200.
This Month Last Year	233	$61,880,968.	118	$33,559,592.

Description	Total Listings Taken	Inventory
This Month	462	1413
Last Month	317	1339
This Month Last Year	397	1139

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Quick Summary Part 2

	Description	This Month
Year = 2007		
Month = 3		
Area = NO		
7	Ratio of Sales vs. Inventory	15.99%
8	Condo/Apt -- Sales	25
9	Condo/Apt -- New Listings	31
10	Condo/Apt -- Current Inventory	72
11	Condo/Apt -- Sell/Inv. Ratio	34.72%
12	Condo/Apt -- Days to Sell	54
13	Condo/Townhouse -- Sales	34
14	Condo/Townhouse -- New Listings	52
15	Condo/Townhouse -- Current Inventory	112
16	Condo/Townhouse -- Sell/Inv. Ratio	30.36%
17	Condo/Townhouse -- Days to Sell	54
18	Lots -- Sales	10
19	Lots -- New Listings	74
20	Lots -- Current Inventory	369
21	Lots -- Sell/Inv. Ratio	2.71%
22	Lots -- Days to Sell	274
23	Residential -- Sales	109
24	Residential -- New Listings	182
25	Residential -- Current Inventory	390
26	Residential -- Sell/Inv. Ratio	27.95%
27	Residential -- Days to Sell	74
28	Average House Price	$354,697.12
29	Median House Price	$335,088.12

Comparative Activity -- Listing Information

_	Description	LIST This Mo	This Mo Last Yr	Incr/Decr%	This YTD	Last YTD	Incr/Decr%	INVENT This Mo	This Mo Last Yr	Incr/Decr%
	Zone = NO									
1	Acreage/House	38	38	0.00%	90	96	-6.25%	125	140	-10.71%
2	Duplex	13	6	116.67%	27	10	170.00%	17	15	13.33%
3	Mobile Home	22	22	0.00%	51	62	-17.74%	45	44	2.27%
4	Recreational	6	5	20.00%	21	16	31.25%	39	18	116.67%
5	Residential	182	171	6.43%	407	435	-6.44%	390	332	17.47%
6	Residential WF	2	8	-75.00%	10	13	-23.08%	16	18	-11.11%
7	3/4-Plex	2	1	100.00%	3	6	-50.00%	4	3	33.33%
8	Timeshare	0	0	0.00%	0	0	0.00%	2	0	0.00%
9	Apartment	31	50	-38.00%	74	93	-20.43%	72	73	-1.37%
10	Townhouse	52	26	100.00%	121	74	63.51%	112	50	124.00%
11	RES. TOTAL	348	327	6.42%	804	805	-0.12%	822	698	17.77%
12	FARMS	9	4	125.00%	17	13	30.77%	47	29	62.07%
13	MULTIFAMILY	1	1	0.00%	4	6	-33.33%	2	9	-77.78%
14	Acreage	23	18	27.78%	41	45	-8.89%	112	69	62.32%
15	Acreage W	0	2	-100.00%	2	3	-33.33%	6	4	50.00%
16	Lots	49	19	157.89%	78	51	52.94%	247	143	72.73%
17	Lots WF	2	0	0.00%	5	1	400.00%	4	25	-84.00%
18	LOTS TOTAL	74	39	89.74%	126	100	26.00%	369	241	53.11%
19	Business	14	12	16.67%	36	36	0.00%	66	55	20.00%
20	Commercial	9	9	0.00%	15	18	-16.67%	42	48	-12.50%
21	Land	3	3	0.00%	12	13	-7.69%	40	28	42.86%
22	Leases	4	2	100.00%	15	14	7.14%	25	31	-19.35%
23	IC&I TOTAL	30	26	15.38%	78	81	-3.70%	173	162	6.79%
24	GRAND TOTAL	462	397	16.37%	1029	1005	2.39%	1413	1139	24.06%

Comparative Activity -- Sales Information (Month)

	Description	UNIT SALES Mo	Last Yr	Incr/Decr%	SALES VOL Mo	Last Yr	Incr/Decr%	L/S RATIO Month	Last Yr
Area = NO									
1	Acreage/House	18	18	0.00%	$8,394,550.	$7,142,800.	17.52%	97.75%	96.74%
2	Duplex	7	3	133.33%	$2,296,350.	$816,000.	181.42%	96.99%	98.59%
3	Mobile Home	10	15	-33.33%	$982,400.	$1,459,050.	-32.67%	89.72%	98.73%
4	Recreational	2	0	0.00%	$2,079,000.	$0.	0.00%	91.72%	0.00%
5	Residential	109	118	-7.63%	$38,661,988.	$33,559,592.	15.20%	96.91%	96.13%
6	Residential WF	3	2	50.00%	$4,478,900.	$1,728,000.	159.20%	90.39%	98.93%
7	3/4-Plex	2	2	0.00%	$426,500.	$518,000.	-17.66%	97.96%	94.41%
8	Timeshare	0	0	0.00%	$0.	$0.	0.00%	0.00%	0.00%
9	Apartment	25	20	25.00%	$4,087,000.	$3,034,700.	34.68%	96.81%	96.45%
10	Townhouse	34	25	36.00%	$8,786,859.	$4,867,550.	80.52%	98.05%	97.68%
11	RES. TOTAL	210	203	3.45%	$70,193,544.	$53,125,692.	32.13%	96.68%	96.65%
12	FARMS	1	1	0.00%	$775,000.	$605,000.	28.10%	98.72%	89.64%
13	MULTIFAMILY	3	2	50.00%	$1,599,000.	$1,245,000.	28.43%	96.38%	95.83%
14	Acreage	2	6	-66.67%	$510,000.	$2,398,000.	-78.73%	100.00%	89.42%
15	Acreage W	0	0	0.00%	$0.	$0.	0.00%	0.00%	0.00%
16	Lots	7	12	-41.67%	$1,211,900.	$1,493,275.	-18.84%	98.99%	104.96%
17	Lots WF	1	1	0.00%	$1,200,000.	$920,000.	30.43%	85.71%	106.97%
18	LOTS TOTAL	10	19	-47.37%	$2,921,900.	$4,811,275.	-39.27%	97.86%	100.15%
19	Business	1	4	-75.00%	$104,770.	$1,115,000.	-90.60%	44.58%	84.69%
20	Commercial	0	3	-100.00%	$0.	$817,000.	0.00%	0.00%	95.47%
21	Land	1	1	0.00%	$457,000.	$162,000.	182.10%	97.25%	92.83%
22	Leases	0	0	0.00%	$0.	$0.	0.00%	0.00%	0.00%
23	IC&I TOTAL	2	8	-75.00%	$561,770.	$2,094,000.	-73.17%	70.91%	89.75%
24	GRAND TOTAL	226	233	-3.00%	$76,051,216.	$61,880,968.	22.90%	96.51%	96.66%

Comparative Activity -- Sales Information (YTD)

	Description	UNIT SALES YTD	Last YTD	Incr/Decr%	SALES VOL YTD	Last YTD	Incr/Decr%	L/S RATIO YTD	Last YTD
Area = NO									
1	Acreage/House	40	43	-6.98%	$18,239,450.	$15,905,300.	14.68%	95.91%	95.02%
2	Duplex	17	13	30.77%	$5,083,933.	$2,627,900.	93.46%	96.47%	97.51%
3	Mobile Home	27	40	-32.50%	$2,779,800.	$3,036,050.	-8.44%	91.09%	93.57%
4	Recreational	5	4	25.00%	$4,654,000.	$1,396,500.	233.26%	94.13%	95.04%
5	Residential	250	297	-15.82%	$85,913,096.	$84,053,824.	2.21%	96.82%	97.05%
6	Residential WF	3	3	0.00%	$4,478,900.	$2,703,000.	65.70%	90.39%	96.90%
7	3/4-Plex	2	7	-71.43%	$426,500.	$1,291,250.	-66.97%	97.96%	94.85%
8	Timeshare	0	0	0.00%	$0.	$0.	0.00%	0.00%	0.00%
9	Apartment	54	47	14.89%	$9,047,450.	$6,904,400.	31.04%	96.63%	97.01%
10	Townhouse	80	58	37.93%	$18,796,710.	$11,983,950.	56.85%	97.44%	98.03%
11	RES. TOTAL	478	512	-6.64%	$149,419,840.	$129,902,176.	15.02%	96.43%	96.68%
12	FARMS	3	5	-40.00%	$2,085,000.	$4,037,900.	-48.36%	86.54%	93.65%
13	MULTIFAMILY	6	4	50.00%	$3,479,000.	$1,827,500.	90.37%	95.71%	95.41%
14	Acreage	12	14	-14.29%	$2,243,000.	$4,216,500.	-46.80%	100.51%	97.12%
15	Acreage W	1	2	-50.00%	$665,000.	$350,000.	90.00%	89.87%	76.00%
16	Lots	24	36	-33.33%	$3,578,200.	$4,520,875.	-20.85%	96.26%	103.18%
17	Lots WF	1	1	0.00%	$1,200,000.	$920,000.	30.43%	85.71%	106.97%
18	LOTS TOTAL	38	53	-28.30%	$7,686,200.	$10,007,375.	-23.19%	97.15%	100.62%
19	Business	2	9	-77.78%	$229,770.	$5,693,600.	-95.96%	66.52%	80.85%
20	Commercial	2	9	-77.78%	$975,000.	$3,524,000.	-72.33%	95.79%	85.26%
21	Land	1	2	-50.00%	$457,000.	$302,000.	51.32%	97.25%	81.43%
22	Leases	5	1	400.00%	$1,131,609.	$16	7165742.19%	100.00%	66.66%
23	IC&I TOTAL	10	21	-52.38%	$2,793,379.	$9,519,607.	-70.66%	86.97%	82.12%
24	GRAND TOTAL	535	595	-10.08%	$165,463,424.	$155,294,560.	6.55%	96.31%	96.48%

Average/Median Price, Days to Sell (Month)

	Description	AVG PR Month	Last Yr	Incr/Decr %	MED PR Month	Last Yr	Incr/Decr %	DAYS Month	Last Yr	Incr/Decr %
Area = NO										
1	Acreage/House	$466,363.87	$396,822.21	17.52%	$457,100.	$387,500.	17.96%	125	79	58.23%
2	Duplex	$328,050.	$272,000.	20.61%	$380,000.	$232,000.	63.79%	24	55	-56.36%
3	Mobile Home	$98,240.	$97,270.	1.00%	$89,450.	$66,000.	35.53%	108	82	31.71%
4	Recreational	$1,039,500.	$0.	0.00%	$1,039,500.	$0.	0.00%	63	0	0.00%
5	Residential	$354,697.12	$284,403.34	24.72%	$335,088.12	$265,500.	26.21%	74	60	23.33%
6	Residential WF	$1,492,966.62	$864,000.	72.80%	$1,500,000.	$864,000.	73.61%	196	27	625.93%
7	3/4-Plex	$213,250.	$259,000.	-17.66%	$213,250.	$259,000.	-17.66%	98	86	13.95%
8	Timeshare	$0.	$0.	0.00%	$0.	$0.	0.00%	0	0	0.00%
9	Apartment	$163,480.	$151,735.	7.74%	$143,000.	$134,500.	6.32%	54	38	42.11%
10	Townhouse	$258,437.03	$194,702.	32.73%	$237,000.	$193,000.	22.80%	54	35	54.29%
11	RES. TOTAL	$334,255.	$261,702.92	27.72%	$301,500.	$249,600.	20.79%	74	58	27.59%
12	FARMS	$775,000.	$605,000.	28.10%	$775,000.	$605,000.	28.10%	17	227	-92.51%
13	MULTIFAMILY	$533,000.	$622,500.	-14.38%	$553,000.	$622,500.	-11.16%	101	265	-61.89%
14	Acreage	$255,000.	$399,666.65	-36.20%	$255,000.	$143,000.	78.32%	177	228	-22.37%
15	Acreage W	$0.	$0.	0.00%	$0.	$0.	0.00%	0	0	0.00%
16	Lots	$173,128.57	$124,439.58	39.13%	$144,000.	$109,950.	30.97%	339	269	26.02%
17	Lots WF	$1,200,000.	$920,000.	30.43%	$1,200,000.	$920,000.	30.43%	17	330	-94.85%
18	LOTS TOTAL	$292,190.	$253,225.	15.39%	$146,000.	$120,000.	21.67%	274	259	5.79%
19	Business	$104,770.	$278,750.	-62.41%	$104,770.	$310,000.	-66.20%	269	221	21.72%
20	Commercial	$0.	$272,333.34	0.00%	$0.	$85,000.	0.00%	0	134	0.00%
21	Land	$457,000.	$162,000.	182.10%	$457,000.	$162,000.	182.10%	207	3	6800.00%
22	Leases	$0.	$0.	0.00%	$0.	$0.	0.00%	0	0	0.00%
23	IC&I TOTAL	$280,885.	$261,750.	7.31%	$280,885.	$179,500.	56.48%	238	161	47.83%
24	GRAND TOTAL	$336,509.81	$265,583.56	26.71%	$301,500.	$237,000.	27.22%	85	80	6.25%

Average/Median Price, Days to Sell (YTD)

	Description	AVG PR YTD	Last YTD	Incr/Decr%	MED PR YTD	Last YTD	Incr/Decr%	DAYS YTD	Last YTD	Incr/Decr%
Area = NO										
1	Acreage/House	$455,986.25	$369,890.68	23.28%	$439,500.	$360,000.	22.08%	128	108	18.52%
2	Duplex	$299,054.87	$202,146.15	47.94%	$267,000.	$196,000.	36.22%	55	88	-37.50%
3	Mobile Home	$102,955.55	$75,901.25	35.64%	$78,000.	$56,500.	38.05%	86	68	26.47%
4	Recreational	$930,800.	$349,125.	166.61%	$929,000.	$370,000.	151.08%	195	140	39.29%
5	Residential	$343,652.40	$283,009.53	21.43%	$320,250.	$264,000.	21.31%	86	60	43.33%
6	Residential WF	$1,492,966.62	$901,000.	65.70%	$1,500,000.	$975,000.	53.85%	196	22	790.91%
7	3/4-Plex	$213,250.	$184,464.28	15.61%	$213,250.	$167,000.	27.69%	98	95	3.16%
8	Timeshare	$0.	$0.	0.00%	$0.	$0.	0.00%	0	0	0.00%
9	Apartment	$167,545.37	$146,902.12	14.05%	$149,950.	$125,000.	19.96%	61	47	29.79%
10	Townhouse	$234,958.85	$206,619.82	13.72%	$224,500.	$191,500.	17.23%	57	55	3.64%
11	RES. TOTAL	$312,593.81	$253,715.18	23.21%	$277,125.	$238,000.	16.44%	83	65	27.69%
12	FARMS	$695,000.	$807,580.	-13.94%	$775,000.	$605,000.	28.10%	97	177	-45.20%
13	MULTIFAMILY	$579,833.31	$456,875.	26.91%	$468,000.	$433,250.	8.02%	96	226	-57.52%
14	Acreage	$186,916.67	$301,178.56	-37.94%	$150,500.	$160,500.	-6.23%	152	226	-32.74%
15	Acreage W	$665,000.	$175,000.	280.00%	$665,000.	$175,000.	280.00%	162	166	-2.41%
16	Lots	$149,091.67	$125,579.85	18.72%	$135,000.	$116,400.	15.98%	240	217	10.60%
17	Lots WF	$1,200,000.	$920,000.	30.43%	$1,200,000.	$920,000.	30.43%	17	330	-94.85%
18	LOTS TOTAL	$202,268.42	$188,818.39	7.12%	$144,000.	$120,000.	20.00%	204	220	-7.27%
19	Business	$114,885.	$632,622.25	-81.84%	$114,885.	$29,500.	289.44%	207	228	-9.21%
20	Commercial	$487,500.	$391,555.56	24.50%	$487,500.	$440,000.	10.80%	86	210	-59.05%
21	Land	$457,000.	$151,000.	202.65%	$457,000.	$151,000.	202.65%	207	162	27.78%
22	Leases	$226,321.79	$3233068.55%		$73,440.	$7104904	2.87%	212	291	-27.15%
23	IC&I TOTAL	$279,337.90	$453,314.62	-38.38%	$114,885.	$162,000.	-29.08%	185	217	-14.75%
24	GRAND TOTAL	$309,277.40	$260,999.26	18.50%	$270,000.	$230,000.	17.39%	93	86	8.14%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe