

North Zone Monthly Statistics

April 2007

Totals include variables in any given month, due to
preceding month's collapsed sales and deleted listings.

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Zone Totals

Description	Current Month This Year	Last Year	Increase	This YTD	Last YTD	Increase
Year = 2007						
Month = April						
Area = Central Zone						
1 Units Listed	917	793	15.64%	3714	3182	16.72%
2 Units Sold	659	516	27.71%	2096	1951	7.43%
3 Sales Volume	\$259,747,232.	\$183,574,096.	41.49%	\$807,221,504.	\$639,745,536.	26.18%
4 List/Sell Ratio	97.06%	96.37%		96.85%	96.88%	
5 Days to Sell	66	65	1.54%	71	78	-8.97%
6 Active Listings	2972	2366	25.61%			
Area = North Zone						
1 Units Listed	494	406	21.67%	1523	1411	7.94%
2 Units Sold	266	265	0.38%	799	860	-7.09%
3 Sales Volume	\$86,235,608.	\$74,384,496.	15.93%	\$250,472,320.	\$229,679,056.	9.05%
4 List/Sell Ratio	96.08%	96.62%		96.21%	96.53%	
5 Days to Sell	74	68	8.82%	87	80	8.75%
6 Active Listings	1599	1199	33.36%			
Area = Shuswap Zone						
1 Units Listed	237	224	5.80%	855	732	16.80%
2 Units Sold	171	128	33.59%	484	404	19.80%
3 Sales Volume	\$53,056,280.	\$31,595,300.	67.92%	\$140,404,160.	\$99,583,368.	40.99%
4 List/Sell Ratio	96.08%	97.35%		95.49%	96.22%	
5 Days to Sell	101	95	6.32%	116	118	-1.69%
6 Active Listings	879	831	5.78%			
Area = Grand Total						
1 Units Listed	1648	1423	15.81%	6092	5325	14.40%
2 Units Sold	1096	909	20.57%	3379	3215	5.10%
3 Sales Volume	\$399,039,136.	\$289,553,888.	37.81%	\$1,198,098,048.	\$969,007,936.	23.64%
4 List/Sell Ratio	96.67%	96.58%		96.50%	96.70%	
5 Days to Sell	73	70	4.29%	81	84	-3.57%
6 Active Listings	5450	4396	23.98%			

Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Res. Units Sold	Res. Sales Volume
This Month	266	\$86,235,608.	115	\$42,757,888.
Last Month	224	\$74,824,520.	109	\$38,659,488.
This Month Last Year	265	\$74,384,496.	125	\$38,691,536.

Description	Total Listings Taken	Inventory
This Month	494	1599
Last Month	462	1413
This Month Last Year	406	1199

Quick Summary Part 2

<u>Description</u>	<u>This Month</u>
Year = 2007	
Month = 4	
Area = NO	
7 Ratio of Sales vs. Inventory	16.64%
8 Condo/Apt -- Sales	20
9 Condo/Apt -- New Listings	17
10 Condo/Apt -- Current Inventory	64
11 Condo/Apt -- Sell/Inv. Ratio	31.25%
12 Condo/Apt -- Days to Sell	56
13 Condo/Townhouse -- Sales	33
14 Condo/Townhouse -- New Listings	72
15 Condo/Townhouse -- Current Inventory	144
16 Condo/Townhouse -- Sell/Inv. Ratio	22.92%
17 Condo/Townhouse -- Days to Sell	43
18 Lots -- Sales	35
19 Lots -- New Listings	88
20 Lots -- Current Inventory	421
21 Lots -- Sell/Inv. Ratio	8.31%
22 Lots -- Days to Sell	81
23 Residential -- Sales	115
24 Residential -- New Listings	172
25 Residential -- Current Inventory	430
26 Residential -- Sell/Inv. Ratio	26.74%
27 Residential -- Days to Sell	72
28 Average House Price	\$371,807.71
29 Median House Price	\$355,000.
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Comparative Activity -- Listing Information

Description	LIST This Mo	This Mo Last Yr	Incr/Decr%	This YTD	Last YTD	Incr/Decr%	INVENT This Mo	This Mo Last Yr	Incr/Decr%
Zone = NO									
1 Acreage/House	55	49	12.24%	145	145	0.00%	155	149	4.03%
2 Duplex	20	13	53.85%	46	23	100.00%	29	18	61.11%
3 Mobile Home	21	19	10.53%	72	81	-11.11%	44	50	-12.00%
4 Recreational	13	5	160.00%	34	21	61.90%	44	22	100.00%
5 Residential	172	156	10.26%	579	591	-2.03%	430	324	32.72%
6 Residential WF	9	4	125.00%	19	17	11.76%	26	21	23.81%
7 3/4-Plex	3	2	50.00%	6	8	-25.00%	4	4	0.00%
8 Timeshare	0	0	0.00%	0	0	0.00%	3	0	0.00%
9 Apartment	17	21	-19.05%	91	114	-20.18%	64	75	-14.67%
10 Townhouse	72	36	100.00%	194	110	76.36%	144	61	136.07%
11 RES. TOTAL	382	305	25.25%	1186	1110	6.85%	943	724	30.25%
12 FARMS	6	4	50.00%	23	17	35.29%	49	31	58.06%
13 MULTIFAMILY	1	3	-66.67%	5	9	-44.44%	5	10	-50.00%
14 Acreage	15	22	-31.82%	56	67	-16.42%	120	90	33.33%
15 Acreage W	1	0	0.00%	3	3	0.00%	5	5	0.00%
16 Lots	64	42	52.38%	142	93	52.69%	282	140	101.43%
17 Lots WF	8	3	166.67%	13	4	225.00%	14	25	-44.00%
18 LOTS TOTAL	88	67	31.34%	214	167	28.14%	421	260	61.92%
19 Business	9	9	0.00%	44	45	-2.22%	74	61	21.31%
20 Commercial	3	10	-70.00%	19	28	-32.14%	39	54	-27.78%
21 Land	3	4	-25.00%	15	17	-11.76%	40	31	29.03%
22 Leases	2	4	-50.00%	17	18	-5.56%	28	28	0.00%
23 IC&I TOTAL	17	27	-37.04%	95	108	-12.04%	181	174	4.02%
24 GRAND TOTAL	494	406	21.67%	1523	1411	7.94%	1599	1199	33.36%

Comparative Activity -- Sales Information (Month)

Description	UNIT SALES Mo	Last Yr	Incr/Decr%	SALES VOL Mo	Last Yr	Incr/Decr%	L/S RATIO Month	Last Yr
Area = NO								
1 Acreage/House	22	25	-12.00%	\$11,577,200.	\$9,675,500.	19.65%	95.21%	96.05%
2 Duplex	4	6	-33.33%	\$1,094,900.	\$1,283,967.50	-14.73%	99.31%	97.03%
3 Mobile Home	22	16	37.50%	\$2,293,800.	\$2,013,500.	13.92%	94.12%	90.80%
4 Recreational	5	1	400.00%	\$3,106,700.	\$354,900.	775.37%	99.03%	96.46%
5 Residential	115	125	-8.00%	\$42,757,888.	\$38,691,536.	10.51%	96.48%	96.64%
6 Residential WF	0	2	-100.00%	\$0.	\$2,685,000.	0.00%	0.00%	96.88%
7 3/4-Plex	3	1	200.00%	\$776,500.	\$131,000.	492.75%	95.49%	97.10%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	20	21	-4.76%	\$3,692,000.	\$4,553,320.	-18.92%	96.07%	95.45%
10 Townhouse	33	34	-2.94%	\$7,502,300.	\$7,007,621.	7.06%	95.55%	101.00%
11 RES. TOTAL	224	231	-3.03%	\$72,801,288.	\$66,396,344.	9.65%	96.05%	96.72%
12 FARMS	0	2	-100.00%	\$0.	\$2,613,000.	0.00%	0.00%	99.28%
13 MULTIFAMILY	1	1	0.00%	\$1,400,000.	\$328,700.	325.92%	100.71%	101.54%
14 Acreage	5	3	66.67%	\$1,600,000.	\$617,500.	159.11%	94.34%	96.35%
15 Acreage W	1	0	0.00%	\$900,000.	\$0.	0.00%	75.00%	0.00%
16 Lots	29	24	20.83%	\$5,209,310.	\$2,284,950.	127.98%	98.01%	97.72%
17 Lots WF	0	1	-100.00%	\$0.	\$629,000.	0.00%	0.00%	100.00%
18 LOTS TOTAL	35	28	25.00%	\$7,709,310.	\$3,531,450.	118.30%	96.83%	97.65%
19 Business	0	2	-100.00%	\$0.	\$1,315,000.	0.00%	0.00%	64.75%
20 Commercial	3	0	0.00%	\$2,900,000.	\$0.	0.00%	94.60%	0.00%
21 Land	2	1	100.00%	\$1,425,000.	\$200,000.	612.50%	84.78%	100.00%
22 Leases	1	0	0.00%	\$10.	\$0.	0.00%	100.00%	0.00%
23 IC&I TOTAL	6	3	100.00%	\$4,325,010.	\$1,515,000.	185.48%	92.22%	76.50%
24 GRAND TOTAL	266	265	0.38%	\$86,235,608.	\$74,384,496.	15.93%	96.08%	96.62%

Comparative Activity -- Sales Information (YTD)

Description	UNIT SALES YTD	Last YTD	Incr/Decr%	SALES VOL YTD	Last YTD	Incr/Decr%	L/S RATIO YTD	Last YTD
Area = NO								
1 Acreage/House	60	68	-11.76%	\$28,592,450.	\$25,580,800.	11.77%	95.42%	95.40%
2 Duplex	21	19	10.53%	\$6,178,833.	\$3,911,867.50	57.95%	97.01%	97.36%
3 Mobile Home	49	56	-12.50%	\$5,073,600.	\$5,049,550.	0.48%	92.45%	92.78%
4 Recreational	10	5	100.00%	\$7,760,700.	\$1,751,400.	343.11%	96.58%	95.33%
5 Residential	365	422	-13.51%	\$128,668,488.	\$122,745,360.	4.83%	96.71%	96.93%
6 Residential WF	3	5	-40.00%	\$4,478,900.	\$5,388,000.	-16.87%	90.39%	96.89%
7 3/4-Plex	5	8	-37.50%	\$1,203,000.	\$1,422,250.	-15.42%	96.48%	95.13%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	74	68	8.82%	\$12,739,450.	\$11,457,720.	11.19%	96.48%	96.53%
10 Townhouse	113	92	22.83%	\$26,299,010.	\$18,991,572.	38.48%	96.88%	99.13%
11 RES. TOTAL	700	743	-5.79%	\$220,994,432.	\$196,298,528.	12.58%	96.29%	96.69%
12 FARMS	3	7	-57.14%	\$2,085,000.	\$6,650,900.	-68.65%	86.54%	95.26%
13 MULTIFAMILY	7	5	40.00%	\$4,879,000.	\$2,156,200.	126.28%	96.42%	96.63%
14 Acreage	17	17	0.00%	\$3,843,000.	\$4,834,000.	-20.50%	98.69%	96.99%
15 Acreage W	2	2	0.00%	\$1,565,000.	\$350,000.	347.14%	82.43%	76.00%
16 Lots	53	60	-11.67%	\$8,787,510.	\$6,805,825.	29.12%	97.22%	100.99%
17 Lots WF	1	2	-50.00%	\$1,200,000.	\$1,549,000.	-22.53%	85.71%	103.48%
18 LOTS TOTAL	73	81	-9.88%	\$15,395,510.	\$13,538,825.	13.71%	97.00%	99.60%
19 Business	2	11	-81.82%	\$229,770.	\$7,008,600.	-96.72%	66.52%	77.92%
20 Commercial	5	9	-44.44%	\$3,875,000.	\$3,524,000.	9.96%	95.07%	85.26%
21 Land	3	3	0.00%	\$1,882,000.	\$502,000.	274.90%	88.93%	87.62%
22 Leases	6	1	500.00%	\$1,131,619.	\$7,616,588.94%	100.00%	100.00%	66.66%
23 IC&I TOTAL	16	24	-33.33%	\$7,118,389.	\$11,034,607.	-35.49%	89.60%	81.41%
24 GRAND TOTAL	799	860	-7.09%	\$250,472,320.	\$229,679,056.	9.05%	96.21%	96.53%

Average/Median Price, Days to Sell (Month)

Description	AVG PR Month	Last Yr	Incr/Decr %	MED PR Month	Last Yr	Incr/Decr %	DAYS Month	Last Yr	Incr/Decr %
Area = NO									
1 Acreage/House	\$526,236.37	\$387,020.	35.97%	\$491,250.	\$413,000.	18.95%	97	91	6.59%
2 Duplex	\$273,725.	\$213,994.57	27.91%	\$232,950.	\$170,750.	36.43%	16	143	-88.81%
3 Mobile Home	\$104,263.63	\$125,843.75	-17.15%	\$89,750.	\$62,500.	43.60%	70	58	20.69%
4 Recreational	\$621,340.	\$354,900.	75.07%	\$614,700.	\$354,900.	73.20%	105	28	275.00%
5 Residential	\$371,807.71	\$309,532.28	20.12%	\$355,000.	\$287,500.	23.48%	72	57	26.32%
6 Residential WF	\$0.	\$1,342,500.	0.00%	\$0.	\$1,342,500.	0.00%	0	81	0.00%
7 3/4-Plex	\$258,833.32	\$131,000.	97.58%	\$175,000.	\$131,000.	33.59%	99	44	125.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$184,600.	\$216,824.76	-14.86%	\$164,000.	\$166,000.	-1.20%	56	36	55.56%
10 Townhouse	\$227,342.42	\$206,106.50	10.30%	\$238,000.	\$220,450.	7.96%	43	34	26.47%
11 RES. TOTAL	\$325,005.75	\$287,430.06	13.07%	\$325,000.	\$270,000.	20.37%	69	58	18.97%
12 FARMS	\$0.	\$1,306,500.	0.00%	\$0.	\$1,306,500.	0.00%	0	204	0.00%
13 MULTIFAMILY	\$1,400,000.	\$328,700.	325.92%	\$1,400,000.	\$328,700.	325.92%	259	17	1423.53%
14 Acreage	\$320,000.	\$205,833.32	55.47%	\$315,000.	\$245,000.	28.57%	81	56	44.64%
15 Acreage W	\$900,000.	\$0.	0.00%	\$900,000.	\$0.	0.00%	244	0	0.00%
16 Lots	\$179,631.37	\$95,206.25	88.68%	\$165,000.	\$94,000.	75.53%	75	135	-44.44%
17 Lots WF	\$0.	\$629,000.	0.00%	\$0.	\$629,000.	0.00%	0	264	0.00%
18 LOTS TOTAL	\$220,266.	\$126,123.21	74.64%	\$179,000.	\$109,750.	63.10%	81	131	-38.17%
19 Business	\$0.	\$657,500.	0.00%	\$0.	\$657,500.	0.00%	0	273	0.00%
20 Commercial	\$966,666.68	\$0.	0.00%	\$600,000.	\$0.	0.00%	313	0	0.00%
21 Land	\$712,500.	\$200,000.	256.25%	\$712,500.	\$200,000.	256.25%	134	146	-8.22%
22 Leases	\$10.	\$0.	0.00%	\$10.	\$0.	0.00%	101	0	0.00%
23 IC&I TOTAL	\$720,835.	\$505,000.	42.74%	\$656,250.	\$200,000.	228.13%	218	230	-5.22%
24 GRAND TOTAL	\$324,194.	\$280,696.18	15.50%	\$308,500.	\$260,000.	18.65%	74	68	8.82%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Average/Median Price, Days to Sell (YTD)

Description	AVG PR YTD	Last YTD	Incr/Decr%	MED PR YTD	Last YTD	Incr/Decr%	DAYS YTD	Last YTD	Incr/Decr%
Area = NO									
1 Acreage/House	\$476,540.84	\$376,188.25	26.68%	\$445,000.	\$372,500.	19.46%	113	102	10.78%
2 Duplex	\$294,230.15	\$205,887.76	42.91%	\$267,000.	\$185,000.	44.32%	48	105	-54.29%
3 Mobile Home	\$103,542.85	\$90,170.53	14.83%	\$79,600.	\$60,000.	32.67%	79	66	19.70%
4 Recreational	\$776,070.	\$350,280.	121.56%	\$707,500.	\$354,900.	99.35%	150	117	28.21%
5 Residential	\$352,516.40	\$290,865.78	21.20%	\$340,000.	\$270,000.	25.93%	82	59	38.98%
6 Residential WF	\$1,492,966.62	\$1,077,600.	38.55%	\$1,500,000.	\$975,000.	53.85%	196	45	335.56%
7 3/4-Plex	\$240,600.	\$177,781.25	35.33%	\$180,000.	\$149,000.	20.81%	98	89	10.11%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$172,154.73	\$168,495.87	2.17%	\$155,500.	\$142,500.	9.12%	60	43	39.53%
10 Townhouse	\$232,734.59	\$206,430.12	12.74%	\$225,000.	\$192,525.	16.87%	53	47	12.77%
11 RES. TOTAL	\$315,706.31	\$264,197.18	19.50%	\$290,000.	\$247,500.	17.17%	78	63	23.81%
12 FARMS	\$695,000.	\$950,128.56	-26.85%	\$775,000.	\$605,000.	28.10%	97	184	-47.28%
13 MULTIFAMILY	\$697,000.	\$431,240.	61.63%	\$386,000.	\$550,000.	-29.82%	119	184	-35.33%
14 Acreage	\$226,058.82	\$284,352.93	-20.50%	\$195,000.	\$166,000.	17.47%	131	196	-33.16%
15 Acreage W	\$782,500.	\$175,000.	347.14%	\$782,500.	\$175,000.	347.14%	203	166	22.29%
16 Lots	\$165,802.07	\$113,430.41	46.17%	\$150,000.	\$115,000.	30.43%	150	184	-18.48%
17 Lots WF	\$1,200,000.	\$774,500.	54.94%	\$1,200,000.	\$774,500.	54.94%	17	297	-94.28%
18 LOTS TOTAL	\$210,897.39	\$167,145.98	26.18%	\$157,000.	\$120,000.	30.83%	145	189	-23.28%
19 Business	\$114,885.	\$637,145.43	-81.97%	\$114,885.	\$470,000.	-75.56%	207	236	-12.29%
20 Commercial	\$775,000.	\$391,555.56	97.93%	\$250,000.	\$440,000.	-43.18%	222	210	5.71%
21 Land	\$627,333.31	\$167,333.32	274.90%	\$712,500.	\$140,000.	408.93%	158	157	0.64%
22 Leases	\$188,603.17	\$72694231.05%		\$486,899.	\$76955600.00%		194	291	-33.33%
23 IC&I TOTAL	\$444,899.31	\$459,775.28	-3.24%	\$262,500.	\$166,000.	58.13%	197	219	-10.05%
24 GRAND TOTAL	\$313,482.25	\$267,068.65	17.38%	\$277,500.	\$237,450.	16.87%	87	80	8.75%

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