

Central Zone Monthly Statistics

April 2007

Totals include variables in any given month, due to
preceding month's collapsed sales and deleted listings.

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Table of Contents

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

Zone Totals

Description	Current Month This Year	Last Year	Increase	This YTD	Last YTD	Increase
Year = 2007						
Month = April						
Area = Central Zone						
1 Units Listed	917	793	15.64%	3714	3182	16.72%
2 Units Sold	659	516	27.71%	2096	1951	7.43%
3 Sales Volume	\$259,747,232.	\$183,574,096.	41.49%	\$807,221,504.	\$639,745,536.	26.18%
4 List/Sell Ratio	97.06%	96.37%		96.85%	96.88%	
5 Days to Sell	66	65	1.54%	71	78	-8.97%
6 Active Listings	2972	2366	25.61%			
Area = North Zone						
1 Units Listed	494	406	21.67%	1523	1411	7.94%
2 Units Sold	266	265	0.38%	799	860	-7.09%
3 Sales Volume	\$86,235,608.	\$74,384,496.	15.93%	\$250,472,320.	\$229,679,056.	9.05%
4 List/Sell Ratio	96.08%	96.62%		96.21%	96.53%	
5 Days to Sell	74	68	8.82%	87	80	8.75%
6 Active Listings	1599	1199	33.36%			
Area = Shuswap Zone						
1 Units Listed	237	224	5.80%	855	732	16.80%
2 Units Sold	171	128	33.59%	484	404	19.80%
3 Sales Volume	\$53,056,280.	\$31,595,300.	67.92%	\$140,404,160.	\$99,583,368.	40.99%
4 List/Sell Ratio	96.08%	97.35%		95.49%	96.22%	
5 Days to Sell	101	95	6.32%	116	118	-1.69%
6 Active Listings	879	831	5.78%			
Area = Grand Total						
1 Units Listed	1648	1423	15.81%	6092	5325	14.40%
2 Units Sold	1096	909	20.57%	3379	3215	5.10%
3 Sales Volume	\$399,039,136.	\$289,553,888.	37.81%	\$1,198,098,048.	\$969,007,936.	23.64%
4 List/Sell Ratio	96.67%	96.58%		96.50%	96.70%	
5 Days to Sell	73	70	4.29%	81	84	-3.57%
6 Active Listings	5450	4396	23.98%			

Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Res. Units Sold	Res. Sales Volume
This Month	659	\$259,747,232.	300	\$136,799,088.
Last Month	641	\$242,895,344.	290	\$128,087,400.
This Month Last Year	516	\$183,574,096.	235	\$94,331,840.

Description	Total Listings Taken	Inventory
This Month	917	2972
Last Month	1042	2858
This Month Last Year	793	2366

Quick Summary Part 2

	<u>Description</u>	<u>This Month</u>
Year = 2007		
Month = 4		
Area = CO		
7	Ratio of Sales vs. Inventory	22.17%
8	Condo/Apt -- Sales	153
9	Condo/Apt -- New Listings	142
10	Condo/Apt -- Current Inventory	513
11	Condo/Apt -- Sell/Inv. Ratio	29.83%
12	Condo/Apt -- Days to Sell	71
13	Condo/Townhouse -- Sales	80
14	Condo/Townhouse -- New Listings	106
15	Condo/Townhouse -- Current Inventory	236
16	Condo/Townhouse -- Sell/Inv. Ratio	33.90%
17	Condo/Townhouse -- Days to Sell	48
18	Lots -- Sales	28
19	Lots -- New Listings	54
20	Lots -- Current Inventory	474
21	Lots -- Sell/Inv. Ratio	5.91%
22	Lots -- Days to Sell	107
23	Residential -- Sales	300
24	Residential -- New Listings	453
25	Residential -- Current Inventory	964
26	Residential -- Sell/Inv. Ratio	31.12%
27	Residential -- Days to Sell	54
28	Average House Price	\$455,996.96
29	Median House Price	\$415,000.

Comparative Activity -- Listing Information

Description	LIST This Mo	This Mo Last Yr	Incr/Decr%	This YTD	Last YTD	Incr/Decr%	INVENT This Mo	This Mo Last Yr	Incr/Decr%
Zone = CO									
1 Acreage/House	21	26	-19.23%	101	82	23.17%	111	92	20.65%
2 Duplex	23	26	-11.54%	105	98	7.14%	54	53	1.89%
3 Mobile Home	48	43	11.63%	150	171	-12.28%	103	101	1.98%
4 Recreational	15	6	150.00%	62	42	47.62%	82	47	74.47%
5 Residential	453	341	32.84%	1577	1376	14.61%	964	760	26.84%
6 Residential WF	12	7	71.43%	59	33	78.79%	58	34	70.59%
7 3/4-Plex	3	0	0.00%	8	3	166.67%	5	4	25.00%
8 Timeshare	2	1	100.00%	9	2	350.00%	14	7	100.00%
9 Apartment	142	139	2.16%	719	571	25.92%	513	447	14.77%
10 Townhouse	106	94	12.77%	374	317	17.98%	236	204	15.69%
11 RES. TOTAL	825	683	20.79%	3164	2695	17.40%	2140	1749	22.36%
12 FARMS	10	7	42.86%	36	21	71.43%	55	40	37.50%
13 MULTIFAMILY	1	1	0.00%	5	8	-37.50%	4	5	-20.00%
14 Acreage	4	14	-71.43%	49	30	63.33%	70	46	52.17%
15 Acreage WF	2	4	-50.00%	9	9	0.00%	14	5	180.00%
16 Lots	48	33	45.45%	285	228	25.00%	382	228	67.54%
17 Lots WF	0	5	-100.00%	8	10	-20.00%	8	12	-33.33%
18 LOTS TOTAL	54	56	-3.57%	351	277	26.71%	474	291	62.89%
19 Business	6	16	-62.50%	44	53	-16.98%	69	85	-18.82%
20 Commercial	8	13	-38.46%	28	46	-39.13%	32	58	-44.83%
21 Land	6	1	500.00%	19	15	26.67%	67	25	168.00%
22 Leases	7	16	-56.25%	67	67	0.00%	131	113	15.93%
23 IC&I TOTAL	27	46	-41.30%	158	181	-12.71%	299	281	6.41%
24 GRAND TOTAL	917	793	15.64%	3714	3182	16.72%	2972	2366	25.61%

Comparative Activity -- Sales Information (Month)

Description	UNIT SALES	Mo	Last Yr	Incr/Decr%	SALES VOL	Mo	Last Yr	Incr/Decr%	L/S RATIO	Month	Last Yr
Area = CO											
1 Acreage/House	11		13	-15.38%	\$6,963,000.		\$7,705,900.	-9.64%	94.35%		94.03%
2 Duplex	20		15	33.33%	\$7,560,412.		\$4,910,630.	53.96%	95.37%		96.52%
3 Mobile Home	29		28	3.57%	\$3,135,800.		\$2,336,000.	34.24%	94.43%		92.12%
4 Recreational	9		1	800.00%	\$3,756,500.		\$505,000.	643.86%	95.92%		88.75%
5 Residential	300		235	27.66%	\$136,799,088.		\$94,331,840.	45.02%	97.53%		97.33%
6 Residential WF	5		4	25.00%	\$13,425,000.		\$6,281,000.	113.74%	92.63%		95.32%
7 3/4-Plex	3		1	200.00%	\$1,482,500.		\$605,000.	145.04%	91.96%		93.22%
8 Timeshare	0		0	0.00%	\$0.		\$0.	0.00%	0.00%		0.00%
9 Apartment	153		87	75.86%	\$39,796,152.		\$20,758,026.	91.71%	97.88%		96.07%
10 Townhouse	80		58	37.93%	\$26,790,448.		\$17,271,880.	55.11%	97.27%		97.68%
11 RES. TOTAL	610		442	38.01%	\$239,708,896.		\$154,705,280.	54.95%	97.21%		96.63%
12 FARMS	2		2	0.00%	\$1,770,000.		\$2,987,500.	-40.75%	96.73%		95.65%
13 MULTIFAMILY	0		2	-100.00%	\$0.		\$1,920,000.	0.00%	0.00%		87.75%
14 Acreage	5		7	-28.57%	\$2,194,000.		\$2,775,500.	-20.95%	97.31%		95.88%
15 Acreage WF	0		0	0.00%	\$0.		\$0.	0.00%	0.00%		0.00%
16 Lots	20		41	-51.22%	\$4,856,588.		\$7,560,700.	-35.77%	97.68%		97.14%
17 Lots WF	3		3	0.00%	\$3,775,000.		\$4,849,000.	-22.15%	96.24%		96.02%
18 LOTS TOTAL	28		51	-45.10%	\$10,825,588.		\$15,185,200.	-28.71%	97.46%		96.90%
19 Business	3		2	50.00%	\$240,600.		\$155,000.	55.23%	78.89%		91.29%
20 Commercial	6		5	20.00%	\$3,386,000.		\$2,865,400.	18.17%	92.35%		75.08%
21 Land	4		5	-20.00%	\$2,903,000.		\$5,380,000.	-46.04%	91.48%		94.80%
22 Leases	6		7	-14.29%	\$913,145.		\$375,728.	143.03%	100.00%		0.00%
23 IC&I TOTAL	19		19	0.00%	\$7,442,745.		\$8,776,128.	-15.19%	89.76%		86.00%
24 GRAND TOTAL	659		516	27.71%	\$259,747,232.		\$183,574,096.	41.49%	97.06%		96.37%

Comparative Activity -- Sales Information (YTD)

Description	UNIT SALES YTD	Last YTD	Incr/Decr%	SALES VOL YTD	Last YTD	Incr/Decr%	L/S RATIO YTD	Last YTD
Area = CO								
1 Acreage/House	33	42	-21.43%	\$28,133,200.	\$27,148,800.	3.63%	94.41%	92.75%
2 Duplex	75	60	25.00%	\$26,072,762.	\$17,973,030.	45.07%	96.43%	97.41%
3 Mobile Home	86	111	-22.52%	\$9,354,599.	\$7,883,616.	18.66%	94.12%	91.01%
4 Recreational	18	11	63.64%	\$6,931,000.	\$3,800,900.	82.35%	100.37%	98.99%
5 Residential	962	868	10.83%	\$431,141,344.	\$326,935,136.	31.87%	97.35%	97.36%
6 Residential WF	13	21	-38.10%	\$28,920,000.	\$31,689,600.	-8.74%	93.15%	95.68%
7 3/4-Plex	5	2	150.00%	\$2,472,500.	\$1,005,000.	146.02%	92.42%	96.62%
8 Timeshare	2	0	0.00%	\$14,700.	\$0.	0.00%	97.50%	0.00%
9 Apartment	470	337	39.47%	\$116,862,120.	\$76,096,264.	53.57%	96.97%	97.92%
10 Townhouse	246	216	13.89%	\$81,997,688.	\$61,313,620.	33.73%	97.18%	97.79%
11 RES. TOTAL	1910	1668	14.51%	\$731,899,904.	\$553,845,952.	32.15%	96.99%	96.98%
12 FARMS	6	8	-25.00%	\$6,042,500.	\$7,167,400.	-15.69%	93.28%	95.96%
13 MULTIFAMILY	3	3	0.00%	\$4,237,000.	\$3,096,000.	36.85%	94.00%	89.86%
14 Acreage	17	28	-39.29%	\$8,304,400.	\$17,990,400.	-53.84%	94.40%	94.10%
15 Acreage WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
16 Lots	86	167	-48.50%	\$18,221,168.	\$27,693,752.	-34.20%	97.36%	97.93%
17 Lots WF	3	4	-25.00%	\$3,775,000.	\$5,073,500.	-25.59%	96.24%	97.02%
18 LOTS TOTAL	106	199	-46.73%	\$30,300,568.	\$50,757,652.	-40.30%	96.85%	97.37%
19 Business	10	9	11.11%	\$8,739,100.	\$907,400.	863.09%	78.61%	88.57%
20 Commercial	20	17	17.65%	\$11,984,400.	\$8,930,385.	34.20%	96.48%	87.75%
21 Land	10	9	11.11%	\$10,668,000.	\$10,188,500.	4.71%	91.28%	97.26%
22 Leases	31	38	-18.42%	\$3,350,051.75	\$4,852,193.	-30.96%	100.00%	0.00%
23 IC&I TOTAL	71	73	-2.74%	\$34,741,552.	\$24,878,478.	39.65%	90.94%	90.41%
24 GRAND TOTAL	2096	1951	7.43%	\$807,221,504.	\$639,745,536.	26.18%	96.85%	96.88%

Average/Median Price, Days to Sell (Month)

Description	AVG PR Month	Last Yr	Incr/Decr %	MED PR Month	Last Yr	Incr/Decr %	DAYS Month	Last Yr	Incr/Decr %
Area = CO									
1 Acreage/House	\$633,000.	\$592,761.56	6.79%	\$670,000.	\$635,000.	5.51%	99	80	23.75%
2 Duplex	\$378,020.59	\$327,375.34	15.47%	\$332,000.	\$258,500.	28.43%	51	52	-1.92%
3 Mobile Home	\$108,131.03	\$83,428.57	29.61%	\$94,500.	\$77,500.	21.94%	70	51	37.25%
4 Recreational	\$417,388.87	\$505,000.	-17.35%	\$450,000.	\$505,000.	-10.89%	91	74	22.97%
5 Residential	\$455,996.96	\$401,412.06	13.60%	\$415,000.	\$376,000.	10.37%	54	52	3.85%
6 Residential WF	\$2,685,000.	\$1,570,250.	70.99%	\$2,250,000.	\$1,466,000.	53.48%	79	113	-30.09%
7 3/4-Plex	\$494,166.65	\$605,000.	-18.32%	\$470,000.	\$605,000.	-22.31%	123	22	459.09%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$260,105.57	\$238,598.	9.01%	\$239,500.	\$201,000.	19.15%	71	66	7.58%
10 Townhouse	\$334,880.62	\$297,791.03	12.45%	\$320,750.	\$256,000.	25.29%	48	45	6.67%
11 RES. TOTAL	\$392,965.40	\$350,011.93	12.27%	\$347,500.	\$324,500.	7.09%	60	55	9.09%
12 FARMS	\$885,000.	\$1,493,750.	-40.75%	\$885,000.	\$1,493,750.	-40.75%	31	266	-88.35%
13 MULTIFAMILY	\$0.	\$960,000.	0.00%	\$0.	\$960,000.	0.00%	0	71	0.00%
14 Acreage	\$438,800.	\$396,500.	10.67%	\$433,000.	\$240,000.	80.42%	104	150	-30.67%
15 Acreage WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
16 Lots	\$242,829.40	\$184,407.31	31.68%	\$207,200.	\$134,900.	53.60%	109	106	2.83%
17 Lots WF	\$1,258,333.37	\$1,616,333.37	-22.15%	\$1,200,000.	\$1,950,000.	-38.46%	98	43	127.91%
18 LOTS TOTAL	\$386,628.15	\$297,749.03	29.85%	\$301,950.	\$140,000.	115.68%	107	109	-1.83%
19 Business	\$80,200.	\$77,500.	3.48%	\$85,000.	\$77,500.	9.68%	410	44	831.82%
20 Commercial	\$564,333.31	\$573,080.	-1.53%	\$547,500.	\$12,500.	4280.00%	115	100	15.00%
21 Land	\$725,750.	\$1,076,000.	-32.55%	\$800,000.	\$950,000.	-15.79%	195	102	91.18%
22 Leases	\$152,190.82	\$53,675.42	183.54%	\$92,130.	\$109,652.	-15.98%	151	219	-31.05%
23 IC&I TOTAL	\$391,723.40	\$461,901.46	-15.19%	\$282,727.50	\$89,930.	214.39%	190	138	37.68%
24 GRAND TOTAL	\$394,153.62	\$355,763.75	10.79%	\$347,000.	\$313,950.	10.53%	66	65	1.54%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Average/Median Price, Days to Sell (YTD)

Description	AVG PR YTD	Last YTD	Incr/Decr%	MED PR YTD	Last YTD	Incr/Decr%	DAYS YTD	Last YTD	Incr/Decr%
Area = CO									
1 Acreage/House	\$852,521.18	\$646,400.	31.89%	\$645,000.	\$587,500.	9.79%	101	110	-8.18%
2 Duplex	\$347,636.81	\$299,550.50	16.05%	\$305,000.	\$248,950.	22.51%	53	43	23.26%
3 Mobile Home	\$108,774.40	\$71,023.57	53.15%	\$101,500.	\$65,000.	56.15%	68	54	25.93%
4 Recreational	\$385,055.56	\$345,536.37	11.44%	\$365,000.	\$332,500.	9.77%	112	192	-41.67%
5 Residential	\$448,171.87	\$376,653.40	18.99%	\$410,000.	\$350,000.	17.14%	61	57	7.02%
6 Residential WF	\$2,224,615.50	\$1,509,028.62	47.42%	\$1,650,000.	\$1,475,000.	11.86%	80	97	-17.53%
7 3/4-Plex	\$494,500.	\$502,500.	-1.59%	\$470,000.	\$502,500.	-6.47%	104	31	235.48%
8 Timeshare	\$7,350.	\$0.	0.00%	\$7,350.	\$0.	0.00%	81	0	0.00%
9 Apartment	\$248,642.81	\$225,804.93	10.11%	\$227,900.	\$197,500.	15.39%	69	94	-26.60%
10 Townhouse	\$333,323.93	\$283,859.34	17.43%	\$310,000.	\$259,500.	19.46%	62	63	-1.59%
11 RES. TOTAL	\$383,193.65	\$332,041.93	15.41%	\$343,950.	\$299,900.	14.69%	64	67	-4.48%
12 FARMS	\$1,007,083.31	\$895,925.	12.41%	\$885,000.	\$756,250.	17.02%	115	134	-14.18%
13 MULTIFAMILY	\$1,412,333.37	\$1,032,000.	36.85%	\$752,000.	\$995,000.	-24.42%	35	69	-49.28%
14 Acreage	\$488,494.12	\$642,514.31	-23.97%	\$404,000.	\$400,000.	1.00%	161	174	-7.47%
15 Acreage WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
16 Lots	\$211,874.04	\$166,745.50	27.06%	\$184,450.	\$136,450.	35.18%	107	131	-18.32%
17 Lots WF	\$1,258,333.37	\$1,268,375.	-0.79%	\$1,200,000.	\$1,424,500.	-15.76%	98	34	188.24%
18 LOTS TOTAL	\$285,854.40	\$256,281.07	11.54%	\$212,500.	\$142,000.	49.65%	116	135	-14.07%
19 Business	\$873,910.	\$100,822.21	766.78%	\$3,950,000.	\$18,500.	21251.35%	208	112	85.71%
20 Commercial	\$599,220.	\$525,316.75	14.07%	\$792,500.	\$155,000.	411.29%	124	93	33.33%
21 Land	\$1,066,800.	\$1,132,055.50	-5.76%	\$301,500.	\$1,150,000.	-73.78%	211	199	6.03%
22 Leases	\$108,066.18	\$127,689.28	-15.37%	\$2,700.	\$54,085.	-95.01%	219	216	1.39%
23 IC&I TOTAL	\$489,317.62	\$340,801.06	43.58%	\$168,000.	\$111,936.	50.09%	189	172	9.88%
24 GRAND TOTAL	\$385,124.78	\$328,067.43	17.39%	\$338,650.	\$287,000.	18.00%	71	78	-8.97%